

# **Terma Aerostructures A/S**

Fabrikvej 1, 8500 Grenaa

## **Annual Report 2020/21**

The Annual Report was presented and approved at the annual general meeting of the Company on 27 May 2021

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Chairman

Central Business Register No. 35 23 62 52

The Annual Report includes 31 pages

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## Statements and Reports

### Statement by the Board of Directors and Management

The Board of Directors and Management have today discussed and approved the Annual Report of Terma Aerostructures A/S for the 2020/21 fiscal year.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the Company's financial position at 28 February 2021 and of the results of the Company's operations for the 2020/21 fiscal year.

Further, we consider the Management's Review to present a fair disclosure of the development in the Company's operations and financial conditions, the results for the year, and financial position as well as a description of the most significant risks and uncertainty factors that the Company face.

We recommend that the Annual Report be approved at the annual general meeting.

Herlev, 27 May 2021

Management:

Per Thiesen  
*General Manager*

Board of Directors:

Jes Munk Hansen  
*Chairman*

Steen M. Lynenskjold

Per Thiesen

# Statements and Reports

## Independent Auditor's Report

### To the stockholder of Terma Aerostructures A/S

#### Opinion

We have audited the Financial Statements of Terma Aerostructures A/S for the fiscal year 1 March 2020 – 28 February 2021 which comprise Income Statement, Balance Sheet, Statement of Changes in Equity and Notes, including Accounting Policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 28 February 2021 and of the results of the Company's operations for the fiscal year 1 March 2020 – 28 February 2021 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Company Financial Statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Independence*

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of the Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of the Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance as to whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Financial Statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and contents of the Financial Statements, including the note disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## **Statement on the Management's Review**

Management is responsible for the Management's Review.

Our opinion on the Financial Statements does not cover the Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read the Management's Review and, in doing so, consider whether the Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's Review.

Aarhus, 27 May 2021

EY Godkendt Revisionspartnerselskab  
CVR No. 30 70 02 28

Jes Lauritzen  
State-Authorized Public Accountant  
mne10121

# Management's Review

## Company Details

Terma Aerostructures A/S  
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8500 Grenaa  
Denmark

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Central Business Register No. 35 23 62 52  
Founded 30 April 2013  
Situated in Norddjurs Municipality

## Board of Directors

Jes Munk Hansen (chairman)  
Steen M. Lynenskjold  
Per Thiesen

## Management

Per Thiesen

## Auditors

EY Godkendt Revisionspartnerselskab

## Annual General Meeting

The annual general meeting is held at the Parent Company's address in Herlev on 27 May 2021.

# Mangement's Review

## Financial highlights

### Key figures

MDKK	2020/21	2019/20	2018/19	2017/18	2016/17
Order intake	595	821	496	582	32
Order backlog, year-end	1,053	1,207*	953*	942*	810*
Revenue	748	567	485	450	411
EBITDA	89	67	40	16	31
Operating profit	64	42	12	-9	9
Net financials	-10	-11	-8	2	-3
Earnings before special items and tax	54	31	18	17	16
Special items	0	0	-15	-23	-10
Earnings before tax (EBT)	54	31	3	-6	6
<b>Profit for the year</b>	<b>43</b>	<b>24</b>	<b>2</b>	<b>-5</b>	<b>5</b>
Non-current assets	238	197	185	198	193
Current assets	449	375	346	305	173
<b>Total assets</b>	<b>687</b>	<b>572</b>	<b>531</b>	<b>503</b>	<b>366</b>
Investments in property, plant, and equipment	54	28	13	29	72
<b>Equity</b>	<b>314</b>	<b>256</b>	<b>228</b>	<b>246</b>	<b>222</b>
Provisions	28	20	28	31	15
Current liabilities other than provisions	320	283	275	226	129

### Financial Ratios

Net profit ratio	8.6	7.4	2.4	(1.9)	2.3
Return on investments	10.4	7.7	2.3	(2.0)	2.7
Current ratio	140	132	126	135	134
Equity ratio	45.8	44.8	43	48.9	60.7
Return on equity	14.9	9.9	1.0	(2.2)	2.1

<b>Average number of full-time employees</b>	<b>520</b>	<b>421</b>	<b>384</b>	<b>357</b>	<b>311</b>
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\* Including framework agreements, e.g. the F-35 Joint Strike Fighter Program.

Financial ratios are calculated in accordance with "Recommendations and financial ratios" of the Danish Finance Society

### Definitions to Financial Ratios:

Net profit ratio:	$\frac{\text{Operating profit} \times 100}{\text{Revenue}}$	Current ratio:	$\frac{\text{Current assets} \times 100}{\text{Current liabilities other than provisions}}$
Return on investment:	$\frac{\text{Operating profit} \times 100}{\text{Average operating assets}}$	Equity Ratio:	$\frac{\text{Equity at the end of the year} \times 100}{\text{Total liabilities at year-end}}$
Return on equity:	$\frac{\text{Profit for the year} \times 100}{\text{Average equity}}$		

## Management's Review

### Results for 2020/21

Revenue for the fiscal year was 748 MDKK, equivalent to a growth of 32%. The order backlog at year-end was 1,053 MDKK. Earnings before tax were 54 MDKK, compared to 31 MDKK in 2019/20.

The good results were achieved in a year dominated by COVID-19. The production facility in Grenaa had COVID-19 cases that disrupted production; however, the cases were contained, and effective restrictions implemented. Since the outbreak of the COVID-19 pandemic, Terma Aerostructures A/S has taken measures to ensure safety of our employees and reasonably mitigate the operational impact. Thereby, Terma Aerostructures A/S has maintained its operations running during the pandemic and delivered the best financial result to date. The good results were achieved by an intense focus on meeting On-Time-Delivery targets as well as timely recruitment of necessary staff.

The Aerostructures manufacturing production in Grenaa will ensure production of parts and components for the aircraft industries at an international level with strict focus on delivering high quality products, on time delivery, and with a constant strive for cost reduction to ensure a healthy and profitable business.

The Board of Directors and Management greatly appreciate the dedication, commitment, and efforts of the employees throughout the year and thank the leadership group in Terma Aerostructures for the extraordinary good result achieved.

### Outlook for 2021/22

In 2021/22, revenue is expected to increase by approx. 5%, while earnings before tax are expected to exceed 2020/21. The improved profitability is driven by production efficiency and reduced producibility issues.

The COVID-19 pandemic persists and is expected to impact Terma also in 2021/22, however, Terma Aerostructures remains committed to delivering on our agreements.

## Business Activities

### Market Conditions

Terma Aerostructures is a world-class partner for advanced composites and metal aerostructures and is a key supplier to the world's largest defense program – F-35 Joint Strike Fighter. Over 600 F-35s have been delivered to customers around the world with more countries expected to join the program in the coming years. Through multi-year agreements, Terma Aerostructures delivers aerostructures to Lockheed Martin, BAE Systems, General Dynamics, Marvin Engineering Company, and Northrop Grumman from our production facility in Grenaa, Denmark.

The F-35 program has grown significantly over the years, and Terma Aerostructures' strong value proposition on structural composite components and Alternate Mission Equipment (AME) across our five key accounts has become a fundamental enabler for our strategic growth ambitions.

### The business

Continuous investments have been made to increase and prepare the production capacity to F-35 full-rate production. New and major investments were made to ensure enough capacity to support the order intake increase.

As the strong demand for our products and services continues to increase, we are constantly monitoring our capacity with the objective of remaining an agile and available supplier to all aircraft in the program and to be able to respond to new business opportunities.

### Risks

Terma Aerostructures' main risk relates to the overall political environment within the F-35 program. The company is highly dependent on the development of this program; however, the risk is countered through continuous financial management and planning of resources.

In general, there are no significant credit risks relative to individual customers.

Terma Aerostructures primarily sells and buys in DKK, EUR, and USD currencies. Risks relative to other currencies than EUR and DKK are hedged by entering forward exchange contracts in connection with the acceptance and conclusion of contracts.

### **Corporate Social Responsibility and Equal Representations of Genders**

The Group's CSR efforts are described in a separate Corporate Social Responsibility Report, and Terma Aerostructures will support the initiatives accordingly. The report complies with the Danish Financial Statements Act section §99a and §99b. The report also serves as the Group's Communication on Progress to the UN Global Compact.

The CSR Report 2020/21 is available at: [https://www.terma.com/media/gs2bapqt/csrreport\\_2020-2021.pdf](https://www.terma.com/media/gs2bapqt/csrreport_2020-2021.pdf)

### **Events after the Balance Sheet Date**

Following the end of the fiscal year, no significant events have occurred which affect the assessment of the Company's financial position as reported on 28 February 2021, or the annual report 2020/21.

# Financial Statements

## Income statement 1 March - 28 February

DKK 1,000	Note	2020/21	2019/20
<b>Revenue</b>	3,4	748,211	567,100
Production costs	5	(626,177)	(482,916)
<b>Gross Profit</b>		122,034	84,184
Distribution costs	5	(33,477)	(25,267)
Administrative costs	5,6	(24,652)	(17,059)
Other operating income		287	-
Other operating costs		-	(100)
<b>Operating profit</b>		64,192	41,758
Financial income	7	3,788	3,580
Financial costs	7	(14,017)	(14,400)
<b>Earnings before tax (EBT)</b>		53,963	30,938
Tax on profit	8	(11,362)	(6,843)
<b>Profit for the year</b>		42,601	24,095
<b>Proposed profit appropriation</b>	21		

# Balance Sheet 28 February

DKK 1,000

Note

2021

2020

## ASSETS

### Non-current assets

<b>Intangibles</b>	9		
Software		3,603	239
Software in process		8,286	7,336
Development projects completed		22,962	23,178
Development projects in process		10,696	4,938
		<u>45,547</u>	<u>35,691</u>

### Plant and equipment

Plant and machinery	10	150,173	141,261
Fixtures and fittings, tools and equipment		3,368	3,014
Plant and equipment under construction		38,896	16,816
		<u>192,437</u>	<u>161,091</u>
<b>Total non-current assets</b>		<u>237,984</u>	<u>196,782</u>

### Current assets

#### Inventories

Raw materials and consumables		147,741	89,299
Work in process		18,346	29,066
Prepayments to suppliers		7,107	0
		<u>173,194</u>	<u>118,365</u>

#### Receivables

Trade receivables		26,522	64,291
Construction contracts	11	70,986	90,629
Amounts owed by Parent Company		118,448	72,411
Other receivables		38,644	16,385
Prepayments and deferred charges		643	396
		<u>255,243</u>	<u>244,112</u>

#### Cash at bank and in hand

Total current assets		20,957	12,191
<b>TOTAL ASSETS</b>		<u>449,394</u>	<u>374,668</u>
		<u>687,378</u>	<u>571,450</u>

## Balance Sheet 28 February

DKK 1,000	Note	2021	2020
<b>EQUITY AND LIABILITIES</b>	12		
<b>Equity</b>			
Capital stock		5,000	5,000
Reserve for development costs		9,983	3,852
Reserve for hedging instruments		10,515	(5,242)
Retained earnings		288,988	252,518
<b>Total equity</b>		<u>314,486</u>	<u>256,128</u>
<b>Provisions</b>			
Provisions regarding construction contracts		329	941
Deferred tax	13	27,493	19,336
<b>Total provisions</b>		<u>27,822</u>	<u>20,277</u>
<b>Liabilities other than provisions</b>			
<b>Non-current liabilities other than provisions</b>			
Other non-current liabilities	14	<u>25,069</u>	<u>11,636</u>
<b>Current liabilities other than provisions</b>			
Construction contracts	11	185,482	188,132
Trade payables		71,414	40,479
Amounts owed to affiliated companies		3,832	2,708
Other payables		59,273	52,090
		<u>320,001</u>	<u>283,409</u>
<b>Total liabilities other than provisions</b>		<u>345,070</u>	<u>295,045</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u>687,378</u>	<u>571,450</u>
<b>Accounting policies</b>	1		
<b>Special items</b>	2		
<b>Lease commitments</b>	15		
<b>Events after the balance sheet date</b>	16		
<b>Charges and securities</b>	17		
<b>Contingent liabilities</b>	18		
<b>Related parties</b>	19		
<b>Financial instruments and financial risks</b>	20		

## Statement of Changes in Equity

DKK 1,000	Note	<u>Capital Stock</u>	Reserve for development costs	Reserve for hedging instruments	Retained Earnings	Total
Equity at 29 February 2020		5,000	314	(8,931)	231,961	228,344
Changes in value of hedging instruments, etc. (after tax)		-	-	3,689	-	3,689
Result of the year	21	-	3,538	0	20,557	24,095
Equity at 28 February 2021		5,000	3,852	(5,242)	252,518	256,128
Changes in value of hedging instruments, etc. (after tax)		-	-	15,757	-	15,757
Result of the year	21	-	6,131	-	36,470	42,601
<b>Equity at 28 February 2021</b>		<b>5,000</b>	<b>9,983</b>	<b>10,515</b>	<b>288,988</b>	<b>314,486</b>

# Notes

## 1. Accounting Policies

The Annual Report of Terma Aerostructures A/S for 2020/21 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to large reporting class C entities. According to the derogation in § 86, section 4, a Cash Flow Statement has not been prepared. The Financial Statements of Terma Aerostructures A/S are included in the Consolidated Financial Statements of Terma A/S and of the Group Parent Company Thrigé Holding A/S, Lystrup.

Recognition and measurement of derivative financial instruments are made in accordance with International Financial Reporting Standards (IFRS), cf. the Danish Financial Statements Act, § 37 section 5.

Effective from the financial year 2020/21, the Company has implemented amending act no. 1716 of 27 December 2018 to the Danish Financial Statements Act. The implementation of the amending act has not affected the Company's accounting policies on recognition and measurement of assets and liabilities but has solely entailed new and amended presentation and disclosure requirements.

The accounting policies are consistent with those of last year.

## Foreign currency translation

Transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognized in the Income Statement as financial income or financial costs.

Receivables, payables, and other monetary items denominated in foreign currencies, which are not settled on the Balance Sheet date, are translated at the exchange rates at the Balance Sheet date. The difference between the exchange rates at the Balance Sheet date and at the date at which the receivable or payable arose or was recognized in the latest Financial Statements is recognized in the Income Statement as financial income or financial costs.

## Derivative financial instruments

Derivative financial instruments are initially recognized in the Balance Sheet at cost and are subsequently measured at fair value. Positive and negative fair values of derivative financial instruments are included in other receivables and other payables, respectively.

Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a hedge of the fair value of a recognized asset or liability are recognized in the Income Statement together with changes in the fair value of the hedged asset or liability.

Changes in the fair value of derivative financial instruments designated as and qualifying for recognition as a hedge of future assets or liabilities are recognized directly in other receivables or other payables and in the equity. If the hedged forecast transaction results in the recognition of assets or liabilities, amounts which were previously recognized in the equity are transferred to the cost of the asset or liability, respectively. If the hedged forecast transaction results in income or costs, amounts previously recognized in the equity are transferred to the Income Statement in the period in which the hedge item affects the profit or loss.

Changes in the effective portion of the fair value of derivative financial instruments that are designated and qualify as hedge accounting are recognized in the hedging reserve within equity. When the hedged transaction materializes, amounts previously recognized in other comprehensive income are transferred to the same item as the hedged item.

For derivative financial instruments that do not qualify for hedge accounting, changes in fair value are recognized in the Income Statement on a regular basis.

## **Income Statement**

### **Revenue**

Revenue comprises the deliveries for the year and the value of construction contracts in process with significant customization.

Revenue from contract work in process with an insignificant degree of customization is recognized in the Income Statement when the transfer of risk to the customer has taken place. Any discounts allowed are deducted from the revenue.

Construction contracts with significant customization are recognized as revenue by reference to the percentage of completion method, which means that revenue corresponds to the selling price of work performed during the year.

### **Production costs**

Production costs comprise costs, including depreciation, amortization, and salaries, incurred in generating the revenue for the year. Such costs include direct and indirect costs for raw materials and consumables, wages and salaries, depreciation of production plants, and other production costs.

Production costs also comprise research and development costs that do not qualify for capitalization and amortization of capitalized development costs.

Production costs also comprise provisions for losses on construction contracts.

### **Distribution costs**

Costs incurred in distributing goods sold during the year and in conducting sales campaigns, etc. during the year are recognized as distribution costs. Also, costs relating to sales staff, advertising, exhibitions, and depreciation are recognized as distribution costs.

### **Administrative costs**

Administrative costs comprise costs incurred during the year for the Management and administration, including costs related to administrative staff, office premises and office expenses, and depreciation.

### **Other operating income and costs**

Other operating income and costs comprise items secondary to the principal activities, including gains and losses on disposal of intangibles, plant, and equipment.

## **Financial income and costs**

Financial income and costs comprise interest income and costs, gains and losses on receivables, payables, and other transactions denominated in foreign currencies, amortization of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

## **Tax on profit for the year**

Terma Aerostructures A/S is subject to the compulsory Danish joint taxation method and therefore taxed jointly with Thrige Holding A/S and the Group's Danish subsidiaries.

Thrig Holding A/S is the administrative company for the joint taxation, and as a consequence, it settles all tax payments with the authorities.

The current Danish corporate income tax is allocated by payment of the joint taxation contribution between the jointly taxed companies relative to the taxable income. In this respect, companies with tax loss receive joint taxation contributions from companies which have used this loss to reduce their own tax profit.

Tax for the year which comprises current tax for the year, the joint taxation contribution, and changes in deferred tax. The tax expense relating to the profit for the year is recognized in the Income Statement, and the tax expense relating to amounts directly recognized in the equity is recognized directly in the equity.

## **Balance Sheet**

### **Intangibles**

Development projects comprise cost, salaries, and amortization directly attributable to the development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources, and a potential future market or development opportunities can be evidenced, and where it is intended to produce, market, or use the project, are recognized as intangibles, provided that the cost can be measured reliably, and that there is sufficient assurance that future earnings can cover production costs, selling costs, administrative costs, and development projects. Other development projects in process are recognized in the Income Statement when incurred.

Capitalized development projects are recognized at cost less accumulated amortization and impairment losses.

Following the completion of development projects, capitalized development costs are amortized concurrently with the sale of the developed products, alternatively on a straight-line basis over the estimated useful life. The amortization period is usually 6-15 years.

Software licenses are measured at cost less accumulated depreciation and impairment loss. Software licenses are depreciated over the contract period, however, not longer than 10 years.

Gains and losses on the disposal of development projects and software licenses are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognized in the Income Statement under other operating income and other operating costs, respectively.

## **Plant and equipment**

Plant and machinery, and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, subcontractors, and wages and salaries. No interest is included.

The cost of a total asset is divided into separate elements which are depreciated separately if the useful life of the individual elements varies.

Depreciation is provided on a straight-line basis over the expected useful lives of the assets as follows:

Plant and machinery: 3-20 years

Fixtures and fittings, tools and equipment 3-7 years

The basis of depreciation is based on cost reduced by the residual value of the asset at the end of its useful life and impairment losses, if any. The depreciation period and the residual value are determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognized.

In case of changes in the depreciation period or the residual value, the effect on the amortization charges is recognized prospectively as a change in accounting estimates.

Depreciation is recognized in the Income Statement as production costs, distribution costs, and administrative costs, respectively.

Gains and losses on the disposal of plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. The gains or losses are recognized in the Income Statement as other operating income or other operating costs, respectively.

## **Impairment of non-current assets**

The carrying amount of intangibles, plant, and equipment is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortization.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the expected net income from the use of the asset or the group of assets and expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognized impairment will only be reversed if the reason for impairment no longer exists.

## **Inventories**

Inventories are measured at cost in accordance with the FIFO method. Where the net realizable value is lower than the cost, inventories are written down to this lower value.

Raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in process are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries, and indirect production overheads. Indirect production overheads comprise indirect materials and wages and salaries as well as maintenance and depreciation of production machinery and equipment as well as factory administration and Management. Borrowing costs are not included in the cost.

The net realizable value of inventories is calculated as the sales amount less costs of completion and costs necessary to make the sale, and is determined taking into account marketability, obsolescence, and development in expected selling price.

## **Receivables**

Receivables are recognized initially at fair value and subsequently measured at amortized cost less impairment losses. The impairment assessment is based on the Expected Credit Loss model (ECL).

The ECL model involves a three-stage approach under which financial assets move through the stages as their credit quality changes.

The stages determine how impairment losses are measured and the effective interest is applied. For trade receivables, the company applies the simplified approach, which permits the use of lifetime ECL. Provision rates are determined based on grouping of trade receivables sharing the same credit risk characteristics and days past due.

Regarding Group intercompany loans, impairment losses will be recognized based on 12-month or lifetime ECL depending on whether a significant increase in credit risk has arisen since initial recognition.

## ***Construction contracts***

Construction contracts are measured at the selling price of the work performed. The impairment assessment is based on the ECL model, cf. above.

The selling price is measured on the basis of the stage of completion at the Balance Sheet date and total expected income from the individual contract work. When the selling price of a contract cannot be measured reliably, the selling price is measured at the costs incurred or at net realizable value, if this is lower.

The individual construction contract is recognized in the Balance Sheet under either receivables or liabilities, depending on the net amount of the selling price less payables. Net assets are constituted by the sum of the construction contracts where the selling price of the work performed exceeds the amount which has been invoiced on account. Net liabilities are constituted by the sum of the construction contracts where the amount which has been invoiced on account exceeds the selling price.

Selling costs and costs incurred in securing contracts are recognized in the Income Statement when incurred.

## ***Prepayments***

Prepayments recognized under current assets comprise costs incurred concerning subsequent fiscal years.

## **Equity**

### ***Reserve for development costs***

The reserve for development costs comprises recognized development costs reduced by amortizations and taxes. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognized development costs are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

### ***Exchange rate adjustment and hedging instrument reserve***

The reserve contains the accumulated net change in the fair value of hedging transactions that meet the criteria for hedging future cash flows and for which the hedged transaction has yet to be realised. The tax effect on these transactions has also been included.

### ***Proposed dividend***

Dividend proposed is recognized as a liability at the date when they are adopted at the general meeting (declaration date). Dividend during the year (extraordinary) or dividend expected to be distributed for the year are disclosed separately under equity.

### ***Current tax and deferred tax***

Current tax payable and receivable is recognized in the Balance Sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Payable and receivable joint tax contributions are recognized in the Balance Sheet under balances for the Parent Company.

Deferred tax is measured using the Balance Sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities. Where different tax rules can be applied to determine the tax base, deferred tax is measured on the basis of the planned use of the asset or settlement of the liability, respectively.

The deferred tax is measured according to the tax rules and tax rates applicable at the Balance Sheet date.

## **Provisions**

Provisions comprise anticipated costs related to losses related to construction contracts in process. Provisions are recognized when, as a result of past events, the Company has a legal or a constructive obligation, and it is probable that settlement of the obligation will result in an outflow of financial resources.

If it is probable that the total costs related to a construction contract will exceed the total income, the expected total loss of the construction contract is recognized as a provision.

### ***Liabilities other than provisions***

Other liabilities are measured at net realizable value.

## **Fair value**

Fair value measurements are based on the principal market. If no principal market exists, the measurement is based on the most advantageous market, i.e. the market that maximizes the price of the asset or liability less transaction and/or transport costs.

All assets and liabilities which are measured at fair value, or whose fair value is disclosed, are classified based on the fair value hierarchy, see below:

- Level 1: Value in an active market for similar assets/liabilities
- Level 2: Value based on recognized valuation methods on the basis of observable market information
- Level 3: Value based on recognized valuation methods and reasonable estimates (non-observable market information).

## **Segment information**

Revenue has been allocated according to business segments and geographical markets. Segment information complies with accounting policies, risks, and internal financial management of the Group.

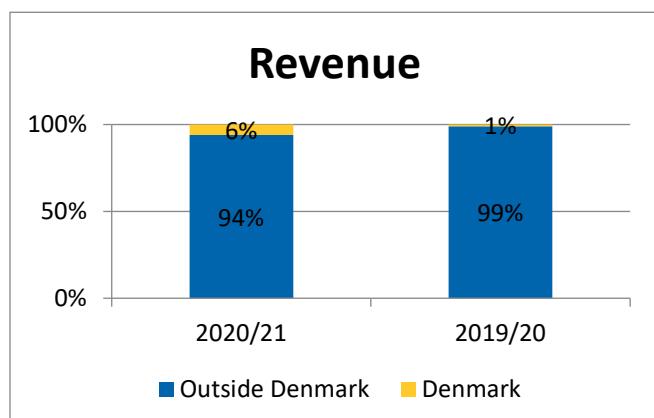
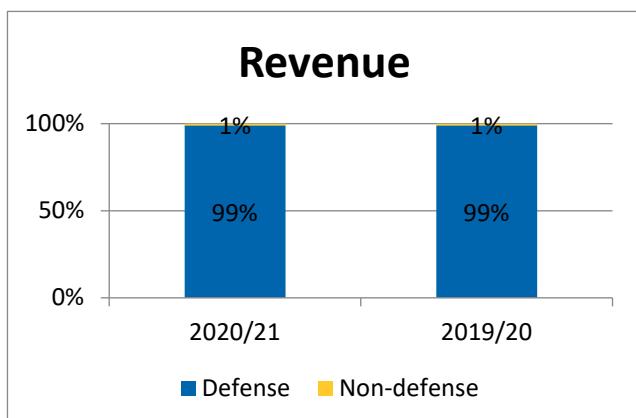
### **2. Special items**

Special items comprise significant income and cost of a special character in relation to the Company's operating activities generating income, i.e. costs in connection with comprehensive restructuring of processes and fundamental structural modifications and related gains and losses on disposals which will be of significance over a period of time.

Special items also comprise other significant one-off expenses which according to the Management are not a part of the operating activities of the Company.

The profit for this year, and last year, have not been impacted by circumstances which according to the Management deviate from being a part of the operating activities.

### **3 Segment information, revenue**



#### 4. Revenue

	2020/21	2019/20
DKK 1,000		
Goods and services	14,002	7,429
Construction contracts	<u>734,209</u>	<u>559,671</u>
	<u>748,211</u>	<u>567,100</u>

#### 5. Staff costs

	2020/21	2019/20
DKK 1,000		
Wages and salaries	237,154	186,062
Pensions	18,546	14,806
Other social security costs	<u>5,706</u>	<u>4,992</u>
	<u>261,407</u>	<u>205,860</u>
Average number of full-time employees	<u>520</u>	<u>421</u>

The Board of Directors do not receive any remuneration. The Management consisted of 1 person so the remuneration for the Management has not been disclosed.

Incentive programs have been established for employees in managerial positions. The programs comprise the possibility of settlement in cash depending on achievement of specific targets. The programs run mainly annually, and a small portion runs multi-annually

#### 6. Fees paid to auditors

With reference to the Danish Financial Statements Act § 96, section 3, fees paid to auditors are not reported. The fees are included in the Consolidated Financial Statements of Terma A/S.

#### 7. Financial income and costs

	2020/21	2019/20
DKK 1,000		
Intra-group interest, current assets	-	59
Other interest	6	-
Hedging income	<u>3,782</u>	<u>3,521</u>
<b>Financial income</b>	<u>3,788</u>	<u>3,580</u>
Intra-group interest, current liabilities	1,550	291
Bank charges	373	94
Costs of hedging transactions	<u>12,094</u>	<u>14,015</u>
<b>Financial costs</b>	<u>14,017</u>	<u>14,400</u>
<b>Net financial income and costs</b>	<u>(10,229)</u>	<u>(10,820)</u>

#### 8. Tax

	2020/21	2019/20
DKK1,000		
Current joint taxation contribution/current tax	7,650	1,120
Deferred tax adjustments for the year	<u>8,156</u>	<u>6,763</u>
<b>Total tax</b>	<u>15,806</u>	<u>7,883</u>
Recognized as follows		
Tax on profit or loss	11,362	6,843
Tax on changes in equity	<u>4,444</u>	<u>1,040</u>
	<u>15,806</u>	<u>7,883</u>

## Corporate tax payable

DKK 1,000	2020/21	2019/20
Corporate income tax payable at 1 March	-	-
Tax for the year/joint tax contribution	7,650	1,120
Transferred to intra-group balances	(7,650)	(1,120)
<b>Corporate tax payable at 28 February</b>	<b>-</b>	<b>-</b>

## 9. Intangibles

DKK 1,000	Software	Software in process	Development projects, completed	Development projects, in process	Total
Cost at 1 March 2020	319	7,336	65,465	4,938	78,058
Additions	548	3,950	-	7,860	12,358
Transfers	3,000	(3,000)	2,102	(2,102)	-
Disposals	-	-	(7,116)	-	(7,116)
<b>Cost at 28 February 2021</b>	<b>3,867</b>	<b>8,286</b>	<b>60,451</b>	<b>10,696</b>	<b>83,300</b>
Amortizations and impairment at 1 March					
2020	80	-	42,287	-	42,367
Amortizations and impairments	184	-	2,318	-	2,502
Disposals	-	-	(7,116)	-	(7,116)
Amortizations and impairments at 28 February					
2021	264	-	37,489	-	37,753
<b>Carrying value at 28 February 2021</b>	<b>3,603</b>	<b>8,286</b>	<b>22,962</b>	<b>10,696</b>	<b>45,547</b>
Amortized over	<b>3-10 years</b>		<b>6-15 years</b>		

### Development projects

Development projects comprise large and small projects in all Terma Aerostructures' Business Areas. Investments are made in the development of:

- Physical products or product platforms based on a set of technologies
- Production processes with future profitability, supporting provision of one or more of the other assets.

A development project is initiated based on an assessment of the business potential described in a business case. Terma uses a gateway model ensuring ongoing follow-up of the development projects.

### Recognition and measurement in the financial statements

It is a prerequisite for capitalization

- that an explicit sales evaluation exists describing whether the asset in itself or in a modified form may form the basis of repeated sales to one or more customers*
- that the technological challenges are described and that resource requirements of the development projects are described*
- that a financial impact analysis is made.*

Development projects are valued at cost less accumulated amortization and write-downs, or recoverable amount if this is lower.

Capitalized development costs are amortized concurrently with the sale of the developed products and platforms or on a straight-line basis over the estimated useful life.

The amortization profile is determined based on a business case, and the amortization base comprises both existing and expected orders. An estimated useful life of usually no more than 10 years is attached to the amortization profile, adjusted according to the investment amount. The amortization profile is reevaluated on an annual basis.

All development projects are evaluated to ensure that future earnings justify the carrying amount. An annual impairment test of the individual development project will ensure this, in which the discounted expected cash flow is compared with the carrying amount. Ongoing projects are discounted with a WACC of 13-15% after tax, and finished projects are discounted with a WACC of 11-13% after tax.

#### *Sensitivity analysis*

An increase in the WACC percentage of 1% will decrease the discounted value of the projects, but they will all remain within the carrying amount.

#### **10. Plant and equipment**

	Plant and machinery	Fixtures and fittings, tools and equipment	Plant and equipment under construction	Total
DKK 1,000				
Cost at 1 March 2020	325,724	12,588	16,816	355,128
Transfers	7,419	73	(7,492)	0.36
Additions	22,443	1,660	29,572	53,675
Disposals	(3,702)	(602)	-	(4,304)
Cost at 28 February 2021	351,883	13,719	38,896	404,499
Depreciation and impairments at 1 March 2020	184,463	9,574	-	194,037
Depreciations	20,931	1,361	-	22,292
Disposals	(3,683)	(584)	-	(4,267)
Depreciations and impairments at 28 February 2021	201,711	10,351	-	212,062
<b>Carrying amount at 28 February 2021</b>	<b>150,173</b>	<b>3,368</b>	<b>38,896</b>	<b>192,437</b>
Depreciated over	<u>3-20 years</u>	<u>3-7 years</u>		

#### **11. Construction contracts**

	2021	2020
DKK 1,000		
Selling price of construction contracts	1,126,574	782,735
Invoiced on account	(1,241,069)	(880,238)
<b>Construction contracts at 28 February</b>	<b>(114,495)</b>	<b>(97,503)</b>

Recognized as follows:

Construction contracts (assets)	70,986	90,629
Construction contracts (liabilities)	(185,482)	(188,132)
	<b>(114,495)</b>	<b>(97,503)</b>

#### **12. Equity**

The capital stock consists of 5,000 stock with nominal value each of 1,000 DKK. None of the stock have special rights. The capital stock has remained unchanged during the preceding five years.

### 13. Deferred tax

	2021	2020
DKK 1,000		
Deferred tax at 1 March	19,336	12,573
Adjustments for the year	8,157	6,763
<b>Deferred tax at 28 February</b>	<b>27,493</b>	<b>19,336</b>

Recognized as follows:

Intangible assets	7,404	6,185
Plant and equipment	16,689	15,040
Construction contracts	(72)	1,061
Other payables	3,472	(2,950)
<b>Deferred tax at 28 February</b>	<b>27,493</b>	<b>19,336</b>

Expected timeframe for elimination of deferred tax liabilities:

0-1 years	4,895	2,520
1-5 years	12,868	5,186
>5 years	9,730	11,630
	<b>27,493</b>	<b>19,336</b>

### 14. Non-current liabilities other than provisions

	Liabilities	Fair value	Nominal value	Long-term liabilities	Short-term liabilities	Loans outstanding after 5 years
DKK 1,000						
Other non-current liabilities	25,069	25,069	25,069	25,069	-	25,069
<b>28 February 2021</b>	<b>25,069</b>	<b>25,069</b>	<b>25,069</b>	<b>25,069</b>	<b>-</b>	<b>25,069</b>

### 15. Lease commitments

	2021	2020
<b>Lease commitments</b>		
Operational lease falling due within 5 years	2,862	3,374
Operational lease falling due after 5 years	-	14

The Company has entered into a rent agreement with the Parent Company Terma A/S, valid until 1 March 2023. The annual rent amounts to 7,513 tDKK (2019/20: 7,023 tDKK), and as of 28 February 2021, the total commitment amounts to 15,026 tDKK (2019/20: 21,070 tDKK).

### 16. Events after the balance sheet date

Following the end of the fiscal year, no significant events have occurred which affect the assessment of the Company's financial position as reported on 28 February 2021, or the annual report 2020/21.

### 17. Charges and security

No assets have been charged or otherwise provided as security for bankers or others.

### 18. Contingent liabilities

The Company is jointly taxed with Thrigé Holding A/S and the other Danish subsidiaries in the Group. Within the taxation group, the Company is jointly and severally liable in line with the other Group members for payment of corporate income tax and withholding tax in Denmark. The net obligations of the jointly taxed companies towards the Danish Central Tax Administration (SKAT) appear from the Thrigé Holding A/S (CVR No. 26 31 16 83) annual accounts. Any corrections to the joint taxation income and withholding tax appearing at a later time may result in the Company being liable for a larger amount.

## 19. Related parties

Related parties of Terma Aerostructures A/S consist of:

### Constituting control

Terma A/S, 8520 Lystrup, 100% ownership.

Terma A/S is a 100% owned subsidiary of Thrigs Holding A/S (CVR no. 26 31 16 83), Lystrup, which again is 100% owned by Thomas B. Thrigs Fond (CVR-no. 10 15 62 11), Herlev.

### Other related parties

The Company's related parties exercising significant influence comprise the Board of Directors, Management, managerial staff, and their family members. Further, related parties comprise companies in which the above-mentioned persons have substantial interests.

### Transactions with related parties

DKK 1,000	2020/21	2019/20
Sale to Parent Company	17,440	8,211
Sale to Group companies	-	1
Purchase from Parent Company	25,792	11,959
Purchase from Group companies	14,065	10,951
Purchase of services from Parent Company	43,859	28,773
Rent paid to Parent Company	7,513	7,023
Interest paid to Parent Company	1,430	-
Interest paid by Parent Company	-	59
Interest paid to Group company	120	291
Reinvoicing of cost to Parent Company	1,160	730
Reinvoicing of cost from Parent Company	3,272	2,914
Reinvoicing of cost from Group company	424	553
Receivable from parent company	118,448	72,411
Debt to Group company	3,832	2,708

## 20. Financial instruments and financial risk

Through its operations, Terma Aerostructures A/S is exposed to certain financial risks; these financial risks relate to and are defined as follows:

Liquidity risk	The risk that the Company is not able to meet its future cash flow needs
Credit risk	The risk of incurring a financial loss if a customer or counterpart fails to fulfill its contractual obligations
Market risk	The risk of losses in financial positions arising from movements in interest, raw material prices, and currency rates

Policies and objectives for handling financial risks are regularly assessed and approved by the Board of Directors.

Sensitivity analyses and stress tests are performed. Sensitivity information reported is calculated at Balance Sheet date and comprises only sensitivity relating to financial instruments, so the amounts disclosed do not necessarily give a complete picture of the Company's risk relating to changes in currency rates and interest rates.

## Liquidity risk

<u>Related business activity</u>	<u>Implication</u>	<u>Risk mitigation</u>	<u>Impact</u>
The Group is exposed to liquidity risk due to ongoing normal business activities, and repayment of loans.	<i>Effect: Medium</i> <i>Threat: Low</i>	Liquidity is managed at Group level. Liquidity forecasts are produced and updated regularly based on forecasts on operational cash flows, and investment commitments.	The Company has entered into a cash pool arrangement with the Parent Company Terma A/S, and a current liquidity surplus or deficit will be lent to or borrowed from Terma A/S on market conditions. It is the Management's opinion that the Company has sufficient financial resources to settle obligations as they become due.

Investments are classified as financial assets at fair value through profit or loss (financial derivatives) or as loans and receivables. The classification depends on the purpose for which the investments were acquired. Financial assets classified at fair value through profit or loss are investments that are measured and reported at fair value in the internal management reporting. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are included in trade receivables and other receivables in the statement of financial position.

Below is a maturity analysis of the financial liabilities at year-end, 28 February 2021 and 29 February 2020:

	2021			2020				
	Carrying amount/ contractual cash flow	<1 year	>1 year <5 years	>5 years	Carrying amount/ contractual cash flow	<1 year	>1 year <5 years	>5 years
DKK 1,000								
Liabilities other than provisions	345,070	320,001	-	25,069	295.045	283.409	1.249	10.387

## Credit risk

<u>Related business activity</u>	<u>Implication</u>	<u>Risik mitigation</u>	<u>Impact</u>
The Company is exposed to credit risk from receivables and from balances with associated companies and Parent Company.	<i>Effect: Medium</i>	The Company conducts credit assessments of new customers and partners.	In general, there is no significant credit risk relative to individual customers.
Risks related to receivables occur when customers do not pay as agreed.	<i>Threat: Low</i>	Customers outside Europe and North America are individually assessed and based on the assessment, the trade may be handled on letter of credit.  Credit insurance from EKF is used if deemed necessary.	In 2020/21, the Company has not incurred any financial loss on debtors.  The Company does not expect any loss on trade receivables, construction contracts, or amounts owed by associated companies.

In 2020/21, there was no impairment of receivables. 8% of the receivables exceeded payment terms with more than one month.

Accounts receivable from sales are specified as follows:

DKK 1,000	2021	2020
Europe	4,085	6,520
North and central Amerika	22,437	57,771
<b>Accounts receivable at 28 February</b>	<b>26,522</b>	<b>64,291</b>
<hr/>		

Overdue accounts receivable:

DKK 1,000	2021	2020
Up to 1 month	927	2,729
Between 1 and 2 months	1,332	342
More than 2 months	834	7,083
<b>Overdue accounts receivable at 28 February</b>	<b>3,093</b>	<b>10,154</b>
<hr/>		

## Interest rate risk

The Company has entered into a cash pool arrangement with the Parent Company Terma A/S, and a current liquidity surplus or deficit will be loaned to or borrowed from Terma A/S on market conditions.

### *Sensitivity to interest rate risk*

The calculated effect of a 1%-point increase in the interest rate would affect the profit/loss by 1.1 MDKK (2019/20: 0.7 MDKK) and the equity by 0.9 MDKK (2019/20: 0.5 MDKK).

A 1%-point decrease of the interest rate would have a corresponding inverse effect. However, not below zero interest rates.

## Currency risk

The financial statement is reported in DKK.

<u>Related business activity</u>	<u>Implication</u>	<u>Risik mitigation</u>	<u>Impact</u>
The Company is exposed to currency risk primarily related to buying and selling in DKK, EUR, and USD.	Effect: High Threat: Low	It is the Company's policy to use derivative instruments to hedge currency risks, especially USD cash flows, and forward exchange contracts are entered into in connection with the acceptance and conclusion of contracts.	The effect from currency risk originates mainly from cash flows in connection with buying and selling in USD. The Company has hedged these currency risks in accordance with the Group's policy. As in 2019/20, the Company has only used derivative financial instruments to hedge exchange rate risks.

At year-end the company held the following derivative financial instruments:

2020/21

Currency (DKK 1,000)

USD

EUR

GBP

	Payable / maturity date	Receivables	Liabilities other than provisions	Hedged by forward exchange contracts	Net position
	<1 year	22,437	(26,521)	340	(3,744)
	<1 year	212	(7,761)	-	(7,549)
	<1 year	10	(1,964)	1,954	0
		<u>22,659</u>	<u>(36,246)</u>	<u>2,294</u>	<u>(11,293)</u>

2019/20

Currency (DKK 1,000)

USD

GBP

	Payable/ maturity date	Receivables	Liabilities other than provisions	Hedged by forward exchange contracts	Net position
	<1 year	57,771	(24,810)	(35,669)	(2,708)
	<1 year	10	(2,837)	2,827	-
		<u>57,781</u>	<u>(27,647)</u>	<u>(32,842)</u>	<u>(2,708)</u>

### Sensitivity of currency risk

To measure currency risk in accordance with IFRS 7, sensitivity is calculated as the change in fair value of future cash flows from financial instruments as a result of fluctuations in exchange rates on the Balance Sheet date. Other things being equal and after tax, sensitivity to fluctuations in USD at Balance Sheet date based on a 10% decrease in currency translation rates against DKK would result in a net profit/(loss) of 0 MDKK (2019/20: 0 MDKK) and affect equity by 0 MDKK (2019/20: 0 MDKK). The effect of a 10% increase in the currency translation rates against DKK would also result in a net profit/(loss) of 0 MDKK.

## Exchange rate contracts

DKK 1,000		Contractual value		Fair value		Gains and losses recognized in the equity	
	Period	2021	2020	2021	2020	2021	2020
Exchange rate contracts	Period	2021	2020	2021	2020	2021	2020
AUD	0-1 year	(1,311)	(1,442)	77	(50)	-	-
AUD	1-5 years	-	(1,423)	-	(57)	-	-
GBP	0-1 year	(607)	(607)	(6)	(9)	-	-
GBP	1-5 years	-	(262)	-	(3)	-	-
USD	0-1 year	194,539	277,556	6,637	(18,513)	6,661	(4,371)
USD	1-5 years	82,911	219,803	2,101	(4,175)	3,855	(871)
		<b>275,532</b>	<b>493,625</b>	<b>8,809</b>	<b>(22,807)</b>	<b>10,516</b>	<b>(5,242)</b>
Tax						2,966	(1,478)
Total before tax						<b>13,482</b>	<b>(6,720)</b>

Fair value of financial instruments is related to observable input (level 2).

Categories of financial instruments:

DKK 1,000	2020/21	2019/20
Financial assets:		
Receivables and cash at bank and in hand	47,478	76,482
Derivative financial instruments	<b>13,482</b>	-
Financial liabilities:		
Financial liabilities measured at amortized cost	-	-
Derivative financial instruments	-	<b>6,720</b>

## Raw material price risk

<u>Related business</u>	<u>Implication</u>	<u>Risk mitigation</u>	<u>Impact</u>
The Company is exposed to risk concerning raw material as aluminium and composite materials forming part of the products sold.	Effect: Low Threat: Low	Raw material price risk has until now not been hedged. The impact on the financial result is immaterial as major parts of raw materials are bought in accordance with customers' requirement and their "Right to buy" agreements. These agreements are firm fixed prices in USD in 3-5 years.	The developments in raw material prices have had an immaterial impact on the Company's financial results in 2019/20 og 2020/21.  The development in raw material prices is followed continuously.

## 21. Proposed profit appropriation

	<u>2020/21</u>	<u>2019/20</u>
DKK 1,000		
Proposed profit appopriation	6,131	3,538
Reserve for development costs	36,470	20,557
Retained earnings	42,601	24,095

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General Manager

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2021-05-27 07:50:42Z

NEM ID 

## Per Thiesen

Board Member

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Board Member

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## Jes Carøe Munk Hansen

Chairman of the Board

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