
Young Global Pioneers ApS

Rosavej 10 A, DK-2930 Klampenborg

Annual Report for 1 January - 31 December 2016

CVR No 36 02 09 11

The Annual Report was
presented and adopted at
the Annual General
Meeting of the Company on
6 /3 2017

Birgitte Snabe
Chairman



Contents

	<u>Page</u>
Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Company Information	
Company Information	5
Management's Review	6
Financial Statements	
Income Statement 1 January - 31 December 2016	9
Balance Sheet 31 December 2016	10
Notes to the Financial Statements	12
Notes, Accounting Policies	15

Management's Statement

The Executive Board has today considered and adopted the Annual Report of Young Global Pioneers ApS for the financial year 1 January - 31 December 2016.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2016 of the Company and of the results of the Company operations for 2016.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Klampenborg, 6 March 2017

Direktion

Birgitte Hagemann Snabe
Director and CEO

Lise Lotte Rasmussen
Director

Independent Auditor's Report

To the Shareholder of Young Global Pioneers ApS

Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2016 and of the results of the Company operations for the financial year 1 January - 31 December 2016 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Young Global Pioneers ApS for the financial year 1 January - 31 December 2016, which comprise income statement, balance sheet and notes, including a summary of significant accounting policies ("financial statements").

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement in Management's Review.

Independent Auditor's Report

Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Independent Auditor's Report

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 6 March 2017

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR No 33 77 12 31

Poul Madsen

State Authorised Public Accountant

Company Information

The Company

Young Global Pioneers ApS
Rosavej 10 A
DK-2930 Klampenborg

CVR No: 36 02 09 11
Financial period: 1 January - 31 December
Municipality of reg. office: Lyngby-Taarbæk

Executive Board

Birgitte Hagemann Snabe
Lise Lotte Rasmussen

Auditors

PricewaterhouseCoopers
Statsautoriseret Revisionspartnerselskab
Strandvejen 44
DK-2900 Hellerup

Management's Review

Main activity

The Company's object is, as a socioeconomic enterprise, to inspire the next generation of leaders through establishing international youth networks, strengthening the global insight of young people and promote their involvement in social and environmental issues.

About Young Global Pioneers

Young Global Pioneers' mission is to ignite global curiosity, empathy and aspiration in the next generation. By providing first-hand insights, eye-level interactions, friendships and understanding across cultures, YGP strives to inspire young talents to become responsible and global-minded leaders.

YGP arranges global and diverse YGP Talent Networks for young adults. Each network is kick-started on a 3-week learning Journey to growth markets full of innovation and entrepreneurship. The participants will travel in a group of approx. 20 peers from a broad range of countries and from very diverse backgrounds.

The YGP Journeys challenge participants to branch out of their comfort zone, ultimately giving them a head start toward broadening their mindset of the world around them. Participants learn to navigate in different communities, engage with people from different backgrounds, and meet “living examples” of young successful entrepreneurs – all aspects that will teach them life changing lessons, ultimately giving them the confidence to reach higher and leave their mark on the world.

Upon completion of the Journey, YGP will continue to support and facilitate the participant's network for life-long learning, networking and global inspiration.

YGP's unique learning architecture has been developed by Professor Subramanian Rangan from INSEAD Business School, and the Journeys have been co-developed and designed in partnership with companies, universities, Global Shapers from World Economic Forum, SOS Children's Village, Save the Children, WWF and other affiliate organizations from around the world.

Young Global Pioneers is a non-profit, non-political, social-economic business with an impact model based on organizational partnerships as well as extensive volunteer engagement.

Partnerships in 2016

The 2016 Learning Journey could not have happened without the support from great global sponsors that provided opportunities for ambitious and curious talents from around the globe – including young adults from non-privileged backgrounds. The 2016 scholarship partners are: Accenture, Carlsberg, Credit Suisse, Matahari, Sabanci, Sberbank, United in Diversity Foundation, and Universitas Pelita Harapan.

Furthermore, cooperation with NGO partners, pro bono partners and volunteers has contributed greatly to the activities in 2016.

Management's Review

Journey and Outcome

The 2016 Learning Journey took place in Tanzania & Zanzibar and consisted of 20 carefully selected diverse talents both in terms of culture and socio-economic background. The ambitious and curious talents came from: Brazil, China, Denmark, Indonesia, Malaysia, Puerto Rico, Russia, South Africa, Tanzania, Turkey and USA. All participants had been handpicked by YGP's esteemed partner universities from around the world or gone through extensive application processes. Several thousand young people applied this year, and thanks to YGP's scholarship partners, also talents from non-privileged backgrounds were able to join the group.

The Journey was packed with activities, lectures and field trips to give a broad introduction to Tanzania as well as overall global trends and challenges. A few examples:

- Meeting with Masai women engaged in advocating women's rights
- Meeting young elite entrepreneurs passionate about changing their communities
- Visiting both a coffee and flower farm, meeting different tribes
- Staying 4 days at SOS Children's Village in Zanzibar
- A lecture on bio-diversity followed by two days in coral reefs and mangroves
- Lectures and field trips in social business, globalization, global business, climate change, circular economy and emotional intelligence.

The Journey also included deep conversations within the group (teamwork and structured BUZZ-talks) as well as Reflection Hour in the evening. The interaction between the participants was open and honest – and filled with joy and fun – both in formal and informal situations.

Highlights from the 2016 Learning Journey:

- All participants “agree” or “strongly agree” that they have been inspired to make a difference in this world
- 19 out of the 20 participants “strongly agree” that they have been inspired to make a difference in this world, and/or that they have been inspired to engage in social or environmental projects.
- The participants gained deep insights in cultural differences and had many inspiring discussions about global challenges
- The participants acquired a mature understanding of Tanzania & Zanzibar's cultures, challenges and opportunities – as well as witnessed how globalization is affecting the region
- New friendships were established across countries, cultures and backgrounds.
- The group has developed a formal network structure to assist them in continuing to inspire and help each other. Quarterly online seminars will form an important part of keeping the networks alive and vibrant.

Management's Review

Continuous Networking Activities

Through a dedicated closed group on Facebook, as well as virtual learning and networking activities, the YGP talent networks will move forward even long after the Journey itself. On the last few days of each Journey, participants spend time planning the future YGP Talent Network. They elect a steering committee, i.e. participants who are in charge of putting in an extra effort to maintain the network. YGP will continue to facilitate and support the network and aim to arrange reunion options every 3 years.

Global Reflections has been developed by YGP as one way for the YGP Talent Networks to keep in touch and continue to inspire each other. During the Global Reflections the network will catch up with each other in smaller groups on Skype and discuss and reflect upon a given global issue. Relevant preparation material about the topic of discussion is developed by YGP and sent to all participants beforehand. Global reflections are hosted four times a year, every three months, and are supported by the YGP office. YGP has received very positive feedback from the young participants, both in regards to the learning aspect and the social aspect of Global Reflections.

Development in the year

The income statement of the Company for 2016 shows a profit of DKK 35,990, and at 31 December 2016 the balance sheet of the Company shows equity of DKK 208,215.

Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

Income Statement 1 January - 31 December 2016

	Note	2016 DKK	2015 DKK
Revenue	1	904.883	637.938
Cost of sales		-546.026	-319.077
Other external expenses		-188.526	-164.620
Gross profit/loss		170.331	154.241
Staff expenses	2	-126.175	-155.728
Profit/loss before financial income and expenses		44.156	-1.487
Financial income		-1.179	264
Financial expenses	3	-6.987	-9.698
Profit/loss before tax		35.990	-10.921
Tax on profit/loss for the year		0	0
Net profit/loss for the year		35.990	-10.921

Distribution of profit

Proposed distribution of profit

Retained earnings	35.990	-10.921
	35.990	-10.921

Balance Sheet 31 December 2016

Assets

	Note	2016 DKK	2015 DKK
Deposits		28.500	28.500
Fixed asset investments		28.500	28.500
Fixed assets		28.500	28.500
Prepayments	4	7.884	7.727
Receivables		7.884	7.727
Cash at bank and in hand		711.444	178.047
Currents assets		719.328	185.774
Assets		747.828	214.274

Balance Sheet 31 December 2016

Liabilities and equity

	Note	2016 DKK	2015 DKK
Share capital		50.000	50.000
Share premium account		175.000	175.000
Retained earnings		-16.785	-52.775
Equity	5	208.215	172.225
Trade payables		16.899	14.000
Other payables		39.714	7.049
Prepayments received		483.000	21.000
Short-term debt		539.613	42.049
Debt		539.613	42.049
Liabilities and equity		747.828	214.274
Contingent assets, liabilities and other financial obligations	6		

Notes to the Financial Statements

	2016 DKK	2015 DKK
1 Revenue		
Revenue, Learning journeys and scholarship	754.883	474.438
Revenue, Fundraising	150.000	163.500
	904.883	637.938
2 Staff expenses		
Wages and salaries	119.461	152.018
Other social security expenses	6.714	3.710
	126.175	155.728
Average number of employees	1	1
3 Financial expenses		
Other financial expenses	6.066	9.310
Exchange adjustments, expenses	921	388
	6.987	9.698
4 Prepayments		

Prepayments consist of prepaid expenses concerning insurance.

Notes to the Financial Statements

5 Equity

	Share capital	Share premium account	Retained earnings	Total
	DKK	DKK	DKK	DKK
Equity at 1 January	50.000	175.000	-52.775	172.225
Net profit/loss for the year	0	0	35.990	35.990
Equity at 31 December	50.000	175.000	-16.785	208.215

The share capital consists of 1 share of a nominal value of DKK 50,000. No shares carry any special rights.

The share capital has developed as follows:

	2016	2015	2014
	DKK	DKK	DKK
Share capital at 1 January	50.000	50.000	50.000
Capital increase	0	0	0
Capital decrease	0	0	0
Share capital at 31 December	50.000	50.000	50.000

Notes to the Financial Statements

6 Contingent assets, liabilities and other financial obligations

Contingent liabilities

The company has signed a rental contract which is non-terminable. This obligation has a value of DKK 29k.

The company has a guarantee towards Rejsegarantifonden with a value of DKK 300k.

Notes, Accounting Policies

Basis of Preparation

The Annual Report of Young Global Pioneers ApS for 2016 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The accounting policies applied remain unchanged from last year.

Financial Statements for 2016 are presented in DKK.

Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Notes, Accounting Policies

Income Statement

Revenue

Received grants, scholarships etc. are recognized as income as they are spent on “projects” i.e. earmarked travels, training placements.

Contributions which according to the grantor are earmarked for specific projects are recognized as income as the specific projects are completed.

Income presented as ”deferred income” comprises income which is earmarked for a specific project that is to be completed or a lecture that is to be held in following financial years.

Cost of sales

Cost of sales comprise travel expenses etc. in connection to achieving the intended purposes of the Company, which is endeavoring to the establishments of international youth networks and friendships for involved people.

Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

Balance Sheet

Receivables

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

Notes, Accounting Policies

Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

Prepayments received

Prepayments received comprises payments received in respect of income in subsequent years.