Dansac A/S
Lille Kongevej 304
3480 Fredensborg
Central Business Registration No 34 09 48 10

Annual report 2018

Adopted at the Annual General Meeting on May 20th, 2019

Lisbet Hauerberg, Chairman of the General meeting

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Company details

Company

Dansac A/S

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Supervisory Board

James Aducci

Pia Prag Hansen

Brendan James Sugrue

Patrick Conor Noble

Executive Board

Pia Prag Hansen

Company auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Statement by Management on the annual report

The Executive and Supervisory Boards have today discussed and adopted the annual report of Dansac A/S for 2018.

The annual report has been presented in accordance with the Danish Financial Statements Act. We consider the applied accounting policies appropriate for the annual report to provide a true and fair view of the Group's and the Parent's assets, equity and liabilities, financial position and results and the consolidated cash flows. We believe that the management review contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Fredensborg, May 20th, 2019

Executive Board

Pia Prag Hansen Chief Executive Officer

Supervisory Board

James Aducci

Patrick Conor Noble

Pia Prag Hansen

Brendan James Sugrue

Independent auditor's report

To the shareholders of Dansac A/S Opinion

We have audited the consolidated financial statements and the parent financial statements of Dansac A/S for the financial year 01.01.2018 - 31.12.2018, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent, and the consolidated cash flow statement. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2018, and of the results of their operations and the consolidated cash flows for the financial year 01.01.2018 - 31.12.2018 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Parent's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Group or the Entity or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and these parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Group's and the Parent's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements and the parent financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and
 the parent financial statements, including the disclosures in the notes, and whether the consolidated financial statements and the parent financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

• Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We

remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope

and timing of the audit and significant audit findings, including any significant deficiencies in internal

control that we identify during our audit.

Statement on the management review

Management is responsible for the management review.

Our opinion on the consolidated financial statements and the parent financial statements does not cover

the management review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements,

our responsibility is to read the management review and, in doing so, consider whether the management review is materially inconsistent with the consolidated financial statements and the parent financial state-

ments or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management review provides the information

required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management review is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accord-

the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material

misstatement of the management review.

Copenhagen, 20-05-2019

Deloitte

Statsautoriseret Revisionspartnerselskab

Business Registration No 33 96 35 56

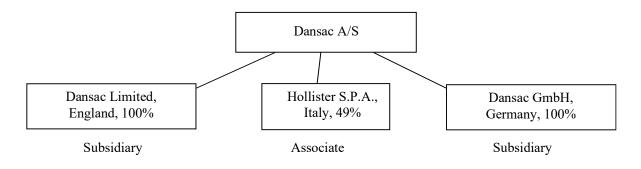
Max Damborg

State-Authorised Public Accountant

MNE no 33772

Management's review

Group chart



	2014 DKK'000	2015 DKK'000	2016 DKK'000	2017 DKK'000	2018 DKK'000
Financial highlights of the Group					
Key figures					
Revenue	1.029.460	1.189.069	1.076.628	1.076.106	1.093.501
Operating profit	100.126	197.487	150.913	171.490	189.814
Net financials	5.235	7.936	(526)	(9.208)	1.788
Net profit for the year	79.124	156.877	117.247	126.334	149.047
Equity	199.071	232.102	221.644	207.996	258.597
Balance sheet total	376.135	403.828	349.334	334.170	385.840
Investments in property, plant and	22.125	17.549	12.408	9.876	5.401
Average number of employees	347	351	305	262	249
Ratios					
Profit margin (%)	10	17	14	16	17
Return on assets (%)	38	72	63	79	80
Return on equity (%)	36	73	52	59	64
Equity ratio (%)	53	57	63	62	67

For the information given the "company" includes both the parent and the consolidated entities.

Management's review

Primary activities

The Group's activity comprises development, production and sale of ostomy products. Development and production takes place in Fredensborg. Sales activities are handled by the company's subsidiaries and affiliates. Consequently, the extent of transactions with related parties is significant.

The products are primarily sold in the European market.

Development in activities and finances

Profit for the year for the group amounts to DKK 149.047 thousand which is an increase of DKK 22.713 thousand compared to 2017, and in line with previous announced expectations.

Comments to the operations

Operating profit for the group has increased from DKK 171.490 thousand to DKK 189.814 thousand.

The decrease in Gross profit relates to an increase in External costs due to increased competition on the German and UK markets.

Associated companies

Hollister Incorporated has transferred 44% of their shares in Hollister S.P.A. (Italy), and Dansac A/S now holds 49 % of the shares in the company. The shares have been transferred through an equity contribution and as a non-cash transaction.

Cash flow

Cash flows from operating activities for the year amount to DKK 160.575 thousand against DKK 128.832 thousand in 2017. The net change (DKK 31.743 thousand) is primarily attributable to an increase in operating profit (DKK 18.324 thousand) and change in working capital (DKK 19.138).

Cash flows from investing activities amount to DKK (7.022) thousand in 2018 against DKK (9.910) thousand in 2017. The net change (DKK 2.888 thousand) is primarily attributable to change in acquisition of tangible assets.

Particular risks

Financial exposure

The Group is exposed to exchange rate adjustments. Attempts are made to minimise this exposure by a central control of financial exposure in the Parent as well as a coordinated cash management, including generation of capital and placement of additional cash flow. The ultimate Parent acts upon a finance policy with a low risk profile such that risks only arise on the basis of commercial issues. The Dansac Group does not make use of financial instruments.

Currency exposure

Dansac A/S is affected by exchange rate adjustments as revenue is invoiced in foreign currencies whereas expenses, including wages, are held in Danish kroner. 100 % of the Group's revenue originates from other countries than Denmark, mainly European countries. Revenue is primarily invoiced in EUR and USD. In addition, the Group is affected by exchange rate adjustments as the Foreign affiliates' year-end profit and equity are converted into DKK based on average rates and the rate of the balance sheet date, respectively.

The Group's English and German companies are not affected by exchange rate fluctuations as both income and expenses are paid in local currencies.

Credit risks

Credit risks attached to financial assets correspond to the values recognized in the balance sheet. The Group does not undertake any major risks on clients or co-operators. All major clients and other co-operators are credit rated on a current basis under the Group's policy for undertaking credit risks.

In addition, 57 % of the revenue is sale to group enterprises.

Cash flow

The Group's business procedures on cash management, including generation of capital and placement of additional cash flow are managed centrally by the ultimate Parent in the USA.

Research and development activities

The Group's research and development costs are almost the same as last year. The costs arise from development activities and from ensuring a continuous improvement of existing products.

Furthermore, an amount has been capitalised on projects identified that are estimated to result in future products with expected earnings growth.

Management's review

Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would materially influence the evaluation of this annual report.

Outlook

Subject to stability in the primary invoicing currencies of the Group, it is the expectation of management that revenue and profit in 2019 will be slightly higher compared to 2018. Further efficiency improvements in the production and the administration are expected.

The company expects positive cash flows in 2019.

Statutory statement of Corporate social responsibility cf. § 99a in the Danish Financial Statements Act

The company's underlying business concept is to develop, manufacture and market consumables for people living with a stoma. The mission is to help healthcare professionals deliver better products and services, and to make life more rewarding and dignified for users of ostomy products.

The products are typified by their uniform quality, which makes them highly reliable for the users.

Overall, the company wishes to deliver products preferred by the customers at the time agreed and to ensure that the employees are qualified and satisfied, and that procedures supporting a flexible, efficient organization are established.

The manufacturing process is certified to the quality standards ISO 9001 and ISO 13485.

From our parent company, Hollister, we have been given four immutable principles, which we strive to live every day.

- <u>Dignity of the person:</u> Our employees, indeed all people, have dignity and intrinsic value independent of the work they do. We treat our associates, and we treat each other, with respect. We vigilantly strive to meet the needs of those who use our products and services. In the process, we make life more rewarding for them and we ourselves become better human beings.
- <u>Service</u>: We serve those who use our product and services, our other customers, each other, and our communities, all with humility, compassion, and perseverance.
- <u>Integrity</u>: Integrity is at the heart of how we do business. We believe the ethical way is the only way. We are open and truthful, treat others justly, and do the right thing even when it is difficult.

• <u>Stewardship:</u> We have been entrusted with an independent and employee-owned company. As stewards of that trust, we are guided by the policies and principles of our founder, John Dickinson Schneider (Hollister), to ensure that we continues in perpetuity as independent and employee owned and that as the company grows and prospers, it remains financially strong. We make decisions based on the long-term best interests of the company.

Social and employee matters

Our employees are one of the company's most important resources, and management realizes that attracting, retaining and developing qualified people are crucial for the ability to realize the corporate objectives and be competitive and successful in the future.

Management wants to shoulder its social responsibility by providing a diverse and tolerant work-place where the staff composition reflects the society in which we live and run our business.

We believe that diversity in the workforce and treating everybody with dignity and respect is important in order to constantly develop and be a competitive player in the global marketplace. At Dansac we strive to have a workforce representative for the markets and customers we serve. This affects the way we think, act, innovate and drive our business.

Although we do not have a specific policy around social and employee matters, we are committed to ensure the best possible workplace for our employees through our immutable principles, bringing integrity and dignity of the person in focus.

Our goal is to have the highest possible job satisfaction and best possible work environment, regulated through our employee handbook and the 'collective agreement for salaried employees in the industry'.

We believe that our employee handbook and the collective agreements is sufficient, why we do not have a policy around social and employee matters.

Human Rights

We are committed to respecting the human rights of our customers, end users, business associates and employees and to reduce the risk of any violations. We do not have a separate policy on human rights as we find the laws and regulations sufficient, but our position is clear from our immutable principles, human resources approach and supporting documentation.

Environment and climate

At Dansac we take responsibility for our environmental impacts and works continuously to reduce any negative environmental impact in our day-to-day operations and in our development activities.

The corporate strategy is to reduce the total volume of waste generated by the manufacturing process, to reduce errors and waste, and to reduce the total amount of energy consumed, by investing amongst others in LEAN activities.

We recognize that profitability and our effect on the environment and climate goes hand in hand, why we continuously try to lower our energy consumption and find better and more efficient ways to produce our products, and reduce our consumption of materials and waste.

We have no policy regarding environment and climate, as the impact on both local and global environment from our production and products are minimal, but we strive to do everything better and more efficient, putting our immutable principles in front of everything that we do, to ensure a healthy environment and climate.

Anti-corruption and bribery

We hold integrity and ethics in front and follow local laws and regulations. We do not have a policy around anti-corruption and bribery but expect all our employees and business associates to follow the laws and regulations. We find the laws and regulations sufficient for our purpose, why we do not have a policy. We believe that through a high ethical standard and complying with local rules and regulations we can ensure that we conduct our business in the best possible and ethical way.

Currently we do not have a specific policy for supplier management in relation to social responsibility, but it is part of the evaluation in the selection and qualification of new suppliers. Thus "Social Responsibility" is incorporated in the material, the supplier must demonstrate.

Gender composition, Management position cf. § 99b in the Danish Financial Statements Act

The Company has established a gender equality barometer, which is updated annually with the current distribution of men and women at a number of management levels in the Company:

	2018		2017		2016	
Levels /%	Female	Male	Female	Male	Female	Male
Supervisory Board	0	100	0	100	0	100
Management positions	45	55	45	55	41	59

The company has decided the following objectives for the under-represented gender in the Supervisory Board and in Management positions:

Targets for the under-represented gender in the Supervisory Board

The Supervisory Board consists of 4 members. Regarding the under-represented gender it is the objective to increase the number of members of the under-represented gender and to achieve a share of 25% by 2021.

Targets for the under-represented gender in Management positions

When recruiting new candidates to management positions the best qualified person for the job is selected, irrespective of gender, cultural background and age. Therefore the Company makes sure that the wording of job descriptions and job advertisements appeal to people with the right experiences and competences despite gender, age and ethnicity.

We find that the target for the under-represented gender in management is achieved with an equal distribution of men and woman.

Ownership

Dansac A/S is fully owned by Hollister Incorporated, Illinois, USA.

This annual report for the Dansac Group for 2018 has been prepared in accordance with the provisions applying to class C enterprises (large) under the Danish Financial Statements Act.

The accounting policies applied as described below remain the same as last year.

Recognition and measurement

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the Group, and the value of the assets can be measured reliably.

Liabilities are recognised in the balance sheet when the Group as a result of an event prior to the balance date has a legal or constructive obligation, and it is probable that future economic benefits will flow out of the Group, and the value of the liabilities can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year, defrayed to obtain the profit for the year.

The Annual report is presented in Danish kroner (DKK) thousand unless otherwise stated.

Consolidated financial statements

The consolidated financial statements comprise Dansac A/S (the parent company) and Group enterprises where the parent company directly or indirectly is in control, cf the Group Chart page 6.

The consolidated financial statements are prepared by combining uniform items. On consolidation intragroup income and expenses, intra-group balances and dividend as well as intra-group profits between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Investments in subsidiaries are offset against the pro rata share of the fair value of the affiliates 'net assets and liabilities at the time of the establishment of the Group relations.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Income and losses - that arises between the rate at the transaction date and the one in effect at the payment date - are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rate at the balance sheet date. Differences between the exchange rate at the balance sheet date and the exchange rate at the transaction date are recognised in the income statement as financial income or financial expenses.

When recognising foreign subsidiaries, that constitute separate entities, the income statements are translated at average exchange rates and balance sheet items are translated using the exchange rates at the balance sheet date. Exchange rate adjustments arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates as well as out of the translation of income statements from average rates to the exchange rates at the balance sheet date are recognised directly on equity.

Exchange adjustments of outstanding accounts with foreign subsidiaries which are considered part of the total investment are classified directly as equity.

Income statement

Revenue

Revenue from sale of articles of commerce and finished goods are recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised exclusive of Vat, duties and rebates in connection with the sale and is measured at the fair value of the agreed compensation.

Staff costs

Staff costs comprise expenses for payroll and wages including social expenses, pensions etc. for personnel.

Other operating costs

Other operating costs comprise expenses for distribution, sales, advertising, administration, rentals, loss on bad debt etc.

Other operating costs further more include research- and development costs that do not comply with recognition for capitalisation.

Financial income and expenses

Financial income and expenses comprise interest income and expenses, realised and unrealised income and loss from transactions in foreign exchange, bank charges together with charges and compensations for the tax on account scheme.

Tax on profit for the year

Tax on profit for the year which consists of current tax for the year and changes in deferred tax is recognised in the income statement by the portion attributable to the profit for the year, and classified directly as equity by the portion attributable to entries directly on equity.

The Company is jointly taxed with Dansac and Hollister Danmark (branch of Dansac and Hollister Inc. USA). The current Danish income tax is allocated proportionally to the taxable income (full allocation with a refund concerning tax losses).

Balance sheet

Intangible assets

Intangible assets comprise development projects in progress and completed development projects including licences and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the project in question, are recognised as intangible assets if the cost can be measured reliably and if sufficient security exists for the future income to cover production-, sales- and administration costs and the development costs. Other development costs are recognised in the income statement as incurred.

Capitalised development costs are measured at cost less accumulated amortisations or to the lower of recoverable amount. Completed development projects are amortised over five years.

Development costs comprise costs, salaries and amortisation that are directly and indirectly attributable to the Group's development projects.

Property, plant and equipment

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation or to the lower of its recoverable value. Land is not depreciated.

Accounting policies

Cost comprises the acquisition price and costs directly attributable to the acquisition until it is ready to be put into operation. For self-manufactured assets, cost comprises direct and indirect costs of materials, sub suppliers and labour costs.

Interest expenses are not included under cost.

The basis for depreciation is costs less expected scrap value at the end of the expected useful life. Straight-line depreciation is made on the basis of the following assessment of the expected useful lifes:

Buildings 30 years
Plant and machinery 5-10 years

Other fixtures and fitting,

tools and equipment 3-10 years

Profits and losses from the disposals of property, plant and equipment are calculated as the difference between selling price less selling costs and carrying amount at the time of sale. Profits or losses are recognised as depreciation in the income statement.

Impairment of intangible and tangible assets

The carrying amount of intangible and tangible assets are annually assessed whether there is any indication that the assets are impaired.

If any such indications exist, an impairment test is calculated to determine whether the recoverable amount is lower than the carrying amount.

Investments in subsidiaries, associates and other Investments

Investments in subsidiaries, associates and other investments are measured in the Parent's Annual report at cost. In case of indication for impairment an impairment test is prepared. Cost is reduced with received dividend, if the dividend exceeds the accumulated profit recognised since the time of the takeover.

In the Parent's income statement dividend from subsidiaries, associates and other investments are recognised upon declaration.

Investments in associates are measured in the Group's annual report using the equity method.

The income statement reflects the Group's share of results of associates.

Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Accounting policies

Cost of goods for resale as well as raw materials and consumables consists of purchase price plus landing costs.

Cost of manufactured goods and work in progress consists of costs of raw materials, consumables, direct labour costs as well as indirect production costs.

Indirect production costs comprise indirect material and labour costs as well as costs of maintenance of and depreciation on machinery, factory buildings and equipment applied for the manufacturing process as well as costs of quality management and factory administration.

The net realisable value of inventories is calculated as the estimated selling price reduced for completionand sales costs.

The net realisable value is fixed in consideration of marketability and obsolescence.

Receivables

Receivables are measured at amortised cost, which in general are nominal value reduced with provision for anticipated losses.

Prepayments

Prepayments classified as assets comprise prepaid costs incurred relating to rent, insurance premiums etc. that relates to subsequent accounting periods. Prepayments are measured at cost.

Proposed dividends

Dividends are measured as a liability at the time of the resolution made on the Annual General Meeting. The proposed dividend for the accounting period is classified as a separate item under equity.

Income taxes and deferred tax

The current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured applying the liability method providing for all temporary differences between the carrying amount and tax-based value of assets and liabilities. Deferred tax assets, including the tax base of tax loss carry forward, are recognised in the balance sheet if the assets are likely to be utilised either by a set-off against tax of future income or as a set-off against deferred tax liabilities.

Deferred tax is measured based on the tax regulations and tax rates of the relevant countries that will be in effect, using the laws at the balance sheet date, when the deferred tax is estimated to be triggered as current tax. Changes in deferred tax resulting from changed tax rates are recognised in the income statement.

Deferred income

Deferred income comprises received payments for income that relates to subsequent accounting periods. Deferred income is measured at cost.

Cash flow statement

The cash flow statement of the Group shows cash flows for the year from operating-, investing- and financing activities for the year, change of cash for the year as well as the Group's cash and cash equivalents at the beginning and the end of the financial year.

Cash flows from operating activities are calculated as the Group's share of profit/loss adjusted for non-cash operating items, working capital changes and income taxes paid.

Cash flows from investing activities comprise payment in connection with purchase and sale of intangible assets, property, plant and equipment as well as fixed asset investments.

Cash flows from financing activities comprise changes in the size or composition of the Company's share capital and related costs as well as the raising of loans, instalments on interest-bearing debt, and payment of dividends to members.

A cash flow statement for the Parent' has not been prepared separately as this is included in the Group cash flow statement.

Segment information

Disclosures are provided on business segments (primary segment) and geographical markets (secondary segment). The segment information is in accordance with the Group risk and internal financial management. The segment information complies with Group accounting policies.

Ratios

The ratios have been compiled in accordance with "Anbefalinger & Nøgletal" (Recommendations & Ratios), issued by the Danish Society of Financial Analysts, and generally accepted calculation formulas.

Profit margin	=	Operating profit/loss x 100
		Revenue
Return on assets	=	Operating profit/loss x 100 Average operating assets
Return on equity	=	Net profit/loss for the year x 100 Average equity
Equity ratio	=	Equity x 100 Balance sheet total

Income statement

2017 DKK'000	2018 DKK'000		Notes	2018 DKK'000	2017 DKK'000
485.137	500.396	Revenue	1	1.093.501	1.076.106
(2.585)	7.314	Change of inventories, finish goods and work in progress		8.181	(2.313)
(120.126)	(134.058)	External costs		(553.935)	(521.377)
362.426	373.652	Gross profit		547.747	552.416
(124.368)	(129.811)	Staff costs	2	(166.661)	(163.484)
(14.677)	(14.556)	Depreciation and amortisation, fixed assets	3	(14.660)	(14.918)
(78.487)	(66.775)	Other operating costs		(176.612)	(202.524)
144.894	162.510	Operating profit		189.814	171.490
0	0	Share of results of associates		(681)	0
50.307	297	Other financial income, affiliates		297	186
18	2.801	Other financial income	4	2.962	36
(9.135)	(538)	Other financial expenses	5	(790)	(9.430)
186.084	165.070	Profit before tax		191.602	162.282
(29.891)	(36.150)	Tax on profit for the year	6	(42.555)	(35.948)
156.193	128.920	Profit for the year	7	149.047	126.334

Balance sheet, December 31st

2017 DKK'000	2018 DKK'000		Notes	2018 DKK'000	2017 DKK'000
2.973	2.701	Completed development projects	8	2.701	2.973
85	0	Development projects in progress	8	0	85
3.058	2.701	Intangible assets		2.701	3.058
16.904	14.506	Land and buildings	9	14.506	16.904
25.748	19.034	Plant and machinery	9	19.034	25.748
1.797	1.653	Other fixtures and fittings, tools and equipment	9	1.702	1.950
		Property, plant and equipment in progress and			
15.559	17.641	prepayment for Property, plant and equipment	9	17.641	15.559
60.008	52.834	Tangible assets		52.883	60.161
10.220	10.220	Towards and to suffer the sec	10	0	0
10.338	10.338	Investments in subsidiaries	10	0	0
0	38.864	Investments in associates	10	42.191	0
386	0	Other investments	10	0	386
34	17	Other receivables	10	292	294
0	0	Deferred tax asset		309	208
10.758	49.219	Financial assets		42.792	888
73.824	104.754	Fixed assets		98.376	64.107
70.024	1011/01	I Area assets			011107

Balance sheet, December 31st

2017 DKK'000	2018 DKK'000		Notes	2018 DKK'000	2017 DKK'000
73.824	104.754	Fixed assets (brought forward)		98.376	64.107
16.009	13.442	Raw materials and supplies		13.442	16.009
11.030	15.730	Work in progress		15.730	11.030
4.995	7.609	Finish goods and goods for resale		9.702	6.234
32.034	36.781	Inventories		38.874	33.273
7.559	5.893	Trade receivables and receivables from services		40.871	45.629
59.370	50.700	Receivables from affiliates		75.071	72.818
1.338	2.463	Other receivables		2.463	1.447
826	1.159	Prepayments		2.173	2.008
69.093	60.215	Receivables		120.578	121.902
54.356	55.552	Cash	11	128.012	114.888
155.483	152.548	Current assets		287.464	270.063
229.307	257.302	Assets		385.840	334.170

Balance sheet, December 31st

2017 DKK'000	2018 DKK'000		Notes	2018 DKK'000	2017 DKK'000
2.500	2.500	Share capital	12	2.500	2.500
37.555	53.310	Retained earnings		106.097	65.496
294	1.937	Reserve for development costs		0	0
140.000	150.000	Proposed dividends		150.000	140.000
180.349	207.747	Equity		258.597	207.996
2.038	1.152	Deferred tax provision	13	1.152	2.038
100	100	Other provisions		100	293
2.138	1.252	Provisions		1.252	2.331
14.721	14.312	Trade payables		50.636	49.751
4.197	4.334	Payables to affiliates		36.231	36.455
6.276	2.029	Income tax payables		5.453	8.744
21.626	27.628	Other payables		33.671	28.893
46.820	48.303	Short-term liabilities		125.991	123.843
220 207	257 202	Fanity provision and Eablifier		205 040	224 170
229.307	257.302	Equity, provision and liabilities		385.840	334.170
		Lease and rental commitment	14		
		Other notes	15-19		

Statement of changes in equity

	Group					
	Share capital DKK'000	Retained earnings DKK'000	Proposed dividends DKK'000	Total DKK'000		
Equity, January 1st, 2017	2.500	99.144	120.000	221.644		
Dividends paid	0	0	(140.000)	(140.000)		
Profit for the year	0	(33.666)	160.000	126.334		
Exchange adjustment, affiliates	0	18	0	18		
Equity, December 31st 2017	2.500	65.496	140.000	207.996		
Dividends paid	0	0	(140.000)	(140.000)		
Group contribution	0	38.478	0	38.478		
Restatement investment to equity	0	4.009	0	4.009		
Profit for the year	0	(953)	150.000	149.047		
Other Equity adjustments	0	(236)	0	(236)		
Exchange adjustment, affiliates	0	(697)	0	(697)		
Equity, December 31st 2018	2.500	106.097	150.000	258.597		

			Pare	nt	
	Share capital	Retained earnings	Reserve for development costs	Proposed dividends	Total
	DKK'000	DKK'000	DKK'000	DKK'000	DKK'000
Equity, January 1st 2017	2.500	41.447	209	120.000	164.156
Dividends paid	0	0	0	(140.000)	(140.000)
Transfers	0	(85)	85	0	0
Profit for the year	0	(3.807)	0	160.000	156.193
Equity, December 31st 2017	2.500	37.555	294	140.000	180.349
Dividends paid	0	0	0	(140.000)	(140.000)
Transfers	0	(1.643)	1.643	0	0
Group contribution	0	38.478	0	0	38.478
Profit for the year	0	(21.080)	0	150.000	128.920
Equity, December 31st 2018	2.500	53.310	1.937	150.000	207.747

Cash flow statement

Group

<u>Notes</u>	2018 DKK'000	2017 DKK'000
Operating profit	189.814	171.490
Depreciation and amortisation, fixed assets	14.660	14.859
Change in working capital 17	645	(18.493)
	205.119	167.856
Other financial income received	2.999	36
Other financial expenses paid	(790)	(9.430)
Income taxes paid	(46.853)	(29.630)
Cash flows from operating activities	160.575	128.832
Acquisition of intangible assets	(1.643)	(85)
	. ,	, ,
Acquisition of tangible assets	(5.400)	(9.876)
Sale of tangible assets	18	64
Change financial assets	3	(13)
Cash flows from investing activities	(7.022)	(9.910)
Dividends received	294	186
Dividends paid	(140.000)	(140.000)
Cash flows from financing activities	(139.706)	(139.814)
Change in cash	13.847	(20.892)
Cash at the beginning of the year	114.888	135.898
Value adjustments	(723)	(118)
Cash at the end of the year	128.012	114.888

	Parent	Group
	Revenue DKK'000	Revenue DKK'000
1. Segment information		
By business segment 2018		
Medical devices	500.396	1.093.501
Total	500.396	1.093.501
By business segment 2017		
Medical devices	485.137	1.076.106
Total	485.137	1.076.106
By geographical market 2018		
Europe & North America	498.585	1.091.690
ALMA	1.811	1.811
Total	500.396	1.093.501
By geographical market 2017		
Europe & North America	416.489	1.007.458
ALMA	68.648	68.648
Total	485.137	1.076.106

Parent			Group		
2017 DKK'000	2018 DKK'000		2018 DKK'000	2017 DKK'000	
		2. Staff costs			
108.867	113.965	Salaries and wages	144.846	141.568	
12.404	12.636	Pension contributions	14.105	13.960	
4.980	5.424	Other social security costs	9.924	9.839	
(1.883)	(2.214)	Capitalised labour costs	(2.214)	(1.883)	
124.368	129.811		166.661	163.484	
211	202	Average number of employees	249	262	
		3. Depreciation & amortisation, fixed assets			
1.958	2.000	Completed development projects	2.000	1.958	
3.018	3.049	Buildings	3.049	3.018	
9.088	8.597	Plant and machinery	8.597	9.088	
613	828	Other fixtures and fittings, tools and equipment	932	800	
0	82	Loss(Profit) from sale and scrap of operating equipment	82	54	
14.677	14.556		14.660	14.918	
		4. Other financial income			
18	260	Interest income	418	36	
0	2.541	Realised and unrealised exchange gains	2.544	0	
18	2.801		2.962	36	

149.047

126.334

	ent		Group		
2017 DKK'000	2018 DKK'000		2018 DKK'000	2017 DKK'000	
		5. Other financial expenses			
8.852	0	Realised and unrealised exchange losses	12	8.875	
283	538	Bank expenses	778	555	
9.135	538		790	9.430	
		6. Tax on profit for the year			
30.675	37.056	Current tax	43.532	37.076	
(787)	(771)	Change in deferred tax	(842)	(1.076)	
3	3	Paid foreign dividend tax	3	3	
0	(138)	Adjustment concerning previous years	(138)	(55)	
29.891	36.150		42.555	35.948	
7. Proposed	distribution (of profit/(loss)			
7. Proposed	distribution (of profit/(loss)	Pa	arent	
7. Proposed	distribution (of profit/(loss)	Pa 2018 DKK'000	2017	
Retained earning	ngs	of profit/(loss)	2018	2017 DKK'000	
Retained earnin	ngs on account		2018 DKK'000 (21.080	2017 DKK'000) (3.807 20.000	
Retained earnin	ngs		2018 DKK'000 (21.080	2017 DKK'000) (3.807 20.000	
Retained earnin	ngs on account		2018 DKK'000 (21.080	2017 DKK'000 (3.807 20.000 140.000	
Retained earnin	ngs on account		2018 DKK'000 (21.080 0 150.000 128.920	2017 DKK'000) (3.807 20.000 140.000	
Retained earnin	ngs on account		2018 DKK'000 (21.080 0 150.000 128.920	2017 DKK'000) (3.807 20.000 140.000 156.193 roup 2017	
Retained earnin	ngs on account lends recognized		2018 DKK'000 (21.080 0 150.000 128.920 G	2017 DKK'000) (3.807 20.000 140.000 156.193 roup 2017 DKK'000	
Retained earning Paid dividends Proposed dividends	ngs on account lends recognized		2018 DKK'000 (21.080 0 150.000 128.920 G 2018 DKK'000	2017 DKK'000) (3.807 20.000 140.000 156.193 roup 2017 DKK'000) (33.666	

Parent			Go	up
Completed development DKK'000	Develop- ment DKK'000		Completed development DKK'000	Develop- ment DKK'000
		8. Intangible assets		
9.942	85	Cost, January 1 st 2018	9.942	85
85	(85)	Transfers	85	(85)
1.643	0	Additions	1.643	0
(3.622)	0	Disposals	(3.622)	0
8.048	0	Cost, December 31st 2018	8.048	0
(6.969)	0	Amortisation, January 1st 2018	(6.969)	0
(2.000)	0	Additions	(2.000)	0
3.622	0	Disposals	3.622	0
(5.347)	0	Amortisation, December 31st 2018	(5.347)	0
2.701	0	Carrying amount, December 31st 2018	2.701	0
2.973	85	Carrying amount, December 31st 2017	2.973	85

Notes

Group

	Land and buildings	Plant and machinery	Other fix- tures etc.	Property etc in progress ¹
_	DKK'000	DKK'000	DKK'000	DKK'000
9. Tangible assets				
Cost, January 1 st 2018	80.559	192.211	38.303	15.559
Transfers	0	336	73	(409)
Additions	651	1.571	688	2.491
Disposals	0	(24)	(530)	0
Cost, December 31st 2018	81.210	194.094	38.534	17.641
Depreciation, January 1st 2018	(63.655)	(166.463)	(36.353)	0
Year-end exchange rate adjustments	0	0	0	0
Additions	(3.049)	(8.597)	(932)	0
Disposals	0	0	453	0
Depreciation, December 31st 2018	(66.704)	(175.060)	(36.832)	0
Carrying amount, December 31st 2018	14.506	19.034	1.702	17.641
Carrying amount, December 31st 2017	16.904	25.748	1.950	15.559

¹ Including prepayments for property, plant and equipment

Notes

Parent

	Land and buildings	Plant and machinery	Other fix- tures etc	Property etc in progress ¹
	DKK'000	DKK'000	DKK'000	DKK'000
9. Tangible assets (continued)				
Cost, January 1 st 2018	80.559	192.211	37.006	15.559
Transfers	0	336	73	(409)
Additions	651	1.571	688	2.491
Disposals	0	(24)	(264)	0
Cost, December 31st 2018	81.210	194.094	37.503	17.641
Depreciation, January 1 st 2018	(63.655)	(166.463)	(35.209)	0
Additions	(3.049)	(8.597)	(828)	0
Disposals	0	0	187	0
Depreciation, December 31st 2018	(66.704)	(175.060)	(35.850)	0
Carrying amount, December 31st 2018	14.506	19.034	1.653	17.641
Carrying amount, December 31st 2017	16.904	25.748	1.797	15.559

¹ Including prepayments for property, plant and equipment

Notes

Group

	Other receivables	Other invest- ments	Investments in associates
	DKK'000	DKK'000	DKK'000
10. Financial assets			
Cost, January 1st 2018	294	386	0
Year-end exchange rate adjustments	0	0	20
Transfer	0	(386)	386
Additions / disposals	(2)	0	41.785
Cost, December 31st 2018	292	0	42.191
Revaluation, December 31st 2018	0	0	0
Carrying amount, December 31st 2018	292	0	42.191
Carrying amount, December 31st 2017	294	386	0

P	ล	r	e	n	1

	Other receivables	Other investments	Investments in associates	Investments in subsidiar- ies	
		DKK'000	DKK'000	DKK'000	
10. Financial assets (continued)					
Cost, January 1 st 2018	34	386	0	10.338	
Year-end exchange rate adjustments	0	0	0	0	
Transfer	0	(386)	386	0	
Additions / disposals	(17)	0	38.478	0	
Cost, December 31st 2018	17	0	38.864	10.338	
Revaluation, December 31st 2018	0	0	0	0	
Carrying amount, December 31st 2018	17	0	38.864	10.338	
Carrying amount, December 31st 2017	34	386	0	10.338	

Investments in subsidiaries:

Name	Registered	Group share	Share capital	Equity	Profit before tax	Profit for the year
				DKK'000	DKK'000	DKK'000
Dansac Limited	London, UK	100%	GBP 1.000	46.145	19.235	15.517
Dansac GmbH	Munich,	100%	EUR 26.000	11.714	7.978	5.291
	Germany					
				57.859	27.213	20.808

Investments in associates:

Name	Registered	Group share	Share capital	Equity	Profit before tax	Profit for the year
				DKK'000	DKK'000	DKK'000
Hollister S.P.A.	Milano, Italy	49%	EUR 1.034.000	86.105	13.144	8.597

Parent			Group		
2017 DKK'000	2018 DKK'000		2018 DKK'000	2017 DKK'000	
		11. Cash			
44.120	41.365	Funds in intercompany cash pool arrangement	61.742	71.515	
		12. Share capital			
		The share capital consists of 1,000 shares or multiples.			
		The shares have not been divided into classes.			
		In the period 2013 to 2018 there have been no changes			
		to the share capital.			
		13. Deferred tax provision			
673	594	Intangible assets	594	673	
562	(289)	Tangible assets	(289)	562	
0	0	Trade receivables and receivables from service	0	0	
803	847	Inventories	847	803	
0	0	Others	0	0	
2.038	1.152		1.152	2.038	
		14. Lease and rental commitments			
		Operating lease and rental commitments on rent			
		have been concluded for the years 2019-2023.			
1.789	2.410	Rental production premises and cars for the year	5.656	5.650	
		At 31 December, the following non-terminal			
		obligations are incumbent on the company:			
641	500	Lease and rental commitments due within one year	3.010	2.721	
530	400	Lease and rental commitments due within 2-5 years	2.210	2.440	
0	0	Operating and rental commitments due beyond 5 years	0	0	
1.171	900		5.220	5.161	

Notes

Parent			Group	
2017 DKK'000	2018 DKK'000		2018 DKK'000	2017 DKK'000
		15. Fee to auditors appointed at the General Meeting		
		Fees to Deloitte (Denmark):		
588	590	Audit fees for the annual report	590	588
25	36	Non-audit fees	36	25
613	626		626	613
		Fees to F. W. Smith, Riches & Co:		
0	0	Audit fees for the annual report	305	300
0	0	Non-audit fees	60	56
0	0		365	356
		Fees to ALR Treuhand GmbH:		
0	0	Audit fees for the annual report	175	175
0	0	Non-audit fees	34	33
0	0		209	208

16. Related parties

During the financial year the Group have had the following transactions, besides dividend, with related parties:

	Principal share- holder	Other related parties
	DKK'000	DKK'000
Revenue	48	623.944
External costs	10.155	438.745
Other operating costs	33.884	(324)
Receivables from affiliates	637	74.434
Payables to affiliates	2.188	34.074
Equity contribution / Transfer of shares in Hollister S.P.A.	38.478	0

Notes

16. Related parties (continued)

The transactions have been carried out in accordance with normal trading terms without interest.

The shares in Hollister S.P.A. from Hollister Incorporated have been transferred to book value end of October.

The Company's principal shareholder is Hollister Incorporated, Illinois, USA. Other related parties are other group enterprises.

As only one person in the Company's Executive and Supervisory Boards receives remuneration, no disclosure has been made according to § 98 b, stk. 3, no. 2 in the Danish Financial Statements Act.

17. Currency exposure, interest rate exposure and credit risks

Currency exposure

•	Group			
	Receivables and cash equivalents	Liabilities other than provisions	Position net	
	DKK'000	DKK'000	DKK'000	
GBP	93.407	(46.756)	46.651	
EUR	90.587	(31.961)	58.626	
USD	32.703	0	32.703	
Other	15.739	0	15.739	
	232.436	(78.717)	153.719	

Pursuant to group policies, currency exposure is not attempted hedged by hedging transactions in each subsidiary. Currency exposure is hedged by the Parent, Hollister Incorporated.

Credit risks

In certain cases the Group receives security for sale on credit which is included in the assessment of the necessary write-down for losses on bad debts. The highest credit risk on trade receivables corresponds to the carrying amount at 31 December 2018. Losses on receivables from individual customers have been historically immaterial.

Notes

17. Currency exposure, interest rate exposure and credit risks (continued)

Interest exposure

The following dates of reassessment and repayment according to agreement on the Group's financial assets and liabilities are presented in chronological order. The effective interest rates are stated on the basis of the actual level of interest at 31 December 2018.

Group

Time of reassessment and maturity

	Within one year	Within 2 to 5 years	After 5 years	Fixed- rated	Effective interest rate
	DKK'000	DKK'000	DKK'000	DKK'000	%
Receivables, interest bearing	0	0	0	0	0 %
Receivables, non-interest bearing	120.869	0	0	0	
Cash	128.012	0	0	0	0 %
Liabilities, interest bearing	(5.453)	0	0	0	0,6-3 %
Liabilities, non-interest bearing	(120.538)	(100)	0	0	
	122.889	(100)	0	0	

18. Cash flow statements -working capital changes

	Group		
	2018 DKK'000	2017 DKK'000	
Change in inventories	(5.614)	472	
Change in receivables	715	(13.394)	
Trade payable changes etc.	5.544	(5.571)	
	645	(18.493)	

Notes

19. Contingent liabilities

The Company serves as an administration company in a Danish joint taxation arrangement. According to the joint taxation provisions of the Danish Corporation Tax Act, the Company is therefore liable from the financial year 2013 for income taxes etc. for the jointly taxed companies and from 1 July 2012 also for obligations, if any, relating to the withholding of tax on interest, royalties and dividends for these companies.