# AdColony ApS

Bredgade 75, 4. sal, DK-1260 København K

# Annual Report for 1 January - 31 December 2021

CVR No 33 35 28 24

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 20/7 2022

Michael Benjamin Miller Chairman of the General Meeting



## Contents

| Management's Statement and Auditor's Report |    |
|---|----|
| Management's Statement                      | 1  |
| Independent Auditor's Report                | 2  |
| Management's Review                         |    |
| Company Information                         | 5  |
| Financial Highlights                        | 6  |
| Management's Review                         | 7  |
| Financial Statements                        |    |
| Income Statement 1 January - 31 December    | 8  |
| Balance Sheet 31 December                   | 9  |
| Statement of Changes in Equity              | 11 |
| Notes to the Financial Statements           | 12 |

Page

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## **Management's Statement**

The Executive Board has today considered and adopted the Annual Report of AdColony ApS for the financial year 1 January - 31 December 2021.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In my opinion the Financial Statements give a true and fair view of the financial position at 31 December 2021 of the Company and of the results of the Company operations for 2021.

I recommend that the Annual Report be adopted at the Annual General Meeting.

København, 20 July 2022

**Executive Board** 

Michael Benjamin Miller Executive Officer



## **Independent Auditor's Report**

To the Shareholder of AdColony ApS

#### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2021 and of the results of the Company's operations for the financial year 1 January - 31 December 2021 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of AdColony ApS for the financial year 1 January - 31 December 2021, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



## **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the



## **Independent Auditor's Report**

disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 20 July 2022 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Leif Ulbæk Jensen State Authorised Public Accountant mne23327 James Liang State Authorised Public Accountant mne34549



## **Company Information**

| The Company     | AdColony ApS<br>Bredgade 75, 4. sal<br>DK-1260 København K   |
|-----------------|--|
|                 | CVR No: 33 35 28 24<br>Financial period: 1 January - 31 December<br>Municipality of reg. office: København K |
| Executive Board | Michael Benjamin Miller  |
| Auditors        | PricewaterhouseCoopers<br>Statsautoriseret Revisionspartnerselskab<br>Strandvejen 44<br>DK-2900 Hellerup     |



## **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

|   | 2021    | 2020    | 2019   | 2018   | 2017<br>TDKK |
|---|---------|---------|--------|--------|--------------|
|   | TDIII   | IDAX    | IDAX   | IDAX   | IDAX         |
| Key figures                                 |         |         |        |        |              |
| Profit/loss                                 |         |         |        |        |              |
| Gross profit/loss                           | 75,256  | 48,634  | 22,676 | 19,206 | 6,358        |
|   | 75,250  | 40,034  | 22,070 | 19,200 | 0,356        |
| Profit/loss before financial income and     |         |         |        |        |              |
| expenses                                    | 71,861  | 44,889  | 18,854 | 14,709 | 1,121        |
| Net financials                              | 4,806   | -3,683  | 674    | 190    | 27           |
| Net profit/loss for the year                | 59,717  | 32,122  | 19,008 | 14,900 | 1,148        |
| Balance sheet                               |         |         |        |        |              |
| Balance sheet total                         | 218,205 | 136,233 | 79,485 | 44,684 | 12,241       |
| Equity                                      | 127,873 | 68,156  | 36,034 | 17,026 | 2,126        |
|   |         |         |        |        |              |
| Investment in property, plant and equipment | 54      | 50      | -15    | 27     | 10           |
| Number of employees                         | 5       | 6       | 5      | 5      | 6            |
| Ratios                                      |         |         |        |        |              |
| Return on assets                            | 32.9%   | 33.0%   | 23.7%  | 32.9%  | 9.2%         |
| Solvency ratio                              | 58.6%   | 50.0%   | 45.3%  | 38.1%  | 17.4%        |
| -   |         |         |        |        |              |
| Return on equity                            | 60.9%   | 61.7%   | 71.6%  | 155.6% | -120.0%      |

## **Management's Review**

#### **Key activities**

The Company's principal activity is mobile advertising.

#### Development in the year

The income statement of the Company for 2021 shows a profit of DKK 59,717,043, and at 31 December 2021 the balance sheet of the Company shows equity of DKK 127,872,818.

#### The past year and follow-up on development expectations from last year

The company realized a positive result before tax of DKK 76,667,595 for 2021. This is a significant improvement comparing to previous years and demonstrates consistent growth.

As the Company's main activity is mobile advertising, there is no significant adverse effect of COVID-19 at the Company's business.

However, the business is exposed to the risk of one or more customers ceasing to continue engaging the Company for advertising campaigns.

The Company's policy in respect of credit risk is to monitor payments against contractual agreements for existing customers.

The risks are managed by the ultimate parent company, Digital Turbine, Inc. The Group's response to the risks is disclosed in its financial statements.

#### Targets and expectations for the year ahead

The Company realized a positive result before tax of DKK 76,667,595 for 2021. This is significant improvement comparing to previous years and demonstrates consistent growth.

The gross profit is expected to be at least 86% higher in 2022 comparing to 2021. The Company's outlook for the future will be neutrally to positivity affected by the COVID-19 outbreak and the measures taken by governments in most of the world to mitigate the impacts of the outbreak.

#### Significant events after the end of the financial year

Please refer to note 1 Subsequent events.



## Income Statement 1 January - 31 December

|  | Note | 2021<br>    | 2020<br>DKK |
|--|------|-------------|-------------|
| Gross profit/loss  |      | 75,256,077  | 48,634,403  |
| Staff expenses<br>Depreciation, amortisation and impairment of intangible assets and | 2    | -3,357,714  | -3,679,554  |
| property, plant and equipment  |      | -37,195     | -65,686     |
| Profit/loss before financial income and expenses                                     |      | 71,861,168  | 44,889,163  |
| Financial income   | 3    | 6,852,211   | 1,463,405   |
| Financial expenses   | 4    | -2,045,784  | -5,146,888  |
| Profit/loss before tax   |      | 76,667,595  | 41,205,680  |
| Tax on profit/loss for the year  | 5    | -16,950,552 | -9,083,485  |
| Net profit/loss for the year   |      | 59,717,043  | 32,122,195  |

## **Balance Sheet 31 December**

### Assets

|  | Note | 2021        | 2020        |
|--|------|-------------|-------------|
|  |      | DKK         | DKK         |
| Other fixtures and fittings, tools and equipment |      | 54,232      | 37,861      |
| Property, plant and equipment                    | 6    | 54,232      | 37,861      |
| Receivables from group enterprises               |      | 83,395,051  | 45,709,422  |
| Deposits   |      | 54,273      | 54,170      |
| Fixed asset investments                          | 7    | 83,449,324  | 45,763,592  |
| Fixed assets                                     |      | 83,503,556  | 45,801,453  |
| Trade receivables                                |      | 100,636,678 | 73,256,665  |
| Receivables from group enterprises               |      | 2,528,877   | 948,488     |
| Other receivables                                |      | 1,396,000   | 104,310     |
| Deferred tax asset                               | 9    | 13,253      | 13,465      |
| Prepayments                                      | 8    | 4,560       | 16,968      |
| Receivables                                      |      | 104,579,368 | 74,339,896  |
| Cash at bank and in hand                         |      | 30,122,130  | 16,091,513  |
| Currents assets                                  |      | 134,701,498 | 90,431,409  |
| Assets   |      | 218,205,054 | 136,232,862 |

## **Balance Sheet 31 December**

## Liabilities and equity

|  | Note | 2021        | 2020<br>DKK |
|--|------|-------------|-------------|
|  |      | DKK         | DKK         |
| Share capital  |      | 110,000     | 110,000     |
| Retained earnings  |      | 127,762,818 | 68,045,775  |
| Equity   |      | 127,872,818 | 68,155,775  |
| Other payables   |      | 0           | 705,342     |
| Long-term debt   | 10   | 0           | 705,342     |
| Trade payables   |      | 65,531,331  | 47,873,025  |
| Payables to group enterprises                                  |      | 1,232,159   | 4,574,464   |
| Corporation tax  |      | 16,918,538  | 8,008,750   |
| Other payables   |      | 1,538,776   | 3,882,546   |
| Deferred income  | 11   | 5,111,432   | 3,032,960   |
| Short-term debt  |      | 90,332,236  | 67,371,745  |
| Debt   |      | 90,332,236  | 68,077,087  |
| Liabilities and equity   |      | 218,205,054 | 136,232,862 |
| Subsequent events  | 1    |             |             |
| Distribution of profit   | 12   |             |             |
| Contingent assets, liabilities and other financial obligations | 13   |             |             |
| Related parties  | 14   |             |             |
| Accounting Policies  | 15   |             |             |

## **Statement of Changes in Equity**

|                              |               | Retained    |             |
|------------------------------|---------------|-------------|-------------|
|                              | Share capital | earnings    | Total       |
|                              | DKK           | DKK         | DKK         |
| Equity at 1 January          | 110,000       | 68,045,775  | 68,155,775  |
| Net profit/loss for the year | 0             | 59,717,043  | 59,717,043  |
| Equity at 31 December        | 110,000       | 127,762,818 | 127,872,818 |



#### **1** Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

| 2 | Staff expenses                 | <u>2021</u><br> | 2020<br>DKK |
|---|--------------------------------|-----------------|-------------|
|   | Wages and salaries             | 2,742,965       | 3,197,178   |
|   | Pensions                       | 578,897         | 442,008     |
|   | Other social security expenses | 35,852          | 40,368      |
|   |                                | 3,357,714       | 3,679,554   |
|   | Average number of employees    | 5               | 6           |

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

#### 3 Financial income

|  | 6,852,211 | 1,463,405 |
|--|-----------|-----------|
| Other financial income                   | 0         | 281,648   |
| Interest received from group enterprises | 6,852,211 | 1,181,757 |

#### 4 Financial expenses

| 5                        | 2,045,784 | 5,146,888 |
|--------------------------|-----------|-----------|
| Exchange loss            | 1,410,468 | 4,970,602 |
| Other financial expenses | 635,316   | 176,286   |



|   |                                 | 2021       | 2020      |
|---|---------------------------------|------------|-----------|
| 5 | Tax on profit/loss for the year | ДКК        | DKK       |
|   | Current tax for the year        | 16,950,340 | 8,008,748 |
|   | Deferred tax for the year       | 212        | 1,074,737 |
|   |                                 | 16,950,552 | 9,083,485 |

#### 6 Property, plant and equipment

|   | Other fixtures<br>and fittings,<br>tools and<br>equipment<br>DKK |
|---|--|
| Cost at 1 January                                 | 280,180  |
| Additions for the year                            | 53,566   |
| Cost at 31 December                               | 333,746  |
| Impairment losses and depreciation at 1 January   | 242,319  |
| Depreciation for the year                         | 37,195   |
| Impairment losses and depreciation at 31 December | 279,514  |
| Carrying amount at 31 December                    | 54,232   |

#### 7 Fixed asset investments

|                                | Receivables |          |
|--------------------------------|-------------|----------|
|                                | from group  | Deposits |
|                                | enterprises |          |
|                                | DKK         | DKK      |
| Cost at 1 January              | 45,709,422  | 54,273   |
| Additions for the year         | 37,685,629  | 0        |
| Cost at 31 December            | 83,395,051  | 54,273   |
| Carrying amount at 31 December | 83,395,051  | 54,273   |



#### 8 Prepayments

Prepayments consist of prepaid expenses concerning insurance premiums, subscriptions and interest.

| 9 | Provision for deferred tax                              | <u>2021</u><br>DKK | 2020<br>DKK |
|---|---|--------------------|-------------|
|   | Deferred tax asset at 1 January                         | 13,465             | 1,088,202   |
|   | Amounts recognised in the income statement for the year | -212               | -1,074,737  |
|   | Deferred tax asset at 31 December                       | 13,253             | 13,465      |

#### 10 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

#### Other payables

| Between 1 and 5 years     | 0         | 705,342   |
|---------------------------|-----------|-----------|
| Long-term part            | 0         | 705,342   |
| Other short-term payables | 1,538,776 | 3,882,546 |
|                           | 1,538,776 | 4,587,888 |

#### **11** Deferred income

Deferred income consists of payments received in respect of income in subsequent years.

#### 12 Distribution of profit

| Retained earnings | 59,717,043 | 32,122,195 |
|-------------------|------------|------------|
|                   | 59,717,043 | 32,122,195 |



#### 13 Contingent assets, liabilities and other financial obligations

#### **Contingent liabilities**

The Company has entered a rental lease agreement with a minimum commitment in 2022 amounting to DKK 88,540.

#### 14 Related parties

#### **Consolidated Financial Statements**

The Company is included in the Consolidated Annual Report of Digital Turbine Inc.

The consolidated financial statements in question can be obtained on the request to the ultimate parent company.

Name

Place of registered office

Digital Turbine, Inc.

110 San Antonio Street Suite 160 Austin, TX 78701 United States

#### **15** Accounting Policies

The Annual Report of AdColony ApS for 2021 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2021 are presented in DKK.

#### **Cash flow statement**

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Digital Turbine, Inc., the Company has not prepared a cash flow statement.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of the transactions. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.



#### 15 Accounting Policies (continued)

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

### **Income Statement**

#### Revenue

Revenue from the sale of services is recognised when the risks and rewards relating to the services sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Cost of sales

Cost of sales comprises costs incurred to achieve the net revenue for the year, including direct and indirect costs of consumables.

#### Other external expenses

Other external expenses comprise cost of sales, advertising, administration, buildings, bad debts, operational lease expenses, etc.

#### Gross profit/loss

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

#### Staff expenses

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the company's employees. Repayments from public authorities are deducted from staff costs.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.



#### 15 Accounting Policies (continued)

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

## **Balance Sheet**

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use. In the case of assets of own construction, cost comprises direct and indirect expenses for labour, materials, components and sub-suppliers.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment 3-8 years

Profit or loss on disposal of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

#### Impairment of fixed assets

The carrying amounts of property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.



#### 15 Accounting Policies (continued)

If so, the asset is written down to its lower recoverable amount.

Fixed asset investments consist of receivables from group enterprises of DKK 83m and rental deposits which are recognised and measured at amortised cost. Deposits are not depreciated.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables, a general provision is also made based on the Company's experience from previous years.

#### Accruals, assets

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.



**15** Accounting Policies (continued)

### **Financial Highlights**

**Explanation of financial ratios** 

Return on assets

Solvency ratio

Profit before financials x 100 Total assets

Equity at year end x 100 Total assets at year end

Return on equity

Net profit for the year x 100 Average equity

