# **ABAX Danmark A/S**

# Per Henrik Lings Allé 4, st. 2100 Copenhagen

CVR no. 34 05 47 38

Annual report for the period 1 January to 31 December 2015

The annual report was presented and adopted at the annual general meeting of the Company on 5 July 2016

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## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of ABAX Danmark A/S for the financial year 1 January - 31 December 2015.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

It is our opinion that the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2015 and of the result of the Company's operations for the financial year 1 January - 31 December 2015.

In our opinion, the Management's review includes a fair review of the development in the Company's operations and financial conditions, the results for the year and the Company's financial position.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 5 July 2016

**Executive Board** 

Petter Quinsgaard

**Board of Directors** 

Helgeland

Chairman

Håkon Grønn-Weiss

Petter Quinsgaard



KPMG Statsautoriseret Revisionspartnerselskab Dampfærgevej 28 2100 Copenhagen Denmark

Telephone 70707760 www.kpmg.dk CVR no. 25578198

### Independent auditor's report

#### To the Shareholders of ABAX Danmark A/S

### Independent auditor's report on the financial statements

We have audited the financial statements of ABAX Danmark A/S for the financial year 1 January - 31 December 2015. The financial statements comprise accounting policies, income statement, balance sheet and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit has not resulted in any qualification.



# Independent auditor's report

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2015 and of the results of the Company's operations for the financial year 1 January - 31 December 2015 in accordance with the Danish Financial Statements Act.

#### **Emphasis of matter**

Without qualifying our opinion, we draw attention to note 1 to the financial statements, in which Management explains that the principle of going concern is supported by financial support from the parent company ABAX AS.

### Report on other legal and regulatory requirements

#### Emphasis of matter regarding other issues

The Company's annual report has not been submitted to the Danish Business Authority before the deadline stipulated in the Danish Financial Statements Act, and the Management may incur liability in this respect.

#### Statement on the Management's review

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any further procedures in addition to the audit of the financial statements. On this basis, it is our opinion that the information provided in the Management's review is consistent with the financial statements.

Copenhagen, 5 July 2016

**KPMG** 

Statsautoriseret Revisionspartnerselskab

Klaus Rytz

State Authorized Public Accountant

# Management's review

#### Company details

Company

ABAX Danmark A/S

Per Henrik Lings Allé 4, st.

2100 Copenhagen

Denmark

CVR no.:

34 05 47 38

Financial year:

I January - 31 December

Registered office:

Copenhagen

**Board of Directors** 

Bjørn Erik Brandsætter Helgeland, Chairman Håkon Grønn-Weiss Petter Quinsgaard

**Executive Board** 

Petter Quinsgaard

Auditor

**KPMG** 

Statsautoriseret Revisionspartnerselskab

Dampfærgevej 28 2100 Copenhagen

Denmark

Consolidated Financial Statements

The financial statements of ABAX Danmark A/S are included in the

consolidated financial statements of ABAX AS.

The annual report for the group may be obtained on the following

address:

ABAX AS Sanden 1 3264 Larvik Norway

General meeting

The annual general meeting is held on 5 July 2016 at the Company's

t

address.

### Management's review

#### Core activity

ABAX has defined its social mission to be a problem solver for businesses using vehicles for work. The business consists of developing, selling and delivering ABAX electronic mileage logs and relevant associated services.

#### Development in the year

Loss for the year amounted to DKK 7,296 thousand, and the Company's equity amounted to DKK 1,859 thousand at 31 December 2015.

In December the share capital was increased with DKK 25,000 thousand in debt conversion. By this the lost share capital was reestablished.

ABAX AS has issued a letter of support stating that they will provide necessary financial support to ABAX Danmark A/S until annual shareholder meeting in 2017.

#### Targets and expectations for the year ahead

ABAX Danmark A/S represent an important part of ABAX International platform. The customer base is constantly growing in Denmark but ABAX expect further investments in 2016 before we will see a positive result in 2017.

#### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

### **Accounting policies**

The Annual Report of ABAX Danmark A/S for 2015 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B.

The accounting policies applied remain unchanged from previous years.

#### Income Statement

#### **Gross profit**

The gross profit reflects an aggregation of revenue, changes in inventories of finished goods and work in progress and other operating income less raw materials and consumables and other external expenses.

#### Revenue

Income from the sale of goods is recognised in the income statement when delivery and transfer of risk to the buyer have taken place and the income may be reliably measured and is expected to be received.

Revenue is measured at the fair value of the agreed consideration, excluding VAT and taxes charged on behalf of third parties. All discounts granted are deducted from revenue.

#### Other external costs

Other external costs comprise costs for distribution, sale, advertising, administration, premises, bad debts, etc.

#### Staff costs

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, etc., to the Company's employees, excluding reimbursements from public authorities.

#### Financial income and expenses

Financial income and expenses comprise interest income and interest expense, costs relating to finance leases, realised and unrealised gains and losses on payables and transactions in foreign currencies as well as surcharges and refunds under the on-account tax scheme, etc.

#### Tax on profit/loss for the year

Tax for the year comprises current tax for the year and changes in deferred tax, including changes in tax rates. The tax expense relating to the profit/loss for the year is recognised in the income statement at the amount attributable to the profit/loss for the year and directly in equity at the amount attributable to entries directly in equity. The tax expense recognised in the income statement relating to the extraordinary profit/loss for the year is attributable thereto, while the remaining tax expense is attributable to the profit/loss from ordinary activities.

### **Accounting policies**

#### **Balance Sheet**

#### Intangible assets

Completed developments projects are measured at cost less accumulated amortisation. Completed development projects are amortised on a straight-line basis over its useful life, which is assessed at 3 years.

#### Property, plant and equipment

Fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. The basis of depreciation is cost less any expected residual values after the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The depreciable amount, which is calculated as cost less any residual values after the end of the useful life, is depreciated on a straight-line basis over the estimated useful life. The estimated useful lives are as follows:

Fixtures and fittings, tools and equipment: 5 years

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

#### **Investments**

Investments consist of deposits.

### **Accounting policies**

#### Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable or a portfolio of receivables has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Receivables with no objective indication of individual impairment are assessed for objective indication of impairment on a portfolio basis. The portfolios are primarily based on the debtors' registered offices and credit rating in accordance with the Company's credit risk management policy. The objective indicators used in relation to portfolios are determined on the basis of historical loss experience.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of forecast cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### **Prepayments**

Prepayments comprise costs incurred concerning subsequent financial years.

#### Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities. Where alternative tax rules can be applied to determine the tax value, deferred tax is measured based on the intended use of the asset or settlement of the liability, respectively.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation, either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Deferred net tax assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement.

# **Accounting policies**

### Liabilities other than provisions

Financial liabilities, comprising payables to credit institutions, trade payables and payables to group entities, are recognised at cost at the date of borrowing, equivalent to proceeds received less transaction costs paid. Subsequently, these financial liabilities are measured at amortised cost.

Other liabilities are measured at net realisable value.

# **Income statement**

	Note	2015 DKK	2014 DKK
Gross profit		-362,016	-1,514,691
Staff costs	3	-6,747,592	-3,854,818
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	a	-113,742	-107,869
Profit/loss before financial income and expenses		-7,223,350	-5,477,378
Financial income	4	2,470,721	1,413,990
Financial costs	5	-2,543,712	-13,573
Profit/loss before tax		-7,296,341	-4,076,961
Tax on profit/loss for the year		0	0
Profit/loss for the year		-7,296,341	-4,076,961
Retained earnings		-7,296,341	-4,076,961
		-7,296,341	-4,076,961

# Balance sheet

	Note	2015 DKK	2014 DKK
Assets			
Completed development projects		70,035	134,667
Intangible assets	6	70,035	134,667
Other fixtures and fittings, tools and equipment		272,808	119,843
Property, plant and equipment	7	272,808	119,843
Other receivables		203,104	53,978
Investments		203,104	53,978
Total non-current assets		545,947	308,488
Raw materials and consumables		5,280	5,280
Stocks		5,280	5,280
Trade receivables Deferred revenue Prepayments		2,411,691 1,029,345 221,508	1,058,381 735,862 25,166
Receivables		3,662,544	1,819,409
Cash at bank and in hand		758,602	605,365
Total current assets		4,426,426	2,430,054
Total assets		4,972,373	2,738,542

# **Balance** sheet

	Note	2015 DKK	2014 DKK
Equity and liabilities			
Share capital		100,001	500,000
Retained earnings		1,358,990	-16,344,668
Total equity	2	1,858,991	-15,844,668
Trade payables		342,925	123,257
Payables to affiliated entities		1,296,847	17,669,574
Other payables		1,473,610	790,379
Current liabilities		3,113,382	18,583,210
Total debt		3,113,382	18,583,210
Total equity and liabilities		4,972,373	2,738,542
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#### **Notes**

### 1 Development in the Company's activities and financial position

Loss for the year amounted to DKK 7,296 thousand, and the Company's equity amounted after an increase of the share capital to a positive DKK 1,859 thousand at 31 December 2015.

ABAX AS has issued a letter of support stating that they will provide necessary financial support to ABAX Danmark A/S until annual shareholder meeting in 2017.

#### 2 Equity

		Retained	
Share capital	Other reserves	earnings	Total
DKK	DKK	DKK	DKK
500,000	0	-16,344,668	-15,844,668
1	24,999,999	0	25,000,000
0	-24,999,999	24,999,999	0
0	0	-7,296,341	-7,296,341
500,001	0	1,358,990	1,858,991
	DKK 500,000 1 0	DKK DKK 500,000 0 1 24,999,999 0 -24,999,999 0 0	Share capital         Other reserves         earnings           DKK         DKK         DKK           500,000         0         -16,344,668           1         24,999,999         0           0         -24,999,999         24,999,999           0         0         -7,296,341

The share capital consists of 500,001 shares of a nominal value of DKK 1. No shares carry any special rights.

Changes in share capital are specified as follows:

	2015	2014	2013	2012	2011
•	DKK	DKK	DKK	DKK	DKK
Share capital at 1					
January 2015	500,000	500,000	500,000	500,000	500,000
Additions for the year	1	0	0	0	0
Share capital at 31 December 2015	500,001	500,000	500,000	500,000	500,000
:					

# Notes

		2015	2014
3	Staff costs	DKK	DKK
	Wages and salaries	2,671,633	1,579,089
	Pensions	155,917	92,948
	Other social security costs	43,228	21,245
	Other staff costs	3,876,814	2,161,536
		6,747,592	3,854,818
4	Financial income Interest received from affiliated entities Other financial income	2,584	0
		34,670	23,481
	Exchange gains	<u>2,433,467</u>	1,390,509
		2,470,721	1,413,990
5	Financial costs Interest paid to affiliated entities	1,152,231	0
	Other financial costs	832	716
	Exchange loss	1,390,649	12,857
		2,543,712	13,573

### **Notes**

### 6 Intangible assets

O	Intaligible assets	
		Completed development
		projects
		DKK
	Cost at 1 January 2015	193,913
	Cost at 31 December 2015	193,913
	Depreciation at 1 January 2015	59,246
	Depreciation for the year	64,632
	Depreciation at 31 December 2015	123,878
	Carrying amount at 31 December 2015	70,035
7	Tangible assets	
		Other fixtures
		and fittings,
		tools and
		equipment DKK
	Cost at 1 January 2015	243,119
	Additions for the year	202,075
	Cost at 31 December 2015	445,194
	Impairment losses and depreciation at 1 January 2015	123,276
	Depreciation for the year	49,110
	Impairment losses and depreciation at 31 December 2015	172,386
	·	
	Carrying amount at 31 December 2015	272,808

# 8 Contingent assets, liabilities and other financial obligations

# Contingencies

The Company has entered into a lease for premises with an annual rent of 289 thousand. The lease is irrevocable until 1 December 2020.