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TRADESHIFT APS

LANDEMÆRKET 10, 1, 1119 KØBENHAVN K

ANNUAL REPORT

1 JANUARY - 31 DECEMBER 2017

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 3 August 2018

Peter Van Pruissen

The English part of this document is an unofficial translation of the original Danish text, and in case of any discrepancy between the Danish text and the English translation, the Danish text shall prevail.



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COMPANY DETAILS

Company Tradeshift ApS

Landemærket 10, 1 1119 Copenhagen K

CVR no.: 35 39 12 82 Established: 1 July 2013 Registered Office: Copenhagen

Financial Year: 1 January - 31 December

Board of Directors Christian Lanng

Mikkel Hippe Brun

Board of Executives Gert Sylvest

Auditor BDO Statsautoriseret revisionsaktieselskab

Havneholmen 29 1561 Copenhagen V

Bank Erhvervscenter København

Vesterbrogade 9 1780 Copenhagen V



STATEMENT BY BOARD OF DIRECTORS AND BOARD OF EXECUTIVES

Today the Board of Directors and Board of Executives have discussed and approved the Annual Report of Tradeshift ApS for the financial year 1 January - 31 December 2017.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's financial position at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017.

The Management's Review includes in our opinion a fair presentation of the matters dealt with in the review.

We recommend the Annual R	eport be approved at the Annual	General Meeting.
Copenhagen, 3 August 2018		
Board of Executives		
Gert Sylvest		
Board of Directors		
Christian Lanng	Mikkel Hippe Brun	-



INDEPENDENT AUDITOR'S REPORT

To the Shareholder of Tradeshift ApS

AUDITORS OPINION ON THE FINANCIAL STATEMENTS

Opinior

We have audited the Financial Statements of Tradeshift ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity, notes and a summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the assets, liabilities and financial position of the Company at 31 December 2017 and of the results of the Company operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such Internal control as management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibility for the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Company's internal control.



INDEPENDENT AUDITOR'S REPORT

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management's Review.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Violation of the Deadline stated in the Danish Financial Statements Act Relating to Submission of the Financial Statements

In our opinion, the Company has not complied with the provisions of the Danish Financial Statements Act to submit the Financial Statements to the Danish Business Authority within the deadline of five months specified in the Danish Financial Statements Act, and the Company's Management may incur liability in this respect.

Copenhagen, 3 August 2018

BDO Statsautoriseret revisionsaktieselskab CVR no. 20 22 26 70

Brian Olsen Halling State Authorised Public Accountant MNE no. mne32094



FINANCIAL HIGHLIGHTS

	2017 DKK	2016 DKK	2015 DKK
Income statement Gross profit/loss Operating profit/loss Financial income and expenses, net Profit/loss for the year before tax. Profit/loss for the year. Engelsk	4,549,449 6,112,692 10,662,141 8,033,032	-17,198,851 395,253	3,052,929 -561,517
Balance sheet Balance sheet total	-7,437,383	-15,470,415	2,289,847
Investment in tangible fixed assets	-1,260,740	-2,043,297	-2,437,059
Average number of full-time employees	130	124	70
Ratios Rate of return	-17.8	60.3	DIV/0
Solvency ratio	Neg.	Neg.	20.6
Return on equity	Neg.	Neg.	163.9
Return on equity (excl. minority interests)	Neg.	Neg.	163.9

The ratios stated in the list of key figures and ratios have been calculated as follows:

Rate of return: Profit/loss on ordinary activities x 100
Average invested capital

Invested capital:

Invested capi

Solvency ratio: Equity ex. minorities, at year end x 100 Total equity and liabilities, at year end

Return on equity (ex minorities): $\frac{\text{Profit/loss after tax ex minorities x 100}}{\text{Average equity ex minorities}}$

Return on equity: $\frac{\text{Profit/loss after tax x 100}}{\text{Average equity}}$

The ratios follow in all material respects the recommendations of the Danish Finance Society.



MANAGEMENT'S REVIEW

Principal activities

The company's activities are sale and development of IT solutions.

Development in activities and financial position

The management are satisfied with the results achieved for the year.

The company's management draws attention to the fact that the company has lost its entire capital. The management expects that this will be re-established by positive results or by debt conversion of the balance with the owner.

The current liabilities at the year-end exceeds the cash and cash equivalents and the company's owner has issued a letter of support, which expires on 31 December 2018.

It is confirmed that the owner will not require its loan repaid and that there will be coverage of expenses for the next years operations, if this become necessary.

Profit/loss for the year compared to expectations

The management are satisfied with the results achieved for the year.. The result for the year is therefore in line with the forecast.

Significant events after the end of the financial year

No events have occurred after the end of the financial year of material importance for the company's financial position.

Future expectations

Management expects this trend to continue in the future and thus strengthen the company's financial situation.



INCOME STATEMENT 1 JANUARY - 31 DECEMBER

	Note	2017 DKK	2016 DKK
GROSS PROFIT		97,798,786	72,646,704
Staff costs Depreciation, amortisation and impairment Other operating expenses	1	-89,661,926 -3,587,411 0	-67,572,626 -1,408,005 -20,864,924
OPERATING PROFIT		4,549,449	-17,198,851
Result of equity investments in group and associat Other financial income Other financial expenses	2 3	0 6,301,774 -189,082	-25,857 395,253 0
PROFIT BEFORE TAX		10,662,141	-16,829,455
Tax on profit/loss for the year	4	-2,629,109	-930,810
PROFIT FOR THE YEAR	5	8,033,032	-17,760,265



BALANCE SHEET AT 31 DECEMBER

ASSETS	Note	2017 DKK	2016 DKK
GoodwillIntangible fixed assets	6	11,016,425 11,016,425	0 0
Other plants, machinery, tools and equipment Leasehold improvements Tangible fixed assets	7	2,732,024 278,038 3,010,062	3,075,976 239,476 3,315,452
Equity investments in associated enterprises	8	32,525,168 60,103 32,585,271	8,774,692 44,700 8,819,392
FIXED ASSETS		46,611,758	12,134,844
Trade receivables Receivables from group enterprises Deferred tax assets Other receivables Receivables corporation tax. Prepayments and accrued income Receivables.	10 9	5,797,685 60,414,774 251,217 916,823 0 303,043 67,683,542	244,812 59,446,536 132,364 2,711,751 466,164 239,200 63,240,827
Cash and cash equivalents		6,208,228	21,914,767
CURRENT ASSETS		73,891,770	85,155,594
ASSETS		120,503,528	97,290,438



BALANCE SHEET AT 31 DECEMBER

EQUITY AND LIABILITIES	Note	2017 DKK	2016 DKK
Share capitalRetained profit		80,000 -7,517,383	
EQUITY		-7,437,383	-15,470,415
Trade payables Payables to group enterprises Corporation tax. Other liabilities. Accruals and deferred income. Current liabilities. LIABILITIES. EQUITY AND LIABILITIES	11	3,227,017 104,606,858 2,161,962 13,924,968 4,020,106 127,940,911 127,940,911 120,503,528	99,704,481 518,194
Contingencies etc.	12		
Charges and securities	13		
Related parties	14		
Consolidated financial statements	15		



EQUITY

	Share capital	Retained profit	Total
Equity at 1 January 2017 Proposed distribution of profit		, ,	-15,470,415 8,033,032
Equity at 31 December 2017	80,000	-7,517,383	-7,437,383



NOTES

	2017 DKK	2016 DKK	Note
Staff costs Average number of employees 130 (2016: 124)			1
Wages and salaries Social security costs	87,669,920 1,992,006	66,481,981 1,090,645	
	89,661,926	67,572,626	
In accordance to section 98 B (3) of the Danish Financial Statemer Executive Board has not been disclosed.	ents Act, renum	neration to the	
Other financial income Other interest income	6,301,774	395,253	2
	6,301,774	395,253	
Other financial expenses Other interest expenses	189,082	0	3
	189,082	0	
Tax on profit/loss for the year Calculated tax on taxable income of the year	2,535,962 212,000 -118,853	942,194 0 -11,384	4
	2,629,109	930,810	
Proposed distribution of profit Accumulated profit	8,033,032	-17,760,265	5
	8,033,032	-17,760,265	
Intangible fixed assets		Goodwill	6
AdditionsCost at 31 December 2017		13,219,243 13,219,243	
Depreciation for the year Depreciation at 31 December 2017		2,202,818 2,202,818	
Carrying amount at 31 December 2017		11,016,425	



NOTES

			Note
Tangible fixed assets			7
•	Other plants,		
	machinery, tools	Leasehold	
	and equipment	improvements	
Cost at 1 January 2017	6,409,028	1,296,491	
Additions	1,062,967		
Cost at 31 December 2017.	7,471,995	1,494,264	
Cost at 31 December 2017	7,471,773	1,494,204	
Depreciation and impairment losses at 1 January 2017	3,386,331	1,057,051	
Depreciation for the year	1,353,640		
Depreciation and impairment losses at 31 December 2017	4,739,971		
Carrying amount at 31 December 2017	2,732,024	278,038	
Fixed asset investments			8
	Equity		
	investments in		
	associated	Rent deposit and	
	enterprises	other receivables	
Cost at 1 January 2017	8,774,692	44,700	
Additions.	23,750,476	0	
Disposals	0	15,403	
Cost at 31 December 2017	32,525,168	60,103	
Carrying amount at 31 December 2017	32,525,168	60,103	
Name and registered office Equity	Profit for the year	Ownership	
Baiwang Tradeshift Software Suzhou Ltd,			
China23,412,240	-25,393,961	49 %	
23, 112,210	25,575,761	., ,	
Prepayments and accrued income			9
Costs	303,043	239,200	
	303,043	239,200	



San Francisco, CA 94105, United States.

NOTES

			Note
Deferred tax assets Provision for deferred tax comprises deferred tax on contract wor intangible and tangible fixed assets.	k in progress, ir	nventory and	10
Deferred tax concerns: Tangible assets	182,183 69,034	132,364 0	
	251,217	132,364	
Balance, beginning of year Provisions for the year	132,364 118,853	120,980 11,384	
Deferred tax assets 31 December 2017	251,217	132,364	
Accruals and deferred income			11
Contingencies etc.			12
Contingent liabilities The company has signed rent obligations concerning rent agreem 6,161 DKK.	ent correspond	ing to ('000)	
Charges and securities The company has in the bank pledged a rental guarentee of ('000) 6	691 DKK against	lessor.	13
Related parties The Controlling interest			14
Other related parties having performed transactions with the company The company's related parties having a significant influence comprise subsidiar companies' Board of Directors, Board of Executives and executive officers an include also companies in which the above mentioned group of persons has materia	d their relatives. I		
Transactions with related parties The company did not carry out any substantial transactions that were not conclude	ed on market condit	ions.	
Consolidated financial statements The company is included in the consolidated financial statements of	of Tradeshift Ho	ldings Ltd	15
The consolidated financial statements may be obtained at the following	owing address:		
612 Howard Street,			



ACCOUNTING POLICIES

The Annual Report of Tradeshift ApS for 2017 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class C, medium enterprise.

Change in accounting policies

The accounting policies remains unchanged besides from changeover from reporting class B to reporting class C.

In accordance with the provisions of the Danish Financial Statements Act, comparative figures relating to the changes in policies are not adjusted. The policy changes are recognised directly in the equity at the beginning of the year, see the equity note.

Except for the above areas, the accounting policies are consistent with the policies applied last year.

Consolidated financial statements

Consolidated financial statements have not been prepared because the group fulfils the exemption provisions of section 112 of the Danish Financial Statements Act on sub-groups. The company is included in the consolidated financial statements of Tradeshift Holdings Ltd., at 612 Howard Street, San Francisco, CA 94105, United States.

INCOME STATEMENT

Net revenue

Net revenue is recognised in the Income Statement if supply and risk transfer to purchaser has taken place before the end of the year and if the income can be measured reliably and is expected to be received. Net revenue is recognised exclusive of VAT, duties and less discounts related to the sale.

Other operating expenses

Other operating expenses include items of a secondary nature in relation to the enterprises' principal activities, including loss from sale of intangible and tangible fixed assets.

Cost of sales

Cost of sales comprise costs incurred to achieve the net revenue for the year.

Other external expenses

Other external expenses include cost of sales, advertising, administration, buildings, bad debts, operational lease expenses, etc.

Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the company's employees. Repayments from public authorities are deducted from staff costs.

Investments in associates

Dividend from associate is recognised in the financial year when the dividend is declared.

Financial income and expenses

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from investments in financial assets, debt and transactions in foreign currencies, amortisation of financial assets and liabilities as well as charges and allowances under the tax-on-account scheme etc. Financial income and expenses are recognised in the income statement by the amounts that relate to the financial year.

Tax

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the income statement by the portion that may be attributed to the profit for the year, and is recognised directly in the equity by the portion that may be attributed to entries directly to the equity.

Heaful life Decidual value



ACCOUNTING POLICIES

BALANCE SHEET

Intangible fixed assets

Acquired goodwill is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over the expected useful life which is estimated to 5 years. The period of amortisation is determined based on an assessment of the acquired company's position in the market and earnings profile, and the industry-specific conditions.

Patents and licences are measured at the lower of cost less accumulated amortisation or the recoverable amount. Patents are amortised over the residual patent term and licences are amortised over the term of the agreement, however, no more than 8 years.

Development costs comprise costs, including wages and salaries, and amortisation, which directly or indirectly can be related to the company's development activities and which fulfil the criteria for recognition.

Tangible fixed assets

Other plants, fixtures and equipment are measured at cost less accumulated depreciation and write-down.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used. As regards self-manufactured assets, the cost price includes cost of materials, components, subcontractors, direct payroll and indirect production costs.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	userui iire	Residual value
Other plants, fixtures and equipment	2-5 years	0-30 %
Leasehold improvements	2-5 years	0-30 %

Profit or loss on disposal of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

Fixed asset investments

Equity investments in associates are measured at cost. If the cost exceeds the net realisable value, this is written down to the lower value.

Deposits include rental deposits which are recognised and measured at amortised cost. Deposits are not depreciated.



ACCOUNTING POLICIES

Impairment of fixed assets

The carrying amount of intangible and tangible fixed assets together with investments, which are not measured at fair value, are valued on an annual basis for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the net realisable value is lower than the carrying amount, write-down is provided to the lower value.

The recoverable amount is calculated at the higher of net selling price and capital value. The capital value is determined as the fair value of the expected net cash flows from the use of the asset or group of assets and the expected net cash flows from sale of the asset or group of assets after the end of its useful life.

Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is reduced by write-down to meet expected losses.

Accruals, assets

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the balance sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by set-off against tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the balance sheet date would be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

Liabilities

Other liabilities are measured at amortised cost equal to nominal value.

Accruals, liabilities

Accruals recognised as liabilities include payments received regarding income in subsequent years.

CASH FLOW STATEMENT

In accordance with section 86(4) of the Danish Financial Statements Act no cash flow statement has been prepared. The cash flow statement for Tradeshift Denmark ApS incorporated in the cash flow statement of the consolidated Financial Statements of Tradeshift Holdings Ltd., at 612 Howard Street, San Francisco, CA 94105, United States.