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# SHARP BUSINESS SYSTEMS DANMARK A/S MARIELUNDVEJ 46C, 2730 HERLEV ANNUAL REPORT 1 APRIL 2023 - 31 MARCH 2024

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 16 August 2024

Carl Femling

The English part of this document is an unofficial translation of the original Danish text, and in case of any discrepancy between the Danish text and the English translation, the Danish text shall prevail.



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# **COMPANY DETAILS**

Company SHARP BUSINESS SYSTEMS DANMARK A/S

Marielundvej 46C 2730 Herlev

CVR No.: 36 53 85 89 Established: 4 February 2015

Municipality: Herlev

Financial Year: 1 April 2023 - 31 March 2024

**Board of Directors** Henrik Flink, chairman

Thomas Lyck Holm Jensen

Carl Femling

**Executive Board** Thomas Lyck Holm Jensen

Auditor BDO Statsautoriseret revisionsaktieselskab

Havneholmen 29 1561 Copenhagen V

Bank Handelsbanken Danmark

Vesterbrogade 9 1780 Copenhagen V



# MANAGEMENT'S STATEMENT

Today the Board of Directors and Executive Board have discussed and approved the Annual Report of SHARP BUSINESS SYSTEMS DANMARK A/S for the financial year 1 April 2023 - 31 March 2024.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's assets, liabilities and financial position at 31 March 2024 and of the results of the Company's operations for the financial year 1 April 2023 - 31 March 2024.

The Management Commentary includes in our opinion a fair presentation of the matters dealt with in the Commentary.

the Commentary.			
We recommend the Annual Rep	oort be approved at the Annual Ger	neral Meeting.	
Herlev, 16 August 2024			
Executive Board			
Thomas Lyck Holm Jensen			
Board of Directors			
Henrik Flink Chairman	Thomas Lyck Holm Jensen	Carl Femling	



#### INDEPENDENT AUDITOR'S REPORT

## To the Shareholder of SHARP BUSINESS SYSTEMS DANMARK A/S

#### Opinion

We have audited the Financial Statements of SHARP BUSINESS SYSTEMS DANMARK A/S for the financial year 1 April 2023 - 31 March 2024, which comprise income statement, Balance Sheet, statement of changes in equity, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 March 2024 and of the results of the Company's operations for the financial year 1 April 2023 - 31 March 2024 in accordance with the Danish Financial Statements Act.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

# Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



#### INDEPENDENT AUDITOR'S REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Statement on Management Commentary

Management is responsible for Management Commentary.

Our opinion on the Financial Statements does not cover Management Commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management Commentary and, in doing so, consider whether Management Commentary is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management Commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management Commentary is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management Commentary.

Copenhagen, 16 August 2024

BDO Statsautoriseret revisionsaktieselskab CVR no. 20 22 26 70

Søren Søndergaard Jensen State Authorised Public Accountant MNE no. mne32069



# MANAGEMENT COMMENTARY

# Principal activities

The Company's main activity is to handle electronic appliance sales for the SHARP Group, mainly copying and printing machines.

Significant events after the end of the financial year No events have occurred after the end of the financial year of material importance for the Company's financial position.



# **INCOME STATEMENT 1 APRIL - 31 MARCH**

	Note	<b>2023/24</b> DKK	<b>2022/23</b> DKK
GROSS PROFIT		16.865.612	18.521.663
Staff costs	1	-15.856.379 -236.487 0	-16.995.455 -464.300 -159.782
OPERATING PROFIT		772.746	902.126
Other financial income Other financial expenses	2	9.960 -625.678	13.754 -295.001
PROFIT BEFORE TAX		157.028	620.879
Tax on profit/loss for the year	3	-28.765	-102.268
PROFIT FOR THE YEAR		128.263	518.611
PROPOSED DISTRIBUTION OF PROFIT			
Retained earnings		128.263	518.611
TOTAL		128.263	518.611



# **BALANCE SHEET AT 31 MARCH**

ASSETS	Note	<b>2024</b> DKK	<b>2023</b> DKK
Other plant, machinery tools and equipment  Property, plant and equipment	4	530.437 <b>530.437</b>	746.786 <b>746.786</b>
roperty, plant and equipment		330.137	7 10,700
NON-CURRENT ASSETS		530.437	746.786
Finished goods and goods for resale		823.416	1.061.804
Prepayments		8.822.314	9.178.387
Inventories		9.645.730	10.240.191
Trade receivables		9.051.955	8.698.139
Receivables from group enterprises		685.754	120.075
Deferred tax assets		71.129	76.156
Other receivables		561.780	571.671
Corporation tax receivable		126.262	0
Prepayments		854.149	625.878
Receivables		11.351.029	10.091.919
Cash and cash equivalents		2.670.810	6.286.266
CURRENT ASSETS		23.667.569	26.618.376
ASSETS		24.198.006	27.365.162



# **BALANCE SHEET AT 31 MARCH**

EQUITY AND LIABILITIES	Note	2024	2023
		DKK	DKK
Share Capital		510.000	510.000
Retained earnings		5.215.126	5.086.863
EQUITY		5.725.126	5.596.863
Trade payables		2.189.174	2.138.285
Debt to Group companies		12.530.324	15.487.419
Corporation tax payable		0	52.560
Other liabilities		3.753.382	4.090.035
Current liabilities		18.472.880	21.768.299
LIABILITIES		18.472.880	21.768.299
EQUITY AND LIABILITIES.		24.198.006	27.365.162
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# EQUITY

DKK	Share Capital	Retained earnings	Total
Equity at 1 April 2023	510.000	5.086.863	5.596.863
Proposed profit allocation		128.263	128.263
Equity at 31 March 2024	510.000	5.215.126	5.725.126

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# **NOTES**

<b>2023</b> /2 DI	24 2022/23 KK DKK	Note
Staff costs Average number of full time employees	25 28	1
Wages and salaries14.468.4Pensions796.60Social security costs57.7Other staff costs533.60	05 940.246 16 63.285	
15.856.37	79 16.995.455	
Other financial expenses Group enterprises		2
625.67	78 295.001	
Tax on profit/loss for the year Calculated tax on taxable income of the year	-57.148	3
Property, plant and equipment	Other plant, machinery tools	4
DKK  Cost at 1 April 2023	45.380 92.725	
Depreciation and impairment losses at 1 April 2023.  Reversal of depreciation of assets disposed of  Depreciation for the year  Depreciation and impairment losses at 31 March 2024	67.481 236.487	
Carrying amount at 31 March 2024	530.437	

# Contingent liabilities

Contingencies etc.

The company has entered operational lease agreements totalling DKK 3,8 million (22/23 DKK 2.5 million)



# **NOTES**

Note

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# Related parties

The consolidated financial statements of Sharp Electronics Europe GmbH, which is ultimately owned by Sharp Corporation, Japan, can be obtained at the following address: Sharp Electronics Europe GbmH, Nagelsweg 33-35, Hamburg, Germany.



#### **ACCOUNTING POLICIES**

The Annual Report of SHARP BUSINESS SYSTEMS DANMARK A/S for 2023/24 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class B and certain provisions applying to reporting class C.

The Annual Report is prepared consistently with the accounting principles applied last year.

#### **INCOME STATEMENT**

#### Net revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue from sale of goods where intallation is a condition for major risk being considered transferred to the buyer is recognised as revenue when installation has been completed.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Cost of sales

Cost of sales comprise costs incurred to achieve the net revenue for the year, including direct and indirect costs of raw materials and consumables.

# Other operating income

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains on the sale of intangible assets and property, plant and equipment.

# Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

# Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions, and other costs of social security etc., for the Company's employees.

# Other operating expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including losses on the sale of intangible assets and property, plant and equipment.

# Financial income and expenses

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from securities, debt and transactions in foreign currencies, as well as charges and allowances under the tax-on-account scheme, etc. Financial income and expenses are recognised by the amounts that relate to the financial year. Interest income and expenses are calculated on amortised cost prices.

#### Tax

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the Income Statement by the share that may be attributed to the profit for the year, and is recognised directly in equity by the share that may be attributed to entries directly to equity.

# BALANCE SHEET

# Tangible fixed assets



#### **ACCOUNTING POLICIES**

Land and buildings, production plant and machinery, other plant, fixtures and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

Useful life Residual value

The carrying amount of tangible assets, are assessed annually for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the recoverable amount is lower than the carrying amount, the asset is written down to the recoverable amount.

The recoverable amount is calculated at the higher of the capital value and the sales value less expected costs of a sale. The capital value is determined as the Company's share in the current value of the net cash flows which the subsidiary is expected to generate through its activities and from sale of assets after the end of their useful lives. A discount rate is used which reflects the risk-free market rate and the owners' minimum return on interest requirements for similar assets. The growth rate in the terminal period is determined in accordance with the standards within the industry.

## Inventories

Inventories are measured at the lower of cost based on weighted average prices and net realisable value. The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price. The cost of goods for resale and consumables equals landed cost.

#### Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is written down to meet expected losses.

Write-off is performed to provide for losses when an objective indication has been assessed to have incurred that a receivable or a portfolio of receivables are impaired. If there is an objective indication that an individual receivable is impaired, the write-off is performed at individual level.

Receivables for which there are no objective indication of impairment at individual level are assessed at portfolio level for objective indication of impairment. The portfolios are primarily based on the debtors' registered office and credit rating in accordance with the Company's policy for credit risk management. The objective indicators, which are applied for portfolios, are determined based on the historical loss experiences.

Write-off is determined as the difference between the carrying amount of receivables and the present value of the expected cash flows, including realisable value of any received collaterals. The effective interest rate is used as discount rate for the single receivable or portfolio.

# Accruals, assets

Comprise prepaid expenses concerning rent, insurance premiums, subscriptions etc.

Tax payable and deferred tax



#### **ACCOUNTING POLICIES**

Current tax liabilities and receivable current tax are recognised in the Balance Sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carryforwards, are measured at the amount at which the asset is expected to be used within a reasonable number of years, either by setoff against tax on future earnings or by setoff against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the Balance Sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

# Liabilities

Financial liabilities are recognised at the time of borrowing by the amount of proceeds received less transaction costs. In subsequent periods, the financial liabilities are measured at amortised cost equal to the capitalised value when using the effective interest, the difference between the proceeds and the nominal value being recognised in the Income Statement over the loan period.

The amortised cost of current liabilities corresponds usually to the nominal value.