## **Deloitte.**



#### Insurance Business Applications A/S

Rued Langgaards Vej 8 2300 Copenhagen S CVR No. 33361319

#### Annual report 2022

The Annual General Meeting adopted the annual report on 18.04.2023

**Peter Bruun Nikolajsen** Chairman of the General Meeting

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## **Entity details**

#### Entity

Insurance Business Applications A/S Rued Langgaards Vej 8 2300 Copenhagen S

Business Registration No.: 33361319 Registered office: Copenhagen Financial year: 01.01.2022 - 31.12.2022

#### **Board of Directors**

Niels Ulrik Mortensen, Chairman Thomas Weilby Knudsen Anders Engdal Erik Balck Sørensen

#### **Executive Board**

Morten Bruun Steiner, CEO Jesper Slot

#### **Auditors**

Deloitte Statsautoriseret Revisionspartnerselskab Weidekampsgade 6 2300 Copenhagen S

## Statement by Management on the annual report

The Board of Directors and the Executive Board have today considered and approved the annual report of Insurance Business Applications A/S for the financial year 01.01.2022 - 31.12.2022.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2022 and of the results of their operations for the financial year 01.01.2022 - 31.12.2022.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Copenhagen, 28.03.2023

**Executive Board** 

Morten Bruun Steiner CEO **Jesper Slot** 

**Board of Directors** 

**Niels Ulrik Mortensen** Chairman **Thomas Weilby Knudsen** 

**Anders Engdal** 

Erik Balck Sørensen

### Independent auditor's report

#### To the shareholders of Insurance Business Applications A/S

#### Opinion

We have audited the consolidated financial statements and the parent financial statements of Insurance Business Applications A/S for the financial year 01.01.2022 - 31.12.2022, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for the Group as well as the Parent. The consolidated financial statements and the parent financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the parent financial statements give a true and fair view of the Group's and the Parent's financial position at 31.12.2022 and of the results of their operations for the financial year 01.01.2022 - 31.12.2022 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements" section of this auditor's report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the consolidated financial statements and the parent financial statements

Management is responsible for the preparation of consolidated financial statements and parent financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of consolidated financial statements and parent financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements and the parent financial statements, Management is responsible for assessing the Group's and the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the consolidated financial statements and the parent financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the consolidated financial statements and the parent financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements and the parent financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error

and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and parent financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the parent
  financial statements, whether due to fraud or error, design and perform audit procedures responsive to
  those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from
  error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
  preparing the consolidated financial statements and the parent financial statements, and, based on the audit
  evidence obtained, whether a material uncertainty exists related to events or conditions that may cast
  significant doubt on the Group's and the Entity's ability to continue as a going concern. If we conclude that a
  material uncertainty exists, we are required to draw attention in our auditor's report to the related
  disclosures in the consolidated financial statements and the parent financial statements or, if such
  disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence
  obtained up to the date of our auditor's report. However, future events or conditions may cause the
  Group and the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements and the
  parent financial statements, including the disclosures in the notes, and whether the consolidated financial
  statements and the parent financial statements represent the underlying transactions and
  events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
  activities within the Group to express an opinion on the consolidated financial statements. We are responsible
  for the direction, supervision and performance of the group audit. We remain solely responsible for our audit
  opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Statement on the management commentary

Management is responsible for the management commentary.

Our opinion on the consolidated financial statements and the parent financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements and the parent financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the consolidated financial statements and the parent financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the management commentary is in accordance with the consolidated financial statements and the parent financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the management commentary.

Copenhagen, 28.03.2023

#### Deloitte

Statsautoriseret Revisionspartnerselskab CVR No. 33963556

**Claus Jorch Andersen** State Authorised Public Accountant Identification No (MNE) mne33712 **Christoffer Anholm Salmon** State Authorised Public Accountant Identification No (MNE) mne47918

### Management commentary

#### **Primary activities**

IBA develops and markets a modern insurance platform for international P&C insurance companies. IBSuite is a mature and proven platform running natively on the AWS Cloud - multi-tenant and SaaS only. IBSuite facilitates our customers to act fully in the insurance industry and comply with local rules and regulations including GDPR. It is a functionally rich, end-2-end solution with Sales, Underwriting, Policy, Billing, and Claims.

IBA targets mid-sized and large European insurers by positioning IBSuite as the Innovation Platform enabling speed to value for insurers in a multi-core environment, allowing them to scale their operations and accelerate digital transformation. This allows insurers to quickly launch new products without changing their existing core system, as IBSuite can easily co-exist with the existing core system.

IBA has active subsidiaries in UK, Spain, Germany and Romania.

#### **Development in activities and finances**

During the year IBA has implemented a new positioning strategy built around our key strength and the insurance markets competitive need to add value with speed in a digitally changing world. Our sales strategy aims at reducing lengthy sales cycles (12 months+), from large rip- and replace (replatforming) projects and fits well into our land & expand strategy for growth.

In February 2022, we signed a contract with Polish Gas who will be using IBSuite to offer insurance products through their affinities. In the second half of the year we engaged in a billable pilot project with a large UK insurer, RSA, with whom we signed a new contract in January 2023.

Revenue from SaaS services increased 12% in 2022 & Annual Recurring Revenue (ARR) increased in 2022 with 40% compared to end of 2021. This was mainly driven by increase in business from existing customers and RSA, who paid SaaS service fee during the pilot project. Overall revenue declined 7% due to less activity in the Professional Services arm, as some large projects were completed beginning of 2022.

In June 2022, IBA closed a financing round to secure cash to fund the company's activities going forward. Due to the general uncertainty in the global economy, investors were holding back, and we only succeeded partially in closing the financing round. Therefore, IBA initiated the new positioning strategy and a target to become cash positive end of 2023. Among several activities IBA reduced the staff base from 68 employees to 60 employees and cut down on cost as an effect of the changed strategy. In 2023 we successfully onboarded a number of new investors and therefore secured funding until we become cash positive in Q4 2023 (see further under Events after the Balance Sheet Date).

This year's annual report shows a loss of EUR 4,079 K for 2022 (loss EUR 4,920 K for 2021) which is less than expectations due to lower gross profit.

#### Outlook

With the new positioning strategy and key focus on selected markets IBA is expecting a significant increase in revenue in 2023, originating from both growth in revenue from existing customers and onboarding of new customers. Our ambition is to facilitate a shift to "focus on profitability and being cash positive in Q4 2023" while continuing investing in Sales & Marketing and R&D.

#### **Research and development activities**

As IBSuite is our core asset and the sole platform we develop, maintain and market to our customers, continuous improvements and innovation is key to the ongoing evolvement of IBSuite and the value creation for our customers. This makes Research and Development a key differentiator for IBA and a prerequisite for the execution of our strategy going forward. It is expected that IBA will continue to invest in research and development, new capabilities which will strengthen our speed-to-value proposition and further expansions of the platform to cater for future customer- and market demands.

#### Events after the balance sheet date

In 2023, the company's equity has been increased with EUR 4M through cash investments from both new- and existing shareholders. Furthermore, long-term loans of EUR 1,3M have been converted to equity. No further events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

## Consolidated income statement for 2022

		2022	2021
	Notes	EUR	EUR
Gross profit/loss		2,296,617	1,452,181
Staff costs	2	(5,099,506)	(5,188,216)
Depreciation, amortisation and impairment losses	3	(1,454,019)	(1,155,113)
Operating profit/loss		(4,256,908)	(4,891,148)
Other financial income	4	163,872	273,971
Other financial expenses	5	(324,116)	(598,215)
Profit/loss before tax		(4,417,152)	(5,215,392)
Tax on profit/loss for the year	6	338,176	294,972
Profit/loss for the year		(4,078,976)	(4,920,420)
Proposed distribution of profit and loss			
Retained earnings		(4,078,976)	(4,920,420)
Proposed distribution of profit and loss		(4,078,976)	(4,920,420)

# Consolidated balance sheet at 31.12.2022

#### Assets

	Notes	2022 EUR	2021 EUR
Completed development projects	8	4,425,551	3,699,572
Acquired trademarks		5,835	6,830
Intangible assets	7	4,431,386	3,706,402
Other fixtures and fittings, tools and equipment		16,966	22,231
Leasehold improvements		63,764	112,629
Property, plant and equipment	9	80,730	134,860
Deposits		113,400	118,768
Financial assets	10	113,400	118,768
Fixed assets		4,625,516	3,960,030
Trade receivables		312,699	779,235
Deferred tax	11	339,189	372,482
Other receivables		94,710	150,320
Prepayments		51,500	89,994
Receivables		798,098	1,392,031
Cash		333,958	2,729,119
Current assets		1,132,056	4,121,150
Assets		5,757,572	8,081,180

#### **Equity and liabilities**

		2022	2021
	Notes	EUR	EUR
Contributed capital		72,408	62,295
Retained earnings		1,321,984	3,651,725
Equity		1,394,392	3,714,020
Payables to owners and management		2,287,839	2,275,682
Other payables		542,753	839,852
Non-current liabilities other than provisions	12	2,830,592	3,115,534
Current portion of non-current liabilities other than provisions	12	302,558	302,558
Prepayments received from customers		69,064	0
Trade payables		568,596	552,353
Payables to owners and management		28,375	27,659
Tax payable		20,714	32,170
Other payables		194,134	336,886
Deferred income		349,147	0
Current liabilities other than provisions		1,532,588	1,251,626
Liabilities other than provisions		4,363,180	4,367,160
Equity and liabilities		5,757,572	8,081,180
Events after the balance sheet date	1		
Unrecognised rental and lease commitments	13		
Contingent liabilities	14		
Transactions with related parties	15		
Subsidiaries	16		

# Consolidated statement of changes in equity for 2022

			Retained		
	Contributed capital EUR	Share premium EUR	earnings EUR	Total EUR	
Equity beginning of year	62,295	0	3,651,725	3,714,020	
Increase of capital	10,113	1,764,804	0	1,774,917	
Transferred from share premium	0	(1,764,804)	1,764,804	0	
Exchange rate adjustments	0	0	(15,569)	(15,569)	
Profit/loss for the year	0	0	(4,078,976)	(4,078,976)	
Equity end of year	72,408	0	1,321,984	1,394,392	

## Notes to consolidated financial statements

#### 1 Events after the balance sheet date

In January 2023 the company received 4m EUR in capital injection from new and existing investors and carried out a convertion of debt of 1,3M EUR to equity.

The company extented their existing loan agreements to be exempt from repayments and interests until 01/01/2025.

Based on the capital injection received in January 2023, and the company's budget for 2023 it is the managements assessment that the company can continue as going concern.

#### 2 Staff costs

	2022	2021
	EUR	EUR
Wages and salaries	5,553,336	5,394,270
Pension costs	495,759	390,427
Other social security costs	52,401	63,073
Other staff costs	41,812	48,905
	6,143,308	5,896,675
Staff costs classified as assets	(1,043,802)	(708,459)
	5,099,506	5,188,216
Average number of full-time employees	60	64
3 Depreciation, amortisation and impairment losses		
	2022	2021
	EUR	EUR
Amortisation of intangible assets	1,388,781	1,088,467
Depreciation on property, plant and equipment	65,238	66,646
	1,454,019	1,155,113
4 Other financial income		
	2022	2021
	2022	
	EUR	EUR
Exchange rate adjustments		<b>EUR</b> 273,971

#### **5** Other financial expenses

	2022	2021
	EUR	EUR
Other interest expenses	123,443	264,570
Exchange rate adjustments	175,254	300,090
Other financial expenses	25,419	33,555
	324,116	598,215

#### 6 Tax on profit/loss for the year

	2022	2021
	EUR	EUR
Current tax	887	77,482
Change in deferred tax	(339,063)	(372,454)
	(338,176)	(294,972)

#### 7 Intangible assets

	Completed development projects EUR	Acquired trademarks EUR
Cost beginning of year	9,316,442	9,947
Additions	2,113,765	0
Cost end of year	11,430,207	9,947
Amortisation and impairment losses beginning of year	(5,616,870)	(3,117)
Amortisation for the year	(1,387,786)	(995)
Amortisation and impairment losses end of year	(7,004,656)	(4,112)
Carrying amount end of year	4,425,551	5,835

#### 8 Development projects

The recognized "Completed development projects" relate to the development of the company's SaaS platform, IBsuite. The Saas platform is further developed on an ongoing basis, which is why there will be ongoing addition to the development project. The company's core services, are delivered through the platform.

#### 9 Property, plant and equipment

	Other fixtures and fittings, tools and	and fittings,	
	equipment	Leasehold	
	EUR improven		
Cost beginning of year	169,654	211,384	
Additions	11,106	0	
Cost end of year	180,760	211,384	
Depreciation and impairment losses beginning of year	(147,423)	(98,755)	
Exchange rate adjustments	1	1	
Depreciation for the year	(16,372)	(48,866)	
Depreciation and impairment losses end of year	(163,794)	(147,620)	
Carrying amount end of year	16,966	63,764	

#### **10 Financial assets**

	Deposits
	EUR
Cost beginning of year	118,768
Exchange rate adjustments	(148)
Additions	2,865
Disposals	(8,085)
Cost end of year	113,400
Carrying amount end of year	113,400

#### **11 Deferred tax**

Deferred tax consists of tax credit. The tax credit is expected to be paid in November 2023.

#### 12 Non-current liabilities other than provisions

	Due within 12 months 2022 EUR	Due within 12 months 2021 EUR	Due after more than 12 months 2022 EUR	Outstanding after 5 years 2022 EUR
Payables to owners and management	0	0	2,287,839	0
Other payables	302,558	302,558	542,753	200,021
	302,558	302,558	2,830,592	200,021

Payables to owners and management consist of long term debt to Vækstfonden.

The short-term amount of 28k EUR consist of accrued interest for the loans.

#### 13 Unrecognised rental and lease commitments

	2022	2021
	EUR	EUR
Total liabilities under rental or lease agreements until maturity	556,239	545,316

#### **14 Contingent liabilities**

	2022	2021
	EUR	EUR
Recourse and non-recourse guarantee commitments	40,342	40,342
Contingent liabilities	40,342	40,342

Shareholder loan are secured by way of a company charge of EUR 3,026 thousand nominal provided by the Company. The company charges include the below assets with the following carrying amounts at the balance sheet date.

Completed development projects 4,445k EUR Acquired trademarks 6k EUR Other fixtures and fittings, tools and equipment 17k EUR Trade receivables 276k EUR

The loans contain a bonus scheme in the events of an exit, the management has deemed it as unlikely that this will be executed, and have consequently not accrued for this.

#### **15 Transactions with related parties**

The annual report only discloses related party transactions that have not been completed on a normal basis market conditions. No such transactions have been completed during the financial year.

#### **16 Subsidiaries**

		Corporate	Ownership
	<b>Registered in</b>	form	%
IB Applications Limited	England	LTD	100,0
Insurance Business Applications SRL	Romania	SRL	100,0
Insurance Business Appliaciona SL	Spain	SL	100,0
IB Applications INC (Under Liquidation)	USA	INC	100,0
IB Applications GmbH	Germany	GmbH	100,0
IB Applications KK (Under Liquidation)	Japan	КК	100,0

## Parent income statement for 2022

		2022	2021
	Notes	EUR	EUR
Gross profit/loss		(217,158)	(1,150,464)
Staff costs	2	(2,867,691)	(2,848,317)
Depreciation, amortisation and impairment losses	3	(1,405,172)	(1,106,262)
Operating profit/loss		(4,490,021)	(5,105,043)
Income from investments in group enterprises		170,311	198,284
Other financial income	4	152,511	172,072
Other financial expenses	5	(250,966)	(558,193)
Profit/loss before tax		(4,418,165)	(5,292,880)
Tax on profit/loss for the year	6	339,189	372,460
Profit/loss for the year		(4,078,976)	(4,920,420)
Dreneged distribution of profit and loss			
Proposed distribution of profit and loss		(4.070.076)	(4.000, 400)
Retained earnings		(4,078,976)	(4,920,420)
Proposed distribution of profit and loss		(4,078,976)	(4,920,420)

## Parent balance sheet at 31.12.2022

#### Assets

		2022	2021
	Notes	EUR	EUR
Completed development projects	8	4,445,024	3,719,036
Acquired trademarks		5,836	6,831
Intangible assets	7	4,450,860	3,725,867
Other fixtures and fittings, tools and equipment		16,967	22,232
Property, plant and equipment	9	16,967	22,232
Investments in group enterprises		629,013	474,318
Deposits		72,179	77,547
Financial assets	10	701,192	551,865
Fixed assets		5,169,019	4,299,964
Trade receivables		275,671	404,775
Receivables from group enterprises		594,842	716,621
Deferred tax	11	339,189	372,487
Other receivables		41,963	75,019
Prepayments		37,047	77,903
Receivables		1,288,712	1,646,805
Cash		284,478	2,486,175
Current assets		1,573,190	4,132,980
Assets		6,742,209	8,432,944

#### **Equity and liabilities**

			2024
	Notes	2022 EUR	2021 EUR
Contributed capital		72,409	62,295
Reserve for net revaluation according to equity method		594,860	460,710
Reserve for development costs		4,445,024	3,719,035
Retained earnings		(3,717,877)	(528,020)
Equity		1,394,416	3,714,020
Payables to owners and management		2,287,870	2,275,713
Other payables		542,761	839,864
Non-current liabilities other than provisions	12	2,830,631	<b>3,115,577</b>
Current portion of non-current liabilities other than provisions	12	302,562	302,562
Trade payables		544,141	547,208
Payables to group enterprises		1,140,790	469,696
Payables to owners and management		28,376	27,659
Other payables		161,161	256,222
Deferred income		340,132	0
Current liabilities other than provisions		2,517,162	1,603,347
Liabilities other than provisions		5,347,793	4,718,924
Equity and liabilities		6,742,209	8,432,944
	_		
Events after the balance sheet date	1		
Unrecognised rental and lease commitments	13		
Contingent liabilities	14		
Transactions with related parties	15		

## Parent statement of changes in equity for 2022

	Contributed capital EUR	Share premium EUR	according to the equity method EUR	Reserve for development costs EUR	Retained earnings EUR
Equity beginning of year	62,295	0	460,710	3,719,035	(528,020)
Increase of capital	10,114	1,764,828	0	0	0
Transferred from share premium	0	(1,764,828)	0	0	1,764,828
Exchange rate adjustments	0	0	(15,570)	0	0
Transfer to reserves	0	0	149,720	725,989	(875,709)
Profit/loss for the year	0	0	0	0	(4,078,976)
Equity end of year	72,409	0	594,860	4,445,024	(3,717,877)

Equity beginning of year	3,714,020
Increase of capital	1,774,942
Transferred from share premium	0
Exchange rate adjustments	(15,570)
Transfer to reserves	0
Profit/loss for the year	(4,078,976)
Equity end of year	1,394,416

The company has established a warrant program for its employees. Total comitted and planned warrants constitute nominal shares of 86,077, of which 53,587 have been allocated. The warrants allow employees the option to purchase shares at a fixed price. The vesting period is within 48 months and the board of directors are empowered to determine the terms for the granted share option, including the exercise price.

## Notes to parent financial statements

#### 1 Events after the balance sheet date

In January 2023 the company received 4m EUR in capital injection from new and existing investors and carried out a convertion of debt of 1,3M EUR to equity.

The company extented their existing loan agreements to be exempt from repayments and interests until 01/01/2025.

Based on the capital injection received in January 2023, and the company's budget for 2023 it is the managements assessment that the company can continue as going concern.

#### 2 Staff costs

	2022	2021
	EUR	EUR
Wages and salaries	3,339,503	3,115,260
Pension costs	495,746	390,432
Other social security costs	35,965	28,848
Other staff costs	40,252	22,247
	3,911,466	3,556,787
Staff costs classified as assets	(1,043,775)	(708,470)
	2,867,691	2,848,317
Average number of full-time employees	28	29
	2022 EUR	2021 EUR
		Lon
Amortisation of intangible assets	1,388,800	1,088,482
Amortisation of intangible assets Depreciation on property, plant and equipment	1,388,800 16,372	1,088,482 17,780
-		
Depreciation on property, plant and equipment	16,372	17,780
Depreciation on property, plant and equipment	16,372 <b>1,405,172</b> 2022	17,780 <b>1,106,262</b> 2021
Depreciation on property, plant and equipment 4 Other financial income	16,372 <b>1,405,172</b> 2022 EUR	17,780 1,106,262 2021 EUR
Depreciation on property, plant and equipment 4 Other financial income Financial income from group enterprises	16,372 <b>1,405,172</b> 2022 EUR 21,837	17,780 <b>1,106,262</b> <b>2021</b> EUR 29,158
-	16,372 <b>1,405,172</b> 2022 EUR	17,780 1,106,262 2021 EUR

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#### **5** Other financial expenses

	2022 2021	
	EUR	EUR
Other interest expenses	123,135	263,457
Exchange rate adjustments	107,437	266,582
Other financial expenses	20,394	28,154
	250,966	558,193

#### 6 Tax on profit/loss for the year

	2022	2021
	EUR	EUR
Change in deferred tax	(339,189)	(372,460)
	(339,189)	(372,460)

#### 7 Intangible assets

	Completed	
	development	Acquired
	projects	trademarks
	EUR	EUR
Cost beginning of year	9,340,601	9,948
Exchange rate adjustments	(4,618)	0
Additions	2,113,794	0
Cost end of year	11,449,777	9,948
Amortisation and impairment losses beginning of year	(5,621,565)	(3,117)
Exchange rate adjustments	4,617	0
Amortisation for the year	(1,387,805)	(995)
Amortisation and impairment losses end of year	(7,004,753)	(4,112)
Carrying amount end of year	4,445,024	5,836

#### 8 Development projects

The recognized "Completed development projects" relate to the development of the company's Saas platform, IBsuite. The SaaS platform is further developed on an ongoing basis, which is why there will be ongoing addition to the development project. The company's core services, are delivered through the platform.

#### 9 Property, plant and equipment

	Other fixtures and fittings, tools and equipment EUR
Cost beginning of year	169,656
Exchange rate adjustments	1
Additions	11,106
Cost end of year	180,763
Depreciation and impairment losses beginning of year	(147,424)
Depreciation for the year	(16,372)
Depreciation and impairment losses end of year	(163,796)
Carrying amount end of year	16,967

#### **10 Financial assets**

	Investments in group	
	enterprises	Deposits
	EUR	EUR
Cost beginning of year	34,153	77,547
Exchange rate adjustments	0	(148)
Additions	0	2,865
Disposals	0	(8,085)
Cost end of year	34,153	72,179
Revaluations beginning of year	440,165	0
Exchange rate adjustments	(15,616)	0
Share of profit/loss for the year	170,311	0
Revaluations end of year	594,860	0
Carrying amount end of year	629,013	72,179

A specification of investments in subsidiaries is evident from the notes to the consolidated financial statements.

#### **11 Deferred tax**

Deferred tax consists of tax credit. The tax credit is expected to be paid in November 2023.

#### 12 Non-current liabilities other than provisions

	months 2022	Due within 12 months 2021	months 2022	Outstanding after 5 years 2022
	EUR	EUR	EUR	EUR
Payables to owners and management	0	0	2,287,870	0
Other payables	302,562	302,562	542,761	200,021
	302,562	302,562	2,830,631	200,021

Payables to owners and management consist of long term debt to Vækstfonden.

The short term amount of 28k EUR consist of accrued interest for the loans

#### 13 Unrecognised rental and lease commitments

	2022	2021
	EUR	EUR
Total liabilities under rental or lease agreements until maturity	116,031	116,031

#### **14 Contingent liabilities**

	2022	2021
	EUR	EUR
Recourse and non-recourse guarantee commitments	40,342	40,342
Contingent liabilities	40,342	40,342

Shareholder loan are secured by way of a company charge of 3,026k EUR nominal provided by the Company. The company charges include the below assets with the following carrying amounts at the balance sheet date.

Completed development projects 4,445k EUR Aquired trademarks 6k EUR Other fixtures and fittings, tools and equipment 17k EUR Trade receivables 276k EUR

The loans contain a bonus scheme in the events of an exit, the management has deemed it as unlikely that this will be executed, and have consequently not accrued for this.

#### **15 Transactions with related parties**

The annual report only discloses related party transactions that have not been completed on a normal basis market conditions. No such transactions have been completed during the financial year.

### **Accounting policies**

#### **Reporting class**

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to these consolidated financial statements and parent financial statements are consistent with those applied last year.

#### **Recognition and measurement**

Assets are recognised in the balance sheet when it is probable as a result of a prior event that future economic benefits will flow to the Entity, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when the Entity has a legal or constructive obligation as a result of a prior event, and it is probable that future economic benefits will flow out of the Entity, and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. Measurement subsequent to initial recognition is effected as described below for each financial statement item.

Anticipated risks and losses that arise before the time of presentation of the annual report and that confirm or invalidate affairs and conditions existing at the balance sheet date are considered at recognition and measurement.

Income is recognised in the income statement when earned, whereas costs are recognised by the amounts attributable to this financial year.

#### **Consolidated financial statements**

The consolidated financial statements comprise the Parent and the group enterprises (subsidiaries) that are controlled by the Parent. Control is achieved by the Parent, either directly or indirectly, holding more than 50% of the voting rights or in any other way possibly or actually exercising controlling influence.

#### **Basis of consolidation**

The consolidated financial statements are prepared on the basis of the financial statements of the Parent and its subsidiaries. The consolidated financial statements are prepared by combining uniform items. On consolidation, intra-group income and expenses, intra-group accounts and dividends as well as profits and losses on transactions between the consolidated enterprises are eliminated. The financial statements used for consolidation have been prepared applying the Group's accounting policies.

Subsidiaries' financial statement items are recognised in full in the consolidated financial statements.

Investments in subsidiaries are offset at the pro rata share of such subsidiaries' net assets at the takeover date, with net assets having been calculated at fair value.

#### **Foreign currency translation**

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses. Property, plant and equipment, intangible assets, inventories and other non-monetary assets that have been purchased in foreign currencies are translated using historical rates.

When recognising foreign subsidiaries and associates that are independent entities, the income statements are translated at average exchange rates for the months that do not significantly deviate from the rates at the transaction date. Balance sheet items are translated using the exchange rates at the balance sheet date. Goodwill is considered belonging to the independent foreign entity and is translated using the exchange rate at the balance sheet date. Exchange differences arising out of the translation of foreign subsidiaries' equity at the beginning of the year at the balance sheet date exchange rates and out of the translation of income statements from average rates to the exchange rates at the balance sheet date are classified directly as equity.

Exchange adjustments of outstanding accounts with independent foreign subsidiaries, which are considered part of the total investment in the subsidiary in question, are classified directly as equity.

When recognising foreign subsidiaries that are integral entities, monetary assets and liabilities are translated using the exchange rates at the balance sheet date. Non-monetary assets and liabilities are translated at the exchange rate at the time of acquisition or the time of any subsequent revaluation or writedown. The items of the income statement are translated at the average rates of the months; however, items deriving from non-monetary assets and liabilities are translated using the historical rates applicable to the relevant non-monetary items.

#### **Income statement**

#### Gross profit or loss

Gross profit or loss comprises revenue, cost of raw materials and consumables and external expenses.

#### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue from the sale of services is recognised in the income statement when delivery is made to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

#### Cost of sales

Cost of sales comprises assistance from external consultants.

#### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

#### Staff costs

Staff costs comprise wages and salaries, and social security contributions, pension contributions, etc. for entity staff.

#### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to property, plant and equipment and intangible assets comprise depreciation, amortisation and impairment losses for the financial year, and gains and losses from the sale of intangible assets and property, plant and equipment.

#### Income from investments in group enterprises

Income from investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

#### Other financial income

Other financial income comprises dividends etc. received on other investments, interest income, including interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

#### **Other financial expenses**

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

#### Tax on profit/loss for the year

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

#### **Balance sheet**

#### Intellectual property rights etc.

Intellectual property rights etc. comprise development projects completed and in progress with related intellectual property rights, acquired intellectual property rights and prepayments for intangible assets.

Development projects on clearly defined and identifiable products and processes, for which the technical rate of utilisation, adequate resources and a potential future market or development opportunity in the enterprise can be established, and where the intention is to manufacture, market or apply the product or process in question, are recognised as intangible assets. Other development costs are recognised as costs in the income statement as incurred. When recognising development projects as intangible assets, an amount equalling the costs incurred less deferred tax is taken to equity under reserve for development costs that is reduced as the development projects are amortised and written down.

The cost of development projects comprises costs such as salaries and amortisation that are directly and indirectly attributable to the development projects.

Completed development projects are amortised on a straight-line basis using their estimated useful lives which are determined based on a specific assessment of each development project. If the useful life cannot be estimated reliably, it is fixed at 10 years. For development projects protected by intellectual property rights, the maximum period of amortisation is the remaining duration of the relevant rights. The amortisation periods used are 5 years.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised

on a straight-line basis over their remaining duration, and licences are amortised on a straight-line basis over the term of the agreement.

Intellectual property rights etc. are written down to the lower of recoverable amount and carrying amount.

#### Property, plant and equipment

Other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the acquisition price, costs directly attributable to the acquisition and preparation costs of the asset until the time when it is ready to be put into operation. For self-constructed assets, cost comprises direct and #indirect costs of materials, components, subsuppliers and labour costs.

Indirect production costs in the form of indirectly attributable staff costs and amortisation of intangible assets and depreciation on property, plant and equipment used in the manufacturing process are recognised in cost based on time spent on each asset.

The basis of depreciation is cost less estimated residual value after the end of useful life. Straight-line depreciation is made on the basis of the following estimated useful lives of the assets:

	Useful life
Other fixtures and fittings, tools and equipment	5 years
Leasehold improvements	5 years

For leasehold improvements and assets subject to finance leases, the depreciation period cannot exceed the contract period.

Estimated useful lives and residual values are reassessed annually.

Items of property, plant and equipment are written down to the lower of recoverable amount and carrying amount.

#### Investments in group enterprises

Investments in group enterprises are recognised and measured in the parent financial statements according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value.

Group enterprises with negative equity value are measured at DKK 0. Any receivables from these enterprises are written down to net realisable value based on a specific assessment. If the Parent has a legal or constructive obligation to cover the liabilities of the relevant enterprise, and it is probable that such obligation will involve a loss, a provision is recognised that is measured at present value of the costs necessary to settle the obligations at the balance sheet date.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to reserve for net revaluation according to the equity method in equity.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

#### Receivables

Receivables are measured at amortised cost, usually equalling nominal value, less writedowns for bad and doubtful debts.

#### **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

#### Prepayments

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

#### Cash

Cash comprises cash in hand and bank deposits.

#### **Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

#### Prepayments received from customers

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.

#### Tax payable or receivable

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

#### **Deferred income**

Deferred income comprises income received for recognition in subsequent financial years. Deferred income is measured at cost.