

# **SEWN International Specialist Recruiting ApS**

Valhøjvej 11 2  
2500 Valby

Årsrapport  
1. oktober 2018 - 30. september 2019

**Årsrapporten er fremlagt og godkendt på  
selskabets ordinære generalforsamling den**

**28/02/2020**

**Mikael Mosekilde**  
**Dirigent**

**Indhold****Virksomhedsoplysninger**

Virksomhedsoplysninger .....	3
------------------------------	---

**Påtegninger**

Ledelsespåtegning .....	4
-------------------------	---

**Ledelsesberetning**

Ledelsesberetning .....	5
-------------------------	---

**Årsregnskab**

Anvendt regnskabspraksis .....	6
--------------------------------	---

Resultatopgørelse .....	7
-------------------------	---

Balance .....	8
---------------	---

# Virksomhedsoplysninger

**Virksomheden** SEWN International Specialist Recruiting ApS  
Valhøjvej 11 2  
2500 Valby

e-mailadresse: sewnisrecruiting@gmail.com

CVR-nr: 37003220

Regnskabsår: 01/10/2018 - 30/09/2019

**Bankforbindelse** Nykredit  
Kalvebod Brygge 1-3  
1780 København V  
DK Danmark

# Ledespåtegning

Ledelsen har dags dato behandlet og godkendt årsrapporten for regnskabsperioden 01. oktober 2018 - 30. september 2019 for SEWN International Specialist Recruiting ApS.

Årsrapporten aflægges i overensstemmelse med årsregnskabsloven.

Det er ledelsens opfattelse, at årsregnskabet giver et retvisende billede af virksomhedens aktiver, passiver og finansielle stilling samt af resultatet.

Årsrapporten indstilles til generalforsamlingens godkendelse.

Ledelsen anser betingelserne for at udelade revision for opfyldt.

København, den 28/02/2020

## **Direktion**

Ioanna Marnika  
CEO

## **Bestyrelse**

Mikael Mosekilde  
Bestyrelsesformand

# Ledelsesberetning

## **Main activities**

The main activities of SEWN International Specialist Recruiting is to recruit specialists (mainly medical i.e. doctors, nurses, dentists and other Allied Healthcare Professionals from South and East Europe to West and North Europe (therefor SEWN)

In connection with the X-country recruiting we are also facilitating language preparation as required for medical personnel to work in the respective countries

## **Development of activities and Economy**

This is the 4th financial year of SEWN still primarily used to build a candidate database and create customer relationships (hospitals, administrative regions and partners (larger established recruiting agencies)).

The establishment of a sufficient candidate database was successfully completed in the first 2 years and expanded further year 2 and 3. In 2018 we lost our main partner but in 2019 we established a new relationship directly with a hospital area in UK and are currently having 15 nurses in process (early 2020). We had limited but increasing sales and still significant deficit in the year ices so - though not satisfactory that it takes so long to build the business it is still progressing in the direction anticipated.

The preparation process for the candidates is lengthy - as it requires support in preparation for a difficult language test and registration with public authorities and at the close of the financial year a few more candidates were being placed and more in process

## **Events after closure of the reporting**

Though the 4th financial year was still lossmaking the outlook is slowly but steadily improving

# Anvendt regnskabspraksis

Årsrapporten er aflagt i overensstemmelse med årsregnskabslovens bestemmelser for Regnskabsklasse B, mikrovirksomhed.

## Overall

SEWN ISR has an active board member and owner, a CEO who is also a working spouse and an operations manager working full time from Greece invoiced through an intermediary employee services company. Salary reported is not direct salary but invoices from the employee services company (Adecco/Atlas). We are supported by an English training school partially paid by SEWN and partially by candidates.

The Company is in class Bmicro as it thus has only 0-2 employees and does not supersede the thresholds for the class on Balance sheet or earnings either

Both the Profit & Loss sheet and the Balance Sheet are provided in DKK despite most income and expenses in other currencies (mainly EUR and GBP so far) as the company operates across Europe. Conversion to DKK is done based on the Danish Central banks mid rate for the date of the transaction

No changes in practice vs prior year

## Profit and Loss sheet

The P&L is split by function. As it is a service company we have for

Production cost: None

Distribution cost: Sales provision (none so far) and sales salaries incorporated here (for the 1 full time indirect employee). Marketing (e.g. Google adds, materials etc.) incorporated here. The grey zone

HR/sales-enhancing activities as cost to career fair has this year been fully classified as administration cost while prior year partially in distribution costs to give a more clear picture of the P&L

Administration cost: Cost for salary for operational personnel (none in this year), rental costs (none), HR costs related to travel and accommodation for the recruiting events and customer meetings as well as fees to organizers, IT costs incl licences and services and registration costs are included here

Financial costs: Interest negative and positive (None this year as the bank position yields 0 interest and the shareholder loan is also set at 0 interest). Also fees from the bank is included here (limited)

Tax (skat): Calculated as 22% company taxation of current year Earnings Before Tax (EBT). As EBT this year is negative the tax is booked in the Balance sheet as a future asset

## Balance

Goodwill and other non physical assets: None

Property, plant and equipment (Materielle aktiver): None. Small purchases that could be classified as assets (e.g. computer) expensed in the running fiscal year

Financial assets: None

Inventory (Varebeholdninger): None as it is a services company

Receivables (Tilgodehavender): Here is stated receivables from customer when deemed fully recognizable as well as tax asset from negative income in first years

Non cash financial assets: None

Cash and cash equivalent (Likvide beholdninger): The position in the company's bank account in Nykredit at the closure of the fiscal year 30/09/2019

The registered capital has been adjusted to the legally required 50.000 DKK that is registered originally. 52150 DKK was paid into the company and the last 2150 has been reclassified as other debt (to key shareholder)

Key funding is an interest free loan from the owner which has been increasing with the deficit coverage

# Resultatopgørelse 1. okt. 2018 - 30. sep. 2019

	Note	2018/19	2017/18
		kr.	kr.
Nettoomsætning .....		18.625	17.508
Produktionsomkostninger .....		0	0
<b>Bruttoresultat .....</b>		<b>18.625</b>	<b>17.508</b>
Distributionsomkostninger .....		-135.007	-28.530
Administrationsomkostninger .....		-124.558	-171.387
Andre driftsindtægter .....		0	0
Andre driftsomkostninger .....		0	0
<b>Resultat af ordinær primær drift .....</b>		<b>-240.940</b>	<b>-182.409</b>
Andre finansielle indtægter fra tilknyttede virksomheder .....		0	0
Andre finansielle indtægter .....		0	0
Øvrige finansielle omkostninger .....		-20	-20
<b>Ordinært resultat før skat .....</b>		<b>-240.960</b>	<b>-182.429</b>
Skat af årets resultat .....		53.011	40.134
<b>Årets resultat .....</b>		<b>-187.949</b>	<b>-142.295</b>
<b>Forslag til resultatdisponering</b>			
Foreslået udbytte indregnet under egenkapitalen .....		0	0
Reserve for nettoopskrivning efter indre værdis metode .....		0	0
Overført resultat .....		-187.949	-142.295
<b>I alt .....</b>		<b>-187.949</b>	<b>-142.295</b>

# Balance 30. september 2019

## Aktiver

	Note	2018/19 kr.	2017/18 kr.
Goodwill .....		0	0
<b>Immaterielle aktiver i alt .....</b>		<b>0</b>	<b>0</b>
Grunde og bygninger .....		0	0
Produktionsanlæg og maskiner .....		0	0
Andre anlæg, driftsmateriel og inventar .....		0	0
<b>Materielle aktiver i alt .....</b>		<b>0</b>	<b>0</b>
Kapitalandele i tilknyttede virksomheder .....		0	0
Kapitalandele i associerede virksomheder .....		0	0
Andre værdipapirer og kapitalandele .....		0	0
<b>Finansielle aktiver i alt .....</b>		<b>0</b>	<b>0</b>
<b>Langfristede aktiver i alt .....</b>		<b>0</b>	<b>0</b>
Råvarer og hjælpematerialer .....		0	0
Fremstillede varer og handelsvarer .....		0	0
<b>Varebeholdninger i alt .....</b>		<b>0</b>	<b>0</b>
Tilgodehavender fra salg og tjenesteydelser .....		0	0
Igangværende arbejder for fremmed regning .....		0	0
Tilgodehavender hos tilknyttede virksomheder .....		0	0
Tilgodehavender hos associerede virksomheder .....		0	0
Tilgodehavende skat .....		157.401	104.389
Andre tilgodehavender .....		0	0
<b>Tilgodehavender i alt .....</b>		<b>157.401</b>	<b>104.389</b>
Andre værdipapirer og kapitalandele .....		0	0
<b>Værdipapirer og kapitalandele i alt .....</b>		<b>0</b>	<b>0</b>
Likvide beholdninger .....		63.058	27.540
<b>Kortfristede aktiver i alt .....</b>		<b>220.459</b>	<b>131.929</b>
<b>Aktiver i alt .....</b>		<b>220.459</b>	<b>131.929</b>



# Balance 30. september 2019

## Passiver

	Note	2018/19 kr.	2017/18 kr.
Registreret kapital mv. ....		50.000	50.000
Andre reserver .....		0	0
Overført resultat .....		-508.057	-320.109
Forslag til udbytte .....		0	0
<b>Egenkapital i alt .....</b>		<b>-458.057</b>	<b>-270.109</b>
Udskudt skat .....		0	0
Gæld til realkreditinstitutter .....		0	0
Gæld til banker .....		0	0
Skyldig selskabsskat .....		0	0
Kontraktlige forpligtelser .....		0	
<b>Langfristede forpligtelser i alt .....</b>		<b>0</b>	<b>0</b>
Gæld til realkreditinstitutter .....		0	0
Gæld til banker .....		0	0
Leverandører af varer og tjenesteydelser .....		0	0
Gældsforpligtelser til tilknyttede virksomheder .....		0	0
Gældsforpligtelser til associerede virksomheder .....		0	0
Gældsforpligtelser til kapitalinteresser .....		0	0
Skyldig selskabsskat .....		0	0
Skyldig moms og afgifter .....		0	0
Anden gæld, herunder skyldige skatter og skyldige bidrag til social sikring .....		678.516	402.038
Forslag til udbytte for regnskabsåret .....			0
<b>Kortfristede forpligtelser i alt .....</b>		<b>678.516</b>	<b>402.038</b>
<b>Forpligtelser i alt .....</b>		<b>678.516</b>	<b>402.038</b>
<b>Passiver i alt .....</b>		<b>220.459</b>	<b>131.929</b>