## Saga V New EUR-A K/S

c/o Accura Advokatpartnerselskab

Tuborg Boulevard 1

2900 Hellerup

Registration no. 35 40 36 12 AIF-no. 24069

# Annual Report 1 October 2018 – 30 September 2019

Approved at the partnership's annual general meeting o	n
Chairman	

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## **Fund Summary**

Name Saga V New EUR-A K/S

Adress, Zip code, city c/o Accura Advokatpartnerselskab

Tuborg Boulevard 1 DK-2900 Hellerup

Registration no. 35 40 36 12 AIF-no. 24069

Established 15 July 2013 Registered office Gentofte

Financial year 1 October – 30 September

Management from inception to 31 December 2018 General Partner: DPE Partners V ApS with

Erik Fosgrau

Management from 1 January 2019 General Partner: Saga V GP ApS with

Karsten Sivebæk Knudsen

Auditors Ernst & Young

Godkendt Revisionspartnerselskab

Dirch Passers Allé 36 2000 Frederiksberg

Denmark

Depositary PEA Depositary Services ApS (FT-no. 25701)

Manager from inception to 31 December 2018 Danske Private Equity A/S (FT-no. 23026)

Website: www.danskeprivateequity.com

Manager from 1 January 2019 Saga Private Equity ApS (FT-no. 23133)

Website: www.saga-pe.com

Main and key figures

EUR 1,000	2018/19	2017/18	2016/17	2015/16	2014/15
Gains/losses on portfolio funds investments	30,866	22,110	12,975	10,981	-1,203
Operating profit/losses	27,405	19,699	10,761	10,678	-1,500
Net financial income and expenses	-20	-30	-15	13	0
Profit/loss	27,385	19,669	10,746	10,665	-1,500
Total assets	74,825	95,865	84,220	56,903	38,037
Total limited partners' capital	67,554	91,743	82,074	56,885	38,019
Investments in portfolio funds	74,760	91,301	84,220	55,898	35,666
Performance ratio*	1.74	1.43	1.20	1.11	0.91

<sup>\*</sup>Accumulated distributions and capital account end period/accumulated paid-in capital

## Management's statement on the annual report

The Management have today discussed and approved the annual report of Saga V New EUR-A K/S for the financial year 1 October 2018 - 30 September 2019.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the partnership's financial position at 30 September 2019 and of the results of its operations for the financial year 1 October 2018 - 30 September 2019.

Furthermore, in our opinion, the Management's review includes a fair review of the developments in the artnership's activities and financial matters.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 18 December 2019	
Management:	
General Partner, Saga V GP ApS	
Karsten Sivebæk Knudsen	

## Independent auditor's report

#### To the limited partners of Saga V New EUR-A K/S

#### Opinion

We have audited the financial statements of Saga V New EUR-A K/S for the financial year 1 October 2018 – 30 September 2019, which comprise accounting policies, income statement, balance sheet, statement of changes in limited partners' capital, cash flow statement and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the partnership at 30 September 2019, and of the results of the partnership's operations for the financial year 1 October 2018 – 30 September 2019, in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the partnership in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the partnership or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
involve collusion, forgery, intentional omissions, misrepresentations or the override of internal
control.

## Independent auditor's report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the partnership's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the partnership's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the partnership to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statement Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 18 December 2019 Ernst & Young Godkendt revisionspartnerselskab CVR no. 30 70 02 28

Thomas Hjortkjær Petersen State Authorised Public Accountant MNE no.: mne33748

## Management's review

#### Main activity of the partnership

Saga V New EUR-A K/S (Saga V New EUR-A) is a fund-of-funds with a geographical focus on investments in Western Europe. Investments are mainly made in small and mid market buy-out funds.

#### Change of manager

On an extraordinary general meeting 16 October 2018, the limited partners in the formerly Danske Private Equity Partners V New (EUR-A) K/S (now Saga V New EUR-A K/S) decided to terminate Danske Private Equity A/S as the manager and DPE Partners V ApS as the general partner of the partnership and to appoint Saga Private Equity ApS as the new manager and Saga V GP ApS as the new general partner of the partnership effective from 1 January 2019. The termination has resulted in a termination fee to Danske Private Equity A/S and DPE Partners V ApS.

#### Performance in the financial year

The financial year resulted in a profit EUR 27.4 million, corresponding to an IRR of 33.9%. Gains on investments in portfolio funds amounted to EUR 30.9 million. Administrative expenses in the form of management fee (including termination fee) amounted to EUR 0.4 million and carried interest amounted to EUR 3.0 million.

The result exceeds the management's expectations.

An aggregate amount of EUR 0.8 million was contributed to the portfolio funds during the financial year, bringing total contributions to the portfolio funds to EUR 89.1 million, corresponding to 97.8% of the commitments to the portfolio funds.

In the financial year an amount of EUR 51.6 million was distributed to the limited partners, bringing accumulated distributions to EUR 84.3 million, corresponding to 96.6% of the limited partners' paid-in capital. An aggregate amount of EUR 48.2 million was distributed from portfolio funds during the financial year, bringing total distributions from portfolio funds to EUR 88.1 million, corresponding to 98.9% of the capital contributed to portfolio funds.

#### Special risk

#### Financial risk

The objective of Saga V New EUR-A is to supply risk capital to the portfolio funds, and also to their investments in competitive companies in the European small and mid market. The highest factor of risk is therefore the changes in the value of the companies in which Saga V New EUR-A's portfolio funds invest in, which to a significant extent depend on the valuations of comparable listed companies on the quoted market. The valuation of investments in portfolio funds is based on an estimate and could therefore be connected with some degree of uncertainty.

#### Interest rate risk

Saga V New EUR-A is less sensitive to the changes in interest rate levels.

#### Foreign exchange currency risk

Saga V New EUR-A's investments in portfolio funds have been made in DKK, EUR and GBP. As the capital in Saga V New EUR-A is in EUR, Saga V New EUR-A is influenced by currency fluctuations in GBP. The currency risk is therefore considered as material. In accordance with Saga V New EUR-A's investment policy Saga V New EUR-A does not hedge its exposure toward currency rate fluctuations.

#### **Investment Activity**

In the period from inception to 30 September 2019 Saga V New EUR-A has invested in three portfolio funds.

## Management's review

Since inception the portfolio funds have in general performed very well.

#### Cash resources

Saga V New EUR-A's cash resources as of 30 September 2019, include cash and cash equivalents, undrawn credit facilities and outstanding commitments from the limited partners and are estimated as satisfactory to cover Saga V New EUR-A's liabilities.

#### Expectation for 2019/20

Following a strong 2018, European companies experienced a significant reduction in earnings growth in 2019 amid increased macroeconomic and geopolitical uncertainty. The private equity market followed suit with a slowdown in investment and exit activity this year. Nevertheless, the private equity market remains active and robust, and returns are solid – especially compared to other asset classes. The expectation is that this will continue into 2020.

The above-mentioned will affect the result for 2019/20. Despite the positive outlook the result for 2019/20 is expected to be lower than the current year.

## Disclosure requirements in respect of § 61 section 3 stated in the law of managers of alternative investment funds

We can inform, that during the financial year have there been no changes in §§ 62, 64 and 65 regarding the disclosures.

In respect of the requested disclosures of total remunerations paid to the employees and the management of Saga Private Equity ApS, this can be found on www.saga-pe.com. The disclosures are given on manager level and are neither allocated nor shown per individually managed fund.

#### **Events after the end of the accounting period**

There have been no events after the end of the financial year and to the signing of the annual report which are considered of significance to the annual report.

#### **Accounting policies**

The annual report of Saga V New EUR-A has been prepared in accordance with the Danish Financial Statements Act for a reporting class C entity with the adjustments following the legal form and operating activities of the partnership.

The accounting policies applied are consistent with those of last year.

The annual report has been prepared in the functional currency EUR.

#### **Income Statement**

#### Gains/losses on portfolio funds' investments etc.

Gains/losses on portfolio funds' investments include income from investments (dividend and interest), realised and unrealised revaluations or depreciations of investments in portfolio funds as well as realised and unrealised exchange rate profit margins and losses related to the investment in portfolio funds etc.

#### Management fees and carried interest

The management fees and carried interest include management fee and carried interest for the period according to the Limited Partnership Agreement.

#### Fund operating expenses

Fund operating expenses include cost incurred by the partnership.

#### Financial income and expenses

Financial income and expenses include interest as well as exchange gains and losses related to accounts receivable and payable.

#### Tax

The partnership is not independently liable to tax, and therefore no tax is charged to the profit and loss account.

#### **Balance sheet**

#### Investments assets

Investments in portfolio funds and co-investments are measured in accordance with the IPEV Valuation Guidelines or similar guidelines depending on the country of domicile of the portfolio funds, according to which investments are measured at fair value. Revaluations are included in the profit and loss account.

Investments in unlisted private equity funds are valued on the basis of the latest reporting received from the respective sub-funds. The reports from the funds contain a valuation of the private equity fund, including a valuation of each individual portfolio company. The value of a private equity fund consists of the sum of the values of the portfolio companies in which the fund has invested in, and the value of other net assets.

Outstanding investment commitments at the balance sheet date are disclosed as contingent liabilities in the notes.

#### Accounting policies

#### Other receivables

Other receivables are measured at amortised cost after deduction of write-down for anticipated losses.

#### **Prepayments**

Prepayments include paid costs relating to subsequent financial years. Prepayments primarily relates to prepaid management fee to the manager. Prepayments are measured at cost.

#### Other liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at fair value.

Other payables include potential carried interest and fund operating expenses due. Liabilities are measured at net realised value.

#### Foreign currency translation

Transactions in foreign currency are translated into Euro (EUR) according to the currency exchange rate at the transaction date. Investments, accounts receivable and accounts payable in foreign currency are translated into Euro (EUR) according to the currency rate at the balance sheet date.

#### Cash flow statement

The cash flow statement shows the partnerships' cash flow of investment activity, operating and financing activity for the period, the period's changes in cash and cash equivalents as well as the partnership's cash and cash equivalents at the beginning and end of the period.

#### Cash flow from investment activity

Cash flow from investment activities comprise the cash flow between the partnership and the portfolio funds for the period.

#### Cash flow from operations

Cash flow from operating activities are entered as the result adjusted for non-cash operating items in the partnership and received and paid non-operating income.

#### Cash flow from financing

Cash flow from financing include payments to and from the limited partners and the partnership.

#### Cash and cash equivalents

Cash and cash equivalents include cash funds in open accounts and fixed short term loans.

## **Income statement**

Note	EUR 1,000	1/10 2018 - 30/9 2019	1/10 2017 - 30/9 2018
1	Gains/losses on portfolio funds' investments	30,866	22,110
	Profit/losses in portfolio funds etc.	30,866	22,110
2	Management fees etc.	-3,403	-2,375
3	Fund operating expenses	-58	-36
	Operating profit/losses	27,405	19,699
	Financial expenses	-20	-30
	PROFIT/LOSS	27,385	19,669
	PROPOSED DISTRIBUTION OF THE PROFIT/LOSS		
	Transferred to retained earnings	27,385	19,669
	TOTAL RETAINED EARNINGS	27,385	19,669

## **Balance sheet**

Note	EUR 1,000	30/9 2019	30/9 2018
	ASSETS		
	FIXED ASSETS		
	Investment assets		
1	Investments in portfolio funds	74,760	91,301
	Total investment assets	74,760	91,301
	Total fixed assets	74,760	91,301
	CURRENT ASSETS		
	Receivables		
	Other receivables	65	0
	Total receivables	65	0
	Cash and cash equivalents	0	4,564
	Total current assets	65	4,564
	TOTAL ASSETS	74,825	95,865
	LIMITED PARTNERS' CAPITAL AND LIABILITIES		
	LIMITED PARTNERS' CAPITAL		
4	Limited partners' paid-in capital	87,300	87,300
	Distributions limited partners	-84,289	-32,715
	Retained earnings	64,543	37,158
	Total limited partners' capital	67,554	91,743
	LIABILITIES		
	SHORT-TERM LIABILITIES		
	Credit institutions	115	0
	Other payables	7,156	4,122
	Total short-term liabilities	7,271	4,122
	Total liabilities	7,271	4,122
	TOTAL LIMITED PARTNERS' CAPITAL AND LIABILITIES	74,825	95,865

<sup>5</sup> Related parties

<sup>6</sup> Contingent liabilities

## Statement of changes in limited partners' capital

EUR 1,000	Paid-in capital from limited partners	Distributed to limited partners	Retained earnings	Total
Capital at 1 October 2017	87,300	-22,715	17,489	82,074
Paid-in capital from limited partners	0	0	0	0
Distributed to limited partners	0	-10,000	0	-10,000
Retained earnings	0	0	19,669	19,669
Capital at 1 October 2018	87,300	-32,715	37,158	91,743
Paid-in capital from limited partners	0	0	0	0
Distributed to limited partners	0	-51,574	0	-51,574
Retained earnings	0	0	27,385	27,385
Capital at 30 September 2019	87,300	-84,289	64,543	67,554

## **Cash flow statement**

EUR 1,000	30/9 2019	30/9 2018
Contributions to portfolio fundo etc	-751	2 106
Contributions to portfolio funds etc.	_	-3,196
Distributions from portfolio funds etc.	48,157	18,226
Cash flow from investment activities	47,406	15,030
Cash flow from expenses	-491	-241
Cash flow from financial items	-20	-30
Cash flow from operations	-511	-271
Limited partners' paid-in capital	0	0
Distributions to limited partners (Cash)	-51,574	-10,000
Cash flow from financing	-51,574	-10,000
Net increase/decrease in cash and cash equivalents	-4,679	4,759
Cash and cash equivalents, beginning of period	4,564	-195
Cash and cash equivalents, end of period	-115	4,564

#### **Notes**

#### 1 Investments in portfolio funds

EUR 1,000	30/9 2019	30/9 2018
Cost at 1 October	70,130	74,830
Additions in the year	751	3,197
Disposals in the year	-16,854	-7,897
Cost at 30 September	54,027	70,130
Revaluations at 1 October	21,171	9,390
Revaluations on disposals in the year	-31,304	-10,329
Revaluation in the year	30,866	22,110
Revaluations at 30 September	20,733	21,171
Carrying amount at 30 September	74,760	91,301
Specification of revaluations in the year		
Realised gains/losses on investments	21,584	11,681
Unrealised gains/losses on investments	9,368	10,480
	30,952	22,161
Exchange gains/losses on investments	-86	-51
Gains/losses on investments	30,866	22,110

#### Investments in portfolio funds

The partnership has through investments in portfolio funds ownership of mainly unquoted investments. The partnership has no controlling or significant influence on the portfolio funds in which the partnership has invested.

The portfolio funds in which the partnership has invested all use common accepted guidelines for measuring the fair value. The measuring of the fair value of the investments in underlying portfolio companies are made by the managers of the portfolio funds.

Usually the partnership has no or very little information about specific methods and assumptions used by the managers of the portfolio funds when measuring the fair value of the underlying portfolio companies.

The manager's valuation committee will assess and if considered necessary adjust the valuation of the underlying portfolio companies. At the assessment of the fair value of the underlying portfolio companies reported by the managers, information about the market conditions, company specific information as well as information received through dialog with the managers of the portfolio funds are used.

The value of a private equity fund is measured as the fair value of each investment in portfolio companies owned by the fund with addition of other net assets in the fund. The valuation of a portfolio company in a private equity fund is based on the industry, market position and earnings capacity, and the (i) the peer group multiple, i.e. the market value of comparable listed companies, (ii) transaction multiple in recent M&A transactions involving comparable companies, (iii) value indications from potential buyers of the portfolio company, (iv) market value if the portfolio company.

#### **Notes**

#### 1 Investments in portfolio funds (continued)

is publicly traded or (v) future expected proceeds, if there is a concluded agreement on the sale of the portfolio company

The partnership invests in buy-out funds. The investments made by the portfolio funds are classified within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs based upon quoted priced for identical assets and liabilities in active markets.

Level 2 – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active

Level 3 - Unobservable input

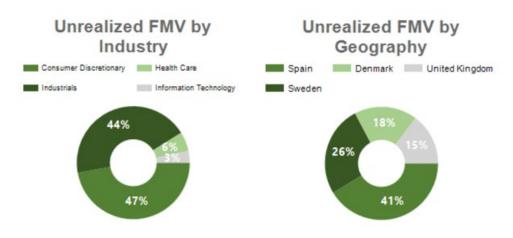
#### Fair market value measurements as of 30 September 2019

EUR 1,000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	0	(	74,760	74,760
Total	0	(	74,760	74,760

#### Fair market value measurements as of 30 September 2018

EUR 1,000	Quoted prices Level 1	Observable input Level 2	Unobservable input Level 3	Total
Investments in portfolio funds	0	(	91,301	91,301
Total	0	(	91,301	91,301

The investments divided by Industry and Geography, based on fair market value as of 30 September 2019:



#### **Notes**

#### **Note**

#### 2 Management fees etc.

EUR 1,000	1/10 2018 - 30/9 2019	1/10 2017 - 30/9 2018
Management fee	370	197
Adjustment of carried interest	3,033	2,178
Management fees etc. in total	3,403	2,375

#### 3 Fund operating expenses

The partnership has no employees.

#### 4 Limited partners

EUR 1,000	Commitment	Paid-in	Outstanding commitment
Limited partners	90,000	87,300	2,700

#### 5 Related parties

#### Manager

Manager from 1 October to 31 December 2018: Danske Private Equity A/S, Parallelvej 17, DK-2800 Kgs. Lyngby

Transactions: Management fee, termination fee and possible carried interest.

Manager from 1 January 2019: Saga Private Equity ApS, Amaliegade 24, 1., 1256 Copenhagen K

Transactions: Management fee.

#### **General Partner**

General Partner from 1 October to 31 December 2018: DPE Partners V ApS, c/o Gorrissen Federspiel, Axeltorv 2, 1609 Copenhagen V

Transactions: Administration fee and termination fee.

General Partner from 1 January 2019: Saga V GP ApS, c/o Accura Advokatpartnerselskab, Tuborg Boulevard 1, 2900 Hellerup

Transactions: Administration fee.

#### **Notes**

#### Note

#### 6 Contingent liabilities

#### Investment obligations

	Commitment		Outstanding commitment	
EUR 1,000	Currency	EUR	Currency	EUR
Commitment, DKK	254,186	34,249	10,033	1,344
Commitment, EUR	30,647	30,647	657	657
Commitment, GBP	20,431	26,237	0	0
Total commitment, EUR		91,133	=	2,001

Commitment in EUR is calculated as residual commitment in local currency multiplied by exchange rate, end period plus contributed to portfolio funds in EUR (transaction date's currency rate).

The portfolio funds have made recallable distributions to the partnership, which as of 30 September 2019 amounts to EUR 8.1 million.

The partnership has no other contingent liabilities as of 30 September 2019.