# Stena Rederi A/S

Tuborg Boulevard 12, DK-2900 Hellerup

# Annual Report for 1 January -31 December 2018

CVR No 33 26 00 59

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 31/5 2019

Morten Rich Chairman of the General Meeting



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## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Stena Rederi A/S for the financial year 1 January - 31 December 2018.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2018 of the Company and of the results of the Company operations for 2018.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Hellerup, 31 May 2019

### **Executive Board**

Johnny Schmølker CEO

## **Board of Directors**

Mats Anders Carlsson Chairman	Bjarne Eric Koitrand	Bengt Ambjörn Fröjd
Johnny Schmølker	Helen Charlotte Lindström	

## **Independent Auditor's Report**

To the Shareholders of Stena Rederi A/S

## Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2018 and of the results of the Company's operations for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Stena Rederi A/S for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



## **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events



## **Independent Auditor's Report**

in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 31 May 2019 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

René Otto Poulsen statsautoriseret revisor mne26718



## **Company Information**

The Company	Stena Rederi A/S Tuborg Boulevard 12 DK-2900 Hellerup
	CVR No: 33 26 00 59 Financial period: 1 January - 31 December Municipality of reg. office: Gentofte
Board of Directors	Mats Anders Carlsson, Chairman Bjarne Eric Koitrand Bengt Ambjörn Fröjd Johnny Schmølker Helen Charlotte Lindström
Executive Board	Johnny Schmølker
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup

## **Financial Highlights**

Seen over a five-year period, the development of the Company is described by the following financial highlights:

	2018	2017	2016	2015	2014
	TEUR	TEUR	TEUR	TEUR	TEUR
Key figures					
Profit/loss					
Revenue	98.124	93.063	70.967	47.105	38.287
Gross profit/loss	18.269	17.176	20.555	16.807	14.698
Profit/loss before financial income and					
expenses	12.160	9.931	13.795	11.785	10.004
Net financials	-11.156	-267	0	133	-72
Net profit/loss for the year	1.002	9.656	13.773	11.885	9.934
Balance sheet					
Balance sheet total	64.859	68.871	28.188	23.821	22.574
Equity	59.420	63.348	22.408	20.539	18.520
Investment in property, plant and equipment	956	1.836	27.791	22.297	14.745
Number of employees	205	218	218	78	32
Ratios					
Gross margin	18,6%	18,5%	29,0%	35,7%	38,4%
Profit margin	12,4%	10,7%	19,4%	25,0%	26,1%
Return on assets	18,7%	14,4%	48,9%	49,5%	44,3%
Solvency ratio	91,6%	92,0%	79,5%	86,2%	82,0%
Return on equity	1,6%	22,5%	64,1%	60,9%	56,6%

The ratios have been prepared in accordance with the recommendations and guidelines issued by the Danish Society of Financial Analysts. For definitions, see under accounting policies.

In connection with merger under the pooling-of-interests method, the comparative figures from 2016 and back to 2014 have not been restated.

## **Key activities**

The Company's main activity consists of operation of Ro-Pax vessels on the Baltic market, including the services Nynashamn (Sweden) - Ventspils (Latvia) and Travemünde (Germany) - Liepaja (Lativa), aswell as operation of Roro vessels.

## Development in the year

The income statement of the Company for 2018 shows a profit of EUR 1,001,810, and at 31 December 2018 the balance sheet of the Company shows equity of EUR 59,419,836.

### The past year and follow-up on development expectations from last year

The profit for the year of EUR 1,002k is negative affected of the results in tanker subsidiaries and by the cancelled operation of the Roro vessels during the second half of the year. The Liner activities are in line with expectations, and thus Management considers it overall result satisfactory.

The growth on the Nynashamn-Ventspils service has developed positively with good increased freight volumes compared to 2018. The Travemünde-Liepaja traffic is in line with the expected volume. The Company has a new Board of Directors as a result of a restructuring of the Danish shipping hub in Hellerup.

During summer 2017, the Company was merged with Stena Roro A/S and in that connection changed its name to Stena Rederi A/S. In September 2017, the Company contributed the equity investments in the companies Stena Marine Management ApS and Stena Bulk A/S.

As per January 1st , 2019, Stena Rederi will be owned in a new Holding structure under Stena Denmark Holding A/S. The activities in Stena Bulk Denmark ApS will be demerged from Stena Rederi A/S and become a sister company owned under Stena Denmark Holding A/S. The old board of Stena Rederi A/S will continue as board members in the new holding company.

Johnny Schmølker will continue on as CEO for the company and also in the new Holding company.

The demerger of the Tanker activities along with increasing freight volumes and a return of the activities in the Roro vessels will affect the company's results, and profit for the financial year 2019 is expected to amount to approximately EUR 20m.

### **Capital resources**

Cash flows from operating activities are still good.

The Company's cash and cash equivalents have increased from EUR 7,672k to EUR 18,349k at the end of the year.



### Special risks - operating risks and financial risks

#### **Operating risks**

The Company has entered into long-term agreements concerning the chartering of vessels. Together with the Company's own vessels, these vessels are the most important resource of the Company in relation to ensuring stable operations. Moreover, the Company has entered into bareboat charter agreements for two vessels, which have both been hired out on a time charter basis.

#### Market risks

Due to the significant price fluctuations on the market, the Company's use of bunker oil for the operation of vessels involves a special risk as price increases may only to a relatively limited extent be recognised in the transportation price.

Due to spot market volatility, the Company's activity of entering into bareboat charter agreements for vessels and subsequently hiring out the vessels on a time charter basis involves a special risk and may therefore result in significant fluctuations in earnings.

#### Foreign exchange risks

The Company's results, both income and expenses, are largely denominated in EUR. Therefore, the foreign exchange risk relating to EUR is limited.

Purchases of bunker oil are transacted in USD. As regards decisions to hedge USD, the Company is advised by the finance department of AB Stena Finans.

#### Interest rate risks

The Company is not affected by any significant interest rate risks.

### Strategy and objectives

#### Strategy

Stena Rederi A/S's strategy is to offer competitive transportation solutions in connection with transports by sea to customers in the Baltic Sea area. The Company's most important customer markets are the Baltics, Russia, Sweden and Germany.

It is part of the strategy to increase the market share in a growing market. This strategy requires Stena Rederi A/S to be able to adjust its tonnage to market needs in a flexible way.

Based on this strategy, it is Stena Rederi A/S's objective to generate a profit for the Company's shareholders which exceeds the shareholders' required return on their investment. Furthermore, it is the Company's strategy to distribute dividend on excess capital resources that are not going to be used for developing the business.

### Targets and expectations for the year ahead

The market growth of the services run by Stena Rederi A/S is still positive. The freight market is expected to grow further in 2019.

To meet the growing demand on Nynäshamn – Ventspils and further strengthen our market position, we continue developing and enhancing our freight based routes in BR Baltic Sea North with two fully dedicated sister vessels, Stena Flavia and Scottish Viking, offering the market and our customers 24 crossings per week. Further we have positioned Port of Ventspils as the gateway to Scandinavia with our 8.5 hour crossing time, which is the shortest route connecting the Baltic countries with Scandinavia Stena Line have an offensive Freight pricing strategy for 2019, increasing prices for all Freight customers on the Travemünde-Liepaja service. Initially, this will have a negative impact on the Company's results until the competitors follows along.

In 2019, the Company's operations are expected to generate positive liquidity in line with the liquidity generated this year. Profit for the year 2019 is expected to amount to approximately EUR 18,000k.

### Intellectual capital resources

The Company's primary activity is transport by ship. Thus, the Company's most important intellectual capital resource is naval officers who are able to operate the ships. Through contact with other companies in the Stena Group, including Northern Marine Management, there are good possibilities of ensuring access to these important resources.



### Statement of corporate social responsibility

The Stena Group has an overall policy of recruiting the best suited employees for any given position, irrespective of gender. In order to ensure the broadest possible recruitment basis, continuous efforts are made to create working conditions and a corporate culture that attract and retain qualified employees across gender, nationality and other criteria without importance to the performance. The Stena Grouptries to optimise the use of its employee resources by giving everybody equal opportunities of developing professionally and career-wise at all levels.

Please refer to the Group's CSR report prepared by Stena AB, Sweden, which can be found via the following link:

https://www.stena.com/uploads/2019/04/bc20eab3-8af2-4072-94ef-603d02f7640b.pdf

#### Statement on gender composition

The Stena Group has an overall policy of recruiting the best suited employees for any given position, irrespective of gender. In order to ensure the broadest possible recruitment basis, continuous efforts are made to create working conditions and a corporate culture that attract and retain qualified employees across gender, nationality and other criteria without importance to the performance. The Stena Group tries to optimise the use of its employee resources by giving everybody equal opportunities of developing professionally and career-wise at all levels.

### Top management

It is the Company's objective that the underrepresented gender should constitute at least 25% of the Company's Board of Directors and other management levels by 2020 at the latest.

Following the replacement in the Company's top management, the Board of Directors and the Executive Board now consist of seven members, one of whom is a woman.

In view of the above objective, it is, however, at all times the Company's and the owners' policy to employ the most qualified people for the positions, which may mean that, in some years, there may be a significant overweight of one gender in Company Management. This is also the reason why the 25% objective has not been met in 2018.

#### Other management levels

Stena Rederi follows the Stena Group's overall gender equality objectives that recruitment, skills development and other forms of educational activities should be gender neutral, and discrimination must never occur.

All courses that are of a general or horizontal nature, such as introductory courses for new employees or continuing education courses, contain sections on Stena's gender equality work.

Employees in Stena have the opportunity of developing various skills such as different forms of education



and individual development plans in relation to their individual goals.

Within Stena, the individual is expected to submit proposals for education and courses that he or she wishes to implement or want to participate in in order to further develop in his or her work and contribute to the continued development of the business.

Diversity and gender equality should be encouraged through external as well as internal recruitment, skills development, promotion and at workgroup assemblies within Stena. A priority objective is that the underrepresented gender should always be involved in the recruitment processes, when possible.

Each department will be associated with recruitment and promotion efforts to achieve and maintain as even distribution as possible between women and men in all types of work and in different categories of workers.

In 2018, we have continued to strengthen our focus on recruitment of the underrepresented gender. In recruiting where Stena hires external recruitment support in the form of crew, headhunters or equivalent for recruitment, we have in 2018 maintained focus on Stena's responsibility to take into account gender equality.

The gender distribution in Stena Rederi A/S is currently maintained at the same level for the offshore personnel and has with the merger and new setup in 2018 obtained equality on the shore based personnel management levels.

### Uncertainty relating to recognition and measurement

Recognition and measurement in the Annual Report have not been subject to any uncertainty.

#### **Unusual events**

The financial position at 31 December 2018 of the Company and the results of the activities of the Company for the financial year for 2018 have not been affected by any unusual events.

#### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



## Income Statement 1 January - 31 December

	Note	2018 EUR	2017 EUR
Revenue	2	98.123.961	93.062.769
Other operating income		7.487	312.799
Expenses for raw materials and consumables		-25.100.630	-22.476.781
Other external expenses		-54.761.974	-53.722.571
Gross profit/loss		18.268.844	17.176.216
Staff expenses Depreciation, amortisation and impairment of intangible assets and	3	-3.311.779	-3.845.216
property, plant and equipment		-2.797.094	-3.400.118
Profit/loss before financial income and expenses		12.159.971	9.930.882
Income from investments in subsidiaries		-10.638.852	-124.367
Financial income	4	42.743	14.086
Financial expenses	5	-559.716	-156.827
Profit/loss before tax		1.004.146	9.663.774
Tax on profit/loss for the year	6	-2.336	-7.303
Net profit/loss for the year		1.001.810	9.656.471

## Balance Sheet 31 December

## Assets

	Note	2018	2017
		EUR	EUR
Acquired rights		920.000	1.380.000
Intangible assets	7	920.000	1.380.000
Other fixtures and fittings, tools and equipment		341.218	400.696
Ships		3.254.771	4.111.253
Property, plant and equipment in progress		124.933	53.905
Property, plant and equipment	8	3.720.922	4.565.854
Investments in subsidiaries	9	30.063.591	44.432.467
Fixed asset investments		30.063.591	44.432.467
Fixed assets		34.704.513	50.378.321
Inventories		947.586	1.000.758
Trade receivables		232.056	20.172
Receivables from group enterprises		8.892.667	8.073.915
Other receivables		345.725	550.727
Corporation tax		19.029	22.331
Prepayments	10	1.367.977	1.153.495
Receivables		10.857.454	9.820.640
Cash at bank and in hand		18.349.153	7.671.520
Currents assets		30.154.193	18.492.918
Assets		64.858.706	68.871.239

## **Balance Sheet 31 December**

## Liabilities and equity

	Note	2018	2017
		EUR	EUR
Share capital		941.703	941.703
Reserve for net revaluation under the equity method		0	720.543
Retained earnings		58.478.133	61.685.803
Equity	11	59.419.836	63.348.049
Trade payables		1.158.966	1.582.695
Payables to group enterprises		1.225.779	741.336
Other payables		3.002.623	2.614.241
Deferred income	13	51.502	584.918
Short-term debt		5.438.870	5.523.190
Debt		5.438.870	5.523.190
Liabilities and equity		64.858.706	68.871.239
Distribution of profit	12		
Contingent assets, liabilities and other financial obligations	14		
Related parties	15		
Fee to auditors appointed at the general meeting	16		
Subsequent events	1		
Accounting Policies	17		

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## **Statement of Changes in Equity**

		Reserve for net		
		revaluation		
		under the equity	Retained	
	Share capital	method	earnings	Total
	EUR	EUR	EUR	EUR
Equity at 1 January	941.703	720.543	61.685.803	63.348.049
Exchange adjustments	0	0	1.734.443	1.734.443
Fair value adjustment of hedging				
instruments, end of year	0	0	-6.401.104	-6.401.104
Adjustment regarding previous year	0	0	-263.362	-263.362
Net profit/loss for the year	0	-720.543	1.722.353	1.001.810
Equity at 31 December	941.703	0	58.478.133	59.419.836

#### 1 Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

		2018	2017
2	Revenue	EUR	EUR
-			
	Geographical segments		
	Revenue, exports	98.123.961	93.062.769
		98.123.961	93.062.769
	Business segments		
	Freight	86.570.495	75.291.679
	Charter	7.570.732	14.857.401
	Other	3.982.734	2.913.689
		98.123.961	93.062.769
3	Staff expenses		
	Wages and salaries	2.888.040	3.303.618
	Pensions	246.290	263.642
	Other social security expenses	153.502	172.879
	Other staff expenses	23.947	105.077
		3.311.779	3.845.216
	Average number of employees	205	218

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

The company hires ship personnel from it's subsidiary and therfore the company indirectly has all the obligations attached. Consequently the average number of employees stated above includes personnel hired from it's subsidiary. These employees are not included in the average number of employees stated in the subsidiary's Financial Statements. The cost for hired staff is included in Other External Expenses.



		2018	2017
4	Financial income	EUR	EUR
7			
	Other financial income	42.743	14.086
		42.743	14.086
5	Financial expenses		
	Other financial expenses	22.412	76.568
	Exchange adjustments, expenses	537.304	80.259
		559.716	156.827
6	Tax on profit/loss for the year		
	Current tax for the year	2.336	3.579
	Deferred tax for the year	0	3.724
		2.336	7.303
7	Intangible assets		
			Acquired rights
			EUR
	Cost at 1 January		2.300.000
	Cost at 31 December		2.300.000
	Impairment losses and amortisation at 1 January		920.000
	Amortisation for the year		460.000
	Impairment losses and amortisation at 31 December		1.380.000
	Carrying amount at 31 December		920.000
	Amortised over		5 years



## 8 Property, plant and equipment

	Other fixtures			
	and fittings,		Property, plant	
	tools and		and equipment	
	equipment	Ships	in progress	Total
	EUR	EUR	EUR	EUR
Cost at 1 January	607.775	26.684.784	53.905	27.346.464
Additions for the year	0	571.476	384.556	956.032
Transfers for the year	65.128	248.400	-313.528	0
Cost at 31 December	672.903	27.504.660	124.933	28.302.496
Impairment losses and depreciation at				
1 January	207.079	22.573.531	0	22.780.610
Depreciation for the year	124.606	1.676.358	0	1.800.964
Impairment losses and depreciation at				
31 December	331.685	24.249.889	0	24.581.574
Carrying amount at 31 December	341.218	3.254.771	124.933	3.720.922

9	Investments in subsidiaries	2018 EUR	2017 EUR
	Cost at 1 January	43.711.924	150.531
	Additions for the year	0	43.561.393
	Cost at 31 December	43.711.924	43.711.924
	Value adjustments at 1 January	720.543	15.529
	Adjustment regarding previous year	-263.362	0
	Exchange adjustment	1.734.443	-581
	Net profit/loss for the year	-10.638.852	-108.994
	Fair value adjustment of hedging instruments for the year	-6.401.104	829.962
	Capital increase	1.199.999	0
	Reversals of revaluations in previous years	0	-15.373
	Value adjustments at 31 December	-13.648.333	720.543
	Carrying amount at 31 December	30.063.591	44.432.467

Investments in subsidiaries are specified as follows:

	Place of registered		Votes and		Net profit/loss
Name	office	Share capital	ownership	Equity	for the year
SIA Stena Line	Riga, Latvia	EUR 100,000	100%	321.527	100.752
Stena Marine Management	t Hellerup, Denmark	EUR 13,400	100%	734.857	-201.780
Stena Bulk Denmark ApS	Hellerup, Denmark	USD 95.283	100%	33.252.237	-12.094.035

All foreign subsidiaries are recognised and measured as separate entities.

### 10 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest as well.



### 11 Equity

12

The share capital consists of 7,001 shares of a nominal value of EUR 1,000. No shares carry any special rights.

The share capital has developed as follows:

	2018	2017	2016	2015	2014
Chara conital at 4 January	EUR	EUR	EUR	EUR	EUR
Share capital at 1 January	941.703	941.569	941.569	941.569	941.569
Capital increase	0	134	0	0	0
Capital decrease	0	0	0	0	0
Share capital at 31					
December	941.703	941.703	941.569	941.569	941.569
				2018	2017
Distribution of profit			_	EUR	EUR

	1.001.810	9.656.471
Retained earnings	1.722.353	9.780.838
Reserve for net revaluation under the equity method	-720.543	-124.367

#### **13 Deferred income**

Deferred income consists og payments received in respect of income in subsequent years.

#### 14 Contingent assets, liabilities and other financial obligations

#### **Contingent liabilities**

Lease obligations under operating leases. Total future lease payments:Within 1 year8.797.6758.798.774Between 1 and 5 years2.955.43811.757.506



20.556.280

11.753.113

14       Contingent assets, liabilities and other financial obligations (continued)         Specification of contingent liabilities         TC hire commitment       10.653.449       19.176.209         Employee severance pay       0       963.599         Rental obligation       1.099.664       1.380.071         There are unrecognized tax liabilities for any subsequent withdrawal of the tonnage tax scheme or for the sale of ferries without reinvestments. The company does not intend to withdraw from the scheme.       The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises.         15       Related parties         Basis       Controlling interest         Stena AB       Ultimate parent company         Consolidated Financial Statements       The Company is included in the consolidated report for Stena AB.         Name       Place of registered office         Stena AB       Goteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB       Masthuggskajen 19         Masthuggskajen 19       10			2018	2017
Specification of contingent liabilities         TC hire commitment       10.653.449       19.176.209         Employee severance pay       0       963.559         Rental obligation       1.099.664       1.380.071         There are unrecognized tax liabilities for any subsequent withdrawal of the tonnage tax scheme or for the sale of ferries without reinvestments. The company does not intend to withdraw from the scheme.       The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises.         15       Related parties         Econtrolling interest       Stena AB         Stena AB       Ultimate parent company         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB       Masthuggskajen 19	1/	Contingent assets liabilities and other finance		EUR
TC hire commitment       10.653.449       19.176.209         Employee severance pay       0       963.599         Rental obligation       1.099.664       1.380.071         There are unrecognized tax liabilities for any subsequent withdrawal of the tonnage tax scheme or for the sale of ferries without reinvestments. The company does not intend to withdraw from the scheme.       The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises. <b>10.653.449</b> 1.380.071         The company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises. <b>10.653.449</b> 10.653.449 <b>10.653.40 Employee</b> The Company is subject to Danish joint taxation with group enterprises. <b>Employee 10.653.40 Employee 10.653.40 Employee 10.653.40 Employee 10.653.40 Employee 10.653.40 Employee 10.653.40 Employee 10.653.40</b>	-4	contingent assets, numerics and other mane	ar obligations (continued)	
Employee severance pay Rental obligation       0       963.599         Rental obligation       1.099.664       1.380.071         There are unrecognized tax liabilities for any subsequent withdrawal of the tonnage tax scheme or for the sale of ferries without reinvestments. The company does not intend to withdraw from the scheme.       The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises. <b>17 Related parties 18 Easis 10 Controlling interest</b> Stena AB       Ultimate parent company <b>10 Mame 10 Place of registered office</b> Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the fouring address:         Stena AB       Göteborg, Sweden		Specification of contingent liabilities		
Rental obligation       1.099.664       1.380.071         There are unrecognized tax liabilities for any subsequent withdrawal of the tonnage tax scheme or for the sale of ferries without reinvestments. The company does not intend to withdraw from the scheme.       The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises. <b>1090.664 Related parties 1090.665 Basis Controlling interest Basis</b> Stena AB       Ultimate parent company         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB       Mathuggskajen 19		TC hire commitment	10.653.449	19.176.209
There are unrecognized tax liabilities for any subsequent withdrawal of the tonnage tax scheme or for the sale of ferries without reinvestments. The company does not intend to withdraw from the scheme.         The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises. <b>15 Related parties 16 Controlling interest</b> Stena AB       Ultimate parent company <b>17 Consolidated Financial Statements</b> The Company is included in the consolidated report for Stena AB.       Place of registered office         Stena AB       Qöteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:       Stena AB         Masthuggskajen 19       Stena AB		Employee severance pay	0	963.599
ferries without reinvestments. The company does not intend to withdraw from the scheme.         The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises.         15       Related parties         Basis       Controlling interest         Stena AB       Ultimate parent company         Consolidated Financial Statements       Hace of registered office         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB       Kara AB         Name       Place of registered office         Stena AB       Göteborg, Sweden		Rental obligation	1.099.664	1.380.071
The Company is subject to Danish joint taxation with group enterprises. According to the Danish Corporation Tax Act, the Company is therefore jointly and severally liable to the Danish tax authorities for corporation taxes as well as withholding taxes on dividend and interest of the jointly taxed enterprises.         15       Related parties         16       Controlling interest         17       Related parties         18       Easis         19       Controlling interest         19       Stena AB         10       Consolidated Financial Statements         11       The Company is included in the consolidated report for Stena AB.         11       Name         12       Stena AB         13       Related Financial Statements         14       Consolidated Financial Statements         15       The Company is included in the consolidated report for Stena AB.         16       Name         17       Place of registered office         18       Göteborg, Sweden         17       The Group Annual of Stena AB may be obtained at the following address:         Stena AB       Kasthuggskajen 19		There are unrecognized tax liabilities for any subsequent v	vithdrawal of the tonnage tax scheme	or for the sale of
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as well as withholding taxes on dividend and interest of the jointly taxed enterprises.          Is Related parties         Basis         Controlling interest         Stena AB       Ultimate parent company         Consolidated Financial Statements         The Company is included in the consolidated report for Stena AB.       Place of registered office         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:       Stena AB         Masthuggskajen 19       Stena AB       Stena AB				
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Basis         Controlling interest         Stena AB       Ultimate parent company         Consolidated Financial Statements         The Company is included in the consolidated report for SHAR         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the twing address:         Stena AB       Kasthuggskajen 19		Ū.		
Controlling interest         Stena AB       Ultimate parent company         Consolidated Financial Statements       Consolidated Financial Statements         The Company is included in the consolidated report for Stena AB.       Place of registered office         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB       Masthuggskajen 19	15	Related parties		
Stena AB Ultimate parent company   Consolidated Financial Statements   The Company is included in the consolidated report for Stena AB.   Name   Name   Stena AB   The Group Annual of Stena AB may be obtained at the following address:   Stena AB   Masthuggskajen 19			Basis	
Consolidated Financial Statements         The Company is included in the consolidated report for Stena AB.         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB         Masthuggskajen 19		Controlling interest		
The Company is included in the consolidated report for Stena AB.         Name       Place of registered office         Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB         Masthuggskajen 19		Stena AB	Ultimate parent company	
NamePlace of registered officeStena ABGöteborg, SwedenThe Group Annual of Stena AB may be obtained at the following address:Stena ABMasthuggskajen 19				
Stena AB       Göteborg, Sweden         The Group Annual of Stena AB may be obtained at the following address:         Stena AB         Masthuggskajen 19				
The Group Annual of Stena AB may be obtained at the following address: Stena AB Masthuggskajen 19		Name	Place of registered office	
Stena AB Masthuggskajen 19		Stena AB	Göteborg, Sweden	
Masthuggskajen 19		The Group Annual of Stena AB may be obtained at the following address:		

405-19 Göteborg Sweden



	2018	2017
16 Fee to auditors appointed at the general meeting	EUR	EUR
Audit fee to PricewaterhouseCoopers	14.400	14.331
Tax advisory services	100.000	0
Other services	7.745	7.657
	122.145	21.988



## 17 Accounting Policies

The Annual Report of Stena Rederi A/S for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C .

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2018 are presented in EUR.

### **Consolidated financial statements**

With reference to section 112 of the Danish Financial Statements Act and to the consolidated financial statements of Stena AB, Sverige, the Company has not prepared consolidated financial statements.

### **Cash flow statement**

With reference to section 86(4) of the Danish Financial Statements Act and to the cash flow statement included in the consolidated financial statements of Stena AB, the Company has not prepared a cash flow statement.

### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

## **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.



## 17 Accounting Policies (continued)

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

## Hedge accounting

Changes in the fair values of financial instruments that are designated and qualify as fair value hedges of a recognised asset or a recognised liability are recognised in the income statement as are any changes in the fair value of the hedged asset or the hedged liability related to the hedged risk.

Changes in the fair values of derivative financial instruments that are designated and qualify as hedges of expected future transactions are recognised in retained earnings under equity as regards the effective portion of the hedge. The ineffective portion is recognised in the income statement. If the hedged transaction results in an asset or a liability, the amount deferred in equity is transferred from equity and recognised in the cost of the asset or the liability, respectively. If the hedged transaction results in an income or an expense, the amount deferred in equity is transferred from equity to the income statement in the period in which the hedged transaction is recognised. The amount is recognised in the same item as the hedged transaction.

Changes in the fair values of financial instruments that are designated and qualify as hedges of net investments in independent foreign subsidiaries or associates are recognised directly in equity as regards the effective portion of the hedge, whereas the ineffective portion is recognised in the income statement.

### Revenue

Information on business segments and geographical segments based on the Companys risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments.

## **Income Statement**

### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Company.

Services are recognised at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service completed for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the



## 17 Accounting Policies (continued)

economic benefits, including payments, will flow to the Company. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### **Gross profit/loss**

With reference to section 32 of the Danish Financial Statements Act, gross profit/loss is calculated as a summary of revenue, other operating income, expenses for raw materials and consumables and other external expenses.

#### Staff expenses

Staff expenses comprise wages and salaries as well as payroll expenses.

### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Company, including gains and losses on the sale of intangible assets and property, plant and equipment.

### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.



## 17 Accounting Policies (continued)

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

## **Balance Sheet**

### Intangible assets

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 5 years.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Production buildings	11-25 years
Other buildings	2-5 years
Ships	10-20 years
Other fixtures and fittings,	
tools and equipment	2-3 years
Docking	2-5 years

Depreciation period and residual value are reassessed annually.

### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.



## 17 Accounting Policies (continued)

If so, the asset is written down to its lower recoverable amount.

#### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at EUR o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

### Receivables

Receivables are recognised in the balance sheet at amortised cost, which substantially corresponds to nominal value. Provisions for estimated bad debts are made.

### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.



## 17 Accounting Policies (continued)

## Equity

## Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

## **Financial debts**

Debts are measured at amortised cost, substantially corresponding to nominal value.

### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

17 Accounting Policies (continued)

## **Financial Highlights**

## **Explanation of financial ratios**

Gross margin	Gross profit x 100 Revenue
Profit margin	Profit before financials x 100 Revenue
Return on assets	Profit before financials x 100 Total assets
Solvency ratio	Equity at year end x 100 Total assets at year end
Return on equity	Net profit for the year x 100 Average equity

