

# Dane BidCo ApS

c/o DEAS A/S  
Dirch Passers Allé 76  
2000 Frederiksberg

CVR No. 36919841

## Annual Report 2017

The Annual Report was presented and  
adopted at the Annual General Meeting of  
the company on 26 March 2018



Bjørn Allentoft  
As chairman of the meeting

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## Dane BidCo ApS

### Company details

<b>Company</b>	Dane BidCo ApS c/o DEAS A/S Dirch Passers Allé 76 2000 Frederiksberg
<b>CVR No.</b>	36919841
<b>Registered office</b>	Frederiksberg
<b>Financial year</b>	1 January 2017 - 31 December 2017
<b>Executive Board</b>	Henrik Dahl Jeppesen
<b>Auditors</b>	Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 København S CVR-no.: 33963556
<b>Consolidated Financial Statements</b>	The company is included in the Consolidated Financial Statements of the parent company Dane TopCo ApS, Frederiksberg.

Dane BidCo ApS

## Management's Review

### Main activity

The Group is a 'Full Service Property House', which provides all services to customers within real estate with five business lines; Property Management, Property Asset Management, Facility Services, Real Estate Agency and Public Private Partnership (PPP).

The Group provides services such as property management of residential and commercial properties, owners associations/shared ownerships and management of shopping centers to domestic and international investors and owners associations. In addition to property management, the Group provides technical building consultancy, client advisory services, energy management, operation and maintenance, and rental of residential and commercial leases. Further, the Group offers Property Asset Management services as well as the construction, operation and administration of PPP projects.

Our services are provided by about 720 employees, of which 470 are administrative staff and 250 are caretakers. Further we provide salary administration services for about 300 employees. Headquarters is located in Copenhagen with regional offices in Aalborg and Aarhus. The Group manages approximately 2,100 properties with more than 79,000 housing and leases in Denmark on behalf of professional investors, shared ownerships, owners associations, housing associations etc.

The parent company's activities are holding company activities and other hereby associated activities.

### Development in the year

#### *The year that went by and follow up the last year's expected development*

In 2017 the Dane BidCo ApS Group realized revenue of DKK 525.7 million against DKK 501.1 million in 2016, operating profit of DKK 1.5 million against DKK 4.6 million in 2016, profit/loss before tax DKK -8.1 million against DKK -7.0 million in 2016 and profit/loss for the year DKK -19.5 million against DKK -13.2 million in 2016.

The profit/loss for the year is considered to be in line with the expectations.

The total assets of the Group per 31st December 2017 are DKK 749.9 million against DKK 764.8 million as of 31st December 2016.

The equity per 31st December 2017 is DKK 429.3 million against DKK 448.8 million as of 31st December 2016.

#### *Capital resources*

The group's liquidity reserve per 31st December 2017 is DKK 56.0 million against DKK 42.2 million as at 31st December 2016. The management considers the capital resources to be sufficient.

#### *Special risks*

##### *Business risks*

The main business risk is linked to the ability to meet the customers' requirements for competent property management, consulting and good service.

##### *Financial risks*

The financial risks are related to the debt to other credit institutions in total DKK 230.0 million per 31st December 2017. This debt bears interest at Cibor plus fixed margin.

Dane BidCo ApS

## **Management's Review**

Credit risks related to financial assets correspond to the values recognized in the balance sheet. The Group has no significant risks related to individual customers or business partners.

### ***Liquidity risks***

The capital raising is managed centrally and the required cash resources are ensured on an ongoing basis.

### **Expectations for 2018**

For 2018 the Group expects an increase in revenue and operating profit due to organic growth and development activities.

### **Environment health and safety**

The Group wishes to reduce the environmental impact of climate, both from the managed properties and from our own activities. We wish to promote focus on the environment in close cooperation with customers and users of the properties that the Group manage. To support this ambition, a number of initiatives have been launched.

In order to promote energy savings in the properties that are managed, an energy partnership with Ørsted has been entered into, where energy subsidies are granted to our customers. The Group automatically screens all projects with energy-saving measures launched in the Group. In 2017 the Group saved on behalf of our customers approx. 5 GWh through energy projects. This corresponds to the annual electricity consumption in about 2,000 households.

In 2017, the Group actively contributed to the development of several major property owners' energy and climate strategies. Several major investors have developed a 2020 strategy with a strong focus on energy efficiency and documentation of the same in properties managed by the Group.

During 2017, the Group has participated actively in several research and development projects in the field of energy savings and green initiatives that can help reduce the environmental impact of the climate. The Group is also active in the ELFORSK research pool for energy savings under Dansk Energi - partly through the chairmanship of ELFORSK's executive committee / board, and partly as an active participant in several projects.

### **Research and development**

The Group is developing a digitalization strategy for the benefit of both customers and tenants to digitalize as many parts of the business and services as possible. The development activities mainly include digitalization solutions within self-service products, via websites as well as applications for mobile devices and thereby provide 24/7 accessibility. Furthermore development activities also include digital project- and task management tools as well as digital solutions within customer reporting, etc. Development activities are expected to have a positive impact on the Group's results for the coming years.

### **Knowledge resources**

The main knowledge resources within the Group are employees; knowhow, technology and processes.

The continued development of the company and the high service level provided by the company is secured by the continued training and development of employees, their knowledge and their competences, combined with a strong focus on development and a widespread use of information technology.

We continue to develop our services to customers both by offering new services and by developing our current offerings further. This requires education and development of the employees and a high level of competence. Approximately a quarter of the administrative staff has a higher education.

Dane BidCo ApS

## **Management's Review**

The Group complies with 'The ethical guidelines for Property Management', produced by Ejendomsforeningen Danmark and it is required that all employees are familiar with these ethical guidelines and act accordingly.

### **Statutory report on Corporate Social Responsibility**

The Group wants to do business based on customer demands while retaining profitability and sustainability focus. The ambition is that the core business, Property Management and the associated services are delivered in the best way - including a social responsible way. The Group wishes to contribute to the society and community, the companies are a part of. The Group considers it as an investment in the future, taking responsibility for the social and environmental effects of the company's operations.

The Group's activities are based on high business ethics and integrity. It is a basic part of the Group's culture to show decency and professional behavior and attitudes in both intern as well as extern relations. It is the Group's policy as a minimum to comply with all applicable laws and regulations, ethical guidelines and rules applicable to Property Management and associated services.

Refer to the following link [www.deas.dk/csr2017](http://www.deas.dk/csr2017) at the Group's website, which describes the policies, action and results achieved for each area of action.

### **Share of the under-represented gender**

#### ***Target for the Executive Board***

Dane BidCo ApS is a private limited company and the supervisory board is the Executive Board consisting of one member. There is no requirement for expansion of the Executive Board, so on this basis an equitable distribution of gender is considered irrelevant.

#### ***Gender equality in other management levels of the group***

It is the Group's assessment that a balanced gender ratio leads to increased employee satisfaction. The genders handle professional and personal situations in different ways and the discussions that this leads to, open up for different ways of solving problems and will provide better results.

The Group works to increase the number of the under-represented gender in all other management levels in the organisation. Target for the under-represented gender in all other management levels in the organization is an equal 50/50 distribution. By the end of 2017, the under-represented gender, here female, is 24.5% in all levels of management beyond directors and boards, an increase of 2.5% point compared to the end of 2016.

By recruitment and promotion work is for increasing the under-represented gender ratio, provided that candidates with the right qualifications can be found.

## Key Figures and Financial Ratios

The development in the group's key figures and financial ratios can be described as follows:  
Key figures are in DKK Thousands.

Key figures and financial ratios for 2015 covers the period 11 June - 31 December 2015.

	2017	2016	2015
Net turnover	525.690	501.141	209.474
Operating profit/loss	1.479	4.583	-5.180
Net financial income and expenses	-12.146	-12.386	-3.904
Profit/loss for the year	-19.492	-13.193	-10.856
Invested capital including intangible assets	587.440	624.205	669.558
Invested capital excluding intangible assets	-32.927	-24.126	-5.547
Investment in tangible fixed assets	4.209	5.134	969
Total assets	749.870	764.782	770.738
Total equity	429.315	448.807	462.000
Long-term liabilities	220.000	230.000	240.000
Short-term liabilities	98.362	85.975	68.738
Profit margin (%)	0,28	0,91	-2,47
Return on equity (ROE) (%)	-4,44	-2,90	-2,35
Solvency ratio (%)	57,25	58,68	59,94
Avg. number of full-time employees	682	668	620

### Explanation of financial ratios

Key figures and financial ratios are determined based on "Recommendations & Financial Ratios 2015" issued by the Danish Society of Financial Analysts.

The ratios in the financial highlights have been calculated as follows:

Invested capital is defined as the sum of operating tangible and intangible non-current assets and net working capital.

Net working capital is defined as accounts receivable and other current operating assets less trade payables, other payables and other operating short-term liabilities.

Profit margin (%)	=	$\frac{\text{Operating profit (EBIT)} \times 100}{\text{Revenue}}$
Return on equity (%)	=	$\frac{\text{Profit/loss for the year} \times 100}{\text{Average equity}}$
Solvency ratio (%)	=	$\frac{\text{Equity} \times 100}{\text{Total assets}}$

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## Management's Statement

Today, the Executive Board have considered and adopted the Annual Report of Dane BidCo ApS for the financial year 1 January 2017 - 31 December 2017.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the Consolidated Financial Statements and the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2017 and of the results of the Group's and the Company's operations and the Group's cash flows for the financial year 1 January 2017 - 31 December 2017.

In our opinion, the Management's Review includes a true and fair account of the matters addressed in the review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Frederiksberg, 20 March 2018

Executive Board



Henrik Dahl Jeppesen



## Independent auditor's report

### To the shareholders of Dane BidCo ApS

#### Opinion

We have audited the consolidated financial statements and the parent financial statements of Dane BidCo ApS for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2017, and of the results of their operations and the consolidated cash flows for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

#### Basis of opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements* section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Parent's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to

## Independent auditor's report

issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and these parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- \* Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- \* Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent's internal control.
- \* Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- \* Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- \* Evaluate the overall presentation, structure and content of the consolidated financial statements and the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.
- \* Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

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## Independent auditor's report

### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 20 March 2018

### Deloitte

Statsautoriseret Revisionspartnerselskab  
Business Registration No 33 96 35 56



Lars Kronow  
State Authorised Public Accountant  
MNE no 19708



Tim Kjær-Hansen  
State Authorised Public Accountant  
MNE no 23295

## Income Statement

	Note	Group 2017 tkr.	2016 tkr.	Parent 2017 tkr.	2016 tkr.
Revenue		525.690	501.141	11.785	9.067
Cost of sales		-26.631	-21.541	0	0
Other external expenses	1	-85.719	-78.086	-4.561	-1.503
Employee benefits expense	2	-370.295	-357.214	-11.223	-8.634
Depreciation and amortisation	3	-41.566	-39.717	0	0
<b>Profit from ordinary operating activities</b>		<b>1.479</b>	<b>4.583</b>	<b>-3.999</b>	<b>-1.070</b>
Income from investments in group enterprises and associates	4	2.560	828	-11.377	-10.231
Other finance income	5	297	197	0	0
Finance expences	6	-12.443	-12.583	-2.863	-2.653
<b>Profit from ordinary activities before tax</b>		<b>-8.107</b>	<b>-6.975</b>	<b>-18.239</b>	<b>-13.954</b>
Tax expense on ordinary activities	7	-11.385	-6.218	-1.253	761
<b>Profit</b>		<b>-19.492</b>	<b>-13.193</b>	<b>-19.492</b>	<b>-13.193</b>
<b>Proposed distribution of results</b>					
Retained earnings		-19.492	-13.193	-19.492	-13.193
<b>Distribution of profit</b>		<b>-19.492</b>	<b>-13.193</b>	<b>-19.492</b>	<b>-13.193</b>

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Balance Sheet as of 31 December

	Note	Group 2017 tkr.	2016 tkr.	Parent 2017 tkr.	2016 tkr.
<b>Assets</b>					
Completed development projects	8	8.811	7.635	0	0
Acquired intangible assets	9	211.203	217.814	0	0
Goodwill	10	400.353	422.882	0	0
<b>Intangible assets</b>		<b>620.367</b>	<b>648.331</b>	<b>0</b>	<b>0</b>
Fixtures, fittings, tools and equipment	11	8.014	8.443	0	0
Leasehold improvements	12	5.934	6.683	0	0
<b>Property, plant and equipment</b>		<b>13.948</b>	<b>15.126</b>	<b>0</b>	<b>0</b>
Long-term investments in group enterprises	13, 14	0	0	492.846	504.223
Long-term investments in associates	14, 15	4.592	2.732	0	0
Long-term receivables from associates	16	4.000	4.000	0	0
Deposits, investments	17	7.556	7.503	0	0
<b>Investments</b>		<b>16.148</b>	<b>14.235</b>	<b>492.846</b>	<b>504.223</b>
<b>Fixed assets</b>		<b>650.463</b>	<b>677.692</b>	<b>492.846</b>	<b>504.223</b>
Short-term trade receivables		22.277	17.299	0	0
Current deferred tax	18	0	5.920	0	1.710
Other short-term receivables		9.401	6.042	0	0
Prepaid expenses	19	3.661	3.227	23	26
<b>Receivables</b>		<b>35.339</b>	<b>32.488</b>	<b>23</b>	<b>1.736</b>
Other short-term investments		8.023	12.402	0	0
<b>Short-term investments</b>		<b>8.023</b>	<b>12.402</b>	<b>0</b>	<b>0</b>
<b>Cash and cash equivalents</b>		<b>56.045</b>	<b>42.200</b>	<b>1.643</b>	<b>2.337</b>
<b>Current assets</b>		<b>99.407</b>	<b>87.090</b>	<b>1.666</b>	<b>4.073</b>
<b>Assets</b>		<b>749.870</b>	<b>764.782</b>	<b>494.512</b>	<b>508.296</b>

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Balance Sheet as of 31 December

	Note	Group 2017 tkr.	2016 tkr.	Parent 2017 tkr.	2016 tkr.
<b>Liabilities and equity</b>					
Contributed capital		50	50	50	50
Retained earnings		429.265	448.757	429.265	448.757
<b>Equity</b>		<b>429.315</b>	<b>448.807</b>	<b>429.315</b>	<b>448.807</b>
Provisions for deferred tax	18	2.193	0	95	0
<b>Provisions</b>		<b>2.193</b>	<b>0</b>	<b>95</b>	<b>0</b>
Other credit institutions		220.000	230.000	50.000	50.000
<b>Long-term liabilities other than provisions</b>	20	<b>220.000</b>	<b>230.000</b>	<b>50.000</b>	<b>50.000</b>
Short-term part of long-term liabilities		10.000	10.000	0	0
Trade payables		14.820	7.542	3	0
Payables to group enterprises		3.422	3.026	9.900	8.691
Tax payables		8.227	7.831	120	0
Other payables		61.893	57.576	5.079	798
<b>Short-term liabilities other than provisions</b>		<b>98.362</b>	<b>85.975</b>	<b>15.102</b>	<b>9.489</b>
<b>Liabilities other than provisions within the business</b>		<b>318.362</b>	<b>315.975</b>	<b>65.102</b>	<b>59.489</b>
<b>Liabilities and equity</b>		<b>749.870</b>	<b>764.782</b>	<b>494.512</b>	<b>508.296</b>
Significant events occurring after end of reporting period	21				
Collaterals and assets pledged as security	22				
Rental- and leasing contracts	23				
Related parties	24				
Activities acquired	25				

## Statement of changes in Equity

### Group

	Contributed capital	Retained earnings	Total
Equity 1 January 2017	50	448.757	448.807
Profit (loss)	0	-19.492	-19.492
Equity 31 December 2017	50	429.265	429.315

### Parent

	Contributed capital	Retained earnings	Total
Equity 1 January 2017	50	448.757	448.807
Profit (loss)	0	-19.492	-19.492
Equity 31 December 2017	50	429.265	429.315

## Cash Flow Statement

## Group

	2017 tkr.	2016 tkr.
Profit/Loss for the year	-19.492	-13.193
Depreciation and amortisation	41.566	39.717
Profit from associates after tax	-2.560	-828
Interest and similar incomes	-297	-197
Interest and similar expenses	12.443	12.583
Tax	11.385	6.218
Other changes in working capital	-117	13.689
<b>Cash flow from operating activities before financial items</b>	<b>42.928</b>	<b>57.989</b>
Interest received	297	197
Interest paid	-12.431	-12.376
<b>Cash flow from ordinary operating activities</b>	<b>30.794</b>	<b>45.810</b>
Income taxes paid/received	0	-1.189
<b>Cash flows from operating activities</b>	<b>30.794</b>	<b>44.621</b>
Purchase of intangible assets	-8.251	-7.942
Purchase of property, plant and equipment	-4.209	-5.134
Sales of property, plant and equipment	36	146
Subordinated loan to associates	0	-4.000
Dividends	5.100	3.712
<b>Cash flows from investing activities</b>	<b>-7.324</b>	<b>-13.218</b>
Repayment of debt to other credit institutions	-10.000	-10.000
Raising of debt to group enterprises	396	3.719
Divestment of bonds	-21	1.994
<b>Cash flows from financing activities</b>	<b>-9.625</b>	<b>-4.287</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>13.845</b>	<b>27.116</b>
Cash and cash equivalents, beginning balance	42.200	15.084
<b>Cash and cash equivalents, ending balance</b>	<b>56.045</b>	<b>42.200</b>
<b>Cash and cash equivalents specified:</b>		
Cash and cash equivalents	56.045	42.200
<b>Cash and cash equivalents in total</b>	<b>56.045</b>	<b>42.200</b>



Dane BidCo ApS

## Accounting Policies

### Reporting Class

The Annual Report of Dane BidCo ApS for 2017 has been presented in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

### Reporting currency

The Annual Report is presented in Danish kroner.

### Consolidated Financial Statements

The Consolidated Financial Statements comprise the parent company Dane BidCo ApS and subsidiaries in which Dane BidCo ApS directly or indirectly holds more than 50% of the voting rights or in other ways has control. Enterprises in which the Group holds between 20% and 50% of the voting rights and exercises significant but not controlling influence are considered associates.

For the consolidation, intercompany income and costs, shareholdings, intercompany balances and dividends as well as realised and unrealised profit and loss are eliminated in connection with transactions between the consolidated enterprises.

Equity investments in subsidiaries are eliminated by the proportionate share of the subsidiaries' market value of net assets and liabilities at the time of acquisition.

Newly acquired or established enterprises are recognised in the Consolidated Financial Statements from the date of acquisition. Enterprises sold or liquidated are recognised in the Consolidated Income Statement up to the date of disposal. Comparative figures are not corrected for enterprises newly acquired, sold or liquidated.

## General Information

### Basis of recognition and measurement

Income is recognised in the Income Statement as it is earned, including value adjustments of financial assets and liabilities that are measured at fair value or amortised cost. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the Income Statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the Income Statement.

Assets are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the Balance Sheet when it is probable that future economic benefits attributable to the asset will flow out of the Company, and the value of the liability can be measured reliably.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the term. Amortised cost is calculated as original cost less repayments and with the addition/deduction of the accumulated amortisation of the difference between the cost and the nominal amount. This way, exchange losses and gains are allocated over the term.

In connection with recognition and measurement, consideration is given to predictable losses and risks occurring prior to the presentation of the Annual Report, i.e. losses and risks which prove or disprove matters which exist at the balance sheet date.

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## Accounting Policies

### Income Statement

#### Revenue

Income from delivery of services is recognised as revenue as the service is delivered.

#### Cost of sales

Cost of sales comprise expenses incurred to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise expenses regarding sale and administration.

#### Employee benefits expenses

Staff expenses comprise wages and salaries, pensions and social security costs.

#### Amortisation and impairment of tangible and intangible assets

Amortisation and impairment of intangible and tangible assets has been performed based on a continuing assessment of the useful life of the assets in the Company. Non-current assets are amortised on a straight line basis, based on cost, on the basis of the following assessment of useful life and residual values:

	Useful life
Completed development projects	5 years
Acquired intangible assets	20 years
Goodwill	20 years
Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	10 years

Profit or loss resulting from the sale of intangible or tangible assets is determined as the difference between the selling price less selling costs and the carrying amount at the date of sale, and is recognised in the Income Statement under other operating income or expenses.

#### Result of equity investments in subsidiaries and associates

The proportionate share of the individual subsidiaries' profit/loss after tax is recognised in the parent company's Income Statement after full elimination of intercompany profit/loss.

The proportionate shares of the associates' profit/loss after tax are recognised in both the group's and parent company's Income Statement after elimination of the proportionate share of intercompany profit/loss.

#### Financial income and expenses

Financial income and expenses are recognised in the Income Statement with the amounts that concern the financial year. Financial income and expenses include interest income and expenses, realised and unrealised capital gains and losses regarding securities, debt and foreign currency transactions, dividends received from other equity investments, amortisation of financial assets and liabilities as well as surcharges and allowances under the tax repayment scheme.

#### Tax on net profit/loss for the year

The parent company is subjected to the Danish rules on compulsory joint taxation of the group's Danish subsidiaries. Subsidiaries are included in the joint taxation from the time when they are included in the consolidation in the Consolidated Financial Statement until they leave the consolidation.

The current Danish corporation tax is distributed by settling the joint taxation contributions between the jointly taxed enterprises in proportion to their taxable income. In this connection, enterprises with tax losses receive joint taxation contributions from enterprises that have been able to use these losses to reduce their own tax profit.

## Accounting Policies

Tax for the year which comprises the current corporation tax for the year and any changes in deferred tax, including as a consequence of a change to the tax rate, is recognised by the part attributable to the profit/loss for the year and directly in equity by the part attributable to items directly in equity.

Tax on net profit/loss for the year comprises current tax on expected taxable income of the year and the year's adjustment of deferred tax less the part of the tax of the year that relates to changes in equity. Current and deferred tax regarding changes in equity is recognised directly in equity. The Company and the Danish associates are taxed jointly. The Danish income tax is distributed between profit- and loss-making Danish enterprises in relation to their taxable income (full distribution).

## Balance Sheet

### Intangible assets

Goodwill is measured at cost less accumulated amortisation and impairment losses.

Other intangible assets, including customer contracts and development projects, are measured at cost less accumulated amortisation and impairment losses.

Clearly defined and identifiable development projects where the technical rate of utilisation, sufficient resources and a potential future market or development potential in the Company are provable and where the intention is to manufacture, market or use the product or process are recognised as intangible assets if the value in use can be determined reliably and it is sufficiently certain that future earnings can cover production, sales and administration costs as well as total development costs.

Other development costs are recognised as costs in the Income Statement as they incur.

Development costs are calculated at the costs directly incurred.

### Tangible assets

Tangible assets are measured at cost plus revaluations, if any, and less accumulated amortisation and impairment losses. Cost comprises the purchase price and costs directly attributable to the purchase until the date when the asset is available for use.

Depreciation based on cost reduced by any scrap value is calculated on a straight-line basis over the expected useful lives of the assets.

Period of depreciation and scrap value is determined at the date of acquisition and is annually reassessed. Depreciations is discontinued if the scrap value is estimated higher than the carrying amount.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

In cases where useful life is different, the cost of the tangible asset is split in separate components which are separately depreciated.

### Equity investments in group enterprises and associates

Equity investments in subsidiaries and associates are measured by the equity method.

Equity investments in subsidiaries and associates are measured at the proportionate share of the enterprises' equity value determined according to the group's accounting policies with deduction or addition of unrealised intercompany profit or loss and with the addition or deduction of the residual value of positive or negative goodwill determined according to the acquisition method.

Equity investments in subsidiaries and associates with a negative equity value are measured at DKK 0, and any

## Accounting Policies

receivable from these enterprises are written down in so far as the receivable is uncollectible. In so far as the parent company has a legal or actual obligation to cover a negative balance that exceeds the receivable, the residual amount is recognised in provisions.

Net revaluation of equity investments in subsidiaries and associates is tied up as reserve for net revaluation by the equity method in equity, in so far as the carrying amount exceeds the cost. Dividends from subsidiaries that are expected to be adopted before the annual report for Dane BidCo ApS is approved are not tied up in the revaluation reserve.

The acquisition method is used to purchase enterprises, cf. the above description under determination of goodwill.

### Receivables

Receivables are measured at amortised cost which usually corresponds to the nominal value. The value is reduced by write-downs for expected bad debts.

### Accrued income, assets

Accrued income recognised in assets comprises prepaid costs regarding subsequent financial years.

### Equity

Proposed dividend for the year is recognised as a separate item in equity.

### Deferred tax

Deferred tax and the associated adjustments for the year are determined according to the balance-sheet liability method as the tax base of all temporary differences between carrying amounts and the tax bases of assets and liabilities.

Deferred tax assets, including the tax base of tax losses allowed for carryforward, are recognised at the value at which they are expected to be used, either by elimination in tax on future earnings or by set-off against deferred tax liabilities in enterprises within the same legal entity and jurisdiction.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax.

### Financial liabilities

Fixed-rate loans such as mortgage loans and loans from credit institutions are recognised initially at the proceeds received less transaction expenses incurred. In subsequent periods, loans are measured at amortised cost so that the difference between the proceeds and the nominal value is recognised in the Income Statement as an interest expense over the term of the loan.

Other liabilities are measured at amortised cost which usually corresponds to the nominal value.

### Leasing

Leasing agreements are classified as financial leasing when the agreement substantially transfers all the risks and rewards of the ownership of the leased asset. Other lease agreements are classified as operating leasing.

## Accounting policies Cash Flow Statement

The Cash Flow Statement shows the Company's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Company's cash and cash equivalents at the beginning and end of the year.

Cash flow from the operating activity is determined as the profit/loss for the year adjusted for changes in working capital and non-cash income statement items such as amortisation and impairment losses and provisions. The

## Accounting Policies

working capital comprises current assets less short-term liabilities, exclusive of the items that are included in cash and cash equivalents.

Cash flow from the investing activity comprises cash flows from purchase and sale of intangible, tangible and investments.

Cash flow from the financing activity comprises cash flows from raising and repaying long-term liabilities and payments to and from the owners.

Cash and cash equivalents comprise cash at bank and in hand as well as short-term securities with a term of less than three months which can be converted directly into cash at bank and in hand and involve only an insignificant risk of value changes.

## Notes

	Group		Parent	
	2017	2016	2017	2016
	tkr.	tkr.	tkr.	tkr.
<b>1. Fees for auditors selected on the general meeting</b>				
Statutory audit	356	461	60	143
Other assurance reports	92	109	45	0
Tax consultancy	0	70	0	0
Other services	16	0	0	0
	<u>464</u>	<u>640</u>	<u>105</u>	<u>143</u>

**2. Employee benefits expense**

Wages and salaries	338.040	327.730	10.146	7.990
Pensions	22.082	20.519	1.060	621
Social security contributions	5.400	5.120	6	18
Other employee expense	4.773	3.845	11	5
	<u>370.295</u>	<u>357.214</u>	<u>11.223</u>	<u>8.634</u>

*Hereof remuneration to management*

Management	3.107	8.118	258	8.118
	<u>3.107</u>	<u>8.118</u>	<u>258</u>	<u>8.118</u>

The amount contains the value of free cars.

Until 30 June 2017 management has been composed of two members, after 30 June 2017 management has been composed of one member.

Average no. of employees	<u>682</u>	<u>668</u>	<u>4</u>	<u>2</u>
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**3. Depreciations and amortisations**

Development projects	1.675	307	0	0
Acquired intangible assets	11.831	11.700	0	0
Goodwill	22.709	22.703	0	0
Fixtures, fittings, tools and equipment	4.276	4.007	0	0
Leasehold improvements	1.084	1.063	0	0
Profit on sale of equipment	-9	-63	0	0
	<u>41.566</u>	<u>39.717</u>	<u>0</u>	<u>0</u>

**4. Income from investments in group enterprises and associates**

Share of profit in subsidiaries	0	0	10.664	11.810
Goodwill adjustment in subsidiaries	0	0	-22.041	-22.041
Share of profit in associations	2.560	828	0	0
	<u>2.560</u>	<u>828</u>	<u>-11.377</u>	<u>-10.231</u>

## Notes

	Group		Parent	
	2017	2016	2017	2016
	tkr.	tkr.	tkr.	tkr.
<b>5. Finance income</b>				
Interests from associates	240	0	0	0
Interests group companies	0	10	0	0
Other financial income	57	187	0	0
	<u>297</u>	<u>197</u>	<u>0</u>	<u>0</u>
<b>6. Finance expenses</b>				
Interests group companies	141	0	455	234
Other finance expenses	12.299	12.580	2.408	2.419
Securities adjustments	3	3	0	0
	<u>12.443</u>	<u>12.583</u>	<u>2.863</u>	<u>2.653</u>
<b>7. Tax expense</b>				
Current tax for the year	8.055	7.832	0	0
Adjustment to prior year tax	370	1.459	120	888
Adjustment to prior year deferred tax	514	-1.406	161	-830
Deferred tax for the year	2.446	-1.667	972	-819
	<u>11.385</u>	<u>6.218</u>	<u>1.253</u>	<u>-761</u>
<b>8. Completed development projects</b>				
Cost at the beginning of the year	7.942	0	0	0
Addition during the year	2.851	7.942	0	0
<b>Cost at the end of the year</b>	<u>10.793</u>	<u>7.942</u>	<u>0</u>	<u>0</u>
Amortisation at the beginning of the year	-307	0	0	0
Amortisation for the year	-1.675	-307	0	0
<b>Amortisation at the end of the year</b>	<u>-1.982</u>	<u>-307</u>	<u>0</u>	<u>0</u>
<b>Carrying amount at the end of the year</b>	<u>8.811</u>	<u>7.635</u>	<u>0</u>	<u>0</u>

## Notes

	Group		Parent	
	2017	2016	2017	2016
	tkr.	tkr.	tkr.	tkr.
<b>9. Acquired intangible assets</b>				
Cost at the beginning of the year	233.900	233.900	0	0
Addition during the year	5.220	0		
<b>Cost at the end of the year</b>	<b>239.120</b>	<b>233.900</b>	<b>0</b>	<b>0</b>
Amortisation at the beginning of the year	-16.086	-4.386	0	0
Amortisation for the year	-11.831	-11.700	0	0
<b>Amortisation at the end of the year</b>	<b>-27.917</b>	<b>-16.086</b>	<b>0</b>	<b>0</b>
<b>Carrying amount at the end of the year</b>	<b>211.203</b>	<b>217.814</b>	<b>0</b>	<b>0</b>

Acquired intangible assets relate to customer contracts in DEAS A/S obtained in connection with the acquisition of DEAS Holding A/S and the activity in REC Administration A/S. The expected life of the company's customer relationships is assessed for 20 years based on the modest historical disposal of management agreements.

**10. Goodwill**

Cost at the beginning of the year	454.100	454.100	0	0
Addition during the year	180	0		
<b>Cost at the end of the year</b>	<b>454.280</b>	<b>454.100</b>	<b>0</b>	<b>0</b>
Amortisation at the beginning of the year	-31.218	-8.515	0	0
Amortisation for the year	-22.709	-22.703	0	0
<b>Amortisation at the end of the year</b>	<b>-53.927</b>	<b>-31.218</b>	<b>0</b>	<b>0</b>
<b>Carrying amount at the end of the year</b>	<b>400.353</b>	<b>422.882</b>	<b>0</b>	<b>0</b>

Goodwill relates to customer contracts in DEAS A/S obtained in connection with the acquisition of DEAS Holding A/S and the activity in REC Administration A/S. Goodwill arising from previous years' business combination is at the date of acquisition allocated to the cash-generating units in DEAS Holding A/S. The expected life of the company's goodwill is assessed to 20 years according to the developments in the modest historical disposal of management agreements.



## Notes

	Group		Parent	
	2017 tkr.	2016 tkr.	2017 tkr.	2016 tkr.
<b>11. Fixtures, fittings, tools and equipment</b>				
Cost at the beginning of the year	12.306	9.060	0	0
Addition during the year	3.874	4.841	0	0
Disposal during the year	-28	-1.595	0	0
<b>Cost at the end of the year</b>	<b>16.152</b>	<b>12.306</b>	<b>0</b>	<b>0</b>
Depreciation at the beginning of the year	-3.863	-1.368	0	0
Depreciation for the year	-4.276	-4.007	0	0
Reversal of depreciation of disposed assets	1	1.512	0	0
<b>Depreciation at the end of the year</b>	<b>-8.138</b>	<b>-3.863</b>	<b>0</b>	<b>0</b>
<b>Carrying amount at the end of the year</b>	<b>8.014</b>	<b>8.443</b>	<b>0</b>	<b>0</b>
<b>12. Leasehold improvements</b>				
Cost at the beginning of the year	8.177	7.884	0	0
Addition during the year	335	293	0	0
<b>Cost at the end of the year</b>	<b>8.512</b>	<b>8.177</b>	<b>0</b>	<b>0</b>
Depreciation at the beginning of the year	-1.494	-431	0	0
Depreciation for the year	-1.084	-1.063	0	0
<b>Depreciation at the end of the year</b>	<b>-2.578</b>	<b>-1.494</b>	<b>0</b>	<b>0</b>
<b>Carrying amount at the end of the year</b>	<b>5.934</b>	<b>6.683</b>	<b>0</b>	<b>0</b>
<b>13. Long-term investments in group enterprises</b>				
Cost at the beginning of the year			716.693	716.693
<b>Cost at the end of the year</b>			<b>716.693</b>	<b>716.693</b>
Value adjustments at the beginning of the year			-212.470	-202.239
Share of profit in subsidiaries			10.664	11.810
Goodwill amortization			-22.041	-22.041
<b>Value adjustments at the end of the year</b>			<b>-223.847</b>	<b>-212.470</b>
<b>Carrying amount at the end of the year</b>			<b>492.846</b>	<b>504.223</b>

## Notes

## 14. Disclosure in long-term investments in group enterprises and associates

## Group enterprises

Name	Registered office	Share held in		Equity	Profit
			%		
DEAS Holding A/S	Frederiksberg		100,00	62.641	10.664
				<u>62.641</u>	<u>10.664</u>

## Associates

Name	Registered office	Share held in		Equity	Profit
			%		
OPS Frederikshavn Byskole A/S	Frederiksberg		50,00	3.322	1.270
Driftsselskabet OPP Vejle A/S	Frederiksberg		50,00	3.593	3.319
Driftsselskabet OPP Svendborg A/S	Frederiksberg		50,00	945	200
OPS Skovbakkeskolen A/S	Frederiksberg		50,00	855	377
Driftsselskabet OPP Slagelse Sygehus A/S	Frederiksberg		50,00	470	-18
				<u>9.185</u>	<u>5.148</u>

	Group		Parent	
	2017	2016	2017	2016
	tkr.	tkr.	tkr.	tkr.

## 15. Long-term investments in associates

Cost at the beginning of the year	3.543	3.543	0	0
<b>Cost at the end of the year</b>	<u>3.543</u>	<u>3.543</u>	<u>0</u>	<u>0</u>
Value adjustments at the beginning of the year	-811	-889	0	0
Share of profit in subsidiaries	2.560	828	0	0
Dividend	-700	-750	0	0
<b>Value adjustments at the end of the year</b>	<u>1.049</u>	<u>-811</u>	<u>0</u>	<u>0</u>
<b>Carrying amount at the end of the year</b>	<u>4.592</u>	<u>2.732</u>	<u>0</u>	<u>0</u>

## 16. Long-term receivables from associates

Cost at the beginning of the year	4.000	0	0	0
Addition during the year	0	4.000	0	0
<b>Cost at the end of the year</b>	<u>4.000</u>	<u>4.000</u>	<u>0</u>	<u>0</u>
Value adjustments at the beginning of the year	0	0	0	0
Value adjustments for the year	0	0	0	0
<b>Value adjustments at the end of the year</b>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>Carrying amount at the end of the year</b>	<u>4.000</u>	<u>4.000</u>	<u>0</u>	<u>0</u>

## Notes

	Group		Parent	
	2017	2016	2017	2016
	tkr.	tkr.	tkr.	tkr.
<b>17. Deposits, investments</b>				
Cost at the beginning of the year	7.503	7.454	0	0
Addition during the year	53	49	0	0
<b>Cost at the end of the year</b>	<b>7.556</b>	<b>7.503</b>	<b>0</b>	<b>0</b>
Value adjustments at the beginning of the year	0	0	0	0
Value adjustments for the year	0	0	0	0
<b>Value adjustments at the end of the year</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Carrying amount at the end of the year</b>	<b>7.556</b>	<b>7.503</b>	<b>0</b>	<b>0</b>
<b>18. Deferred tax</b>				
Deferred tax at the beginning of the year	5.920	2.847	1.710	61
Deferred tax for the year	-2.446	1.667	-972	819
Adjustment to prior year	-514	1.406	-161	830
Allocation joint taxation	-5.153	0	-672	0
<b>Balance at the end of the year</b>	<b>-2.193</b>	<b>5.920</b>	<b>-95</b>	<b>1.710</b>
Deferred tax relates to:				
Intangible assets	-2.897	-736	0	0
Property, plant and equipment	-442	-150	0	0
Current assets	-794	-572	0	0
Long-term debt	159	165	61	61
Short-term debt	-4.247	0	-1.803	0
Tax loss carryforwards	6.028	7.213	1.647	1.649
	<b>-2.193</b>	<b>5.920</b>	<b>-95</b>	<b>1.710</b>

Deferred tax assets are recognised provided that the tax loss carryforwards are utilized within a period of 1-3 years.

**19. Prepaid expenses**

Prepaid expenses are regarding rent, insurance premiums, subscriptions, education, cars and service agreements.

## Notes

### 20. Long-term liabilities

Principal repayments due within 1 year are included under current liabilities. Other liabilities are recognised in long-term liabilities. Payables are due in the following order.

#### Group

	Due within 1 year	Due between 1 and 5 year	Due after 5 years
Other credit institutions	10.000	220.000	0
	<u>10.000</u>	<u>220.000</u>	<u>0</u>

#### Parent

	Due within 1 year	Due between 1 and 5 year	Due after 5 years
Other credit institutions	0	50.000	0
	<u>0</u>	<u>50.000</u>	<u>0</u>

### 21. Significant events occurring after end of reporting period

No events materiale affecting the assessment of the Annual Report have occurred after the balance sheet date.

### 22. Collaterals and securities

#### Parent Company

The company's shares in DEAS Holding A/S have been provided as security for the subsidiary DEAS A/S and parent company Dane BidCo ApS' debt to other credit institutions, amounting to mio.kr. 230.

The company's bank accounts with a carrying amount of tkr. 1,643 is pledged as security for the subsidiary DEAS A/S and parent company Dane BidCo ApS' debt to other credit institutions, amounting to mio.kr. 230.

The company's receivables at group companies with a carrying amount of tkr. 0 are pledged as security for the subsidiary DEAS A/S and parent company Dane BidCo ApS' debt to other credit institutions, amounting to mio.kr. 230.

The company has in the course of obtaining financing given suretyship statement for certain group companies' liabilities to credit institutions.

The company has given security in its share transfer agreement to Sampension KP Livsforsikring A/S.

The company is part of a Danish joint taxation with Dane TopCo ApS as the administrative company. The company is therefore held liable in accordance with the danish Corporation Tax Act.

#### Group

The group's shares in DEAS Holding A/S, DEAS A/S, DEAS Property Asset Management A/S, DEAS Ejendomsrådgivningselskab A/S and Kuben Ejendomsadministration A/S have been provided as security for DEAS A/S and Dane BidCo ApS' debt to other credit institutions, amounting to mio.kr. 230.

The group's bank accounts with a carrying amount of tkr. 51.549 is pledged as security for DEAS A/S and Dane BidCo ApS' debt to other credit institutions, amounting to mio.kr. 230.

The group's receivables at group companies with a carrying amount of tkr. 0 are pledged as security for DEAS A/S and Dane BidCo ApS' debt to other credit institutions, amounting to mio.kr. 230.

## Dane BidCo ApS

### Notes

The group has in the course of obtaining financing given suretyship statement for certain group companies' liabilities to credit institutions.

Dane BidCo ApS has given security in its share transfer agreement to Sampension KP Livsforsikring A/S.

DEAS A/S has provided a guarantee for the landlord amounting to tkr. 62.

DEAS A/S has given suretyship statement as a security for liability insurance and embezzlement guarantee regarding real estate activities in a subsidiary.

DEAS A/S has given suretyship statement for Tryg Garanti amounting to mio.kr. 5.3 regarding guarantee of operation provided by Tryg Garanti for Frederikshavn Municipality.

DEAS A/S has given suretyship statement for Driftsselskabet OPP Svendborg A/S regarding this company's fulfillment of its obligations to OPP Retten i Svendborg P/S.

DEAS A/S has in course of fulfillment of OPP Driftsselskabet Vejle A/S' obligations given suretyship statement for Tryg Garanti amounting to mio.kr. 20 regarding guarantee of operation provided by Tryg Garanti for OPP Vejle P/S. The company has in course of fulfillment of OPP Driftsselskabet Vejle A/S' obligations given suretyship statement for OPP Vejle P/S amounting mio.kr. 10.

DEAS A/S has in course of fulfillment of OPS Skovbakkeskolen A/S' obligations given suretyship statement for Tryg Garanti amounting mio.kr. 6.5 regarding guarantee of operation provided by Tryg Garanti for Odder Kommune.

### 23. Rental- and leasing contracts

	Group		Parent	
	2017 tkr.	2016 tkr.	2017 tkr.	2016 tkr.
Within 1 year	18.866	19.019	317	299
Between 1 and 5 year	52.009	68.097	331	304
After 5 years	0	0	0	0
	<u>70.875</u>	<u>87.116</u>	<u>648</u>	<u>603</u>

The liability above includes rent commitments at the company's office lease. The rental agreement may be terminated at 12 months' notice, but not earlier than vacating September 1, 2022.

The company and the group leases operating equipment concluded under operating leases. The lease term for operating equipment is typically 3-5 years. None of the leases include contingent rent.

### 24. Related parties

The company is included in the Consolidated Financial Statements of the parent company Dane TopCo ApS, Frederiksberg.

**Notes**

**25. Activities acquired**

The group has acquired the activities of REC Administration A/S with effect from 1 July 2017.

The purchase price for the activities amounts to tkr. 5,400. A purchase price of customer contracts of tkr. 5,220 has been established, which gives a purchase price of goodwill of tkr. 180.

	<b>Group</b>
	<b>2017</b>
	<b>tkr.</b>
Customer contracts	5.220
Goodwill	180
	<hr/>
	<b>5.400</b>