# Samlino.dk ApS

Njalsgade 21 F, 6., 2300 Copenhagen S CVR no. 36 19 82 73

Annual report for the year 1 January - 31 December 2017

Approved at the Company's annual general meeting on 6 June 2018

Chairman:





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### Statement by the Executive Board

Today, the Executive Board has discussed and approved the annual report of Samlino.dk ApS for the financial year 1 January - 31 December 2017.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 6 June 2018 Executive Board:

Antonio Gagliardi

Kristian Pitzner-Jørgensen



### Independent auditor's report

To the shareholders of Samlino.dk ApS

#### Opinion

We have audited the financial statements of Samlino.dk ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

U Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.



#### Independent auditor's report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 6 June 2018 ERNST & YOUNG Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

Birgit M. Schrøder State Authorised Public Accountant

MNE no.: mne21337



### Management's review

Company details

Name

Address, Postal code, City

CVR no.

Registered office Financial year

**Executive Board** 

Auditors

Samlino.dk ApS

Njalsgade 21 F, 6., 2300 Copenhagen S

36 19 82 73

Copenhagen 1 January - 31 December

Antonio Gagliardi Kristian Pitzner-Jørgensen

Ernst & Young Godkendt Revisionspartnerselskab Osvald Helmuths Vej 4, P.O. Box 250, 2000 Frederiksberg,

Denmark



### Management's review

#### Financial review

The income statement for 2017 shows a loss of DKK 15,162,172 against a loss of DKK 26,689,760 last year, and the balance sheet at 31 December 2017 shows a negative equity of DKK 50,578,269. Management considers the Company's financial performance in the year unsatisfactory.

#### Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.

#### Outlook

The Company expects to continue the development of its activity on the Danish market in 2018 and expects a considerable improvement of the results in 2018.



### Income statement

Note	DKK	2017	2016
3	Gross margin Staff costs	-9,812,788 -5,571,250	-8,951,370 -16,778,541
	Amortisation/depreciation and impairment of intangible assets and property, plant and equipment	-49,490	-49,480
4 5	Profit/loss before net financials Financial income Financial expenses	-15,433,528 463,244 -191,888	-25,779,391 145 -910,514
	Profit/loss before tax Tax for the year	-15,162,172 0	-26,689,760 0
	Profit/loss for the year	-15,162,172	-26,689,760
	Recommended appropriation of profit/loss		
	Retained earnings/accumulated loss	-15,162,172	-26,689,760
		-15,162,172	-26,689,760



### Balance sheet

Note	DKK	2017	2016
	ASSETS		
	Fixed assets		
6	Property, plant and equipment Other fixtures and fittings, tools and equipment	132,569	220 042
	other fixtures and fittings, tools and equipment		338,962
		132,569	338,962
	Total fixed assets	132,569	338,962
	Non-fixed assets Receivables		
	Trade receivables	515,275	1,133,119
	Other receivables	87,980	521,665
	Deferred income	118,275	101,536
		721,530	1,756,320
	Cash	336,193	1,186,239
	Total non-fixed assets	1,057,723	2,942,559
	TOTAL ASSETS	1,190,292	3,281,521
	EQUITY AND LIABILITIES		
_	Equity		
7	Share capital	50,000	50,000
	Retained earnings	-50,628,269	-35,466,097
	Total equity	-50,578,269	-35,416,097
	Liabilities other than provisions Current liabilities other than provisions		
	Trade payables	593,565	1,766,480
	Payables to group entities	50,793,397	35,855,714
	Deposits	104,250	0
	Other payables	277,349	1,075,424
		51,768,561	38,697,618
	Total liabilities other than provisions	51,768,561	38,697,618
	TOTAL EQUITY AND LIABILITIES	1,190,292	3,281,521

Accounting policies
 Events after the balance sheet date
 Contractual obligations and contingencies, etc.
 Related parties



### Statement of changes in equity

DKK	Share capital	Retained earnings	Total
Equity at 1 January 2017 Transfer through appropriation of loss	50,000 0	-35,466,097 -15,162,172	-35,416,097 -15,162,172
Equity at 31 December 2017	50,000	-50,628,269	-50,578,269

At 31 December 2016, the Company has negative equity of DKK 50,431 thousand. In accordance with section 119 of the Danish Companies Act, the Executive Board is to consider whether the Company's capital resources are sound in the context of the Company's continued operations. The Executive Board expects to re-establish equity though own earnings in the next couple of years.

The Parent Company has issued a letter of support dated 25 May 2018 confirming that sufficient financing will be made available as necessary to ensure the Company's ability to continue as a going concern for the next 12 month ending 31 May 2019.



#### Notes to the financial statements

#### 1 Accounting policies

The annual report of Samlino.dk ApS for 2017 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class C entities.

The financial statements are prepared in accordance with the same accounting principles as prior year.

#### Reporting currency

The financial statements are presented in Danish kroner (DKK).

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### Income statement

#### Revenue

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

#### Gross margin

The items "revenue", "other operating income" and "external expenses" have been aggregated into one item in the income statement called "gross margin" in accordance with section 32 of the Danish Financial Statements Act.

#### Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

### Depreciation

The item comprises depreciation of property, plant and equipment.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Other fixtures and fittings, tools and equipment



#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that relate to the financial reporting period. The items comprise interest income and expenses, e.g. from group entities and associates, declared dividends from other securities and investments, financial expenses relating to finance leases, realised and unrealised capital gains and losses relating to other securities and investments, exchange gains and losses and amortisation of financial assets and liabilities.

#### Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

#### Balance sheet

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.

#### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

#### Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

#### Equity



#### Notes to the financial statements

### 1 Accounting policies (continued)

### Proposed dividends

Dividend proposed for the year is recognised as a liability once adopted at the annual general meeting (declaration date). Dividends expected to be distributed for the financial year are presented as a separate item under "Equity".

#### 2 Events after the balance sheet date

No significant events have occured after the balance sheet date.

5,447,840	
123,410	16,324,235 454,306
5,571,250	16,778,541
mployees 34	65
	128 17
463,244	145
191,888 0	124,225 786,289
191,888	910,514
t	
	Other fixtures and fittings, tools and equipment
	388,442 -197,544
	190,898
he year	49,480 75,884 -67,035
ation at 31 December 2017	58,329
nber 2017	132,569
i	5,571,250 mployees 34 463,244 0 463,244 191,888 0

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### Financial statements 1 January - 31 December

	Notes to the financial stateme	nts		
	DKK		2017	2016
7	Share capital			
	Analysis of the share capital:			
	50,000 shares of DKK 1.00 nomin	nal value each	50,000	50,000
			50,000	50,000
8	Contractual obligations and conti	ngencies, etc.		
	Other financial obligations			
	Other rent and lease liabilities:			
	DKK		2017	2016
	Rent and lease liabilities		373,738	1,659,590
9	Related parties			
	Information about consolidated fi	nancial statements		
	Parent	Domicile	Requisitioning o company's consi financial statem	olidated

United Kingdom