



Palfinger Marine DK A/S

**Kystvejen 100 B, st. 1.
5330 Munkebo**

CVR no. 33 26 15 94

Annual report for 2019

Adopted at the annual general
meeting on 5 March 2020

Jürgen Falch
chairman

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Statement by management on the annual report

The supervisory and executive boards have today discussed and approved the annual report of Palfinger Marine DK A/S for the financial year 1 January - 31 December 2019.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2019 and of the results of the company's operations for the financial year 1 January - 31 December 2019.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Munkebo, 5 March 2020

Executive board

Jürgen Falch
director

Supervisory board

Gunther Fleck
chairman

Jürgen Falch

Claudia Rachbauer

Independent auditor's report

To the shareholder of Palfinger Marine DK A/S

Opinion

We have audited the financial statements of Palfinger Marine DK A/S for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity, notes and summary of significant accounting policies. The financial statements are prepared under the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2019 and of the results of the company's operations for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements, that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Independent auditor's report

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

Independent auditor's report

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on management's review

Management is responsible for management's review.

Our opinion on the financial statements does not cover management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read management's review and, in doing so, consider whether management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of management's review.

Svendborg, 5 March 2020

ERNST & YOUNG
Godkendt Revisionspartnerselskab
CVR no. 30 70 02 28

Torben Ahle Pedersen
Statsautoriseret revisor
MNE no. mne16611

Company details

The company

Palfinger Marine DK A/S
Kystvejen 100 B, st. 1.
5330 Munkebo

CVR no.: 33 26 15 94

Reporting period: 1 January - 31 December 2019

Domicile: Kerteminde

Supervisory board

Gunther Fleck, chairman
Jürgen Falch
Claudia Rachbauer

Executive board

Jürgen Falch, director

Auditors

ERNST & YOUNG
Godkendt Revisionspartnerselskab
Faaborgvej 44
5700 Svendborg

Management's review

Business review

The company's main activity is sale of lifesaving equipment, cranes used for wind energy, offshore and the marine industry as well as performing repairs and servicing of lifesaving equipment and cranes. The company's geographical scope is primarily Northern Europe.

Financial review

The company's income statement for the year ended 31 December 2019 shows a profit of DKK 4.277.771, and the balance sheet at 31 December 2019 shows equity of DKK 8.957.499.

Significant events occurring after the end of the financial year

No events have occurred after the balance sheet date which could significantly affect the company's financial position.

Accounting policies

The annual report of Palfinger Marine DK A/S for 2019 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected provisions as regards larger entities.

The annual report for 2019 is presented in DKK

Changes in classification

The Company has changed its income statement classification from "classified by function" to "classified by nature". The change is made because of changes to the company's activity in 2018, and classification by nature of expenses represents the company's financial information in a more relevant and reliable way.

The change in classification has no effect on the profit for the year or equity. Comparative figures has been adjusted to reflect the change in classification.

The accounting policies are otherwise consistent with those of last year.

Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any installments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date.

Accounting policies

Income statement

Gross profit

In pursuance of section 32 of the Danish Financial Statements Act, the company does not disclose its revenue.

Gross profit reflects an aggregation of revenue, changes in inventories of finished goods and work in progress and other operating income less costs of raw materials and consumables and other external expenses.

Revenue

Income from customised products is recognised as production is carried out, implying that revenue corresponds to the selling price of contracts completed in the year (percentage-of-completion method). This method is applied where the total income and expenses relating to the contract and the stage of completion at the balance sheet date can be estimated reliably and it is probable that future economic benefits will flow to the Company.

When the outcome of a construction contract cannot be estimated reliably, revenue is recognised at the costs incurred insofar as they are likely to be recovered.

Revenue is measured at fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. Revenue is net of all types of discounts granted.

Raw materials and consumables

Costs of raw materials and consumables include the raw materials and consumables used in generating the year's revenue.

Other external expenses

Other external expenses include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise the year's amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

Accounting policies

Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, financial expenses relating to finance leases, realised and unrealised capital/exchange gains and losses on securities and foreign currency transactions, amortisation of mortgage loans and surcharges and allowances under the advance-payment-of-tax scheme, etc.

Tax on profit/loss for the year

The company is subject to the Danish rules on compulsory joint taxation.

The company acts as management company for all jointly taxed entities and, in its capacity as such, pays all income taxes to the Danish tax authorities.

On payment of joint taxation contributions, the current Danish income tax is allocated between the jointly taxed entities in proportion to their taxable income. Entities with tax losses receive joint taxation contributions from entities that have been able to use tax losses to reduce their own taxable profits.

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

Balance sheet

Tangible assets

Items of plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

	Useful life	Residual value
Plant and machinery	5 years	0 %
Other fixtures and fittings, tools and equipment	3-5 years	0 %

Gains or losses from the disposal of property, plant and equipment are recognised in the income statement as other operating income or other operating expenses, respectively.

Accounting policies

Stocks

Stocks are measured at cost using the FIFO method. Where the net realisable value is lower than the cost, inventories are recognised at this lower value.

The cost of goods for resale, raw materials and consumables comprises the purchase price plus delivery costs.

The cost of finished goods and work in progress includes the cost of raw materials, consumables, direct cost of labour and production/production overheads.

The net realisable value of stocks is calculated as the selling price less costs of completion and expenses incurred to effect the sale. The net realisable value is determined taking into account marketability, obsolescence and expected selling price movements.

Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable is impaired. If there is objective evidence that an individual receivable is impaired, an impairment loss for that individual asset is recognised.

Contract work in progress

Contract work in progress is measured at the selling price of the work performed. The selling price is measured by reference to the stage of completion at the balance sheet date and the expected aggregate income from the individual work in progress. The stage of completion is determined as the share of the expenses incurred relative to the expected total expenses for the individual work in progress.

Where the selling price of work in progress cannot be estimated reliably, the selling price is measured at the lower of costs incurred and net realisable value.

The individual work in progress is recognised in the balance sheet under receivables or payables. Net assets comprise the sum of work in progress where the selling price of the work performed exceeds invoicing on account. Net liabilities comprise the sum of work in progress where invoicing on account exceeds the selling price.

Selling costs and costs incurred in securing contracts are recognised in the income statement as incurred.

Prepayments

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

Accounting policies

Cash and cash equivalents

Cash and cash equivalents comprise cash and short-term securities whose remaining life is less than three months and which are readily convertible into cash and which are subject only to insignificant risks of changes in value.

Equity

Dividends

Proposed dividends are disclosed as a separate item under equity. Dividends are recognised as a liability when declared by the annual general meeting of shareholders.

Income tax and deferred tax

As management company, Palfinger Marine DK A/S is liable for payment of the subsidiaries' corporate income taxes to the tax authorities.

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Joint taxation contributions payable and receivable are recognised in the balance sheet as 'Joint taxation contributions receivable' or 'Joint taxation contributions payable'.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax losses allowed for carry forward, are measured at the value to which the asset is expected to be realised, either as a set-off against tax on future income or as a set-off against deferred tax liabilities within the same legal tax entity. Any deferred net tax assets are measured at net realisable value.

Liabilities

Liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency transactions are considered cash flow hedges, the value adjustments are taken directly to equity.

Income statement 1 January - 31 December

	<u>Note</u>	<u>2019</u> DKK	<u>2018</u> DKK
Gross profit		23.096.144	23.923.301
Staff costs	1	<u>-19.757.723</u>	<u>-17.627.116</u>
Profit/loss before amortisation/depreciation and impairment losses		3.338.421	6.296.185
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment		<u>-17.400</u>	<u>-12.670</u>
Profit/loss before net financials		3.321.021	6.283.515
Financial costs	2	<u>-176.039</u>	<u>-488.530</u>
Profit/loss before tax		3.144.982	5.794.985
Tax on profit/loss for the year	3	<u>1.132.789</u>	<u>-290.670</u>
Profit/loss for the year		<u>4.277.771</u>	<u>5.504.315</u>
Retained earnings		<u>4.277.771</u>	<u>5.504.315</u>
		<u>4.277.771</u>	<u>5.504.315</u>

Balance sheet 31 December

	<u>Note</u>	<u>2019</u> DKK	<u>2018</u> DKK
Assets			
Plant and machinery		31.050	36.450
Other fixtures and fittings, tools and equipment		<u>68.020</u>	<u>80.020</u>
Tangible assets	4	<u>99.070</u>	<u>116.470</u>
Total non-current assets		<u>99.070</u>	<u>116.470</u>
Raw materials and consumables		<u>45.126</u>	<u>0</u>
Stocks		<u>45.126</u>	<u>0</u>
Trade receivables		118.313	6.076.438
Contract work in progress		0	513.889
Receivables from group entities		11.208.871	1.974.508
Other receivables		187.490	119.538
Deferred tax asset	5	1.010.680	1.157.393
Joint taxation contributions receivable		1.232.022	0
Prepayments		<u>289.513</u>	<u>28.987</u>
Receivables		<u>14.046.889</u>	<u>9.870.753</u>
Cash at bank and in hand		<u>262.354</u>	<u>727.312</u>
Total current assets		<u>14.354.369</u>	<u>10.598.065</u>
Total assets		<u><u>14.453.439</u></u>	<u><u>10.714.535</u></u>

Balance sheet 31 December

	<u>Note</u>	<u>2019</u> DKK	<u>2018</u> DKK
Equity and liabilities			
Share capital		502.000	501.000
Retained earnings		<u>8.455.499</u>	<u>-11.321.272</u>
Equity		<u>8.957.499</u>	<u>-10.820.272</u>
Payables to group entities		<u>0</u>	<u>17.884.224</u>
Total non-current liabilities		<u>0</u>	<u>17.884.224</u>
Banks		301.977	106.381
Trade payables		124.577	249.674
Payables to group entities		344.142	389.346
Corporation tax		1.232.022	0
Other payables		<u>3.493.222</u>	<u>2.905.182</u>
Total current liabilities		<u>5.495.940</u>	<u>3.650.583</u>
Total liabilities		<u>5.495.940</u>	<u>21.534.807</u>
Total equity and liabilities		<u>14.453.439</u>	<u>10.714.535</u>
Rent and lease liabilities	6		
Contingencies	7		

Statement of changes in equity

	<u>Share capital</u>	<u>Retained earnings</u>	<u>Total</u>
Equity at 1 January 2019	501.000	-11.321.272	-10.820.272
Cash capital increase	1.000	15.499.000	15.500.000
Net profit/loss for the year	0	4.277.771	4.277.771
Equity at 31 December 2019	<u>502.000</u>	<u>8.455.499</u>	<u>8.957.499</u>

Notes

	<u>2019</u>	<u>2018</u>
	DKK	DKK
1 Staff costs		
Wages and salaries	15.899.223	14.675.540
Pensions	1.384.101	1.197.633
Other social security costs	319.866	310.208
Other staff costs	<u>2.154.533</u>	<u>1.443.735</u>
	<u>19.757.723</u>	<u>17.627.116</u>
Average number of employees	<u>28</u>	<u>26</u>
2 Financial costs		
Financial expenses, group entities	92.987	343.182
Other financial costs	<u>83.052</u>	<u>145.348</u>
	<u>176.039</u>	<u>488.530</u>
3 Tax on profit/loss for the year		
Deferred tax for the year	146.713	421.882
Adjustment of tax concerning previous years	0	-131.212
Adjustment regarding joint taxation contribution for 2018	<u>-1.279.502</u>	<u>0</u>
	<u>-1.132.789</u>	<u>290.670</u>

Notes

4 Tangible assets

	<u>Plant and machinery</u>	<u>Other fixtures and fittings, tools and equipment</u>
Cost at 1 January 2019	97.600	1.318.691
Cost at 31 December 2019	97.600	1.318.691
Impairment losses and depreciation at 1 January 2019	61.150	1.238.671
Depreciation for the year	5.400	12.000
Impairment losses and depreciation at 31 December 2019	66.550	1.250.671
Carrying amount at 31 December 2019	<u>31.050</u>	<u>68.020</u>

5 Deferred tax asset

Deferred tax assets are mainly derived from unused tax losses from previous years. The company expects positive results for the coming years, and to utilize deferred tax assets within the next 4 years totalling tDKK 1.011.

Unrecognized deferred tax assets per December 31 2019 are totalling tDKK 1.143.

6 Rent and lease liabilities

Lease liabilities according to leases concluded totalling tDKK 1.089 with a residual maturity of between 15-33 months.

Rent liabilities according to leases concluded and other lease liabilities totalling tDKK 871.

7 Contingencies

As management company, the company is jointly taxed with other danish related parties and jointly and severally liable with other jointly taxed entities for payment of income taxes as well as for payment of withholding taxes on dividends, interest and royalties which fall due for payment inside the joint taxation.