# **Zimmer Biomet Denmark ApS**

Herstedvang 12 DK-2620 Albertslund

CVR no. 33 05 14 41

**Annual report for 2018** 

Adopted at the annual general meeting on 31 May 2019

Bo Vendelboe chairman

# **Table of contents**

	Page
Statements	
Statement by management on the annual report	1
Independent auditor's report	2
Management's review	
Company details	5
Financial highlights	6
Management's review	7
Financial statements	
Accounting policies	8
Income statement 1 January - 31 December	13
Balance sheet 31 December	14
Statement of changes in equity	16
Notes to the annual report	17

#### Statement by management on the annual report

The executive board has today discussed and approved the annual report of Zimmer Biomet Denmark ApS for the financial year 1 January - 31 December 2018.

The annual report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the company's financial position at 31 December 2018 and of the results of the company's operations for the financial year 1 January - 31 December 2018.

In our opinion, management's review includes a fair review of the matters dealt with in the management's review.

Management recommends that the annual report should be approved by the company in general meeting.

Albertslund, 31 May 2019

#### **Executive board**

Lars Joakim Rang Alan Michael Green Bo Vendelboe

Michael Persson

#### **Independent auditor's report**

# To the shareholder of Zimmer Biomet Denmark ApS Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company's at 31 December 2018 and of the results of the Company's operations and cash flows for the financial year 1 January - 31 December 2018 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Zimmer Biomet Denmark ApS for the financial year 1 January - 31 December 2018, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("Financial Statements").

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Statement on Management's Review**

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management's Review.

#### Independent auditor's report

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

#### **Independent auditor's report**

- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 31 May 2019

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab CVR no. 33 77 12 31

Bo Schou-Jacobsen State Authorized Public Accountant MNE no. mne28703 Anders Røjleskov State Authorized Public Accountant MNE no. mne28699

# **Company details**

Zimmer Biomet Denmark ApS Herstedvang 12 DK-2620 Albertslund

CVR-no. 33 05 14 41

Financial year: 1 January - 31 December 2018

Incorporated: 1. July 2010

Domicile: Albertslund

#### **Executive Board**

Lars Joakim Rang Alan Michael Green Bo Vendelboe Michael Persson

#### **Auditors**

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab Strandvejen 44 DK-2900 Hellerup

#### **Bankers**

Citibank

## **Financial highlights**

Seen over a 5-year period, the development of the Company may be described by means of the following financial highlights:

	2018	2017	2016	2015	2014
•	TDKK	TDKK	TDKK	TDKK	TDKK
Key figures					
Gross profit/loss	34.376	32.828	33.310	21.254	19.355
Profit/loss before net financials	7.410	6.087	527	2.991	2.564
Net financials	-182	1.097	4	-9	-21
Profit/loss for the year	5.515	5.455	58	2.163	1.836
Balance sheet total	67.918	118.806	94.306	30.486	28.459
Investment in property, plant and					
equipment	0	0	3.558	183	83
Equity	42.020	81.955	74.331	5.560	4.397
Return on assets	7,9%	5,7%	0,8%	10,1%	9,1%
Solvency ratio	61,9%	69,0%	78,8%	18,2%	15,5%
Return on equity	8,9%	7,0%	0,1%	43,4%	41,0%

The financial ratios are calculated in accordance with the Danish Finance Society's recommendations and guidelines. For definitions, see the summary of significant accounting policies.

The financial ratios for 2016 are effected by the merger with Biomet Danmark ApS. The key figures for 2015 and earlier years are stated solely on the basis of the continuing company's financial statements.

#### **Management's review**

#### **Business activities**

As in previous years, the main activity has been trade with medical implants, related instruments and other medical equipment and provide respective services.

#### Recognition and measurement uncertainties

The recognition and measurement of items in the financial statements is not subject to any uncertainty.

#### **Unusual matters**

The Company's financial position at 31 December 2018 and the results of its operations for the financial year ended 31 December 2018 are not affected by any unusual matters.

#### **Business review**

The Company's income statement for the year ended 31 December shows a profit of DKK 5.515.482, and the balance sheet at 31 December 2018 shows equity of DKK 42.020.104.

The result for 2018 is in line with the expectations for the year.

#### Financial review

The Company expects a profit within the same range as realised in 2018.

#### Special risks apart from generally occurring risks in industry

#### Operating risks

There have been no specific risks within the enterprise sector.

#### Credit risks

There is no special credit risks.

# Impact on external environment and measures of preventing, reducing or mitigating damage

There is no special impact on external environment.

#### Research and development activities in and for reporting entity

All research and development are done in other group companies.

The annual report of Zimmer Biomet Denmark ApS for 2018 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to medium-sized enterprises of reporting class C.

The accounting policies applied are consistent with those of last year.

The annual report for 2018 is presented in DKK

#### Basis of recognition and measurement

Income is recognised in the income statement as earned, including value adjustments of financial assets and liabilities. All expenses, including amortisation, depreciation and impairment losses, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits will flow to the company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow from the company and the value of the liability can be measured reliably.

On initial recognition, assets and liabilities are measured at cost. On subsequent recognition, assets and liabilities are measured as described below for each individual accounting item.

Certain financial assets and liabilities are measured at amortised cost using the effective interest method. Amortised cost is calculated as the historic cost less any instalments and plus/less the accumulated amortisation of the difference between the cost and the nominal amount.

On recognition and measurement, allowance is made for predictable losses and risks which occur before the annual report is presented and which confirm or invalidate matters existing at the balance sheet date

#### Income statement

#### **Gross profit**

In pursuance of section 32 of the Danish Financial Statements Act, the company does not disclose its revenue.

Gross profit reflects an aggregation of revenue, changes in inventories of finished goods and work in progress and other operating income less costs of raw materials and consumables and other external expenses.

#### Revenue

Revenue from the sale of goods for resale and finished goods is recognised in the income statement, provided that the transfer of risk, usually on delivery to the buyer, has taken place and that the income can be measured reliably and is expected to be received.

Revenue is measured at fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. Revenue is net of all types of discounts granted.

#### Raw materials and consumables

Costs of raw materials and consumables include the raw materials and consumables used in generating the year's revenue.

#### Other external expenses

Other external expenses include expenses related to distribution, sale, advertising, administration, premises, bad debts, payments under operating leases, etc.

#### **Staff costs**

Staff costs include wages and salaries, including compensated absence and pensions, as well as other social security contributions, etc. made to the entity's employees. The item is net of refunds made by public authorities.

#### **Depreciation and impairment losses**

Depreciation and impairment losses comprise the year's depreciation and impairment of other fixtures and fittings, tools and equipment.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year. Net financials include interest income and expenses, realised and unrealised exchange gains and losses on securities and foreign currency transactions and surcharges and allowances under the advance-payment-of-tax scheme, etc.

#### Tax on profit/loss for the year

Tax for the year, which comprises the current tax charge for the year and changes in the deferred tax charge, is recognised in the income statement as regards the portion that relates to the profit/loss for the year and directly in equity as regards the portion that relates to entries directly in equity.

#### **Balance sheet**

#### **Tangible assets**

Items of other fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

The depreciable amount is cost less the expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use. The cost of self-constructed assets comprises direct and indirect costs of materials, components, sub-suppliers and wages.

Where individual parts of an item of equipment have different useful lives, the cost is divided into separate parts, which are depreciated separately.

Straight-line depreciation is provided on the basis of the following estimated useful lives of the assets:

Useful life Residual value
Other fixtures and fittings
tools and equipment 3-8 years 0 %

Assets costing less than DKK 13.500 are expensed in the year of acquisition.

The useful life and residual value of the company's property, plant and equipment is reassessed annually.

#### Impairment of fixed assets

The carrying amount of tangible assets is reviewed for impairment, other than what is reflected through normal amortisation and depreciation, on an annual basis.

Where there are indications of impairment, an impairment test is performed for each individual asset or group of assets, respectively. The carrying amount of impaired assets is reduced to the higher of the net selling price and the value in use (recoverable amount).

The recoverable amount is the higher of the net selling price and the value in use. The value in use is determined as the present value of the anticipated net cash flows from the use of the asset or group of assets and the anticipated net cash flows from the disposal of the asset or group of assets after the end of their useful life.

#### Receivables

Receivables are measured at amortised cost.

An impairment loss is recognised if there is objective evidence that a receivable or a group of receivables is impaired. If there is objective evidence that an individual receivable is impaired, an impairment loss for that individual asset is recognised.

#### **Prepayments**

Prepayments recognised under 'Current assets' comprises expenses incurred concerning subsequent financial years.

#### **Income tax and deferred tax**

Current tax liabilities and current tax receivables are recognised in the balance sheet as the estimated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and tax paid on account.

Deferred tax is measured according to the liability method in respect of temporary differences between the carrying amount of assets and liabilities and their tax base, calculated on the basis of the planned use of the asset and settlement of the liability, respectively.

#### Liabilities

Liabilities, which include trade payables, payables to group entities and other payables, are measured at amortised cost, which is usually equivalent to nominal value.

#### Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses. If foreign currency transactions are considered cash flow hedges, the value adjustments are taken directly to equity.

Receivables and payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

## **Cash flow statement**

With reference to section 86 (4) of the Danish Financial Statements Act, the Company has not prepared a cash flow statement, as the cash flow statement is included in the consolidated financial statements of Zimmer Holdings Inc.

## Financial highlights

Definitions of financial r	atios.
Return on assets	Profit/loss before financials x 100
Return on assets	Average assets
Calvanavratia	Equity at year-end x 100
Solvency ratio	Total assets at year-end
Datama an amita	Net profit for the year x 100
Return on equity	Average equity

# **Income statement 1 January - 31 December**

	Note	2018 DKK	2017 DKK
Gross profit		34.375.686	32.828.283
Staff costs	1	-26.879.437	-26.584.398
Profit/loss before amortisation/depreciation and impairment losses		7.496.249	6.243.885
Depreciation and impairment of equipment		-86.688	-156.850
Profit/loss before net financials		7.409.561	6.087.035
Financial income Financial costs  Profit/loss before tax		38.945 -220.960 <b>7.227.546</b>	1.650.455 -553.748 <b>7.183.742</b>
Tax on profit/loss for the year  Profit/loss for the year	2	-1.712.064 <b>5.515.482</b>	-1.728.512 <b>5.455.230</b>
Distribution of profit	3		

# **Balance sheet 31 December**

	Note	2018 DKK	2017 DKK
Assets			
Other fixtures and fittings, tools and equipment		262.769	349.457
Tangible assets	4	262.769	349.457
Deposits	5	404.250	611.268
Fixed asset investments		404.250	611.268
Anlægsaktiver i alt		667.019	960.725
Trade receivables		22.873.551	24.971.612
Receivables from group enterprises		33.854.503	82.377.757
Other receivables		27.683	66.050
Deferred tax asset	7	601.110	1.382.049
Receivables		57.356.847	108.797.468
Cash at bank and in hand		9.894.112	9.047.599
Omsætningsaktiver i alt		67.250.959	117.845.067
Aktiver i alt		67.917.978	118.805.792

# **Balance sheet 31 December**

	Note	2018 DKK	2017 DKK
Equity and liabilities		2	5.00
Share capital		983.128	983.128
Retained earnings		36.036.976	35.521.494
Proposed dividend for the year		5.000.000	45.450.000
Egenkapital	6	42.020.104	81.954.622
Other provisions	8	0	2.638.053
Hensatte forpligtelser i alt		0	2.638.053
Trade payables		2.247.088	1.850.394
Payables to group enterprises		14.073.021	22.664.677
Corporation tax		333.046	1.449.773
Other payables		9.244.719	8.248.273
Total current liabilities		25.897.874	34.213.117
Gældsforpligtelser i alt		25.897.874	34.213.117
Passiver i alt		67.917.978	118.805.792
Subsequent events	9		
Rent and lease liabilities	10		
Contingent assets, liabilities and other financial obligations.	11		
Mortgages and collateral	12		
Related parties and ownership structure	13		

# Statement of changes in equity

			Proposed	
		Retained	dividend for	
	Share capital	earnings	the year	Total
Equity at 1 January 2018	983.128	35.521.494	45.450.000	81.954.622
Ordinary dividend paid	0	0	-45.450.000	-45.450.000
Net profit/loss for the year	0	515.482	5.000.000	5.515.482
<b>Equity at 31 December 2018</b>	983.128	36.036.976	5.000.000	42.020.104
	Share capital	Retained earnings	Proposed dividend for the year	Total
Equity 1. januar 2017	983.128	73.347.678	0	74.330.806
Net profit/loss for the year	0	-39.994.770	45.450.000	5.455.230
Changes in equity of tax	0	-611.652	0	-611.652
Group contribution	0	2.780.238	0	2.780.238
Equity 31. december 2017	983.128	35.521.494	45.450.000	81.954.622

		2018	2017
1	Staff costs	DKK	DKK
	Wages and salaries	22.238.880	22.062.280
	Pensions	2.327.663	2.166.093
	Other staff costs	2.312.894	2.356.025
		26.879.437	26.584.398
	Average number of employees	30	28
	According to section 98 B(3) of the Danish Financial Statements Act, renumeration to the Executive Board has not been disclosed.		
2	Tax on profit/loss for the year		
	Current tax for the year	895.246	1.802.152
	Deferred tax for the year	780.940	470.157
	Adjustment of tax concerning previous years	35.878	67.855
	Tax of contribution from group	0	-611.652
		1.712.064	1.728.512
3	Distribution of profit		
	Proposed dividend for the year	5.000.000	45.450.000
	Retained earnings	515.482	-39.994.770
		5.515.482	5.455.230

## 4 Tangible assets

	Other fixtures and fittings, tools and equipment
Cost at 1 January 2018	1.647.351
Cost at 31 December 2018	1.647.351
Impairment losses and depreciation at 1 January 2018	1.297.894
Depreciation for the year	86.688
Impairment losses and depreciation at 31 December 2018	1.384.582
Carrying amount at 31 December 2018	262.769

#### 5 Fixed asset investments

	Deposits
Cost at 1 January 2018	611.268
Disposals for the year	-207.018
Cost at 31 December 2018	404.250
Carrying amount at 31 December 2018	404.250

## 6 Equity

The share capital consists of 983.128 shares of a nominal value of DKK 1. No shares carry any special rights.

		2018	2017
7	Provision for deferred tax	DKK	DKK
7		4 202 040	
	Provision for deferred tax at 1 January 2018	-1.382.049	-1.852.205
	Provision in year	780.939	470.156
	Provision for deferred tax at 31 December 2018	-601.110	-1.382.049
	Other fixtures and fittings, tools and equipment	-601.110	-801.678
	Other taxable temporary differences	0	-580.372
	Tax loss carry-forward	0	1
	Transferred to deferred tax asset	601.110	1.382.049
		0	0
	Deferred tax asset		
	Calculated tax asset	601.110	1.382.049
	Carrying amount	601.110	1.382.049
	The Company's management expects that the deferred tax asset can be used within 1-5 years.		
	Defferred tax has been provided at 22,0% corresponding to the current tax rate.		
	The expected due dates of deferred tax:		
	Between 1 and 5 years	601.110	1.382.049
	Deferred tax at 31 December 2018	601.110	1.382.049
	Deletied the at Different Bold		

		2018	2017 DKK
8	Other provisions		
	Balance at beginning of year at 1 January 2018	2.638.053	3.600.829
	Applied in the year	-2.638.053	-962.776
	Balance at 31 December 2018	0	2.638.053
	The expected due dates of other provisions are:		
	Within one year	0	2.638.053
		0	2.638.053

The provision relates to costs related to the implementation of the merger with Biomet Danmark ApS in 2016.

## 9 Subsequent events

No events have occurred after the balance sheet date which could significantly affect the Company's financial position.

#### 10 Rent and lease liabilities

	4.476.781	6.277.895
Between 1 and 5 years	2.657.537	4.476.781
Within 1 year	1.819.244	1.801.114
Operating lease liabilities. Total future lease payments:		

#### 11 Contingent assets, liabilities and other financial obligations.

The Company provides product warranty in accordance with Zimmer Biomet Holdings Inc. warrenty program on products sold. Zimmer Biomet Holdings Inc. covers the Company's cost relating to such warranty program.

The Company is a part of a lawsuit where the Company can be forced not to sell certain products. Claim for payment of compensation has so far been valued up to t.DKK 100. The lawsuit is a part of a lawsuit at group level and corresponding lawsuits are pending on the same question in a number of countries. The Company's management and legal advisors consider the claims unjustified and do not believe that the Company will suffer losses as a result of the lawsuit. In the event of a ruling against the Company in this lawsuit any cost associated with such ruling, will be covered in full by the Zimmer Biomet Group, hence not impacting the Company's statutory accounts. This covers but not limited to: legal fees, compensations payments, settlements etc.

#### 12 Mortgages and collateral

The Company has no charges and securities.

#### 13 Related parties and ownership structure

#### **Transactions**

The Company's intercompany transactions and normal management remuneration has during the year been entered into arm's length.

#### **Consolidated financial statements**

The Company is included in the group annual report of Zimmer Holdings Inc., 345 Main St. Warsaw, India, USA.