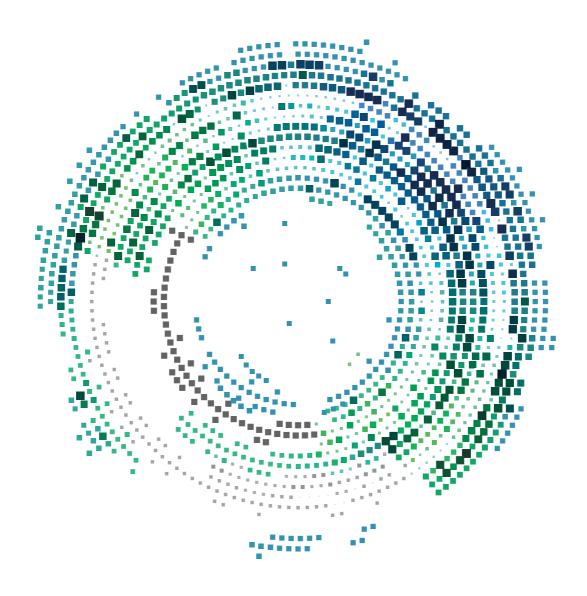
# Deloitte.



### Viasol A/S

Hejrevej 39 2400 København NV CVR No. 34091803

## Annual report 2020

The Annual General Meeting adopted the annual report on 07.05.2021

### **Ulrik Lundsfryd**

Chairman of the General Meeting

Viasol A/S | Contents

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Viasol A/S | Entity details

## **Entity details**

#### **Entity**

Viasol A/S

Hejrevej 39

2400 København NV

CVR No.: 34091803

Registered office: København

Financial year: 01.01.2020 - 31.12.2020

#### **Board of Directors**

Ulrik Lundsfryd, Chairman Rasmus Christiansen Christoffer Mark Ovesen

#### **Executive Board**

Rasmus Christiansen, CEO

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

## **Statement by Management**

The Board of Directors and the Executive Board have today considered and approved the annual report of Viasol A/S for the financial year 01.01.2020 - 31.12.2020.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 07.05.2021

**Executive Board** 

**Rasmus Christiansen** 

CEO

**Board of Directors** 

**Ulrik Lundsfryd** 

Chairman

**Rasmus Christiansen** 

**Christoffer Mark Ovesen** 

# Independent auditor's extended review report

#### To the shareholders of Viasol A/S

#### Conclusion

We have performed an extended review of the financial statements of Viasol A/S for the financial year 01.01.2020 - 31.12.2020, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

Based on our extended review, in our opinion, the financial statements give a true and fair view of the Entity's financial position at. 31.12.2020 and of the results of its operations for the financial year 01.01.2020 - 31.12.2020 in accordance with the Danish Financial Statements Act.

#### **Basis for conclusion**

We conducted our extended review in accordance with the assurance engagement standard for small enterprises as issued by the Danish Business Authority and the standard on extended review of financial statements prepared in accordance with the Danish Financial Statements Act as issued by FSR - Danish Auditors. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the extended review of the financial statements" section. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the extended review of the financial statements

Our responsibility is to express a conclusion on the financial statements. This requires that we plan and perform procedures to obtain limited assurance about our conclusion on the financial statements and that we also perform specifically required supplementary procedures for the purpose of obtaining additional assurance about our conclusion.

An extended review consists of making inquiries, primarily of management and, if appropriate, of other entity

personnel, performing analytical and the specifically required supplementary procedures as well as evaluating the evidence obtained.

The procedures performed in an extended review are less in scope than in an audit, and accordingly we do not express an audit opinion on the financial statements.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our extended review of the financial statements our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the extended review or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 07.05.2021

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

#### Bjørn Winkler Jakobsen

State Authorised Public Accountant Identification No (MNE) mne32127

## Management commentary

#### **Primary activities**

The Company's main activity comprises sale of photovoltaic systems and other related products.

#### **Development in activities and finances**

The Company generated a loss of DKK 261 thousand in 2019 and equity reached DKK 1.894 thousand at 31.12.2019.

COVID-19 has led to a number of restrictions from the Danish authorities that have had, and potentially can continue to have, major socio-economic consequences. As an economic support measure, by 2020, the authorities have adopted compensation schemes. Viasol has thus taken advantage of the possibility of VAT loans corresponding to the amount which the company was required to report and pay for the second half of 2019 and the whole of 2020.

During 2020 Viasol A/S has not directly been affected by the restrictions implemented in the Danish department. The market in Sweden and Norway has been closed to Viasol, which is why in 2020 it has decided to cease its activity in these countries.

In the early part of 2021, the authorities have decided to extend the restrictive restrictions. If this continues, the socio-economic consequences may be significant, which may adversely affect the company's customers and therefore also the company's financial position.

#### Outlook

Management expects revenue increasing revenue and a positive EBIT in 2021. At present, the company is not directly affected by the restrictions implemented as a result of COVID-19, and have not incorporated any consequences of any extensions of the restrictive restrictions in the expectations for turnover and profit before tax. Moreover, the expectations set out above are not subject to any special conditions.

#### **Events after the balance sheet date**

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report. The outbreak and the spreading of the COVID-19 disease in early 2020 have not had and are not expected to have any material impact on the Entity's financial position and developments as the Entity's revenue primarly comes from public and well-consolidated customers.

## **Income statement for 2020**

		2020	2019
	Notes	DKK	DKK
Gross profit/loss		4,571,587	3,248,876
Staff costs	1	(4,900,241)	(3,151,106)
Operating profit/loss		(328,654)	97,770
Income from investments in group enterprises		(26,124)	0
Other financial income	2	26,171	13,296
Other financial expenses	3	(416,230)	(421,565)
Profit/loss before tax		(744,837)	(310,499)
Tax on profit/loss for the year	4	157,662	49,427
Profit/loss for the year		(587,175)	(261,072)
Proposed distribution of profit and loss			
Retained earnings		(587,175)	(261,072)
Proposed distribution of profit and loss		(587,175)	(261,072)

## **Balance sheet at 31.12.2020**

#### **Assets**

	Nana	2020	2019
	Notes	DKK	DKK
Goodwill		0	0
Development projects in progress	6	173,440	146,440
Intangible assets	5	173,440	146,440
Investments in group enterprises		0	26,124
Deposits		115,843	112,293
Deferred tax		242,000	86,000
Financial assets	7	357,843	224,417
Fixed assets		531,283	370,857
Raw materials and consumables		3,828,396	3,298,222
Inventories		3,828,396	3,298,222
Trade receivables		3,552,482	804,753
Contract work in progress			263,500
Receivables from group enterprises		6,800,640	1,061,969
Joint taxation contribution receivable		1,662	5,427
Prepayments		125,655	65,000
Receivables		10,480,439	2,200,649
Cash	8	2,882,493	2,539,587
Current assets		17,191,328	8,038,458
Assets		17,722,611	8,409,315

#### **Equity and liabilities**

		2020	2019
	Notes	DKK	DKK
Contributed capital		500,000	500,000
Retained earnings		807,169	1,394,344
Equity		1,307,169	1,894,344
Subordinate loan capital		533,182	575,000
Other payables		202,276	50,498
Non-current liabilities other than provisions	9	735,458	625,498
Prepayments received from customers		1,101,692	22,500
Trade payables		5,015,381	3,021,751
Payables to group enterprises		1,071,719	1,058,149
Payables to shareholders and management		0	48,964
Other payables	10	8,491,192	1,738,109
Current liabilities other than provisions		15,679,984	5,889,473
Liabilities other than provisions		16,415,442	6,514,971
Equity and liabilities		17,722,611	8,409,315
		,,	
Unrecognised rental and lease commitments	11		
Contingent liabilities	12		
Assets charged and collateral	13		

# Statement of changes in equity for 2020

	Contributed capital DKK	Retained earnings DKK	Total DKK
Equity beginning of year	500,000	1,394,344	1,894,344
Profit/loss for the year	0	(587,175)	(587,175)
Equity end of year	500,000	807,169	1,307,169

Viasol A/S | Notes

## **Notes**

#### 1 Staff costs

	2020	2019
	DKK	DKK
Wages and salaries	4,840,551	3,119,393
Other social security costs	59,690	31,713
	4,900,241	3,151,106
Average number of full-time employees	10	6
2 Other financial income		
	2020	2019
	DKK	DKK
Financial income from group enterprises	26,120	13,296
Other interest income	51	0
	26,171	13,296
3 Other financial expenses		
	2020	2019
	DKK	DKK
Financial expenses from group enterprises	21,198	64,094
Other interest expenses	388,875	312,455
Exchange rate adjustments	6,157	45,016
	416,230	421,565
4 Tax on profit/loss for the year		
	2020	2019
	DKK	DKK
Change in deferred tax	(156,000)	(44,000)
Refund in joint taxation arrangement	(1,662)	(5,427)
	(157,662)	(49,427)

Viasol A/S | Notes

#### 5 Intangible assets

	Developm project	
	Goodwill DKK	progress DKK
Cost beginning of year	80,000	146,440
Additions	0	27,000
Cost end of year	80,000	173,440
Amortisation and impairment losses beginning of year	(80,000)	0
Amortisation and impairment losses end of year	(80,000)	0
Carrying amount end of year	0	173,440

#### **6 Development projects**

The purpose of the development project is to create two unique models of calculation through encryption to ensure that consumers and B2B partners will be able to utilise the model to calculate a complete offer for the selected photovoltaic systems by only a few entries. The offer will be calculated and delivered to the client's e-mail automatically.

#### **7 Financial assets**

	Investments in group		
	enterprises DKK	Deposits DKK	Deferred tax DKK
Cost beginning of year	26,124	112,293	86,000
Additions	0	3,550	156,000
Disposals	(26,124)	0	0
Cost end of year	0	115,843	242,000
Carrying amount end of year	0	115,843	242,000

Viasol A/S expects to end operations in Viasol Norge A/S in 2021. Therefore the carrying amout end of year has been disposed to 0 DKK.

			Equity		
Investments in		Corporate	interest	Equity	Profit/loss
subsidiaries	Registered in	form	%	DKK	DKK
Viasol Norge AS	Norway	Ltd	100	(121,988)	69,987

#### 8 Cash

Cash includes DKK 9 thousand deposited as security in connection with guarantees.

Viasol A/S | Notes

#### 9 Non-current liabilities other than provisions

	Due after more than 12 months 2020
	DKK
Subordinate loan capital	533,182
Other payables	202,276
	735,458

#### **10 Other payables**

	2020	2019
	DKK	DKK
VAT and duties	5,454,895	1,575,375
Wages and salaries, personal income taxes, social security costs, etc payable	621,414	101,604
Holiday pay obligation	123,518	61,130
Other costs payable	2,291,365	0
	8,491,192	1,738,109

The Danish Parliament has adopted a COVID-19 VAT loan scheme, which Viasol A/S has applied for the second half of 2019. Viasol A/S has taken the interest-free loan of an amount equal to the VAT to be reported and paid by the company by 1 March 2021 corresponding to the amount reported by the company in VAT for the second half of 2019 (DKK 1,588 thousand). The amount is included in VAT and duties.

#### 11 Unrecognised rental and lease commitments

	2020	2019
	DKK	DKK
Liabilities under rental or lease agreements until maturity in total	256,000	256,000

#### 12 Contingent liabilities

The Entity participates in a Danish joint taxation arrangement where Visolex Holding A/S serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable for income taxes etc for the jointly taxed entities, and for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The jointly taxed entities' total known net liability under the joint taxation arrangement is disclosed in the administration company's financial statements.

#### 13 Assets charged and collateral

The Company has provided a company charge of DKK 2.5 million nominal in personal property to Vækstfonden, as Vækstfonden has provided a guaranteed scope of growth of DKK 2.5 million. The carrying amount of assets under the company charge totals DKK 9.4 million as the charge is granted for all group of assets.

## **Accounting policies**

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Consolidated financial statements**

Referring to section 110 of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Income statement**

#### **Gross profit or loss**

Gross profit or loss comprises revenue, changes in inventories of finished goods and work in progress, own work capitalised, other operating income, cost of raw materials and consumables and external expenses.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

Contract work in progress is included in revenue based on the stage of completion so that revenue corresponds to the selling price of the work performed in the financial year (the percentage-of-completion method).

#### **Cost of sales**

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory

writedowns.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### **Staff costs**

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises dividends etc received from the individual group enterprises in the financial year.

#### Other financial income

Other financial income comprises dividends etc received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

#### Other financial expenses

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish group enterprises. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Goodwill

Goodwill is the positive difference between cost and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area.

Goodwill is written down to the lower of recoverable amount and carrying amount.

#### Intellectual property rights etc

Intellectual property rights etc comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in

question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under Reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Intellectual property rights etc are written down to the lower of recoverable amount and carrying amount.

#### Investments in group enterprises

Investments in group enterprises are measured at cost. Investments are written down to the lower of recoverable amount and carrying amount.

#### **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### **Inventories**

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### **Contract work in progress**

Contract work in progress is measured at the selling price of the work carried out at the balance sheet date.

Each contract in progress is recognised in the balance sheet under receivables or liabilities other than provisions, depending on whether the net value, calculated as the selling price less prepayments received, is positive or negative.

#### Joint taxation contributions receivable or payable

Current joint taxation contributions payable or joint taxation contributions receivable are recognised in the balance sheet, calculated as tax computed on the taxable income for the year, which has been adjusted for prepaid tax.

#### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.