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# **Nize Equipment ApS**

Godthåbsvej 27 8660 Skanderborg Central Business Registration No 33772653

# Annual report 2017

The Annual General Meeting adopted the annual report on 01.05.2018

**Chairman of the General Meeting** 

Name: Lars Nikolajsen

Medlem af Deloitte Touche Tohmatsu Limited

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# **Entity details**

#### Entity

Nize Equipment ApS Godthåbsvej 27 8660 Skanderborg

Central Business Registration No: 33772653 Registered in: Skanderborg Financial year: 01.01.2017 - 31.12.2017

#### **Executive Board**

Lars Nikolajsen

#### Auditors

Deloitte Statsautoriseret Revisionspartnerselskab City Tower, Værkmestergade 2 8000 Aarhus C

### Statement by Management on the annual report

The Executive Board has today considered and approved the annual report of Nize Equipment ApS for the financial year 01.01.2017 - 31.12.2017.

The annual report is presented in accordance with the Danish Financial Statements Act.

In my opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017.

I believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

I recommend the annual report for adoption at the Annual General Meeting.

Skanderborg, 01.05.2018

#### **Executive Board**

Lars Nikolajsen

### Independent auditor's report

#### To the shareholders of Nize Equipment ApS Opinion

We have audited the financial statements of Nize Equipment ApS for the financial year 01.01.2017 - 31.12.2017, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2017 and of the results of its operations for the financial year 01.01.2017 - 31.12.2017 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's responsibilities for the audit of the financial statements section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board of Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exits. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

### Independent auditor's report

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
  preparing the financial statements, and, based on the audit evidence obtained, whether a material
  uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability
  to continue as a going concern. If we conclude that a material uncertainty exists, we are required to
  draw attention in our auditor's report to the related disclosures in the financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence
  obtained up to the date of our auditor's report. However, future events or conditions may cause the
  Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

# Independent auditor's report

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Aarhus, 01.05.2018

#### Deloitte

Statsautoriseret Revisionspartnerselskab Central Business Registration No: 33963556

Klaus Tvede-Jensen State Authorised Public Accountant Identification number (MNE) mne23304

### Management commentary

#### **Primary activities**

The Company's activity consists of sale of large-format printers and completion equipment for industrial applications to the graphic industry in the Nordic countries.

#### **Development in activities and finances**

2017 has been a stable year for the enterprise when it comes to employees, products and the market. Yet, an increase in revenue has been achieved, among other things, by taking market shares from our competitors. The financial performance is positive again, however, not satisfactory and is affected by the cost and gaining a larger market share.

#### Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

# **Income statement for 2017**

	Notes	2017 DKK	2016 DKK
Gross profit		6.761.850	5.988.295
Staff costs	1	(5.730.709)	(5.821.332)
Depreciation, amortisation and impairment losses	2	(295.932)	(362.361)
Operating profit/loss		735.209	(195.398)
Other financial income		9.463	2.553
Other financial expenses		(295.816)	(255.095)
Profit/loss before tax		448.856	(447.940)
Tax on profit/loss for the year	3	(109.601)	90.550
Profit/loss for the year		339.255	(357.390)
Proposed distribution of profit/loss			
Ordinary dividend for the financial year		80.000	0
Retained earnings		259.255	(357.390)
		339.255	(357.390)

# Balance sheet at 31.12.2017

	Notes	2017 DKK	2016 DKK
Goodwill		150.000	200.000
Intangible assets	4	150.000	200.000
Land and buildings		626.008	624.690
Other fixtures and fittings, tools and equipment		388.570	513.293
Leasehold improvements		67.075	56.451
Property, plant and equipment	5	1.081.653	1.194.434
Other receivables		45.480	42.480
Fixed asset investments		45.480	42.480
Fixed assets		1.277.133	1.436.914
Raw materials and consumables		3.266.015	3.629.510
Inventories		3.266.015	3.629.510
Trade receivables		5.119.573	2.945.347
Receivables from group enterprises		66.950	0
Deferred tax		0	53.000
Other receivables		7.860	14.504
Income tax receivable		3.399	84.000
Joint taxation contribution receivable		0	662
Prepayments		5.625	0
Receivables		5.203.407	3.097.513
Cash		1.675.197	551.450
Current assets		10.144.619	7.278.473
Assets		11.421.752	8.715.387

# Balance sheet at 31.12.2017

	Notes	2017 DKK	2016 DКК
Contributed capital		166.666	166.666
Retained earnings		2.672.884	2.413.629
Proposed dividend		80.000	0
Equity		2.919.550	2.580.295
Bank loans		0	497.287
Non-current liabilities other than provisions		0	497.287
Current portion of long-term liabilities other than provisions		512.298	608.307
Bank loans		2.892.726	1.160.652
Prepayments received from customers		2.005.728	0
Trade payables		2.240.783	2.892.628
Payables to group enterprises		0	46.243
Other payables		850.667	929.975
Current liabilities other than provisions		8.502.202	5.637.805
Liabilities other than provisions		8.502.202	6.135.092
Equity and liabilities		11.421.752	8.715.387
Unrecognised rental and lease commitments Contingent liabilities Mortgages and securities	6 7 8		

# Statement of changes in equity for 2017

-	Contributed capital DKK	Retained earnings DKK	Proposed dividend DKK	Total DKK
Equity beginning of year	166.666	2.413.629	0	2.580.295
Profit/loss for the year	0	259.255	80.000	339.255
Equity end of year	166.666	2.672.884	80.000	2.919.550

### Notes

	2017 DKK	2016 DKK
1. Staff costs		
Wages and salaries	5.404.765	5.462.098
Pension costs	252.500	253.025
Other social security costs	73.444	106.209
,	5.730.709	5.821.332
Average number of employees	7	7
	2017	2016
	DKK	DKK
2. Depreciation, amortisation and impairment losses		
Amortisation of intangible assets	50.000	50.000
Depreciation of property, plant and equipment	245.932	312.361
	295.932	362.361
	2017	2016
	DKK	DKK
3. Tax on profit/loss for the year		
Tax on current year taxable income	56.601	(662)
Change in deferred tax for the year	53.000	(89.000)
Adjustment concerning previous years	0	(888)
	109.601	(90.550)

	Goodwill DKK
4. Intangible assets	
Cost beginning of year	500.000
Cost end of year	500.000
Amortisation and impairment losses beginning of year	(300.000)
Amortisation for the year	(50.000)
Amortisation and impairment losses end of year	(350.000)
Carrying amount end of year	150.000

### Notes

	Land and buildings DKK	Other fixtures and fittings, tools and equipment DKK	Leasehold improve- ments DKK
5. Property, plant and equipment			
Cost beginning of year	750.298	816.308	349.347
Additions	36.294	57.196	39.661
Cost end of year	786.592	873.504	389.008
Depreciation and impairment losses beginning of the year	(125.608)	(303.015)	(292.896)
Depreciation for the year	(34.976 <u>)</u>	(181.919)	(29.037)
Depreciation and impairment losses end of the year	(160.584)	(484.934)	(321.933)
Carrying amount end of year	626.008	388.570	67.075
6. Unrecognised rental and lease commitments		2017 DKK_	2016 DKK
Hereof liabilities under rental or lease agreements ur	ntil maturity in tot	al <b>155.352</b>	224.347
include and include a lease agreements a		1001002	2211017

The Entity has concluded operating leases on operating equipment with a time to maturity of up to 24 months. The residual commitment is included in the above. The expected repayment on operating leases for 2018 amounts to DKK 36k.

Moreover, the Entity has entered into a rental agreement on the Entity's permanent establishment. The rental agreement has a period of interminability of 6 months. The residual commitment is included in the above. The annual rent for 2018 amounts to DKK 168k.

#### 7. Contingent liabilities

The Entity participates in a Danish joint taxation arrangement in which Nize Equipment Holding ApS serves as the administration company. According to the joint taxation provisions of the Danish Corporation Tax Act, the Entity is therefore liable from the financial year 2014 for income taxes etc for the jointly taxed entities, and from 23 July 2014 for obligations, if any, relating to the withholding of tax on interest, royalties and dividend for the jointly taxed entities. The total known net liability of the jointly taxed entities under the joint taxation arrangement is evident from the administration company's financial statements.

Latent obligations relating to repurchase guarantees amount to DKK 600k net.

### Notes

#### 8. Mortgages and securities

All the Entity's bank debt has been secured on a mortgage registered to the mortgagor of a nominal amount of DKK 400k on land and buildings.

As security for the Entity's total bank debt, the Entity has granted a floating charge of a nominal value of DKK 4,000k on intangible assets, operating equipment as well as receivables and inventories.

The carrying amount of intangible assets is DKK 150k.

The carrying amount of operating equipment is DKK 456k.

The carrying amount of trade receivables is DKK 5,120k.

The carrying amount of inventories is DKK 3,266k.

Advance guarantee of DKK 452k to the customer has been provided by the bank.

The Company has provided a guarantee of DKK 900k for debts to Nordania Leasing.

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of certain provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other nonmonetary assets that have been purchased in foreign currencies are translated using historical rates.

#### **Income statement**

#### Gross profit or loss

Gross profit or loss comprises revenue, other operating income, cost of raw materials and consumables and external expenses.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Other operating income

Other operating income comprises income of a secondary nature as viewed in relation to the Entity's primary activities.

#### **Cost of sales**

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for ordinary inventory writedowns.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise salaries and wages as well as social security contributions, pension contributions, etc for entity staff.

#### Depreciation, amortisation and impairment losses

Amortisation, depreciation and impairment losses relating to intangible assets and property, plant and equipment comprise amortisation, depreciation and impairment losses for the financial year, calculated on the basis of the residual values and useful lives of the individual assets and impairment testing as well as gains and losses from the sale of intangible assets as well as property, plant and equipment.

#### **Other financial income**

Other financial income comprises dividends etc received on interest income etc.

#### Other financial expenses

Other financial expenses comprise interest expenses and payables and transactions in foreign currencies.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with the administration company Nize Equipment Holding ApS. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

#### **Balance sheet**

#### Goodwill

Goodwill is the positive difference between cost and value in use of assets and liabilities taken over as part of the acquisition. The amortisation period is usually 10 years.

Goodwill is amortised straight-line over its estimated useful life which is fixed based on the experience gained by Management for each business area.

Goodwill is written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Land and buildings, plant and machinery as well as other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

Buildings	30 years
Other fixtures and fittings, tools and equipment	3-7 years
Leasehold improvements	5 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

#### Inventories

Inventories are measured at the lower of cost using the FIFO method and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

#### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and tax-based value of assets and liabilities, for which the tax-based value of assets is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Income tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises bank deposits.

#### Dividend

Dividend is recognised as a liability at the time of adoption at the general meeting. Proposed dividend for the financial year is disclosed as a separate item in equity.

#### Other financial liabilities

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.