# NTG Continent A/S

#### Kokbjerg 15, 6000 Kolding

CVR No. 33 39 60 74

# Annual report for

#### January 1, 2021

#### December 31, 2021

The Annual Report was presented and adopted at the Annual General Meeting of the Company on: 29 April 2022

Chairman

Johan Lønberg

#### NTG Continent A/S

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# Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of NTG Continent A/S for the financial year 1 January – 31 December 2021.

The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2021 of the Company and of the results of the Company operations for the financial year 1 January – 31 December 2021.

In our opinion, Management's Review includes a true and fair account of the development in the operations and financial circumstances of the Company, of the results for the year and of the financial position of the Company.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Kolding, 29 April 2022

#### **Executive Board**

Jan Brüggert

#### **Board of Directors**

Jesper Ellegaard Petersen Chairman Michael Larsen

Jan Brüggert

Christian Paul Dyander Jakobsen

# Independent Auditor's Report

To the Shareholders of NTG Continent A/S

#### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2021, and of the results of the Company's operations for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of NTG Continent A/S for the financial year 1 January - 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

• Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

• Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

• Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 29 April 2022

#### PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab CVR No. 33 77 12 31

Flemming Eghoff State Authorized Public Accountant mne30221 Morten Jørgensen State Authorized Public Accountant mne32806

# Managements Review

#### **Key activities**

The Company's key activities comprise national and international freight forwarding and transport, storage and distribution at home and abroad of all types of freight as well as any related business.

#### Development in the year

The income statement of the company for 2021 shows a profit of thousand DKK 28.724.794 and at 31 December 2021 the balance sheet of the Company shows equity of thousand DKK 29.224.794.

The company's results are in line with expectations.

The Company has achieved the established expectations of sales in 2021 set in 2020.

#### The past year and follow-up on development expectations

In 2022, the Company expects continued sales growth in line with 2021. The growth is expected primarily to take place through organic growth. The Group is built on a solid foundation which has secured a solid footing in Scandinavia where we have a strengthened organisation that is ready to continue exploiting available market opportunities.

#### **Special risks**

The most significant operating exposure faced by NTG Continent A/S is the requirement that we are strongly positioned in the markets in which we operate to ensure competitive prices, flexible solutions for the individual customer as well as a high degree of efficiency.

#### **External Environment**

NTG Continent A/S makes continuous efforts to reduce our adverse environmental impact. This is done by reducing no-load operations and currently optimising load rates on all transport units.

In-house, we have implemented electronic IT solutions to limit our paper consumption both in the company and with our customers. We moreover only use green electricity and, through this, look after our environmental impact.

#### Intellectual capital resources

The cornerstone of NTG Continent A/S' development is faithful, competent and loyal employees with top qualifications. NTG Continent A/S' recipe for growth is to retain and attract new employees to develop the organisation.

The development of the organisation is based on training and optimisation as well as further development of our IT-platforms to improve the work processes.

#### Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

#### **Unusual events**

The financial position at 31 December 2021 of the Company and the results of the activities of the Company for the financial year for 2021 have not been affected by any unusual events.

#### Subsequent events

Please refer to note 13.

NTG Continent A/S

# Company Information

#### Company

NTG Continent A/S Kokbjerg 15 6000 Kolding

Cvr-nr.33 39 60 74Municipality of reg. officeKolding

Reporting period

01 January 2021 - 31 December 2021

#### Management

Jan Brüggert

#### **Board of Directors**

Jesper Ellegaard Petersen (Chairman) Michael Larsen Jan Brüggert Christian Paul Dyander Jakobsen

#### Audit

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup

# Financial highlights

DKK '000	2021	2020	2019	2018	2017
Key Figures					
Profit/loss					
Gross profit	80.382	68.205	57.162	52.925	56.339
Operating profit/loss	36.996	29.038	17.691	15.278	19.927
Net financials	-60	-172	184	393	87
Net profit/loss for the year	28.725	22.566	13.713	12.169	15.624
Balance sheet					
Balance sheet total	138.445	117.781	92.372	86.421	93.762
Equity	29.225	23.066	13.109	19.395	21.226
Ratios					
Return on assets	26,7%	24,7%	19,2%	17,7%	21,3%
Solvency ratio	21,1%	19,6%	14,2%	22,4%	22,6%
Return on equity	109,9%	124,8%	84,4%	59,9%	100,1%

The financial ratios have been calculated in accordance with the recommendations of the Association of Danish Financial Analysts.

#### **Explanation of financial ratios**

Return on assets

Solvency ratio

Profit before financials x 100 Total assets

Equity at year end x 100 Total assets at year end

Net profit for the year x 100 average equity

Return on Equity

# Income Statement

	Note	2021	2020
Gross profit	_	80.382.178	68.204.687
Staff costs Depreciation, amortization and impairmen of	2	-43.183.816	-38.964.190
intangible assets and property, plant and equipment		-202.500	-202.500
Profit/loss before financial income and expenses	_	36.995.862	29.037.997
Financial income	3	333.449	236.132
Financial costs	3	-393.019	-408.238
Profit/loss before tax	_	36.936.292	28.865.891
Tax on profit for the year	4	-8.211.498	-6.299.790
Net profit/loss for the year	_	28.724.794	22.566.101

# Balance Sheet

### Assets

	Note	2021	2020
Fixed assets			
Goodwill	5	737.668	940.168
	_	737.668	940.168
Fixed asset investments	—		
Investments in subsidiaries	6	0	7
	_	0	7
Total fixed assets	-	737.668	940.175
Current assets			
Receivables			
Trade receivables		95.050.639	74.959.416
Receivables from Group companies		41.150.476	39.013.635
Other receivables		1.109.638	2.349.744
Deferred tax assets	7	331.276	325.964
Prepayments	8	0	3.821
	-	137.642.029	116.652.580
Cash and cash equivalents		65.568	188.008
Total current assets	-	137.707.597	116.840.588
Total assets		138.445.265	117.780.763

# Balance Sheet

## Equity and Liabilities

	Note	2021	2020
Share capital	9	500.000	500.000
Retained earnings		0	0
Proposed dividend for the year		28.724.794	22.566.101
Total equity		29.224.794	23.066.101
Short-term debt			
Trade payables		98.477.966	81.068.620
Payables to Group companies		3.372.265	2.392.842
Corporation tax, payable		2.322.306	455.496
Other payables		5.047.934	10.797.704
		109.220.471	94.714.662
Total liabilities		109.220.471	94.714.662
Total equity and liabilities		138.445.265	117.780.763
1. Accounting policies			

10. Proposed distribution of profit

11. Contingent liabilities and other financial obligations

12. Related parties

13. Subsequent events

# Statement of Changes in Equity

### 2021

	Share capital	Retained earnings		Proposed dividend for the year	Total equity
Equity at 1 January	500.000		0	22.566.101	23.066.101
Ordinary dividend paid	0		0	-22.566.101	-22.566.101
Net profit/loss for the year	0		0	28.724.794	28.724.794
Equity at 31 December	500.000		0	28.724.794	29.224.794

# Statement of Changes in Equity, continued 2020

	Share capital	Retained earnings		Proposed dividend for the year	Total equity
Equity at 1 January	500.000		0	12.608.672	13.108.672
Ordinary dividend paid	0		0	-12.608.572	-12.608.672
Net profit/loss for the year	0		0	22.566.101	22.566.101
Equity at 31 December	500.000		0	22.566.101	23.066.101

# Accounting policies

The Annual Report of NTG Continent A/S for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Company's Financial Statements for 2021 are presented in DKK.

#### **Consolidated financial statements**

With reference to section 112 of the Danish Financial Statements Act and to the consolidated finacial statements of NTG Nordic Transport Group A/S, the Company has not prepared consolidated financial statements.

The consolidated financial statements of the ultimate parent company, NTG Nordic Transport Group A/S, can be found on investor.ntg.dk.

#### **Cash flow statement**

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of NTG Nordic Transport Group A/S, the Company has not prepared a cash flow statement.

#### Leases

All leases are considered operating leases.

Payments made under operating leases are recognised in the incomse statement on a straight-line basis over the lease term

#### **Translation policies**

On Initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payement are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

#### **Income statement**

#### Revenue

Revenue comprises sale of services and is recognised in the income statement provided that delivery and transfer of risk have been made to the purchaser by year end, and provided that the revenue can be measured reliably, and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Accrued revenue and accrued costs of services in progress at 31 December 2021 are presented on the line items trade receivables and trade payables, respectively. Accrued revenue is estimated and recognised when a sales transaction fulfils the criteria for revenue recognition, but no final invoice has yet been issued to the customer at the end of the reporting period. Accrued costs are estimated and recognised when supplier invoices relating to recognised revenue for the reporting period have yet to be received.

#### **Direct expenses**

Direct expenses comprise expenses incurred to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, direct expenses and other external expenses.

#### Staff costs

Staff expenses include wages and salaries, including compensated absence and pensions, as well as other social security contributions etc. made to the entity's employees. The item is net of refunds made by public authorities.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets.

#### Financial income and costs

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with NTG Nordic Transport Group A/S. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

#### **Balance sheet**

#### Intangible assets

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 5 years.

#### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Impairment of fixed assets

The carrying amounts of intangible assets are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortization.

#### Receivables

Recievables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### Equity - dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the onaccount taxation scheme are recognised in the income statement in financial income and expenses.

#### Liabilities

Other liabilities are measured at net realisable value.

# Notes

#### Note 2 - Staff costs

(DKK)	2021	2020
Wages and salaries	40.193.363	36.536.778
Pensions	1.474.313	1.367.252
Other social security costs and other staff costs	1.516.140	1.060.160
Total	43.183.816	38.964.190
Average number of full time employees	91	85

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

#### Note 3 - Financial income and costs

(DKK)	2021	2020
Interest received from Group companies	287.349	236.131
Other financial income	948	0
Exchange adjustments	45.152	0
Total financial income	333.449	236.131
Interest paid to Group companies	0	173.528
Other financial costs	393.019	66.953
Exchange adjustments	0	167.757
Total financial costs	393.019	408.237

#### Note 4 - Tax on profit for the year

(DKK)	2021	2020
Current tax for the year	8.170.536	6.411.834
Deferred tax for the year	-5.312	-117.160
Adjustment of tax concerning previous years	46.274	5.116
Tax on profit for the year	8.211.498	6.299.790

#### Note 5 - intangible assets

(DKK)	Goodwill
Cost at 1 January	1.930.168
Cost at 31 December	1.930.168
Impairment losses and amortization at 1 January	990.000
Amortization for the year	202.500
Impairment losses and amortization at 31 December	1.192.500
Carrying amount at 31 December	737.668

#### Note 6 - Investments in subsidiaries

(DKK)	Investments in subsidiaries
Cost at 1 January	7
Write-off for the year	-7
Cost at 31 December	0
Value adjustments at 1 January	0
Net profit for the year	0
Impairment losses and depreciation at 31 December	0
Carrying amount at 31 December	0

Name and place of registered office

NTG Continent GmbH, Germany, liquidated 26 April 2021

#### Note 7 - deferred tax asset

(DKK )	2021	2020
Deferred tax asset at 1 january	325.964	208.804
Amounts recognised in the income statement of the year	5.312	117.160
Deferred tax asset at 31 December	331.276	325.964

#### Note 8 - Prepayments

Prepayments consis of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.

#### Note 9 - Equity

The share capital consists of 500 shares of a minimal value of DKK 1. No shares carry any special rights. There have been no changes in the share capital during the last 5 years.

#### Note 10 - Proposed distribution of profit

(DKK )	2021	2020
Proposed dividend for the year	28.724.794	22.566.101
Retained earnings	0	0
Total distribution	28.724.794	22.566.101

#### Note 11 - Contingent liabilities, other financial obligations

(DKK )	2021	2020
Future lease payments on operating leases:		
Within 1 year	8.627.337	8.321.604
Between 1 and 5 years	5.415.768	12.215.444
After 5 years	327.635	0
Total	14.370.741	20.537.048

#### Other contingent liabilities:

The Danish group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. Moreover, the Danish group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

#### Note 12 - Related party transactions

Basis

#### **Controlling interest**

NTG Nordic Transport Group A/S

#### Transactions

The company has chosen to only disclose transactions which have not been made on an arm's lenght basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

#### **Consolidated Financial Statements**

The Company is included in the Group Annual Report of the Parent company

Name

NTG Nordic Transport Group A/S

Place of registered office

Hvidovre, Denmark

Parent Company

#### Note 13 - Subsequent events

No subsequent event occurred after the balance sheet date.