



## Cactus Communications A/S

Inge Lehmanns Gade 10  
8000 Aarhus C  
CVR No. 34612021

## Annual report 01.04.2023 - 31.03.2024

The General Meeting adopted the annual report  
on 22.05.2024

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**Anurag Goel**  
Chairman of the General Meeting

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# Entity details

## Entity

Cactus Communications A/S  
Inge Lehmanns Gade 10  
8000 Aarhus C

Business Registration No.: 34612021  
Registered office: Aarhus  
Financial year: 01.04.2023 - 31.03.2024

## Board of Directors

Anurag Goel, Chairman  
Nishchay Nikunj Shah  
Abhishek Goel

## Executive Board

Nishchay Nikunj Shah

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab  
City Tower, Værkmestergade 2  
8000 Aarhus C

# Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Cactus Communications A/S for the financial year 01.04.2023 - 31.03.2024.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.03.2024 and of the results of its operations for the financial period 01.04.2023 - 31.03.2024.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Aarhus, 22.05.2024

## Executive Board

**Nishchay Nikunj Shah**

## Board of Directors

**Anurag Goel**  
Chairman

**Nishchay Nikunj Shah**

**Abhishek Goel**

# Independent auditor's report

## To the shareholders of Cactus Communications A/S

### Opinion

We have audited the financial statements of Cactus Communications A/S for the financial year 01.04.2023 - 31.03.2024, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.03.2024 and of the results of its operations for the financial year 01.04.2023 - 31.03.2024 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required by relevant law and regulations.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements in the relevant law and regulations. We did not identify any material misstatement of the management commentary.

Aarhus, 22.05.2024

**Deloitte**

Statsautoriseret Revisionspartnerselskab

CVR No. 33963556

**Michael Bach**

State Authorised Public Accountant

Identification No (MNE) mne19691

# Management commentary

## Primary activities

Cactus Communications' purpose is to develop a semantic-based search engine for researchers to discover relevant knowledge across different content sources hidden in domain-specific terminology.

## Development in activities and finances

The company has a loss of DKK 650 k., which is better than last year's result and is considered satisfactory.

The result is positively affected by an adjustment of the cost base, including rental costs and staff costs. The result is negatively affected by lower sales to external customers and an increase in the Indian withholding tax rate.

## Events after the balance sheet date

No events have occurred after the balance sheet date to this date.



# Income statement for 2023/24

	Notes	2023/24 DKK	2022/23 DKK
Revenue		14,452,558	18,599,401
Other external expenses		(1,335,554)	(2,187,086)
<b>Gross profit/loss</b>		<b>13,117,004</b>	<b>16,412,315</b>
Staff costs	1	(6,904,788)	(13,431,592)
Depreciation, amortisation and impairment losses	2	(5,067,647)	(6,245,086)
<b>Operating profit/loss</b>		<b>1,144,569</b>	<b>(3,264,363)</b>
Other financial expenses	3	(275,821)	(279,367)
<b>Profit/loss before tax</b>		<b>868,748</b>	<b>(3,543,730)</b>
Tax on profit/loss for the year	4	(1,519,018)	(595,581)
<b>Profit/loss for the year</b>		<b>(650,270)</b>	<b>(4,139,311)</b>
<b>Proposed distribution of profit and loss:</b>			
Retained earnings		(650,270)	(4,139,311)
<b>Proposed distribution of profit and loss</b>		<b>(650,270)</b>	<b>(4,139,311)</b>

# Balance sheet at 31.03.2024

## Assets

	Notes	2023/24 DKK	2022/23 DKK
Completed development projects	6	5,201,406	10,184,499
<b>Intangible assets</b>	5	<b>5,201,406</b>	<b>10,184,499</b>
Other fixtures and fittings, tools and equipment		5,796	90,350
<b>Property, plant and equipment</b>	7	<b>5,796</b>	<b>90,350</b>
<b>Fixed assets</b>		<b>5,207,202</b>	<b>10,274,849</b>
Receivables from group enterprises		590,158	3,817,617
Other receivables		152,904	273,036
Prepayments		6,575	10,040
<b>Receivables</b>		<b>749,637</b>	<b>4,100,693</b>
<b>Cash</b>		<b>3,339,191</b>	<b>2,350,332</b>
<b>Current assets</b>		<b>4,088,828</b>	<b>6,451,025</b>
<b>Assets</b>		<b>9,296,030</b>	<b>16,725,874</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2023/24</b> <b>DKK</b>	<b>2022/23</b> <b>DKK</b>
Contributed capital		768,834	768,834
Reserve for development expenditure		4,057,096	7,943,909
Retained earnings		1,698,005	(1,538,538)
<b>Equity</b>		<b>6,523,935</b>	<b>7,174,205</b>
Deferred tax		1,115,851	1,692,000
<b>Provisions</b>		<b>1,115,851</b>	<b>1,692,000</b>
Prepayments received from customers		382,724	950,822
Trade payables		177,849	193,434
Payables to group enterprises		224,245	6,284,532
Income tax payable		680,174	0
Other payables	8	191,252	430,881
<b>Current liabilities other than provisions</b>		<b>1,656,244</b>	<b>7,859,669</b>
<b>Liabilities other than provisions</b>		<b>1,656,244</b>	<b>7,859,669</b>
<b>Equity and liabilities</b>		<b>9,296,030</b>	<b>16,725,874</b>
Unrecognised rental and lease commitments	9		

# Statement of changes in equity for 2023/24

	Contributed capital DKK	Reserve for development expenditure DKK	Retained earnings DKK	Total DKK
Equity beginning of year	768,834	7,943,909	(1,538,538)	7,174,205
Transfer to reserves	0	(3,886,813)	3,886,813	0
Profit/loss for the year	0	0	(650,270)	(650,270)
<b>Equity end of year</b>	<b>768,834</b>	<b>4,057,096</b>	<b>1,698,005</b>	<b>6,523,935</b>

# Notes

## 1 Staff costs

	<b>2023/24</b>	<b>2022/23</b>
	<b>DKK</b>	<b>DKK</b>
Wages and salaries	5,221,965	11,922,103
Pension costs	1,638,391	1,317,149
Other social security costs	44,432	192,340
	<b>6,904,788</b>	<b>13,431,592</b>
Average number of full-time employees	6	16

### Remuneration to the management and board of directors

Neither the management nor the board of directors of Cactus receives remuneration from Cactus Communications A/S, but they receive remuneration from Cactus Communications Private Limited.

## 2 Depreciation, amortisation and impairment losses

	<b>2023/24</b>	<b>2022/23</b>
	<b>DKK</b>	<b>DKK</b>
Amortisation of intangible assets	4,983,093	6,073,509
Depreciation of property, plant and equipment	84,554	171,577
	<b>5,067,647</b>	<b>6,245,086</b>

## 3 Other financial expenses

	<b>2023/24</b>	<b>2022/23</b>
	<b>DKK</b>	<b>DKK</b>
Financial expenses from group enterprises	224,307	241,027
Other interest expenses	17,630	16,696
Exchange rate adjustments	33,884	21,644
	<b>275,821</b>	<b>279,367</b>

## 4 Tax on profit/loss for the year

	<b>2023/24</b>	<b>2022/23</b>
	<b>DKK</b>	<b>DKK</b>
Current tax	2,095,167	1,547,581
Change in deferred tax	(576,149)	(952,000)
	<b>1,519,018</b>	<b>595,581</b>

The current tax consists of Indian Withholding tax, which only partially can provide a relief in the Danish taxable income, meaning that the tax percentage differs substantially from 22%.

## 5 Intangible assets

	<b>Completed development projects DKK</b>
Cost beginning of year	40,720,863
<b>Cost end of year</b>	<b>40,720,863</b>
Amortisation and impairment losses beginning of year	(30,536,364)
Amortisation for the year	(4,983,093)
<b>Amortisation and impairment losses end of year</b>	<b>(35,519,457)</b>
<b>Carrying amount end of year</b>	<b>5,201,406</b>

## 6 Development projects

Completed development projects comprise development of a software system enabling searching for research results as well as customised adjustments in this relation. The completed development projects are amortised over 5 years.

The completed development projects have shown their worth as the software is currently being used by Cambridge University, British Medical Journal and OECD (Organisation for Economic Co-operation and Development)

Management has not identified any indications of impairment.

With reference to section 83(2) of the Danish Financial Statement Act, deferred tax is set off against the capitalized costs for development projects in the reserve for development costs under equity.

## 7 Property, plant and equipment

	<b>Other fixtures and fittings, tools and equipment DKK</b>
Cost beginning of year	514,730
<b>Cost end of year</b>	<b>514,730</b>
Depreciation and impairment losses beginning of year	(424,380)
Depreciation for the year	(84,554)
<b>Depreciation and impairment losses end of year</b>	<b>(508,934)</b>
<b>Carrying amount end of year</b>	<b>5,796</b>

## 8 Other payables

	<b>2023/24 DKK</b>	<b>2022/23 DKK</b>
Wages and salaries, personal income taxes, social security costs, etc. payable	14,222	41,739
Holiday pay obligation	177,030	389,142
	<b>191,252</b>	<b>430,881</b>

**9 Unrecognised rental and lease commitments**

	<b>2023/24</b>	<b>2022/23</b>
	<b>DKK</b>	<b>DKK</b>
Liabilities under rental or lease agreements until maturity in total	105,130	103,068

# Accounting policies

## Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to the financial statement are the following:

## Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

## Income statement

### Revenue

Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc.

### Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.



**Depreciation, amortisation and impairment losses**

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

**Other financial expenses**

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, payables and transactions in foreign currencies etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

**Balance sheet****Intellectual property rights etc.**

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation periods used are 5 years.

Intellectual property rights etc. are written down to the lower of recoverable amount and carrying amount.

**Property, plant and equipment**

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

	<b>Useful life</b>
Other fixtures and fittings, tools and equipment	3 years

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

**Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

**Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

**Cash**

Cash comprises bank deposits.

**Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

**Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

**Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

**Tax receivable or payable**

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.