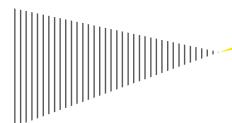
# Opbeat ApS

Nørre Farimagsgade 11, 2. tv., 1364 København K CVR no. 34 48 80 10



# Annual report 2015/16

Approved at the annual general meeting of shareholders on 24 February 2017

Chairman:





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Rasmus Amby Makwarth



# Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Opbeat ApS for the financial year 1 October 2015 - 30 September 2016.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's financial position at 30 September 2016 and of the results of the Company's operations for the financial year 1 October 2015 - 30 September 2016.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 24 February 2017 Executive Board:

Rasmus Amby Makwarth

Ron Langballe Cohen

Board of Directors:

Thomas Madsen-Mygdal

Chairman

Ron Langballe Cohen



# Independent auditors' report

To the shareholders of Opbeat ApS

Independent auditors' report on the financial statements

We have audited the financial statements of Opbeat ApS for the financial year 1 October 2015 - 30 September 2016, which comprise an income statement, balance sheet and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulations. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit has not resulted in any qualification.

## Opinion

In our opinion, the financial statements give a true and fair view of the Company's financial position at 30 September 2016 and of the results of its operations for the financial year 1 October 2015 - 30 September 2016 in accordance with the Danish Financial Statements Act.

Emphasis of matter regarding matters in the financial statements

Without modifying our opinion, we draw attention to the fact that there is material uncertainty as to the Company's ability to continue as a going concern. We refer to note 2 to the financial statements, from which it appears that it is uncertain whether binding commitments will be entered into for the financing of operations and the necessary investments in the coming years, but that, in the opinion of Management, such a commitment will be entered into, and consequently, the financial statements have been prepared on a going concern basis.



# Independent auditors' report

Statement on the Management's review

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any other procedures in addition to the audit of the financial statements. On this basis, it is our opinion that the information provided in the Management's review is consistent with the financial statements.

Copenhagen, 24 February 2017

**ERNST & YOUNG** 

Godkendt Revisionspartnerselskab

CVR710. 30 70 02 28

Kim Nicolajsen

State Authorised Public Accountant



# Management's review

Company details

Name Opbeat ApS

Address, Postal code, City Nørre Farimagsgade 11, 2. tv., 1364 København K

CVR no. 34 48 80 10 Registered office København

Financial year 1 October 2015 - 30 September 2016

Board of Directors Thomas Madsen-Mygdal, Chairman

Ron Langballe Cohen Rasmus Amby Makwarth

Executive Board Rasmus Amby Makwarth

Ron Langballe Cohen

Auditors Ernst & Young Godkendt Revisionspartnerselskab

Osvald Helmuths Vej 4, P.O. Box 250, 2000 Frederiksberg,

Denmark



# Management's review

# Management commentary

# Business review

The company develops and sell access to an online platform for development and maintenance of applications.

## Financial review

The income statement for 2015/16 shows a loss of DKK 10,031,916 against a DKK 9,951,770 last year, and the balance sheet at 30 September 2016 shows a negative equity of DKK -27,508,130.

The company had lost its equity at 30 September 2016 and is therefore subject to the capital loss provisions of the Danish Companies Act. For further details, reference is made to note 2.

# Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.



# Income statement

Note	DKK	2015/16	2014/15
3	Gross margin Staff costs	-3,598,659 -6,135,660	-3,123,832 -4,829,123
	Amortisation/depreciation and impairment of intangible assets and property, plant and equipment	-40,378	-11,149
4	Profit/loss before net financials Financial income Financial expenses	-9,774,697 13 -257,232	-7,964,104 246 -1,987,912
	Profit/loss for the year	-10,031,916	-9,951,770
	Proposed profit appropriation/distribution of loss Retained earnings/accumulated loss	-10,031,916 -10,031,916	-9,951,770 -9,951,770



# Balance sheet

Note	DKK ASSETS	2015/16	2014/15
	Fixed assets		
	Property, plant and equipment		
	Leasehold improvements	29,754	39,874
		29,754	39,874
	Investments		
	Other receivables	97,950	117,550
		97,950	117,550
	Total fixed assets	127,704	157,424
	Non-fixed assets Receivables		
	Other receivables	30,708	81,206
	Prepayments	31,963	101,840
		62,671	183,046
	Cash at bank and in hand	3,465,140	6,671,873
	Total non-fixed assets	3,527,811	6,854,919
	TOTAL ASSETS	3,655,515	7,012,343
	EQUITY AND LIABILITIES Equity		
5	Share capital	102,000	102,000
	Retained earnings	-27,610,130	-17,578,214
	Total equity	-27,508,130	-17,476,214
	Liabilities other than provisions Current liabilities other than provisions		
	Trade payables	116,261	166,641
	Payables to group entities Other payables	30,500,779 546,605	23,742,475 579,441
		31,163,645	24,488,557
	Total liabilities other than provisions	31,163,645	24,488,557
	TOTAL EQUITY AND LIABILITIES	3,655,515	7,012,343
	TOTAL EQUIT AND LIADILITIES	=======================================	7,012,343

Accounting policies
 Financial resources
 Contractual obligations and contingencies, etc.
 Collateral



## Notes to the financial statements

## 1 Accounting policies

The annual report of Opbeat ApS for 2015/16 has been prepared in accordance with the provisions in the Danish Financial Statements Act to report reporting class B entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Income statement

#### Revenue

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

## Gross margin

The items revenue, change in inventories of finished goods and work in progress, work performed for own account and capitalised, other operating income and external expenses have been aggregated into one item in the income statement called gross margin in accordance with section 32 of the Danish Financial Statements Act.

# Other external expenses

Other external expenses include the year's expenses relating to the entity's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

## Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

## Depreciation

The item comprises depreciation of property, plant and equipment.

Leasehold improvements

4 years

#### Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

## Balance sheet

#### Property, plant and equipment

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes the acquisition price and costs directly related to the acquisition until the time at which the asset is ready for use.



## Notes to the financial statements

## 1 Accounting policies (continued)

#### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

## Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

## Cash and cash equivalents

Cash and cash equivalents comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

# Other payables

Other payables are measured at amortized cost.

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# Financial statements for the period 1 October 2015 - 30 September 2016

Notes to the financial statements

## 2 Financial resources

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At 30 September 2016, the company's equity was negative making the company subject to section 119 of the Danish Companies Act. Management is currently preparing plans to restore equity.

The parent company has issued a letter of support guaranteeing to provide the company with sufficient funds to enable it to meet its financial obligations as they fall due through to 30 September 2017. Consequently, the loan given by Opbeat Inc. of DKK 30.5 million will not fall due for repayment before sufficient financing is in place. In order for the parent company to be able to continue to support Opbeat ApS, new financing facilities must be established before 30 September 2017. Management of Opbeat Inc. - which is the same as for Opbeat ApS - is currently negotiating financing terms with potential investors and sufficient financing is expected to be in place before July 2017.

Management is of the opinion, that necessary financing facilities will be established before 30 September 2017, and consequently, the financial statements have been prepared on a going concern basis.

	DKK			2015/16	2014/15
3	Staff costs Wages/salaries Pensions Other social security costs Other staff costs		1	332,263 36,800 26,300 40,297 35,660	4,581,347 136,800 19,794 91,182 4,829,123
4	Financial expenses Interest expenses, group entities Exchange adjustments			70,644 86,588 257,232	63,832 1,924,080 1,987,912
5	Share capital				
	Analysis of changes in the share capital over the past	t 4 years:			
	DKK	2015/16	2014/15	2013/14	2012/13
	Opening balance	102,000	102,000	102,000	80,000
	Capital increase		0	0	22,000
		102,000	102,000	102,000	102,000
6	Contractual obligations and contingencies, e	tc.			
	Other financial obligations				
	Other rent and lease liabilities:				
	Rent and lease liabilities			306,876	

#### 7 Collateral

The Company has placed a bank account as security for corporate card debt at 30/9 2016.