# PIL 20 ApS

c/o Keystone Investment Management A/S, Havnegade 39, DK-1058 Copenhagen C

# Annual Report for 1 January - 31 December 2017

CVR No 33 08 23 20

The Annual Report was presented and adopted at the Annual General Meeting of the Company on 9 /5 2018

Maja Hesselberg Chairman



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### **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of PIL 20 ApS for the financial year 1 January - 31 December 2017.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the financial position at 31 December 2017 of the Company and of the results of the Company operations for 2017.

In our opinion, Management's Review includes a true and fair account of the matters addressed in the Review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 19 April 2018

#### **Executive Board**

Morten Sennecker Schultz CEO

#### **Board of Directors**

Torsten Bjerregaard Chairman Juha Matti Salokoski

Mika Markus Matikainen

Morten Sennecker Schultz

## **Independent Auditor's Report**

To the Shareholder of PIL 20 ApS

#### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations for the financial year 1 January - 31 December 2017 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of PIL 20 ApS for the financial year 1 January - 31 December 2017, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("the Financial Statements").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstate-



## **Independent Auditor's Report**

ment, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



## **Independent Auditor's Report**

• Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 19 April 2018 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Jesper Wiinholt statsautoriseret revisor mne13914 Maj-Britt Nørskov Nannestad statsautoriseret revisor mne32198



## **Company Information**

The Company	PIL 20 ApS c/o Keystone Investment Management A/S Havnegade 39 DK-1058 Copenhagen C
	CVR No: 33 08 23 20 Financial period: 1 January - 31 December Incorporated: 24 August 2010 Financial year: 7th financial year Municipality of reg. office: Copenhagen
Board of Directors	Torsten Bjerregaard, Chairman Juha Matti Salokoski Mika Markus Matikainen Morten Sennecker Schultz
Executive Board	Morten Sennecker Schultz
Auditors	PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup



### Management's Review

Financial Statements of PIL 20 ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The Company has changed the financial year in alignment with the Group's financial year.

The Financial Statements for 2017 comprises of 12 months while 2016 comprises of 18 months.

The Annual Report has been prepared under the same accounting policies as last year.

#### **Key activities**

The Company's objektive is to invest in real estate and other related services.

#### Development in the year

The income statement of the Company for 2017 shows a loss of DKK 868,309, of which value adjustments amount to DKK 3,010,678, and at 31 December 2017 the balance sheet of the Company shows equity of DKK 48,025,990.

#### Uncertainty relating to recognition and measurement

As the company is engaged in development of investment properties, the Company is affected by changes in the property market, including the general level of interest rates and economic conditions. For a description of significant assumptions for the fair value recognition as 31 December 2017 and a sensitivity analysis of the uncertainties in the calculation of fair value, please refer to note 4.

#### **Unusual events**

The financial position at 31 December 2017 of the Company and the results of the activities of the Company for the financial year for 2017 have not been affected by any unusual events.

#### Subsequent events

No events materially affecting the assessment of the Annual Report have occurred after the balance sheet date.

### Income Statement 1 January - 31 December

	Note	2017 12 months DKK	2015/16 18 months DKK
Revenue		6.109.574	9.926.244
Expenses concerning investment properties		-1.716.511 -805.789	-1.876.432 -1.790.763
Other external expenses Gross profit/loss before value adjustments		3.587.274	6.259.049
Value adjustments of investment assets and the financial liabilities involved	1	3.010.678	22.016.223
Gross profit/loss efter værdireguleringer		6.597.952	28.275.272
Financial income		0	33.376
Financial expenses	2	-7.711.169	-7.002.535
Profit/loss before tax		-1.113.217	21.306.113
Tax on profit/loss for the year	3	244.908	-4.746.093
Net profit/loss for the year		-868.309	16.560.020

## Distribution of profit

#### Proposed distribution of profit

Extraordinary dividend paid	0	5.316.827
Retained earnings	-868.309	11.243.193
	-868.309	16.560.020



## **Balance Sheet 31 December**

### Assets

	Note	2017 DKK	2016 DKK
Investment properties		201.100.000	197.100.000
Property, plant and equipment	4	201.100.000	197.100.000
Other receivables		2.702.560	0
Fixed asset investments		2.702.560	0
Fixed assets		203.802.560	197.100.000
Other receivables		121.930	86.015
Corporation tax receivable from group enterprises		1.197.877	527.129
Prepayments		95.821	46.649
Receivables		1.415.628	659.793
Cash at bank and in hand		353.843	670.271
Currents assets		1.769.471	1.330.064
Assets		205.572.031	198.430.064

## **Balance Sheet 31 December**

## Liabilities and equity

	Note	2017	2016
		DKK	DKK
Share capital		80.000	80.000
Retained earnings		47.945.990	48.814.299
Equity		48.025.990	48.894.299
Provision for deferred tax		18.004.625	17.051.656
Other provisions		534.770	0
Provisions		18.539.395	17.051.656
Payables to group enterprises		135.807.418	129.092.144
Long-term debt	5	135.807.418	129.092.144
Credit institutions		547.992	0
Prepayments received from customers		416.674	360.334
Trade payables		93.721	200.747
Other payables		2.140.841	2.830.884
Short-term debt		3.199.228	3.391.965
Debt		139.006.646	132.484.109
Liabilities and equity		205.572.031	198.430.064
Contingent assets, liabilities and other financial obligations Related parties	6 7		
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## **Statement of Changes in Equity**

		Retained	
	Share capital	earnings	Total
	DKK	DKK	DKK
Equity at 1 January	80.000	48.814.299	48.894.299
Net profit/loss for the year	0	-868.309	-868.309
Equity at 31 December	80.000	47.945.990	48.025.990

		2017 12 months	2015/16 18 months
1	Value adjustments of investment assets and the financial liabilities involved	DKK	DKK
	Value adjustments of investment properties	3.010.678	22.016.223
		3.010.678	22.016.223
2	Financial expenses		
	Interest paid to group enterprises	7.693.276	4.327.845
	Other financial expenses	17.893	2.674.690
		7.711.169	7.002.535
3	Tax on profit/loss for the year		
	Current tax for the year	-1.197.877	-527.129
	Deferred tax for the year	952.969	5.273.222
		-244.908	4.746.093
4	Assets measured at fair value		
			Investment pro-
			perties DKK
	Cost at 1 January		123.289.389
	Additions for the year		989.322
	Cost at 31 December		124.278.711
	Value adjustments at 1 January		73.810.611
	Revaluations for the year		3.010.678
	Value adjustments at 31 December		76.821.289
	Carrying amount at 31 December		201.100.000
	Assumptions underlying the determination of fair value of investment p	roperties	

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#### 4 Assets measured at fair value (continued)

The company's investment property is 73% residential and 27% commercial.

The investment property is located in the area of Copenhagen.

The property is valued at fair value based on DCF model, which is based on forecasts for future cash flows that the individual property is expected to generate, expected CAPEX investments and development in vacancy.

The fair value of the property has been calculated based on the following assumptions:

	2017	2016
	DKK	DKK
The fair value of investment properties amounts to	201.100.000	197.100.000
Budget period	11 years	11 years
Increase in market rent	5,00 %	2,00%
Expected idle rent in % of rental income	0,00 %	2,00 %
Change in operating expenses	1,00 %	2,00 %
Maintenance costs in % of rental income	17,00 %	18,00%
Rate of return	4,16%	4,45%
Inflation	1,50%	1,50%
Discount rate	5,66%	5,95%

#### Sensitivity in determination of fair value of investment properties

A weighted rate of return of 4.16% has been applied in the market value assessment at 31 December 2017.

Changes in estimated required rate of return for investment properties will affect the value of investment property recognised in the balance sheet as well as value adjustments carried in the income statement.

Changes in average discount rate	-0,5 %	Base	0,5 %
	DKK	DKK	DKK
Rate of return	3,7	4,2	4,7
Fair value	228.572.678	201.100.000	179.522.747
Change in fair value	27.472.678	0	-21.577.253



#### 5 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

Payables to group enterprises	<u>2017</u> DKK	2016 
After 5 years	135.807.418	126.464.804
Between 1 and 5 years	0	2.627.340
Long-term part	135.807.418	129.092.144
Within 1 year	0	0
	135.807.418	129.092.144

#### 6 Contingent assets, liabilities and other financial obligations

#### Charges and security

The following assets have been placed as security with mortgage credit institutes:

Investment properties with a carrying amount of	201.100.000	197.100.000
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The company is jointly and severally liable for CMNRE Duck Holdco ApS's debt to credit institutions.

#### **Contingent liabilities**

The group companies are jointly and severally liable for tax on the jointly taxed income of the Group. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.



#### 7 Related parties

#### Ownership

The following shareholder is recorded in the Company's register of shareholders as holding at least 5% of the votes or at least 5% of the share capital:

PIL Property Holdings ApS, CVR-nr. 32 89 32 36, 100% Consolidated Financial Statements

The company is included in the consolidated report of the parent company

Name	Place of registered office
CapMan Nordic Real Estate Investment S.à.r.l.	Luxembourg

The Group Annual Report of CapMan Nordic Real Estate Investment S.à.r.I. may be obtained at the following address:

7A, rue Robert Stümper, 2557 Luxembourg

#### 8 Accounting Policies

The Annual Report of PIL 20 ApS for 2017 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to enterprises of reporting class B as well as selected rules applying to reporting class C.

The Company has changed the financial year in alignment with the group's financial year. The Financial Statements for 2017 comprises of 12 months while 2016 comprises of 18 months.

The accounting policies applied remain unchanged from last year.

The Financial Statements for 2017 are presented in DKK.

#### **Recognition and measurement**

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

#### **Translation policies**

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.



8 Accounting Policies (continued)

### **Income Statement**

#### Gross profit/loss after value adjustments

With reference to section 32 of the Danish Financial Statements Act, revenue has not been disclosed in the Annual Report.

#### Revenue

Rental income is recognised on a straight line-basis over the term of the lease.

#### Expenses concerning investment properties

Expenses concerning investment properties primarily include operating expenses for the year.

#### Other external expenses

Other external expenses comprise of management and counselling, costs and expenses for premises, etc.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with affiliated Danish companies. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

### **Balance Sheet**

#### **Investment properties**

In Management's opinion the classification of the properties as investment properties did not cause any difficulties.

Fair value is the amount for which the property could be exchanged between knowledgeable, willing parties in an arm's length transaction on the balance sheet date. The determination of fair value involves material accounting estimates.

In Management's opinion it has not been possible this year to determine fair value through market infor-



#### 8 Accounting Policies (continued)

mation, and, consequently, valuation has been made based on a recognised valuation technique.

The fair value of investment properties has been determined at 31 December 2017 for each property by using a Discounted Cash Flow model under which expected future cash flows are discounted to present value. The calculations are based on property budgets for the coming years. Allowance has been made for developments in rentals, vacancies, operating expenses, maintenance and administration, etc. The individual, budgeted cash flows are discounted at an individually fixed discount rate added a terminal value. The value thus calculated is adjusted for any non-operating assets such as cash and cash equivalents, deposits, etc if they are not shown separately in the balance sheet.

The fair value of investment properties has been assessed by independent assessor firm at 31 December 2017.

The estimates applied are based on information and assumptions considered reasonable by Management but which are inherently uncertain and unpredictable. Actual events or circumstances will probably differ from the assumptions made in the calculations as often assumed events do not occur as expected. Such difference may be material. The assumptions applied are disclosed in the notes.

#### **Fixed asset investments**

Fixed asset investments consist of receivable at Grundejernes Investeringsfond according to §18B.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts.

#### Prepayments

Prepayments comprise prepaid expenses concerning insurance premiums, subscriptions and interest.

#### Provisions

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Company has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.



#### 8 Accounting Policies (continued)

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### **Financial debts**

Loans are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

#### Other payables

Other payables comprises of deposits from tenants, utilities expenditure, VAT and other expenses.

