# Slow Hands ApS

Nordre Strandvej 105, DK-8240 Aahus

Annual Report for 2023

CVR No. 33 15 74 60

The Annual Report was presented and adopted at the Annual General Meeting of the company on 29/4 2024

Claus Normann Hansen Chairman of the general meeting



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### **Management's statement**

The Executive Board has today considered and adopted the Annual Report of Slow Hands ApS for the financial year 1 January - 31 December 2023.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In my opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2023 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2023.

In my opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

I recommend that the Annual Report be adopted at the Annual General Meeting.

Aarhus, 29 April 2024

**Executive Board** 

Claus Normann Hansen



### **Independent Auditor's report**

To the shareholder of Slow Hands ApS

### Opinion

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2023 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2023 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of Slow Hands ApS for the financial year 1 January - 31 December 2023, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.



### **Independent Auditor's report**

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



# **Independent Auditor's report**

Ringsted, 29 April 2024

**PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Martin Sloth Langhoff Hansen State Authorised Public Accountant mne36027



# **Company information**

The Company	Slow Hands ApS Nordre Strandvej 105 DK-8240 Aahus				
	CVR No: 33 15 74 60 Financial period: 1 January - 31 December Municipality of reg. office: Aarhus				
Executive Board	Claus Normann Hansen				
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Eventyrvej 16 DK-4100 Ringsted				



# Group Chart

Company	Residence	Ownership
Slow Hands ApS	Denmark	
Baton Transport Holding A/S	Denmark	80%
Baton Transport A/S	Denmark	100%
Baton Transport Bulgaria EOOD	Bulgaria	100%
Baton Transport Hungary ( Branch)	Hungary	100%
Baton Transport Hungary KFT	Hungary	100%
Baton Transport Latvia SIA	Latvia	100%
Baton Transport GmbH	Germany	100%
Baton Transport AB	Sweden	100%
Baton Transport Switzerland AG	Switzerland	100%
Baton Transport SP. Z.O.O.	Poland	100%



# **Financial Highlights**

Seen over a 4-year period, the development of the Group is described by the following financial highlights:

	Group			
-	2023	2022	2021	2020
	TDKK	TDKK	TDKK	TDKK
Key figures				
Profit/loss				
Revenue	584,704	582,641	385,971	0
Profit/loss of primary operations	7,721	15,400	13,886	-22
Profit/loss of financial income and expenses	-5,202	-779	-2,127	8,792
Net profit/loss for the year	666	12,249	10,393	8,769
Balance sheet				
Balance sheet total	239,964	218,009	173,884	36,899
Investment in property, plant and equipment	43,654	36,745	34,028	0
Equity	67,631	69,562	57,371	36,841
Cash flows				
Cash flows from:				
- operating activities	32,554	16,299	21,839	-31
- investing activities	143	-1,229	-46,055	-28,252
- financing activities	-30,575	-10,540	42,139	0
Change in cash and cash equivalents for the year	2,122	4,530	17,923	-31
Number of employees	520	413	321	0
Ratios				
Gross margin	22.7%	18.9%	16.5%	0.0%
Profit margin	1.3%	2.6%	3.6%	0.0%
Return on assets	3.2%	7.1%	8.0%	-0.1%
Solvency ratio	28.2%	31.9%	33.0%	99.8%
Return on equity	1.0%	19.3%	22.1%	47.6%



### **Key activities**

The Groups principal activity is to deliver Line Haul services with trailers or Swap-body trucks to global or local freight forwarders.

#### Development in activities and financial matters

The consolidated income statement for 2023 shows a net profit after tax of 0.7 mio kr. against 12.2 mio.kr. last year. The consolidated tax expense amounts to 1.9 mio kr. The consolidated balance sheet as of December 31st shows equity of 67.6 mio. kr compared to 69.6 mio kr last year. The development should be compared to the group's expected income from ordinary activities before tax for 2023 of 12 mio. kr. as stated in the annual report for 2022. The management considers the year's net profit to be disappointing, however is very pleased with the underlying profitability development in the existing business.

The year's result is positively affected by Line Haul growth in Germany which is partly offset by stagnation in Sweden and Denmark. The year's result is negatively affected by costs in connection with the implementation of strategic initiatives contained in Staying Ahead 2027, recruitment costs in connection with the employment of drivers from India as well as investment in the new Baton Branding along with higher than expected write off of some customer accounts.

#### Financial risks and the use of financial instruments

### Foreign currency risks

The transactions in Group are primarily in foreign currency and relate to the sale of transport services in EUR and SEK as well as the purchase of fuel, transport services from sub-suppliers, driver salaries and other types of costs. Since both the Group's sales and purchase transactions are primarily in EUR, currency risks are limited, and currently financial instruments are not used for price hedging of the Group's transactions.

#### Interest rate risks

It is the group's policy that interest rate risks are hedged when entering into fixed interest leasing credit facilities

### Credit risks

The group does not have significant risks regarding individual customers, though some risks exist for cancellation fees for all customers, which to some extent have materialized in 2023. There are risks regarding the group's financing of individual partners. The group's policy for assuming credit risks regarding business partners means that business partners are continually assessed for credit and that the total risk can amount to a maximum of 50% of the group outstanding with the sub-supplier

#### Delivery risks

The Group buys from global partners regarding trucks and trailers and the Group is in close dialogue with current and potential suppliers to reduce the effects of the continuing imbalances in the global supply chains. A significant part of the Line haul services are delivered by business partners and with the arrival of the EU mobility package and the current economic climate the delivery risk has increased. In order to reduce the risk, the Group has further invested in internal back up readiness from trucks and drivers. The shortage of drivers in Europe constitutes a significant risk for the group, however the risk has somehow been reduced through the employment of 3rd country drivers, primarily from Uzbekistan and India. During 2024 the delivery risk will be further reduced through increased employment of Indian drivers.



### **Expected developments**

For the coming year, the group expects a sales increase of 5-10 % compared to 2023 and an operating profit before tax around 12-15 mio kr. The management expects to grow strongly in Germany and moderate growth in Denmark and Sweden and as part of Staying Ahead 2027, we will make further investments in both male and female driver recruitment, organization, processes and technology across all functions. However, there is a certain form of uncertainty about the future economic development due to macro economy and the geopolitical situation, which also creates some uncertainty about the future development of the group's result.

### Events occurring after the end of the financial year

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.

#### Statement of corporate social responsibility

#### **Business model**

The business model of Baton Transport consists of delivering Line Hauls to global or regional forwarders. The group intends to deliver products, concepts, and services at a quality that can measure up to the markets bests. Furthermore, the group wishes to have a solid and credible reputation in all countries where the group is operating. This goes for both customers, employees, suppliers, and other stakeholders. Here, social awareness and responsibility play an important role in the group's culture and business operations.

#### Purpose

Our purpose is to drive change by supporting diversity and enabling equality of opportunity for all

Vision

Our Vision is to be the Preferred Partner for our customers by leverage our logistic Expertise and our extensive line haul capabilities

#### Mission

Our mission is to support our colleagues and customers by being proactive, straightforward, responsible and creative in all our activities.

It is expected that all of the group's activities are carried out with commitment, trust, openness, and integrity and that all employees are treated with dignity and respect. The group expects the same from all business partners. All companies in the group must comply with existing legislation and regulations in the countries in which the group operates.

#### Climate and environmental impacts

Like other companies in the industry that the group represents, the group has an impact on the environment through:

- Consumption of Diesel oil in connection with transport
- $\bullet$  Emission of CO2, NOx and particles from transport

The group's environmental policy is to actively work to protect the environment and reduce the environmental impact from our activities as much as possible. The group seeks to achieve this by making the best possible use of raw materials and energy. Furthermore, environmental considerations, including emissions to air in particular, are included in the decision-making process regarding replacements in the company's vehicle fleet as well as in the transport planning itself

In 2023, we have worked to translate the environmental policy into concrete environmental improvements through:



- Maintenance of the vehicle fleet, so that optimal performance of the individual vehicles is achieved
- Compliance with applicable legislation and authority requirements in the environmental area
- Influencing drivers for energy-efficient driving
- Optimizing the journey planning
- · Investments in the latest Euro standards for fleet replacements
- Involvement of employees in the company's environmental work
- Open dialogue with business partners, authorities and the public about the company's environmental work
- Investments in equipment for driving such as 25m cars. (Swap + link)
- Investments in trailers which are driven with double tyres.

Environmental goals for 2023 and 2024

- Reduction of fuel consumption and CO2 emissions measured by tonnage by 3%
- Reduction of idling by a minimum of 5%
- Optimization of capacity utilization by 1.5%

Results in 2023 and expectations for 2024

We estimate that in 2023 the group has achieved 1.5 % reduction of the capacity utilization, though other goals have not been achieved. We though expect full achievement in 2024 through our newly launched fuel control program.

### Social relations and employee relations

The group is a member of the collaboration platform "Responsible Trucking", which is organized and coordinated by CSR Europe and where all partners strive to comply with the social guidelines drawn up by the platform, which consist of the following:

### Working conditions: Requirements & Aspirations

- 1. Forced Labor
- 2. Child Labor
- 3. Harassment
- 4. Working and resting times
- 5. Remuneration
- 6. Benefits
- 7. Non-Discrimination
- 8. Freedom of Association and collective bargaining
- 9. Health & Safety
- 10. Disciplinary practice
- 11. Facilities

Business Ethics

- 12. Fair Competition/Anti-Trust
- 13. Anti-Corruption
- 14. Privacy
- 15. Disclosure of Information

We strives to comply with all guidelines, of which some guidelines are complied with through the individual Line Haul's setup and others through the group's "safety first" handbook and though the newly established "Trucking for equality". The Group's Safety First Handbook contains personnel policies for substance abuse, alcohol, driving and rest time regulations.



### Working Environment

Working environment deals with the efforts we make to ensure a healthy and safe working environment for our employees. There must not be employees in the company who are exposed to greater risks than the best insight and knowledge warrants. We undertake to evaluate these risks and endeavor to implement preventive measures and follow up on the effect of the measures.

This means, among other things, that:

All employees, regardless of the nature and duration of the employment relationship, receive sufficient and appropriate training and instruction in carrying out the work in a safe and responsible manner.
In order to prepare our Indian drivers for operating our trucks within our network all drivers are onboarded through a 6 weeks driver training program at our training facilities in Budapest, Hungary.
All managers as well as employees contribute to us as a company being able to create safe and healthy working conditions with a focus on preventing attrition and accidents

### Traffic Safety

As a transport company, we and our employees have a professional responsibility in the planning and execution of transports as well as in the maintenance of the vehicle fleet and equipment. We therefore attach great importance to the focus on road safety in order to thereby contribute to reducing the number of people killed and injured in traffic, reduce damage to goods and equipment and improve the well-being of employees.

We will work to ensure that the company's transport is carried out in a manner that is safe in terms of road safety and that our drivers have the best conditions to take care of themselves and others every time they travel in traffic. We work according to the following road safety program:

- The transports must be planned so that driving and rest times can be observed
- The load must be properly secured
- The driver must be trained and have the necessary certificates
- The driver must be rested and alert
- The driver must not be under the influence (alcohol, drugs, medication)
- The driver and any passengers must wear a seat belt
- The driver must show the greatest possible consideration for his fellow road users
- Hand-held mobile phones must not be used while driving
- When acquiring new equipment, solutions that can strengthen road safety are considered
- Equipment and equipment are regularly checked and maintained.

It is the management's responsibility that all drivers are offered necessary and relevant courses such as first aid, driving technical courses and emergency assistance. It is the individual employee's responsibility to live up to the policy and help develop it further. Upon employment and if a driver transfers to other driving duties, the driver receives thorough sideman training by the company's driver coach or another designated experienced driver. The sideman training has a duration of at least 5 working days and only after recommendation from our driver coach does the driver get access to independently handle the vehicle and related work tasks

#### Results in 2023

We estimate that our efforts have contributed to a greater focus among our employees on their own and others' safety both during work and in traffic



### Human rights

We are pursuing our purpose, which is to drive change by supporting diversity and enabling equality of opportunity for all through:

We respects human rights and works to ensure that we do not contribute to any violations of these both in the workplace and in our relationships with customers, suppliers and business partners.

The group hires our employees based on skills and we have a strong focus on ensuring that the individual does not feel discriminated against or treated differently in relation to gender, age, social or ethnic origin, sexual orientation, disability or religion/belief.

We prioritizes fair conditions for our employees, whom we employ in accordance with applicable collective agreements and legislation in the area. Our employees have freedom of association.

We has established a voluntary Whistleblower scheme, where employees have the opportunity to anonymously report breaches of human rights, occupational safety or other serious violations of the law and suspicions thereof.

The group treats sensitive personal data with respect and prioritizes high data protection to avoid abuse.

Our main risks connected to human rights are related to recruitment of 3rd country drivers from India and their wellbeing after joining Baton Transport Group.

In order to mitigate any human rights issue in connection with the recruitment process in India we have partnered up with established recruitment agencies such as Anywherejobs and Banyai Consulting. First of all we have rented apartments, houses, hotels at European living standards along all our lines, where all our driver and rests after to day to day work and during the weekends. Our female drivers rests in secured apartments, houses and hotels along our lines.

Furthermore we have engaged a aftercare contract with Banyai Consulting to ensure all aspect of support to our Indian drivers are handled after joining the Group.

### Results in 2023

We assess that the efforts in relation to our focus area, which deals with human rights in 2023, have been satisfactory. There have been no reports of violations and breaches of our guidelines. The management expect the same achieve in 2024, that means, no reports of violations and breaches of the company's guidelines in all 2024.

#### Fighting corruption and bribery

The Group strive to maintain a fair and transparent corporate culture and do not tolerate any form of direct or indirect bribery or other benefits that may be considered bribery or corruption. Through our "safety first" handbook, we have responsible business principles for our management and employees in relation to customers, suppliers and business partners

#### Results in 2023

We has not found any indications of bribery or corruption in the current financial year. Thus, no reason has been found to exclude suppliers or business partners from the cooperation with The Group. The assessment is that the risk of bribery and corruption is at a low level. We expect to achieve the same results in 2024 as in 2023.



#### Statement on gender composition

The group is very aware of the importance of promoting gender equality at management levels. Target figures for the company's top management 50% women, a reasonable target number for women in the part of the board elected by the general meeting, however, this target number has not been met as the 1 member of the board is male. However, going forward the group will strive to meet the target figure if the board executive is to be completed with additional board members. There have been no changes to the board composition in 2023 and therefore no further actions were taken during the financial year.

As Slow Hands ApS has less than 50 employees, the Company is not obligated to present targets or formulate policies regarding the underrepresented gender in other management levels of the Company.

	2023
Top management	
Total number of members	1
Underrepresented gender %	0%
Target figure %	50%
Year for meeting target	2027
Other management levels Total number of members Underrepresented gender %	0 0%

#### Statement on data ethics

Since the introduction of the EU's General Data Protection Regulation (GDPR), responsible use of personal data has been an important part of the Group's daily operations.

As an integrated part of Staying Ahead 2027, the group has engaged an external supplier in 2024 to help the group continue work with procedures, policies and thus further develop the group's data policy.



# Income statement 1 January - 31 December

		Group		Parent con	npany
	Note	2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
Revenue	1	584,704	582,641	0	0
Other operating income		70	0	0	0
Expenses for raw materials and consumables		-431,394	-451,912	0	0
Other external expenses		-20,668	-20,784	-36	-72
Gross profit	-	132,712	109,945	-36	-72
Staff expenses	2	-100,870	-82,938	0	0
Amortisation, depreciation and impairment losses of intangible assets and property, plant and equipment	3	-24,121	-11,607	0	0
Profit/loss before financial income and expenses	-	7,721	15,400	-36	-72
Income from investments in subsidiaries	4	0	0	550	9,766
Financial income	5	2,017	2,764	1,092	598
Financial expenses	6	-7,219	-3,543	-1,534	-992
Profit/loss before tax	-	2,519	14,621	72	9,300
Tax on profit/loss for the year	7	-1,853	-2,372	0	0
Net profit/loss for the year	8	666	12,249	72	9,300



# **Balance sheet 31 December**

### Assets

		Grou	р	Parent con	npany
	Note	2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
Goodwill	_	16,923	18,869	0	0
Intangible assets	9	16,923	18,869	0	0
Other fixtures and fittings, tools					
and equipment	-	87,751	67,293	0	0
Property, plant and equipment	10 _	87,751	67,293	0	0
Investments in subsidiaries	11	0	0	59,226	70,356
Other receivables	12	18,530	19,934	18,530	19,934
Fixed asset investments	-	18,530	19,934	77,756	90,290
Fixed assets	-	123,204	106,096	77,756	90,290
Raw materials and consumables		0	1,753	0	0
Inventories	-	0	1,753	0	0
Trade receivables		80,810	80,553	0	0
Other receivables		4,415	3,107	0	0
Deferred tax asset	13	3,931	2,051	0	0
Prepayments	14	3,009	1,976	0	0
Receivables	-	92,165	87,687	0	0
Cash at bank and in hand	-	24,595	22,473	4,101	0
Current assets	-	116,760	111,913	4,101	0
Assets	-	239,964	218,009	81,857	90,290



### **Balance sheet 31 December**

### Liabilities and equity

Liabilities and equity					
	-	Group		Parent con	npany
	Note	2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
Share capital	15	50	50	50	50
Reserve for net revaluation under the equity method		0	0	7,194	18,324
Reserve for hedging transactions		331	10	0	0
Retained earnings		56,556	56,484	49,693	38,170
Equity attributable to shareholders of the Parent	-				
Company		56,937	56,544	56,937	56,544
Minority interests		10,694	13,018	0	0
Equity	-	67,631	69,562	56,937	56,544
Credit institutions		15,500	24,757	15,500	24,500
Lease obligations	-	59,163	43,182	0	0
Long-term debt	16	74,663	67,939	15,500	24,500
Credit institutions	16	12,840	10,468	9,000	9,169
Lease obligations	16	21,000	16,300	0	0
Trade payables		46,057	43,441	20	20
Payables to owners and		·	,		
Management		59	57	59	57
Corporation tax		3,868	938	0	0
Other payables	1 -	13,666	8,295	341	0
Deferred income	17	180	1,009	0	0
Short-term debt	-	97,670	80,508	9,420	9,246
Debt	-	172,333	148,447	24,920	33,746
Liabilities and equity	-	239,964	218,009	81,857	90,290
Contingent assets, liabilities and	00				
other financial obligations	20				

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general meeting	22
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# Statement of changes in equity

### Group

	Share capital	Reserve for hedging transactions	Retained earnings	Equity excl. minority interests	Minority interests	Total
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
Equity at 1 January	50	10	56,484	56,544	13,019	69,563
Exchange adjustments	0	321	0	321	80	401
Other equity movements	0	0	0	0	-3,000	-3,000
Net profit/loss for the year	0	0	72	72	595	667
Equity at 31 December	50	331	56,556	56,937	10,694	67,631

### Parent company

	Reserve for net revaluation under the Share equity Retained capital method earnings 7				
	TDKK	TDKK	TDKK	TDKK	
Equity at 1 January	50	18,323	38,171	56,544	
Exchange adjustments relating to foreign entities	0	321	0	321	
Other equity movements	0	-12,000	12,000	0	
Net profit/loss for the year	0	550	-478	72	
Equity at 31 December	50	7,194	49,693	56,937	



# **Cash flow statement 1 January - 31 December**

		Grou	р
	Note	2023	2022
		TDKK	TDKK
Result of the year		666	12,249
Adjustments	18	31,577	14,638
Change in working capital	19	6,316	-5,106
Cash flow from operations before financial items		38,559	21,781
Financial income		2,017	2,764
Financial expenses	_	-7,219	-3,543
Cash flows from ordinary activities		33,357	21,002
Corporation tax paid	-	-803	-4,703
Cash flows from operating activities	-	32,554	16,299
Purchase of property, plant and equipment		-1,601	4
Fixed asset investments made etc		0	-598
Sale of property, plant and equipment		340	0
Sale of fixed asset investments made etc		1,404	0
Business acquisition		0	-635
Cash flows from investing activities	-	143	-1,229
		6.004	0.074
Repayment of loans from credit institutions		-6,884	-2,274
Reduction of lease obligations		-20,691	-8,266
Dividend paid	-	-3,000	0
Cash flows from financing activities	-	-30,575	-10,540
Change in cash and cash equivalents		2,122	4,530
Cash and cash equivalents at 1 January		22,473	17,943
Cash and cash equivalents at 31 December	-	24,595	22,473
Cash and cash equivalents are specified as follows:			
Cash at bank and in hand		24,595	22,473
Cash and cash equivalents at 31 December	-	24,595	22,473
-	-	· · · · · · · · · · · · · · · · · · ·	



		Gro	Group Parent co		company	
		2023	2022	2023	2022	
		TDKK	TDKK	TDKK	TDKK	
1.	Revenue					
	Geographical segments					
	Northern Europe	227,535	281,202	0	0	
	Western Europe	333,906	278,165	0	0	
	Eastern Europe	23,263	23,274	0	0	
		584,704	582,641	0	0	

		Group		Parent company	
		2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
2.	Staff Expenses				
	Wages and salaries	87,477	74,650	0	0
	Pensions	2,883	886	0	0
	Other social security expenses	5,265	7,233	0	0
	Other staff expenses	5,245	169	0	0
		100,870	82,938	0	0

Remuneration to the Executive Board has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

Average number of employees	520	413	0	0

		Group		Parent co	ompany
		2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
3.	Amortisation, depreciation and impairment losses of intangible assets and property, plant and equipment				
	Amortisation of intangible assets Depreciation of property, plant and	1,946	2,031	0	0
	equipment	22,175	9,576	0	0
		24,121	11,607	0	0



		Parent cor	Parent company	
		2023	2022	
		TDKK	TDKK	
4.	Income from investments in subsidiaries			
	Share of profits	2,378	11,797	
	Amortisation of goodwill	-1,828	-2,031	
		550	9,766	

		Grou	Group Parent o		company	
		2023	2022	2023	2022	
		TDKK	TDKK	TDKK	TDKK	
<b>5</b> .	Financial income					
	Other financial income	1,641	2,764	1,092	598	
	Exchange adjustments	376	0	0	0	
		2,017	2,764	1,092	598	

		Grou	Group		mpany
		2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
6.	Financial expenses				
	Other financial expenses	6,780	2,748	1,534	992
	Exchange loss	439	795	0	0
		7,219	3,543	1,534	992

		Group		Parent con	npany
		2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
7.	Income tax expense				
	Current tax for the year	3,733	4,359	0	0
	Deferred tax for the year	-1,880	-1,987	0	0
		1,853	2,372	0	0



		Group		Parent company	
	-	2023	2022	2023	2022
	-	TDKK	TDKK	TDKK	TDKK
8.	Profit allocation				
	Reserve for net revaluation under the equity method	0	0	550	9,766
	Minority interests' share of net profit/loss of subsidiaries	594	2,949	0	0
	Retained earnings	72	9,300	-478	-466
	-	666	12,249	72	9,300

# 9. Intangible fixed assets Group

	Goodwill
	TDKK
Cost at 1 January	22,835
Cost at 31 December	22,835
Impairment losses and amortisation at 1 January	3,966
Amortisation for the year	1,946
Impairment losses and amortisation at 31 December	5,912
Carrying amount at 31 December	16,923



# 10. Property, plant and equipment Group

	Other fixtures and fittings, tools and
	equipment
	TDKK
Cost at 1 January	96,299
Exchange adjustment	2
Additions for the year	43,654
Disposals for the year	-13,039
Cost at 31 December	126,916
Impairment losses and depreciation at 1 January	29,006
Depreciation for the year	22,175
Reversal of impairment and depreciation of sold assets	-12,016
Impairment losses and depreciation at 31 December	39,165
Carrying amount at 31 December	87,751
Including assets under finance leases amounting to	78,757



2
K
2,032
2,032
8,604
1,797
0
-46
2,031
8,324
0,356
8,279
$\frac{5}{5}$

Investments in subsidiaries are specified as follows:

Name	Place of registered office	Share capital	Ownership
Baton Transport Holding A/S	Slagelse	400.000	80%
Baton Transport A/S	Slagelse	400.000	80%
Baton Transport SP. Z.O.O	Poland	5.000	80%
Baton Transport Bulgaria EOOD	Bulgaria	50	80%
Baton Transport GmbH	Germany	50.000	80%
Baton Transport AB	Sweden	50.000	80%
Baton Transport Switzerland AG	Switzerland	100.000	80%
Baton Transport Hungary KFT	Hungary	58.000	80%
Baton Transport Latvia SIA	Latvia	426.000	80%



### 12. Other fixed asset investments

	Group	Parent company
	Other receivables	Other receivables
	TDKK	TDKK
Cost at 1 January	19,955	19,955
Additions for the year	1,009	1,009
Disposals for the year	-2,434	-2,434
Cost at 31 December	18,530	18,530
Carrying amount at 31 December	18,530	18,530

		Group		Parent company	
		2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
13.	Deferred tax asset				
	Deferred tax asset at 1 January	2,051	64	0	0
	Amounts recognised in the income statement for the year	1,880	1,987	0	0
	Deferred tax asset at 31 December	3,931	2,051	0	0

The recognized tax asset comprises tax loss carry-forwards expected to be utilized within the next two to three years. When assessing the utilization of the tax asset, special emphasis is placed on the Company's expectations for the coming financial year, as stated in Management's Review.

### 14. Prepayments

prepayments consist of prepaid expenses related to rent, leasing, insurance premiums, subscriptions, etc.

### 15. Share capital

The share capital consists of 50,000 shares of a nominal value of TDKK 1. No shares carry any special rights.



Gro	oup	Parent	company
2023	2022	2023	2022
TDKK	TDKK	TDKK	TDKK

### 16. Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

Credit institutions				
After 5 years	0	0	0	0
Between 1 and 5 years	15,500	24,757	15,500	24,500
Long-term part	15,500	24,757	15,500	24,500
Within 1 year	9,000	9,000	9,000	9,000
Other short-term debt to credit				
institutions	3,840	1,468	0	169
	28,340	35,225	24,500	33,669
Lease obligations				
After 5 years	0	0	0	0
Between 1 and 5 years	59,163	43,182	0	0
Long-term part	59,163	43,182	0	0
Within 1 year	21,000	16,300	0	0
	80,163	59,482	0	0

### 17. Deferred income

Deferred income consists of payments received in respect of income in subsequent years.



	Group	
	2023	2022
	TDKK	TDKK
18. Cash flow statement - Adjustments		
Financial income	-2,017	-2,764
Financial expenses	7,219	3,543
Depreciation, amortisation and impairment losses, including losses		
and gains on sales	24,121	11,603
Tax on profit/loss for the year	1,853	2,372
Exchange adjustments	401	-116
	31,577	14,638

	Group	
	2023 2022	
	TDKK	TDKK
<b>19.</b> Cash flow statement - Change in working capital		
Change in inventories	1,753	-642
Change in receivables	-2,598	-11,737
Change in trade payables, etc	7,161	7,273
	6,316	-5,106

		Group		Parent cor	npany
	-	2023	2022	2023	2022
		TDKK	TDKK	TDKK	TDKK
20.	Contingent assets, liabilities and other financial obligations				
	Charges and security				
	The following assets have been placed as security with				
		16,239	18,313	0	0
	Rental and lease obligations				
	Obligation to designate buyer, operating leases. Expected residual value on expiry agreement	23,112	3,350	0	0



Group		Parent o	company
2023	2022	2023	2022
TDKK	TDKK	TDKK	TDKK

### 20. Contingent assets, liabilities and other financial obligations

### Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. The total amount of corporation tax payable by the Group amounts TDKK 3,867. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Group's liability.

The company has provided guarantee of payment to the bank for its subsidiaries.

The company has pledged its assets in the subsidiary as collateral to the bank.

### 21. Related parties

Basis

**Controlling interest** Claus Normann Hansen Mühlemattstrasse 25, 6004 Luzern, Schweiz

Majority shareholder

### Transactions

The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.

		Group	
		2023 2022	
		TDKK	TDKK
22.	Fee to auditors appointed at the general meeting		
	PricewaterhouseCoopers		
	Audit fee	452	281
	Other assurance engagements	18	0
	Tax advisory services	446	331
	Non-audit services	251	8
		1,167	620



### 23. Accounting policies

The Annual Report of Slow Hands ApS for 2023 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year.

The Consolidated Financial Statements and the Parent Company Financial Statements for 2023 are presented in TDKK.

### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

### **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, Slow Hands ApS, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

#### **Minority interests**

Minority interests form part of the Group's total equity. Upon distribution of net profit, net profit is broken down on the share attributable to minority interests and the share attributable to the shareholders of the Parent Company. Minority interests are recognised on the basis of a remeasurement of acquired assets and liabilities to fair value at the time of acquisition of subsidiaries.

### Business acquisitions carried through on or after 1 July 2018

Minority interests are initially measured at their proportionate share of the fair value of the acquired entity's identifiable net assets. In this way, only goodwill related to the Parent Company's share of the entity acquired is recognised.

On subsequent changes to minority interests where the Group retains control of the subsidiary, the consideration is recognised directly in equity.



#### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Gains and losses arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### Segment information on revenue

Information on geographical segments is based on the Group´s risks and returns and its internal financial reporting system.

### **Income statement**

#### Revenue

Transport services are recognised at the rate of completion of the service to which the contract relates by using the percentage-of-completion method, which means that revenue equals the selling price of the service completed for the year. This method is applied when total revenues and expenses in respect of the service and the stage of completion at the balance sheet date can be measured reliably, and it is probable that the economic benefits, including payments, will flow to the Group. The stage of completion is determined on the basis of the ratio between the expenses incurred and the total expected expenses of the service.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve the consolidated revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales as well as office expenses, etc.

#### Staff expenses

Staff costs include wages and salaries including compensated absence and pensions as well as other social security contributions etc. made to the entity's employees.



### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

### **Balance sheet**

### Intangible fixed assets

Goodwill

Goodwill is amortised on a straight-line basis over the estimated useful life of 5-10 years, determined on the basis of Management's experience with the individual business areas.

### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Other fixtures and fittings, tools and equipment 3-10 years

The fixed assets' residual values are determined at nil.

Depreciation period and residual value are reassessed annually.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment and investments are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.



### Investments in subsidiaries

Investments in subsidiaries are recognised and measured under the equity method.

The item "Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK 0. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### Other fixed asset investments

Other fixed asset investments consist of deposit

#### Inventories

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses and costs of completion. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of raw materials and consumables equals landed cost.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### Prepayments

Prepayments comprise prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### Equity

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate Dividend item.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets, including the tax base of tax loss carry-forwards, are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.



Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

### **Financial liabilities**

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

### **Deferred income**

Deferred income comprises payments received in respect of income in subsequent years.

#### **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

#### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand".

The cash flow statement cannot be immediately derived from the published financial records.



### **Financial Highlights**

Explanation of financial ratios	
Gross margin	Gross profit x 100 / Revenue
Profit margin	Profit/loss of ordinary primary operations x 100 / Revenue
Return on assets	Profit/loss of ordinary primary operations x 100 / Total assets at year end
Solvency ratio	Equity at year end x 100 / Total assets at year end
Return on equity	Net profit for the year x 100 / Average equity

