

**BESTSELLER FOUNDATION fond**

Bredgade 26  
1260 København K  
CVR NR. 36 94 25 76

# ANNUAL REPORT 2020

Adopted at the annual meeting on  
18 May 2021



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Jannek Hagen  
Chairman

## TABLE OF CONTENTS

	<u>Page</u>
<b>Statements</b>	
Statement by management on the annual report	1
Independent auditor's report	2 - 3
<b>Management's review</b>	
Foundation details	4
Management's review	5 - 11
<b>Financial statements</b>	
Accounting policies	12 - 14
Income statement	15
Balance sheet	16 - 17
Statement of changes in equity	18
Notes to the annual report	19 - 20

## STATEMENTS

### Statement by management on the annual report

The board of directors and executive board have today discussed and approved the annual report of BESTSELLER FOUNDATION fond for the financial year 1 January - 31 December 2020.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the foundation's financial position at 31 December 2020 and of the results of the foundation's operations for the financial year 1 January - 31 December 2020.

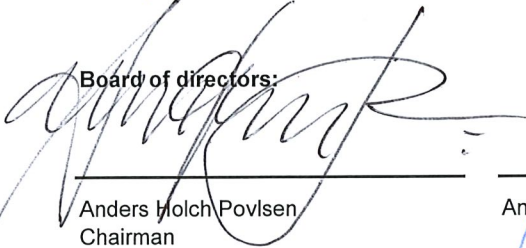
In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Copenhagen, 18 May 2021

#### Executive board:


  
\_\_\_\_\_  
Jannek Hagen

#### Board of directors:

  
\_\_\_\_\_  
Anders Holch Povlsen  
Chairman

DocuSigned by:  
  
\_\_\_\_\_  
Anne Kirstine Storm Holch Povlsen

  
\_\_\_\_\_  
Anders Boelskifte Mogensen

DocuSigned by:  
  
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D3D0DE858B4646A...  
Irogwehi Nieros Oyegun

  
\_\_\_\_\_  
Regina Møller Andersen

## **Independent auditor's report**

### **To the Board of Directors of BESTSELLER FOUNDATION fond**

#### **Opinion**

We have audited the financial statements of BESTSELLER FOUNDATION fond for the financial year 1 January 2020 – 31 December 2020. The financial statements comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Foundation at 31 December 2020 and of the results of the Foundation's operations for the financial year 1 January 2020 – 31 December 2020 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We are independent of the Foundation in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Management is also responsible for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

► Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

## Independent auditor's report (Continued)

### Auditor's responsibilities for the audit of the financial statements (Continued)

► Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.

► Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

► Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.

► Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

► Obtain sufficient and appropriate audit evidence regarding the financial information of the entities or business activities within the Foundation to express an opinion on the financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any assurance conclusion thereon.

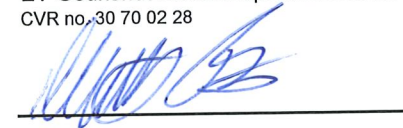
In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on our procedures, we concluded that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 18 May 2021

EY Godkendt Revisionspartnerselskab  
CVR no. 30 70 02 28



Morten Friis  
State Authorised Public Accountant  
mne32732

## MANAGEMENT'S REVIEW

### Entity details

Foundation:	BESTSELLER FOUNDATION fond Bredgade 26 1260 København K
	CVR no. 36 94 25 76
	Homepage: <a href="http://www.bestsellerfoundation.org">www.bestsellerfoundation.org</a>
	E-mail: <a href="mailto:info@bestsellerfoundation.org">info@bestsellerfoundation.org</a>
	Domicile: Copenhagen
Reporting period:	1 January - 31 December
Board of directors:	Anders Holch Povlsen Anne Kirstine Storm Holch Povlsen Anders Boelskifte Mogensen Irogwehi Nieros Oyegun Regina Møller Andersen
Executive board:	Jannek Hagen
Auditors:	EY Godkendt Revisionspartnerselskab Værkmestergade 25 8000 Aarhus C

## Management's review

### Object of the Foundation

The object of the foundation is to support humanitarian purposes, especially to prevent poverty and limit the global population growth, including, but not only, with a focus on agriculture and entrepreneurship, and to support nature conservation, including environmental ecosystems, in Denmark and abroad.

### Developments in activities and financial conditions

The annual accounts for 2020 show a net result of DKK 18,8 million and total equity per December 31, 2020 of DKK 137,6 million.

The foundation's financial result and development in 2020 reflect on one side certain extraordinary distributions related to combating the consequences of the corona pandemic, and on the other side by generally lower costs than budgeted, due to the constraints that the corona pandemic brought with it. In a year of unpredictability, the result is generally considered satisfactory.

### Statement of foundation governance

The foundation board has and will continuously work with the Recommendations for foundation governance. The Board of Directors has reviewed the Recommendations for foundation governance for Danish commercial foundations from June 2020. The foundation complies with the vast majority of the recommendations except for a few individual recommendations as explained in the table below:

Recommendation	The foundation complies	The foundation explains
<b>1. Transparency and communication</b>		
1.1 It is recommended that the board of directors adopt principles for external communication that address the need for transparency and stakeholders' needs and possibilities to obtain relevant up-to-date information about the circumstances of the foundation.	The foundation complies.	
<b>2. Tasks and responsibilities of the board of directors</b>		
<b>2.1 Overall tasks and responsibilities</b>		
2.1.1 It is recommended that, in order to secure the activities of the commercial foundation in accordance with the purposes and interests of the foundation, the board of directors should, at least once a year, take a position on the overall strategy and distribution policy of the foundation on the basis of the articles of association.	The foundation complies.	
2.1.2 It is recommended that the board of directors regularly address whether the foundation's asset management is in line with the purpose of the foundation and its long- and short-term needs.	The foundation complies.	

**Management's review****2.2 Chairman and vice-chairman of the board of directors**

<p>2.2.1 It is recommended that the chairman of the board of directors organise, convene and chair meetings of the board of directors in order to ensure effective board work and to establish the best conditions for the work of the board members, individually and collectively.</p>	<p>The foundation complies.</p>	
<p>2.2.2 It is recommended that if the board of directors, in exceptional cases, asks the chairman of the board of directors to perform special activities for the commercial foundation which extend beyond the duties of chairman, a board resolution to that effect be passed to ensure that the board of directors maintains its independent, general management and control function. Appropriate allocation of responsibilities should be ensured between the chairman, the vice-chairman, the other members of the board of directors and the executive board, if any.</p>	<p>The foundation complies.</p>	



## Management's review

### 2.3 Composition and organisation of the board of directors

2.3.1 It is recommended that the board of directors regularly, and at least every second year, assess and stipulate the competences that the board of directors needs to possess in order to best perform the tasks incumbent upon the board of directors.	The foundation complies.	
2.3.2 It is recommended that, with due respect of any right in the articles of association to make appointments, the board of directors approves a structured, thorough and transparent process for selection and nomination of candidates for the board of directors.	The foundation complies.	
2.3.3 It is recommended that members of the board of directors are appointed on the basis of their personal qualities and competences, taking into account the collective competences of the board, and when composing and nominating new members of the board the need for introducing new talent is weighed against the need for continuity and the need for diversity in relation to commercial and grants experience, age and gender.	The foundation complies.	
<p>2.3.4 It is recommended that in the management commentary in the annual report and on the commercial foundation's website, if any, there is an account of the composition of the board of directors, including its diversity, and that the following information is provided on each board member:</p> <ul style="list-style-type: none"> <li>• the name and position of the member,</li> <li>• the age and gender of the member,</li> <li>• date of original appointment to the board whether the member has been re-elected, and expiry of the current election period,</li> <li>• any special competences possessed by the member,</li> <li>• other managerial positions held by the member, including positions on executive boards, boards of directors and supervisory boards and board committees in Danish and foreign foundations, enterprises and institutions, as well as other demanding organisation tasks,</li> <li>• whether the member owns shares, options, warrants and similar in the foundation's subsidiaries and/or associated companies,</li> <li>• whether the member has been appointed by authorities/providers of grants etc., and</li> <li>• whether the member is considered independent.</li> </ul>	The foundation complies.	
2.3.5 It is recommended that the majority of the members of the board of directors of the commercial foundation are not also members of the board of directors or executive board of the foundation's subsidiary(ies), unless it is a fully owned actual holding company.	The foundation complies.	

## Management's review

### 2.4 Independence

<p>2.4.1 It is recommended that an appropriate proportion of the board of directors be independent.</p> <p>If the board of directors (excluding employee representatives) is composed of up to four members, at least one member should be independent, between five and eight members, at least two members should be independent, or nine to eleven members, at least three members should be independent, and so on.</p> <p>To be considered independent, this person may not, for example:</p> <ul style="list-style-type: none"> <li>• be or within the past three years have been member of the executive board, or senior employee in the foundation, or an essential subsidiary or associated company to the foundation,</li> <li>• within the past five years have received larger emoluments, including distributions or other benefits from the foundation/group or a subsidiary or associated company to the foundation in other capacity than as member of the board of directors or executive board of the foundation,</li> <li>• within the past year have had a significant business relationship (e.g. personal or indirectly as partner or employee, shareholder, customer, supplier or member of the executive management of companies with corresponding connection) with the foundation/group or a subsidiary or associated company to the foundation,</li> <li>• be or within the past three years have been employed or partner at the external auditor,</li> <li>• have been a member of the board of directors or executive board of the foundation for more than 12 years,</li> <li>• be a close relative of, or in some other way be especially close to, persons who are not considered independent,</li> <li>• be the founder or a significant donor if the purpose of the foundation is to grant support to this person's family or others who are especially close to this person, or</li> <li>• be a member of the management of an organisation, another foundation or similar, which receives or repeatedly within the past five years has received significant donations from the foundation.</li> </ul>	<p>The foundation complies.</p>	
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### 2.5 Appointment period

<p>2.5.1 It is recommended that members of the board of directors be appointed for a minimum period of two years and a maximum period of four years.</p>		<p>The foundation has not yet set any fixed terms for elected board members.</p>
<p>2.5.2 It is recommended that an age limit for members of the board of directors be set, which is published in the management commentary or on the foundation's website.</p>		<p>The foundation has no age limit for board members. There are currently de facto no need for an age limit. The board of directors will continuously assess whether the need arises.</p>

## Management's review

### 2.6 Evaluation of the performance of the board of directors and executive board

2.6.1 It is recommended that the board of directors establish an evaluation procedure in which the board of directors, the chairman and the contributions and performance of individual members are evaluated annually, and the result is discussed by the board of directors.		These issues are evaluated on an ongoing basis by the board of directors and no actual procedure has been established.
2.6.2 It is recommended that once a year the board of directors evaluate the work and performance of the executive board and/or the administrator (where relevant) in accordance with predefined clear criteria.		The executive board's work and results are evaluated on an ongoing basis at Board meetings, including at closed agenda items where the executive board does not participate.

### 3. Remuneration of management

3.1.1 It is recommended that the members of the board of directors of commercial foundations be remunerated with a fixed remuneration and that members of an executive board, if any, be remunerated with a fixed remuneration, possibly combined with a bonus which should not be dependent upon accounting results. The remuneration should reflect the work and responsibilities consequential to the position.	The foundation complies.	
3.1.2 It is recommended that the financial statements provide information about the full remuneration received by each member of the board of directors and any executive board from the commercial foundation and from the foundation's subsidiaries and associated companies. Furthermore there should be information on any other remuneration which members of the board of directors and any executive board have received for performing other work or tasks for the foundation, the foundation's subsidiaries or associated companies, except for the remuneration of employee representatives as employees.		The foundation only wishes to disclose the total remuneration to the foundation's board and director.

## Management's review

In accordance with recommendations 2.3.4 and 2.4.1, the following can be stated about the members of the Board of Directors:

Name	<b>Anders Holch Povlsen</b>	<b>Anne Kirstine Storm Holch Povlsen</b>	<b>Regina Møller Andersen</b>	<b>Anders Boelskifte Mogensen</b>	<b>Irogwehi Nieros Oyegun</b>
Position	Chairman of the foundation's Board of Directors, CEO of BESTSELLER A/S	Manager, BESTSELLER A/S	Founder & lawyer, Law & More Copenhagen	CEO of Founderment A/S	Partner & COO, Verod Capital Management
Age	48	42	49	43	42
Gender	Male	Female	Female	Male	Female
Date of original appointment to the board	16 June 2015	16 June 2015	8 September 2016	16 June 2015	27 May 2020
The member has been re-elected	No	No	No	No	No
Expiry of the current election period	The foundation has not yet set any fixed terms for elected board members.	The foundation has not yet set any fixed terms for elected board members.	The foundation has not yet set any fixed terms for elected board members.	The foundation has not yet set any fixed terms for elected board members.	The foundation has not yet set any fixed terms for elected board members.
Any special competencies	Business experience Management Knowledge of the foundation's objective Special knowledge of the foundation's thematic focus areas	Business experience Communication Knowledge of the foundation's objective Special knowledge of the foundation's thematic focus areas	Business experience Special knowledge of legal and business matters as well as extensive experience with investments & M&A.	Business experience Special knowledge of the foundation's geographical focus areas	Experience with social impact and commercial investing, and corporate finance  Special knowledge of the foundation's geographical focus areas
Other managerial positions	Chairman/ member of the Board of Directors of a number of Danish and foreign companies, including BESTSELLER A/S	Member of the Board of Directors of a number of Danish and foreign companies, including Constantinsborg A/S	Member of the Board of Directors of another foundation and trustee at Kivukoni Educational Trust	Member of the Board of Directors of Nordic Hotels Nigeria	Member of the Board of Directors of other foreign companies
Appointed by authorities	No	No	No	No	No
The member is considered independent	No, because of the close family ties to the founders of the foundation	No, because of the close family ties to the founders of the foundation	Yes	No, due to close relationship with the founders of the foundation	Yes

In the composition of the board, diversity is strived for by virtue of members with different genders, experience and special, individual competencies. For the members as a whole, special knowledge of and network within the foundation's geographical and thematic focus areas is strived for at all times.

## Management's review

### Statement of distribution and investment policy

According to BESTSELLER FOUNDATION's statutes, the object of the foundation is "to support humanitarian purposes, especially to prevent poverty and limit the global population growth, including, but not only, with a focus on agriculture and entrepreneurship, and to support nature conservation, including environmental ecosystems, in Denmark and abroad".

#### 2015-2019

The foundation's distribution and investment policy for the period 2015-2019 was defined by a strategy adopted by the Board of Directors in 2015. During this period, BESTSELLER FOUNDATION's activities have taken place in Southeast Africa, India and China. In 2017, the foundation's Board of Directors decided to close down its activities in China during 2018-2019 in connection with the completion of ongoing projects.

In 2016, the foundation's board adopted a new thematic focus, so that activities were subsequently targeted within six thematic areas: 1) "Food Value Chains"; 2) "Connecting last mile / Base of the Pyramid"; 3) "Renewable Energy"; 4) "Nature Conservation"; 5) "Waste as a Resource"; and 6) "African Design".

In its selection of projects and partners during this period, the foundation has strived for cooperation to reach the poorest population groups with products and access to services, market access, job creation and more through scalable business models.

The foundation's primary type of engagement has been investments in the form of equity- and debt investments into companies that contribute to the social and environmental returns (impact), ultimately the foundation's purpose. In such cases it has been private companies the foundation has entered into partnerships with. In addition, the foundation has made distributions in the form of grants and donations to contractually agreed and specified projects and initiatives.

In the final part of this period, in the years 2018-2019, BESTSELLER FOUNDATION concentrated its efforts on working with the existing portfolio of companies as well as working on a new strategy, subsequently launched in 2020.

#### 2020-2024

2020 marked the beginning of a new strategy period. As regards the types of investment- and project instruments, there will be significant similarities compared to the previous period, while thematically starting with a narrower focus. The foundation's efforts are thus targeted at activities within reduction, handling and recycling of various types of waste, for the protection of the environment and the improvement of living conditions for low-income population groups. The geographical focus of the foundation's investments is increasingly targeted across all of Sub-Saharan Africa, while there will still be no geographical limitation as to where distributions in the form of grants and donations are made. In 2020, the first investments within the new thematic focus area were made, while a number of extraordinary donations related to the fight against the consequences of the corona pandemic were made.

### Expected development

BESTSELLER FOUNDATION expects to significantly increase its investment portfolio within the thematic focus area in 2021 and, to a certain extent, continue to make extraordinary distributions, including COVID-19 relief efforts related.

### Events after the Balance sheet date

The global COVID-19 pandemic has continued after the balance sheet date and, in addition to a health crisis, in many places continues to have the character of an economic crisis. The crisis is expected to affect the financial position of several of the companies in which the foundation is involved. It is uncertain how the situation will develop and it is not possible to estimate expectations for the future more accurately. BESTSELLER FOUNDATION continues to actively support its portfolio companies and projects.

## FINANCIAL STATEMENT 1 JANUARY - 31 DECEMBER 2020

### Accounting policies

The annual report of BESTSELLER FOUNDATION fond for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

The accounting policies used in the preparation of the financial report are consistent with those of last year.

The financial statements are presented in Danish kroner (DKK).

In accordance with section § 110, of the Danish Financial Statements Act, the foundation has not prepared consolidated financial statements.

### INCOME STATEMENT

#### Revenue

Revenue comprises donations and contributions to the foundation and is recognised in the income statement when the income can be reliably measured and is expected received.

#### Contribution from investment portfolio

Contribution from investments portfolio comprise income and costs regarding the investment activities and consists of interest income, realized and unrealized gains and losses on loans, transactions denominated in foreign currencies, dividends received on equity investments and value adjustments.

#### Other external costs

Other external costs comprise costs for travel activities and administration, including office costs, etc.

#### Staff costs

Staff costs include wages and salaries, pensions, other social security contributions, etc. made to the employees, as well as other related costs.

#### Financial income and costs

Financial income and costs comprise interest income and costs, realized and unrealized gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities.

#### Tax on the profit for the year

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

## Accounting policies

### BALANCE SHEET

#### ASSETS

##### Non-current investments

###### Investments in subsidiaries and associates

Investments in subsidiaries and associates are measured at cost less impairment losses.

###### Other non-current investments

Other non-current investments consists of other equity investments in which the foundation does not possess a controlling interest or significant influence. Other equity investments are measured at cost less impairment losses.

###### Other receivables

Other receivables consist of loan investments.

###### Impairment of non-current assets

The carrying amount of non-current investments is reviewed in general to determine whether there is any indication of impairment. If so, the investment is written down to its lower recoverable value. The impairment loss is recognized in contribution from investment portfolio.

#### Current assets

##### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

##### Prepayments

Prepayments recognised under current assets comprises costs incurred concerning subsequent financial years.

##### Securities

Securities, which consist of listed shares and bonds, are measured at fair value at the balance sheet date.

#### Liabilities and equity

##### Equity

The restricted equity consists of the original foundation capital.

The available equity consists of retained earnings and the provision for distributions.

##### Provision for distributions

In accordance with the Danish Act on Commercial Foundations, a provision is made for distributions allowing the Foundation Board to approve and pay distributions during the financial year. The Board is not obliged to use the provision, but it is written down as distributions are approved. Each year at the Foundation's annual general meeting, the Board evaluates the size of the provision.

## **Accounting policies**

### **Deferred tax**

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax losses allowed for carry forward, are measured at the value to which the asset is expected to be realised.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax.

### **Liabilities**

#### **Other liabilities**

Other liabilities, which include trade payables and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

#### **Distribution payables**

Distribution payables comprise distributions which, in accordance with the foundation's purpose, have been approved on the balance sheet date and announced to the recipient, but have not been paid on the balance sheet date.



## Income statement 1 January - 31 December

<u>Note</u>	<u>2020</u>	<u>2019</u>
Revenue	22.163.925	50.024.570
Contribution from investment portfolio	-173.975	-28.215.521
Other external costs	<u>-1.596.694</u>	<u>-1.301.973</u>
<b>Gross profit</b>	<b>20.393.256</b>	<b>20.507.076</b>
1 Staff costs	-2.192.697	-2.398.010
Depreciation of property, plant and equipment	<u>0</u>	<u>0</u>
<b>Profit before net financials</b>	<b>18.200.559</b>	<b>18.109.066</b>
Financial income	1.818.023	2.182.531
Financial costs	<u>-757.189</u>	<u>-11.583</u>
<b>Profit before tax</b>	<b>19.261.393</b>	<b>20.280.014</b>
2 Tax on the profit for the year	<u>-499.693</u>	<u>-3.055.509</u>
<b>Profit for the year</b>	<b><u>18.761.700</u></b>	<b><u>17.224.505</u></b>
<b>Distribution of profit</b>		
Distributions for the year	12.783.043	1.770.462
Use of the provision for distributions	-12.783.043	-1.770.462
Provision for distributions	12.783.043	9.770.462
Retained earnings	<u>5.978.657</u>	<u>7.454.043</u>
<b>Total distribution of profit</b>	<b><u>18.761.700</u></b>	<b><u>17.224.505</u></b>

## Balance sheet 31 December

Note

<b>Assets</b>	<u>2020</u>	<u>2019</u>
<b>Property, plant and equipment</b>		
Leasehold improvements	<u>0</u>	<u>0</u>
<b>Total property, plant and equipment</b>	<u>0</u>	<u>0</u>
<b>Non-current investments</b>		
3 Investments in subsidiaries	3.619.430	3.619.430
3 Investments in associates	4.668.768	4.668.768
Other non-current investments	17.431.380	17.431.380
Other receivables	<u>1.765.917</u>	<u>667.590</u>
<b>Total non-current investments</b>	<u>27.485.495</u>	<u>26.387.168</u>
<b>Total non-current assets</b>	<u>27.485.495</u>	<u>26.387.168</u>
Other receivables	<u>111.128.676</u>	<u>100.275.330</u>
<b>Total receivables</b>	<u>111.128.676</u>	<u>100.275.330</u>
<b>Securities</b>	<u>5.493.834</u>	<u>5.256.995</u>
<b>Cash at bank and in hand</b>	<u>20.717.730</u>	<u>27.474.541</u>
<b>Total current assets</b>	<u>137.340.240</u>	<u>133.006.866</u>
<b>Total assets</b>	<u><u>164.825.735</u></u>	<u><u>159.394.034</u></u>

## Balance sheet 31 December

Note

	<u>2020</u>	<u>2019</u>
<b>Equity and liabilities</b>		
<b>Equity</b>		
Foundation capital	25.500.000	25.500.000
Provision for distributions	25.000.000	25.000.000
Retained earnings	<u>87.084.650</u>	<u>81.105.993</u>
<b>Total equity</b>	<b><u>137.584.650</u></b>	<b><u>131.605.993</u></b>
4 Deferred tax	<u>25.951.861</u>	<u>25.452.168</u>
<b>Total provisions</b>	<b><u>25.951.861</u></b>	<b><u>25.452.168</u></b>
Trade payables	24.937	39.359
Distribution payables	674.875	1.770.462
Other payables	<u>589.412</u>	<u>526.052</u>
<b>Total liabilities</b>	<b><u>1.289.224</u></b>	<b><u>2.335.873</u></b>
<b>Total equity and liabilities</b>	<b><u><u>164.825.735</u></u></b>	<b><u><u>159.394.034</u></u></b>
5 Contingent liabilities		
6 Related parties		
7 Events after the balance sheet day		

**Statement of changes in equity**

	<b>Foundation capital</b>	<b>Retained earnings</b>	<b>Provision for distributions</b>	<b>Total</b>
Equity at 1 January	25.500.000	81.105.993	25.000.000	131.605.993
Distributions for the year	0	0	-12.783.043	-12.783.043
Profit for the year	0	5.978.657	12.783.043	18.761.700
<b>Equity at 31 December</b>	<b>25.500.000</b>	<b>87.084.650</b>	<b>25.000.000</b>	<b>137.584.650</b>

There have been no changes in the foundation capital since the foundation.

## Notes

<b><u>Note 1, Staff costs</u></b>	<u>2020</u>	<u>2019</u>
Wages and salaries	1.939.363	2.156.240
Pensions	130.311	138.923
Other social security costs	21.874	24.199
Other staff costs	101.149	78.648
	<b><u>2.192.697</u></b>	<b><u>2.398.010</u></b>

Remuneration of management	<u>1.009.000</u>	<u>1.026.000</u>
Average number of employees	<u>3</u>	<u>3</u>

**Note 2, Tax on the profit for the year**

Current tax for the year	0	0
Change in deferred tax for the year	<u>499.693</u>	<u>3.055.509</u>
<b>Total tax on the profit for the year</b>	<b><u>499.693</u></b>	<b><u>3.055.509</u></b>

<b><u>Note 3, Investments in subsidiaries and associates</u></b>	<b><u>Investments in subsidiaries</u></b>	<b><u>Investments in associates</u></b>
Cost at 1 January	3.619.430	4.668.768
Additions for the year	0	0
Disposals for the year	0	0
Cost at 31 December	<u>3.619.430</u>	<u>4.668.768</u>
<b>Carrying amount at 31 December</b>	<b><u>3.619.430</u></b>	<b><u>4.668.768</u></b>

<b><u>Name and registered office</u></b>	<b><u>Ownership</u></b>
<u>Subsidiaries:</u>	
Valar Aditi Social Finance Pvt. Ltd	51,0%
<u>Associates:</u>	
Lawrencedale Agro Processing (India) Pvt. Ltd.	20,6%

## Notes

<b><u>Note 4, Deferred tax</u></b>	2020
Deferred tax at 1 January	25.452.168
Adjustment of deferred tax for the year	499.693
Deferred tax at 31 December	25.951.861

### **Note 5, Contingent liabilities**

The foundation has a rental contract, which can be terminated with 3 months' notice.  
The rent amounts to tDKK 10 per. month incl. VAT.

### **Note 6, Related parties**

The chairman of the foundation is CEO and main shareholder in BESTSELLER A/S which is the main donor. In 2020 the foundation received a donation of DKK 21,9 million from BESTSELLER A/S.

The foundation has in 2020 paid tDKK 120 in rent and has received DKK 1,5 million in interest income from BESTSELLER A/S and HEARTLAND A/S.

Other receivables include DKK 100,9 million as a receivable from HEARTLAND A/S which is the ultimate parent company of BESTSELLER A/S and DKK 10,2 million as a receivable from BESTSELLER A/S.

Remuneration/fees to the members of the executive board and the board of directors are reflected in note 1.

### **Note 7, Events after the balance sheet day**

The global COVID-19 pandemic has continued after the balance sheet date and, in addition to a health crisis, in many places continues to have the character of an economic crisis. The crisis is expected to affect the financial position of several of the companies in which the foundation is involved. It is uncertain how the situation will develop and it is not possible to estimate expectations for the future more accurately. BESTSELLER FOUNDATION continues to actively support its portfolio companies and projects.