

# **Annual Report for**

# Jacobs Douwe Egberts DK ApS

36473959

Annual Report was approved at the Annual General Meeting 2. July 2021

<u>Joris Knauf</u> Chairman

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## **Submission information**

#### Report

Information on type of submitted report

#### Entity

Identification number [CVR] Name Registered office Address , street name Address , street building identifier Address , post code identifier Address , district name

#### Auditor

Identification number First name and surname Identification number [CVR] of audit firm Name of audit firm Description Address , street name Address , street building identifier Address , post code identifier Address , district name

#### **Executive board**

First name and surname of member (1)

#### Supervisory board

First name and surname of member (1) Title of member (1) First name and surname of member (2) First name and surname of member (3) First name and surname of member (4) First name and surname of member (5) First name and surname of member (6)

#### Information on enterprise submitting report

Identification number [CVR] of submitting enterprise Name of submitting enterprise Address of submitting enterprise, street and number Address of submitting enterprise, post code and district name

#### Other informations

Årsrapport

36473959 Jacobs Douwe Egberts DK ApS : Middelfart Nyvang 16 5500 Middelfart

mne11681 Eskild Nørregaard Jakobsen 33963556 Deloitte Statsautoriseret Revisionspartnerselskab State Authorised Public Accountant Weidekampsgade 6 2300 Copenhagen S

#### Christian Boas Linde

Christian Boas Linde chairman Jan Spenner Carlsson Janne Paarup Bjarne Storm Rasmussen Fredrik Mossberg Majvi Anja Wulff Christensen

36473959 Jacobs Douwe Egberts DK ApS Nyvang 16

5500 Middelfart

| Information on type of submitted report        | Årsrapport                                |
|--|---|
| Reporting period start date                    | 2020-01-01                                |
| Reporting period end date                      | 2020-12-31                                |
| Preceding reporting period start date          | 2019-01-01                                |
| Preceding reporting period end date            | 2019-12-31                                |
| Date of general meeting or date of approval on | 2021-07-02                                |
| annual report meeting                          |   |
| First name and surname of chairman of general  | Joris Knauf                               |
| meeting or person, who acts as chairman        |   |
| Class of reporting entity                      | Regnskabsklasse C, stor virksomhed        |
| Type of auditor assistance                     | Revisionspåtegning                        |
| Tool for preparing the XBRL-instance document  | xWizard version 1.1.1038.2, by EasyX Aps. |
|  | www.easyx.eu                              |
| Currency:                                      | DKK                                       |

## **Statement by Management**

#### Statement by management

Statement by Management

#### Identification of approved annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Jacobs

Douwe Egberts DK ApS for the financial year 01.01.2020 - 31.12.2020.

**Confirmation that annual report is presented in accordance with requirements provided for by legislation, any standards and requirements provided by articles of association or by agreement** The annual report is presented in accordance with the Danish Financial Statements Act.

# Confirmation that financial statements gives true and fair view of assets, liabilities, equity, financial position and results

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020

and of the results of its operations for the financial year 01.01.2020- 31.12.2020.

#### Management's statement about management's review

We believe that the management commentary contains a fair review of the affairs and conditions referred to

therein.

#### **Recommendation of annual report for approval by general meeting** We recommend the annual report for adoption at the Annual General Meeting.

#### Date of approval of annual report

Copenhagen, 2. July 2021

**Executive board** 

Christian Boas Linde

Supervisory board

Christian Boas Linde chairman Jan Spenner Carlsson

Janne Paarup

Bjarne Storm Rasmussen

Fredrik Mossberg

Majvi Anja Wulff Christensen

## **Auditor's reports**

#### The independent auditor's reports (Audit)

Independent auditor's report

#### Addressee of auditor's report on audited financial statements

To the shareholder of Jacobs Douwe Egberts DK ApS

#### **Opinion on audited financial statements (audit)**

Opinion

We have audited the financial statements of Jacobs Douwe Egberts DK ApS for the financial year 01.01.2020-31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including

a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish

Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and

of the results of its operations for the financial year 01.01.2020-31.12.2020 in accordance with the Danish Financial

Statements Act.

#### **Basis for conclusion (Audit)**

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate

to provide a basis for our opinion.

#### Statement on management's review [Auditor's report on audited financial statements]

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any

form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the

financial statements or our knowledge obtained in the audit or otherwise appears to be materially

misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information

required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the

financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

#### Statement of executive and supervisory board's responsibility for financial statements (Audit)

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines

is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as

a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern

basis of accounting in preparing the financial statements unless Management either intends to liquidate the

Entity or to cease operations, or has no realistic alternative but to do so.

#### Statement of auditor's responsibility for the audit of the financial statements (Audit)

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free

from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our

opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in

accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we

exercise professional judgement and maintain professional scepticism throughout the audit. We also

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an

opinion on the effectiveness of the Entity's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates

and related disclosures made by Management.

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and

events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and

timing of the audit and significant audit findings, including any significant deficiencies in internal control that we

identify during our audit.

Copenhagen 2. July 2021 Eskild Nørregaard Jakobsen State Authorised Public Accountant mne11681 Deloitte Statsautoriseret Revisionspartnerselskab 33963556

## **Management commentary**

#### Management's review

Management commentary

#### Description of significant activities of entity

Primary activities

The primary activities in Jacobs Douwe Egberts DK ApS ("JDE") are sale of coffee, readypacked tea, coffee pads and

instant coffee as well as coffee, chocolate and juice concentrates and machinery to the professional market. The

products are only sold nationally.

#### Description of development in activities and financial affairs

Strategy and objectives

It is the Company's strategy to deliver quality products within the Company's business areas. It is the strategy to follow

the consumer demand and trends to fulfil the demand to the benefit of both consumers and the company. It is the

Company's strategy currently to support the quality development of the total market and to gain market shares at the

same time as the earning capacity is maintained.

Development in activities and finances

The Company's income statement for 2020 shows a loss of 8,2 mio dk., and the Company's balance sheet at 31

December 2020 shows equity of 398,3 mio dk. The future financial development is expected to be stable though likely

with a temporary reset in Retail and increase in Professional departments as the society opens again after Covid19.

Activities in the past year have been well above expectations in retail due to a combination of Covid19 and strong

development in E-commerce while significantly under expectations in our professional segment again driven by

Covid19. The company continues to expand into the Single Serve category to cater the individual consumer needs.

The company merged February 2019 with Cafax ApS, a subsidiary in JDE-Group, with accounting retrospectively effect

from 1. January 2018. This contributed to significant revenue and balance sheet growth from 2017 to 2018. In 2020

this part was fully integrated in the professional business segment and again underperforming but driven by Covid19.

#### Description of significant events occurring after end of reporting period

Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of

this annual report.

#### **Description of expected development**

Outlook

A stable development is expected in the national coffee market value over the next few years. The multiserve

segment is declining but replaced by Single serve, which better covers the consumers' individual needs. For 2021 revenue and Operating profit is expected at same level as in 2020.

#### Description of knowledge resources

#### Intellectual capital resources

As the Company is operating in a very competitive market with all its products, it is of vital importance continuously to be able to recruit and maintain employees with a high professional level within sales and marketing. Through current training and courses the Company ensures that a high level of knowledge is maintained at all times. The Company's support functions should possess the qualifications and show the stability which ensure maintaining competences and the ability to act as a support function. This is ensured

through the Company's training and human resource policy and knowledge sharing internally and with group

enterprises.

#### Description of research and development activities in and for reporting entity

Research and development activities

The Company does not incur any actual research costs; however, together with group enterprises, product development costs are incurred, which are expensed on a current basis, in this way the company benefit from being

part of a global Group where R&D can provide the best products and strongest brand development approaches to

the market with L'Or capsules as a clear example.

#### The entity's exposure to price risk, credit risk, liquidity risk and cash flow risk

Particular risks

Operating risks

The Company purchases the main part of its products from group enterprises, which ensures a stable supply and

minimize potential operating risks

Market risks

The Company has a material market share in competition with other large suppliers of comparable products. The

Retail trade is characterised by few, but large chains which buy a major part of the Company's products. The

Professional trade is characterised by a big variety of companies across the country. The company is exposed to

fluctuations in raw material price and currency through the purchase of raw materials from an associated company in Netherlands. The raw coffee price is determined through listing on the international raw

coffee

exchanges and is bound for varying periods of time.

Foreign exchange risks

The Company performs some transactions in foreign currencies, mainly in EUR. Pricing of raw materials, purchased from the associated company performs in EUR, is affected by EUR/USD currency fluctuations. The

foreign exchange risks are considered limited.

Interest rate risks

The Company has no material interest-bearing debt where the interest follows the market rate. Therefore, the

Company's interest income and interest expenses are independent thereon.

Credit risks

According to the Company's policy for assuming credit risks, all major customers and other business partners

are credit-rated regularly. This policy minimizes the credit risk.

Financing and liquidity risk

The company has very limited liquidity risk as it is self-financed and has no external financing. In addition, the

company takes part in the cash pool structure under JDE Group.

#### Statement of corporate social responsibility

Corporate Responsibility

The JDE Global corporate responsibility framework is built around the 3 pillars stated in figure 1

Figure 1 - JDE corporate responsibility framework

2020 was an important year for the JDE Global sustainability journey and we made significant progress in each

of our three Corporate Responsibility pillars

- Common Grounds, addressing the priority issues in our supply chain
- Minimised Footprint, aimed at reducing our environmental impact and

- Connected People, engaging our employees and our communities.

Under Common Grounds, we are working towards by 2025

- 100% responsibly sourced coffee, tea, and palm oil

- Reaching 500,000 smallholder farmers

In 2020, we were able to increase our third-party certified or verified coffee purchases to 29% globally, up from

21% in 2019.

In 2020, we supported more than 40 coffee & tea projects across 18 countries. We have now reached 380,000

smallholder farmers since 2015

JDE Peet's is also a founding member of the IDH Farmfit Fund which aims to increase the incomes of 3-5 million

farmers through input loans, working capital and renovation and rehabilitation.

Under Minimised Footprint, we are working towards by 2025

- Saving 15,000 tonnes of packaging from a 2019 baseline

- Designing 100% of our packaging to be reusable, recyclable or

Compostable

- Using 35% recycled content in our packaging

We have increased our recycling quota and now 87% of our primary and secondary packaging is either reusable,

recyclable or compostable, while 33% of our packaging now comes from recycled materials. Recently, we joined

forces with Nestlé to establish Podback in the UK, an initiative to ensure that every coffee pod enjoyed is recycled.

Currently, 18 of our manufacturing facilities are certified against ISO 14001, including all our manufacturing

facilities within the European Union

Given the importance of sustainable products amongst our customers, we also successfully relaunched our leading Senseo brand, with an industry-firs compostable coffee pad. This product now contains 100% certified

coffee and is complemented by low-environmental impact appliances to create a truly sustainable offering In Q3/Q4 2021, we plan to launch our first recycle-ready roast and ground and whole beans packaging for, amongst others, the Gevalia brand in the Nordics. In tea, we are on track to convert our Pickwick tea bags to

industrial compostable material by the end of 2022.

Business model

The Company is part of the Jacobs Douwe Egberts group of companies ("JDE Group"). The Company is a local sales

and marketing unit ("MSU") operating in the Danish market in accordance with JDE Group policies, including the JDE

Groups policies on sustainability. These are available on www.jacobsdouweegberts.com. Risks associated to the points

mentioned below in this section are that, the Company may not achieve its ambition due to legal and reputational

impact to the Company. This may again impact the financial performance of the Company.

Environment, social conditions, and human rights

The JDE Group's Corporate Responsibility efforts cover all areas including business ethics, people management,

human rights, responsible sourcing, community engagement and environmental management. Of particular

importance to the JDE Group and its business are three prominent issues: coffee & tea sourcing, environmental

footprints, and packaging. JDE recognizes that there can be risks as described in figure 2 on Common Grounds

and therefore JDE has set out an ambition to mitigate the risks hereunder through responsible sourcing. JDE

defines responsible sourcing as certified, verified or sourced from coffee and tea producing origins where JDE

jointly addresses priority social and environmental challenges through impactful engagement with our suppliers

and farmers by partnering with relevant governments, NGOs, and civil society. In order to achieve the final goal

in 2025, a "COMMON GROUNDS" project in collaboration with Rainforest Alliance, which aims to train our

coffee

farmers in sustainable use of natural resources, has been established in 2016.

Overall, we made good progress in 2020 and were able to reduce our manufacturing energy intensity to 9.2 GJ

per tonne of production. Even so, GHG emissions from our manufacturing processes increased slightly, mostly

because of a somewhat lower use of spent coffee grounds as renewable fuel due to spent ground boiler maintenance and optimisation.

| Manufacturing energy & GHG-emissions         | 2020   | 2019   |
|--|--------|--------|
| SCOPE 1: Direct emissions (tCO2e)            | 352066 | 351176 |
| Total energy use (GJ)                        | 8,4    | 8,6    |
| Total direct energy use                      | 7,3    | 7,5    |
| Total purchased electricity use              | 1,1    | 1,1    |
| GHG intensity ratio (t CO2e/t of production) | 0,5    | 0,5    |
| Energy intensity ratio (GJ/t of production)  | 9,2    | 9,3    |

Human resources and statutory statement on the underrepresented gender, cf. section 99b of the Danish Financial Statements Act

JDE Group recognizes the importance of a diverse composition of its Board. The Board aim to achieve a well-balanced

composition in the future. While taking this into account, as Board seats become available, the Board of Directors as a

whole will have the opportunity, to the extent practicable and appropriate under the

circumstances, to target for a diverse composition in line with the global nature and identity of the Group and its

business.

At JDE we value and strive for an equal and balanced workplace for men and women, as well as a good workplace

environment. Associates are recruited, developed, and rewarded based on qualification and merit without differentiation between gender.

On a yearly basis, JDE runs an engagement studies typically the full Gallop but in 2020 due to Covid19 some more

frequent and Covid19 related pulse surveys to measure employee engagement. Based on the results of the surveys

action plans are adjusted yearly to address potential findings. Based on this it is our assessment that JDE have

managed to maintain a good workplace environment also in 2020 despite the Covid19 challenges. The Board of JDE DK consist of 4 members elected at the general assembly, 3 men and 1 woman.

Among employees are elected 1 man and 1 woman for the board. This is considered equal gender diversification.

The representation at the Company's other management levels in 2020 was 28% women and 72% men, while the

gender representation of the total associates of Jacobs Douwe Egberts DK ApS was 33% woman and 67%. There will

be continuous focus on this area also in the future

Anti-corruption

JDE Group is exposed to various risks at strategic, operational, reporting and compliance level. Managing

these

risks is embedded in the review, monitoring and control processes which JDE Group has in place, allowing to take

risks in a well-balanced and controlled manner. Entrepreneurship is a core value of the JDE Group, which implies

taking risks. The level of risk the JDE Group is willing to take depends on the nature of the risk. The JDE Group is

risk averse regarding risks at reporting and compliance level and consequently avoids taking risks that would

jeopardize the reporting integrity and compliance with ethical values, applicable laws, e.g. anti-corruption laws,

and regulations and the JDE Group's internal Code of Conduct. The Code of Conduct is available on the JDE Group

website. The Company has also deployed reporting tools and policies for employees to raise concerns about

compliance matters, hereunder an Alert Line (Whistle Blower Function). The whistle blower line has successfully

been tested during the year. To exemplify a risk on the subject; On the selling side, there is a potential risk of

bribery. To mitigate this risk, a Gifts, Entertainment and Hospitality policy has been implemented for all JDE

employees. JDE DK has not received any reports in 2020, concerning corruption or bribery.

#### Link statement of corporate social responsibility

www.jacobsdouweegberts.com.

#### Statement of target figures and policies for the underrepresented gender

Under Connected People we are working towards by 2025

- Gender balanced management positions

In 2020, we launched a new diversity and inclusion initiative under Connected People that targets gender balance across JDE Peet's' management positions by 2025. By creating an environment where the unique voices

of every country, culture and individual are heard, we can better grow our business and spark innovation. As at 31 December 2020, more than 35% of our senior management and almost 42% of our total workforce

were women, with more than 89 nationalities represented

As at 31 December 2020, out of 13 non-executive Directors, 10 are men (approximately 77%) and 3 are women (approximately 23%). As per the Board's Diversity Policy, the Board's objective is, and continues

to be, to improve gender diversity by achieving at least 30% women representation in the Board, In relation to human rights, JDE DK does not have a separate local policy as this is covered by JDE's Global Supplier Codes of Conduct Policy. The Global Supplier Code of Conduct Policies aims at ensuring basic human

rights at the JDE's Group suppliers. JDE DK has not received any reports in 2020 concerning breaches of human

rights.

#### Information on calculation of key figures and financial ratios

With effect per 01.01.2018 there has been an intra-group merger between Cafax ApS and Jacobs Douwe Egbert ApS

according to the "book value" method (ÅRL §123, paragraph 2), why comparative figures for 2016-2017 have not

been adjusted.

#### Description of key figures and financial ratios

| Financial highlights |         |         |         |      |
|----------------------|---------|---------|---------|------|
| 2020                 | 2019    | 2018    | 2017    | 2016 |
| DKK'000              | DKK'000 | DKK'000 | DKK'000 |      |
| Key figures          |         |         |         |      |

#### Details on key figures and financial ratios

| x1000  | Current<br>year | Previous<br>year | 2 years ago | 3 years ago | 4 years ago |
|--|-----------------|------------------|-------------|-------------|-------------|
| Gross margin   | 35,98%          | 34,24%           | 30,07%      | 20,84%      | 23,15%      |
| Equity ratio   | 54,63%          | 58,52%           | 65,15%      | 14,63%      | 13,51%      |
| Return on equity                                     | -2,06%          | 0,81%            | -4,23%      | 25,44%      | 12,10%      |
| Revenue  | 704.111         | 774.343          | 816.627     | 666.356     | 649.434     |
| Net financials                                       | -7.578          | 312              | -3.823      | -887        | -1.110      |
| Profit (loss)  | -8.198          | 3.267            | -9.301      | 8.242       | 16.068      |
| Assets   | 729.093         | 694.723          | 618.977     | 249.670     | 209.312     |
| Equity   | 398.330         | 406.529          | 403.262     | 36.516      | 28.274      |
| Gross proft or loss                                  | 253.357         | 265.114          | 245.574     | 138.896     | 150.336     |
| Details on other key figures and financial r         | atios           |                  |             |             |             |
| Operating profit/loss (x1000)                        | 3.930           | 14.979           | -3.800      | 22.353      | 43.216      |
| Investments in property, plant and equipment (x1000) | 21.857          | 15.778           | 56.825      | 15.897      | 12.125      |
| EBIT margin (%)                                      | 0,56%           | 1,93%            | -0,47%      | 3,35%       | 6,65%       |
| Net margin (%)                                       | -1,16%          | 0,42%            | -1,14%      | 1,24%       | 2,47%       |

## Accounting policies

#### **Disclosure of accounting policies**

- Accounting policies
- Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act

governing reporting class C enterprises (large).

The accounting policies applied to these financial statements are consistent with those applied last year. Reclassification of some items in the balance sheet and income statement has been made, which has no effect on

the result.

#### **Class of reporting entity**

Regnskabsklasse C, stor virksomhed

#### **Description of general matters related to recognition, measurement and changes in accounting policies** Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic

benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm

or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Accounting policies applied to balance sheet items

Balance sheet

#### Description of methods of recognition and measurement basis of intangible assets

Goodwill

Goodwill is amortised straight-line over its estimated useful life which is fixed based on the experience gained by

Management for each business area. The amortisation period is usually 5 years, however, in certain cases it may be

up to 20 years for strategically acquired enterprises with a strong market position and a long-term earnings profile if

the longer amortisation period is considered to give a better reflection of the benefit from the relevant

resources. If

the useful life cannot be estimated reliably, it is fixed at 10 years. Useful lives are reassessed on an annual basis. The

amortisation period is 10 years according to Management's specific assessment.

Goodwill is written down to the lower of recoverable amount and carrying amount.

Intellectual property rights etc

Other intangible assets comprise intangible resources, which as part of the acquisition it has been possible to

recognise as separate assets.

Other intangible assets are amortised on a straight-line basis using the estimated residual useful lives of the

ssets. Useful lives are reassessed annually.

Acquired intangible assets comprise the recognised value of customer relations and are amortised over a period of 11

years.

Acquired trademarks are amortised over a period of 30 years.

Acquired rights comprise the recognised value of tender contracts, non-compete agreements and software and are

amortised over a period of 2-3 years.

Other intangible assets are written down to the lower of recoverable amount and carrying amount.

#### Description of methods of recognition and measurement basis of property, plant and equipment

Property, plant and equipment

Plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset

until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straightline depreciation is

made on the basis of the following estimated useful lives of the assets

Plant and machinery

3-7 years 3-10 years

Other fixtures and fittings, tools and equipment 3-10 years Property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Description of methods of recognition and measurement basis of inventories

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value. Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs

incurred to execute sale.

#### Description of methods of recognition and measurement basis of receivables

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### Description of methods of recognition and measurement basis of deferred income assets

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Description of methods of recognition and measurement basis of cash and cash equivalents

Cash

Cash comprises cash in hand and bank deposits.

#### Description of methods of recognition and measurement basis of liabilities other than provisions

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value. Income tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### Description of methods of recognition and measurement basis of tax payables and deferred tax

Deferred tax

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets

and liabilities, for which the taxbased value of assets is calculated based on the planned use of each asset. Deferred

tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated

realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Finance lease liabilities

Lease commitments relating to assets held under finance leases are recognised in the balance sheet as liabilities

other than provisions, and, at the time of inception of the lease, measured at the present value of future lease

payments. Subsequent to initial recognition, lease commitments are measured at amortised cost. The difference

between present value and nominal amount of the lease payments is recognised in the income statement as a

financial expense over the term of the leases.

#### Description of methods of recognition and measurement basis of deferred income liabilities

Deferred income

Deferred income comprises income received for recognition in subsequent financial years. Deferred income

is measured at cost.

#### Accounting policies applied to income statement items

Income statement

#### Description of methods of recognition and measurement basis of revenue

Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when

delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts

and is measured at fair value of the consideration fixed.

#### Description of methods of recognition and measurement basis of gains external expenses

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables

recognised in current assets.

#### Description of methods of recognition and measurement basis of cost of sales

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory

writedowns.

#### **Description of methods of recognition and measurement basis of other operating income and expenses** Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary

activities, including rental income and income related to costs incurred for other group companies.

#### Description of methods of recognition and measurement basis of finance income

Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables

and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

#### Description of methods of recognition and measurement basis of finance expenses

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Description of methods of recognition and measurement basis of tax expense

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income

statement by the portion at tributable to the profit for the year and recognised directly in equity by the

portion

attributable to entries directly in equity. The Entity is jointly taxed with other Danish group companies. The current

Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation

with a refund concerning tax losses).

#### Description of methods of recognition and measurement basis of employee expense

Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity

staff.

#### Description of methods of impairment losses and depreciation

Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible

assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses

from the sale of intangible assets and property, plant and equipment.

#### Description of methods of recognition and measurement basis for cash flows statement

Cash flow statement

#### Explanation of not disclosing cash flows statements

According to S. 86(4) of the Danish Financial Statements Act, the Company has chosen not to prepare a cash flow

statement as this is included in the consolidated financial statements of Jacobs Douwe Egberts B.V.

#### Description of methods of translation of foreign currencies

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction

date. Receivables, payables and other monetary items denominated in foreign currencies that have not been

settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange

differences that arise between the rate at the transaction date and the one in effect at the payment date, or the

rate at the balance sheet date are recognised in the income statement as financial income or financial expenses.

Property, plant and equipment, intangible assets, inventories and other nonmonetary assets that have been

purchased in foreign currencies are translated using historical rates.

#### **Description of methods of stating key figures and financial ratios included in management' review** Financial highlights

| Financial highlights are defined and calculated i<br>"Recommendations & | n accordance with the current version of        |
|---|---|
| Ratios" issued by the CFA Society Denmark.                              |   |
| - Gross margin (%)  | - Return on equity (%)                          |
| Gross profit/loss * 100 / Revenue                                       | Profit/loss for the year * 100 / Average equity |
| - EBIT margin (%)   | - Equity ratio (%)                              |
| Operating profit/loss * 100 / Revenue<br>- Net margin (%)               | Equity * 100 / Total assets                     |
| Profit/loss for the year * 100 / Revenue                                |   |

## Income Statement 1. January 2020 - 31. December 2020

|  | Note | 01-01-2020<br>31-12-2020<br>x1000 DKK | 01-01-2019<br>31-12-2019<br>x1000 DKK |
|--|------|---------------------------------------|---------------------------------------|
| Gross  |      |                                       |                                       |
| Revenue  | 1    | 704.111                               | 774.343                               |
| Cost of sales  |      | -344.680                              | -437.902                              |
| Other operating income   | 2    | 77.861                                | 63.911                                |
| Other external expenses  | 3    | -183.935                              | -135.238                              |
| Gross profit (loss)  |      | 253.357                               | 265.114                               |
| Operations   |      |                                       |                                       |
| Employee expense   | 4    | -198.207                              | -196.162                              |
| Depreciation, amortisation expense and impairment losses of property,  | 5    |                                       |                                       |
| plant and equipment and intangible assets recognised in profit or loss |      | -51.219                               | -53.973                               |
| Profit (loss) from ordinary operating activities                       |      | 3.930                                 | 14.979                                |
| Ordinary   |      |                                       |                                       |
| Other finance income   | 6    | 3.128                                 | 1.385                                 |
| Other finance expenses   | 7    | -10.706                               | -1.073                                |
| Profit (loss) from ordinary activities before tax                      |      | -3.648                                | 15.291                                |
| Tax expense  | 8    | -4,549                                | -12.024                               |
| Profit (loss)  | 9    | -8.198                                | 3.267                                 |
|  |      |                                       |                                       |

## Balance

## Assets

|   | Note     | 31-12-2020<br>x1000 DKK                          | 31-12-2019<br>x1000 DKK                         |
|---|----------|--|---|
| Assets<br>Non-current assets<br>Intangible assets<br>Acquired intangible assets   |          |  |   |
| Acquired trademarks<br>Acquired other similar rights  |          | 53.615<br>87.420                                 | 55.713<br>100.292                               |
| Goodwill<br>Intangible assets i alt:  | 10       | 131.260<br>272.295                               | 152.872<br>308.877                              |
| Property, plant and equipment<br>Plant and machinery<br>Fixtures, fittings, tools and equipment<br>Leasehold improvements                                     |          | 45.005<br>3.608<br>1.141                         | 44.515<br>5.743<br>1.576                        |
| Property, plant and equipment i alt:  | 11       | 49.753   | 51.834  |
| Deposits, investments<br>Investments<br>Non-current assets i alt:   | 12       | 963<br>963<br>323.012                            | 955<br>955<br>361.666                           |
| Current assets<br>Manufactured goods and goods for resale<br>Inventories<br>Receivables   |          | 7.307<br>7.307                                   | 13.563<br>13.563                                |
| Short-term trade receivables<br>Short-term receivables from group enterprises<br>Other short-term receivables<br>Deferred income assets<br>Receivables i alt: | 13<br>14 | 92.168<br>220.184<br>15.445<br>45.439<br>373.237 | 126.067<br>162.177<br>8.393<br>9.549<br>306.186 |
| Cash and cash equivalents<br>Current assets i alt:  |          | 25.538<br>406.082                                | 13.308<br>333.057                               |
| Assets i alt:   |          | 729.093  | 694.723   |

## Liabilities

|  | Note | 31-12-2020<br>x1000 DKK | 31-12-2019<br>x1000 DKK |
|--|------|-------------------------|-------------------------|
| Liabilities and equity   |      |                         |                         |
| Equity   |      | 51                      | 51                      |
| Contributed capital<br>Retained earnings                       |      | 398.279                 | 406.478                 |
| Equity i alt:  |      | 398.330                 | 406.529                 |
|  |      | 5501500                 | 1001025                 |
| Provisions for deferred tax                                    | 15   | 27.760                  | 31.825                  |
| Provisions   |      | 27.760                  | 31.825                  |
| Liabilities other than provisions                              |      |                         |                         |
| Short-term trade payables                                      |      | 31.857                  | 29.365                  |
| Short-term payables to group enterprises                       |      | 52.290                  | 23.817                  |
| Short-term tax payables<br>Other short-term payables           | 17   | 3.219<br>130.154        | 5.579<br>112.540        |
| Short-term deferred income                                     | 17   | 85.063                  | 83.740                  |
| Long-term lease commitments                                    | 10   | 255                     | 916                     |
| Short-term part of long-term liabilities other than provisions | 16   | 166                     | 412                     |
| Long-term liabilities  | 16   | 255                     | 916                     |
| Short-term liabilities other than provisions                   |      | 302.748                 | 255.453                 |
| Liabilities other than provisions i alt:                       |      | 303.003                 | 256.369                 |
|  |      |                         |                         |
| Liabilities and equity i alt:                                  |      | 729.093                 | 694.723                 |
|  |      |                         |                         |
| Disclosure of liabilities under off-balance sheet leases       | 19   |                         |                         |
| Disclosure of contingent liabilities                           | 20   |                         |                         |
| Information on related parties                                 | 21   |                         |                         |

## Statement of changes in equity

| Statement of changes in equity     |      |             |          |         |
|------------------------------------|------|-------------|----------|---------|
| Statement of changes in equity for |      |             |          |         |
|                                    | 2020 |             |          |         |
|                                    |      | Contributed | Retained |         |
|                                    |      | capital     | earnings | Total   |
|                                    |      | DKK'000     | DKK'000  | DKK'000 |
| Equity beginning of year           |      | 51          | 406.478  | 406.529 |
| Profit/loss for the year           |      | 0           | -8.198   | -8.198  |
| Equity end of year                 |      | 51          | 398.280  | 398.330 |
|                                    |      |             |          |         |
|                                    |      |             |          |         |

## Notes

#### Note 1

| Disclosure of revenue   |                                    |                |
|---|------------------------------------|----------------|
| Notes   |                                    |                |
| Revenue   |                                    |                |
|   | 2020                               | 2019           |
|   | DKK'000                            | DKK'000        |
| Retail market   | 352.973                            | 311.904        |
| Professional market   | 351.138                            | 462.439        |
| Total revenue by activity   | 704.111                            | 774.343        |
| Revenue in Jacobs Douwe Egberts ApS relates to sale in Denmark, whi | ch in relation to the segment info | rmation is the |
| only geographical market.   |                                    |                |

## Note 2

## Disclosure of other operating income

### Other operating income

Other operating income contains income related to costs incurred for other group companies.

During the financial year, the company recognized a total of DKK'000 3,174 in Covid-19 compensation for wage costs.

## Note 3

## Information on auditors fees

## Fees to the auditor appointed by the Annual General Meeting

Fee to auditors appointed at the general meeting has not been disclosed in accordance with section 96 (3) of the Danish Financial Statements Act. Reference is made to the consolidated Financial Statements of Jacobs Douwe Egbert B.V.

Note 4

#### Disclosure of employee expense Staff costs

| Stan costs                             |              |              |
|--|--------------|--------------|
|  | 2020         | 2019         |
|  | DKK'000      | DKK'000      |
| Wages and salaries                     | 176.482      | 171.132      |
| Pension costs                          | 14.296       | 13.624       |
| Other social security costs            | 1.627        | 2.125        |
| Other staff costs                      | 5.803        | 9.281        |
|  | 198.207      | 196.162      |
| Average number of full-time employees  | 305          | 308          |
|  | Remuneration | Remuneration |
|  | of           | of           |
|  | management   | management   |
|  | 2020         | 2019         |
|  | DKK'000      | DKK'000      |
| Total amount for management categories | 4.263        | 3.755        |
|  | 4.263        | 3.755        |

## Note 5

## Disclosure of depreciation, amortisation expense and impairment losses of property, plant and equipment and intangible assets recognised in profit or loss Depreciation, amortisation and impairment losses

|   | 2020    | 2019    |
|---|---------|---------|
|   | DKK'000 | DKK'000 |
| Amortisation of intangible assets             | 36.580  | 36.684  |
| Depreciation of property, plant and equipment | 14.639  | 17.289  |
|   | 51.219  | 53.973  |

## Note 6

| Disclosure of other finance income |         |         |
|------------------------------------|---------|---------|
| Other financial income             |         |         |
|                                    | 2020    | 2019    |
|                                    | DKK'000 | DKK'000 |
| Other interest income              | 659     | 148     |
| Other financial income             | 2.469   | 1.237   |
|                                    | 3.128   | 1.385   |

## Note 7

# Disclosure of other finance expenses

| Other financial expenses                  |         |         |
|---|---------|---------|
|   | 2020    | 2019    |
|   | DKK'000 | DKK'000 |
| Financial expenses from group enterprises | 603     | 424     |
| Other interest expenses                   | 650     | 246     |
| Interest regarding tax paid on account    | 181     | 310     |

| Other financial expenses             | 9.272   | 93      |
|--------------------------------------|---------|---------|
|                                      | 10.706  | 1.073   |
|                                      |         |         |
| Note 8                               |         |         |
| Disclosure of tax expenses           |         |         |
| Tax on profit/loss for the year      |         |         |
|                                      | 2020    | 2019    |
|                                      | DKK'000 | DKK'000 |
| Current tax                          | 7.939   | 11.435  |
| Change in deferred tax               | -4.043  | -3.141  |
| Adjustment concerning previous years | 654     | 3.730   |
|                                      | 4.549   | 12.024  |

## Note 9

| Disclosure of the managements proposed distribution of profit (loss) |      |  |
|--|------|--|
| Disclosure of the managements proposed distribution of profit (loss) |      |  |
| Proposed distribution of profit and loss                             |      |  |
| 2020   | 2019 |  |
|  |      |  |
|  |      |  |

| 2020-12-31 | 2019-12-31 |
|------------|------------|
| DKK x1000  | DKK x1000  |
| -8,198     | 3,267      |

## Note 10

## Disclosure of intangible assets

## Intangible assets

| intaligible assets                     | Acquired   |            |          |          |
|--|------------|------------|----------|----------|
|  | intangible | Acquired   | Acquired |          |
|  | assets     | trademarks | rights   | Goodwill |
|  | DKK'000    | DKK'000    | DKK'000  | DKK'000  |
| Cost beginning of year                 | 138.197    | 61.900     | 10.597   | 227.310  |
| Cost end of year                       | 138.197    | 61.900     | 10.597   | 227.310  |
| Amortisation and impairment losses     | -37.905    | -6.190     | -10.597  | -74.438  |
| beginning of year                      |            |            |          |          |
| Amortisation for the year              | -12.873    | -2.095     | 0        | -21.612  |
| Amortisation and impairment losses end | -50.777    | -8.285     | -10.597  | -96.050  |
| of year                                |            |            |          |          |
| Carrying amount end of year            | 87.420     | 53.615     | 0        | 131.260  |

## Note 11

#### Disclosure of property, plant and equipment Property, plant and equipment

| i toperty, plant and equipment |           |                |              |
|--------------------------------|-----------|----------------|--------------|
|                                |           | Other fixtures |              |
|                                |           | and fittings,  |              |
|                                | Plant and | tools and      | Leasehold    |
|                                | machinery | equipment      | improvements |
|                                | DKK'000   | DKK'000        | DKK'000      |
| Cost beginning of year         | 104.486   | 9.963          | 2.224        |
| Additions                      | 21.007    | 850            | 0            |
| Disposals                      | -23.526   | -8.096         |              |
| Cost end of year               | 101.967   | 2.717          | 2.224        |

| Depreciation and impairment losses beginning of year   | -59.971 | -4.220 | -648   |
|--|---------|--------|--------|
| Depreciation for the year                              | -13.164 | -1.040 | -435   |
| Reversal of impairment and depreciation of sold assets | 16.173  | 6.151  | 0      |
| Depreciation and impairment losses end of year         | -56.962 | 891    | -1.083 |
| Carrying amount end of year                            | 45.005  | 3.608  | 1.141  |

### Note 12

## Disclosure of investments Financial assets

|                               | Deposits        |
|-------------------------------|-----------------|
|                               | DKK'000         |
| Cost beginning of year        | 955             |
| Additions                     | 8               |
| Cost end of year              | 963             |
| Carrying amount end of year   | 963             |
| Additions<br>Cost end of year | 8<br><b>963</b> |

## Note 13

## Disclosure of receivables

## **Receivables from group enterprises**

The company participates in a cash pool agreement with other JDE companies internationally. The Company is liable for other companies' usage of credit facilities, however with a maximum of the deposit amount at the balance sheet date of DKK 129m (DKK 38m in 2019).

## Note 14

## Explanation of deferred income

Notes

## Prepayments

The account relates to prepaid costs for the new fiscal year to come.

## Note 15

## InformationOnCurrentDeferredTaxAssets Deferred tax

|                                    | 2020<br>DKK'000 | 2019<br>DKK'000 |
|------------------------------------|-----------------|-----------------|
| Intangible assets                  | 31              | 33.514          |
| Property, plant and equipment      | -1              | -181            |
| Receivables                        | -1              | -953            |
| Provisions                         | -132            | -556            |
| Deferred tax                       | 27.760          | 31.824          |
|                                    | 2020            | 2019            |
| Changes during the year            | DKK'000         | DKK'000         |
| Beginning of year                  | 31.824          | 33.301          |
| Recognised in the income statement | -4.042          | -2.796          |
| Changes related to previous years  | -22             | 1.319           |
| End of year                        | 27.760          | 31.824          |

## Note 16

## Disclosure of long-term liabilities other than provisions

| Non-current liabilities other than provisions |                   |            |           |
|---|-------------------|------------|-----------|
|   |                   |            | Due after |
|   | <b>Due within</b> | Due within | more than |
|   | 12 months         | 12 months  | 12 months |
|   |                   |            |           |

|                           | 2020       | 2019       | 2020       |
|---------------------------|------------|------------|------------|
|                           | DKK'000    | DKK'000    | DKK'000    |
| Finance lease liabilities | 166        | 412        | 255        |
|                           | <b>166</b> | <b>412</b> | <b>255</b> |

#### Note 17

## **Disclosure of other payables**

| Other payables   |         |         |
|--|---------|---------|
|  | 2020    | 2019    |
|  | DKK'000 | DKK'000 |
| VAT and duties   | 7.373   | 12.823  |
| Wages and salaries, personal income taxes, social security costs, etc. payable | 26.895  | 17.635  |
| Holiday pay obligation   | 26.968  | 22.889  |
| Other costs payable  | 68.817  | 59.193  |
|  | 130.154 | 112.540 |

## Note 18

## **Disclosure of deferred income**

## **Deferred income**

Deferred income comprises deferred income from leasing and service contracts regarding coffee machines placed at customers. Furthermore, deferred income contains intercompany charges billed to other group companies but relating to coming years.

## Note 19

## Disclosure of liabilities under off-balance sheet leases

| Unrecognised rental and lease commitments                            |         |         |
|--|---------|---------|
|  | 2020    | 2019    |
|  | DKK'000 | DKK'000 |
| Liabilities under rental or lease agreements until maturity in total | 20.903  | 30.469  |

## Note 20

## **Disclosure of contingent liabilities**

## **Contingent liabilities**

The Entity serves as the administration company in a Danish joint taxation arrangement. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for these entities.

Jacobs Douwe Egberts DK Aps has guaranteed for certain group companies debt to credit institutions. The maximum limit of the guarantee is DKK 22,409.

Jacobs Douwe Egberts DK Aps has guaranteed for office facilities. The maximum limit of the guarantee is DKK 2.319.

## Note 21, 22

## Information on related parties

## Transactions with related parties

Only related party transactions not conducted on an arm's length basis are disclosed in the annual report.

During the financial year, related party transactions have been conducted on an arm's length basis.

## **Group relations**

Name and registered office of the Parent preparing consolidated financial statements for the largest group Acorn Holdings B.V., Holland

Name and registered office of the Parent preparing consolidated financial statements for the smallest group

Jacobs Douwe Egberts B.V., Holland

## Øvrige noter

| Al                          | ll types of | All types of |
|-----------------------------|-------------|--------------|
|                             | relations,  | relations,   |
| n                           | umber of    | number of    |
| e                           | mployees    | employees    |
| 20                          | 20-12-31    | 2019-12-31   |
|                             | DKK         | DKK          |
| Average number of employees | 305         | 308          |