

Fluido Denmark A/S

Strandvejen 125
2900 Hellerup

CVR no. 36 47 81 79

Annual report for the period 1 January – 31 December 2018

The annual report was presented and approved at
the Company's annual general meeting on

6 February 2019

Kai Christer Mäkelä
chairman



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Fluido Denmark A/S
Annual report 2018
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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Fluido Denmark A/S for the financial year 1 January – 31 December 2018.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen 6 February 2019
Executive Board:



Antti Turunen

Board of Directors:



Kai Christer Mäkelä
Chairman



Antti Turunen



Aki Tapani Teronen



Independent auditor's report

To the shareholders of Fluido Denmark A/S

Opinion

We have audited the financial statements of Fluido Denmark A/S for the financial year 1 January – 31 December 2018 comprising income statement, balance sheet and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures



Independent auditor's report

that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 6 February 2019

KPMG

Statsautoriseret Revisionspartnerselskab

CVR no. 25 57 81 98

Jon Beck
State Authorised
Public Accountant
mne32169

Jesper Bo Pedersen
State Authorised
Public Accountant
mne42778

Fluido Denmark A/S
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Management's review

Company details

Fluido Denmark A/S
Strandvejen 125
2900 Hellerup

CVR no.:	36 47 81 79
Established:	23 December 2014
Registered office:	Copenhagen
Financial year:	1 January – 31 December

Board of Directors

Kai Christer Mäkelä, Chairman
Antti Turunen
Aki Tapani Teronen

Executive Board

Antti Turunen

Auditor

KPMG
Statsautoriseret Revisionspartnerselskab
Dampfærgevej 28
DK-2100 Copenhagen

Annual general meeting

The annual general meeting will be held on 6 February 2019.

Management's review

Operating review

Principal activities

The Company's principal activities mainly consists in providing IT-, management and business consulting, software development, training, reselling of software and selling own software.

Development in activities and financial matters

The Company's Income Statement for the financial year 1 January 2018 - 31 December 2018 shows a loss of -4.407.460. Total assets at 31 December 2018 amount to DKK 8.934.683. Equity at 31 December 2018 amount to DKK -3.481.488.

The Parent company has issued a support letter providing the Company with sufficient liquidity to meet its current and future liabilities as they fall due. The letter is valid up until the annual general meeting in 2020 when the annual report for the year ended 31 December 2019 will be approved.

The company expect to reestablish the Equity by future income or conversion of debt to group companies.

Subsequent events

After the balance sheet date, no events have occurred which have material influence on the assessment of the annual report.

Financial statements 1 January – 31 December

Income statement

DKK	Note	2018	2017
Gross profit		8.631.781	6.967.448
Staff costs	2	<u>-12.997.912</u>	<u>-8.744.126</u>
Operating loss		-4.366.131	-1.776.678
Financial income		26.266	219
Financial expenses		<u>-67.595</u>	<u>-30.265</u>
Loss before tax		-4.407.460	-1.806.724
Tax on loss for the year		<u>0</u>	<u>0</u>
Loss for the year		<u>-4.407.460</u>	<u>-1.806.724</u>
Proposed distribution of loss			
Retained earnings		<u>-4.407.460</u>	<u>-1.806.724</u>
		<u>-4.407.460</u>	<u>-1.806.724</u>

Financial statements 1 January – 31 December

Balance sheet

DKK	Note	2018	2017
ASSETS			
Receivables			
Trade receivables		2.945.483	1.365.984
Receivables from group enterprises		5.206.771	5.759.883
Other receivables		576.494	192.375
Prepayments		0	15.119
		<u>8.728.748</u>	<u>7.333.361</u>
Cash and cash equivalents		<u>205.935</u>	<u>940.191</u>
Current assets		<u>8.934.683</u>	<u>8.273.552</u>
TOTAL ASSETS		<u><u>8.934.683</u></u>	<u><u>8.273.552</u></u>

Financial statements 1 January – 31 December

Balance sheet

DKK	Note	2018	2017
EQUITY AND LIABILITIES			
Equity	3		
Share capital		500.000	500.000
Retained earnings		-6.214.598	-1.807.137
Total equity		<u>-5.714.598</u>	<u>-1.307.137</u>
Non-current liabilities other than provisions	4		
Payables to group entities		0	3.974.741
		<u>0</u>	<u>3.974.741</u>
Current liabilities other than provisions			
Trade payables		332.475	512.564
Payables to group entities		10.845.566	3.447.143
Other payables		3.471.240	1.457.595
Deferred income		0	188.646
		<u>14.649.281</u>	<u>5.605.948</u>
Total liabilities other than provisions		<u>14.649.281</u>	<u>9.580.689</u>
TOTAL EQUITY AND LIABILITIES		<u><u>8.934.683</u></u>	<u><u>8.273.552</u></u>
Contractual obligations, contingencies, etc.	5		
Related party disclosures	6		

Financial statements 1 January – 31 December

Notes

1 Accounting policies

The annual report of Fluido Denmark A/S for 2018 has been prepared in accordance with the provisions applying to reporting class B entities under the Danish Financial Statements Act.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Income statement

Gross profit

The Company has decided to aggregate revenue, cost of sales and other expenses of the income statement in accordance with the provisions of Section 32 of the Danish Financial Statements Act.

Revenue

Income from delivery of services is recognised as revenue as the service is delivered and when the risk has passed to the buyer. The revenue is calculated exclusive of VAT, charges and discounts.

Cost of sales

Cost of sales comprises costs incurred to generate revenue for the year. This item also comprises direct costs for goods for resale and changes to inventory of goods for resale.

Other external expenses

Other external costs comprise distribution costs and costs related to sales, sales campaigns, administration, office premises, operating leases, etc.

Staff expenses

Staff expenses comprise wages and salaries, pensions and social security costs.

Financial income and expenses

Financial income and expenses are recognised in the income statement with the amounts that concern the financial year. Financial income and expenses include interest income and expenses, realised and unrealised capital gains and losses regarding securities, debt and foreign currency transactions, amortisation of financial assets and liabilities as well as surcharges.

Tax on profit/loss for the year

Tax on profit/loss for the year comprises current tax for the year and changes in deferred tax. Current and deferred tax regarding changes in equity is recognised directly in equity.

Financial statements 1 January – 31 December

Notes

1 Accounting policies (continued)

Balance sheet

Assets are recognized in the balance sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognized in the balance sheet when it is probable that future economic benefits attributable to the asset will flow out of the Company, and the value of the liability can be measured reliably.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Receivables

Receivables are measured at amortised cost which usually corresponds to the nominal value. The value is reduced by write-downs for expected bad debts.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand as well as short-term securities with a term of less than three months which can be converted directly into cash at bank and in hand and involve only an insignificant risk of value changes.

Corporation tax and deferred tax

Current tax liabilities and current tax receivables are recognised in the balance sheet as calculated tax on the expected taxable income for the year, adjusted for tax on taxable income for previous years as well as for tax prepaid.

Deferred tax and the associated adjustments for the year are determined according to the balance-sheet liability method as the tax base of all temporary differences between carrying amounts and the tax bases of assets and liabilities.

Deferred tax assets, including the tax base of tax losses allowed for carryforward, are recognised at the value at which they are expected to be used, either by elimination in tax on future earnings or by set-off against deferred tax liabilities in enterprises within the same legal entity and jurisdiction.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax.

Liabilities

Other liabilities are measured at amortised cost which usually corresponds to the nominal value.

Financial statements 1 January – 31 December

Notes

2 Staff costs

DKK	2018	2017
Wages and salaries	10.581.377	7.313.477
Pensions	1.706.765	1.029.519
Other social security costs	131.310	71.384
Other staff costs	578.460	329.746
	<u>12.997.912</u>	<u>8.744.126</u>
Average number of full-time employees	<u>19</u>	<u>11</u>

3 Equity

The share capital consists of 500.000 shares of nominally DKK 1,00 each. No shares carry special rights.

4 Non-current liabilities other than provisions

DKK	2018	2017
Due after 5 years	0	3.974.741

5 Contractual obligations

Contractual obligations related to rental agreements amounted to DKK 1.485 thousand within as at 31 December 2018.

The Company has a reestablishment obligation related to its rented premises. The obligation cannot yet be reliably estimated.

6 Related party disclosures

Ownership

The following shareholders are registered in the Company's register of shareholders as holding 100 % of the share capital:

Fluido OY
Tekniikantie 14
02150 Espoo
Finland

Consolidated financial statements

Fluido Denmark A/S is part of the consolidated financial statements of Fluido OY which is the smallest group in which the Company is included as a subsidiary.

The consolidated financial statements can be obtained by contacting the Company.