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# PIL 21 ApS

c/o Keystone Investment Management A/S  
Havnegade 39, 1058 København K

CVR no. 33 08 23 55

## Annual report 2019

Approved at the Company's annual general meeting on 24 April 2020

Chairman:

.....  
Maja Hesselberg



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## Statement by the Board of Directors and the Executive Board

Today, the Board of Directors and the Executive Board have discussed and approved the annual report of PIL 21 ApS for the financial year 1 January - 31 December 2019.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2019 and of the results of the Company's operations for the financial year 1 January - 31 December 2019.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report be approved at the annual general meeting.

Copenhagen, 24 April 2020  
Executive Board:

.....  
Morten Sennecker Schultz  
CEO

Board of Directors:

.....  
Torsten Bjerregaard  
Chairman

.....  
Juha Matti Salokoski

.....  
Mika Markus Matikainen

.....  
Morten Sennecker Schultz



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## Independent auditor's report

To the shareholders of PIL 21 ApS

### Opinion

We have audited the financial statements of PIL 21 ApS for the financial year 1 January - 31 December 2019, which comprise income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2019 and of the results of the Company's operations for the financial year 1 January - 31 December 2019 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.



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## Independent auditor's report

- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

Copenhagen, 24 April 2020  
ERNST & YOUNG  
Godkendt Revisionspartnerselskab  
CVR no. 30 70 02 28

Henrik Reedtz  
State Authorised Public Accountant  
mne24830

Kaare K. Lendorf  
State Authorised Public Accountant  
mne33819



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## Management's review

### Company details

Name	PIL 21 ApS
Address, Postal code, City	c/o Keystone Investment Management A/S Havnegade 39, 1058 København K
CVR no.	33 08 23 55
Established	24 August 2010
Registered office	Copenhagen
Financial year	1 January - 31 December
Board of Directors	Torsten Bjerregaard, Chairman Juha Matti Salokoski Mika Markus Matikainen Morten Sennecker Schultz
Executive Board	Morten Sennecker Schultz, CEO
Auditors	Ernst & Young Godkendt Revisionspartnerselskab Dirch Passers Allé 36, P.O. Box 250, 2000 Frederiksberg, Denmark



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## Management's review

### Business review

#### Key activities

The Company' purpose is to invest in real estate and other related services.

#### Recognition and measurement uncertainties

As the company is engaged in development of investment properties, the Company is affected by changes in the property market, including the general level of interest rates and economic conditions. For a description of significant assumptions for the fair value recognition as 31 December 2019 and a sensitivity analysis of the uncertainties in the calculation of fair value, please refer to note 5 and 6.

#### Unusual matters having affected the financial statements

The financial position at 31 December 2019 of the Company and the results of the activities of the Company for the financial year for 2019 have not been affected by any unusual events.

#### Financial review

The income statement for 2019 shows a profit of DKK 4,829,531 against a profit of DKK 5,028,455 last year, and the balance sheet at 31 December 2019 shows equity of DKK 20,122,508.

#### Events after the balance sheet date

Ongoing political discussion and debate has taken place throughout 2019 about implementing measures against rent increases for investments in the old-stock residential properties comprised by the rules of cost-regulated rent control.

In the end of January 2020, a political agreement was reached between a majority of political parties in Denmark. The effect of the agreement is still debated, but it is most likely that the agreement will have a negative effect on the fair value of the mentioned properties in the future. However, it is still uncertain when, and how the political agreement will be implemented in the Danish laws in details, and whether amendments will be made to mitigate some of the expected negative effects.

In the beginning of 2020 the coronavirus outbreak (COVID-19) has had significant impact on the world economic. The COVID-19 outbreak can potentially impact future cash-flows and property valuations for real estate companies. The company's realised the operations as planned in Q1 2020.

The lessee in the company's investment property could also be impacted of the COVID-19 outbreak. However, it is expected that the lessee will continue to pay rent in accordance with the lease agreements.

No other events have occurred after the balance sheet date that materially affect the company's financial position.



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## Financial statements 1 January - 31 December

### Income statement

Note	DKK	2019	2018
	Gross profit	3,283,489	3,229,935
	Fair value adjustment of investment property	8,088,581	8,403,248
	Profit before net financials	11,372,070	11,633,183
3	Financial expenses	-5,180,364	-5,186,443
	Profit before tax	6,191,706	6,446,740
4	Tax for the year	-1,362,175	-1,418,285
	Profit for the year	4,829,531	5,028,455
	Recommended appropriation of profit		
	Retained earnings	4,829,531	5,028,455
		4,829,531	5,028,455



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Financial statements 1 January - 31 December

Balance sheet

Note	DKK	2019	2018
	ASSETS		
	Fixed assets		
5	Property, plant and equipment		
6	Investment property	124,900,000	116,600,000
		<u>124,900,000</u>	<u>116,600,000</u>
	Total fixed assets	<u>124,900,000</u>	<u>116,600,000</u>
	Non-fixed assets		
	Receivables		
	Joint taxation contribution receivable	693,018	344,310
	Other receivables	10,197	30,500
	Prepayments	48,166	69,189
		<u>751,381</u>	<u>443,999</u>
	Cash	7,345,221	3,885,872
	Total non-fixed assets	<u>8,096,602</u>	<u>4,329,871</u>
	TOTAL ASSETS	<u>132,996,602</u>	<u>120,929,871</u>



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## Financial statements 1 January - 31 December

### Balance sheet

Note	DKK	2019	2018
	<b>EQUITY AND LIABILITIES</b>		
	Equity		
	Share capital	80,000	80,000
	Retained earnings	20,042,508	15,212,977
	<b>Total equity</b>	<b>20,122,508</b>	<b>15,292,977</b>
	Provisions		
	Deferred tax	8,381,114	6,273,717
	Other provisions	123,163	113,668
	<b>Total provisions</b>	<b>8,504,277</b>	<b>6,387,385</b>
	Liabilities other than provisions		
7	Non-current liabilities other than provisions		
	Payables to group entities	101,590,284	96,420,963
	Deposits	2,360,879	2,424,123
		<b>103,951,163</b>	<b>98,845,086</b>
	Current liabilities other than provisions		
	Prepayments received from customers	0	-16,071
	Trade payables	297,826	326,939
	Other payables	108,373	75,813
	Deferred income	12,455	17,742
		<b>418,654</b>	<b>404,423</b>
	<b>Total liabilities other than provisions</b>	<b>104,369,817</b>	<b>99,249,509</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>132,996,602</b>	<b>120,929,871</b>

- 1 Accounting policies
- 2 Events after the balance sheet date
- 8 Contractual obligations and contingencies, etc.
- 9 Collateral
- 10 Related parties



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Financial statements 1 January - 31 December

Statement of changes in equity

DKK	Share capital	Retained earnings	Total
Equity at 1 January 2018	80,000	10,184,522	10,264,522
Transfer through appropriation of profit	0	5,028,455	5,028,455
Equity at 1 January 2019	80,000	15,212,977	15,292,977
Transfer through appropriation of profit	0	4,829,531	4,829,531
Equity at 31 December 2019	80,000	20,042,508	20,122,508



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## Financial statements 1 January - 31 December

## Notes to the financial statements

## 1 Accounting policies

The annual report of PIL 21 ApS for 2019 has been prepared in accordance with the provisions in the Danish Financial Statements Act applying to reporting class B entities and elective choice of certain provisions applying to reporting class C entities.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

## Basis of recognition and measurement

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

## Reporting currency

The financial statements are presented in Danish kroner (DKK).

## Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rate at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the most recent financial statements is recognised in the income statement as financial income or financial expenses.

## Income statement

## Revenue

Rental income is recognised on a straight line-basis over the term of the lease.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

## Gross profit

The items revenue, expenses, property and external expenses have been aggregated into one item in the income statement called gross profit in accordance with section 32 of the Danish Financial Statements Act.



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## Financial statements 1 January - 31 December

## Notes to the financial statements

## 1 Accounting policies (continued)

## Property expenses

Property expenses include expenses relating to renting out the Company's investment property, including expenses relating to running and maintaining such property.

## Other external expenses

Other external expenses include the year's expenses relating to the Company's core activities, including expenses relating to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

## Financial expenses

Financial expenses are recognised in the income statements at the amounts that concern the financial year. Net financials include interest expenses as well as allowances and surcharges under the advance-payment-of-tax scheme, etc.

## Tax

Tax for the year includes current tax on the year's expected taxable income and the year's deferred tax adjustments. The portion of the tax for the year that relates to the profit/loss for the year is recognised in the income statement, whereas the portion that relates to transactions taken to equity is recognised in equity.

The entity is jointly taxed with other group entities. The total Danish income tax charge is allocated between profit/loss-making Danish entities in proportion to their taxable income (full absorption).

Jointly taxed entities entitled to a tax refund are reimbursed by the management company based on the rates applicable to interest allowances, and jointly taxed entities which have paid too little tax pay a surcharge according to the rates applicable to interest surcharges to the management company.

## Balance sheet

## Investment property

On initial recognition, investment property is measured at cost. Investment property is subsequently measured at fair value, and the value adjustment for the year is recognised in the income statement under the item "Fair value adjustment of investment property". The fair value is based on the expected future cash flows for the investment property.

## Receivables

Receivables are measured at amortised cost.

The Company has chosen IAS 39 as interpretation for impairment of financial receivables.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable has been impaired, an impairment loss is recognised on an individual basis.

Receivables in respect of which there is no objective evidence of individual impairment are tested for objective evidence of impairment on a portfolio basis. The portfolios are primarily based on the debtors' domicile and credit ratings in line with the Company's risk management policy. The objective evidence applied to portfolios is determined based on historical loss experience.



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## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 1 Accounting policies (continued)

Impairment losses are calculated as the difference between the carrying amount of the receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### Prepayments

Prepayments recognised under "Assets" comprise prepaid expenses regarding subsequent financial reporting years.

#### Provisions

Provisions comprise anticipated expenses relating to warranty commitments, onerous contracts, restructurings, etc. Provisions are recognised when the Company has a legal or constructive obligation at the balance sheet date as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation.

Provisions are measured at net realisable value or at fair value if the obligation is expected to be settled far into the future.

#### Liabilities

Financial liabilities are recognised at the date of borrowing at the net proceeds received less transaction costs paid. On subsequent recognition, financial liabilities are measured at amortised cost, corresponding to the capitalised value, using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan. Financial liabilities also include the capitalised residual lease liability in respect of finance leases.

Other liabilities are measured at net realisable value.

#### Deferred income

Deferred income recognised as a liability comprises payments received concerning income in subsequent financial reporting years.



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## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 2 Events after the balance sheet date

Ongoing political discussion and debate has taken place throughout 2019 about implementing measures against rent increases for investments in the old-stock residential properties comprised by the rules of cost-regulated rent control.

In the end of January 2020, a political agreement was reached between a majority of political parties in Denmark. The effect of the agreement is still debated, but it is most likely that the agreement will have a negative effect on the fair value of the mentioned properties in the future. However, it is still uncertain when, and how the political agreement will be implemented in the Danish laws in details, and whether amendments will be made to mitigate some of the expected negative effects.

In the beginning of 2020 the coronavirus outbreak (COVID-19) has had significant impact on the world economic. The COVID-19 outbreak can potentially impact future cash-flows and property valuations for real estate companies. The company's realised the operations as planned in Q1 2020.

The lessee in the company's investment property could also be impacted of the COVID-19 outbreak. However, it is expected that the lessee will continue to pay rent in accordance with the lease agreements.

No other events have occurred after the balance sheet date that materially affect the company's financial position.

DKK	2019	2018
3 Financial expenses		
Interest expenses, group entities	5,169,321	5,169,321
Other financial expenses	11,043	17,122
	<u>5,180,364</u>	<u>5,186,443</u>
4 Tax for the year		
Estimated tax charge for the year	-745,222	-344,309
Deferred tax adjustments in the year	2,107,397	1,762,594
	<u>1,362,175</u>	<u>1,418,285</u>

#### 5 Property, plant and equipment

DKK	Investment property
Cost at 1 January 2019	85,106,310
Additions	211,419
Cost at 31 December 2019	<u>85,317,729</u>
Revaluations at 1 January 2019	31,493,690
Value adjustments for the year	8,088,581
Revaluations at 31 December 2019	<u>39,582,271</u>
Carrying amount at 31 December 2019	<u>124,900,000</u>



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## Financial statements 1 January - 31 December

### Notes to the financial statements

#### 6 Investment property

##### Fair value estimation

##### Assumptions underlying the determination of fair value of investment properties

The fair value is an estimate made by management based on information available and actual expectations as to the future.

The valuation is performed based on a report from an appraiser.

A weighted rate of return of 4,05% has been applied in the market value assessment at 31 December 2019.

The company's investment property is 84% residential and 16% commercial.

The investment property is located in the area of Copenhagen.

The property is valued at fair value based on DCF model, which is based on forecasts for future cash flows that the individual property is expected to generate, expected CAPEX investments and development in vacancy.

- ▶ The fair value of investment properties amounts to 124,900,000 DKK
- ▶ Budget period: 11 years
- ▶ Commercial rent per sqm: 2,194 - 2,592 DKK
- ▶ Residential rent per sqm: 1,153 - 1,460 DKK
- ▶ Net Yield for commercial and residential unit: 3.10% - 3.62%
- ▶ Operating expenses per sqm: 330 - 376 DKK
- ▶ Maintenance per sqm: 73 - 90 DKK

##### Sensitivity analysis

Changes in estimated required rate of return for investment properties will affect the value of investment properties recognized in the balance sheet as well as value adjustments carried in the income statement.

An increase in the rate of return by 0.5 percentage points will imply a decrease in the fair value of DKK 13,726,000. A decrease in the rate of return by 0.5 percentage points will imply an increase in the fair value of DKK 17,592,000.

#### 7 Non-current liabilities other than provisions

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

DKK	Total debt at 31/12 2019	Repayment, next year	Long-term portion	Outstanding debt after 5 years
Payables to group entities	101,590,284	0	101,590,284	101,590,284
Deposits	2,360,879	0	2,360,879	2,360,879
	<u>103,951,163</u>	<u>0</u>	<u>103,951,163</u>	<u>103,951,163</u>



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Financial statements 1 January - 31 December

Notes to the financial statements

8 Contractual obligations and contingencies, etc.

Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed income of the Group. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

9 Collateral

Land and buildings at a carrying amount of DKK 124,900,000 at 31 December 2019 have been put up as security for debt to mortgage credit institutions. The company is jointly and severally liable for CMNRE Duck Holdco ApS's debt to credit institutions.

10 Related parties

Information about consolidated financial statements

Parent	Domicile	Requisitioning of the parent company's consolidated financial statements
CapMan Nordic Real Estate FCP-SIF	Luxembourg	1, Rue Hildegard von Bingen, L-1282 Luxembourg



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