# IWC Investment Partners A/S Amalievej 20 1875 Frederiksberg C Central Business Register (CVR) No. 34 46 52 90

## **Annual Report 2018**

The Annual General Meeting adopted the annual report on 29 April 2019

**Chairman of the General Meeting** 

Karsten Rømer

## IWC Investment Partners A/S

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## **Company details**

#### **Company**

IWC Investment Partners A/S Amalievej 20 1875 Frederiksberg C Denmark

Central Business Register (CVR) No. 34 46 52 90 Municipality of domicile: Frederiksberg, Denmark

Homepage: www.iwc.dk E-mail: iwc@iwc.dk

#### **Board of Directors**

Steen Villemoes, Chairman Nis Jul Clausen, Vice Chairman Otto Reventlow, Chief Executive Officer

#### **Executive Board**

Otto Reventlow

#### **Auditor**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S Denmark

## Statement by management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of IWC Investment Partners A/S for the period 1 January to 31 December 2018.

The report has been presented in accordance with the Alternative Investment Fund Managers etc. Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2018 and of its financial performance for the period 1 January to 31 December 2018.

In our opinion, the management commentary contains a fair review of the development in the company's activities and financial position together with a description of the principal risks and uncertainties that may affect the company.

Frederiksberg, 8 April 2019

**Executive Board** 

Otto Reventlow, Chief Executive Officer

**Board of Directors** 

Steen Villemoes

Chairman

Nis Jul Clausen

Vice Chairman

Otto Reventlow

Chief Executive Officer

#### Independent auditor's report

#### To the shareholders of IWC Investment Partners A/S

#### **Opinion**

We have audited the financial statements of IWC Investment Partners A/S for the financial year 01.01.2018 - 31.12.2018, which comprise the income statement, balance sheet and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Alternative Investment Fund Managers etc. Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2018 and of the results of its operations for the financial year 01.01.2018 - 31.12.2018 in accordance with the Alternative Investment Fund Managers etc. Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Alternative Investment Fund Managers etc. Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc., and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exits. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

#### **Independent auditor's report (continued)**

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Alternative Investment Fund Managers etc. Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc.

## Independent auditor's report (continued)

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the the Alternative Investment Fund Managers etc. Act and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc. We did not identify any material misstatement of the management commentary.

Copenhagen, 8 April 2019

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab Business Registration No 33 96 35 56

Biti Haudal Pedersen

State-Authorised Public Accountant

MNE-nr. mne30131

Michael Thorø Larsen

State-Authorised Public Accountant

MNE-nr. mne35823

#### Management commentary

#### **Primary activity**

The primary activities of IWC Investment Partners A/S are to provide investment management of Alternative Investment Funds (AIFs), and investment advice and discretionary portfolio management regarding securities linked to forest investments to professional investors. While forest-related assets is the company's primary business, the company also advises on agriculture-related assets. The forest-related securities are primarily forest funds managed by an external Timberland Investment Management Organisation. The underlying investments are typically located on the American continent, Oceania, Asia, Africa, and Europe.

The company is the Alternative Investment Fund Manager (AIFM) of two AIFs, IWC Timberland Partners I K/S and IWC Timberland Partners II K/S.

#### Registered investment adviser with the US SEC

Effective as of June 19, 2017, the company is also registered with the United States Securities and Exchange Commission (SEC) as an investment adviser under Section 203(c) of the Investment Adviser Act of 1940. The information in this report has not been approved or verified by the SEC or by any state securities authority. Although the company may refer to itself as a "registered investment adviser" or describe itself as being "registered," the registration with the SEC does not imply a certain level of skill or training. Additional information about the company is also available on the SEC's website at http://www.adviserinfo.sec.gov.

#### Uncertainty relating to recognition and measurement

During the financial year, there have been no uncertainties relating to recognition and measurement.

#### Unusual circumstances

No unusual circumstances have occurred during the financial year affecting recognition or measurement.

#### Intellectual capital resources

The company's investment management and investment advisory services are based on the staff's detailed knowledge of the timberland investment market and related markets.

#### Remuneration policy

The members of the Board of Directors are paid a fixed remuneration which is determined based on market terms and reflect their workload. The Board members are not covered by the company's bonus and incentive programmes. The remuneration of the Board of Directors is approved by the shareholders at the general meeting.

The management of the company has approved a remuneration policy and practice for remunerating the Board of Directors, the Executive Board, other employees whose activities have a significant impact on the company's risk profile, and employees with control and risk functions. It is evident from this policy that the fixed salary must represent such a high share of the total remuneration that it is possible to have a flexible pay policy for the variable salary, including the possibility of not disbursing the variable salary.

### Management commentary (continued)

#### **Development in activities and finances**

Net profit for the year 2018 amounts to DKK 800 thousand after tax, compared to a net loss of DKK 1,543 thousand for 2017.

As of year-end 2018 the company's equity was DKK 6,750 thousands, and the cash position at year end was DKK 7,198 thousand.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

#### Outlook and other forward-looking statements

The net profit for the year 2019 is expected to be DKK 250 thousand after tax. It is expected that the client base will broaden, and the turnover will increase from 2019 and onwards based on income from (i) managing IWC Timberland Partners I K/S, IWC Timberland Partners II K/S and possible new AIFs, and (ii) investment advisory services.

The company will continue to focus on increasing its client base through active marketing of its products and services especially in Europe and in the US. In 2017, the company hired staff with agricultural expertise with the purpose to include agricultural investments in its primary activities.

#### Particular risks and uncertainties

The company's business model is based on (i) performing investment management for AIFs and (ii) providing investment advice, discretionary portfolio management, and receipt and transmission of orders regarding securities linked to forest investments and related assets to professional investors. The company plans to expand its investment management activities. There is the risk that it will take longer time than expected to expand these activities. Furthermore, the company's income hinges on whether its clients do invest and how much. The clients' definite investment interest in 2019 will therefore affect the company's ultimate financial performance.

#### Directorships and other offices

Please refer to note 14.

## Income statement and statement of comprehensive income for 2018

Income statement	Notes	2018 DKK '000	2017 DKK '000
Administration fees and income from managed AIF	4	6.192	5.228
Other administration fees and income		1.242	2.051
Adminitration fees and commission expenses paid		(910)	(1.119)
Net Administration fees and commission income		6.524	6.160
Staff costs and administrative expenses	5	(5.538)	(7.848)
Profit / (loss) before financial income and expenses,	net	986	(1.688)
Financial expenses	6	(34)	(37)
Translation and market value adjustments	7	0	(1)
Profit / (loss) before tax		952	(1.726)
Income tax	8	(152)	183_
Profit / (loss) for the year	-	800	(1.543)
<b>Distribution of profit / loss for the year</b> Retained earnings	_	800	(1.543)
		800	(1.543)
Statement of comprehensive income Profit / (loss) for the year		800	(1.543)
Tront (1000) for the year			(210 10)
Other comprehensive income		(164)	191
Tax on other comprehensive income		36	(42)
Total other comprehensive income		(128)	149
Comprehensive income for the year		672	(1.394)

#### Balance sheet at 31 December 2018

Assets	Notes	2018 DKK '000	2017 DKK '000
Other receivables		978	499
Current tax receivables	8	0	183
Deferred tax assets	8	19	0
Prepayments	_	8	8
		1.005	690
Cash, on demand	_	7.198	7.813
Total assets	_	8.203	8.503
Equity and liabilities Share capital Share premium Other Reserves Retained earnings Total equity	_	2.250 2.750 (74) 1.824 <b>6.750</b>	2.250 2.750 54 1.024 <b>6.078</b>
Provisions for deferred tax	8	0	17
Total provisions	_	0	17
Other liabilities		1.453	2.408
Total liabilities other than provisions		1.453	2.408
Total equity and liabilities	_	8.203	8.503

- Other notes:
  1. Accounting policies
- 2. Accounting estimates
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- 9. Financial risks and financial risk management policies and objectives
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- 14. Directorships and other offices

## Statement of changes in equity

	Share capital DKK '000	Share premium DKK '000	Other Reserves DKK '000	Proposed dividend DKK '000	Retained earnings DKK '000	Total DKK '000
Equity at 1 January 2018	2.250	2.750	54	0	1.024	6.078
Retained earning for the period	0	0	0	0	800	800
Other comprehensive income	0	0	(128)	0	0	(128)
Paid dividend	0	0	0	0	0	0
Proposed dividend	0	0	0	0	0	0
Equity at 31 December 2018	2.250	2.750	(74)	0	1.824	6.750
Equity at 1 January 2017	2.250	2.750	(95)	500	2.567	7.972
Retained earning for the period	0	0	0	0.	(1.543)	(1.543)
Other comprehensive income	0	0	149	0	0	149
Paid dividend	0	0	0	(500)	0	(500)
Proposed dividend	0	0	0	0	0	0
Equity at 31 December 2017	2.250	2.750	54	0	1.024	6.078

Number of shares is 22,500 in denominations of DKK 100. The share capital is not divided into classes.

#### 1. Accounting policies

The annual report of IWC Investment Partners A/S has been prepared in accordance with the Alternative Investment Fund Managers etc. Atc and the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc.

The income statement and balance sheet and the terms within, are adapted to the company's activity as an Alternative Investment Fund Manager (AIFM).

The accounting policies are consistent with those applied last year.

The financial statements are presented in Danish Kroner (DKK), rounded to the nearest thousand.

As part of the preparation of the financial statements, management makes a number of accounting judgments which form the basis of presentation, recognition and measurement of the company's assets and liabilities. The financial statements have been presented applying the principle of going concern based on current practice and interpretation of the rules governing AIFMs. The most significant accounting judgements, estimates and uncertainties are evident from note 2 to the financial statements.

#### Recognition and measurement

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the company has a legal or constructive obligation as a result of a prior event and it is probable that future economic benefits will flow out of the company, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the financial statements and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency

Transactions denominated in currencies other than DKK are translated using the transaction date exchange rate. Monetary items denominated in currencies other than DKK are translated into DKK at the official rates of exchange at the balance sheet date. Gains and losses arising between the exchange rate on the transaction date and the date of settlement are recognised in the income statement. If foreign currency transactions are considered hedges of future cash flows, the value adjustments are recognised directly in equity.

#### 1. Accounting policies (continued)

#### Income statement and statement of comprehensive income

#### Net Administration fees and commission income

Income from services for the clients' account, including portfolio fees and brokerage fees, is recognised in administration fees and income. Expenses from the sale of services are recognised in administration fees and commission paid.

Administration fees and commission income and expenses paid from the sale of services are recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Staff costs and administrative expenses

Staff costs comprise salaries, social security costs, pension contributions, etc. for the company's staff.

Administrative expenses include expenses relating to the company's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc.

#### Financial expenses

Financial expenses comprises of interest expenses on bank deposits.

#### Translation and market value adjustments

All translation and market value adjustments of assets and liabilities measured at fair value are recognised in translation and market value adjustments.

#### Income tax

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit/loss for the year and recognised directly in equity by the portion attributable to entries directly in equity.

IWC Investment Partners A/S is subject to joint taxation with a number of Danish companies, with International Woodland Company Holding A/S serving as the administration company. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income. The jointly taxed companies are subject to the Danish Tax Prepayment Scheme. Tax for the year, comprising current tax and changes in deferred tax, is recognised in the income statement.

Current tax assets are composed of amounts receivable related to losses used under the joint taxation arrangement. Such amounts are recognised in the balance sheet until the time of settlement by the administration company. The current tax payable or receivable is recognised in the balance sheet, stated as tax calculated on this year taxable income, adjusted for prepaid tax.

#### 1. Accounting policies (continued)

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

The tax liability incumbent on any temporary difference between its carrying amount and its tax base is recognised as deferred tax. If the temporary difference is negative, and it is probable that it may be used to reduce future tax payments, then a deferred tax asset is recognised.

#### **Balance** sheet

#### Other receivables

Other receivable comprises income not payable until after financial year-end, including portfolio and advisory fees, interest and brokerage fees receivable. Other receivables are measured at amortised cost, usually equalling nominal value less provisions for bad debts.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Other liabilities

Other liabilities comprises expenses not payable until after financial year-end, including various accounts payable and salaries payable. The financial statement item is measured at cost on initial recognition and subsequently at amortised cost, which usually corresponds to nominal value.

#### **Derivative Financial instruments**

On initial recognition in the balance sheet, derivative financial instruments are measured at cost and subsequently at fair value. Derivative financial instruments are recognised under other receivables or other payables.

Changes in the fair value of derivative financial instruments classified as and complying with the requirements for hedging future transactions are recognised directly in equity. When the hedged transactions are realised, the accumulated changes are recognised as part of cost of the relevant financial statement items.

#### Financial highlights

Financial and operating data and key ratios have been prepared in accordance with the requirements of the Executive Order on Financial Reports to this effect. Also, financial and operating data and key ratios representing zero value are not disclosed in the statement of financial highlights. The ration and key figures are defined in the Executive Order on Financial Reports for Credit Institutions and Investment Companies etc.

#### 2. Accounting estimates

The financial statements are prepared based on specific assumptions which involve the use of accounting estimates. These estimates are made by management in accordance with the accounting policies and based on historical experience as well as assumptions which management considers reasonable and realistic.

For the year of 2018, no areas have been subject to significant accounting estimates or uncertainties.

#### 3. Financial highlights

2018	2017	2016	2015	2014 DKK '000
DIXIX 000	DKK 000	DKK 000	DKK 000	DKK 000
6 524	6.160	9.419	9.209	9.281
				(7.483)
, ,		, ,		
986	(1.688)	509	964	1.798
800	(1.543)	357	737	1.360
6.750	6.078	7.972	8.692	7.791
8.203	8.503	10.623	11.649	10.708
233%	210%	258%	344%	349%
15%	(25%)	5,7%	12%	25%
12%	(22%)	4,3%	8,9%	19%
4	4	6	5	6
2	2	1	n/a *	n/a *
1.003.212	892.568	1.017.932	n/a *	n/a *
	6.524 (5.538) 986 800 6.750 8.203 233% 15% 12% 4	DKK '000         DKK '000           6.524         6.160           (5.538)         (7.848)           986         (1.688)           800         (1.543)           6.750         6.078           8.203         8.503           233%         210%           15%         (25%)           12%         (22%)           4         4           2         2	DKK '000         DKK '000         DKK '000           6.524         6.160         9.419           (5.538)         (7.848)         (8.910)           986         (1.688)         509           800         (1.543)         357           6.750         6.078         7.972           8.203         8.503         10.623           233%         210%         258%           15%         (25%)         5,7%           12%         (22%)         4,3%           4         4         6           2         2         1	DKK '000         DKK '000         DKK '000         DKK '000           6.524         6.160         9.419         9.209           (5.538)         (7.848)         (8.910)         (8.245)           986         (1.688)         509         964           800         (1.543)         357         737           6.750         6.078         7.972         8.692           8.203         8.503         10.623         11.649           233%         210%         258%         344%           15%         (25%)         5,7%         12%           12%         (22%)         4,3%         8,9%           4         4         6         5           2         2         1         n/a *

<sup>\*</sup> No comparative figures are disclosed. The company was licensed as an AIFM as of 10 May 2016.

	2018 DKK '000	2017 DKK '000
4 Administration for and income from managed ATEs		
<b>4. Administration fees and income from managed AIFs</b> IWC Timberland Partners I K/S, CVR 35140964	4.247	5.189
IWC Timberland Partners II K/S, CVR 33140704	1.945	3.189
Total administration fees and income from managed AIFs	6.192	5.228
Total administration fees and income from managed ATFS	0.172	3.220
5. Staff costs and administrative expenses		
Staff costs	3.871	4.876
Other administrative expenses	1.667	2.972
Total staff costs and administrative expenses	5.538	7.848
Salaries	3.703	4.651
Pension contributions	3.703 151	199
Other social security costs	17	26
Staff costs	3.871	4.876
Average number of employees converted into full-time employees	4	4
Remuneration of the Executive Board CEO Otto Reventlow, fixed remuneration CEO Otto Reventlow, variable remuneration	667	646
Remuneration of the Executive Board	667	650
Number of members of the Executive Board	1	1
Board of Directors, fixed remuneration only		
Steen Villemoes, Chairman	169	180
Nis Jul Clausen, Vice Chairman	56	60
Otto Reventlow, joined the Board on 23 August 2018	0	
Jan Kamp Justesen, resigned from the Board on 23 August 2018	39	60
Peter Carøe, resigned from the Board on 23 August 2018	39	60
Lars Wilhjelm, resigned from the Board on 23 August 2018	39	60
Total fixed remuneration	342	420
Number of members of the Board of Directors	3	5
Other employees significantly influencing the company's risk prof		
Fixed remuneration	729	1.202
Variable remuneration	0	22
Remun.of employees influencing the company's risk profile	729	1.224
Number of employees	4	4

	2018 DKK '000	2017 DKK '000
Audit fees		
Statutory audit of the financial statements	28	27
Tax advisory services	3	3
Other services	110	31
Total fees for the auditors appointed by the general meeting		
who perform the statutory audit	141	61
6. Financial expenses		
Other interest expenses	(34)	(37)
Total financial interest expense	(34)	(37)
7. Translation and market value adjustments Foreign currency translations Total translation and market value adjustments	0	(1) (1)
8. Income tax	44.50	100
Current tax	(152)	183
Tax on profit/loss for the year	(152)	183
Effective tax rate	22.0	22.0
Danish corporation tax rate	22,0	22,0
Non-deductible expenses etc  Effective tax rate	(6,0) <b>16,0</b>	(11,4) <b>10,6</b>
Effective tax rate	10,0	10,0
Deferred tax is incumbent on the following financial statement ite		
Prepayments	2	2
Derivative financial instruments	(21)	15
Deferred tax / (Deferred tax assets)	(19)	17

#### 9. Financial risks and financial risk management policies and objectives

The company is exposed to different types of risks. The objective of the company's risk management policies is to minimise the losses which might occur due to changes in e.g. the financial markets.

The company continuously develops its tools to identify and manage the risks affecting it on a daily basis. The Board of Directors lays down the overall framework and principles for risk and capital management, and the Chairman and the Executive Board receive monthly reports on developments in risks and utilisation of the defined risk framework

#### Credit risk

Risk management policies have therefore been prepared to ensure that transactions with credit institutions are consistent with the framework laid down by the Board of Directors.

#### Market risk

The company's market risk is managed through fixed limits for a large number of risk targets. Market risks are determined and monitored on a daily basis in so far as this is relevant.

#### Liquidity risk

The company's cash resources are managed by maintaining sufficient cash and cash equivalents. The cash resources are determined with the object of securing sufficient and stable cash resources.

#### Operational risk

With a view to reducing losses from operational risks, the company has prepared a number of policies to mitigate human and systems errors.

#### 10. Related parties

All related party transactions have been conducted on an arm's length basis.

#### Related parties with a controlling interest in the company

International Woodland Company Holding A/S, CVR 34 07 92 26, holds the majority of votes.

#### Related party transactions in the financial year

The company has had the following transactions with related parties in the financial year:

Name	Basis of	Nature and scope of
International Woodland Company A/S	Group company	Sharing of costs on a cost recovery basis, DKK 600t (2017: DKK 713t)
IWC Timberland Partners I K/S and IWC Timberland Partners II K/S	Control through group company	Administration fee, please refer to Note 4
Executive Board and Board of Directors	Executive Board	Remuneration

Please refer to note 5 in the financial statements for the amount of remuneration of the Board of Directors and the Executive Board.

#### 11. Derivative financial instruments

The company has entered into forward exchange contracts to hedge future transactions until 26 September 2019 in the total amount of USD 300 thousands. The fair value of these contracts is negative by DKK 94 thousands at 31 December 2018, which amount has been recognised in the balance sheet (31 December 2017: positive by DKK 70 thousands).

#### 12. Ownership

The following shareholders hold more than 5% of the company's share capital: International Woodland Company Holding A/S, CVR 34 07 92 26.

13. Contingencies	2018	2017
Guarantees etc.	DKK '000	DKK '000
Guaranteed towards the Danish Guarantee Fund for Depositors		
and Investors	15	23
Total Contingencies	15	23

The company participates in a Danish joint taxation arrangement with International Woodland Company Holding A/S serving as administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the company is therefore liable from 1 July 2012 for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed companies.

The company is jointly registered for VAT with a sister company. The companies are jointly and severally liable for the VAT liability.

#### 14. Directorships and other offices

#### Steen Villemoes, Chairman of the Board of Directors:

Chairman of the Board of Directors of:

- International Woodland Company Holding A/S
- International Woodland Company A/S
- International Woodland Company Employee ApS
- K/S Habro-Lowestoft
- ApS Habro Komplementar-19
- Aspecto A/S

Member of the Board of Directors of:

- K/S Habro-Norwich
- K/S Habro-Islington
- ApS Habro Komplementar-26
- ApS Habro Komplementar-39

#### Owner of:

- Virksomhedskonsulent Steen Villemoes
- Vilmo Invest ApS

#### Nis Jul Clausen, Vice Chairman of the Board of Directors:

Member of the Board of Directors of:

- International Woodland Company Holding A/S
- International Woodland Company A/S
- International Woodland Company Employee ApS

#### Chairman of:

- Kvalifikationsnævnet

#### Otto Frederik Juel Reventlow, Chief Executive Officer and member of the Board of Directors:

Chief Executive officer of:

- International Woodland Company Holding A/S
- International Woodland Company A/S
- International Woodland Company Employee ApS
- OREW Holding ApS

Member of the Board of Directors of:

- ITP I GP ApS
- ITP I Brazil Holding I GP ApS
- ITP I Brazil Holding II GP ApS
- ITP II Brazil Holding I GP ApS
- Den Reventlowske Stiftelse Theophiliskoven
- Godfred Birkedal Hartmann's Familiefond

#### Owner of:

- Agerup Gods, Sakskøbing