## Maersk Reacher Norge A/S

Esplanaden 50 1263 Copenhagen K Company Reg. No. 33600836

## **Annual Report 2015**

(Financial year No. 5)

As adopted by the Company at the Annual General Meeting 25 April 2016

Samir Abboud

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## Statement of the Board of Directors and Management

The Board of Directors and the Management have today discussed and approved the annual report for 2015 of Maersk Reacher Norge A/S.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements provide a true and fair view of the Company's assets, liabilities, and financial position 31 December 2015 and of the results of the Company's operations for the financial year 2015.

It is also our opinion that the Management review includes a true and fair view of the development in the Company's operations and financial conditions, the results for the year and financial position.

We recommend that the annual report be approved at the Annual General Meeting.

Copenhagen, 21 April 2016

Management:

Per Gøbel

Board of Directors:

Angela Durkin

(Chairman)

Marianne Sørensen Henriksen

Samir Abboud

#### **Independent Auditor's Report**

To the shareholder of Maersk Reacher Norge A/S

#### Report on the Financial Statements

We have audited the Financial Statements of Maersk Reacher Norge A/S for the financial year 1 January 2015 – 31 December 2015, which comprise income statement, balance sheet, statement of changes in equity, notes and summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Financial Statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the Financial Statements are free from material misstatement.

An audit involves performing audit procedures to obtain audit evidence about the amounts and disclosures in the Financial Statements. The procedures selected depend on the auditor's judgement, including the assessment of the risk of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The audit has not resulted in any qualification.

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2015 and of the results of the Company's operations for the financial year 1 January 2015 - 31 December 2015 in accordance with the Danish Financial Statements Act.

## **Independent Auditor's Report**

#### Statement on Management's review

We have read Management's review in accordance with the Danish Financial Statements Act. We have not performed any procedures additional to the audit of the Financial Statements. On this basis, in our opinion, the information provided in Management's review is consistent with the Financial Statements.

Copenhagen, 21 April 2016

**PricewaterhouseCoopers** 

Statsautoriseret Revisionspartnerselskab

CVR No 3377123

Jesper Hansen

State Authorised Public Accountant

Tommy Borggaard Mellen
State Authorised Public Accountant

## **Management's Review**

## Company details

Maersk Reacher Norge A/S Esplanaden 50 1263 Copenhagen K

Company Reg. No.:

33600836

Date of incorporation:

15 April 2011

Registered office:

Copenhagen

Financial year:

1 January - 31 December

#### **Board of Directors**

Angela Durkin (Chairman) Marianne Sørensen Henriksen Samir Abboud

#### Management

Per Gøbel

#### **Auditors**

#### ${\bf Price water house Coopers}$

Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup

#### **Annual General Meeting**

Annual General Meeting will be held 25 April 2016.

## **Management's Review**

## Financial Highlights and Key Figures

USD ('000)	2015	2014	2013	2012	2011*
Financial Highlights					
Revenue	105,193	124,819	119,880	112,315	42,108
Result before financial items	452	10,326	5,577	(507)	394
Financial items, net	(1,079)	(3,015)	(874)	(108)	(346)
Result before tax	(627)	7,311	4,703	(615)	48
Result for the year	(836)	5,337	3,386	(443)	86
Total assets	24,121	31,715	29,173	27,549	23,365
Total equity (incl. proposed dividend)	7,625	8,461	3,124	(262)	181
Key Figures					
Operating margin	0.4%	8.3%	4.7%	(0.5)%	0.9%
Return on invested capital	5.3%	170.0%	363.5%	81.4%	275.5%
Liquidity ratio	152.8%	140.6%	114.6%	97.5%	98.8%
Equity ratio	31.6%	26.7%	10.7%	(1.0)%	0.8%
Return on equity	(10.4)%	92.1%	236.6%	1,093.8%	47.5%

<sup>\*</sup>The Company's first financial year only covers the period 15 April 2011 - 31 December 2011, and is not comparable to 12 months.

## **Management's Review**

#### The Company's main activities

The Company's main activity is offshore drilling activity on the leased rig Mærsk Reacher. The Company is engaged in drilling activities in the Norwegian sector of the North Sea through a registered branch in Norway.

#### Development in activities and finances

The result for the year amounts to USD (836)k (2014: USD 5,337k) which is lower than managements expectations. For 2016 management expects to reach a higher result than in 2015.

#### Particular risks

#### Financial exposure

The Company's revenue is mainly denominated in USD and NOK, while costs are in USD, NOK and other currencies. The currency exposure is not considered to be significant.

The Company has a small concentration of customers, but is not considered to have any credit risks.

#### Corporate social responsibility

Please refer to the separate Sustainability Report 2015 of the ultimate parent company A. P. Møller - Mærsk A/S on the sustainability website:

http://www.maersk.com/~/media/the%20maersk%20group/sustainability/files/publications/2016/files/maersk group sustainability report 2015\_a4\_160211.pdf?la=en

#### Sustainability

At Maersk Drilling, we firmly believe that by conducting our operations through sustainable practices, we ensure a sound and viable business for the future. We have a responsibility to the people who work for Maersk Drilling, but also to the people and the environment which are affected by our company. Our major focus area is safety, but we also put much effort into the areas of e.g. local content as well as environment and climate. Please refer to our online Sustainability Report 2015 at <a href="https://www.maerskdrilling.com">www.maerskdrilling.com</a>, in which we provide a complete overview of Maersk Drilling's work with sustainability and our sustainability performance.

#### Safety

It is our belief that fundamentally, safety is an active decision and the result of a serious commitment from all employees in Maersk Drilling, and we have an ambition of reaching zero incidents by 2018. Our people and the environment will only be safe with the right systems, procedures, technology, and a strong safety culture.

#### Local content

Training and developing the talent of local employees, assigning our third party code of conduct to local suppliers and transferring knowledge to local communities all continue to be a priority for Maersk Drilling. We want to move beyond compliance with local content requirements and to increase shared value by proactively engaging with stakeholders.

#### **Environment & climate**

Discharges, air emissions, and how we manage chemicals and waste are our primary focus areas when it comes to minimising the environmental impact of our operations. We work with our customers, local communities and internationally recognised bodies to ensure that environmental factors are integrated into our business principles and into operational practices.

#### **Diversity**

The composition of the company's board meets the requirements on diversity among the company's shareholder-appointed board members with respect to the under-represented gender.

With regard to Maersk Reacher Norge A/S' employees formally employed with Rederiet A.P. Møller A/S, it has been decided to adhere to the group policy which was adopted at the Board Meeting in A.P. Møller - Mærsk A/S on 21 February 2013 with the aim to increase the share of the under-represented gender on the company's other management levels (Link to policy: <a href="http://mrsk.co/174tNiF">http://mrsk.co/174tNiF</a>). In accordance with this policy, Maersk Reacher Norge A/S has taken steps to look into how the company can attract qualified women to relevant management positions. In addition, this is a focus area when identifying candidates to key positions.

#### Events after the Balance sheet date

No events have occurred after the balance sheet date to this date which would influence the evaluation of this annual report.

#### **Accounting policies**

The Financial Statements of Maersk Reacher Norge A/S for 2015 have been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

In accordance with Sections 86(4) and 96(3) of the Danish Financial Statements Act, cash flow statement and note concerning fee to auditors appointed by the Company in the Annual General Meeting are omitted as this information is included in the consolidated Financial Statements for A.P. Møller - Mærsk A/S.

The accounting policies are unchanged from last year.

#### Recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised costs are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, write-downs and provisions and reversals as a result of changes in accounting estimates of amounts previously recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Accounting policies**

#### **Income statement**

#### Revenue

Revenue from drilling activities, which are typically carried out under long-term agreements with fixed day rates, revenue is recognised for the operating time related to the financial year.

#### Other external cost

Other external costs comprise expenses incurred during the year for bare boat hire of the rigs, repair and maintenance, catering, hired crew and administrative costs.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on result for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the result for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity. The Company is part of A.P. Møller Holding A/S' joint taxation. The current Danish income tax is allocated among the jointly taxed companies proportionally to their taxable income (full allocation with refund concerning tax losses).

#### **Balance** sheet

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### **Accounting policies**

#### **Balance** sheet

#### Current tax receivables and liabilities

Current tax liabilities and current tax receivables are recognized in the balance sheet as calculated tax on the taxable income adjusted for tax on prior years' taxable income and paid on account taxes.

#### **Provisions**

Provisions are recognised when the company has a current legal or constructive obligation, and if the amount can be measured reliably. Provisions are recognised on the basis of best estimates.

#### Financial debt

Other debts are recognised at amortised cost, which, essentially corresponds to the nominal value.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the date of the transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the transaction date rates are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

USD is used as functional currency and as presentation currency because the majority of transactions are in U.S. dollars. At 31 December 2015 the exchange rate DKK/USD was 683.00 (2014: 612.14).

## **Accounting policies**

#### **Segment information**

Segmental disclosures are provided on the geographical markets. Segment information is based on the Company's internal financial management.

#### Financial highlights

The financial highlights have been defined as follows:

Operating margin	Profit/loss before financial items x 100 Revenue
Return on invested capital	Profit/loss before financial items x 100  Average invested capital 1
Liquidity ratio	Total current assets x 100 Short-term liabilities
Equity ratio	End year equity x 100 End year total assets
Return on equity	Ordinary profit/loss after tax x 100 Average equity

<sup>&</sup>lt;sup>1</sup> Average invested capital is calculated excluding cash and cash equivalents, shares and non-interest bearing debt.

## **Income statement**

		2015	2014
Note		USD ('000)	USD ('000)
1	Revenue	105,193	124,819
	Other external costs	(104,741)	(114,493)
	Result before financial items	452	10,326
2	Financial income	71	59
3	Financial expenses	(1,150)	(3,074)
	Result before tax	(627)	7,311
4	Tax on result for the year	(209)	(1,974)
	Result for the year	(836)	5,337
Appr	opriation		
	Retained earnings	(836)	5,337
		(836)	5,337

## **Balance sheet**

		2015	2014
Note	ASSETS	USD ('000)	USD ('000)
	Current assets		
	Receivables		
	Trade receivables	17,404	25,081
	Current tax receivables	206	0
	Receivables from group enterprises	6,183	5,715
	Other receivables	0	14
5	Prepayments, etc.	328	560
	Total receivables	24,121	31,370
	Cash and bank balances	0	345
	Total current assets	24,121	31,715
	TOTAL ASSETS	24,121	31,715

## **Balance sheet**

		2015	2014
Note	EQUITY AND LIABILITIES	USD ('000)	USD ('000)
	Equity		
	Share capital	95	95
	Retained earnings	7,530	8,366
	Total equity	7,625	8,461
	Non-current liabilities		
	Provisions		
6	Other provisions	713	692
	Total provisions	713	692
	Short-term liabilities		
	Trade payables	1,426	3,193
	Payables to group enterprises	14,357	17,483
	Current tax payables	0	1,886
	Total short-term liabilities	15,783	22,562
	Total liabilities	16,496	23,254
	TOTAL EQUITY AND LIABILITIES	24,121	31,715
7	Commitments and contingent liabilities, etc.		
8	Employee remuneration, etc.		
9	Related parties		
10	Shareholders		
11	Consolidation		

# Financial Statements 1 January - 31 December Equity statement

USD ('000)	Share- capital	Retained earnings	Total
Equity 1 January 2014 Result for the year	95 0	3,029 5,337	3,124 5,337
Equity 1 January 2015 Result for the year	95 0	<b>8,366</b> (836)	<b>8,461</b> (836)
Equity 31 December 2015	95	7,530	7,625

The share capital comprises 500 shares of DKK 1,000. No shares hold special rights. 15 April 2011 the share capital was established with paid in capital of USD 95k. There have been no further changes to the share capital.

#### **Notes**

		<b>2015</b> USD ('000)	<b>2014</b> USD ('000)
1	Revenue		
	Revenue, Norway	105,193	124,819
		105,193	124,819
2	Financial income		
_	Interest income from group enterprises	71	59
		71	59_
3	Financial expenses		
	Interest expenses to group enterprises	(1)	(179)
	Exchange loss to group enterprises	(1,149)	(2,895)
		(1,150)	(3,074)
4	Tax on the result of the year		
	Tax for the year	169	(1,974)
	Adjustments to prior years tax for the year	(378)	0
		(209)	(1,974)

#### 5 Prepayments, etc.

Current assets, prepayments USD 328k (2014: USD 560k) include advance payments for next year for insurance.

#### 6 Other provisions

Provisions relate to operational costs and claims etc. for occurred events, but where the costs are subject to uncertainty. Provisions are recognised at Management's best estimate.

#### **Notes**

#### 7 Commitments and contingent liabilities, etc.

#### **Operating lease commitments**

The Company has entered into operating lease contracts with an average annual lease of USD 62m (2014: USD 65m). The lease contracts expire after 8 months and include total nominal rest lease payments of USD 42m (2014: USD 101m).

#### Contingent liabilities

The Company is jointly taxed with all other Danish companies in the A.P. Møller Holding Group. As a fully owned subsidiary, the Company has unlimited and joint liability together with the other companies under joint taxation for Danish company tax, withholding taxes on dividends, interest and royalties within the jointly taxed companies.

The company is involved in tax audits raised by the Norwegian Authorities regarding its branch. The outcome of the tax audits are subject to uncertainty and as per 31 December 2015 no tax claim has been raised.

#### 8 Employee remuneration

Maersk Reacher Norge A/S has not had employees in 2015 and 2014. Personnel are hired from affiliates in the A.P. Møller - Mærsk Group. The Board of Directors has not been remunerated.

#### 9 Related parties

The following related parties have a controlling interest in Maersk Reacher Norge A/S;

The A.P. Møller og Hustru Chastine Mc-Kinney Møllers Fond til almene formaal, Copenhagen, Denmark and A.P. Møller Holding A/S has control over the A.P. Møller - Mærsk Group.

Other related parties with dominant influence include;

- A.P. Møller Mærsk A/S, Esplanaden 50, 1098 Copenhagen K.
- Maersk Drilling A/S, Esplanaden 50, 1098 Copenhagen K. The parent company

#### Other related parties

Subsidiaries and affiliates to A.P. Møller - Mærsk A/S.

Related parties also include the Board of Directors and leading employees and their family members. Related parties also include companies in which the above persons have significant interests.

#### 10 Shareholders

The Company has registered the following shareholder holding minimum 5% of the voting share capital or minimum 5% of the nominal share capital:

Maersk Drilling A/S Esplanaden 50 1098 Copenhagen K

#### 11 Consolidation

The consolidated financial statements of A.P. Møller - Mærsk A/S, Esplanaden 50, 1098 Copenhagen can be obtained by contacting this company or at its website www.maersk.dk