# Rambøll Danmark A/S

**Annual Report 2016** 

**CVR number 35128417** 

The Annual Report was presented and approved at the annual general meeting on 30 March 2017.

Chairman

Table of contents	Page
Management's statement on the Annual Report	1
Independent Auditor's Report	2-3
Company information	4
Directors' Report	5-8
Accounting policies	9-13
Income statement	14
Balance sheet	15-16
Statement of changes in equity	17
Notes	18-25

The board of directors and the executive board have today considered and adopted the Annual Report of Rambøll Danmark A/S for 2016.

The Annual Report is prepared in accordance with the Danish Financial Statements Act. We consider the accounting policies applied and the accounting estimates made reasonable. In our opinion, the Annual Report give a true and fair view of the financial position at 31 December 2016 of the Company and of the results of the Company operations for 2016.

In our opinion, the Director's Report includes a true and fair view of the development in the operations and financial positions of the Company and of the results for the year as well as the financial position.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 30 March 2017

Executive Board: Ib Enevoldsen Peter Heymann Andersen John Søren<del>sen</del> esper Dalsgaard Jensen Thomas Kveiborg Søren Thomas Brøndum Per Christensen Board of Directors: Markku Olavi Moilanen Michael Rosenvold lm Johansen (Chairman) (Vice chairman) kegaard Damgaard Bjørn Nordgaard Lassen

(Employee elected board member)

The Annual Report was presented and approved at the Annual General Meeting on 30 March 2017.

Chairman:

(Employee elected board member)

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To the shareholder of Rambøll Danmark A/S

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at

- 31 December 2016, and of the results of the Company's operations for the financial year 1 January -
- 31 December 2016 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Rambøll Danmark A/S for the financial year 1 January - 31 December 2016, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Statement on Director's Report**

Management is responsible for Director's Report.

Our opinion on the financial statements does not cover Director's Report, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Director's Report and, in doing so, consider whether Director's Report is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Director's Report provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Director's Report is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatements in Director's Report.

### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- **E**valuate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, amoung other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Copenhagen, 30 March 2017

**PricewaterhouseCoopers** 

Statsautoriseret Revisionspartnerselskab

CVR no. 33 77 12 31

Rasmus Friis Jørgensen

State Authorised Public Accountant

State Authorised Public Accountant

Name:

Rambøll Danmark A/S

Domicile:

Hannemanns Allé 53, Copenhagen

CVR number:

35128417

Municipality of domicile:

Copenhagen

Ownership:

Rambøll Danmark A/S is wholly owned by Ramboll Group A/S

**Board of Directors** 

Markku Olavi Moilanen, Chairman, Group Executive Director, Nordics Michael Rosenvold, Vice chairman, Group Chief Financial Officer Søren Holm Johansen, Group Executive Director, Markets and

**Global Practices** 

Inge Birkegaard Damgaard (E) Bjørn Nordgaard Lassen (E)

(E) = Employee elected board members

**Executive Board:** 

Ib Enevoldsen, Managing Director Per Christensen, Executive Director Hanne Christensen, Executive Director Thomas Kveiborg, Executive Director Jesper Dalsgaard Jensen, Executive Director

Bo Pedersen, Executive Director

Søren Thomas Brøndum, Executive Director Peter Heyman Andersen, Executive Director

Thomas Rand, Executive Director John Sørensen, Executive Director

Lawyer:

Steen Rode Bech Bruun Langelinie Allé 35 DK-2100 Copenhagen Ø

Auditor:

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab

Strandvejen 44 DK-2900 Hellerup

Bank:

Nordea Danmark A/S

Strandgade 3

DK-0900 Copenhagen C

Consolidated Financial Statements:

The Annual Report for Rambøll Danmark A/S is included in the Group Annual Report for Ramboll Group A/S, Hannemanns Allé 53, Copenhagen, Denmark, CVR number 10160669, where the Group

Annul Report can be obtained.

Rambøll Danmark A/S provides consulting and engineering services within the following areas: Buildings, Transport, Water, Environment & Health, Energy and Oil & Gas.

### **Organisation**

The Company Structure in Rambøll Danmark A/S is as per 1 of January 2016 divided into six main areas with regional business units and a number of subsidiaries and associates, see below:

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Rambøll Danmark A/S:
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Rambøll Danmark:

Regions/divisions:

**Buildings** 

Transport

Subsidiaries:

Rambøll Grønland A/S

Associates:

ViaNova Systems Denmark A/S

Odeon A/S

Energy:

Regions/divisions:

Energy Systems
Energy from Waste

Wind & Towers

Power

Subsidiaries:

Ramboll AG, Switzerland

Ramboll Polska Sp.z.o.o.

Ramboll Inc.

Oil & Gas:

Regions/divisions:

Oil & Gas, Offshore Fiels Development & Studies and Onshore Gas

Oil & Gas, Offshore Pipelines, Subsea & Jackets

Subsidiaries:

Ramboll Oil & Gas Middle East A/S Rambøll Oil and Gas Norway AS

Rambøll Oil and Gas UK ltd.

Environment & Health:

Regions/divisions:

**Environment & Health** 

Water:

Regions/divisions:

Water

Subsidiaries:

Ramboll South East Europe S.R.L

Other:

Regions/divisions:

**Business Support** 

Subsidiaries:

Aagaard & Jensen A/S (without operational activities)

G.M. Idorn Consult A/S (without operational activities)

K.F.W. Askøes Eftf. af 2006 A/S (without operational activities)

Ramböll Telecom AB

PT Ramboll Telecom Indonesia

Associerede virksomheder:

Ramboll India Private Ltd.

In 2016, Rambøll Danmark A/S merged with Sahl Arkitekter A/S, with Rambøll Danmark as the continuing company.

### **Operation and profit**

The Company's result before financial income and expenses amounts to DKK 196 million compared to DKK 198 million the year before, a decrease of 1 %. Profit margin was 6.9 % compared to 7.2 % in 2015. Profit before tax amounts to DKK 190 million compared to DKK 193 million the year before.

The main reason for the slight decline was the situation in the Oil Industry that continues to affect our Oil and Gas consultancy both domestically and abroad. The continued low oil prices lead to further reduction in volumes as well as lower margins.

The activity level for the parent company show a stable activity level and earnings in all other business areas than Oil & Gas.

#### Liquidity and risks

Cash at hand and in bank including deposits on group cash pool accounts constitutes DKK 180 million at balance sheet date compared to DKK 210 million the previous year. The decline in liquidity was primarily due to increase in work in progress.

The company operates with commercial and financial risks, which are not considered to deviate from what is considered normal for similar companies. This particularly applies to consultancy, for which a professional liability insurance has been taken out. For certain areas total services, including services most often supplied by constructors, are provided which does not influence the total risk significantly.

### **Corporate social responsibility**

Reference is made to the consolidated Annual Report of Ramboll Group A/S.

# **Employees and diversity**

The number of employees in the parent company was on par with 2015. Employees with a long-cycle academic background represent approximately 2/3 of total staff. Close to 1/3 of all employees are female and 2/3 are male.

It is the target that each gender is represented in the Board of Directors. Furthermore, it is the target to ensure that each gender is proportionally represented in management positions by a number reflecting the actual proportion of each gender in the industry in general which is 34% female and 66% male.

In 2016, the gender distribution in the Board of Directors was 100% male when employee elected board members are excluded. The gender in the Executive Board was 10% female and 90% male. For further information on diversity reference is made to the consolidated Annual Report of Ramboll Group A/S.

Competence development is still high on the agenda and there is a continuous ambition to excell as the best work place in the industry.

### Dividend

The Board of Directors suggest a dividend of DKK 130 million to Ramboll Group A/S.

### **Unusual events**

In Management's opinion there are no unusual events or uncertainties that materially affect the Annual Report.

# **Subsequent events**

No events materially affecting the Annual Report have occurred after the balance sheet date.

# **Expectations for the year ahead**

The order intake has overall performed satisfactory, so that Rambøll Danmark A/S in 2017, expect around 2% organic revenue growth and profil margin at 2016 level.

Key figures and financial ratios	2016	2015	2014	2013**	2012*
Income statement, DKK million:					
Revenue	2,853	2,760	2,783	2,656	2,566
Operating profit	224	224	257	183	163
Profit before financials	196	198	262	199	213
Result of net financials	-7	-5	-4	4	3
Profit for the year	136	131	219	162	171
Balance sheet, DKK million:					
Total assets	1,474	1,460	1,546	1,461	1,519
Investments in			•		,
tangible fixed assets	31	51	66	33	33
Shareholders' equity	402	373	449	421	365
Financial ratios in %:					
Profit margin	6.9	7.2	9.4	7.5	8.3
Return on invested capital	13.3	13.6	16.9	13.6	14.0
Solvency ratio	27	26	29	29	24
Return on equity	35	32	50	41	50

# Calculation of financial ratios:

Profit margin: Return on invested capital Solvency ratio:

Return on equity:

(Profit before financials  $\times$  100)/Revenue (Profit before financials  $\times$  100)/Total assets (Equity at the end of period  $\times$  100)/Total assets (Profit for the year  $\times$  100)/average equity

<sup>\*)</sup> As of 1 January 2013 Rambøll Danmark A/S merged with its subsidiary LAC Engineering ApS. The comparative figures for 2012 have been restated accordingly.

 $<sup>^{**}</sup>$ ) As of 1 January 2014 Rambøll Danmark A/S merged with its subsidiary West Soft A/S. The comparative figures for 2013 have been restated accordingly.

#### **Basis of accounting**

The Annual Report of Rambøll Danmark A/S for 2016 is prepared in accordance with the provisions applicable to large enterprises in accounting class C under the Danish Financial Statements Act and is presented in DKK 1,000.

As the company and the underlying subsidaries are included in the Consolidated Financial Statements of Ramboll Group A/S, the company has chosen not to prepare consolidated financial statements with reference to section 112 of the Danish Financial Statements Act, and with reference to section 86(4) of the Danish Financial Statements Act no cash flow statement is prepared. We refer to the Annual Report of the Parent Company, Ramboll Group A/S.

The accounting policies are unchanged from previous years.

#### **Recognition and measurement**

The financial statements are prepared in accordance with the historical cost convention.

Income is recognised in the income statement as earned. Furthermore value adjustments of financial assets and liabilities measured at fair value or cost. Moreover all expenses incurred to achieve the earnings for the year are recognised in the income statement including depreciation, amortisation, other provisions as well as reversals due to accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is likely that future economic benefits will accrue to the company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is likely that future economic benefits will accrue from the company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item.

Recognition and measurement take into account all predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidates affairs and conditions existing at the balance sheet date.

Danish kroner (DKK) is used as the measurement currency. All other currencies are regarded as foreign currencies.

# Foreign currency translation

Transactions in foreign currencies are translated into DKK using the exchange rates prevailing at the dates of the transactions. Gains and losses arising due to differences between the transaction date rates and the rates prevailing at the date of payment are recognised as an item under financial income and expenses in the income statement.

Receivables, liabilities and other monetary items in the foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates prevailing at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the transaction date rates are recognised as an item under financial income and expenses in the income statement.

The income statement for the Company's subsidiaries, associates and joint ventures abroad are translated to average exchange rates while the balance sheet items including goodwill relating to foreign enterprises are translated to the exchange rates at the balance sheet date.

Exchange rate adjustments arising on the translation of the opening equity of foreign enterprises and exchange adjustments arising from the translation of income statement at average exchange rates are recognised directly in equity.

#### Leases

Leases, in terms of which the company assumes all substantial risks and rewards of ownership (finance leasing), are recognised in the balance sheet at the lower of the fair value of the leased asset and net present value of the lease payments computed by applying the interest rate implicit in the lease or the approximated value as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Company.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payment for the other fixed assets of the Company.

All other leases are considered operating leases. Payments made under operational leases are recognised in the income statement on a straight-line basis over the lease term.

#### **Derivatives**

Derivatives are initially recognized in the balance sheet at cost and subsequently measured at fair value. Positive and negative fair values of derivative financial instruments classified as "Other receivables" and "Other liabilities".

Change in fair value of derivative financial instruments are recognized in the income statement unless the derivative financial instrument is designated as and qualifying for accounting cover, see below.

Change in fair value of financial instruments that are designated and qualify to hedge expected future transactions are recognized in equity under retained earnings with respect to the effective portion of the cover. The ineffective portion is recognized in the income statement.

### Segment information

Segment information is presented in respect of the distribution of the revenue on geographical markets and on core business areas.

#### Income statement

#### Revenue

Fee income is recognised as production is performed (percentage of completion method), according to which the revenue corresponds to the selling price of the work performed for the year including a calculated Profit. Fee income therefore reflect the scope of the activity for the year. This method is applied when total income and expenses in respect of a contract and the stage completion at the balance sheet date can be measured reliably, and it is probable that the future economic benefits, including payments, will accrue to the Company.

Revenue is recognised exclusive of VAT and net discounts relating to sales.

### Project costs

Project costs consist of costs directly to projects, such as travel and accommodation, consulting assistance, project insurance, IT expenses as well as provisions and losses realised on the projects.

### **External costs**

External costs consist of expenses which are not project related, such as costs relating to premises, office supplies, IT expenses, travel and transportation, management fee, facility service, insurance and other administrative expenses.

#### Staff costs

Staff costs comprise wages and salaries, holiday pay and social security costs etc.

### **Deprecation and amortisation**

Deprecation and amortisation consist of depreciation and amortisation of goodwill, leasehold improvements, software, licenses etc. and plant and equipment comprising printing machines, cars, IT equipment and other equipment.

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the core activities of the enterprises including gains and losses on the sale of activities, intangible assets and fixed assets. Furthermore integration and restructuring costs are presented as other operating costs. Restructuring costs comprise redundancies and rent related to vacant properties, when part of a larger restructuring scheme.

## Financial income and expenses

Financial income and expenses consist of interest income and expenses, foreign exchange gain or loss (realised and unrealised) and other financial income and expenses.

### Corporation tax and deferred tax

The Company is jointly taxed with the Parent Ramboll Group A/S and Danish group enterprises of Ramboll Group A/S. Ramboll Group A/S acts as administration company. The jointly taxed companies are included in the Danish tax prepayment scheme.

The tax effect of the joint taxation is allocated to Danish enterprises showing profits or losses in proportion to their taxable profit (full allocation with credit for tax losses). The total tax on the taxable profit of Rambøll Danmark A/S is paid to Ramboll Group A/S.

Tax consists of current tax and deferred tax for the year. The tax attributable to the net profit for the year is recognised in the income statement at the amount attributable to the net profit for the year. Tax attributable to entries directly to equity transactions is recognised in equity.

Current tax receivables and liabilities are recognised in the balance sheet at the amount calculated on the basis of the expected taxable profit adjusted for tax on taxable profit for prior years until settlement with the Parent.

Deferred tax is measured under the balance sheet liability method in respect of all temporary differences between the carrying amount and the tax base of assets and liabilities. Deferred tax is not recognised in the respect of temporary differences concerning amortisation of goodwill disallowed for tax purposes.

Deferred tax is measured on the basis of the current tax rules and tax rates that are expected to apply when the temporary differences have been settled. Changes in deferred tax due to changes in tax rates are recognised in the income statement.

Deferred tax assets, including the tax base of a tax loss allowed for carryforward, are measured at the value which the asset is expected to be realised, either by elimination in tax on future earnings or by offsetting against deferred tax liabilities.

Deferred tax assets and liabilities are offset within the same legal tax entity.

### **Balance sheet**

# Intangible assets

#### Goodwill

Goodwill is amortised on a straight-line basis over the estimated useful life, determined on the basis of the Management's experience in the individual business areas.

#### **Software and licences**

Software and licences are capitalised to cost of acuisitions and amortised over an appropriate expected useful life, which comprise

Software and licences

3-7 years

### Tangible assets

Tangible assets are measured at cost less accumulated depreciation and impairment losses.

Cost comprises cost of acquisitions and expenses directly attributable to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which comprise:

IT equipment
Plant and equipment
Leasehold improvements

3 years 5 years 1-10 years

# Impairment on property, plant and equipment

The book value of intangible and tangible assets is reviewed annually to determine whether there is is any indication of impairment losses other than that expressed by depreciation and amortisation. If so, an impairment test is carried out to determine whether the recoverable amount is lower than the carrying amount, and the asset is written down to its lower recoverable amount. This impairment test is performed annually for development projects in progress irrespective of any indication of decrease in value.

The recoverable amount of the asset is calculated as the higher of the net selling price and value in use. If it is not possible to determine a recoverable amount for the individual asset, the assets are assessed in the smallest group of assets for which a reliable recoverable amount can be determined based on a total assessment.

Goodwill and other assets for which a separate value in use cannot be determined, as the asset does not generate future cash flows on an individual basis, are reviewed for impairment together with the group of assets to which they are attributable.

### Fixed asset investment

Participating interests in subsidiaries and associates as well as joint ventures are recognised and measured under the equity method. The proportionate share of profit for the year less amortisation of goodwill is recognised in the income statement under "Profit from subsidiaries" and "Profit from associates and joint ventures".

The items "Participating interests in subsidiaries" and "Participating interests in associates and joint ventures" in the balance sheet include the proportionate ownership interests of the net equity value of the enterprises calculated on the basis of the fair value of the identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of any remaining value of positive differences (goodwill) and deduction of any remaining value of negative differences (negative goodwill).

The total net revaluation of participating interests in subsidiaries and associates is transferred upon distribution of profit to "Net revaluation reserve according to the equity method" under equity. The reserve is reduced by distribution of dividend to the Parent and adjusted for other changes in equity in subsidiaries and associates.

On acquisition of subsidiaries and associates, the difference between cost and equity value of the enterprise acquired is determined at the date of acquisition after the individual assets and liabilities have been adjusted to fair value (the acquisition method). Any remaining positive differences (goodwill) are recognised in participating interests in subsidiaries and participating interests in associates respectively, and are amortised in the income statement on a straight-line basis over the estimated useful life of the investment.

Other investments stated under fixed asset investments are measured at cost less any impairment following an individual assessment.

#### Receivables

Accounts receivables, trade are measured in the balance sheet at the lower of amortised cost or net realisable value, which corresponds to the nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each debtor.

### Work in progress

Work in progress is measured at selling price of the work performed calculated on the basis of the stage of completion based on an assessment of the individual work. The stage of completion is measured either on the basis of the share of the contract expenses incurred in relation to the expected total expenses of the contract or as the ratio between the number of hours spent and the expected total number of hours. Where it is likely that the total contract expenses will exceed the total income from a contract, the expected loss is recognised as an expense in the income statement.

Where the selling price cannot be measured reliably, the selling price is measured at the lower of expenses incurred and net realisable value.

Invoicing on account is deducted from the selling price. The individual contracts are classified as account receivables when the net selling price is positive and as liabilities when pre-invoicing exceeds the selling price.

Expenses relating to sales work and the winning of contracts are recognised in the income statement as incurred.

# **Prepayments**

Prepayments consist of expenses paid relating to subsequent financial year. This typically includes prepaid expenses regarding rent, insurance premiums, subscriptions and interest.

### **Equity**

Dividend distribution proposed by Management for the year is disclosed as a seperate equity item.

### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Provisions comprise among other things compensations relating to advisory services provided. Compensations are recognised on the basis of an individual assessment of each case.

## Other payables

Other payables are measured at amortised cost, substantially corresponding to their nominal value.

Other payables mainly consist of salary related items (bonuses, pension, holiday accruals etc.), VAT and provisions for not received vendor invoices.

### **Financial ratios**

The ratios have been calculated in accordance with the guidelines issued by The Danish Society of Financial Analysts.

	Note	2016	2015
			e.
Revenue	1	2,853,295	2,759,988
Project costs		-461,046	-429,556
Gross profit		2,392,249	2,330,432
External costs		-339,127	-347,405
Staff costs	2	-1,764,998	-1,693,678
Depreciation and amortisation	3	-63,937	-65,175
Operating profit		224,187	224,174
Other operating income		1,058	98
Other operating costs		-5,253	0
Profit from subsidiaries	9	-37,281	-39,177
Profit from associated companies and joint ventures	10	13,504	12,935
Profit before financials		196,215	198,030
Financial income	4	4,808	6,274
Financial expenses	5	-11,432	-11,724
Profit before tax		189,591	192,580
Tax	6	-53,565	-61,107
Profit for the year		136,026	131,473
Proposed distribution of profit for the year:			
Proposed dividend		130,000	130,000
Net revaluation according to the equity method		-22,080	-20,155
Retained earnings		28,106	21,628
		136,026	131,473

Goodwill       34,607         Software, licenses etc.       9,245         Intangible assets       7       43,852       2         Plant and equipment       69,117       1         Leasehold improvements       21,186       2         Tangible assets       8       90,303       11         Investments in subsidiaries       9       119,400       1         Investments in associated companies and joint ventures       10       45,283         Other investments       11       174         Deposit       12       15,509         Investments       180,366       19         Total fixed assets       314,521       33	11,662 10,347 22,009 87,108 26,782 113,890 141,715 38,188 174 14,994 195,071
Software, licenses etc.       9,245         Intangible assets       7       43,852       2         Plant and equipment       69,117       21,186       21,186       21,186       1         Tangible assets       8       90,303       11       1       1       1       45,283       1	10,347 <b>22,009</b> 87,108 26,782 <b>113,890</b> 141,715 38,188 174 14,994
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Leasehold improvements       21,186         Tangible assets       8       90,303       11         Investments in subsidiaries       9       119,400       1         Investments in associated companies and joint ventures       10       45,283         Other investments       11       174         Deposit       12       15,509         Investments       180,366       19         Total fixed assets       314,521       33	26,782 113,890 141,715 38,188 174 14,994
Leasehold improvements       21,186         Tangible assets       8       90,303       11         Investments in subsidiaries       9       119,400       1         Investments in associated companies and joint ventures       10       45,283         Other investments       11       174         Deposit       12       15,509         Investments       180,366       19         Total fixed assets       314,521       33	26,782 113,890 141,715 38,188 174 14,994
Tangible assets       8       90,303       11         Investments in subsidiaries       9       119,400       1         Investments in associated companies and joint ventures       10       45,283         Other investments       11       174         Deposit       12       15,509         Investments       180,366       19         Total fixed assets       314,521       33	141,715 38,188 174 14,994
Investments in subsidiaries 9 119,400 1 Investments in associated companies and joint ventures 10 45,283 Other investments 11 174 Deposit 12 15,509 Investments 180,366 19 Total fixed assets 314,521 33	141,715 38,188 174 14,994
Investments in associated companies and joint ventures  10 45,283 Other investments 11 174 Deposit 12 15,509 Investments 180,366 19 Total fixed assets 314,521 33	38,188 174 14,994
Other investments       11       174         Deposit       12       15,509         Investments       180,366       19         Total fixed assets       314,521       33	174 14,994
Deposit       12       15,509         Investments       180,366       19         Total fixed assets       314,521       33	14,994
Investments	
Total fixed assets 314,521 33	195,071
Accounts receivables, trade 13 593,642 59	330,970
Accounts receivables, trade 13 593,642 59	
	597,239
Work in progress 14 187,708 1	122,079
Outlays and other receivables 59,576	66,389
Receivables from group companies 69,177	74,566
Receivables from Parent company concerning	
	209,302
Tax receivables 3,619	0
Prepayments65,909	58,417
Receivables	127,992
Cash at bank and in hand8,741	
0,741	EEQ
Total current assets	568
	568 128,560

Equity and liabilities	Note	31/12 2016	31/12 2015
Share capital		35,000	35,000
Retained earnings		236,567	208,461
Proposed dividend		130,000	130,000
Shareholders' equity		401,567	373,461
Provision for deferred tax	15	128,563	138,553
Provision for claims	16	62,542	54,202
Total provisions		191,105	192,755
Other long-term payables		4,924	7,052
Total long-term liabilities	17	4,924	7,052
Prepayment from customers	1.4	266 724	226.464
Trade payables	14	266,731	236,464
		140,039	129,500
Payables to group companies  Payables to associated companies		41,191	64,736
•		182	182
Corporate tax	10	0	33,218
Other payables  Total short-term liabilities	18	428,361	422,162
Total Short-term Habilities		876,504	886,262
Total liabilities		881,428	893,314
Total liabilities and shareholders' equtiy		1,474,100	1,459,530
Contingent liabilities	19		
Rent obligations	20		
Operational lease obligations	21		
Auditors' fee	22		
Related parties and ownership	23		

		revaluation			
	Share	the equity	Retained		
-	capital	method	earnings	Dividend	Total
			,		
Total equity at 1 January 2015	35,000	7,106	177,320	230,000	449,426
Exchange rate adjust. in subsidiaries		11,860			11,860
Contribution to subsidiaries		10,566			10,566
Derivative financial instruments			136		136
Paid dividend		-9,377	9,377	-230,000	-230,000
Proposed dividend			-130,000	130,000	0
Profit for the year		-20,155	151,628		131,473
Total equity at 31 December 2015	35,000	0	208,461	130,000	373,461
Exchange rate adjust. in subsidiaries		108			108
Contribution to subsidiaries		21,972			21,972
Paid dividend				-130,000	-130,000
Proposed dividend			-130,000	130,000	0
Profit the year		-22,080	158,106		136,026
Total equity at 31 December 2016	35,000	0	236,567	130,000	401,567

The share capital of DKK 35,000,000 consists of 35,000 shares with a nominal value of DKK 1,000 each. No changes have been made in the share capital in the last 5 years.

1 Revenue		
	2016	2015
Dovonus hy comice area.		
Revenue by service area: Buildings	000 404	
Transport	882,491	763,250
Oil & Gas	670,633	691,113
Energy	370,217	428,653
Environment & Health	546,794	528,984
Water	181,987	147,284
	201,173 2,853,295	200,704
	2,033,293	2,759,988
Revenue by sector:		
Public customers	840,199	805,913
Private customers	2,013,096	1,954,075
	2,853,295	2,759,988
Revenue by World:		
European customers	2,752,430	2,662,831
Customers in the rest of the World	100,865	97,157
	2,853,295	2,759,988
2 Staff costs		
	2016	2015
Wages and salaries	1 595 500	1 522 106
Pensions	1,585,509	1,523,196
Social security costs	134,019	124,133
Total	<u>25,888</u> _ 1,745,416	27,402
	1,745,416	1,674,731
Executive board	19,582	18,947
Board of directors	0	0
	1,764,998	1,693,678
	<del></del>	
Average number of employees (registered hours)	2,796	2,746
Number of employees at the end of the financial year	3,017	2,958
	<del></del>	
3 Depreciation and amortisation		
	2016	2015
Software, licenses etc.	5,274	3,131
Goodwill	4,387	3,864
Leasehold improvements	5,337	5,158
Plant and equipment	48,939	53,022
	63,937	65,175

4	Financial income		
		2016	2015
	Interest gain from group companies	102	633
	Foreign exchange gain	4,624	5,590
	Other financial income	82	51
		4,808	6,274
5	Financial expenses		
		2016	2015
			-
	Interest expense to group companies	23	104
	Foreign exchange loss	380	6,797
	Other financial expenses	11,029	4,823
		11,432	11,724
6	Tax		
		2016	2015
	·		
	Current tax on the profit for the year, Denmark	65,449	98,675
	Change in deferred tax for the year	-9,571	-41,201
	Adjustment of current tax related to previous years	-2,381	9,469
	Adjustment of deferred tax related to previous years	-419	-7,964
	Foreign corporation tax paid	487	2,128
	Total tax	53,565	61,107

The Ramboll Group's Danish companies are jointly and severally liable for tax on consolidated taxable income, etc. The total amount are included in the annual report of the Ramboll Group A/S, which is the management company in relation to joint taxation.

7	Intangible assets		
			Software
		Goodwill	licenses etc.
	Cost at 1 January	48,031	20,808
	Additions	27,332	4,172
	Disposals	0	-95
	Cost at 31 December	75,363	24,885
	Amortisation at 1 January	36,369	10,461
	Disposals	0	-95
	Amortisation for the year	4,387	5,274
	Amortisation at 31 December	40,756	15,640
	Book value at 31 December	34,607	0 245
		34,007	9,245
	Amortisation period	1-10 years	3-7 years
8	Tangible assets		
		Plant and	Leasehold
		equipment	improvements
	Cost at 1 January	235,504	51,120
	Additions	31,034	71
	Disposals	-16,578	-2,819
	Cost at 31 December	249,960	48,372
	Depreciation at 1 January	148,396	24,338
	Disposals	-16,492	-2,489
	Depreciation during the year	48,939	5,337
	Depreciation at 31 December	180,843	27,186
	Produced and Od Produced		
	Book value at 31 December	69,117	21,186
	Depresiation povied	2 -	
	Depreciation period	3-5 years	1-10 years
	Including assets under finance leases of DKK thousand	7,416	

9	Investments in subsidiaries		
		31/12 2016	31/12 2015
	Cost at 1 January	154,948	142,268
	Additions	1,038	12,680
	Cost at 31 December	155,986	154,948
	Revaluation value at 1 January	24 227	5.050
	•	-31,337	-5,959
	Net profit for the year before goodwill amortisation	-33,053	-35,049
	Contributions to subsidiaries	21,972	10,566
	Amortisation goodwill	-4,228	-4,128
	Dividends distributed	0	-9,377
	Exchange rate adjustment	108	12,610
	Revaluation at 31 December	-46,538	-31,337
	Reclassification at the end of the year	9,952	18,104
	Book value at 31 December	119,400	141,715
	Including net book value of group goodwill	21,862	25,828

All subsidiaries are 100%-owned and are specified as follows:

	Share	
Name and domicile	capital	Equity
Rambøll Grønland A/S, Nuuk	500 tDKK	10,351
Ramboll Oil & Gas Middle East A/S, Copenhagen	6,000 tDKK	56,814
Ramboll Telecom AB, Stockholm	3,000 tSEK	3,620
PT Ramboll Telecom Indonesia, Jakarta	8,511 mIDR	4,674
Rambøll Oil & Gas Norway AS, Sandefjord	1,320 tNOK	-13,533
Aagaard & Jensen A/S, Copenhagen	500 tDKK	1,235
G.M. Idorn Consult A/S, Copenhagen	500 tDKK	1,057
K.F.W.Askøes Eftf. af 2007 A/S, Copenhagen	2,000 tDKK	1,676
Ramboli Polska Sp.z.o.o., Warszava	128 tPLN	2,265
Ramboll AG, Switzerland	200 tCHF	4,174
Ramboll South East Europe S.R.L	24,274 tRON	18,100
Rambøll Oil and Gas UK ltd.	5,519 tGBP	-3,717
Ramboll Inc.	400 tCAN	870
		87,586
Group goodwill		21,862
Profit and investment in subsidiaries		109,448
Reclassification, subsidaries with negative equity		9,952
	,	119,400

0 Investments in associated companies and joint ventures			
		31/12 2016	31/12 2015
	-		<u> </u>
Cost at 1 January		36,329	19,193
Additions		, 2,050	17,136
Disposals		-7	
Cost at 31 December	-		36,330
Cost at 51 December	_	38,372	36,329
Revaluation value at 1 January		1,859	11,341
Profit for the year		13,504	12,935
Write-down		7	
			0
Dividends distributed/repayments	-	-8,459	-22,417
Revaluation value at 31 December	-	6,911	1,859
Book value at 31 December	_	45,283	38,188
	_		
Information about associated companies:	Ownership interest		Profit for
	<u>in %</u>	Equity	the year
Name and domicile			
Odeon A/S, Lyngby	21.75	6,674	1,896
Ramboll India Private Ltd., Delhi	33	98,123	271
	share in %:		
Name and domicile			
Joint venture with Rambøll as lead partner:			
<u>Joint venture with a contractual sum of &gt; DKK 100 million:</u>			
Rambøll-Atkins-Emch and Berger-Parsons JointVenture, Copenhage	n 34		
Rådgivergruppen DNU Joint Venture, Århus	16.7		
Rambøll Arup TEC Joint Venture, Copenhagen	50		
Rambøll Atkins Joint Venture, Copenhagen	50		
Forth Design Joint Venture	37		
The Alliance Joint Venture	25		
Rådgivergruppen USK I/S, Copenhagen	27.5		
<u>Joint venture with a contractual sum of &lt; DKK 100 million:</u>			
9 smaller Joint Ventures	20-80		
Joint venture with Rambøll as general partner:			
2 smaller Joint Ventures - having a total			
contractual sum of between DKK 67-74 million	2-50		

11 Other investments		
	31/12 2016	31/12 2015
Cost at 1 January	174	174
Cost at 31 December	174	174
12 Deposits		
	31/12 2016	31/12 2015
Cost at 1 January	14,994	15,373
Additions	559	355
Disposals		734
Cost at 31 December	15,509	14,994
13 Accounts receivables, trade		
All accounts receivables, trade are due for records within		
All accounts receivables, trade are due for payment within one year.		
14 Work in progress		
	31/12 2016	31/12 2015
Selling price of the production for the end of period	7,825,065	7,479,528
Invoicing on account  Work in progress, net	-7,904,088	-7,593,913
work in progress, her	79,023	-114,385
Recognised in the balance sheet as follows:		
Work in progress under assets	187,708	122,079
Payment from customers under liabilities	-266,731	•
rayment from castomers and radinates	-79,023	-236,464 -114,385
	,020	111,303
15 Provision for deferred tax		
	31/12 2016	31/12 2015
		<u> </u>
Provision for deferred tax at 1 January	138,553	187,718
Change in deferred tax recognized in income statement	-9,990	-49,165
Provision for deferred tax at 31 December	128,563	138,553
Deferred tax relates to:		
Fixed assets	-16,337	-15,919
Trade receivables	-2,178	-2,253
Work in progress	157,655	166,838
Other balance sheet items	-10,577	-10,113
	128,563	138,553
Deferred tax is calculated using the statutory corporate income tax rate of	22%	22%
asing the stateony corporate medical rate of	2270	2270

16 Provisions for claims		
	31/12 2016	31/12 2015
Balance at 1 January	54,202	35,346
Additions	17,749	26,475
Disposals	-9,409	-7,619
Balance at 31 December	62,542	54,202
17 Total long-term liabilities		
	31/12 2016	31/12 2015
Due 1-5 years	4,924	7,052
	4,924	7,052
Of which calculated finance lease payments	4,620	6,760
18 Other payables		
25 0 11.0.	31/12 2016	31/12 2015
		31/12 2013
Holiday pay	227,749	215,380
Value added tax	66,806	67,264
Wages and salaries due	105,717	99,459
Other items	28,089	40,059
	428,361	422,162
Of which calculated finance lease payments	3,245	2,940
19 Contingent liabilities		
	31/12 2016	31/12 2015
		31,12 2013
Surety given for prepayments	61,006	75,642
Surety given, other	128,936	125,795
Suretyship	3,400	3,400
Surety given, in solidum *)	5,182,185	4,196,725
	5,375,527	4,401,562

Rambøll Danmark A/S is part to legal proceedings. These are not expected to have any significant impact on the company's Annual Report.

\*) Rambøll Danmark A/S is lead partner in 16 joint ventures with a total contractual sum of DKK 5,041,027 thousand. Rambøll's share in the joint ventures is different from each joint venture. Furthermore, Rambøll Danmark is partner in 2 other joint ventures with a total contractual sum of DKK 141,158 thousand.

20 Rent obligations		
	31/12 2016	31/12 2015
Due within 1 year	98,483	96,054
Due within 1 to 5 years	334,307	329,903
Due after 5 years	277,845	306,318
	710,635	732,275
21 Operational lease obligations		
- -	31/12 2016	31/12 2015
Due within 1 year	4,567	4,168
Due within 1 to 5 years	5,745	4,817
	10,312	8,985

# 22 Auditors' fee

With reference to the Danish Financial Statements Act, Section 96, subsection 3, information about Remuneration for the auditors elected by the annual general meeting has been left out. We refer to the consolidated annual accounts for Ramboll Group A/S

# 23 Related parties and ownership

# **Transactions:**

Transactions with related parities is conducted as part of normal trading.

Control:

Basis:

Rambøll Foundation, Copenhagen

Principal shareholder in Ramboll Group A/S

Ramboll Group A/S, Copenhagen Ow

Owns 100% of the shares in Rambøll Danmark A/S

Other related parties:

Basis:

The Management of the Company as well as group companies, associated companies and joint ventures.