# PIL 21 ApS

c/o Keystone Investment Management A/S, Havnegade 39, DK-1058 Copenhagen C

# Annual Report for 1 January - 31 December 2017

CVR No 33 08 23 55

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 9 /5 2018

Maja Hesselberg Chairman



# **Contents**

	Page
Management's Statement and Auditor's Report	
Management's Statement	1
Independent Auditor's Report	2
Company Information	
Company Information	5
Management's Review	6
Financial Statements	
Income Statement 1 January - 31 December	7
Balance Sheet 31 December	8
Statement of Changes in Equity	10
Notes to the Financial Statements	11



## **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of PIL 21 ApS for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and of the results of the Company operations for 2017.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 19 April 2018

#### **Executive Board**

Morten Sennecker Schultz CEO

#### **Board of Directors**

Torsten Bjerregaard Chairman Juha Matti Salokoski

Mika Markus Matikainen

Morten Sennecker Schultz



## **Independent Auditor's Report**

To the Shareholder of PIL 21 ApS

#### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of PIL 21 ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.



## **Independent Auditor's Report**

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.



## **Independent Auditor's Report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 19 April 2018 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Jesper Wiinholt State Authorised Public Accountant mne13914 Maj-Britt Nørskov Nannestad State Authorised Public Accountant mne32198



# **Company Information**

**The Company** PIL 21 ApS

c/o Keystone Investment Management A/S

Havnegade 39

DK-1058 Copenhagen C

CVR No: 33 08 23 55

Financial period: 1 January - 31 December

Incorporated: 24 August 2010 Financial year: 7th financial year

Municipality of reg. office: Copenhagen

**Board of Directors** Torsten Bjerregaard, Chairman

Juha Matti Salokoski Mika Markus Matikainen Morten Sennecker Schultz

**Executive Board** Morten Sennecker Schultz

**Auditors** PricewaterhouseCoopers

 $Stat sautoriser et\ Revisions partners els kab$ 

Strandvejen 44 DK-2900 Hellerup



## **Management's Review**

Financial Statements of PIL 21 ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The company has changed the financial year in alignment with the group's financial year. The Financial Statements for 2017 comprises of 12 months while 2015/16 comprises of 18 months.

The Annual Report has been prepared under the same accounting policies as last year.

#### **Key activities**

The Company's objektive is to invest in real estate and other related services.

#### Development in the year

The income statement of the Company for 2017 shows a profit of DKK 2,242,900, of which value adjustments amount to DKK 4,784,182, and at 31 December 2017 the balance sheet of the Company shows equity of DKK 10,264,522.

#### Uncertainty relating to recognition and measurement

As the company is engaged in development of investment properties, the Company is affected by changes in the property market, including the general level of interest rates and economic conditions. For a description of significant assumptions for the fair value recognition as 31 December 2017 and a sensitivity analysis of the uncertainties in the calculation of fair value, please refer to note 4.

#### **Unusual events**

The financial position at 31 December 2017 of the Company and the results of the activities of the Company for the financial year for 2017 have not been affected by any unusual events.

#### **Subsequent events**

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.



# **Income Statement 1 January - 31 December**

	Note	2017	2015/16
		DKK	DKK
		12 months	18 months
Revenue		5.047.815	6.627.512
Expenses concerning investment properties		-1.452.213	-2.398.018
Other external expenses		-312.443	-1.340.165
Gross profit/loss before value adjustments		3.283.159	2.889.329
Value adjustments of investment assets and the financial liabilities			
involved	1	4.784.182	4.677.513
Gross profit/loss efter værdireguleringer		8.067.341	7.566.842
Financial income		0	19.197
Financial expenses	2	-5.191.828	-4.710.867
Profit/loss before tax		2.875.513	2.875.172
Tax on profit/loss for the year	3	-632.613	-709.996
Net profit/loss for the year		2.242.900	2.165.176
Distribution of profit			
Proposed distribution of profit			
Extraordinary dividend paid		0	2.360.284
Retained earnings		2.242.900	-195.108
		2.242.900	2.165.176



# **Balance Sheet 31 December**

## Assets

	Note	2017	2016
		DKK	DKK
Investment properties		106.300.000	100.200.000
Property, plant and equipment	4	106.300.000	100.200.000
Fixed assets		106.300.000	100.200.000
Other receivables		6.728	47.818
Corporation tax receivable from group enterprises		502.209	274.012
Prepayments		61.479	73.051
Receivables		570.416	394.881
Cash at bank and in hand		2.034.530	1.154.679
Currents assets		2.604.946	1.549.560
Assets		108.904.946	101.749.560



# **Balance Sheet 31 December**

# Liabilities and equity

	Note	2017	2016
		DKK	DKK
Share capital		80.000	80.000
Retained earnings		10.184.522	7.941.622
Equity		10.264.522	8.021.622
Provision for deferred tax		4.511.123	3.376.301
Other provision		104.173	0
Provisions		4.615.296	3.376.301
Payables to group enterprises		91.251.642	87.244.321
Long-term debt	5	91.251.642	87.244.321
Prepayments received from customers		861.107	780.906
Trade payables		137.824	128.572
Payables to group enterprises	5	0	250.000
Other payables		1.774.555	1.947.838
Short-term debt		2.773.486	3.107.316
Debt		94.025.128	90.351.637
Liabilities and equity		108.904.946	101.749.560
Contingent assets, liabilities and other financial obligations	6		
Related parties	7		
Accounting Policies	8		



# **Statement of Changes in Equity**

		Retained	
	Share capital	earnings	Total
	DKK	DKK	DKK
Equity at 1 January	80.000	7.941.622	8.021.622
Net profit/loss for the year	0	2.242.900	2.242.900
Equity at 31 December	80.000	10.184.522	10.264.522



		2017 DKK	2015/16 DKK
1	Value adjustments of investment assets and the financial liabilities involved	12 months	18 months
	Value adjustments of investment properties	4.784.182	4.677.513
		4.784.182	4.677.513
2	Financial expenses		
	Interest paid to group enterprises	5.169.321	2.995.059
	Other financial expenses	22.507	1.715.808
		5.191.828	4.710.867
3	Tax on profit/loss for the year		
	Current tax for the year	-502.208	-274.012
	Deferred tax for the year	1.134.821	984.008
		632.613	709.996



#### 4 Assets measured at fair value

	Investment pro- perties  DKK
Cost at 1 January Additions for the year	81.893.739 1.315.819
Cost at 31 December	83.209.558
Value adjustments at 1 January Revaluations for the year	18.306.261 4.784.181
Value adjustments at 31 December	23.090.442
Carrying amount at 31 December	106.300.000

#### Assumptions underlying the determination of fair value of investment properties

The Company's investment properties are 85% residential and 15% commercial.

The investment properties are located in the area of Copenhagen.

The properties are valued at fair value based on a DCF model, which is based on forecasts for future cash flows that the individual property is expected to generate, expected CAPEX investments and development in vacancy.

The fair value of the properties has been calculated on the following assumptions:

	2017	2016
	DKK	DKK
The fair value of investment properties amounts to	106.300.000	100.200.000
Budget period	11 years	11 years
Increase in market rent	2,41%	2,00%
Expected idle rent in % of rental income	0.0%	0.0%
Change in operating expenses	1,50%	1,50%
Maintenance costs in % of rental income	23,08%	24,00%
Discount rate	5,70%	5.75%
Inflation	1,50%	1,50%
Rate of return	4,20%	4,25%



#### 4 Assets measured at fair value (continued)

#### Sensitivity in determination of fair value of investment properties

An individually determined weighted rate of return of 4,20% has been applied in the market value assessment at 31 December 2017.

Changes in estimated required rate of return for investment properties will affect the value of investment properties recognised in the balance sheet as well as value adjustments carried in the income statement.

Changes in rate of return	-0,5 %	Base	0,5 %
	DKK	DKK	DKK
Rate of return	3,7	4,2	4,7
Fair value	120.670.528	106.300.000	94.987.980
Change in fair value	14.370.528	0	-11.312.020

#### 5 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

	2017	2016
Payables to group enterprises	DKK	DKK
After 5 years	91.251.642	84.975.141
Between 1 and 5 years	0	2.269.180
Long-term part	91.251.642	87.244.321
Other short-term debt to group enterprises	0	250.000
	91.251.642	87.494.321



2017 2016 DKK DKK

#### 6 Contingent assets, liabilities and other financial obligations

#### Charges and security

The following assets have been placed as security with mortgage credit institutes:

Investment properties with a carrying amount of

106.300.000

100.200.000

The company is jointly and severally liable for CMNRE Duck Holdco ApS's debt in credit institutions.

#### **Contingent liabilities**

The group companies are jointly and severally liable for taxed income of the Group. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

#### 7 Related parties

#### Ownership

The following shareholder is recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

PIL Property Holdings ApS, CVR-nr. 32 89 32 36, 100%

#### **Consolidated Financial Statements**

The company is included in the consolidated report for the ultimate parent.

Name Place of registered office

CapMan Nordic Real Estate Investment S.à r.l. Luxembourg

The Group Annual Report of CapMan Nordic Real Estate Investment S.à r.l. may be obtained at the following address:

7A, rue Robert Stümper, 2557 Luxembourg



#### 8 Accounting Policies

The Annual Report of PIL 21 ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The company has changed the financial year in alignment with the group's financial year. The Financial Statements for 2017 comprises of 12 months while 2015/16 comprises of 18 months.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2017 are presented in DKK.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.



#### 8 Accounting Policies (continued)

#### **Income Statement**

#### Gross profit/loss after value adjustments

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

#### Revenue

Rental income is recognised on a straight line-basis over the term of the lease.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### **Expenses concerning investment properties**

Expenses concerning investment properties primarily include operating expenses for the year.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with Danish affiliated companies. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

#### **Balance Sheet**

#### **Investment properties**

In Management's opinion the classification of the properties as investment properties did not cause any difficulties.

Fair value is the amount for which the property could be exchanged between knowledgeable, willing parties in an arm's length transaction on the balance sheet date. The determination of fair value involves material accounting estimates.



#### 8 Accounting Policies (continued)

In Management's opinion it has not been possible this year to determine fair value through market information, and, consequently, valuation has been made based on a recognised valuation technique.

The fair value of investment properties has been determined at 31 December 2017 for each property by using a Discounted Cash Flow model under which expected future cash flows are discounted to present value. The calculations are based on property budgets for the coming years. Allowance has been made for developments in rentals, vacancies, operating expenses, maintenance and administration, etc. The individual, budgeted cash flows are discounted at an individually fixed discount rate added a terminal value. The value thus calculated is adjusted for any non-operating assets such as cash and cash equivalents, deposits, etc if they are not shown separately in the balance sheet.

The fair value of investment properties has been assessed by independent assessor firm at 31 December 2017.

The estimates applied are based on information and assumptions considered reasonable by Management but which are inherently uncertain and unpredictable. Actual events or circumstances will probably differ from the assumptions made in the calculations as often assumed events do not occur as expected. Such difference may be material. The assumptions applied are disclosed in the notes.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### **Prepayments**

Prepayments comprise prepaid expenses concerning insurance premiums, subscriptions and interest.

#### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

Other provisions compromises of liability after Rent Act §22.



#### 8 Accounting Policies (continued)

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Financial debts

Loans are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

#### Other payables

Other payables comprises of deposits from tenants, utilities expenditure, VAT and other accrued expenses.

