Øresundsvej 15

6715 Esbjerg N

CVR No. 35712011

# Annual Report 2022

The Annual Report was presented and approved at the Annual General Meeting of the Company on 22 June 2023

> Jesper Blauenfeldt Chairman

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## **Management's Statement**

Today, Management has considered and approved the Annual Report of Cocio Chokolademælk A/S for the financial year 1 January 2022 - 31 December 2022.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2022 and of the results of the Company's operations for the financial year 1 January 2022 - 31 December 2022.

In our opinion, the Management's Review includes a true and fair account of the matters addressed in the review.

Aarhus, 22 June 2023

**Executive Board** 

Christian Wilhelm Fischer

**Board of Directors** 

Patrik Anders Elon Hansson Peter Gjørtz-Carlsen Afshin Amirahmadi Chairman

Jørgen Staarup Christensen Søren Helsinghof-Olsen

## Independent auditor's report

#### To the shareholders of Cocio Chokolademælk A/S

#### Opinion

We have audited the financial statements of Cocio Chokolademælk A/S for the financial year 1 January 2022 - 31 December 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the company at 31 December 2022 and of the results of its operations for the financial year 1 January 2022 - 31 December 2022 in accordance with the Danish Financial Statements Act.

#### **Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibility under those standards and requirements are further described in the "Auditors' responsibility for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion

#### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern; disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to either liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibility for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- \* Identify and assess the risk of material misstatement in the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or override of internal control.
- \* Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

## Independent auditor's report

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- \* Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- \* Evaluate the overall presentation, structure and contents of the financial statements, including note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 22 June 2023

#### EY Godkendt Revisionspartnerselskab CVR-no. 30700228

Jan Krarup Mortensen State Authorised Public Accountant mne40030

# **Company details**

<b>Company</b> CVR No.	Cocio Chokolademælk A/S Øresundsvej 15 6715 Esbjerg N 35712011
Board of Directors	Patrik Anders Elon Hansson, Chairman Peter Gjørtz-Carlsen Afshin Amirahmadi Jørgen Staarup Christensen Søren Helsinghof-Olsen
Executive Board	Christian Wilhelm Fischer
Auditors	EY Godkendt Revisionspartnerselskab Værkmestergade 25 8100 Aarhus C CVR-no.: 30700228

## **Management's Review**

#### The Company's principal activities

Cocio Chokolademælk A/S is one of Scandinavia's largest producers of sterilized long-lasting dairy products. At the heart of the company are Cocio products and third party chocolate milk and milk-based coffee production.

#### Development in activities and the financial situation

The Company's Income Statement of the financial year 1 January 2022 - 31 December 2022 shows a result of DKK 25.987 and the Balance Sheet at 31 December 2022 a balance sheet total of DKK 173.996 and an equity of DKK 84.463. The profit before tax is in line with the expectations for the year with a profit before tax in the range of 25 and 40 mDKK.

#### Uncertainty related to recognition and measurement

In the annual report, there are no significant uncertainties in the calculations and measurements used.

#### **Environmental conditions**

The group continuously work to reduce the environmental impacts from it's value chain supported by the environmental policy and green ambition.

Sustainability is integrated as a key pillar in the overall strategy. A more detailed sustainability strategy including specific targets will guide Arla to reduce negative environmental impacts. Targets related to climate impact was approved by the science based target initiative.

#### Post financial year events

After the end of the financial year, no events have occurred which may change the financial position of the entity substantially.

#### **Expectations for the future**

The company expects a profit before tax in the range of 25 and 40 mDKK for the coming year.

## **Key Figures and Financial Ratios**

The development in the Company's key figures and financial ratios can be described as follows: *Numbers appear in kDKK* 

	2022	2021	2020	2019	2018
Gross profit	81.819	80.242	76.785	70.267	77.595
Operating profit	32.487	34.047	29.476	26.440	30.685
Net financials	585	58	-136	-280	1.295
Profit for the year	25.987	25.839	23.623	19.539	23.530
Investments in tangible assets	6.598	7.390	7.201	10.991	12.625
Total Assets	173.996	151.924	122.809	155.634	143.220
Total Equity	84.463	83.476	81.980	103.357	83.818
Average number of full-time					
employees	55	53	52	52	52
Return on Investment (%)	20,32	24,79	21,36	17,51	12,80
Solvency ratio (%)	48,54	54,95	66,75	66,41	58,50
Return on equity (ROE) (%)	30,95	31,23	25,49	20,88	13,67

Financial ratios are calculated in accordance with the Danish Finance Society's guidelines.

Return on investment (%): ((Operating profit + Financial income) X 100) / (Avg. assets)

Solvency ratio (%): (Total equity X 100) / (Total Liabilities)

Return on equity (%): (Profit/loss for the year x 100) / (Avg. equity)

## **Accounting Policies**

#### **Reporting Class**

The annual report of Cocio Chokolademælk A/S for 2022 has been presented in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The Company has decided not to include an cash flow statement due to Danish Financial Statements Act §86 (4).

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### **Reporting currency**

The annual report is presented in Danish kroner.

#### **Translation policies**

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

Fixed assets acquired in foreign currency are measured at the exchange rate at the transaction date.

#### **General information**

#### Basis of recognition and measurement

The financial statement have been prepared under the historical cost principle.

The Company has decided to aggregate certain items of the Income Statement in accordance with the provisions of Section 32 of the Danish Financial Statements Act.

Income is recognised in the income statement as it is earned, including value adjustments of financial assets and liabilities that are measured at fair value or amortized cost. All discounts and rebates granted are recognised in revenue Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortization, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will accrue to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow out of the Company, and the value of the liability can be measured reliably.

At initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the term. Amortised cost is calculated as original cost less repayments and with the addition/deduction of the accumulated amortisation of the difference between the cost and the nominal amount. This way, exchange losses and gains are allocated over the term.

## **Accounting Policies**

In connection with recognition and measurement, consideration is given to predictable losses and risks occurring prior to the presentation of the financial statement, i.e. losses and risks which prove or disprove matters which exist at the balance sheet date.

#### Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

Revenue is recognised in the income statement if the goods have been delivered and the risk has passed to the buyer before year-end and if the revenue can be reliably calculated and expected to be received. Revenue is recognised exclusive of VAT duties and net of sales discounts.

#### Raw materials and consumables used

Costs for raw materials and consumables comprise the cost of goods purchased less discounts, costs for subcontractors and change in inventories for the year.

#### Other external costs

Other external expenses include expenses for distribution, sales, advertising, administration, premises, bad debts, operating lease costs etc.

#### Staff costs

Staff costs comprise wages, salaries and other pay-related costs, such as sickness benefits for enterprise employees less wage/salary reimburdement, pensions and social security costs.

#### Depreciation and impairment of tangible assets

Depreciation and impairment of tangile assets has been performed based on a continuing assessment of the useful life of the assest in the company.

Profit or loss resulting from the sale of tangible assets is determined as the difference between the selling price less selling costs and the carrying amount at the date of sale, and is recognised in the Income Statement under other operating income or expenses.

#### **Financial income and Financial costs**

Financial income and financial costs are recognised in the Income Statement based on the amounts that concern the financial year. Financial income and financial costs include interest income and interest costs, finance charges in respect of finance leases, realised and unrealised capital gains and losses regarding securities, accounts payable and transactions in foreign currencies, repayment on mortgage loans, and surcharges and allowances under the tax prepayment scheme.

#### Tax on net profit/Loss for the year

Tax on net profit/loss for the year comprises current tax on expected taxable income of the year and the year's adjustment of deferred tax less the part of the tax of the year that relates to changes in equity. Current and deferred tax regarding changes in equity is recognised directly in equity.

The Company and the Danish associates are taxed jointly. The Danish income tax is distributed between profit- and loss-making Danish enterprises in relation to their taxable income (full distribution).

### **Balance sheet**

#### Property, plant and equipment

Tangible assets are measured at cost on initial recognition and subsequently at cost less accumulated depreciation and impairment losses.

The depreciable amount is calculated taking into consideration the residual value of the asset at the end of its useful life, reduced by impairment losses, if any. The depreciation period and the residual value are determined at the data of acquisition. If the residual value exceeds the carrying amount of the asset, depreciation is discontinued.

## **Accounting Policies**

In case of changes in depreciation period or residual value, the effect of a change in depreciation period is recognised prospectively in accounting estimates.

Cost includes the purchase price and expenses directly related to the acquisition until the time when the asset is ready for use. The cost of self-constructed assets includes costs for materials, components, subcontractors, direct payroll costs and indirect production costs.

The cost of composite asset is disaggregated into components, which are separately depreciated if the usefull lives of the individual components differ.

Depreciation is calculated using the straight-line method over the following estimated useful lives of the individual assets and their residual values:

Buildings:	5-50 years
Building installations:	2-10 years
Production Plant and machinery:	3-10 years
Fixtures, fittings, tools and equipment	2-15 years

Land is not depreciated.

The carrying amounts of property plant and equipment are tested annually to determine whether there is any indication of impairment other than what is expressed by amortization and depreciation. If so, the assets are tested for impairment to determine whether the recoverable amounts are lower than the carrying amounts and the relevant assets are written down to such lower recoverable amounts. An impairment test is carried out annually of ongoing development projects, whether or not there is any indication of impairment.

The recoverable amount of an asset is determined as the higher of the net sales price and the value in use. Where the recoverable amount of the individual assets cannot be determined, the assets are grouped together into the smallest group of assets that can be estimated to determine an aggregate reliable recoverable amount for those units.

#### Inventories

Inventories are measured at cost on the basis of the FIFO principle. Where the net realizable value is lower than cost, the inventories are written down to this lower value.

The net realizable value of inventories is calculated as the selling price less costs of completion and costs incurred to make the sale. The value is determined taking into account the negotiability of inventories, obsolescence and expected development in sales price.

#### Receivables

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables.

Receivables are measured at amortized cost which usually corresponds to the nominal value. The value is reduced by write-downs for expected bad debts.

Write-down for bad and doubtful debts is made when there is objective evidence that a receivable or a portfolio of receivables has been impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate of the individual receivable or portfolio is used as discount rate.

## **Accounting Policies**

#### **Receivables from group companies**

Considering the nature of the scheme, account balances relating to the Group's cash pool scheme are not considered cash and cash equivalents but are included in the financial statement item receivables from group entities.

#### Equity

Equity comprises the working capital and a number of equity items that may be statutory or stipulated in the articles of association.

#### Dividends

Proposed dividends for the year are recognised as a separate item under equity. Proposed dividends are recognised as a liability when approved by the Annual General Meeting.

#### **Current tax receivables/liabilities**

Current tax liabilities and current tax receivables are recognised in the Balance Sheet as calculated tax on the expected taxable income for the year, adjusted for tax on taxable income for previous years as well as for tax prepaid.

#### **Deferred tax**

Deferred tax and the associated adjustments for the year are determined according to the balance-sheet liability method as the tax base of all temporary differences between carrying amounts and the tax bases of assets and liabilities.

Deferred tax assets, including the tax base of tax losses allowed for carryforward, are recognised at the value at which they are expected to be used, either by elimination in tax on future earnings or by set-off against deferred tax liabilities in enterprises within the same legal entity and jurisdiction.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation applicable at the balance sheet date when the deferred tax is expected to be recognized as current tax.

#### Liabilities

The Company has chosen IAS 39 as interpretation for recognition and measurement of liabilities.

Financial liabilities are recognised at the date of borrowing at the proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate.

Mortgage debt is measured at amortised cost, corresponding to the outstanding balance in case of cash loans. In case of bond loans, amortised cost corresponds to the outstanding balance determined as the underlying cash value of the loans at the time of borrowing adjusted for amortisation of capital losses on the loans over the repayment period. Other liabilities are measured at amortised cost.

### **Income Statement**

	Note	2022 kDKK	2021 kDKK
Gross profit		81.819	80.242
Staff costs	1	-41.135	-36.627
Depreciation and impairment losses		-8.197	-9.568
Operating profit		32.487	34.047
Financial income	2	629	324
Financial costs	3	-44	-266
Profit before tax		33.072	34.105
Тах	4	-7.085	-7.609
Profit for the year		25.987	26.496
Proposed distribution of results			
Proposed dividend recognised in equity		25.000	25.000
Retained earnings		987	1.496
Distribution of profit		25.987	26.496

## Balance Sheet as of 31 December

	Note	2022 kDKK	2021 kDKK
Assets			
Land and buildings	5	20.947	23.027
Plant and machinery	6	11.950	16.483
Fixtures, fittings, tools and equipment	7	520	1.177
Property, plant and equipment in progress	8	11.379	5.708
Property, plant and equipment		44.796	46.395
Non-current assets		44.796	46.395
Raw materials and consumables		45.559	28.655
Finished goods		18.941	14.584
Inventories		64.500	43.239
Trade receivables		1.251	2.176
Receivables from group companies		57.665	57.196
Other short-term receivables		5.784	2.918
Receivables		64.700	62.290
Current assets		129.200	105.529
Assets		173.996	151.924

## **Balance Sheet as of 31 December**

	Note	2022 kDKK	2021 kDKK
Liabilities and equity			
Contributed capital		1.000	1.000
Retained earnings		58.463	57.476
Proposed dividend recognised in equity		25.000	25.000
Equity		84.463	83.476
Deferred tax		353	376
Provisions		353	376
Mortgage debt	9	7.608	9.067
Long-term liabilities	_	7.608	9.067
Short-term part of long-term liabilities	9	1.459	1.462
Trade payables		45.811	44.631
Payables to group companies		26.520	4.007
Tax payables		7.222	7.884
Other payables		560	1.021
Short-term liabilities		81.572	59.005
Total Liabilities other than provisions		89.180	68.072
Liabilities, provisions and equity		173.996	151.924
Contingent liabilities	10		
Collaterals and assets pledges as security	11		
Related parties	12		
Events after the balance sheet date	13		

## Statement of changes in Equity

kDKK

			Proposed	
			dividend	
	Contributed	Retained	recognised	
	capital	earnings	in equity	Total
Equity 1 January 2022	1.000	57.476	25.000	83.476
Dividend paid			-25.000	-25.000
Profit (loss)		987	25.000	25.987
Equity 31 December 2022	1.000	58.463	25.000	84.463

The company share capital consists of the following: 1 share at DKK 333.333 1 share at DKK 166.667 1 share at DKK 500.000

The share capital has remained unchanged for the last 5 years.

## Notes

	2022	2021
	kDKK	kDKK
1. Staff Costs		
Wages and salaries	38.202	34.028
Pensions Other as side as a with	2.810	2.481
Other social security	<u> </u>	118 <b>36.627</b>
	41.135	30.027
Average number of employees	55	53
2. Financial income		
Financial income from group companies	602	324
Other financial income	27	0
	629	324
3. Financial costs		
Financial costs regarding group companies	24	114
Other financial costs	20	152
	44	266
4. Tax		
Current income tax	7.222	7.884
Change in deferred tax	22	-281
Adjustment for current income tax of previous years	-114	6
Adjustment for deferred tax of previous years	-45	0
	7.085	7.609
5. Land and buildings		
Cost at the beginning of the year	60.488	53.112
Transfers	0	7.376
Cost at the end of the year	60.488	60.488
Depreciation at the beginning of the year	-37.461	-29.446
Transfers	0	-5.711
Depreciation for the year	-2.080	-2.304
Depreciation at the end of the year	-39.541	-37.461
Carrying amount at the end of the year	20.947	23.027

## Notes

		2022	2021
C. Diant and machinem.		kDKK	kDKK
6. Plant and machinery			202.076
Cost at the beginning of the year Transfers		167.418 927	202.876 -36.420
Addition during the year		927	-36.420 962
Cost at the end of the year		168.345	167.418
cost at the cha of the year			
Depreciation at the beginning of the year		-150.935	-177.956
Transfers		0	33.440
Depreciation for the year		-5.460	-6.419
Depreciation at the end of the year		-156.395	-150.935
Carrying amount at the end of the year		11.950	16.483
7. Fixtures, fittings, tools and equipmen	+		
Cost at the beginning of the year		7.190	0
Transfers		0	7.190
Cost at the end of the year		7.190	7.190
Depreciation at the beginning of the year		-6.013	0
Transfers		-0.013	-5.166
Depreciation for the year		-657	-847
Depreciation at the end of the year		-6.670	-6.013
Carrying amount at the end of the year		520	1.177
8. Property, plant and equipment in pro	oress		
Cost at the beginning of the year	,B1 C33	5.708	0
Addition during the year		6.598	6.428
Transfers		-927	-720
Cost at the end of the year		11.379	5.708
Carrying amount at the end of the year		11.379	5.708
9. Long-term liabilities			
0	Due	Due	Due
	after 1 year	within 1 year	after 5 years
	kDKK	kDKK	kDKK
Debt to credit institutions	7.608	1.459	1.802

7.608

1.459

1.802

### Notes

## **10. Contingent liabilities**

Operationel rent- and lease contracts amounts to DKK 8 million in 2022, compared to DKK 4 million in 2021.

The company has joint and several tax liability, with other Danish group companies for company taxes. This also includes withholding taxes on dividends, interest and royalties within the group. The total known net tax liability of the jointly taxed companies is shown in the management company's annual accounts of, Arla Foods Holding A/S CVR no 27466052. Any subsequent corrections to co-taxation income and withholding tax etc. could result in the company's liability being higher or lower.

## **11.** Collaterals and securities

The company provided security in property for mortgage debt based on the Danish Mortgage Act with a nominal value of 9.066 kDKK in 2022, compared to 10.529 kDKK in 2021.

## 12. Related parties

The company is a wholly owned subsidiary of the Arla Foods Group, where ownership is shared between Arla Foods amba and Arla Foods Distribution A/S with 50 % each, and is included in the consolidated financial statements of Arla Foods amba. The consolidated financial statements can be obtained at the following address: Arla Foods amba, Sønderhøj 14, 8260 Viby, Denmark.

Related party transactions:

Parent company	2022	2021
	kDKK	kDKK
Sale of goods and services	176.454	161.002
Purchase of goods and services	235.430	173.689
Intercompany interest	-26	-121
Other internal cost recharges	-56	0
Payables to parent company	25.305	2.260
Dividends paid	25.000	25.000
Other group companies		
Sale of goods and services	244.708	191.846
Purchase of goods and services	212.604	172.114
Intercompany interest	600	320
Other internal cost recharges	-83	0
Payables to group companies	1.215	1.747
Receivables from group companies	57.666	57.197

## 13. Events after the balance sheet date

After the end of the financial year, no events have occurred which may change the financial position of the entity substantially.