

AutoUncle ApS

Klostergade 56 C, 8000 Aarhus C CVR no. 33 16 55 44

Annual report 2023

Approved at the Company's annual general meeting on 23 April 2024

Chair of the meeting:

Karl Hampus Jakobsson



Contents

Statement by the Board of Directors and the Executive Board	2
Independent auditor's report	3
Management's review	5
Financial statements 1 January - 31 December Income statement Balance sheet Statement of changes in equity	6 6 7 9
Notes to the financial statements	10



Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of AutoUncle ApS for the financial year 1 January - 31 December 2023.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

Jonas Bylov

We recommend that the annual report be approved at the annual general meeting.

Aarhus, 23 April 2024 Executive Board:

Johan Frederik Schjødt executive director

Jonas Bylov director

Board of Directors:

Karl Hampus Jakobsson Chairman

Johan Frederik Schjødt

The Sday

Kim Wiencken

Kim Wiencken



Independent auditor's report

To the shareholders of AutoUncle ApS

Opinion

We have audited the financial statements of AutoUncle ApS for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2023 and of the results of the Company's operations for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ldentify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.



Independent auditor's report

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Aarhus, 23 April 2024

EY Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

Reter U. Faurschou

State Authorised Public Accountant

mne34502

Steffen Michael Bach

State Authorised Public Accountant

mne45892



Management's review

Company details

Name AutoUncle ApS

Address, Postal code, City Klostergade 56 C, 8000 Aarhus C

CVR no. 33 16 55 44

Established 15 September 2010

Registered office Aarhus

Financial year 1 January - 31 December

Website https://www.autouncle.dk/

Board of Directors Karl Hampus Jakobsson, Chairman

Johan Frederik Schjødt

Kim Wiencken

Executive Board Johan Frederik Schjødt, executive director

Jonas Bylov, director

Auditors EY Godkendt Revisionspartnerselskab

Værkmestergade 25, P.O. Box 330, 8100 Aarhus C,

Denmark

Management commentary

Business review

The Company's main activity is to develop and operate the website www.autouncle.com and to be responsible for the activities, which that entails.

Financial review

The income statement for 2023 shows a loss of EUR 4,724 against a loss of EUR 47,647 last year, and the balance sheet at 31 December 2023 shows equity of EUR 1,160,488.

Management considers the Company's financial performance in the year satisfactory.

The company is physically established abroad with its own branch, AutoUncle ApS Germany in Germany (DE). A considerable part of the turnover is generated through trading platforms directly aimed at the export market.

Events after the balance sheet date

No events materially affecting the Company's financial position have occurred subsequent to the financial year-end.



Income statement

Note	EUR	2023	2022
3	Gross profit Staff costs	6,110,008 -5,505,930	5,882,983 -5,531,302
	Amortisation/depreciation and impairment of intangible assets	-515,183	-343,313
	Profit before net financials Financial income Financial expenses	88,895 4,747 -66,258	8,368 1,395 -51,631
4	Profit/loss before tax Tax for the year	27,384 -32,108	-41,868 -5,779
	Profit/loss for the year	-4,724	-47,647
	Recommended appropriation of profit/loss Retained earnings/accumulated loss	-4,724	-47,647
		-4,724	-47,647



Balance sheet

Note	EUR	2023	2022
_	ASSETS Fixed assets		
5	Intangible assets Completed development projects Development projects in progress and prepayments for	1,484,124	1,773,983
	intangible assets	170,299	0
		1,654,423	1,773,983
6	Investments		
	Deposits, investments	64,305	48,055
		64,305	48,055
	Total fixed assets	1,718,728	1,822,038
	Non-fixed assets Receivables		
	Trade receivables	1,037,619	1,102,052
	Income taxes receivable	12,063	0
	Other receivables Prepayments	801 50,393	4,039 48,617
	, ,	1,100,876	1,154,708
	Cash	330,279	641,762
	Total non-fixed assets	1,431,155	1,796,470
	TOTAL ASSETS	3,149,883	3,618,508



Balance sheet

Note	EUR	2023	2022
	EQUITY AND LIABILITIES Equity		
	Share capital	21,038	21,038
	Reserve for development costs	1,290,450	1,383,708
	Translation reserve	1,658	0
	Retained earnings	-152,658	-241,192
	Total equity	1,160,488	1,163,554
	Provisions		
	Deferred tax	30,576	51,393
	Total provisions	30,576	51,393
7	Liabilities other than provisions Non-current liabilities other than provisions		
	Income taxes payable	0	28,719
	Deposits	2,530	0
	Other payables	183,045	296,292
		185,575	325,011
	Current liabilities other than provisions		
	Bank debt	1,072,938	817,317
	Trade payables	355,287	498,634
	Income taxes payable	8,583	24,763
	Other payables Deferred income	294,493	637,591
	Deferred income	41,943	100,245
		1,773,244	2,078,550
	Total liabilities other than provisions	1,958,819	2,403,561
	TOTAL EQUITY AND LIABILITIES	3,149,883	3,618,508

Accounting policies
 Capital ratio
 Contractual obligations and contingencies, etc.
 Security and collateral



Statement of changes in equity

EUR	Share capital	Reserve for development costs	Translation reserve	Retained earnings	Total
Equity at 1 January 2022	21,038	864,883	0	382,175	1,268,096
Expenses, equity transactions Transfer through appropriation of	0	0	0	-56,895	-56,895
loss	0	0	0	-47,647	-47,647
Revaluations in the year	0	1,008,473	0	-1,008,473	0
Depreciation in the year Tax on items recognised directly in	0	-343,313	0	343,313	0
equity	0	-146,335	0	146,335	0
Equity at 1 January 2023 Transfer through appropriation of	21,038	1,383,708	0	-241,192	1,163,554
loss	0	0	0	-4,724	-4,724
Exchange adjustment	0	0	1,658	0	1,658
Revaluations in the year	0	395,621	0	-395,621	0
Depreciation in the year Tax on items recognised directly in	0	-515,182	0	515,182	0
equity	0	26,303	0	-26,303	0
Equity at 31 December 2023	21,038	1,290,450	1,658	-152,658	1,160,488



Notes to the financial statements

1 Accounting policies

The annual report of AutoUncle ApS for 2023 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

Reporting currency

The financial statements are presented in euros (EUR), as the Company's most significant transactions are settled in EUR.

Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

Public grants

Public grants to cover expenses are recognised in the income statement when it is deemed likely that all grant criteria have been met. Grants which must be repaid under certain circumstances are recognised only where they are not expected to be repaid.

Income statement

Revenue

The Company has chosen IAS 18 as interpretation for revenue recognition.

Income from the rendering of services, is recognised as revenue as the services are rendered, implying that revenue corresponds to the market value of the services rendered in the year (production method).

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts and rebates granted are recognised in revenue.

Gross profit

With reference to section 32 of the Danish Financial Statements Act, the items 'Revenue', 'Cost of sale', 'Other external expenses' and 'Other operating income' are consolidated into one item designated 'Gross profit'.

Other operating income

Other operating income comprise items of a secondary nature relative to the Company's core activities, including gains on the sale of fixed assets.

Cost of sales

Cost of sales includes the cost of services used in generating the year's revenue.



Notes to the financial statements

1 Accounting policies (continued)

Other external expenses

Other external expenses include the year's expenses relating to the entity's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

Staff costs

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

Work performed on own account and risk and recognised as assets includes staff costs regarding work performed in the financial year in relation to the construction of one or more assets recognised in the balance sheet.

Amortisation

The item comprises amortisation of intangible assets.

The cost for completed development projects and acquired IP rights is amortised over the expected useful life. Acquired IP rights include patents, rights and licences.

The basis of amortisation, which is calculated as cost less any residual value, is amortised on a straight line basis over the expected useful life. The expected useful lives of the assets are as follows:

Completed development projects

5 years

Residual values of intangible assets are 0 EUR.

Financial income and expenses

Financial income and expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest income and expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

Other taxes comprise taxes paid to other countries.



Notes to the financial statements

1 Accounting policies (continued)

Balance sheet

Intangible assets

Development costs comprise expenses, salaries and amortisation directly or indirectly attributable to development activities.

Development projects that are clearly defined and identifiable, where the technical feasibility, sufficient resources and a potential future market or development opportunities are identifiable and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling costs and administrative expenses and development costs. Other development costs are recognised in the income statement as incurred.

Development costs that are recognised in the balance sheet are measured at cost less accumulated amortisation and impairment losses.

On completion of a development project, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is usually 5 years.

Deposits, investments

Non-current receivables, which comprise deposits, are measured at amortised cost.

Impairment of fixed assets

The carrying amount of intangible assets is assessed for impairment on an annual basis.

Impairment tests are conducted on assets or groups of assets when there is evidence of impairment. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price of an asset and its value in use. The value in use is calculated as the present value of the expected net cash flows from the use of the asset or the group of assets and the expected net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised impairment losses are reversed when the reason for recognition no longer exists.

Receivables

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables.

Receivables are measured at amortised cost, which usually corresponds to the nominal value. Provisions are made for bad debts on the basis of objective evidence that a receivable or a group of receivables are impaired. Provisions are made to the lower of the net realisable value and the carrying amount.

Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

Cash

Cash comprises cash.



Notes to the financial statements

1 Accounting policies (continued)

Equity

Reserve for development costs

The reserve for development costs comprises recognised development costs. The reserve cannot be used to distribute dividend or cover losses. The reserve will be reduced or dissolved if the recognised development costs are amortised or are no longer part of the Company's operations by a transfer directly to the distributable reserves under equity.

Translation reserve

The translation reserve comprises the share of foreign exchange differences arising on translation of financial statements of entities that have a functional currency other than EUR, foreign exchange adjustments of assets and liabilities considered part of the Company's net investments in such entities and foreign exchange adjustments regarding hedging transactions that hedge the Company's net investments in such entities and foreign branches. The reserve is dissolved on the sale of foreign entities or if the conditions for effective hedging no longer exist. When equity investments in group entities and associates in the parent company financial statements are subject to the limitation requirement in the net revaluation reserve according to the equity method, foreign exchange adjustments will be included in this equity reserve instead.

Income taxes

Current tax payables and receivables are recognised in the balance sheet as the estimated income tax charge for the year, adjusted for prior-year taxes and tax paid on account.

Deferred tax is measured according to the liability method on all temporary differences between the carrying amount and the tax base of assets and liabilities. However, deferred tax is not recognised on temporary differences relating to goodwill which is not deductible for tax purposes and on office premises and other items where temporary differences, apart from business combinations, arise at the date of acquisition without affecting either profit/loss for the year or taxable income. Where alternative tax rules can be applied to determine the tax base, deferred tax is measured based on Management's intended use of the asset or settlement of the liability, respectively.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Deferred tax assets are recognised at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

Other payables

The Company has chosen IAS 39 as interpretation for impairment of other payables.

Other payables are measured at net realisable value.

Deferred income

Deferred income recognised as a liability comprises payments received concerning income in subsequent financial reporting years.



Notes to the financial statements

2 Capital ratio

Management continuously assesses the capital base and the need for reestablishment of equity. InManagement's opinion, the Company's liquidity and capital resources are adequate to cover at least 12 months after the financial year end based on existing budgets. Therefore, the financial statements or 2023 are presented on the basis of going concern.

EUR	2023	2022
Staff costs and incentive programmes Wages/salaries Pensions Other social security costs Other staff costs	5,386,494 1,984 39,486 77,966	5,372,894 537 61,776 96,095
	5,505,930	5,531,302
Average number of full-time employees	70	74

Incentive programmes

The incentive program for the Executive Board and senior executives includes the possibility during the period 2022-2026 to subscribe for new shares up to 8% of the current share capital, corresponding to EUR 1.687 at a utilization rate of 5.890. In the period until 2026, a maximum of 1,7 t.EUR can be resubscribed to a market value of t.EUR 56, corresponding to a market value of t.EUR 741.

	EUR	2023	2022
4	Tax for the year		
	Estimated tax charge for the year	38,128	28,719
	Deferred tax adjustments in the year	-20,817	-22,940
	Tax adjustments, prior years	14,797	0
		32,108	5,779



Notes to the financial statements

5 Intangible assets

EUR	Completed development projects	Development projects in progress and prepayments for intangible assets	Total
Cost at 1 January 2023 Additions in the year	3,606,058 225,324	0 170,299	3,606,058 395,623
Cost at 31 December 2023	3,831,382	170,299	4,001,681
Impairment losses and amortisation at 1 January 2023 Amortisation/depreciation in the year	1,832,075 515,183	0 0	1,832,075 515,183
Impairment losses and amortisation at 31 December 2023	2,347,258	0	2,347,258
Carrying amount at 31 December 2023	1,484,124	170,299	1,654,423

Completed development projects

Completed development projects comprise software development costs related to the further development of the existing software with additions of new technologies and features. The software is under continuous development for the use of customers and is sold as i) a license to use the software for a given period, and ii) as an integration component on websites and in applications. Users have access to upgrades and new functionalities during the contract period.

It is Management's assessment that the expected future revenue streams from the assets are sufficient to cover the value of recognised developed software at the reporting date. Costs related to maintenance are expensed when incurred.

Development projects in progress

Development projects in progress include the development of new software systems and features. The development projects essentially consist of costs in the form of direct costs which are registered through AutoUncle's internal project module. Development costs for the year cover both development of the front-end and the back-end part of the software solution. Both parts are to increase the user experience, functionalities within the software as well as expand upon the technical applications of the software in order to increase AutoUncle's revenue by maintaining existing customers and acquiring new customers.

It is Management's assessment that the expected future revenue streams from the assets are sufficient to cover the value of recognised developed software at the reporting date.



Notes to the financial statements

6 Investments

EUR	Deposits, investments
Cost at 1 January 2023 Additions in the year	48,055 16,250
Cost at 31 December 2023	64,305
Carrying amount at 31 December 2023	64,305

7 Non-current liabilities other than provisions

EUR	Total debt at 31/12 2023	Short-term portion	Long-term portion	Outstanding debt after 5 years
Deposits Other payables	2,530 183,045	0	2,530 183.045	2,530 183,045
	185,575	0	185,575	185,575

8 Contractual obligations and contingencies, etc.

Other financial obligations

Rent and lease liabilities include a rent obligation totalling EUR 228 thousand in interminable rent agreements with remaining contract terms between 1 and 3 years and lease obligations totaling EUR 3 thousand with a remaining contract period of 0 and 6 months.

9 Security and collateral

As security for the Company's debt to banks, the Company has provided security in its assets for at total amount of EUR 1.210 thousand. The total carrying amount of these assets is EUR 2.692 thousand.



Titel Annual report 2023

Filnavn Annual_report.pdf

Dokument-id 7c19648bf4faeb85897c6c47aeb37d2aeaf6fcc2

Datoformat for revisionsspor DD / MM / YYYY
Status • Underskrevet

Dokumenthistorik

23 / 04 / 2024 Sendt til underskrift til Karl Hampus Jakobsson

SENDT 07:52:16 UTC (hampus.jakobsson@gmail.com), Johan Frederik Schjødt

(johan@autouncle.com), Jonas Bylov (jonas@autouncle.com) and

Kim Wiencken (kiw@northcap.vc) af pernille.krambech@autouncle.com

IP: 80.161.188.54

O 23 / 04 / 2024 Set af Karl Hampus Jakobsson (hampus.jakobsson@gmail.com)

SET 07:54:27 UTC IP: 192.165.26.84

<u>▶ 23 / 04 / 2024</u> Underskrevet af Karl Hampus Jakobsson

UNDERSKREVET 07:54:36 UTC (hampus.jakobsson@gmail.com)

IP: 192.165.26.84

29 / 04 / 2024 Set af Johan Frederik Schjødt (johan@autouncle.com)

SET 08:54:26 UTC IP: 80.161.188.54



Titel Annual report 2023

Filnavn Annual_report.pdf

Dokument-id 7c19648bf4faeb85897c6c47aeb37d2aeaf6fcc2

Datoformat for revisionsspor DD / MM / YYYY
Status • Underskrevet

Dokumenthistorik

<u>▶</u> **29 / 04 / 2024** Underskrevet af Johan Frederik Schjødt

UNDERSKREVET 08:54:36 UTC (johan@autouncle.com)

IP: 80.161.188.54

Set af Jonas Bylov (jonas@autouncle.com)

SET 07:57:02 UTC IP: 178.157.249.0

UNDERSKREVET 07:57:09 UTC IP: 178.157.249.0

O1 / 05 / 2024 Set af Kim Wiencken (kiw@northcap.vc)

SET 13:23:03 UTC IP: 176.22.164.95

Underskrevet af Kim Wiencken (kiw@northcap.vc)

UNDERSKREVET 13:23:34 UTC IP: 176.22.164.95

O1 / 05 / 2024 Dokumentet er færdigt.

FÆRDIG 13:23:34 UTC