

Decideact Solutions ApS

Østre Kajgade 3
3730 Nexø
CVR No. 36080191

Annual report 2020

The Annual General Meeting adopted the
annual report on 28.03.2021

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A handwritten signature in black ink, appearing to read "Flemming Videriksen".

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Flemming Sylvang Videriksen

Chairman of the General Meeting

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Entity details

Entity

Decideact Solutions ApS

Østre Kajgade 3

3730 Nexø

CVR No.: 36080191

Registered office: Bornholms regionskommune

Financial year: 01.01.2020 - 31.12.2020

Executive Board

Flemming Sylvang Videriksen

Bjarni Snæbjörn Jonsson

Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

City Tower, Værkmestergade 2

8000 Aarhus C

Lead Client Service Partner : Mads Fauerskov

Statement by Management

The Executive Board have today considered and approved the annual report of Decideact Solutions ApS for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Nexø, 28.03.2021

Executive Board

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Flemming Sylvang Videriksen

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Bjarni Snæbjörn Jónsson

Independent auditor's extended review report

To the shareholders of Decideact Solutions ApS

Conclusion

We have performed an extended review of the financial statements of Decideact Solutions ApS for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Based on our extended review, in our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

Basis for conclusion

We conducted our extended review in accordance with the assurance engagement standard for small enterprises as issued by the Danish Business Authority and the standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act as issued by FSR - Danish Auditors. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the financial statements" section. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the extended review of the financial statements

Our responsibility is to express a conclusion on the financial statements. This requires that we plan and perform procedures to obtain limited assurance about our conclusion on the financial statements and that we also perform specifically required supplementary procedures for the purpose of obtaining additional assurance about our conclusion.

An extended review consists of making inquiries, primarily of management and, if appropriate, of other entity

personnel, performing analytical and the specifically required supplementary procedures as well as evaluating the evidence obtained.

The procedures performed in an extended review are less in scope than in an audit, and accordingly we do not express an audit opinion on the financial statements.

Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the financial statements our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the extended review or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 28.03.2021

Deloitte

Statsautoriseret Revisionspartnerselskab
CVR No. 33963556

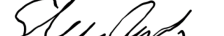
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Mads Fauerskov

State Authorised Public Accountant
Identification No (MNE) mne35428

DocuSigned by:



Steen Andersen

State Authorised Public Accountant
Identification No (MNE) mne27730

Management commentary

Primary activities

The Company's objective is, directly or indirectly, to sell a cloud-based software platform for Strategy Execution Management and Governance.

Description of material changes in activities and finances

DecideAct A/S, the mother company of DecideAct was listed on Nasdaq First North in December 2020, a major milestone to secure funding for future development and growth. The listing proved that there is great interest in the DecideAct's solutions, and that the mother company can invest further in the Growth of DecideAct Solutions.

Development in activities and finances

Management considers this year's results to be as expected due to planned investments.

Liquidity

The company has lost more than half of its capital and is thus subject to the capital regulations in §119 of The Danish Company Act. The company's owner have after the yearend reestablished the company's capital the 23rd of March 2021 and ensured liquidity to further growth.

Maturing the organization and preparing for growth

Although the majority of sales activities are expected to be via digital communication, a physical presence is ideal in prioritized markets. This will entail establishing subsidiaries in key markets.

New hires and investments

The company's investments in branding, marketing, and sales has led to hiring new employees to support the strategic goals. The present hiring round is closed in first quarter of 2021.

Events after the balance sheet date

Other than the group grant of DKK 4m from Decideact A/S no events have occurred since the balance sheet closing date that would influence the evaluations in this annual report.

Regarding the COVID-19 pandemic and its ongoing nature, it is difficult to assess how the pandemic will affect the Company's financial position and development.

Income statement for 2020

	Notes	2020 DKK	2019 DKK
Gross profit/loss		(2,658,891)	(201,127)
Staff costs	1	(347,704)	(211,020)
Operating profit/loss		(3,006,595)	(412,147)
Other financial income	2	41,927	83
Other financial expenses	3	(5,784)	(52,021)
Profit/loss before tax		(2,970,452)	(464,085)
Tax on profit/loss for the year	4	561,684	99,132
Profit/loss for the year		(2,408,768)	(364,953)
Proposed distribution of profit and loss			
Retained earnings		(2,408,768)	(364,953)
Proposed distribution of profit and loss		(2,408,768)	(364,953)

Balance sheet at 31.12.2020

Assets

	Notes	2020 DKK	2019 DKK
Deferred tax		404,000	130,693
Other financial assets		404,000	130,693
Fixed assets		404,000	130,693
Trade receivables		1,348,040	519,595
Receivables from group enterprises		150	1,750,368
Joint taxation contribution receivable		256,817	0
Prepayments		573,000	4,421
Receivables		2,178,007	2,274,384
Cash		107,398	23,216
Current assets		2,285,405	2,297,600
Assets		2,689,405	2,428,293

Equity and liabilities

	Notes	2020 DKK	2019 DKK
Contributed capital		40,000	1
Retained earnings		(1,802,089)	(453,322)
Equity		(1,762,089)	(453,321)
Deferred income		147,235	256,914
Non-current liabilities other than provisions		147,235	256,914
Trade payables		409,970	911,951
Payables to group enterprises		2,002,499	418,799
Payables to shareholders and management		0	52,287
Other payables	5	570,503	984,749
Deferred income		1,321,287	256,914
Current liabilities other than provisions		4,304,259	2,624,700
Liabilities other than provisions		4,451,494	2,881,614
Equity and liabilities		2,689,405	2,428,293
Contingent liabilities	6		
Assets charged and collateral	7		

Statement of changes in equity for 2020

	Contributed capital DKK	Retained earnings DKK	Total DKK
Equity beginning of year	1	(453,322)	(453,321)
Increase of capital	39,999	(39,999)	0
Group contributions etc	0	1,100,000	1,100,000
Profit/loss for the year	0	(2,408,768)	(2,408,768)
Equity end of year	40,000	(1,802,089)	(1,762,089)

The company has lost more than half of its capital and is thus subject to the capital regulations in §119 of The Danish Company Act. The company's owner have after the yearend reestablished the companys capital the 23rd of March 2021 and ensured liquidity to further growth with a group grant of DKK 4 mio.

Notes

1 Staff costs

	2020	2019
	DKK	DKK
Wages and salaries	332,027	196,875
Other social security costs	15,677	14,145
	347,704	211,020
Average number of full-time employees	1	1

2 Other financial income

	2020	2019
	DKK	DKK
Financial income from group enterprises	40,978	0
Other financial income	949	83
	41,927	83

3 Other financial expenses

	2020	2019
	DKK	DKK
Financial expenses from group enterprises	0	51,454
Other interest expenses	221	0
Other financial expenses	5,563	567
	5,784	52,021

4 Tax on profit/loss for the year

	2020	2019
	DKK	DKK
Current tax	(256,817)	0
Change in deferred tax	(273,307)	(99,132)
Adjustment concerning previous years	(31,560)	0
	(561,684)	(99,132)

5 Other payables

	2020	2019
	DKK	DKK
VAT and duties	457,851	984,749
Wages and salaries, personal income taxes, social security costs, etc payable	105,152	0
Holiday pay obligation	7,500	0
	570,503	984,749

6 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where Katla Seed Invest ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

7 Assets charged and collateral

The company is liable for the parent companies balance with Vækstfonden and has a ban on pledging of fixed assets, intangible assets, inventory, receivables, etc.

Accounting policies

Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year with recalssifications.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

Income statement

Gross profit or loss

Gross profit or loss comprises revenue, cost of sales and other external expenses.

Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

Other financial income

Other financial income comprises interest income, and transactions in foreign currencies, etc.

Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises and transactions in foreign currencies, etc.

Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish group enterprises. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

Balance sheet**Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

Joint taxation contributions receivable or payable

Current joint taxation contributions payable or joint taxation contributions receivable are recognised in the balance sheet, calculated as tax computed on the taxable income for the year, which has been adjusted for prepaid tax. For tax losses, joint taxation contributions receivable are only recognised if such losses are expected to be used under the joint taxation arrangement.

Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

Cash

Cash comprises bank deposits.

Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

Deferred income

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.