

Kanda ApS

Mariane Thomsens gade 2F, 9. 1, 8000 Aarhus C $_{\rm CVR\,no.\,33\,59\,03\,69}$

Annual report for 2020

Årsrapporten er godkendt på den ordinære generalforsamling, d. 29.03.21

Kristian Emil Andreasen Dirigent



Company information etc.	3
Statement by the Executive Board on the annual report	4
Independent auditor's report	5 - 8
Management's review	9
Income statement	10
Balance sheet	11 - 12
Statement of changes in equity	13
Notes	14 - 26



The company

Kanda ApS Mariane Thomsens gade 2F, 9. 1 8000 Aarhus C Tel.: 27 51 42 18 Registered office: Aarhus kommune CVR no.: 33 59 03 69 Financial year: 01.01 - 31.12

Executive Board

Kristian Emil Andreasen

Auditors

Beierholm Statsautoriseret Revisionspartnerselskab

Parent company

Kanda Holding ApS, Aarhus kommune



I have on this day presented the annual report for the financial year 01.01.20 - 31.12.20 for Kanda ApS.

The annual report is presented in accordance with Danish Financial Statements Act (Årsregnskabsloven).

In my opinion, the financial statements give a true and fair view of the company's assets, liabilities and financial position as at 31.12.20 and of the results of the company's activities for the financial year 01.01.20 - 31.12.20.

I believe that the management's review includes a fair review of the matters dealt with in the management's review.

The annual report is submitted for adoption by the general meeting.

Aarhus C, March 29, 2021

Executive Board

Kristian Emil Andreasen



To the capital owner of Kanda ApS

Opinion

We have audited the financial statements of Kanda ApS for the financial year 01.01.20 - 31.12.20, which comprise the income statement, balance sheet, statement of changes in equity and notes to the financial statements, including a summary of significant accounting policies. The financial statements are prepared in accordance with Danish Financial Statements Act (Årsregnskabsloven).

In our opinion the financial statements give a true and fair view of the company's assets, liabilities and financial position at 31.12.20 and of the results of the company's operations for the financial year 01.01.20 - 31.12.20 in accordance with the Danish Financial Statements Act (Årsregnskabsloven).

Basis for conclusion

We conducted our audit in accordance with International Standards on Auditing and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Material uncertainty regarding going concern

Without modifying our opinion, we refer to the notes (1) regarding the company's continued operation. The company has a very positive outlook for 2021 with several new clients as well as increasing budgets from existing ones. The management expects to have the necessary financial resources for the planned activities. We agree with the management in the description of the uncertainty and the choice of accounting principle.



Management's responsibility for the financial statements

The Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Furthermore the Management is responsible for the internal control as the Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with International Standards on Auditing and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement regarding the management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Acts. We did not identify any material misstatement of management's review.



Aarhus, March 29, 2021

Beierholm

Statsautoriseret Revisionspartnerselskab CVR no. 32 89 54 68

Casper Jensby

State Authorized Public Accountant MNE-no. mne36181



Primary activities

The company's activities comprise of sales of technology and related consulting services.

Development in activities and financial affairs

The income statement for the period 01.01.20 - 31.12.20 shows a profit/loss of DKK 931,983 against DKK -1,665,668 for the period 01.01.19 - 31.12.19. The balance sheet shows equity of DKK -20,253.

The management considers the net profit for the year to be satisfactory.

Significant uncertainty as regards going concern

We refer to the notes (1) for description of the uncertainty about the company's ability to continue operation.

Subsequent events

No important events have occurred after the end of the financial year.



	2020 DKK	2019 DKK
Gross profit	7,068,671	7,123,745
Staff costs	-5,473,859	-8,585,609
Profit/loss before depreciation, amortisation, write- downs and impairment losses	1,594,812	-1,461,864
Depreciation, amortisation and impairments losses of intan- gible assets and property, plant and equipment Other operating expenses	-394,391 -224,453	-327,516 C
Profit/loss before net financials	975,968	-1,789,380
Financial income Impairment losses on financial assets Financial expenses	6,056 0 -154,977	9,795 -3,900 -31,945
Profit/loss before tax	827,047	-1,815,430
Tax on profit or loss for the year	104,936	149,762
Profit/loss for the year	931,983	-1,665,668

Proposed appropriation account

Retained earnings	931,983	-1,665,668
Total	931,983	-1,665,668



ASSETS

	31.12.20 DKK	31.12.19 DKK
Completed development projects	0	753,650
Development projects in progress	831,626	
Total intangible assets	831,626	753,650
Other fixtures and fittings, tools and equipment	263,546	375,622
Total property, plant and equipment	263,546	375,622
Equity investments in group enterprises	12,747	12,74
Deposits	57,442	253,937
Total investments	70,189	266,684
Total non-current assets	1,165,361	1,395,956
Work in progress for third parties	135,422	29,34
Trade receivables	1,988,458	1,214,042
Receivables from group enterprises	230,684	568,65
Income tax receivable	182,958	187,19
Other receivables	648,645	125,478
Prepayments	18,365	165,15
Total receivables	3,204,532	2,289,873
Cash	30,400	52,51
Total current assets	3,234,932	2,342,38
Total assets	4,400,293	3,738,33



EQUITY AND LIABILITIES

Total equity and liabilities	4,400,293	3,738,339
Total payables	4,359,181	4,690,575
Total short-term payables	3,942,259	4,144,920
Other payables	2,632,574	1,250,990
Payables to group enterprises	0	3,360
Trade payables	58,519	71,77
Prepayments received from customers	64,540	150,000
parties	276,536	(
Prepayments received from work in progress for third	910,090	2,029,900
Short-term part of long-term payables Payables to other credit institutions	0 910,090	138,833 2,529,960
Total long-term payables	416,922	545,655
Deferred income	0	266,098
Other payables	416,922	279,557
Total provisions	61,365	(
Provisions for deferred tax	61,365	(
Total equity	-20,253	-952,236
Retained earnings	-1,135,221	-1,620,083
Reserve for development costs	1,034,968	587,84
Share capital	80,000	80,00
	DKK	
	31.12.20 DKK	31.12.19 DKB

⁸ Contingent liabilities

⁹ Charges and security



Figures in DKK	Share o capital	Reserve for developmen t costs	Retained earnings	Total equity
Statement of changes in equity for 01.01.20 - 31.12.20				
Balance as at 01.01.20 Transfers to/from other reserves Net profit/loss for the year	80,000 0 0	587,847 447,121 0	-1,620,083 -447,121 931,983	-952,236 0 931,983
Balance as at 31.12.20	80,000	1,034,968	-1,135,221	-20,253



1. Significant uncertainty as regards going concern

At the start of 2020, the company had several projects in the Aviation sector which hit hard during the early start of the COVID-19 pandemic.

This initial sector specific challenge changed to a positive as the company has seen the digitalization of training moving from a cost saver to a necessity. This combined with a surge in interest and financing for digitalization in general means that the company has rebounded very positively during the second half of 2020.

The company has a profit of DKK 932k in 2020, despite this the balance sheet shows an equity of DKK -20k The financial situation of the company indicates uncertainty of the company's continued operation.

However as the company are looking into 2021 this interest and investment in digitalisation is continuing, and the company have a very positive outlook for 2021 with several new clients as well as increasing budgets from existing ones. Based on this the management expects to have the necessary financial resources for the planned activities.

On this basis, the management has presented the annual report assuming continued operation.



2. Special items

Special items are income and expenses that are special due to their size and nature. The following special items were recorded in the financial year:

Special items:	Recognised in the income statement in:	2020 DKK	2019 DKK
Loss on disposal of int assets Public grants	tangible Other operating expenses Other operating income	-224,453 218,731	0 0
Total		-5,722	0

Government grants include grants from the COVID-19 support scheme for fixed costs and wage compensation

3. Staff costs

Wages and salaries Pensions Other social security costs Other staff costs	4,997,299 445,596 -135,629 166,593	7,375,141 607,619 78,123 524,726
Total	5,473,859	8,585,609
Average number of employees during the year	15	20

4. Financial expenses

Interest, group enterprises	3,180	0
Other financial expenses total	151,797	31,945
Total	154,977	31,945



5. Intangible assets

Figures in DKK	Completed development projects	Development projects in progress
Cost as at 01.01.20	775,183	0
Additions during the year	0	831,626
Disposals during the year	-775,183	0
Cost as at 31.12.20	0	831,626
Amortisation and impairment losses as at 01.01.20	-21,533	0
Amortisation during the year	-129,197	0
Reversal of amortisation of and impairment losses on		
disposed assets	150,730	0
Amortisation and impairment losses as at 31.12.20	0	0
Carrying amount as at 31.12.20	0	831,626

Development projects in progress are comprised of a platform for virtual training and is expected to be completed in the start of 2021.

	31.12.20 DKK	31.12.19 DKK
6. Work in progress for third parties		
Work in progress for third parties On-account invoicing	3,698,907 -3,840,021	158,066 -128,721
Work in progress for third parties	-141,114	29,345
Work in progress for third parties Prepayments received from work in progress for third	135,422	29,345
parties, short-term payables	-276,536	0
Total	-141,114	29,345

7. Long-term payables

Figures in DKK	Total payables at 31.12.20	Total payables at 31.12.19
Other payables Deferred income	416,922 0	279,557 404,931
Total	416,922	684,488

8. Contingent liabilities

Lease commitments

The company has concluded lease agreements with terms to maturity of 3 months and average lease payments of DKK 11k, a total of DKK 33k.

Other contingent liabilities

The company is taxed jointly with the other companies in the group and has joint, several and unlimited liability for income taxes and any obligations to withhold tax at source on interest, royalties and dividends for the jointly taxed companies. The liability also includes any subsequent corrections to the calculated tax liability as a consequence of changes made to the jointly taxable income etc.

9. Charges and security

As security for debt to credit institutions of DKK 910k, a company charge has been provided comprising trade receivables nominal DKK 1,200k. The total carrying amount of the comprised assets is DKK 1,988k.



10. Accounting policies

GENERAL

The annual report is presented in accordance with the provisions of the Danish Financial Statements Act (*Årsregnskabsloven*) for enterprises in reporting class B with application of provisions for a higher reporting class.

The accounting policies have been applied consistently with previous years.

Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including depreciation, amortisation, impairment losses and write-downs, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company, and the value of such assets can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company, and the value of such liabilities can be measured reliably. On initial recognition, assets and liabilities are measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

On recognition and measurement, account is taken of foreseeable losses and risks arising before the date at which the annual report is presented and proving or disproving matters arising on or before the balance sheet date.

CURRENCY

The annual report is presented in Danish kroner (DKK).

On initial recognition, transactions denominated in foreign currencies are translated using the exchange rates applicable at the transaction date. Exchange rate differences between the exchange rate applicable at the transaction date and the exchange rate at the date of payment are recognised in the income statement as a financial item. Receivables, payables and other monetary items denominated in foreign currencies are translated using the exchange rates applicable at the balance sheet date. The difference between the exchange rate applicable at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest annual report is recognised under financial income or expenses in the income statement. Fixed assets and other non-monetary assets acquired in foreign currencies are translated using historical exchange rates.

LEASES

Lease payments relating to operating leases are recognised in the income statement on a straight-line basis over the lease term.

GRANTS

Grants are recognised when there is reasonable certainty that the grant conditions have been met and that the grant will be received.

Grants to cover expenses incurred are recognised on a proportionate basis in the income statement over the period in which the expenses eligible for grants are expensed. Grants are recognised under other operating income.

Grants received for the production or construction of assets are recognised as deferred income under payables. For depreciable and amortisable assets, the grant is recognised as the asset is depreciated or amortised.

INCOME STATEMENT

Gross profit

Gross profit comprises revenue, other operating income and raw materials and consumables and other external expenses.

Revenue

Income from the sale of services is recognised in the income statement as delivery takes place (delivery method). Revenue is measured at the selling value of the agreed consideration exclusive of VAT and other taxes collected on behalf of third parties and less discounts.

Other operating income

Other operating income comprises income of a secondary nature in relation to the enterprise's activities, including rental income, negative goodwill and gains on the sale of intangible assets and property, plant and equipment.

Costs of raw materials and consumables

Costs of raw materials and consumables comprise raw materials and consumables used for the year as well as any changes in inventories, including any inventory wastage.

Write-downs of inventories of raw materials and consumables are also recognised under raw materials and consumables to the extent that these do not exceed normal write-downs.

Other external expenses

Other external expenses comprise costs relating to distribution, sales and advertising and administration, premises and bad debts to the extent that these do not exceed normal write-downs.

Staff costs

Staff costs comprise wages and salaries as well as other staff-related costs.

Depreciation, amortisation and impairment losses

The depreciation and amortisation of intangible assets and property, plant and equipment aim at systematic depreciation and amortisation over the expected useful lives of the assets. Assets are depreciated and amortised according to the straight-line method based on the following expected useful lives and residual values:

	lives,	Residual value, per cent
Completed development projects	3	0
Other plant, fixtures and fittings, tools and equipment	3-7	0

The basis of depreciation and amortisation is the cost of the asset less the expected residual value at the end of the useful life. Moreover, the basis of depreciation and amortisation is reduced by any impairment losses. The useful life and residual value are determined when the asset is ready for use and reassessed annually.

Intangible assets and property, plant and equipment are impaired in accordance with the accounting policies referred to in the 'Impairment losses on fixed assets' section.



Other operating expenses

Other operating expenses comprise costs of a secondary nature in relation to the enterprise's activities, including costs relating to rental activities and losses on the sale of intangible assets and property, plant and equipment.

Income from equity investments in group entreprises

Dividends from equity investments measured at cost are recognised as income in the financial year in which the dividend is declared.

Impairment losses on financial assets

Impairment losses on financial assets comprise impairment of investments at a lower recoverable amount and write-downs of financial current assets at a lower net realisable value.

Other net financials

Interest income and interest expenses, foreign exchange gains and losses on transactions denominated in foreign currencies etc. are recognised in other net financials.

Tax on profit/loss for the year

The current and deferred tax for the year is recognised in the income statement as tax on the profit/loss for the year with the portion attributable to the profit/loss for the year, and directly in equity with the portion attributable to amounts recognised directly in equity.

The company is jointly taxed with Danish consolidated enterprises.

In connection with the settlement of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed enterprises in proportion to their taxable incomes. This means that enterprises with a tax loss receive joint taxation contributions from enterprises which have been able to use this loss to reduce their own taxable profit.



BALANCE SHEET

Intangible assets

Completed development projects and development projects in progress

Development projects are recognised in the balance sheet where the project aims at developing a specific product or a specific process, intended to be produced or used, respectively, by the company in its production process. On initial recognition, development projects are measured at cost. Cost comprises the purchase price plus expenses resulting directly from the purchase, including wages and salaries directly attributable to the development projects until the asset is ready for use. Interest on loans arranged to finance development projects in the development period is not included in the cost. Other development projects and development costs are recognised in the income statement in the year in which they are incurred.

Development projects in progress are transferred to completed development projects when the asset is ready for use.

Development projects are subsequently measured in the balance sheet at cost less accumulated amortisation and impairment losses.

Completed development projects are amortised using the straight-line method based on useful lives, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of intangible assets

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal.

Property, plant and equipment

Property, plant and equipment comprise other fixtures and fittings, tools and equipment.

Property, plant and equipment are measured in the balance sheet at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and expenses resulting directly from the purchase until the asset is ready for use. Interest on loans arranged to finance production is not included in the cost.



Property, plant and equipment are depreciated using the straight-line method based on useful lives and residual values, which are stated in the 'Depreciation, amortisation and impairment losses' section.

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price, if any, less selling costs and the carrying amount at the date of disposal less any costs of disposal.

Equity investments in group entreprises

Equity investments in subsidiaries are measured in the balance sheet at cost less any impairment losses. Transaction costs directly attributable to the acquisition are recognised in the cost of equity investments.

Gains or losses on disposal of equity investments are determined as the difference between the disposal consideration and the carrying amount of net assets at the time of sale, including non-amortised goodwill, as well as the expected costs of divestment or discontinuation. Gains and losses are recognised in the income statement under income from equity investments.

Impairment losses on fixed assets

The carrying amount of fixed assets which are not measured at fair value is assessed annually for indications of impairment over and above what is reflected in depreciation and amortisation.

If the company's realised return on an asset or a group of assets is lower than expected, this is considered an indication of impairment.

If there are indications of impairment, an impairment test is conducted of individual assets or groups of assets.

If dividends are distributed on equity investments in subsidiaries exceeding the year earnings from the enterprise in question, this is considered an indication of impairment.

The assets or groups of assets are impaired to the lower of recoverable amount and carrying amount.



The higher of net selling price and value in use is used as the recoverable amount. The value in use is determined as the present value of expected net cash flows from the use of the asset or group of assets as well as expected net cash flows from the sale of the asset or group of assets after the expiry of their useful lives.

Impairment losses are reversed when the reasons for the impairment no longer exist.

Receivables

Receivables are measured at amortised cost, which usually corresponds to the nominal value, less write-downs for bad debts.

Write-downs for bad debts are determined based on an individual assessment of each receivable if there is no objective evidence of individual impairment of a receivable.

Deposits recognised under assets comprise deposits paid to the lessor under leases entered into by the company.

Work in progress for third parties

Work in progress for third parties is measured at the selling price of the work performed less on-account invoicing made for each piece of work in progress.

The selling price is measured according to the stage of completion at the balance sheet date and total expected income from each piece of work in progress. The degree of completion for each piece of work in progress is normally calculated as the ratio between the resources spent and the total budgeted resource consumption. For some work in progress where the resource consumption cannot be used as a basis, the ratio between completed subactivities and the combined subactivities for the individual piece of work in progress is used instead. When the selling price of a piece of work in progress cannot be determined reliably, the selling price is measured at the lower of costs incurred and net realisable value.

The individual piece of work in progress is recognised under receivables or payables in the balance sheet depending on whether the net value of the selling price less prepayments received is positive or negative.

When it is likely that the total costs of the individual piece of work in progress will exceed total sales income, the total expected loss is recognised as a provision.

Prepayments

Prepayments recognised under assets comprise costs incurred in respect of subsequent financial years.

Cash

Cash includes deposits in bank accounts as well as operating cash.

Equity

An amount equivalent to internally generated development costs in the balance sheet is recognised in equity under reserve for development costs. The reserve is measured less deferred tax and reduced by amortisation and impairment losses on the asset. If impairment losses on development costs are subsequently reversed, the reserve will be restored with a corresponding amount. The reserve is dissolved when the development costs are no longer recognized in the balance sheet, and the remaining amount will be transferred to retained earnings.

Current and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the basis of the taxable income for the year, adjusted for tax paid on account.

Joint taxation contributions payable and receivable are recognised as income tax under receivables or payables in the balance sheet.

Deferred tax liabilities and tax assets are recognised on the basis of all temporary differences between the carrying amounts and tax bases of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is non-amortisable for tax purposes and other items where temporary differences, except for acquisitions, have arisen at the date of acquisition without affecting the net profit or loss for the year or the taxable income. In cases where the tax value can be determined according to different taxation rules, deferred tax is measured on the basis of management's intended use of the asset or settlement of the liability.

Deferred tax assets are recognised, following an assessment, at the expected realisable value through offsetting against deferred tax liabilities or elimination in tax on future earnings.



Deferred tax is measured on the basis of the tax rules and at the tax rates which, according to the legislation in force at the balance sheet date, will be applicable when the deferred tax is expected to crystallise as current tax.

Payables

Long-term payables are measured at cost at the time of contracting such liabilities (raising of the loan). The payables are subsequently measured at amortised cost where capital losses and loan expenses are recognised in the income statement as a financial expense over the term of the payable on the basis of the calculated effective interest rate in force at the time of contracting the liability.

Short-term payables are measured at amortised cost, normally corresponding to the nominal value of such payables.

Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to the time and date of delivery of the agreed product or completion of the agreed service.

Deferred income

Deferred income under liabilities comprises payments received in respect of income in subsequent financial years.

