

DECIDEACT SOLUTIONS ApS

**Østre Kajgade 3
3730 Nexø**

CVR no. 36 08 01 91

**Annual report for 2021
(7th Financial year)**

Adopted at the annual general meeting on 24 May 2022

Flemming Sylvang Videriksen
chairman

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Statement by management on the annual report

The executive board has today discussed and approved the annual report of DECIDEACT SOLUTIONS ApS for the financial year 1 January - 31 December 2021.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2021 and of the results of the company's operations for the financial year 1 January - 31 December 2021.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Nexø, 9 April 2022

Executive board

Flemming Sylvang Videriksen Bjarni Snæbjörn Jonsson
CEO

Independent auditor's report on extended review

To the shareholder of DECIDEACT SOLUTIONS ApS

Report on extended review of the Financial Statements

Opinion

We have performed extended review of the financial statements of DECIDEACT SOLUTIONS ApS for the financial year 1 January - 31 December 2021, which comprise a summary of significant accounting policies, income statement, balance sheet, statement of changes in equity and notes. The financial statements are prepared under the Danish Financial Statements Act.

Based on the performed work it is our opinion, that the financial statements give a true and fair view of the company's financial position at 31 December 2021 and of the results of the company's operations for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

Basis for Opinion

We conducted our extended review in accordance with the Danish Business Authority's standard on auditor's report for small enterprises and FSR - danish auditors' standard on extended review of financial statements in accordance with the Danish Financial Statements Act. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and IESBA Code. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements, that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Independent auditor's report on extended review

Auditor's responsibility for the extended review of the financial statements

Our responsibility is to express a conclusion on the accompanying financial statements. This requires us to perform procedures in order to obtain limited assurance for our conclusion on these financial statements, and in addition perform specifically required supplementary procedures in order to obtain additional assurance for our conclusion.

An extended review of financial statements includes procedures primarily consisting of making inquiries of management and others within the entity, as appropriate, applying analytical procedures and the specifically required supplementary procedures, and evaluating the evidence obtained.

The procedures performed in an extended review are less than those performed in an audit and accordingly we do not express an audit opinion on these financial statements.

Statement on management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the extended review, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Independent auditor's report on extended review

Århus, 9 April 2022

Deloitte
Statsautoriseret Revisionspartnerselskab
CVR no. 33 96 35 56

Mads Fauerskov
State Authorised Accountant
MNE no. mne35428

Jens Lauridsen
State Authorised Accountant
MNE no. mne34323

Company details

The company

DECIDEACT SOLUTIONS ApS
Østre Kajgade 3
3730 Nexø

CVR no.: 36 08 01 91

Reporting period: 1 January - 31 December 2021

Incorporated: 1 September 2014

Financial year: 7th financial year

Domicile: Bornholm

Executive board

Flemming Sylvang Videriksen CEO
Bjarni Snæbjörn Jonsson

Shareholders

Decideact A/S, 100%

Auditors

Deloitte
Statsautoriseret Revisionspartnerselskab
City Tower, Værkmestergade 2
8000 Aarhus C

Management's review

Business review

The Company's objective is, directly or indirectly, to sell a cloud-based software platform for Strategy Execution Management and Governance

Unusual matters

The company's financial position at 31 December 2021 and the results of its operations for the financial year ended 31 December 2021 are not affected by any unusual matters.

Financial review

The company's income statement for the year ended 31 December 2021 shows a profit of DKK 568,397, and the balance sheet at 31 December 2021 shows equity of DKK 2,806,308.

Management considers this year's results to be as expected due to planned investments.

Financing

Significant events occurring after the end of the financial year

Regarding the COVID-19 pandemic and its ongoing nature, it is difficult to assess how the pandemic will affect the Company's financial position and development. Uptil now, there has been no measureable impact from the COVID-19.

Employee matters

The company's investments in branding, marketing, and sales has led to hiring new employees to support the strategic goals. The hiring process is performed ongoing.

Profit/(loss) for the year relative to the expectations most recently expressed

Management considers this year's results to be as expected due to planned investments. The company has received a group contribution of DKK 4,000,000 from mother company.

Accounting policies

The annual report of DECIDEACT SOLUTIONS ApS for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

Furthermore, the company has decided to implement the recommendations made in the Danish accounting standards pertaining to reporting class B and C entities.

The accounting policies applied are consistent with those of last year with reclassifications.

The annual report for 2021 is presented in DKK

Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

Income statement

Gross profit

Gross profit or loss comprises revenue, cost of sales and other external expenses.

Accounting policies

Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Revenue from services, comprising license contracts is recognised on a straight-line basis as the services are provided, normally over a period of 12 months

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

Financial income and expenses

Other Financial income comprises interest income, and transactions in foreign currencies, etc. Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises and transactions in foreign currencies, etc.

Tax on profit/loss for the year

The company is subject to the Danish rules on compulsory joint taxation of the Group's Danish subsidiaries. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

Accounting policies

Balance sheet

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Prepayments

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises deposits at banks.

Income tax and deferred tax

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively. Deferred tax is measured at net realisable value.

Other financial liabilities

Liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

Deferred income

Deferred income recognised under 'Current liabilities' comprises payments received concerning income in subsequent financial years. Deferred income is measured at cost.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Accounting policies

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Income statement 1 January - 31 December

	<u>Note</u>	<u>2021</u> DKK	<u>2020</u> DKK
Gross profit		5,354,952	-2,658,891
Staff costs	1	<u>-4,517,108</u>	<u>-347,704</u>
Profit/loss before net financials		837,844	-3,006,595
Financial income		8,033	41,927
Financial costs	2	<u>-109,480</u>	<u>-5,784</u>
Profit/loss before tax		736,397	-2,970,452
Tax on profit/loss for the year	3	<u>-168,000</u>	<u>561,684</u>
Profit/loss for the year		<u>568,397</u>	<u>-2,408,768</u>
Distribution of profit			
Recommended appropriation of profit/loss			
Retained earnings		<u>568,397</u>	<u>-2,408,768</u>
		<u>568,397</u>	<u>-2,408,768</u>

Balance sheet 31 December

	<u>Note</u>	<u>2021</u> DKK	<u>2020</u> DKK
Assets			
Deposits		25,750	0
Deferred tax assets		<u>236,000</u>	<u>404,000</u>
Fixed asset investments		<u>261,750</u>	<u>404,000</u>
Total non-current assets		<u>261,750</u>	<u>404,000</u>
Trade receivables		1,798,622	1,348,040
Receivables from group enterprises		6,303,175	150
Receivable from shareholders and management	4	221,806	0
Joint taxation contributions receivable		0	256,817
Prepayments		<u>27,893</u>	<u>573,000</u>
Receivables		<u>8,351,496</u>	<u>2,178,007</u>
Cash		<u>1,111,913</u>	<u>107,398</u>
Total current assets		<u>9,463,409</u>	<u>2,285,405</u>
Total assets		<u><u>9,725,159</u></u>	<u><u>2,689,405</u></u>

Balance sheet 31 December

	<u>Note</u>	<u>2021</u> DKK	<u>2020</u> DKK
Equity and liabilities			
Share capital		40,000	40,000
Retained earnings		<u>2,766,308</u>	<u>-1,802,089</u>
Equity		<u>2,806,308</u>	<u>-1,762,089</u>
Deferred income		<u>371,944</u>	<u>147,235</u>
Total non-current liabilities	5	<u>371,944</u>	<u>147,235</u>
Trade payables		1,391,952	409,970
Payables to group enterprises		0	2,002,499
Other payables	6	1,795,079	570,503
Deferred income	5	<u>3,359,876</u>	<u>1,321,287</u>
Total current liabilities		<u>6,546,907</u>	<u>4,304,259</u>
Total liabilities		<u>6,918,851</u>	<u>4,451,494</u>
Total equity and liabilities		<u>9,725,159</u>	<u>2,689,405</u>

Statement of changes in equity

	Share capital	Retained earnings	Total
Equity at 1 January 2021	40,000	-1,802,089	-1,762,089
Net profit/loss for the year	0	568,397	568,397
Contribution from group	0	4,000,000	4,000,000
Equity at 31 December 2021	40,000	2,766,308	2,806,308

	Share capital	Retained earnings	Total
Equity last year			
Equity at 1 January 2020	1	-453,322	-453,321
Increase of capital	39,999	-39,999	0
Net profit/loss for the year	0	-2,408,768	-2,408,768
Contribution from group	0	1,100,000	1,100,000
Equity at 31 December 2020	40,000	-1,802,089	-1,762,089

Notes

	<u>2021</u>	<u>2020</u>
	DKK	DKK
1 Staff costs		
Wages and salaries	4,312,059	332,027
Pensions	64,425	0
Other social security costs	16,835	15,677
Other staff costs abroad	<u>123,789</u>	<u>0</u>
	<u>4,517,108</u>	<u>347,704</u>
 Average number of employees	 <u>5</u>	 <u>1</u>
 2 Financial costs		
Financial expenses, group entities	83,861	0
Other financial costs	13,617	221
Exchange loss	12,002	1,644
Other adjustments of financial expenses	<u>0</u>	<u>3,919</u>
	<u>109,480</u>	<u>5,784</u>
 3 Tax on profit/loss for the year		
Current tax for the year	0	-256,817
Change in deferred tax	168,000	-273,307
Adjustment of deferred tax concerning previous years	<u>0</u>	<u>-31,560</u>
	<u>168,000</u>	<u>-561,684</u>

Notes

	2021 DKK	2020 DKK
4 Receivable from shareholders and management		
Receivable from shareholders and management	221,806	0

The Company has receivables from Katla Seed Invest ApS. This relates to a tax receivable (tax credit scheme) from when Katla Seed Invest ApS was the administration company in a joint taxation scheme for 2020 covering the Company. The tax receivable has been settled by payment in 2022. The receivables bear interests of 4% p.a.

5 Long term debt

	2021 DKK	2020 DKK
Deferred income		
Between 1 and 5 years	371,944	147,235
Non-current portion	371,944	147,235
Within 1 year	3,359,876	1,321,287
Current portion	3,359,876	1,321,287
	3,731,820	1,468,522

6 Other payables

VAT and other indirect taxes	1,359,706	457,851
Wages/salaries, salary taxes, social security contributions, etc.	354,699	105,152
Compensated absence	80,674	7,500
Other payables	1,795,079	570,503

7 Rent and lease liabilities

Total future rent payments:

Within 1 year	52,052	0
	52,052	0

Notes

8 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where Katla Seed Invest ApS serves as the administration company until July 22nd, 2021. Administration company after said date is Decideact A/S. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

9 Mortgages and collateral

The company is liable for the parent company's balance with Vækstfonden and has a ban on pledging of fixed assets, intangible assets, inventory, receivables, etc. and consists of a submitted letter of indemnity nom. 4,200 t.kr. as security for balances with Vækstfonden. The corporate mortgage includes intangible and tangible fixed assets, inventories and receivables from sales. The carrying amount of pledged intangible fixed assets amounts to 12,784 t.kr.