

---

# ***Mobile Industrial Robots A/S***

Emil Neckelmanns Vej 15, DK-5220 Odense SØ

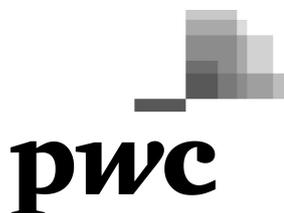
## **Annual Report for 1 January - 31 December 2020**

---

CVR No 35 25 12 35

The Annual Report was  
presented and adopted at  
the Annual General  
Meeting of the Company on  
28/5 2021

Ole Nørgaard  
Chairman of the General  
Meeting



# Contents

|   | <u>Page</u> |
|---|-------------|
| <b>Management's Statement and Auditor's Report</b>          |             |
| Management's Statement                                      | 1           |
| Independent Auditor's Report                                | 2           |
| <b>Management's Review</b>                                  |             |
| Company Information   | 5           |
| Financial Highlights  | 6           |
| Management's Review   | 7           |
| <b>Consolidated and Parent Company Financial Statements</b> |             |
| Income Statement 1 January - 31 December                    | 8           |
| Balance Sheet 31 December                                   | 9           |
| Statement of Changes in Equity                              | 11          |
| Notes to the Financial Statements                           | 12          |

# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Mobile Industrial Robots A/S for the financial year 1 January - 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2020 of the Company and the Group and of the results of the Company and Group operations for 2020.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Odense, 28 May 2021

## Executive Board

Søren Eriksen Nielsen  
CEO

## Board of Directors

Charles Jeffrey Gray  
Chairman

Amy Rose McAndrews

Michael Dennis Callahan

# Independent Auditor's Report

To the Shareholder of Mobile Industrial Robots A/S

## Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2020 and of the results of the Group's and the Parent Company's operations for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Mobile Industrial Robots A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company ("the Financial Statements").

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

## Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company

# Independent Auditor's Report

financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

## **Auditor's responsibilities for the audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or condi-

# Independent Auditor's Report

tions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Odense, 28 May 2021

**PricewaterhouseCoopers**

Statsautoriseret Revisionspartnerselskab

*CVR No 33 77 12 31*

Mikael Johansen  
statsautoriseret revisor  
mne23318

Anders Kronborg Choy  
statsautoriseret revisor  
mne44142

## **Company Information**

### **The Company**

Mobile Industrial Robots A/S  
Emil Neckelmanns Vej 15  
DK-5220 Odense SØ

CVR No: 35 25 12 35  
Financial period: 1 January - 31 December  
Municipality of reg. office: Odense

### **Board of Directors**

Charles Jeffrey Gray, Chairman  
Amy Rose McAndrews  
Michael Dennis Callahan

### **Executive Board**

Søren Eriksen Nielsen

### **Auditors**

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Munkebjergvænget 1, 3. og 4. sal  
DK-5230 Odense M

## Financial Highlights

Seen over a five-year period, the development of the Group is described by the following financial highlights:

|  | <b>Group</b> |              |              |              |              |
|--|--------------|--------------|--------------|--------------|--------------|
|  | 2020<br>TDKK | 2019<br>TDKK | 2018<br>TDKK | 2017<br>TDKK | 2016<br>TDKK |
| <b>Key figures</b>                               |              |              |              |              |              |
| <b>Profit/loss</b>                               |              |              |              |              |              |
| Gross profit/loss                                | 115.994      | 108.757      | 118.945      | 30.936       | 6.912        |
| Profit/loss before financial income and expenses | -28.993      | 3.346        | 37.908       | 7.242        | -4.106       |
| Net financials                                   | -363         | -2.152       | -2.262       | -2.128       | 85           |
| Net profit/loss for the year                     | -21.024      | 4.723        | 33.655       | 4.189        | -3.431       |
| <b>Balance sheet</b>                             |              |              |              |              |              |
| Balance sheet total                              | 247.839      | 177.467      | 141.286      | 34.197       | 16.576       |
| Equity   | 110.099      | 78.179       | 73.416       | 9.630        | 4.974        |
| Investment in property, plant and equipment      | 4.972        | 9.235        | 2.880        | 27           | 555          |
| Number of employees                              | 200          | 182          | 94           | 42           | 20           |
| <b>Ratios</b>                                    |              |              |              |              |              |
| Return on assets                                 | -11,7%       | 1,9%         | 26,8%        | 21,2%        | -24,8%       |
| Solvency ratio                                   | 44,4%        | 44,1%        | 52,0%        | 28,2%        | 30,0%        |
| Return on equity                                 | -22,3%       | 6,2%         | 81,1%        | 57,4%        | -138,0%      |

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies

# Management's Review

## Key activities

As in prior years, the Group's main activity is development, manufacturing and sale of autonomous mobile robots. The robots are developed and produced in Denmark and sold through distributors worldwide.

## Financial review

The group reported a profit before tax for 2020 of KDKK -29.356, and equity amounts to KDKK 110.099 December 31, 2020. The results are overall considered satisfactory seen in the light of the Covid-19 pandemic that materially impacted the company's revenue during the year and the fact that the company has continued investing in product development and building up markets and distribution around the world.

The Group has distribution channels in approximately 50 countries around the world and has subsidiaries, branches and group-related companies in USA, Spain, Germany, Singapore, China and Japan.

Management expects strong revenue growth within the Group in 2021, unless the pandemic flares up again and affects the business environment negatively. Due to the current pandemic, specific growth expectations cannot be expressed at this point.

## Foreign exchange risks

The Group has a natural currency exposure, primarily in EUR but also in USD and CNY (Renminbi), and the Group is therefore to some extent exposed to variations in exchange rates. It is the Group's foreign exchange policy not to hedge such exposures.

## Research and development

Mobile Industrial Robots A/S continues to invest many resources in the continuous development of the Company's products and markets. Consequently, the Company is dependent on being able to attract and retain the right human resources and skills.

## External environment

The activities of the Group do not to a high degree impact the external environment; however, the Company is working on reducing the level of energy on a continuous basis.

## Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

## Income Statement 1 January - 31 December

|  | Note | Group          |                | Parent company |               |
|--|------|----------------|----------------|----------------|---------------|
|  |      | 2020<br>TDKK   | 2019<br>TDKK   | 2020<br>TDKK   | 2019<br>TDKK  |
| <b>Gross profit/loss</b>   |      | <b>115.994</b> | <b>108.757</b> | <b>88.913</b>  | <b>89.000</b> |
| Staff expenses   | 1    | -129.034       | -98.300        | -104.495       | -80.543       |
| Depreciation, amortisation and impairment of intangible assets and property, plant and equipment |      | -15.953        | -7.111         | -15.239        | -6.778        |
| <b>Profit/loss before financial income and expenses</b>  |      | <b>-28.993</b> | <b>3.346</b>   | <b>-30.821</b> | <b>1.679</b>  |
| Financial income   | 2    | 3.810          | 192            | 3.900          | 185           |
| Financial expenses   | 3    | -4.173         | -2.344         | -4.138         | -2.260        |
| <b>Profit/loss before tax</b>  |      | <b>-29.356</b> | <b>1.194</b>   | <b>-31.059</b> | <b>-396</b>   |
| Tax on profit/loss for the year  | 4    | 8.332          | 3.529          | 8.622          | 3.583         |
| <b>Net profit/loss for the year</b>  |      | <b>-21.024</b> | <b>4.723</b>   | <b>-22.437</b> | <b>3.187</b>  |

# Balance Sheet 31 December

## Assets

|  | Note | Group          |                | Parent company |                |
|--|------|----------------|----------------|----------------|----------------|
|  |      | 2020<br>TDKK   | 2019<br>TDKK   | 2020<br>TDKK   | 2019<br>TDKK   |
| Completed development projects                   |      | 57.378         | 35.060         | 57.378         | 35.060         |
| Acquired patents                                 |      | 576            | 0              | 576            | 0              |
| Acquired other similar rights                    |      | 5.563          | 0              | 5.563          | 0              |
| Development projects in progress                 |      | 21.564         | 19.863         | 21.564         | 19.863         |
| <b>Intangible assets</b>                         | 5    | <b>85.081</b>  | <b>54.923</b>  | <b>85.081</b>  | <b>54.923</b>  |
| Other fixtures and fittings, tools and equipment |      | 6.418          | 6.144          | 5.589          | 5.341          |
| Leasehold improvements                           |      | 2.195          | 3.143          | 867            | 1.485          |
| <b>Property, plant and equipment</b>             | 6    | <b>8.613</b>   | <b>9.287</b>   | <b>6.456</b>   | <b>6.826</b>   |
| Investments in subsidiaries                      | 7    | 0              | 0              | 1.335          | 1.335          |
| Deposits   | 8    | 1.663          | 1.922          | 1.354          | 1.463          |
| <b>Fixed asset investments</b>                   |      | <b>1.663</b>   | <b>1.922</b>   | <b>2.689</b>   | <b>2.798</b>   |
| <b>Fixed assets</b>                              |      | <b>95.357</b>  | <b>66.132</b>  | <b>94.226</b>  | <b>64.547</b>  |
| Raw materials and consumables                    |      | 28.754         | 10.956         | 28.754         | 10.956         |
| Finished goods and goods for resale              |      | 33.768         | 10.914         | 33.768         | 10.914         |
| <b>Inventories</b>                               |      | <b>62.522</b>  | <b>21.870</b>  | <b>62.522</b>  | <b>21.870</b>  |
| Trade receivables                                |      | 57.672         | 68.498         | 57.672         | 68.498         |
| Receivables from group enterprises               |      | 0              | 0              | 1.454          | 1.942          |
| Other receivables                                |      | 15.881         | 6.092          | 14.428         | 4.484          |
| Prepayments                                      | 9    | 2.312          | 4.056          | 2.312          | 4.038          |
| <b>Receivables</b>                               |      | <b>75.865</b>  | <b>78.646</b>  | <b>75.866</b>  | <b>78.962</b>  |
| <b>Cash at bank and in hand</b>                  |      | <b>14.095</b>  | <b>10.819</b>  | <b>9.979</b>   | <b>8.066</b>   |
| <b>Currents assets</b>                           |      | <b>152.482</b> | <b>111.335</b> | <b>148.367</b> | <b>108.898</b> |
| <b>Assets</b>                                    |      | <b>247.839</b> | <b>177.467</b> | <b>242.593</b> | <b>173.445</b> |

# Balance Sheet 31 December

## Liabilities and equity

|  | Note  | Group          |                | Parent company |                |
|--|-------|----------------|----------------|----------------|----------------|
|  |       | 2020<br>TDKK   | 2019<br>TDKK   | 2020<br>TDKK   | 2019<br>TDKK   |
| Share capital  |       | 1.420          | 1.420          | 1.420          | 1.420          |
| Reserve for development costs                                  |       | 0              | 42.622         | 61.578         | 42.622         |
| Reserve for currency exchange                                  |       | -161           | 0              | 0              | 0              |
| Retained earnings  |       | 108.840        | 34.137         | 43.609         | 31.897         |
| <b>Equity</b>  |       | <b>110.099</b> | <b>78.179</b>  | <b>106.607</b> | <b>75.939</b>  |
| Provision for deferred tax                                     | 11    | 662            | 2.883          | 662            | 2.883          |
| Other provisions   | 12    | 9.438          | 2.685          | 9.438          | 2.685          |
| <b>Provisions</b>  |       | <b>10.100</b>  | <b>5.568</b>   | <b>10.100</b>  | <b>5.568</b>   |
| Payables to group enterprises                                  |       | 12.332         | 13.682         | 12.332         | 13.682         |
| Other payables   |       | 8.633          | 2.746          | 8.633          | 2.746          |
| Deferred income  |       | 1.977          | 1.110          | 1.977          | 1.110          |
| <b>Long-term debt</b>  | 13    | <b>22.942</b>  | <b>17.538</b>  | <b>22.942</b>  | <b>17.538</b>  |
| Trade payables   |       | 32.107         | 18.503         | 32.107         | 18.505         |
| Payables to group enterprises                                  | 13    | 47.656         | 35.491         | 47.609         | 35.746         |
| Corporation tax  |       | 218            | 0              | 32             | 0              |
| Other payables   | 13    | 15.579         | 12.770         | 14.058         | 10.731         |
| Deferred income  | 13,14 | 9.138          | 9.418          | 9.138          | 9.418          |
| <b>Short-term debt</b>   |       | <b>104.698</b> | <b>76.182</b>  | <b>102.944</b> | <b>74.400</b>  |
| <b>Debt</b>  |       | <b>127.640</b> | <b>93.720</b>  | <b>125.886</b> | <b>91.938</b>  |
| <b>Liabilities and equity</b>                                  |       | <b>247.839</b> | <b>177.467</b> | <b>242.593</b> | <b>173.445</b> |
| Distribution of profit   | 10    |                |                |                |                |
| Contingent assets, liabilities and other financial obligations | 15    |                |                |                |                |
| Related parties  | 16    |                |                |                |                |
| Accounting Policies  | 17    |                |                |                |                |

## Statement of Changes in Equity

### Group

|                                  | Share capital | Reserve for<br>development<br>costs | Reserve for<br>currency<br>exchange | Retained<br>earnings | Total          |
|----------------------------------|---------------|-------------------------------------|-------------------------------------|----------------------|----------------|
|                                  | TDKK          | TDKK                                | TDKK                                | TDKK                 | TDKK           |
| Equity at 1 January              | 1.420         | 42.622                              | 0                                   | 34.137               | 78.179         |
| Exchange adjustments             | 0             | 0                                   | -161                                | 0                    | -161           |
| Contribution from group          | 0             | 0                                   | 0                                   | 53.105               | 53.105         |
| Transferred to retained earnings | 0             | -42.622                             | 0                                   | 42.622               | 0              |
| Net profit/loss for the year     | 0             | 0                                   | 0                                   | -21.024              | -21.024        |
| <b>Equity at 31 December</b>     | <b>1.420</b>  | <b>0</b>                            | <b>-161</b>                         | <b>108.840</b>       | <b>110.099</b> |

### Parent company

|                                  |              |               |          |               |                |
|----------------------------------|--------------|---------------|----------|---------------|----------------|
| Equity at 1 January              | 1.420        | 42.622        | 0        | 31.897        | 75.939         |
| Contribution from group          | 0            | 0             | 0        | 53.105        | 53.105         |
| Development costs for the year   | 0            | 27.082        | 0        | -27.082       | 0              |
| Transferred to retained earnings | 0            | -8.126        | 0        | 8.126         | 0              |
| Net profit/loss for the year     | 0            | 0             | 0        | -22.437       | -22.437        |
| <b>Equity at 31 December</b>     | <b>1.420</b> | <b>61.578</b> | <b>0</b> | <b>43.609</b> | <b>106.607</b> |

# Notes to the Financial Statements

|  | Group          |               | Parent company |               |
|--|----------------|---------------|----------------|---------------|
|  | 2020<br>TDKK   | 2019<br>TDKK  | 2020<br>TDKK   | 2019<br>TDKK  |
| <b>1 Staff expenses</b>  |                |               |                |               |
| Wages and salaries   | 117.786        | 89.336        | 97.106         | 74.930        |
| Pensions   | 8.671          | 6.594         | 6.484          | 4.709         |
| Other social security expenses   | 2.373          | 2.264         | 900            | 798           |
| Other staff expenses   | 204            | 106           | 5              | 106           |
|  | <b>129.034</b> | <b>98.300</b> | <b>104.495</b> | <b>80.543</b> |
| Including remuneration to the executive Board of Directors   | 3.218          | 0             | 3.218          | 0             |
|  | <b>3.218</b>   | <b>0</b>      | <b>3.218</b>   | <b>0</b>      |
| <b>Average number of employees</b>   | <b>200</b>     | <b>182</b>    | <b>159</b>     | <b>141</b>    |
| Remuneration to the Executive Board for 2019 has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act. |                |               |                |               |
| <b>2 Financial income</b>  |                |               |                |               |
| Interest received from group enterprises   | 0              | 0             | 94             | 0             |
| Other financial income   | 10             | 192           | 6              | 185           |
| Exchange adjustments   | 3.800          | 0             | 3.800          | 0             |
|  | <b>3.810</b>   | <b>192</b>    | <b>3.900</b>   | <b>185</b>    |
| <b>3 Financial expenses</b>  |                |               |                |               |
| Interest paid to group enterprises   | 2.375          | 1.044         | 2.375          | 1.044         |
| Other financial expenses   | 191            | 149           | 168            | 65            |
| Exchange adjustments, expenses   | 1.607          | 1.151         | 1.595          | 1.151         |
|  | <b>4.173</b>   | <b>2.344</b>  | <b>4.138</b>   | <b>2.260</b>  |

## Notes to the Financial Statements

|  | Group         |               | Parent company |               |
|--|---------------|---------------|----------------|---------------|
|  | 2020          | 2019          | 2020           | 2019          |
|  | TDKK          | TDKK          | TDKK           | TDKK          |
| <b>4 Tax on profit/loss for the year</b>             |               |               |                |               |
| Current tax for the year                             | 342           | 93            | 52             | 39            |
| Deferred tax for the year                            | -2.221        | -209          | -2.221         | -209          |
| Adjustment of tax concerning previous years          | 0             | -4            | 0              | -4            |
| Adjustment of deferred tax concerning previous years | -6.453        | -3.409        | -6.453         | -3.409        |
|  | <b>-8.332</b> | <b>-3.529</b> | <b>-8.622</b>  | <b>-3.583</b> |

## 5 Intangible assets

### Group

|   | Completed development projects | Acquired patents | Acquired other similar rights | Development projects in progress | Total          |
|---|--------------------------------|------------------|-------------------------------|----------------------------------|----------------|
|   | TDKK                           | TDKK             | TDKK                          | TDKK                             | TDKK           |
| Cost at 1 January                                 | 42.966                         | 0                | 0                             | 19.863                           | 62.829         |
| Additions for the year                            | 19.399                         | 576              | 5.027                         | 15.319                           | 40.321         |
| Transfers for the year                            | 13.618                         | 0                | 1.777                         | -13.618                          | 1.777          |
| Cost at 31 December                               | <b>75.983</b>                  | <b>576</b>       | <b>6.804</b>                  | <b>21.564</b>                    | <b>104.927</b> |
| Impairment losses and amortisation at 1 January   | 7.905                          | 0                | 0                             | 0                                | 7.905          |
| Impairment losses for the year                    | 2.129                          | 0                | 0                             | 0                                | 2.129          |
| Amortisation for the year                         | 8.571                          | 0                | 1.020                         | 0                                | 9.591          |
| Transfers for the year                            | 0                              | 0                | 221                           | 0                                | 221            |
| Impairment losses and amortisation at 31 December | <b>18.605</b>                  | <b>0</b>         | <b>1.241</b>                  | <b>0</b>                         | <b>19.846</b>  |
| <b>Carrying amount at 31 December</b>             | <b>57.378</b>                  | <b>576</b>       | <b>5.563</b>                  | <b>21.564</b>                    | <b>85.081</b>  |

Development projects relating to the further development of the company's product portfolio. The majority of the projects in progress are expected to be finalized in the coming years and the projects are progressing as planned using the resources allocated by Management to the development.

Prior to the launching of the projects the company has studied the market and assessed that there is a need for the products.

## Notes to the Financial Statements

### Parent company

|  | Completed<br>development<br>projects | Acquired pa-<br>tents | Acquired other<br>similar rights | Development<br>projects in<br>progress | Total                |
|--|--------------------------------------|-----------------------|----------------------------------|--|----------------------|
|  | TDKK                                 | TDKK                  | TDKK                             | TDKK                                   | TDKK                 |
| Cost at 1 January                                    | 42.966                               | 0                     | 0                                | 19.863                                 | 62.829               |
| Additions for the year                               | 19.399                               | 576                   | 5.027                            | 15.319                                 | 40.321               |
| Transfers for the year                               | 13.618                               | 0                     | 1.777                            | -13.618                                | 1.777                |
| Cost at 31 December                                  | <u>75.983</u>                        | <u>576</u>            | <u>6.804</u>                     | <u>21.564</u>                          | <u>104.927</u>       |
| Impairment losses and amortisation at 1<br>January   | 7.905                                | 0                     | 0                                | 0                                      | 7.905                |
| Impairment losses for the year                       | 2.129                                | 0                     | 0                                | 0                                      | 2.129                |
| Amortisation for the year                            | 8.571                                | 0                     | 1.020                            | 0                                      | 9.591                |
| Transfers for the year                               | 0                                    | 0                     | 221                              | 0                                      | 221                  |
| Impairment losses and amortisation at 31<br>December | <u>18.605</u>                        | <u>0</u>              | <u>1.241</u>                     | <u>0</u>                               | <u>19.846</u>        |
| <b>Carrying amount at 31 December</b>                | <b><u>57.378</u></b>                 | <b><u>576</u></b>     | <b><u>5.563</u></b>              | <b><u>21.564</u></b>                   | <b><u>85.081</u></b> |

# Notes to the Financial Statements

## 6 Property, plant and equipment

### Group

|   | Other fixtures<br>and fittings,<br>tools and<br>equipment | Leasehold<br>improvements | Total               |
|---|---|---------------------------|---------------------|
|   | TDKK  | TDKK                      | TDKK                |
| Cost at 1 January                                 | 8.015   | 5.120                     | 13.135              |
| Exchange adjustment                               | 0   | 24                        | 24                  |
| Additions for the year                            | 4.389   | 583                       | 4.972               |
| Disposals for the year                            | -59   | 0                         | -59                 |
| Transfers for the year                            | -1.777  | 0                         | -1.777              |
| Cost at 31 December                               | <u>10.568</u>   | <u>5.727</u>              | <u>16.295</u>       |
| Impairment losses and depreciation at 1 January   | 1.871   | 1.977                     | 3.848               |
| Depreciation for the year                         | 2.500   | 1.555                     | 4.055               |
| Transfers for the year                            | -221  | 0                         | -221                |
| Impairment losses and depreciation at 31 December | <u>4.150</u>  | <u>3.532</u>              | <u>7.682</u>        |
| <b>Carrying amount at 31 December</b>             | <b><u>6.418</u></b>                                       | <b><u>2.195</u></b>       | <b><u>8.613</u></b> |

### Parent company

|   | Other fixtures<br>and fittings,<br>tools and<br>equipment | Leasehold<br>improvements | Total               |
|---|---|---------------------------|---------------------|
|   | TDKK  | TDKK                      | TDKK                |
| Cost at 1 January                                 | 6.907   | 3.382                     | 10.289              |
| Additions for the year                            | 4.094   | 793                       | 4.887               |
| Transfers for the year                            | -1.777  | 0                         | -1.777              |
| Kostpris at 31 December                           | <u>9.224</u>  | <u>4.175</u>              | <u>13.399</u>       |
| Impairment losses and depreciation at 1 January   | 1.566   | 1.897                     | 3.463               |
| Depreciation for the year                         | 2.290   | 1.411                     | 3.701               |
| Transfers for the year                            | -221  | 0                         | -221                |
| Impairment losses and depreciation at 31 December | <u>3.635</u>  | <u>3.308</u>              | <u>6.943</u>        |
| <b>Carrying amount at 31 December</b>             | <b><u>5.589</u></b>                                       | <b><u>867</u></b>         | <b><u>6.456</u></b> |

## Notes to the Financial Statements

|                                       | <b>Parent company</b> |              |
|---------------------------------------|-----------------------|--------------|
|                                       | 2020                  | 2019         |
|                                       | TDKK                  | TDKK         |
| <b>7 Investments in subsidiaries</b>  |                       |              |
| Cost at 1 January                     | 1.335                 | 1.335        |
| <b>Carrying amount at 31 December</b> | <b>1.335</b>          | <b>1.335</b> |

Investments in subsidiaries are specified as follows:

| Name                    | Place of registered office | Share capital | Votes and ownership | Equity       | Net profit/loss for the year |
|-------------------------|----------------------------|---------------|---------------------|--------------|------------------------------|
| MIR GmbH                | Germany                    | TEUR 25       | 100%                | 922          | 371                          |
| MIR SL                  | Spain                      | TEUR 3        | 100%                | 1.150        | 723                          |
| MIR PTE. LTD.           | Singapore                  | TSGD 100      | 100%                | 1.277        | 367                          |
| MIR (Shanghai) Cp. Ltd. | China                      | TCNY 700      | 100%                | 1.462        | 294                          |
|                         |                            |               |                     | <u>4.811</u> | <u>1.755</u>                 |

## 8 Other fixed asset investments

|                                       | <b>Group</b> | <b>Parent company</b> |
|---------------------------------------|--------------|-----------------------|
|                                       | Deposits     | Deposits              |
|                                       | TDKK         | TDKK                  |
| Cost at 1 January                     | 1.922        | 1.463                 |
| Exchange adjustment                   | -9           | -109                  |
| Disposals for the year                | -250         | 0                     |
| Cost at 31 December                   | <u>1.663</u> | <u>1.354</u>          |
| <b>Carrying amount at 31 December</b> | <b>1.663</b> | <b>1.354</b>          |

## 9 Prepayments

Prepayments consist of prepaid expenses concerning rent, exhibitions and materials.

## Notes to the Financial Statements

|   | Group          |              | Parent company |              |
|---|----------------|--------------|----------------|--------------|
|   | 2020<br>TDKK   | 2019<br>TDKK | 2020<br>TDKK   | 2019<br>TDKK |
| <b>10 Distribution of profit</b>                        |                |              |                |              |
| Retained earnings                                       | -21.024        | 4.723        | -22.437        | 3.187        |
|   | <b>-21.024</b> | <b>4.723</b> | <b>-22.437</b> | <b>3.187</b> |
| <b>11 Provision for deferred tax</b>                    |                |              |                |              |
| Provision for deferred tax at 1 January                 | 2.883          | 3.130        | 2.883          | 3.130        |
| Amounts recognised in the income statement for the year | -2.221         | -209         | -2.221         | -209         |
| Other   | 0              | -38          | 0              | -38          |
| <b>Provision for deferred tax at 31 December</b>        | <b>662</b>     | <b>2.883</b> | <b>662</b>     | <b>2.883</b> |
| <b>12 Other provisions</b>                              |                |              |                |              |
| Other provisions  | 9.438          | 2.685        | 9.438          | 2.685        |
|   | <b>9.438</b>   | <b>2.685</b> | <b>9.438</b>   | <b>2.685</b> |

The Company provides warranties of 1 years on some of its products and is therefore obliged to repair or replace goods which are not satisfactory. Based on previous experience in respect of the level of repairs and returns, other provisions of kDKK 9.438 (2019: kDKK 2.685) have been recognised for expected warranty claims.

# Notes to the Financial Statements

## 13 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

|  | Group         |               | Parent company |               |
|--|---------------|---------------|----------------|---------------|
|  | 2020<br>TDKK  | 2019<br>TDKK  | 2020<br>TDKK   | 2019<br>TDKK  |
| <b>Payables to group enterprises</b>       |               |               |                |               |
| Between 1 and 5 years                      | 12.332        | 13.682        | 12.332         | 13.682        |
| Long-term part                             | 12.332        | 13.682        | 12.332         | 13.682        |
| Other short-term debt to group enterprises | 47.656        | 35.491        | 47.609         | 35.746        |
|  | <b>59.988</b> | <b>49.173</b> | <b>59.941</b>  | <b>49.428</b> |
| <b>Other payables</b>                      |               |               |                |               |
| Between 1 and 5 years                      | 8.633         | 2.746         | 8.633          | 2.746         |
| Long-term part                             | 8.633         | 2.746         | 8.633          | 2.746         |
| Other short-term payables                  | 15.579        | 12.770        | 14.058         | 10.731        |
|  | <b>24.212</b> | <b>15.516</b> | <b>22.691</b>  | <b>13.477</b> |
| <b>Deferred income</b>                     |               |               |                |               |
| Between 1 and 5 years                      | 1.977         | 1.110         | 1.977          | 1.110         |
| Long-term part                             | 1.977         | 1.110         | 1.977          | 1.110         |
| Within 1 year                              | 0             | 0             | 0              | 0             |
| Other deferred income                      | 9.138         | 9.418         | 9.138          | 9.418         |
|  | <b>11.115</b> | <b>10.528</b> | <b>11.115</b>  | <b>10.528</b> |

## 14 Deferred income

Deferred income relates to accrual of revenue from future services relating to the company's delivered products, grants and payments received in respect of income in subsequent years.

## Notes to the Financial Statements

|   | Group        |              | Parent company |              |
|---|--------------|--------------|----------------|--------------|
|   | 2020<br>TDKK | 2019<br>TDKK | 2020<br>TDKK   | 2019<br>TDKK |
| <b>15 Contingent assets, liabilities and other financial obligations</b>  |              |              |                |              |
| <b>Charges and security</b>   |              |              |                |              |
| The following assets have been placed as security with bankers:   |              |              |                |              |
| Floating charge of TDKK 5.000,<br>pledged in goodwill, operating<br>equipment, unregistered vehicles,<br>inventory, and simple claims at a total<br>booked value of | 211.731      | 152.117      | 211.731        | 152.117      |
| <b>Rental and lease obligations</b>   |              |              |                |              |
| Lease obligations under operating<br>leases. Total future lease payments:   |              |              |                |              |
| Within 1 year   | 1.515        | 1.553        | 970            | 935          |
| Between 1 and 5 years   | 1.390        | 1.954        | 992            | 1.033        |
|   | <b>2.905</b> | <b>3.507</b> | <b>1.962</b>   | <b>1.968</b> |
| Rental obligations, non-cancellation<br>period up to 41 months  | 10.313       | 14.629       | 3.601          | 4.836        |

### Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable is disclosed in the Annual Report of Teradyne Holdings Denmark ApS, which is the management company of the joint taxation purposes. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

# Notes to the Financial Statements

## 16 Related parties

|                             | <u>Basis</u>    |
|-----------------------------|-----------------|
| <b>Controlling interest</b> |                 |
| Teradyne Inc.               | Ultimate Parent |

### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

There have been no transactions with the Supervisory Board, the Executive Board, senior officers, significant shareholders, group enterprises or other related parties, except for sale of Mobile Industrial Robots Inc. (note 3), intercompany transactions and normal management remuneration.

### Consolidated Financial Statements

The Company is included in the Group Annual Report of the Parent Company

| <u>Name</u>   | <u>Place of registered office</u> |
|---------------|-----------------------------------|
| Teradyne Inc. | North Reading, MA, USA            |

The Group Annual Report of Teradyne Inc. may be obtained by contacting Mobile Industrial Robots A/S.

# Notes to the Financial Statements

## 17 Accounting Policies

The Annual Report of Mobile Industrial Robots A/S for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated and Parent Company Financial Statements for 2020 are presented in TDKK.

### Cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Teradyne Inc., the Company and the Group have not prepared a cash flow statement.

### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### Basis of consolidation

The Consolidated Financial Statements comprise the Parent Company, Mobile Industrial Robots A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

# Notes to the Financial Statements

## 17 Accounting Policies (continued)

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

### Translation policies

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## Income Statement

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

# Notes to the Financial Statements

## 17 Accounting Policies (continued)

### **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, work on own account recognised in assets, other operating income, expenses for raw materials and consumables and other external expenses.

### **Staff expenses**

Staff expenses comprise wages and salaries as well as payroll expenses.

### **Amortisation, depreciation and impairment losses**

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### **Other operating income and expenses**

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

### **Financial income and expenses**

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### **Tax on profit/loss for the year**

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish companies. The tax effect of the joint taxation is allocated to Danish enterprises in proportion to their taxable incomes.

## **Balance Sheet**

### **Intangible assets**

#### ***Development projects***

Costs of development projects comprise salaries, amortisation and other expenses directly or indirectly attributable to the Company's development activities.

Development projects that are clearly defined and identifiable and in respect of which technical

## Notes to the Financial Statements

### 17 Accounting Policies (continued)

feasibility, sufficient resources and a potential future market or development opportunity in the Group can be demonstrated, and where it is the intention to manufacture, market or use the project, are recognised as intangible assets. This applies if sufficient certainty exists that the value in use of future earnings can cover cost of sales, distribution and administrative expenses involved as well as the development costs.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Capitalised development costs are measured at cost less accumulated amortisation and impairment losses or at a lower recoverable amount. An amount corresponding to the recognised development costs is allocated to the equity item "Reserve for development costs". The reserve comprises only development costs recognised in financial years beginning on or after 1 January 2016. The reserve is reduced by amortisation of and impairment losses on the development projects on a continuing basis.

As of the date of completion, capitalised development costs are amortised on a straight-line basis over the period of the expected economic benefit from the development work. The amortisation period is 5 years.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

|  |           |
|--|-----------|
| Other fixtures and fittings, tools and equipment | 3-5 years |
| Leasehold improvements                           | 2-3 years |

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

# Notes to the Financial Statements

## 17 Accounting Policies (continued)

### **Impairment of fixed assets**

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

### **Investments in subsidiaries**

Investments in subsidiaries are measured at cost. Where cost exceeds the recoverable amount, write-down is made to this lower value.

### **Other fixed asset investments**

Other fixed asset investments consist of deposits.

### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses and costs of completion. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and direct labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

### **Receivables**

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, exhibitions and materials.

# Notes to the Financial Statements

## 17 Accounting Policies (continued)

### Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions include warranty obligations in respect of repair work within the warranty period of 1 year. Provisions are measured and recognised based on experience with guarantee work.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### Financial debts

Debts are measured at amortised cost, substantially corresponding to nominal value.

### Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

# Notes to the Financial Statements

## 17 Accounting Policies (continued)

### Financial Highlights

#### Explanation of financial ratios

|                  |  |
|------------------|--|
| Return on assets | $\frac{\text{Profit before financials} \times 100}{\text{Total assets}}$       |
| Solvency ratio   | $\frac{\text{Equity at year end} \times 100}{\text{Total assets at year end}}$ |
| Return on equity | $\frac{\text{Net profit for the year} \times 100}{\text{Average equity}}$      |