

# Tonsser ApS

Brøndæblevej 2  
DK-2500 Valby

CVR no. 35 47 20 88

## Annual report 2020

The annual report was presented and approved at  
the Company's annual general meeting on

12 July 2021

Kasper Hulthin Rasmussen  
Chairman

## Contents

Statement by the Board of Directors and the Executive Board	2
Independent auditor's report	3
Management's review	5
Company details	5
Operating review	6
Financial statements 1 January – 31 December	7
Income statement	7
Balance sheet	8
Statement of changes in equity	10
Notes	11

**Tonsser ApS**  
Annual report 2020  
CVR no. 35 47 20 88

## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Tonsser ApS for the financial year 1 January – 31 December 2020.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2020 and of the results of the Company's operations for the financial year 1 January – 31 December 2020.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 12 July 2021  
Executive Board:

---

Peter Holm Nielsen  
CEO

---

Simon Hjære Hansen

Board of Directors:

---

Kasper Hulthin Rasmussen  
Chairman

---

Frank Aldred Böhnke

---

Thomas Cuvelier

---

Niels Vejrup Carlsen

---

Simon Hjære Hansen

---

Peter Holm Nielsen

## Independent auditor's report

### To the shareholders of Tonsser ApS

#### Opinion

We have audited the financial statements of Tonsser ApS for the financial year 1 January – 31 December 2020 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2020 and of the results of the Company's operations for the financial year 1 January – 31 December 2020 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

## Independent auditor's report

- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Aalborg, 12 July 2021

**KPMG**

Statsautoriseret Revisionspartnerselskab

CVR no. 25 57 81 98

Steffen S. Hansen  
State Authorised  
Public Accountant  
mne32737

**Tonsser ApS**  
Annual report 2020  
CVR no. 35 47 20 88

## Management's review

### Company details

Tonsser ApS  
Brøndæblevej 2  
2500 Valby

CVR no.:	35 47 20 88
Registered office:	Copenhagen
Financial year:	1 January – 31 December

### Board of Directors

Kasper Hulthin Rasmussen, Chairman  
Frank Aldred Böhnke  
Thomas Cuvelier  
Niels Vejrup Carlsen  
Simon Hjære Hansen  
Peter Holm Nielsen

### Executive Board

Peter Holm Nielsen, CEO  
Simon Hjære Hansen

### Auditor

KPMG  
Statsautoriseret Revisionspartnerselskab  
Østre Havnegade 22D  
DK-9000 Aalborg  
CVR no. 25 57 81 98

## Management's review

### Operating review

#### Principal activities

The Company's principal activities are to develop an IT platform for football players at all ages.

#### Development in activities and financial position

The Company's income statement for 2020 shows a loss of DKK 18,108,298 as against a loss of DKK 14,427,416 in 2019. Equity in the Company's balance sheet at 31 December 2020 stood at DKK 11,638,529 as against DKK 29,746,827 at 31 December 2019.

The year of 2020 was significantly impacted by COVID-19, also at Tonsser. With less than two months of youth football being played across our active markets on average, it was difficult for Tonsser to grow and execute the plans in an unpredictable time with very little football being played. While there were tons of challenges and difficult times, the absence of matches also pushed the company towards making some tough but important strategic decisions that we are confident will make Tonsser an even greater success in the coming years. 2020 was a setback, but only one that will make us stronger in the future.

#### Capital resources

At the time of preparing the financial statements for 2020, Management is in the process of completing a capital increase from the current as well as new investors. In total, Management expects to raise approx. DKK 15 million during 2021, of which approx. DKK 4 million has been confirmed, and additional DKK 4-7 million is expected to be raised during the summer. Another funding round will be carried out during the fall, which is expected to add another DKK 8-10 million to the cash resources of Tonsser ApS.

Based thereon, Management considers cash resources sufficient to carry out operations during 2021 in accordance with the budget.

#### Events after the balance sheet date

Except for the raised funding as described above, no events of significance to the financial statements have occurred.

## Financial statements 1 January – 31 December

### Income statement

DKK	Note	2020	2019
<b>Gross loss</b>		-1,804,637	-4,599,002
Staff costs	2	-5,721,206	-5,923,516
Depreciation, amortisation and impairment losses	3	-12,478,641	-5,707,107
<b>Loss before financial income and expenses</b>		-20,004,484	-16,229,625
Other financial income		13,617	6,039
Other financial expenses	4	-481,860	-561,214
<b>Loss before tax</b>		-20,472,727	-16,784,800
Tax on loss for the year		2,364,429	2,357,384
<b>Loss for the year</b>		-18,108,298	-14,427,416
<b>Proposed distribution of loss</b>			
Retained earnings		-18,108,298	-14,427,416

## Financial statements 1 January – 31 December

### Balance sheet

DKK	Note	31/12 2020	31/12 2019
<b>ASSETS</b>			
<b>Fixed assets</b>			
<b>Intangible assets</b>	5		
Completed development projects		<u>18,994,422</u>	<u>20,647,203</u>
<b>Property, plant and equipment</b>	6		
Fixtures and fittings, tools and equipment		<u>164,021</u>	<u>204,388</u>
<b>Investments</b>			
Deposits		<u>220,908</u>	<u>213,708</u>
<b>Total fixed assets</b>		<u>19,379,351</u>	<u>21,065,299</u>
<b>Current assets</b>			
<b>Receivables</b>			
Trade receivables		33,492	1,259,044
Other receivables		719,462	457,160
Corporation tax		2,364,429	2,357,384
Prepayments		<u>489,384</u>	<u>257,020</u>
		<u>3,606,767</u>	<u>4,330,608</u>
<b>Cash at bank and in hand</b>		<u>4,872,029</u>	<u>12,312,319</u>
<b>Total current assets</b>		<u>8,478,796</u>	<u>16,642,927</u>
<b>TOTAL ASSETS</b>		<u><u>27,858,147</u></u>	<u><u>37,708,226</u></u>

## Financial statements 1 January – 31 December

### Balance sheet

DKK	Note	31/12 2020	31/12 2019
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Contributed capital		342,209	342,209
Reserve for development costs		14,815,649	16,104,816
Retained earnings		<u>-3,519,329</u>	<u>13,299,802</u>
<b>Total equity</b>		<u>11,638,529</u>	<u>29,746,827</u>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Other long-term debt		<u>13,302,984</u>	<u>5,696,761</u>
<b>Current liabilities</b>			
Trade payables		663,061	500,176
Other payables		<u>2,253,573</u>	<u>1,764,462</u>
		<u>2,916,634</u>	<u>2,264,638</u>
<b>Total liabilities</b>		<u>16,219,618</u>	<u>7,961,399</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u>27,858,147</u>	<u>37,708,226</u>
<b>Contractual obligations, contingencies, etc.</b>	7		

## Financial statements 1 January – 31 December

### Statement of changes in equity

DKK	<u>Contributed capital</u>	<u>Reserve for development costs</u>	<u>Retained earnings</u>	<u>Total</u>
Equity at 1 January 2020	342,209	16,104,816	13,299,802	29,746,827
Transfers, reserves	0	-1,289,167	1,289,167	0
Transferred over the distribution of loss	<u>0</u>	<u>0</u>	<u>-18,108,298</u>	<u>-18,108,298</u>
<b>Equity at 31 December 2020</b>	<u><u>342,209</u></u>	<u><u>14,815,649</u></u>	<u><u>-3,519,329</u></u>	<u><u>11,638,529</u></u>

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies

The annual report of Tonsser ApS for 2020 has been prepared in accordance with the provisions applying to reporting class B entities under the Danish Financial Statements Act with opt-in from higher reporting classes.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Omission of consolidated financial statements

Pursuant to section 110(1) of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

### Income statement

#### Revenue

Revenue from the sale of services is recognised in the income statement when delivery to the buyer has taken place.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

#### Other external costs

Other external costs comprise distribution costs and costs related to sales, sales campaigns, administration, office premises, stationary and office supplies, marketing costs, etc.

#### Staff costs

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, etc., to the Company's employees, excluding reimbursements from public authorities.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from sale of intangible assets as well as property, plant and equipment.

##### Financial income and expenses

Financial income and expenses comprise interest income and expense, financial costs regarding finance leases, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

##### Tax on profit/loss for the year

Tax for the year comprises current corporation tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

### Balance sheet

#### Intangible assets

##### *Development projects*

Development costs comprise costs, wages and salaries directly and indirectly attributable to development activities.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal.

Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

#### Property, plant and equipment

Land and buildings, plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use. Indirect production overheads and borrowing costs are not recognised in cost.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

The basis of depreciation is cost less any projected residual value after the end of the useful life. Depreciation is provided on a straight-line basis over the estimated useful life. The estimated useful lives are as follows:

Fixtures and fittings, tools and equipment	3 years
--	---------

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Gains and losses on the disposal of property, plant and equipment are stated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

#### Impairment of fixed assets

The carrying amount of intangible assets and property, plant and equipment as well as equity investments in group entities is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the forecast net cash flows from the use of the asset or the group of assets, including forecast net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

#### Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is reduced by write-down to meet expected losses.

#### Cash at bank and in hand

Cash comprises cash in hand and bank deposits.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

## Financial statements 1 January – 31 December

### Notes

DKK	<u>2020</u>	<u>2019</u>
<b>2 Staff costs</b>		
Wages and salaries	5,261,742	5,095,291
Other social security costs	140,336	164,108
Other staff costs	<u>319,128</u>	<u>664,117</u>
	<u>5,721,206</u>	<u>5,923,516</u>
Capitalised wages and salaries	<u>8,218,035</u>	<u>8,296,462</u>
	<u>8,218,035</u>	<u>8,296,462</u>
Average number of full-time employees	<u>18</u>	<u>29</u>
<b>3 Depreciation, amortisation and impairment losses</b>		
Amortisation of intangible assets	7,400,186	5,619,103
Depreciation of property, plant and equipment	78,455	88,004
Impairment losses	<u>5,000,000</u>	<u>0</u>
	<u>12,478,641</u>	<u>5,707,107</u>
<b>4 Other financial expenses</b>		
Impairment losses on financial assets	0	246,800
Other financial expenses	481,860	294,755
Exchange losses	<u>0</u>	<u>19,659</u>
	<u>481,860</u>	<u>561,214</u>
<b>5 Intangible assets</b>		
Capitalised development costs comprise development of an IT platform.		
DKK		<u>Completed development projects</u>
Cost at 1 January 2020		34,407,272
Additions for the year		<u>10,747,405</u>
Cost at 31 December 2020		<u>45,154,677</u>
Amortisation and impairment losses at 1 January 2020		-13,760,069
Impairment losses for the year		-5,000,000
Amortisation for the year		<u>-7,400,186</u>
Amortisation and impairment losses at 31 December 2020		<u>-26,160,255</u>
<b>Carrying amount at 31 December 2020</b>		<u>18,994,422</u>

## Financial statements 1 January – 31 December

### Notes

#### 6 Property, plant and equipment

DKK	Fixtures and fittings, tools and equipment
Cost at 1 January 2020	438,917
Additions for the year	10,087
Cost at 31 December 2020	449,004
Depreciation and impairment losses at 1 January 2020	-234,529
Depreciation for the year	-50,454
Depreciation and impairment losses at 31 December 2020	-284,983
<b>Carrying amount at 31 December 2020</b>	<b>164,021</b>

#### 7 Contractual obligations, contingencies, etc.

##### Contingent liabilities

The Company has rental commitments for a total of DKK 300 thousand on the current property held under lease.

# PENNEO

Underskrifterne i dette dokument er juridisk bindende. Dokumentet er underskrevet via Penneo™ sikker digital underskrift. Underskrivernes identiteter er blevet registeret, og informationerne er listet herunder.

“Med min underskrift bekræfter jeg indholdet og alle datoer i dette dokument.”

## Peter Holm Nielsen

### Adm. direktør

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-039890456102

IP: 77.241.xxx.xxx

2021-07-12 13:40:09Z

NEM ID 

## Peter Holm Nielsen

### Bestyrelsesmedlem

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-039890456102

IP: 77.241.xxx.xxx

2021-07-12 13:40:09Z

NEM ID 

## Simon Hjære Hansen

### Direktør

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-506631537858

IP: 77.241.xxx.xxx

2021-07-12 20:33:48Z

NEM ID 

## Simon Hjære Hansen

### Bestyrelsesmedlem

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-506631537858

IP: 77.241.xxx.xxx

2021-07-12 20:33:48Z

NEM ID 

## Niels Vejrup Carlsen

### Bestyrelsesmedlem

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-998291805490

IP: 80.62.xxx.xxx

2021-07-12 22:03:52Z

NEM ID 

## Kasper Hulthin Rasmussen

### Bestyrelsesformand

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-653342695324

IP: 77.241.xxx.xxx

2021-07-13 09:43:40Z

NEM ID 

## Thomas Cuvelier

### Bestyrelsesmedlem

På vegne af: Tonsser ApS

Serienummer: thomas@alven.co

IP: 185.240.xxx.xxx

2021-07-13 14:15:44Z



## Frank Aldred Böhnke

### Bestyrelsesmedlem

På vegne af: Tonsser ApS

Serienummer: boehnke@wellington-partners.com

IP: 88.133.xxx.xxx

2021-07-14 14:11:48Z



Dette dokument er underskrevet digitalt via **Penneo.com**. Signeringsbeviserne i dokumentet er sikret og valideret ved anvendelse af den matematiske hashværdi af det originale dokument. Dokumentet er låst for ændringer og tidsstempelt med et certifikat fra en betroet tredjepart. Alle kryptografiske signeringsbeviser er indlejret i denne PDF, i tilfælde af de skal anvendes til validering i fremtiden.

#### Sådan kan du sikre, at dokumentet er originalt

Dette dokument er beskyttet med et Adobe CDS certifikat. Når du åbner dokumentet

i Adobe Reader, kan du se, at dokumentet er certificeret af **Penneo e-signature service** <penneo@penneo.com>. Dette er din garanti for, at indholdet af dokumentet er uændret.

Du har mulighed for at efterprøve de kryptografiske signeringsbeviser indlejret i dokumentet ved at anvende Penneos validator på følgende websted: <https://penneo.com/validate>

# PENNEO

Underskrifterne i dette dokument er juridisk bindende. Dokumentet er underskrevet via Penneo™ sikker digital underskrift. Underskrivernes identiteter er blevet registereret, og informationerne er listet herunder.

“Med min underskrift bekræfter jeg indholdet og alle datoer i dette dokument.”

## Steffen Sjørlev Hansen

Statsautoriseret revisor

På vegne af: KPMG

Serienummer: PID:9208-2002-2-792724867738

IP: 85.191.xxx.xxx

2021-07-14 14:28:44Z

NEM ID 

## Kasper Hulthin Rasmussen

Dirigent

På vegne af: Tonsser ApS

Serienummer: PID:9208-2002-2-653342695324

IP: 176.170.xxx.xxx

2021-07-14 14:57:02Z

NEM ID 

Dette dokument er underskrevet digitalt via **Penneo.com**. Signeringsbeviserne i dokumentet er sikret og valideret ved anvendelse af den matematiske hashværdi af det originale dokument. Dokumentet er låst for ændringer og tidsstemplet med et certifikat fra en betroet tredjepart. Alle kryptografiske signeringsbeviser er indlejret i denne PDF, i tilfælde af de skal anvendes til validering i fremtiden.

### Sådan kan du sikre, at dokumentet er originalt

Dette dokument er beskyttet med et Adobe CDS certifikat. Når du åbner dokumentet

i Adobe Reader, kan du se, at dokumentet er certificeret af **Penneo e-signature service** <[penneo@penneo.com](mailto:penneo@penneo.com)>. Dette er din garanti for, at indholdet af dokumentet er uændret.

Du har mulighed for at efterprøve de kryptografiske signeringsbeviser indlejret i dokumentet ved at anvende Penneos validator på følgende websted: <https://penneo.com/validate>