

# **Saga V New USD-B K/S**

c/o Accura Advokatpartnerselskab

Tuborg Boulevard 1

2900 Hellerup

Registration no. 35 40 36 63

AIF-no. 24072

## **Annual Report**

**1 October 2018 – 30 September 2019**

Approved at the partnership's annual general meeting on

Chairman

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## Fund Summary

Name	Saga V New USD-B K/S
Address, Zip code, city	c/o Accura Advokatpartnerselskab Tuborg Boulevard 1 DK-2900 Hellerup
Registration no.	35 40 36 63
AIF-no.	24072
Established	15 July 2013
Registered office	Gentofte
Financial year	1 October – 30 September
Management from inception to 31 December 2018	General Partner: DPE Partners V ApS with Erik Fosgrau
Management from 1 January 2019	General Partner: Saga V GP ApS with Karsten Sivebæk Knudsen
Auditors	Ernst & Young Godkendt Revisionspartnerselskab Dirch Passers Allé 36 2000 Frederiksberg Denmark
Depositary	PEA Depositary Services ApS (FT-no. 25701)
Manager from inception to 31 December 2018	Danske Private Equity A/S (FT-no. 23026) Website: <a href="http://www.danskeprivateequity.com">www.danskeprivateequity.com</a>
Manager from 1 January 2019	Saga Private Equity ApS (FT-no. 23133) Website: <a href="http://www.saga-pe.com">www.saga-pe.com</a>

## **Management's statement on the annual report**

The Management have today discussed and approved the annual report of Saga V New USD-B K/S for the financial year 1 October 2018 - 30 September 2019.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the partnership's financial position at 30 September 2019 and the results of its operations for the financial year 1 October 2018 - 30 September 2019.

Furthermore, in our opinion, the Management's review includes a fair review of the developments in the partnership's activities and financial matters.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 18 December 2019

Management:

General Partner, Saga V GP ApS

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Karsten Sivebæk Knudsen

# Independent auditor's report

## To the limited partners of Saga V New USD-B K/S

### Opinion

We have audited the financial statements of Saga V New USD-B K/S for the financial year 1 October 2018 – 30 September 2019, which comprise accounting policies, income statement, balance sheet and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the partnership at 30 September 2019, and of the results of the partnership's operations for the financial year 1 October 2018 – 30 September 2019, in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the partnership in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the partnership or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

## Independent auditor's report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the partnership's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the partnership's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the partnership to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on the Management's review**

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statement Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 18 December 2019

Ernst & Young

Godkendt revisionspartnerselskab

CVR no. 30 70 02 28

Thomas Hjortkjær Petersen

State Authorised

Public Accountant

MNE no.: mne33748

## Management's review

### Main activity of the partnership

Saga V New USD-B K/S (Saga V New USD-B) is a fund-of-funds with a geographical focus on investments in North America. Investments are mainly made in small and mid market buy-out funds.

### Change of manager

On an extraordinary general meeting 16 October 2018, the limited partners in the formerly Danske Private Equity Partners V New (USD-B) K/S (now Saga V New USD-B K/S) decided to terminate Danske Private Equity A/S as the manager and DPE Partners V ApS as the general partner of the partnership and to appoint Saga Private Equity ApS as the new manager and Saga V GP ApS as the new general partner of the partnership effective from 1 January 2019. The termination has resulted in a termination fee to Danske Private Equity A/S and DPE Partners V ApS.

### Performance in the financial year

The financial year resulted in a loss of USD 7.1 million, corresponding to an IRR of -16.4%. Losses on investments in portfolio funds amounted to USD 6.7 million. Administrative expenses in the form of management fee (including termination fee) and fund operating expenses amounted to USD 0.4 million.

The result is below the management's expectations.

An aggregate amount of USD 2.8 million was contributed to the portfolio funds during the financial year, bringing total contributions to the portfolio funds to USD 46.2 million, corresponding to 74.1% of the commitments to the portfolio funds.

An aggregate amount of USD 2.6 million was distributed from portfolio funds during the financial year, bringing total distributions from portfolio funds to USD 6.8 million, corresponding to 14.8% of the capital contributed to portfolio funds.

### Special risk

#### Financial risk

The objective of Saga V New USD-B is to supply risk capital to the portfolio funds, and also to their investments in competitive companies in the North American small and mid market. The highest factor of risk is therefore the changes in the value of the companies in which Saga V New USD-B's portfolio funds invest in, which to a significant extent depend on the valuations of comparable listed companies on the quoted market. The valuation of investments in portfolio funds is based on an estimate and could therefore be connected with some degree of uncertainty.

#### Interest rate risk

Saga V New USD-B is less sensitive to the changes in interest rate levels.

#### Foreign exchange currency risk

Saga V New USD-B's investments in portfolio funds have been made in USD. As the capital in Saga V New USD-B is in USD the currency risk is considered insignificant.

### Investment Activity

In the period from inception to 30 September 2019 Saga V New USD-B has invested in three portfolio funds.

Since inception the portfolio funds have in general performed below expectations.

## **Management's review**

### **Cash resources**

Saga V New USD-B's cash resources as of 30 September 2019, include cash and cash equivalents, undrawn credit facilities and outstanding commitments from the limited partners and are estimated as satisfactory to cover Saga V New USD-B's liabilities.

### **Expectation for 2019/20**

Following a strong 2018, American companies experienced a significant reduction in earnings growth in 2019 amid increased macroeconomic and geopolitical uncertainty. The private equity market followed suit with a slowdown in investment and exit activity this year. Nevertheless, the private equity market remains active and robust, and returns are solid – especially compared to other asset classes. The expectation is that this will continue into 2020.

The above-mentioned will affect the result for 2019/20 which is expected to be better than the current financial year.

### **Disclosure requirements in respect of § 61 section 3 stated in the law of managers of alternative investment funds**

We can inform, that during the financial year have there been no changes in §§ 62, 64 and 65 regarding the disclosures.

In respect of the requested disclosures of total remunerations paid to the employees and the management of Saga Private Equity ApS, this can be found on [www.saga-pe.com](http://www.saga-pe.com). The disclosures are given on manager level and are neither allocated nor shown per individually managed fund.

### **Events after the end of the accounting period**

There have been no events after the end of the financial year and to the signing of the annual report which are considered of significance to the annual report.



# Financial statement for the period 1 October – 30 September

## Accounting policies

The annual report of Saga V New USD-B has been prepared in accordance with the Danish Financial Statements Act for a reporting class B entity with the adjustments following the legal form and operating activities of the partnership.

The accounting policies applied are consistent with those of last year.

The annual report has been prepared in the functional currency USD.

## Income Statement

### Gains/losses on portfolio funds' investments etc.

Gains/losses on portfolio funds' investments include income from investments (dividend and interest), realised and unrealised revaluations or depreciations of investments in portfolio funds.

### Management fees and carried interest

The management fees and carried interest include management fee and carried interest for the period according to the Limited Partnership Agreement.

### Fund operating expenses

Fund operating expenses include cost incurred by the partnership.

### Financial income and expenses

Financial income and expenses include interest.

### Tax

The partnership is not independently liable to tax, and therefore no tax is charged to the profit and loss account.

# Financial statement for the period 1 October – 30 September

## Accounting policies

### Balance sheet

#### Investments assets

Investments in portfolio funds and co-investments are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of domicile of the portfolio funds, according to which investments are measured at the fair value. Revaluations are included in the profit and loss account.

Investments in unlisted private equity funds are valued on the basis of the latest reporting received from the respective sub-funds. The reports from the funds contain a valuation of the private equity fund, including a valuation of each individual portfolio company. The value of a private equity fund consists of the sum of the values of the portfolio companies in which the fund has invested in, and the value of other net assets.

Outstanding investment commitments at the balance sheet date are disclosed as contingent liabilities in the notes.

#### Other receivables

Other receivables are measured at amortised cost after deduction of write-down for anticipated losses.

#### Other liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at fair value.

Other payables include potential carried interest and fund operating expenses due. Liabilities are measured at net realised value.

#### Foreign currency translation

Transactions in foreign currency are translated into US Dollars (USD) according to the currency exchange rate at the transaction date. Investments, accounts receivable and accounts payable in foreign currency are translated into USD according to the currency rate at the balance sheet date.

## Financial statement for the period 1 October – 30 September

### Income statement

Note	USD 1,000	1/10 2018 - 30/9 2019	1/10 2017 - 30/9 2018
1	Gains/losses on portfolio funds' investments	-6,684	1,071
	<b>Profit/losses in portfolio funds etc.</b>	<b>-6,684</b>	<b>1,071</b>
2	Management fees etc.	-381	-165
3	Fund operating expenses	-48	-39
	<b>Operating profit/losses</b>	<b>-7,113</b>	<b>867</b>
	Financial income	4	6
	Financial expenses	-11	-12
	<b>PROFIT/LOSS</b>	<b>-7,120</b>	<b>861</b>
 <b>PROPOSED DISTRIBUTION OF THE PROFIT/LOSS</b>			
	Transferred to retained earnings	-7,120	861
	<b>TOTAL RETAINED EARNINGS</b>	<b>-7,120</b>	<b>861</b>

## Financial statement for the period 1 October – 30 September

### Balance sheet

Note	USD 1,000	<u>30/9 2019</u>	<u>30/9 2018</u>
	<b>ASSETS</b>		
	<b>FIXED ASSETS</b>		
	<b>Investment assets</b>		
1	Investments in portfolio funds	36,148	42,706
	<b>Total investment assets</b>	<u>36,148</u>	<u>42,706</u>
	<b>Total Fixed assets</b>	<u>36,148</u>	<u>42,706</u>
	<b>CURRENT ASSETS</b>		
	<b>Receivables</b>		
	Other receivables	64	0
	<b>Total receivables</b>	<u>64</u>	<u>0</u>
	Cash and cash equivalents	186	811
	<b>Total current assets</b>	<u>250</u>	<u>811</u>
	<b>TOTAL ASSETS</b>	<u>36,398</u>	<u>43,517</u>
	<b>LIMITED PARTNERS' CAPITAL AND LIABILITIES</b>		
	<b>LIMITED PARTNERS' CAPITAL</b>		
4	Limited partners' paid-in capital	46,451	46,451
	Distributions limited partners	-4,736	-4,736
	Retained earnings	-5,325	1,795
	<b>Total limited partners' capital</b>	<u>36,390</u>	<u>43,510</u>
	<b>LIABILITIES</b>		
	<b>SHORT-TERM LIABILITIES</b>		
	Other payables	8	7
	<b>Total short-term liabilities</b>	<u>8</u>	<u>7</u>
	<b>Total liabilities</b>	<u>8</u>	<u>7</u>
	<b>TOTAL LIMITED PARTNERS' CAPITAL AND LIABILITIES</b>	<u>36,398</u>	<u>43,517</u>
5	Related parties		
6	Contingent liabilities		

# Financial statement for the period 1 October – 30 September

## Notes

### 1 Investments in portfolio funds

<b>USD 1,000</b>	<b>30/9 2019</b>	<b>30/9 2018</b>
Cost at 1 October	41,219	27,714
Additions in the year	2,768	15,750
Disposals in the year	-1,763	-2,245
<b>Cost at 30 September</b>	<b>42,224</b>	<b>41,219</b>
Revaluations at 1 October	1,487	2,366
Revaluations on disposals in the year	-879	-1,950
Revaluation in the year	-6,684	1,071
<b>Revaluations at 30 September</b>	<b>-6,076</b>	<b>1,487</b>
<b>Carrying amount at 30 September</b>	<b>36,148</b>	<b>42,706</b>
<b>Specification of revaluations in the year</b>		
Realised gains/losses on investments	-1,355	424
Unrealised gains/losses on investments	-5,329	647
<b>Gains/losses on investments</b>	<b>-6,684</b>	<b>1,071</b>

#### Investments in portfolio funds

Through investments in portfolio funds the partnership has ownership of mainly unquoted investments. The partnership has no controlling or significant influence on the portfolio funds in which the partnership has invested.

The portfolio funds in which the partnership has invested all use common accepted guidelines for measuring the fair value. The measuring of the fair value of the investments in underlying portfolio companies are made by the managers of the portfolio funds.

Usually the partnership has no or very little information about specific methods and assumptions used by the managers of the portfolio funds when measuring the fair value of the underlying portfolio companies.

The manager's valuation committee will assess and if considered necessary adjust the valuation of the underlying portfolio companies. At the assessment of the fair value of the underlying portfolio companies reported by the managers, information about the market conditions, company specific information as well as information received through dialog with the managers of the portfolio funds are used.

The value of a private equity fund is measured as the fair value of each investment in portfolio companies owned by the fund with addition of other net assets in the fund. The valuation of a portfolio company in a private equity fund is based on the industry, market position and earnings capacity, and the (i) the peer group multiple, i.e. the market value of comparable listed companies, (ii) transaction multiple in recent M&A transactions involving comparable companies, (iii) value indications from potential buyers of the portfolio company, (iv) market value if the portfolio company

# Financial statement for the period 1 October – 30 September

## Notes

### 1 Investments in portfolio funds (continued)

is publicly traded or (v) future expected proceeds, if there is a concluded agreement on the sale of the portfolio company.

The partnership invests in buy-out funds. The investments made by the portfolio funds are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs based upon quoted priced for identical assets and liabilities in active markets.

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active

Level 3 – Unobservable input

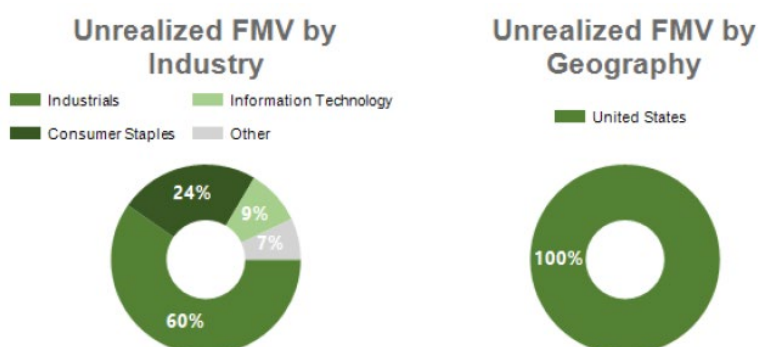
#### Fair market value measurements as of 30 September 2019

USD 1,000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	166	0	35,982	36,148
Total	166	0	35,982	36,148

#### Fair market value measurements as of 30 September 2018

USD 1,000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	0	0	42,706	42,706
Total	0	0	42,706	42,706

The investments divided by Industry and Geography and, based on fair market value as of 30 September 2019:



## Financial statement for the period 1 October – 30 September

### Notes

#### 2 Management fees etc.

<b>USD 1,000</b>	<b>1/10 2018 - 30/9 2019</b>	<b>1/10 2017 - 30/9 2018</b>
Management fee	381	214
Adjustment of carried interest	0	-49
<b>Management fees etc. in total</b>	<b>381</b>	<b>165</b>

#### 3 Fund operating expenses

The partnership has no employees.

#### 4 Limited partners

<b>USD 1,000</b>	<b>Commitment</b>	<b>Paid-in</b>	<b>Outstanding commitment</b>
Limited partners	62,350	46,451	15,899

#### 5 Related parties

##### Manager

Manager from 1 October to 31 December 2018: Danske Private Equity A/S, Parallelvej 17, DK-2800 Kgs. Lyngby

Transactions: Management fee, termination fee and possible carried interest.

Manager from 1 January 2019: Saga Private Equity ApS, Amaliegade 24, 1., 1256 Copenhagen K

Transactions: Management fee.

##### General Partner

General Partner from 1 October to 31 December 2018: DPE Partners V ApS, c/o Gorrissen Federspiel, Axeltorv 2, 1609 Copenhagen V

Transactions: Administration fee and termination fee.

General Partner from 1 January 2019: Saga V GP ApS, c/o Accura Advokatpartnerselskab, Tuborg Boulevard 1, 2900 Hellerup

Transactions: Administration fee.

## Financial statement for the period 1 October – 30 September

### Notes

#### 6 Contingent liabilities

##### Investment obligations

USD 1,000	Commitment		Outstanding commitment	
	<u>Currency</u>	<u>USD</u>	<u>Currency</u>	<u>USD</u>
Commitment, USD	<u>62,350</u>	<u>62,350</u>	<u>16,117</u>	<u>16,117</u>
<b>Total commitment, USD</b>		<b><u>62,350</u></b>		<b><u>16,117</u></b>

The portfolio funds have made recallable distributions to the partnership which as of 30 September 2019 amounts to USD 0.8 million.

The partnership has no other contingent liabilities as of 30 September 2019.