



Piaster Revisorerne

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# Spektral Experience ApS

CVR-no. 33 59 19 26

Bredgade 73, 1.  
1260 København K

## Annual Report 2016/17

(Financial year 1 October 2016 - 30 September 2017)

The Annual Report is presented and  
adopted at the Annual General Meeting of  
shareholders on the 24 November 2017

Søren Jørgensen

*Chairman of the meeting*

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## Management's Statement

The Board of Directors and the Executive Board have today considered and approved the Annual Report of 1 October 2016 - 30 September 2017 for Spektral Experience ApS.

The Annual Report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's assets and liabilities, financial position and results of operations for the financial year ended 30 September 2017.

In our opinion the Management's Review gives a true and fair statement regarding the content in the Management's Review.

We recommend the Annual Report approved at the Annual General Meeting.

Frederiksberg, 24 November 2017

Executive Board:

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Jonas Pilgaard

Board of Directors:

  
\_\_\_\_\_  
Søren Jørgensen

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Michael Francis  
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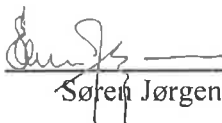
Frederiksberg, 24 November 2017

Executive Board:

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Jonas Pilgaard

Board of Directors:



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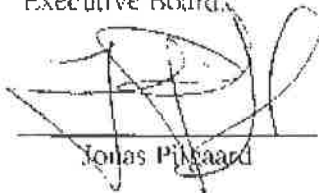
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René Tifraim Rechtman

# **Independent Auditor's Reports**

## ***To the Shareholders of Spektral Experience ApS***

### **Opinion**

We have audited the Financial Statements of Spektral Experience ApS for the financial year 1 October 2016 - 30 September 2017, which comprise the income statement, balance sheet, notes and accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 30 September 2017 and of the results of the operations for the financial year 1 October 2016 - 30 September 2017, in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Management's Responsibilities for the Financial Statements**

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.



## **Independent Auditor's Reports (-continued)**

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

## **Independent Auditor's Reports (-continued)**

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statement Acts. We did not identify any material misstatement of Management's Review.

## **Independent Auditor's Reports (-continued)**

Birkerød, 24 November 2017

**Piaster Revisorerne,  
statsautoriseret revisionsaktieselskab  
CVR. no.: 25 16 00 37**



Steen Dahl Andersen  
State Authorized Public Accountant  
mne29455

## Company details

|                           |   |
|---------------------------|---|
| <b>Company details</b>    | Spektral Experience ApS<br>Bredgade 73, 1.<br>1260 København K  |
|                           | CVR no.: 33 59 19 26  |
|                           | Founded: 5 April 2011   |
|                           | Registered office: Copenhagen   |
|                           | Financial year: 1 October - 30 September  |
| <b>Executive Board</b>    | Jonas Pilgaard  |
| <b>Board of Directors</b> | Søren Jørgensen<br>Michael Francis Buckley<br>Danny Brian Lange<br>Jesper Urban<br>René Efraim Rechtman |
| <b>Auditor</b>            | Piaster Revisorerne,<br>Statsautoriseret Revisionsaktieselskab<br>Abildgårdsparken 8A<br>3460 Birkerød  |

## **Management's Review**

### **Primary activities of the Company**

The company is developing and selling software.

### **Development in activities and financial affairs**

The development project is progressing in a very satisfying way.

The company's financial performance is considered satisfying, in respect of the development project.

The company has issued convertible debt in USD and due to a significant change in the USD-exchange rate, the company has a gain of 1,5 mio. DKK.

### **Own shares**

The company has during the year acquired 17.309 own shares for DKK 600.000 (15% of the share capital at the time of purchase). The shares has been terminated and the company is not holding own shares at the 30 September 2017.

## Income Statement 1 October - 30 September

| DKK  | Notes | 2016/17           | 2015/16           |
|--|-------|-------------------|-------------------|
| <b>Gross profit (loss)</b>   |       | <b>-1.968.172</b> | <b>680.089</b>    |
| Staff costs  | 1     | -7.279.335        | -4.312.800        |
| Depreciation, amortisation expense and impairment losses of property, plant and equipment and intangible assets recognised in profit or loss | 2     | -12.275           | -4.091            |
| <b>Operating profit</b>  |       | <b>-9.259.782</b> | <b>-3.636.802</b> |
| Financial income   |       | 1.530.742         | 0                 |
| Financial expenses   | 3     | -194.778          | -9.654            |
| <b>Profit before tax</b>   |       | <b>-7.923.818</b> | <b>-3.646.456</b> |
| Tax on profit for the year   | 4     | 1.692.338         | 792.932           |
| <b>Profit for the year</b>   |       | <b>-6.231.480</b> | <b>-2.853.524</b> |
| <b>Proposed distribution of results</b>  |       |                   |                   |
| Retained earnings  |       | -6.231.480        | -2.853.524        |
| Proposed dividend recognised in equity   |       | 0                 | 0                 |
| <b>Total distribution</b>  |       | <b>-6.231.480</b> | <b>-2.853.524</b> |

## Balance Sheet at 30 September

### Assets

| DKK                                     | Notes | 2017              | 2016             |
|---|-------|-------------------|------------------|
| Fixtures, fittings, tools and equipment | 5     | 0                 | 12.275           |
| <b>Property, plant and equipment</b>    |       | <b>0</b>          | <b>12.275</b>    |
| <b>Fixed assets</b>                     |       | <b>0</b>          | <b>12.275</b>    |
| Trade receivables                       |       | 0                 | 11.586           |
| Tax receivables                         | 6     | 2.759.488         | 625              |
| Deferred tax assets                     |       | 0                 | 1.342.932        |
| Other receivables                       |       | 987.051           | 816.616          |
| Prepayments                             |       | 16.484            | 7.455            |
| <b>Receivables</b>                      |       | <b>3.763.023</b>  | <b>2.179.214</b> |
| <b>Cash and cash equivalents</b>        |       | <b>10.219.859</b> | <b>2.703.537</b> |
| <b>Current assets</b>                   |       | <b>13.982.882</b> | <b>4.882.751</b> |
| <b>Assets</b>                           |       | <b>13.982.882</b> | <b>4.895.026</b> |

## Balance Sheet at 30 September

### Equity and liabilities

| DKK  | Notes | 2017              | 2016             |
|--|-------|-------------------|------------------|
| Share capital  |       | 100.986           | 114.900          |
| Retained earnings  |       | -2.196.732        | 4.026.709        |
| Proposed dividend recognised in equity                         |       | 0                 | 0                |
| <b>Equity</b>  | 6     | <b>-2.095.746</b> | <b>4.141.609</b> |
| Provisions for deferred tax                                    | 7     | 312.179           | 0                |
| <b>Provisions</b>  |       | <b>312.179</b>    | <b>0</b>         |
| Convertible debt securities                                    | 8     | 14.498.740        | 0                |
| <b>Long-term liabilities other than provisions</b>             |       | <b>14.498.740</b> | <b>0</b>         |
| Short-term part of long-term liabilities other than provisions | 8     | 0                 | 0                |
| Trade payables   |       | 298.910           | 256.164          |
| Other payables   |       | 968.799           | 367.253          |
| Deferred income  |       | 0                 | 130.000          |
| <b>Short-term liabilities other than provisions</b>            |       | <b>1.267.709</b>  | <b>753.417</b>   |
| <b>Liabilities other than provisions</b>                       |       | <b>15.766.449</b> | <b>753.417</b>   |
| <b>Equity and liabilities</b>                                  |       | <b>13.982.882</b> | <b>4.895.026</b> |
| Warrants   | 9     |                   |                  |



## Notes

DKK

|   | <u>2016/17</u>           | <u>2015/16</u>          |
|---|--------------------------|-------------------------|
| <b>1 Staff costs</b>  |                          |                         |
| Wages and salaries  | 7.146.218                | 4.252.439               |
| Post-employment benefit expense   | 56.720                   | 0                       |
| Social security contributions   | 76.397                   | 60.361                  |
|   | <u><b>7.279.335</b></u>  | <u><b>4.312.800</b></u> |
| <br>  |                          |                         |
| Average number of full time employees   | <u>11</u>                |                         |
| <br>  |                          |                         |
| <b>2 Depreciation, amortisation expense and impairment losses of property, plant and equipment and intangible assets recognised in profit or loss</b> |                          |                         |
| Depreciation, fixtures, fittings, tools and equipment   | <u>12.275</u>            | <u>4.091</u>            |
|   | <u><b>12.275</b></u>     | <u><b>4.091</b></u>     |
| <br>  |                          |                         |
| <b>3 Financial expenses</b>   |                          |                         |
| Other financial expenses  | <u>194.778</u>           | <u>9.654</u>            |
|   | <u><b>194.778</b></u>    | <u><b>9.654</b></u>     |
| <br>  |                          |                         |
| <b>4 Tax on profit for the year</b>   |                          |                         |
| Tax expense on ordinary activities  | -1.958.439               | 0                       |
| Adjustment of deferred tax  | 312.179                  | -764.002                |
| Tax adjustment, prior years   | -46.078                  | -28.930                 |
|   | <u><b>-1.692.338</b></u> | <u><b>-792.932</b></u>  |

## Notes

DKK

|  | <u>2017</u>   | <u>2016</u>   |
|--|---------------|---------------|
| <b>5 Fixtures, fittings, tools and equipment</b> |               |               |
| Cost at 1 October                                | 16.366        | 0             |
| Additions  | <u>0</u>      | <u>16.366</u> |
| Cost at 30 September                             | <u>16.366</u> | <u>16.366</u> |
| Depreciations at 1 October                       | 4.091         | 0             |
| Depreciation for the year                        | <u>12.275</u> | <u>4.091</u>  |
| Depreciations at 30 September                    | <u>16.366</u> | <u>4.091</u>  |
| <b>Carrying amount at 30 September</b>           | <u>0</u>      | <u>12.275</u> |

### 6 Tax receivables

1,9 mio. DKK of the tax receivables will be received more than 12 months from the balance sheet date.

## Notes

DKK

|  | <u>2017</u>              | <u>2016</u>             |
|--|--------------------------|-------------------------|
| <b>6 Equity</b>  |                          |                         |
| Share capital at 1 October                             | 114.900                  | 99.594                  |
| Increase of capital 14/12 2015                         | 0                        | 11.066                  |
| Increase of capital 8/2 2016                           | 0                        | 4.240                   |
| Increase of capital 16/2 2017                          | 3.395                    | 0                       |
| Decrease of capital 24/3 2017                          | -17.309                  | 0                       |
| Share capital at 30 September                          | <u>100.986</u>           | <u>114.900</u>          |
| Share premium at 1 October                             | 0                        | 3.409.675               |
| Share premium  | 0                        | 5.517.316               |
| Transferred from share premium                         | 0                        | -8.926.991              |
| Share premium at 30 September                          | <u>0</u>                 | <u>0</u>                |
| Retained earnings at 1 October                         | 4.026.709                | -2.046.758              |
| Transferred from share premium                         | 590.730                  | 8.926.991               |
| Purchase of own shares                                 | -600.000                 | 0                       |
| Decrease of capital 24/3 2017                          | 17.309                   | 0                       |
| Proposed distribution of results this year             | -6.231.480               | -2.853.524              |
| Retained earnings at 30 September                      | <u>-2.196.732</u>        | <u>4.026.709</u>        |
| Proposed dividend recognised in equity at 1 October    | 0                        | 0                       |
| Dividend paid  | 0                        | 0                       |
| Proposed distribution of results                       | 0                        | 0                       |
| Proposed dividend recognised in equity at 30 September | <u>0</u>                 | <u>0</u>                |
| <b>Equity 30 September</b>                             | <b><u>-2.095.746</u></b> | <b><u>4.141.609</u></b> |

## Notes

DKK

|                                       | <u>2017</u>           | <u>2016</u>     |
|---------------------------------------|-----------------------|-----------------|
| <b>7 Provisions for deferred tax</b>  |                       |                 |
| Deferred tax at 1 January             | 0                     | 0               |
| Revaluation of deferred tax this year | 312.179               | 0               |
|                                       | <u><b>312.179</b></u> | <u><b>0</b></u> |

### 8 Long-term liabilities other than provisions

|                             | <u>Total debt<br/>30 September 2017</u> | <u>Repayment<br/>next year</u> | <u>Long-term<br/>part</u> | <u>Unpaid debt<br/>after 5 years</u> |
|-----------------------------|---|--------------------------------|---------------------------|--------------------------------------|
| Convertible debt securities | 14.498.740                              | 0                              | 14.498.740                | 0                                    |
|                             | <u><b>14.498.740</b></u>                | <u><b>0</b></u>                | <u><b>14.498.740</b></u>  | <u><b>0</b></u>                      |

### 9 Warrants

The company has issued warrants according to the company's Articles of Association.

## **Accounting policies**

The Annual Report has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B with election from reporting class C.

Besides this the accounting policies are consistent with those of last year.

### **General**

#### **Reporting currency**

The Annual Report is presented in Danish kroner (DKK).

#### **In general regarding accounting and measuring**

Income is recognized in the income statement when they are earned. Furthermore are all costs, depreciations and write downs recognized in the income statement when incurred.

Assets are recognized in the balance sheet when it is probable that future economical benefits will accrue to the company and the assets value can be measured reliably.

Liabilities are recognized in the balance sheet when it is probable that future economical benefits will be deducted from the company and the value can be measured reliably.

On initial recognition assets and liabilities are measured to cost price. Thereafter assets and liabilities are measured as described for each entry.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

#### **Currency retranslation**

Transactions denominated in foreign currency are translated into the functional currency at the exchange rates ruling at the date of the transaction. Exchange differences arising between the transaction date and the exchange rate at the date of actual payment are recognized in the income statement under financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated into the functional currency at the exchange rates ruling at the balance sheet date. The difference between the exchange rates ruling at the balance sheet date and at the date when the receivable or payable arose is recognized in the income statement under financial income or financial expenses.

Non-current assets acquired in foreign currency are measured to the exchange rate ruling at the date of the transaction.

# Accounting policies

## Income statement

### Gross profit

With reference to section 32 of the Danish Financial Statement Act, the items "Revenue" to and including "Other external expenses" are consolidated into one item designated "Gross profit".

### Revenue

Revenue includes invoiced sales of goods and rendering of services, recognition is done, when

- delivery and transfer of risk to the buyer has taken place before year end
- a committing sales agreement exists
- sales price is determined, and
- payment is received, or there are reasonable security that it will be received

Revenue is recognized excluding value added tax and after deduction of provisions rebates and trade discounts relating to the sale.

### Cost of sales

Cost of sales include costs incurred to achieve revenue for the year. Cost of sales include freight and forwarding costs.

### Other external expenses

Other external expenses include expenses related to distribution, sale, advertising, administration, bad debt, premises etc.

### Staff costs

Staff costs comprise costs such as wages and salaries, pension costs and other social security benefits ect. to the company's employees.

### Other operating income

Other operating income includes items of a secondary nature relative to the enterprise's core business.

Grants from public development funds are also accounted for at other operation income.

### Financial items

Financial income and expenses are recognized in the income statement with the amounts related to the year. Financial income and expenses comprise interest receivable and payable, and currency translation adjustments.

## Accounting policies

### Tax expense

Tax on income for the year, consisting of the year's current tax and deferred tax, is recognized in the income statement to the extent that it relates to the income or loss for the year and on equity to the extent that it relates there to.

### Balance sheet

#### Property, plant and equipment

Property, plant, fixtures, fittings, tools and equipment are measured at historic cost less accumulated depreciation and impairment losses.

Historic cost comprise the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Assets are depreciated on a straight-line basis over the expected useful economic lives of the assets:

|   | <u>Useful life</u> | <u>Expected scrap value</u> |
|---|--------------------|-----------------------------|
| Fixtures, fittings, tools and equipment | 3-5 years          | 0-20%                       |

Minor asset acquisitions is fully written off in the year of acquisition.

Gains and losses on disposals are determined as the difference between selling price less sales cost and carrying amount at time of disposal and are recognized in the income statement. Gain or loss is recognized under other operating income or expenses.

## **Accounting policies**

### **Impairment of property, plant and equipment**

The carrying amount of property, plant and equipment is every year reviewed in order to determine if there are indications of impairment exceeding the amount expressed by depreciations and amortisations. If this is the case an impairment test is carried out in order to determine if the recoverable amount is lower than the carrying amount. The assets are written down to this lower value.

Recoverable amount for the asset is determined as the highest value of net sales price and the capital value. If it is not possible to determine the recoverable amount for the individual asset, assets are assessed together with the smallest group of assets where it is possible to determine a reliable evaluation of the recoverable amount.

Assets where it is not possible to determine an individual capital value because the asset does not generate future cash flows is assessed together with the group of assets which they can be attributed to.

### **Receivables**

Receivables are measured at amortized cost which corresponds in all material respects to nominal value. The value is reduced with provisions for expected bad debts.

### **Deferred income**

Deferred income, recognized under liabilities, comprise income concerning subsequent financial years.

### **Cash and bank balances**

Cash comprises cash balances and bank balances.

### **Dividends**

Dividends expected to be paid in respect of the year are stated as a separate line item under equity.



## **Accounting policies**

### **Current tax and current deferred tax**

Current tax liabilities and current tax assets are recognized in the balance sheet as estimated tax on the taxable income for the year, adjusted for change in tax on prior years' taxable income and for tax paid under the on-account tax scheme.

Deferred tax is measured according to the balance sheet liability method on all timing differences between the tax and accounting value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred income tax is measured using tax rules and tax rates that apply by the balance sheet date when the deferred tax asset is realised or the deferred income tax liability is settled. The change in deferred tax as a result of changes in tax rates is recognized in the income statement.

### **Convertible debt securities**

Convertible debt securities are measured at amortized cost and there a

Convertible debt securities denominated in foreign currencies are translated into the functional currency at the exchange rates ruling at the balance sheet date. The difference between the exchange rates ruling at the balance sheet date and at the date when the convertible debt arose is recognized in the income statement under financial income or financial expenses.

### **Liabilities**

Other liabilities are measured at amortized cost, corresponding to the nominal value.