



## Practio ApS

Flæsketorvet 26, 1.  
1711 Copenhagen  
CVR No. 36392576

## Annual report 2020

The Annual General Meeting adopted the  
annual report on 31.05.2021

DocuSigned by:

*Thomas Bøgedal Kristiansen*

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Chairman of the General Meeting

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# Entity details

## Entity

Practio ApS

Flæsketorvet 26, 1.

1711 Copenhagen

CVR No.: 36392576

Registered office: Copenhagen Ø

Financial year: 01.01.2020 - 31.12.2020

## Board of Directors

Ulrik Spork, chairman

Jonas Nilsen, vice-chairman

Mads Mikkelsen

Karl Erik Wenngren

Tobias Bucher

## Executive Board

Mads Mikkelsen, CEO

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

2300 Copenhagen S

# Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Practio ApS for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 14.05.2021

## Executive Board

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**Mads Mikkelsen**

CEO

## Board of Directors

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**Ulrik Spork**

chairman

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**Mads Mikkelsen**

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**Jonas Nilsen**

vice-chairman

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**Karl Erik Wenngren**

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**Tobias Bucher**

# Independent auditor's report

## To the shareholders of Practio ApS

### Opinion

We have audited the financial statements of Practio ApS for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Emphasis of matter regarding circumstances in the financial statements

Contrary to the Danish Companies Act, the Company provided a loan to a shareholder in 2019. The Loan has been repaid during 2020.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of

users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 14.05.2021

**Deloitte**

Statsautoriseret Revisionspartnerselskab  
CVR No. 33963556

DocuSigned by:



**Henrik Wolff Mikkelsen**

State Authorised Public Accountant  
Identification No (MNE) mne33747

# Management commentary

## Primary activities

The Company's primary activities are to develop software for delivery of medical services directly or indirectly, as well as to perform medical consultancy.

## Description of material changes in activities and finances

The loss for the year amounts to DKK 23,346k, which is reflecting the negative impact of the COVID-19 pandemic on the market circumstances for the company's products during the year.

In 2020, the company made significant investments in preparing its technology platform for launch in Germany in October 2020, as well as preparing its platform for delivering COVID-19 related medical services.

Management expects increased revenues, profits and continued investments in 2021 as a consequence of the company's expected participation in COVID-19 services in both Denmark and the UK. Management further expects a slow recovery of travel vaccination consultations from Q4 2021 and onwards.

## Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.



# Income statement for 2020

	Notes	2020 DKK	2019 DKK
<b>Gross profit/loss</b>	1	<b>(3,561,672)</b>	<b>(1,532,755)</b>
Staff costs	2	(10,606,096)	(4,652,745)
Depreciation, amortisation and impairment losses		(9,757,581)	(1,669,207)
<b>Operating profit/loss</b>		<b>(23,925,349)</b>	<b>(7,854,707)</b>
Income from investments in group enterprises		0	35,310
Other financial income	3	583	750,608
Other financial expenses	4	(2,597,980)	(965,448)
<b>Profit/loss before tax</b>		<b>(26,522,746)</b>	<b>(8,034,237)</b>
Tax on profit/loss for the year	5	3,176,576	2,505,214
<b>Profit/loss for the year</b>		<b>(23,346,170)</b>	<b>(5,529,023)</b>
<b>Proposed distribution of profit and loss</b>			
Retained earnings		(23,346,170)	(5,529,023)
<b>Proposed distribution of profit and loss</b>		<b>(23,346,170)</b>	<b>(5,529,023)</b>

# Balance sheet at 31.12.2020

## Assets

	Notes	2020 DKK	2019 DKK
Completed development projects	7	24,691,743	4,192,533
Development projects in progress	7	0	22,782,926
<b>Intangible assets</b>	6	<b>24,691,743</b>	<b>26,975,459</b>
Other fixtures and fittings, tools and equipment		114,660	252,149
Leasehold improvements		92,479	148,116
<b>Property, plant and equipment</b>	8	<b>207,139</b>	<b>400,265</b>
Investments in group enterprises		221,751	35,318
Other investments		8,000	0
Deposits		264,079	149,609
<b>Financial assets</b>	9	<b>493,830</b>	<b>184,927</b>
<b>Fixed assets</b>		<b>25,392,712</b>	<b>27,560,651</b>
Trade receivables		472,628	1,939,792
Receivables from group enterprises		295,387	339,056
Other receivables		542,925	498,570
Income tax receivable		1,962,197	3,719,392
Receivables from owners and management		0	4,619
Prepayments		216,927	108,108
<b>Receivables</b>		<b>3,490,064</b>	<b>6,609,537</b>
<b>Cash</b>		<b>19,543,615</b>	<b>17,202,807</b>
<b>Current assets</b>		<b>23,033,679</b>	<b>23,812,344</b>
<b>Assets</b>		<b>48,426,391</b>	<b>51,372,995</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2020 DKK</b>	<b>2019 DKK</b>
Contributed capital		122,876	73,253
Revaluation reserve		0	35,310
Reserve for development expenditure		19,259,559	21,040,857
Retained earnings		(633,134)	(29,536,113)
<b>Equity</b>		<b>18,749,301</b>	<b>(8,386,693)</b>
Deferred tax		0	1,214,840
<b>Provisions</b>		<b>0</b>	<b>1,214,840</b>
Debt to other credit institutions		21,976,883	9,030,213
Convertible and dividend-yielding debt instruments		0	37,488,742
Other payables		1,031,434	413,209
<b>Non-current liabilities other than provisions</b>	10	<b>23,008,317</b>	<b>46,932,164</b>
Current portion of non-current liabilities other than provisions	10	978,159	939,500
Bank loans		1,584,446	55,342
Trade payables		1,849,225	9,210,245
Payables to group enterprises		95,393	0
Other payables		2,161,550	1,407,597
<b>Current liabilities other than provisions</b>		<b>6,668,773</b>	<b>11,612,684</b>
<b>Liabilities other than provisions</b>		<b>29,677,090</b>	<b>58,544,848</b>
<b>Equity and liabilities</b>		<b>48,426,391</b>	<b>51,372,995</b>
Unrecognised rental and lease commitments	11		
Assets charged and collateral	12		

# Statement of changes in equity for 2020

	Contributed capital DKK	Share premium DKK	Revaluation reserve DKK	Reserve for development expenditure DKK	Retained earnings DKK
Equity beginning of year	73,253	0	35,310	21,040,857	(29,536,113)
Increase of capital	49,623	50,432,541	0	0	0
Transferred from share premium	0	(50,432,541)	0	0	50,432,541
Revaluations for the year	0	0	(35,310)	0	0
Transfer to reserves	0	0	0	(1,781,298)	1,816,608
Profit/loss for the year	0	0	0	0	(23,346,170)
<b>Equity end of year</b>	<b>122,876</b>	<b>0</b>	<b>0</b>	<b>19,259,559</b>	<b>(633,134)</b>

	Total DKK
Equity beginning of year	(8,386,693)
Increase of capital	50,482,164
Transferred from share premium	0
Revaluations for the year	(35,310)
Transfer to reserves	35,310
Profit/loss for the year	(23,346,170)
<b>Equity end of year</b>	<b>18,749,301</b>

# Notes

## 1 Gross profit/loss

The gross loss includes grants for fixed costs related to COVID-19 pandemic for DKK 2,444k

## 2 Staff costs

	<b>2020</b>	<b>2019</b>
	<b>DKK</b>	<b>DKK</b>
Wages and salaries	15,404,350	15,038,880
Pension costs	237,300	225,240
Other social security costs	138,878	141,868
	<b>15,780,528</b>	<b>15,405,988</b>
Staff costs classified as assets	(5,174,432)	(10,753,243)
	<b>10,606,096</b>	<b>4,652,745</b>
<hr/>		
Average number of full-time employees	21	25

## 3 Other financial income

	<b>2020</b>	<b>2019</b>
	<b>DKK</b>	<b>DKK</b>
Financial income from group enterprises	0	8,756
Other interest income	0	3,898
Exchange rate adjustments	583	23,154
Other financial income	0	714,800
	<b>583</b>	<b>750,608</b>

## 4 Other financial expenses

	<b>2020</b>	<b>2019</b>
	<b>DKK</b>	<b>DKK</b>
Other interest expenses	2,498,760	851,402
Exchange rate adjustments	76,423	102,046
Other financial expenses	22,797	12,000
	<b>2,597,980</b>	<b>965,448</b>

## 5 Tax on profit/loss for the year

	2020 DKK	2019 DKK
Current tax	(1,962,197)	(3,719,392)
Change in deferred tax	(1,214,840)	1,214,840
Adjustment concerning previous years	461	(662)
	<b>(3,176,576)</b>	<b>(2,505,214)</b>

## 6 Intangible assets

	Completed development projects DKK	Development projects in progress DKK
Cost beginning of year	7,422,491	22,782,925
Transfers	30,063,665	(30,063,665)
Additions	0	7,280,740
Disposals	(1,210,082)	0
<b>Cost end of year</b>	<b>36,276,074</b>	<b>0</b>
Amortisation and impairment losses beginning of year	(3,229,958)	0
Amortisation for the year	(8,919,078)	0
Reversal regarding disposals	564,705	0
<b>Amortisation and impairment losses end of year</b>	<b>(11,584,331)</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>24,691,743</b>	<b>0</b>

## 7 Development projects

The Company's development projects comprise new products based on the Company's software. It is Management's expectation, that the new projects will incur a level of revenue and earnings, which will recoup the cost of development in the coming 3-5 years.

## 8 Property, plant and equipment

	Other fixtures and fittings, tools and equipment DKK	Leasehold improvements DKK
Cost beginning of year	446,426	222,547
<b>Cost end of year</b>	<b>446,426</b>	<b>222,547</b>
Depreciation and impairment losses beginning of year	0	(74,431)
Depreciation for the year	(331,766)	(55,637)
<b>Depreciation and impairment losses end of year</b>	<b>(331,766)</b>	<b>(130,068)</b>
<b>Carrying amount end of year</b>	<b>114,660</b>	<b>92,479</b>

## 9 Financial assets

	<b>Investments in group enterprises DKK</b>	<b>Other investments DKK</b>	<b>Deposits DKK</b>
Cost beginning of year	35,318	0	149,660
Additions	186,433	8,000	229,035
Disposals	0	0	(114,616)
<b>Cost end of year</b>	<b>221,751</b>	<b>8,000</b>	<b>264,079</b>
<b>Carrying amount end of year</b>	<b>221,751</b>	<b>8,000</b>	<b>264,079</b>

<b>Investments in subsidiaries</b>	<b>Registered in</b>	<b>Corporate form</b>	<b>Equity interest %</b>
Practio UK Ltd.	Liverpool, UK	Ltd.	100,0
Practio DE GmbH	Berlin, DE	GmbH	100,0

## 10 Non-current liabilities other than provisions

	<b>Due within 12 months 2020 DKK</b>	<b>Due within 12 months 2019 DKK</b>	<b>Due after more than 12 months 2020 DKK</b>
Debt to other credit institutions	978,159	939,500	21,976,883
Other payables	0	0	1,031,434
	<b>978,159</b>	<b>939,500</b>	<b>23,008,317</b>

## 11 Unrecognised rental and lease commitments

	<b>2020 DKK</b>	<b>2019 DKK</b>
Liabilities under rental or lease agreements until maturity in total	237,867	1,755,503

## 12 Assets charged and collateral

Bank loan and loans to Vækstfonden are secured by way of a floating charge of DKK 2,000k plus DKK 8,000k nominal on intangible assets, property, plant and equipment and receivables. The carrying amount of covered assets is DKK 26,076k.

# Accounting policies

## Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

## Consolidated financial statements

Referring to section 110 of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

## Income statement

### Gross profit or loss

Gross profit or loss comprises revenue, own work capitalised, other operating income, cost of sales and external expenses.

### Revenue

The Company's revenue consists of sale of vaccination services and education and training fees for pharmacies etc.

Revenue from the sale of vaccination services is recognised in the income statement when the vaccination has been administered. Revenue from education and training fees is recognised in the income statement when the participants are ready to render vaccinations services. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

### Own work capitalised

Own work capitalised comprises staff costs and other in-house costs incurred in the financial year and recognised in cost for proprietary intangible assets and property, plant and equipment.

### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc. for entity staff.



**Depreciation, amortisation and impairment losses**

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

**Income from investments in group enterprises**

Income from investments in group enterprises comprises dividends etc received from the individual group enterprises in the financial year.

**Other financial income**

Other financial income comprises interest income, exchange gains on transactions in foreign currencies, amortisation of financial assets as well as tax relief under the Danish Tax Prepayment Scheme etc.

**Other financial expenses**

Other financial expenses comprise interest expenses, net capital or exchange losses on payables and transactions in foreign currencies, amortisation of financial liabilities as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

**Balance sheet****Intellectual property rights etc**

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Indirect production costs in the form of indirectly attributable staff costs and amortisation of intangible assets and depreciation of property, plant and equipment used in the development process are recognised in cost based on time spent on each project.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation periods

used are 3-5 years.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

### **Property, plant and equipment**

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost plus revaluation and minus estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Other fixtures and fittings, tools and equipment	3-5 years
Leasehold improvements	5 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

### **Investments in group enterprises**

Investments in group enterprises are measured at cost. Investments are written down to the lower of recoverable amount and carrying amount.

### **Other investments**

Other investments comprise other securities which are measured at cost at the balance sheet date.

### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### **Tax payable or receivable**

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### **Cash**

Cash comprises bank deposits.

### **Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.