Illumina Denmark ApS

Ørestads Boulevard 73, 2300 København S CVR no. 34 08 74 23

Annual report 2023

Approved at the Company's annual general meeting on 27 June 2024

Chair of the meeting:

Nicola Letha Cranfield

Nicola Cranfield

Reason: Approver
Date: Jun 27, 2024 12:40 GMT+1

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Statement by the Executive Board

Today, the Executive Board has discussed and approved the annual report of Illumina Denmark ApS for the financial year 1 January - 31 December 2023.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 27 June 2024 **Executive Board:**

Electronically signed by:
Nicola Cranfiel Meason: Approver
bate: Jun 27, 2024 12:40
GMT+1

Nicola Letha Cranfield

Norbert Keller

Independent auditor's report To the shareholder of Illumina Denmark ApS

Opinion

We have audited the financial statements of Illumina Denmark ApS for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

ldentify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.

Independent auditor's report

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 27 June 2024 EY Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

Hans B. Vistisen

State Authorised Public Accountant

mne23254

Mads Obel Knøsgaard

Made Old Knewgard

State Authorised Public Accountant

mne49041

Management's review

Company details

Name Illumina Denmark ApS

Address, Postal code, City Ørestads Boulevard 73, 2300 København S

CVR no. 34 08 74 23

Established 7 December 2011

Registered office Copenhagen

Financial year 1 January - 31 December

Executive Board Nicola Letha Cranfield

Norbert Keller

Financial highlights

DKK	2023	2022	2021	2020	2019
Key figures					
Gross profit	26,244,372	23,509,292	22,810,360	17,327,314	16,552,928
Operating profit/loss	9,519,435	11,003,729	10,624,369	6,693,649	6,335,711
Net financials	1,699,388	616,568	-166,083	-5,405,429	1,504,961
Profit before tax	11,218,823	11,620,298	10,458,286	1,288,220	7,840,672
Profit for the year	8,640,428	9,037,296	8,130,351	985,755	6,071,960
Investments in property, plant and equipment	1.261.502		_		
Total assets	69,417,360	73,574,481	86,801,027	88,385,555	83,932,113
Share capital	80,000	80,000	80,000	80,000	80,000
Equity	29,085,974	20,445,546	11,408,250	30,879,414	29,893,659
Non-current liabilities other than provisions	5,821,716	4,434,205	5,147,301	15,869,766	1,565,214
Current liabilities other than provisions	34,509,670	48,694,730	70,245,476	41,636,375	52,473,240
Financial ratios					
Return on assets	13.7%	15.0%	12.5%	7.8%	8.6%
Current ratio	201.2%	151.1%	124.3%	212.3 %	160.0 %
Equity ratio	41.9%	27.8%	13.5%	34.9 %	35.6 %
Return on equity	29.7%	44.2%	71.0%	3.2%	22.6 %
Average number of employees	12	12	11	11	11

For terms and definitions, please see the accounting policies.

Management's review

Business review

The Company's main activities are sales of tools and integrated systems for large-scale analyses of genetic variation and function. The Company operates in the Danish and the Nordics as a subsidiary of Illumina, Inc.

Financial review

The income statement for 2023 shows a profit of DKK 8,640,428 against a profit of DKK 9,037,296 last year, and the balance sheet at 31 December 2023 shows equity of DKK 29,085,974.

Management considers the Company's financial performance in the year satisfactory despite Management expecting an increase in revenue and operating margin of between 5-10% in 2023 as communicated in the 2022 annual report. Management expect revenue and operating profit to remain flat in 2024 as communicated in the annual report for 2023 of Illumina Inc, due to ongoing macroeconomic headwinds.

Financial risks

Currency risks

The Company's activities result in the fact that earnings and equity are affected by the rate development for certain currencies, primarily including USD. The Company will constantly follow the rate development and continuously assess the need of covering the risk. The Company does not use financial instruments for now.

The Company is not subject to other particular financial risks (price and interest rate risk), that are significant for the Company's assets, liabilities, financial position and net profit.

Impact on the external environment

The market which the company operates in is highly competitive. As such constant R&D is being undertaken by an Illumina entity to ensure that the products remain attractive to the market. The R&D activities are not being undertaken by Illumina Denmark ApS.

Events after the balance sheet date

No event after the balance sheet date to note.

Outlook

The Company's revenue and operating profit for 2024 is expected to remain flat due to ongoing macroeconomic headwinds. Given the Limited Risk distributor model the operating margin is expected to remain at 4% of revenue.

Income statement

Note	DKK		
		2023	2022
	Gross profit	26,244,372	23,509,292
3	Staff costs	-16,724,937	-12,505,563
	Profit before net financials	9,519,435	11,003,729
4	Financial income	1,792,100	930,243
5	Financial expenses	-92,712	-313,675
	Profit before tax	11,218,823	11,620,297
	Tax for the year	-2,578,395	-2,583,002
	Profit for the year	8,640,428	9,037,296

Balance sheet

Note	DKK	2023	2022
	ASSETS		
	Fixed Assets		
8	Property Plant and Equipment	1,024,971	_
		1,024,971	
	Non-fixed assets		
	Inventories		
	Finished goods and goods for resale	298,964	352,908
		298,964	352,908
	Receivables		
	Trade receivables	25,850,634	30,724,617
6	Deferred tax asset	128,037	238,474
	Other receivables		366,872
		25,978,671	31,329,963
	Cash	42,114,754	41,891,610
	Total non-fixed assets	68,392,389	73,574,481
	TOTAL ASSETS	69,417,360	73,574,481
	EQUITY AND LIABILITIES		
	Equity		
7	Share capital	80,000	80,000
	Retained earnings	29,005,974	20,365,546
	Total equity	29,085,974	20,445,546
	Liabilities other than provisions		
	Non-current liabilities other than provisions		
9	Deferred income	5,821,716	4,434,205
		5,821,716	4,434,205
	Current liabilities other than provisions		
	Trade payables	693,510	545,756
	Payables to group entities	10,444,285	18,449,259
	Income taxes payable	804,040	2,319,393
^	Other payables	5,918,742	6,775,080
9	Deferred income	16,649,093	20,605,242
		34,509,670	48,694,730
		40,331,386	53,128,935
	TOTAL EQUITY AND LIABILITIES	69,417,360	73,574,481

- 1 Accounting policies
- 2 Events after the balance sheet date
- 10 Contractual obligations and contingencies, etc.
- 11 Collateral
- 12 Related parties
- 13 Distribution of profit

Statement of changes in equity

DKK	Share capital	Retained earnings	Total
Equity at 1 January 2022	80,000	11,328,250	11,408,250
Transfer, see "Appropriation of profit"	_	9,037,296	9,037,296
Equity at 1 January 2023	80,000	20,365,546	20,445,546
Transfer, see "Appropriation of profit"		8,640,428	8,640,428
Equity at 31 December 2023	80,000	29,005,974	29,085,974
	Equity at 1 January 2022 Transfer, see "Appropriation of profit" Equity at 1 January 2023 Transfer, see "Appropriation of profit"	Equity at 1 January 2022 Transfer, see "Appropriation of profit" Equity at 1 January 2023 Transfer, see "Appropriation of profit" — 20,000	Equity at 1 January 2022 80,000 11,328,250 Transfer, see "Appropriation of profit" — 9,037,296 Equity at 1 January 2023 80,000 20,365,546 Transfer, see "Appropriation of profit" — 8,640,428

Notes to the financial statements

1 Accounting policies

The annual report of Illumina Denmark ApS for 2023 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to medium-sized reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Omission of a cash flow statement

With reference to section 86(4) of the Danish Financial Statements Act, no cash flow statement is prepared for the Danish company, as its' cash flows are reflected in the consolidated cash flow statement for the parent company.

Reporting currency

The financial statements are presented in Danish kroner (DKK).

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

Fixed assets acquired in foreign currency are measured at the exchange rate at the date of transaction.

Leases

The Company has chosen IAS 17 as interpretation for classification and recognition of leases.

Leases that do not transfer substantially all the risks and rewards incident to ownership to the entity are operating leases. Payments relating to operating leases and any other leases are recognised in the income statement over the term of the lease. The Company's total liabilities relating to operating leases and other leases are disclosed under contingencies.

Income statement

Revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

The Company's revenue is generated primarily from the sale of products and services. Product revenue primarily consists of sales of instruments and consumables used in genetic analyses. Service and other revenue primarily consist of revenue generated from instrument service contracts.

The Company recognises revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the seller's price to the buyer is fixed or determinable, and collectibility is reasonably assured. In instances where final acceptance of the product or system is required, revenue is deferred until all the acceptance criteria have been met.

All revenue is recorded net of discounts and sales taxes collected on behalf of governmental authorities. Revenue from product sales is recognised generally upon transfer of title to the customer, provided that no significant obligations remain and collection of the receivable is reasonably assured. Revenue from instrument service contracts is recognised as the services are rendered, typically evenly over the contract term.

Notes to the financial statements

1 Accounting policies (continued)

The Company regularly enters into contracts where revenue is derived from multiple deliverables including products or services. These products or services are generally delivered within a short-time frame, approximately three to six months, after the contract execution date. Revenue recognition for contracts with multiple deliverables is based on the individual units of accounting determined to exist in the contract. A delivered item is considered a separate unit of accounting when the delivered item has value to the customer on a stand-alone basis. Items are considered to have stand-alone value when they are sold separately by any vendor or when the customer could resell the item on a stand- alone basis.

For transactions with multiple deliverables, consideration is allocated at the inception of the contract to all deliverables based on their relative selling price.

Gross profit

The items revenue, cost of sales and other external expenses have been aggregated into one item in the income statement called gross profit in accordance with section 32 of the Danish Financial Statements Act.

Cost of sales

Cost of sales includes the cost of goods used in generating the year's revenue.

Staff costs

Staff costs include wages and salaries, including compensated absence and pension to the Company's employees, as well as other social security contributions, etc. The item is net of refunds from public authorities.

The Executive Board of Illumina Denmark ApS receive remuneration in the form of share-based payments, whereby the Executive Board render services as consideration for warrants granted by Illumina, Inc. As Illumina Denmark ApS does not have responsibility for settling the transaction, the arrangement is accounted for as an equity-settled share-based payment transaction.

A management recharge, based upon the grant date fair value of the warrants, is accrued over the vesting period of the share-based payment. As the recharge amount is directly based on the value of the underlying share-based payment, the recharge to Illumina, Inc. is charged directly to equity, provided it represents a return of the capital contribution received up to the amount of the contribution and a distribution thereafter.

Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases etc.

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

Notes to the financial statements

1 Accounting policies (continued)

Balance sheet

Property Plant and Equipment

Property, plant and equipment are measured at cost less accumulated depreciation and any impairment losses.

Cost compromises the purchase price and any costs directly attributable to the acquisition until the date the asset is ready for use.

Individual components of property, plant and equipment that have different useful lives and where the individual component accounts for a significant part of total costs are accounted for as seperate items, which are depreciated seperately.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight0line basis over the expected useful life. The expected useful lives of the assets are as follows:

Equipment, tools and installations 3 years

In case of changes in the depreciation period, the effect on the depreciation charges is recognised prospectively as a change in accounting estimates.

Gains and losses on the disposal of items of property, plant and equipment are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating expenses respectively.

Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value. The net realisable value of inventories is calculated as the sales amount less costs of completion and expenses required to effect the sale and is determined taking into account marketability, obsolescence and development in the expected selling price.

Receivables

Receivables are measured at amortised cost.

The Company has chosen IAS 39 as interpretation for impairment of financial receivables.

An impairment loss is recognised if there is objective evidence that a receivable is impaired.

Cash

Cash comprise cash and short term securities which are readily convertible into cash and subject only to minor risks of changes in value.

Equity

Proposed dividend

Proposed dividend is recognized as a liability at the date when it is adopted at the annual general meeting (declaration date). Dividend expected to be distributed for the year is presented as a separated line item in equity.

Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Notes to the financial statements

1 Accounting policies (continued)

Provisions for deferred tax are calculated, based on the liability method, of all temporary differences between carrying amounts and tax bases, with the exception of temporary differences occurring at the time of acquisition of assets and liabilities neither affecting the results of operations nor the taxable income.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

Liabilities

The Company has chosen IAS 39 as interpretation for recognition and measurement of liabilities.

Liabilities are measured at net realisable value.

Deferred income

Deferred income recognised as a liability comprises payments received concerning income in subsequent financial reporting years.

Financial ratios

The financial ratios stated under "Financial highlights" have been calculated as follows:

Operating profit/loss Profit/loss before financial items adjusted for other operating income and other operating expenses

Return on assets <u>Profit/loss from operating activities x 100</u>

Average assets

Current ratio Current assets x 100

Current liabilities

Equity ratio Equity, year-end x 100

Total equity and liabilities, year-end

Return on equity Profit/loss after tax x 100

Average equity

2 Events after the balance sheet date

No event after the balance sheet date to note.

Notes to the financial statements

	DKK	2023	2022
3	Staff costs and incentive programs		
	Wages/salaries	15,061,880	11,116,509
	Pensions	1,156,970	952,044
	Other staff costs	506,087	437,010
		16,724,937	12,505,563
	Average number of full-time employees	12	12

Total remuneration to Management: No remuneration has been paid to the executive board in 2023 and 2022 via the company as the executive board is remunerated via other group entities. The portion of the executive board's remuneration that can be allocated to the company was DKK'000 57 and DKK'000 73 in 2023 and 2022 respectively.

Incentive programmes

The Company is participating in an Employee Stock Purchase Plan (ESPP) of the ultimate parent company, Illumina, Inc and have thereby introduced an incentive plan aimed at members of the Executive Board. Share options are granted subject to the fulfillment of certain performance targets, both short and long term. The ESPP is established with the purpose of providing employees with an opportunity to purchase common stock in Illumina, Inc. through payroll deductions. The purchase price for the common stocks is determined by reference to the closing selling price of the common stock on an established stock exchange and adjusted for a contractual discount. The duration of each ESPP offering period is 12 months. The portion of the executive board's ESPP remuneration that can be allocated to the company was DKK'000 11 and DKK'000 170 respectively.

4 Financial income

		2023	2022
	Other interest income	1,792,100	930,243
		1,792,100	930,243
5	Financial expenses		
	Interest surcharges and tax recognised under net financials	6	96,037
	Bank fees	89,962	77,924
	Interest expenses, group entities	_	88,329
	Other financial expenses		139,714
		89,968	402,004
6	Deferred tax		
	Deferred tax at 1 January	238,474	_
	Deferred tax adjustment for the year	(110,437)	238,474
		128,037	238,474
7	Share capital		
	Analysis of the share capital:		
	800 shares of DKK 100.00 nominal value each	80,000	80,000
		80,000	80,000

The Company's share capital has remained DKK 80,000 over the past 5 years. All shares rank equally.

Notes to the financial statements

8 Property, Plant and Equipment

	Note	DKK
Cost		
As of 1 January 2023		_
Additions		1,261,502
As of 31 December 2023		1,261,502
Depreciation		
As of 1 January 2023		_
Charge for the year		(236,532)
As of 31 December 2023		(236,532)
Net Book Value		
As of 1 January 2023		_
As of 31 December 2023		1,024,970

Notes to the financial statements

9 Deferred Income

Deferred income comprises payments relating to sales that will not be recognised as income until in the following financial year once the recognition criteria are satisfied. All outstanding contract amounts are within a 5 year period.

10 Contractual obligations and contingencies, etc.

Other rent and lease liabilities:

DKK	2023	2022
Rent and lease liabilities	1,430	60,215

Rent and lease liabilities include a rent commitment totaling DKK 1,430 and operating leases concerning cars totaling DKK — with a remaining term of 1 months.

11 Collateral

No security for loans had been placed at 31 December 2023.

Notes to the financial statements

12 Related Parties

Illumina Denmark ApS' related parties comprise the following:

Parties exercising control

Related party	Domicile	Basis for control
Parent company Illumina Inc.	5200 Illumina Way, San Diego, CA 92122, USA	Ultimate parent
Parent company Illumina Netherlands B.V.	Steenoven 19, 5656 DK, Eindhoven, Netherlands	100% shareholder

Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements
Illumina Inc.	5200 Illumina Way, San Diego, CA 92122, USA	At the domicile chrome-extension:// efaidnbmnnnibpcajpcglclefind mkaj/https:// s24.q4cdn.com/526396163/ files/doc_financials/2023/q4/ Form-10-K-2023.pdf

Illumina Denmark ApS was engaged in the below related party transactions:

DKK	2023
Cost of goods sold included in gross profit	216,275,544
Other administrative cost	24,836,295
Interest on intercompany loans	_

The Company has entered into a reseller agreement with an affiliated company. Cost of sales are adjusted to reflect the defined operating margin range in the Company and the group's TP policy and intercompany agreements.

For Intercompany balances at 31 December 2023, please refer to balance sheet. For remuneration of Executive Board, please refer to note 3.

13 Appropriation of Profit

DKK	2023	2022
Distribution of profit		
Proposed distribution of Profit		
Retained Earnings	8,640,428	9,037,296
	8,640,428	9,037,296

Illumina - Denmark - Draft v3 25 June_FINAL

Final Audit Report 2024-06-27

Created: 2024-06-27

By: Andrew Doogan (adoogan@illumina.com)

Status: Signed

Transaction ID: CBJCHBCAABAA5c3SEP2o0FlGaq6WD_2umPPn4Q_mrjB9

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Approver (Signature 1)

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