# **Deloitte.**



## Marsh McLennan Agency A/S

Tromsøgade 2 2100 København Ø CVR No. 34488797

### Annual report 2023

The Annual General Meeting adopted the annual report on 27.06.2024

DocuSigned by:

Gnaedinger, Dorothee

**Dorothee Carolin Gnädinger** Chairman of the General Meeting

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## **Entity details**

#### **Entity**

Marsh McLennan Agency A/S Tromsøgade 2 2100 København Ø

Business Registration No.: 34488797 Date of foundation: 01.05.2012

Registered office: København

Financial year: 01.01.2023 - 31.12.2023

#### **Board of Directors**

Palle Stegelmann Kensø Dorothee Carolin Gnädinger Lars Koldby Jensen

#### **Executive Board**

Martin Priskorn Sørensen

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

## **Statement by Management**

The Board of Directors and the Executive Board have today considered and approved the annual report of Marsh McLennan Agency A/S for the financial year 01.01.2023 - 31.12.2023.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2023 and of the results of its operations for the financial year 01.01.2023 - 31.12.2023.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

København, 27.06.2024

**Executive Board** 

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Martin Priskorn Sørensen

**Board of Directors** 

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Palle Stegelmann Kensø

DocuSigned by:

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Lars Koldby Jensen

**Dorothee Carolin Gnädinger** 

Gnaedinger, Dorothee

## Independent auditor's report

#### To the shareholders of Marsh McLennan Agency A/S

#### **Opinion**

We have audited the financial statements of Marsh McLennan Agency A/S for the financial year 01.01.2023 - 31.12.2023, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2023 and of the results of its operations for the financial year 01.01.2023 - 31.12.2023 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required by relevant law and regulations.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

København, 27.06.2024

#### Deloitte

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

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Tim Kjær-Hansen

State Authorised Public Accountant Identification No (MNE) mne23295

## **Management commentary**

#### **Primary activities**

Marsh McLennan Agency A/S is a subsidiary to Marsh A/S. The Company was established with the purpose to sell specific insurance products to selected industries. The activities comprise agency business and administration of insurance contracts.

#### **Development in activities and finances**

Activities has been developing as expected.

#### Profit/loss for the year in relation to expected developments

The net result was DKK '000 4.672 compared to DKK '000 4.779 the year before. This is a minor expected decrease.

#### **Outlook**

New clients and business will not make up for the loss of clients during 2023, so a decrease of 20 % in gross profit is expected.

#### **Events after the balance sheet date**

The international political situation is not expected to have any impact on the financial performance of the entity.

Also, no events have occurred after the balance sheet date to this date, which would influence the evalution of this annual report.

## **Income statement for 2023**

		2023	2022
	Notes	DKK'000	DKK'000
Gross profit/loss		18,919	20,527
Staff costs	1	(13,889)	(13,964)
Depreciation, amortisation and impairment losses		(15)	(33)
Operating profit/loss		5,015	6,530
Other financial income	2	1,100	18
Other financial expenses	3	(140)	(405)
Profit/loss before tax		5,975	6,143
Tax on profit/loss for the year	4	(1,303)	(1,364)
Profit/loss for the year		4,672	4,779
Proposed distribution of profit and loss			
Ordinary dividend for the financial year		3,000	2,000
Retained earnings		1,672	2,779
Proposed distribution of profit and loss		4,672	4,779

## Balance sheet at 31.12.2023

#### **Assets**

	Notes	2023 DKK'000	2022 DKK'000
Other fixtures and fittings, tools and equipment		0	35
Property, plant and equipment		0	35
Fixed assets		0	35
Trade receivables	5	9,231	9,006
Receivables from group enterprises		9,263	11,637
Other receivables		815	789
Prepayments		215	0
Receivables		19,524	21,432
Cash		11,928	19,905
Current assets		31,452	41,337
Assets		31,452	41,372

#### **Equity and liabilities**

		2023	2022
	Notes	DKK'000	DKK'000
Contributed capital		500	500
Retained earnings		6,215	4,543
Proposed dividend		3,000	2,000
Equity		9,715	7,043
Deferred tax		0	3
Provisions		0	3
Trade payables		13,049	23,062
Payables to group enterprises		591	4,101
Income tax payable		1,321	1,367
Other payables	6	6,123	5,158
Deferred income		653	638
Current liabilities other than provisions		21,737	34,326
Liabilities other than provisions		21,737	34,326
Equity and liabilities		31,452	41,372
Contingent liabilities	7		
Group relations	8		

# Statement of changes in equity for 2023

	Contributed	Retained	Proposed	
	capital	earnings	dividend	Total
	DKK'000	DKK'000	DKK'000	DKK'000
Equity beginning of year	500	4,543	2,000	7,043
Ordinary dividend paid	0	0	(2,000)	(2,000)
Profit/loss for the year	0	1,672	3,000	4,672
Equity end of year	500	6,215	3,000	9,715

## **Notes**

#### 1 Staff costs

	2023	2022
	DKK'000	DKK'000
Wages and salaries	12,313	12,079
Pension costs	1,433	1,671
Other social security costs	costs 143	214
	13,889	13,964
Average number of full-time employees	14	19
2 Other financial income		
	2022	2022

	2023	2022
	DKK'000	DKK'000
Financial income from group enterprises	499	0
Other interest income	579	0
Exchange rate adjustments	22	18
	1,100	18

#### **3 Other financial expenses**

	2023	2022
	DKK'000	DKK'000
Financial expenses from group enterprises	0	339
Other interest expenses	5	30
Exchange rate adjustments	135	36
	140	405

#### 4 Tax on profit/loss for the year

	2023	2022
	DKK'000	DKK'000
Current tax	1,306	1,367
Change in deferred tax	(3)	(3)
	1,303	1,364

#### **5 Trade receivables**

In the item unpaid premiums due to Insurance Companies, which relates to premiums not paid by policyholders, is included with DKK'000 7,840 (2022: DKK'000 7,443).

#### 6 Other payables

	2023	2022
	DKK'000	DKK'000
VAT and duties	218	393
Wages and salaries, personal income taxes, social security costs, etc. payable	2,652	303
Holiday pay obligation	274	410
Other costs payable	2,979	4,052
	6,123	5,158

#### 7 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where Marsh A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities.

#### **8 Group relations**

Name and registered office of the Parent preparing consolidated financial statements for the largest group: Marsh McLennan Companies, Inc., 1166 Avenue of Americas, NY 10036 New York, USA.

Name and registered office of the Parent preparing consolidated financial statements for the smallest group: Marsh McLennan Companies, Inc., 1166 Avenue of Americas, NY 10036 New York, USA

Copies of the consolidated financial statements of Marsh McLannan Companies Inc. may be ordered at the following address:

Marsh McLennan Companies, Inc., 1166 Avenue of Americas, NY 10036 New York, USA

## **Accounting policies**

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Income statement**

#### **Gross profit or loss**

Gross profit or loss comprises revenue and external expenses.

#### Revenue

Revenue from the mediation of insurance services is included in revenues when delivery and transfer of risk to the buyer has occurred, at the earliest when the underlying brokered insurance contract is in force.

Revenue from other services is recognized upon delivery. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes write-downs of receivables recognised in current assets.

#### **Staff costs**

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff

#### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

#### Other financial income

Other financial income comprises interest income, net capital gains on payables and foreign currency transactions as well as tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, net capital losses on payables and foreign currency transactions as well as tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish group enterprises. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

**Useful life** 

For leasehold improvements the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### **Dividend**

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity. Extraordinary dividend adopted in the financial year is recognised directly in equity when distributed and disclosed as a separate item in Management's proposal for distribution of profit/loss.

#### **Operating leases**

Lease payments on operating leases are recognised on a straight-line basis in the income statement over the term of the lease.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Tax receivable or payable

Current tax receivable or payable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### **Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.