TESLA MOTORS DENMARK APS

LOKESVEJ 8, DK-3400 HILLERØD

ANNUAL REPORT

1 JANUARY - 31 DECEMBER 2022

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 10 May 2023

Stephan William Werkman

CVR NO. 32 78 73 47

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### COMPANY DETAILS

Company	Tesla Motors Denmark ApS Lokesvej 8 DK-3400 Hillerød		
	CVR No.: Established: Municipality: Financial Year:	Copenhagen	
Executive Board	Stephan William Werkman Vaibhav Taneja Kim Gaba Jensen		
Auditor	Pricewaterhoused Statsautoriseret I CVR nr. 3377123 Strandvejen 44 Dk-2900 Hellerup	Revisionspartnerselskab 7	

### MANAGEMENT'S STATEMENT

Today the Executive Board have discussed and approved the Annual Report of Tesla Motors Denmark ApS for the financial year 1 January - 31 December 2022.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2022 and of the results of the Company's operations for the financial year 1 January - 31 December 2022.

The Management Commentary includes in our opinion a fair presentation of the matters dealt with in the Commentary.

We recommend the Annual Report be approved at the Annual General Meeting.

Copenhagen, 30 March 2023

**Executive Board** 

Stephan William Werkman

Vaibhav Taneja

Kim Gaba Jensen

### INDEPENDENT AUDITOR'S REPORT

### To the Shareholder of Tesla Motors Denmark ApS

#### Opinion

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2022, and of the results of the Company's operations for the financial year 1 January - 31 December 2022 in accordance with the Danish Financial Statements Act.

We have audited the Financial Statements of Tesla Motors Denmark ApS for the financial year 1 January - 31 December 2022, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies ("financial statements").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Statement on Management Commentary

Management is responsible for Management's Review.

Our opinion on the financial statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

### INDEPENDENT AUDITOR'S REPORT

### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in
  preparing the financial statements and, based on the audit evidence obtained, whether a material
  uncertainty exists related to events or conditions that may cast significant doubt on the
  Company's ability to continue as a going concern. If we conclude that a material uncertainty
  exists, we are required to draw attention in our auditor's report to the related disclosures in the
  financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions
  are based on the audit evidence obtained up to the date of our auditor's report. However, future
  events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

### INDEPENDENT AUDITOR'S REPORT

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hellerup, 30 March 2023

PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab CVR no. 33 77 12 37

Bo Schou-Jacobsen State Authorised Public Accountant MNE no. mne28703

### FINANCIAL HIGHLIGHTS

	<b>2022</b> DKK '000	<b>2021</b> DKK '000	<b>2020</b> DKK '000	<b>2019</b> DKK '000	<b>2018</b> DKK '000
Income statement Net revenue Gross profit/loss Operating profit/loss of main activities Financial income and expenses, net Profit/loss for the year before tax Profit/loss for the year	1,588,629 123,097 23,830 -69 23,761 18,866	1,530,659 93,699 22,960 -444 22,516 17,494	1,909,056 84,335 28,635 -274 28,361 20,305	1,172,731 79,628 17,890 -445 17,445 30,361	157,210 55,839 -7,180 -458 -7,638 -7,638
Balance sheet Total assets Equity Invested capital Investment in tangible fixed assets	341,544 129,522 107,154 74,598	416,946 110,656 87,783 19,290	972,314 93,162 58,166 7,033	543,578 72,857 52,903 8,272	106,687 42,495 40,873 37,485
<b>Key ratios</b> Rate of return Solvency ratio	24.4 37.9	31.5 26.5	51.6	38.2 13.4	-9.2 39.8
Return on equity	15.7	17.2	24.5	52.6	-18.8

The ratios follow in all material respects the recommendations of the Danish Finance Society.

The ratios stated in the list of key figures and ratios have been calculated as follows:

Invested capital:

Intangible fixed assets (ex goodwill) + tangible assets + inventories + receivables + other working current assets - trade payables - other provisions - other long and short term working liabilities

Rate of return:

Solvency ratio:

Return on equity:

Profit/loss on ordinary activities x 100 Average invested capital

Equity, at year end x 100 Total equity and liabilities, at year end

Profit/loss after tax x 100 Average equity

#### **Business Overview**

Tesla Motors Denmark ApS (hereinafter 'the Company') is a wholly owned subsidiary of Tesla International B.V., Amsterdam, The Netherlands. The ultimate parent company is Tesla, Inc., Delaware, United States of America which is a public NASDAQ listed company (hereafter the Group', or 'Tesla', or "We").

The Group designs, develops, manufacture, sell and lease high-performance fully electric vehicles and energy generation and storage systems, and offer services related to our sustainable energy products. The Company operates as a limited risk distributor and performs marketing, sales, services, and distribution activities on behalf of Tesla Motors Netherlands B.V.

Currently, the Company sells the Model 3, Model Y, Model S, and Model X which are all highperformance fully electric vehicles. The Company has established its own network of sales and service centers and supercharger stations nationally to accelerate the widespread adoption of electric vehicles.

We emphasize performance, attractive styling and the safety of our users and workforce in the design and manufacture of our products and are continuing to develop full self-driving technology for improved safety. We also strive to lower the cost of ownership for our customers through continuous efforts to reduce manufacturing costs and by offering financial services tailored to our products. Our mission to accelerate the world's transition to sustainable energy, engineering expertise, vertically integrated business model and focus on user experience differentiate us from other companies.

### Development in activities and financial and economic position

The income statement of the Company for 2022 shows a result of DKK 18,866 thousand (2021: 17,494 thousand), and at 31 December 2022 the balance sheet of the Company shows equity of DKK 129,522 thousand (2021: 110,656 thousand).

### Profit/loss for the year compared to expectations

The Company delivered 3,057 cars in 2022 (2021: 3,441 cars) which is made up of Model Y which sold 2,327 cars (2021: 1,503), Model 3 which sold 671 cars (2021: 1,932), and Models S/X which sold 59 cars (2021: 6).

During the year, the Company achieved a net turnover of DKK 1,588,629 thousand (2021: 1,530,659 thousand). This consist of automotive turnover of DKK 1,409,649 thousand (2021: 1,409,903 thousand) and Service and other revenue of DKK 178,980 thousand (2021: 120,755 thousand).

### Significant events after the end of the financial year

No events have occurred after the end of the financial year of material importance for the Company's financial position.

### Knowledge resources

The Training programs knowledge and development activities are managed by the (ultimate) parent company and primarily takes place there. These activities comprise of continues learning and development of staff in order to maintain a high-quality level among the employees.

### Research and development activities

The Company did not engage in research and development activities in 2022 or 2021. These activities are primarily undertaken by Tesla, Inc., the ultimate parent company.

### Future development, risks and uncertainties

The Company's own success remains depended on the overall success of the vehicles at global level. The Group plans to grow its manufacturing capacity, which includes ramping all production vehicles to their installed production capacities as well as increasing production rate, efficiency and capacity at our current factories.

The rate of growth will depend on the ramp at our factories, as well as our ability to add to our available sources of battery cell supply by manufacturing our own cells that we are developing to have high-volume output, lower capital and production costs and longer range. Our goals are to improve vehicle performance, decrease production costs and increase affordability.

For 2023, the Company expects profit before tax to increase between 60% and 80%.

### Market risk and currency risk

The Company is operating in Denmark and therefore it's currency risk mainly pertains to the currency positions and future transactions in Danish kroner.

### Credit risk

The Company has no significant credit risk. Sales are made to customers who meet the Company's credit rating. Goods and services are sold subject to payment periods ranging from 0 to 14 days.

### Liquidity risk

The Company is included in the Group Cash Pool managed by Tesla Motors Netherlands B.V. for its access to liquidity. The Group bank accounts are placed with high credit quality financial institutions.

### Risks associated with the company's operations and management of these risks

The Company defines risk management as a process to identify, assess and manage risk in order to minimize the negative effects that would prevent the Company from achieving its goals, namely to create value for Tesla, Inc.

The significant risks of the Company are dependent on the risks of Tesla, Inc. and can be set out as follows:

## We may experience delays in launching and ramping the production of our products and features, or we may be unable to control our manufacturing costs.

We have previously experienced and may in the future experience launch and production ramp delays for new products and features. For example, we encountered unanticipated supplier issues that led to delays during the initial ramp of our first Model X and experienced challenges with a supplier and with ramping full automation for certain of our initial Model 3 manufacturing processes. In addition, we may introduce in the future new or unique manufacturing processes and design features for our products. There is no guarantee that we will be able to successfully and timely introduce and scale such processes or features.

In particular, our future business depends in large part on increasing the production of mass-market vehicles including Model 3 and Model Y. In order to be successful, we will need to implement, maintain and ramp efficient and cost-effective manufacturing capabilities, processes and supply chains and achieve the design tolerances, high quality and output rates we have planned at our manufacturing facilities in California, Nevada, Texas, China, Germany and any future sites. We will also need to hire, train and compensate skilled employees to operate these facilities. Bottlenecks and other unexpected challenges such as those we experienced in the past may arise during our production ramps, and we must address them promptly while continuing to improve manufacturing processes and reducing costs. If we are not successful in achieving these goals, we could face delays in establishing and/or sustaining our Model 3 and Model Y ramps or be unable to meet our related cost and profitability targets.

Any delay or other complication in ramping the production of our current products or the development, manufacture, launch and production ramp of our future products, features and services, or in doing so cost-effectively and with high quality, may harm our brand, business, prospects, financial condition and operating results.

#### Future development, risks and uncertainties (continued)

Our suppliers may fail to deliver components according to schedules, prices, quality and volumes that are acceptable to us, or we may be unable to manage these components effectively.

Our products contain thousands of parts purchased globally from hundreds of suppliers, including single-source direct suppliers, which exposes us to multiple potential sources of component shortages. Unexpected changes in business conditions, materials pricing, including inflation of raw material costs, labor issues, wars, trade policies, natural disasters, health epidemics such as the global COVID-19 pandemic, trade and shipping disruptions, port congestions and other factors beyond our or our suppliers' control could also affect these suppliers' ability to deliver components to us or to remain solvent and operational. For example, a global shortage of semiconductors has been reported since early 2021 and has caused challenges in the manufacturing industry and impacted our supply chain and production. In addition, a spike in COVID-19 cases in Shanghai in early 2022 led to temporary manufacturing shutdowns of certain of our suppliers. We have used alternative parts and programmed software to mitigate certain challenges caused by these shortages, but there is no guarantee we may be able to continually do so as we scale production to meet our growth targets.

Additionally, if our suppliers do not accurately forecast and effectively allocate production or if they are not willing to allocate sufficient production to us, it may reduce our access to components and require us to search for new suppliers. The unavailability of any component or supplier could result in production delays, idle manufacturing facilities, product design changes and loss of access to important technology and tools for producing and supporting our products, as well as impact our capacity expansion and our ability to fulfill our obligations under customer contracts. Moreover, significant increases in our production, such as for Model 3 and Model Y, or product design changes by us have required and may in the future require us to procure additional components in a short amount of time. We have faced in the past, and may face suppliers who are unwilling or unable to sustainably meet our timelines or our cost, quality and volume needs, or to do so may cost us more, which may require us to replace them with other sources.

Finally, we have limited vehicle manufacturing experience outside of the Fremont Factory and Gigafactory Shanghai and we may experience issues increasing the level of localized procurement at Gigafactory Berlin-Brandenburg and Gigafactory Texas. While we believe that we will be able to secure additional or alternate sources or develop our own replacements for most of our components, there is no assurance that we will be able to do so quickly or at all. Additionally, we may be unsuccessful in our continuous efforts to negotiate with existing suppliers to obtain cost reductions and avoid unfavorable changes to terms, source less expensive suppliers for certain parts and redesign certain parts to make them less expensive to produce, especially in light of the increases in materials pricing. Any of these occurrences may harm our business, prospects, financial condition and operating results.

As the scale of our vehicle production increases, we will also need to accurately forecast, purchase, warehouse and transport components at high volumes to our manufacturing facilities and servicing locations internationally. If we are unable to accurately match the timing and quantities of component purchases to our actual needs or successfully implement automation, inventory management and other systems to accommodate the increased complexity in our supply chain and parts management, we may incur unexpected production disruption, storage, transportation and write-off costs, which may harm our business and operating results.

### We may be unable to grow our global product sales, delivery and installation capabilities and our servicing and vehicle charging networks, or we may be unable to accurately project and effectively manage our growth.

Our success will depend on our ability to continue to expand our sales capabilities. We are targeting with Model 3 and Model Y a global mass demographic with a broad range of potential customers, in which we have relatively limited experience projecting demand and pricing our products. We currently produce numerous international variants at a limited number of factories, and if our specific demand expectations for these variants prove inaccurate, we may not be able to timely generate deliveries matched to the vehicles that we produce in the same timeframe or that are commensurate with the size of our operations in a given region. Likewise, as we develop and grow our energy products and services worldwide, our success will depend on our ability to correctly forecast demand in various markets.

### Future development, risks and uncertainties (continued)

Because we do not have independent dealer networks, we are responsible for delivering all of our vehicles to our customers. As our production volumes continue to grow, we have faced in the past, and may face challenges with deliveries at increasing volumes, particularly in international markets requiring significant transit times.

We have also deployed a number of delivery models, such as deliveries to customers' homes and workplaces and touchless deliveries, but there is no guarantee that such models will be scalable or be accepted globally. Likewise, as we ramp our energy products, we are working to substantially increase our production and installation capabilities. If we experience production delays or inaccurately forecast demand, our business, financial condition and operating results may be harmed.

Moreover, because of our unique expertise with our vehicles, we recommend that our vehicles be serviced by us or by certain authorized professionals. If we experience delays in adding servicing capacity or servicing our vehicles efficiently, or experience unforeseen issues with the reliability of our vehicles, particularly higher-volume additions to our fleet such as Model 3 and Model Y, it could overburden our servicing capabilities and parts inventory. Similarly, the increasing number of Tesla vehicles also requires us to continue to rapidly increase the number of our Supercharger stations and connectors throughout the world.

There is no assurance that we will be able to ramp our business to meet our sales, delivery, installation, servicing and vehicle charging targets globally, that our projections on which such targets are based will prove accurate or that the pace of growth or coverage of our customer infrastructure network will meet customer expectations. These plans require significant cash investments and management resources and there is no guarantee that they will generate additional sales or installations of our products, or that we will be able to avoid cost overruns or be able to hire additional personnel to support them. As we expand, we will also need to ensure our compliance with regulatory requirements in various jurisdictions applicable to the sale, installation and servicing of our products, the sale or dispatch of electricity related to our energy products and the operation of Superchargers. If we fail to manage our growth effectively, it may harm our brand, business, prospects, financial condition and operating results.

# Our future growth and success are dependent upon consumers' demand for electric vehicles and specifically our vehicles in an automotive industry that is generally competitive, cyclical and volatile.

Though we continue to see increased interest and adoption of electric vehicles, if the market for electric vehicles in general and Tesla vehicles in particular does not develop as we expect, develops more slowly than we expect, or if demand for our vehicles decreases in our markets or our vehicles compete with each other, our business, prospects, financial condition and operating results may be harmed.

- In addition, electric vehicles still constitute a small percentage of overall vehicle sales. As a result, the market for our vehicles could be negatively affected by numerous factors, such as:
- perceptions about electric vehicle features, quality, safety, performance and cost;
- perceptions about the limited range over which electric vehicles may be driven on a single battery charge, and access to charging facilities;
- competition, including from other types of alternative fuel vehicles, plug-in hybrid electric vehicles and high fuel-economy internal combustion engine vehicles;
- volatility in the cost of oil, gasoline and energy, such as wide fluctuations in crude oil prices during 2020;
- government regulations and economic incentives and conditions; and
- concerns about our future viability.

Finally, the target demographics for our vehicles, particularly Model 3 and Model Y, are highly competitive. Sales of vehicles in the automotive industry tend to be cyclical in many markets, which may expose us to further volatility.

Future development, risks and uncertainties (continued)

Our information technology systems or data, or those of our service providers or customers or users could be subject to cyber- attacks or other security incidents, which could result in data breaches, intellectual property theft, claims, litigation, regulatory investigations, significant liability, reputational damage and other adverse consequences.

We continue to expand our information technology systems as our operations grow, such as product data management, procurement, inventory management, production planning and execution, sales, service and logistics, dealer management, financial, tax and regulatory compliance systems. This includes the implementation of new internally developed systems and the deployment of such systems in the U.S. and abroad. While, we maintain information technology measures designed to protect us against intellectual property theft, data breaches, sabotage and other external or internal cyber-attacks or misappropriation, our systems and those of our service providers are potentially vulnerable to malware, ransomware, viruses, denial-of- service attacks, phishing attacks, social engineering, computer hacking, unauthorized access, exploitation of bugs, defects and vulnerabilities, breakdowns, damage, interruptions, system malfunctions, power outages, terrorism, acts of vandalism, security breaches, security incidents, inadvertent or intentional actions by employees or other third parties, and other cyber-attacks.

To the extent any security incident results in unauthorized access or damage to or acquisition, use, corruption, loss, destruction, alteration or dissemination of our data, including intellectual property and personal information, or our products or vehicles, or for it to be believed or reported that any of these occurred, it could disrupt our business, harm our reputation, compel us to comply with applicable data breach notification laws, subject us to time consuming, distracting and expensive litigation, regulatory investigation and oversight, mandatory corrective action, require us to verify the correctness of database contents, or otherwise subject us to liability under laws, regulations and contractual obligations, including those that protect the privacy and security of personal information. This could result in increased costs to us and result in significant legal and financial exposure and/or reputational harm.

We also rely on service providers, and similar incidents relating to their information technology systems could also have a material adverse effect on our business. There have been and may continue to be significant supply chain attacks. Our service providers, including our workforce management software provider, have been subject to ransomware and other security incidents, and we cannot guarantee that our or our service providers' systems have not been breached or that they do not contain exploitable defects, bugs, or vulnerabilities that could result in a security incident, or other disruption to, our or our service providers' systems. Our ability to monitor our service providers' security measures is limited, and, in any event, malicious third parties may be able to circumvent those security measures.

Further, the implementation, maintenance, segregation and improvement of these systems require significant management time, support and cost, and there are inherent risks associated with developing, improving and expanding our core systems as well as implementing new systems and updating current systems, including disruptions to the related areas of business operation. These risks may affect our ability to manage our data and inventory, procure parts or supplies or manufacture, sell, deliver and service products, adequately protect our intellectual property or achieve and maintain compliance with, or realize available benefits under, tax laws and other applicable regulations.

Moreover, if we do not successfully implement, maintain or expand these systems as planned, our operations may be disrupted, our ability to accurately and/or timely report our financial results could be impaired and deficiencies may arise in our internal control over financial reporting, which may impact our ability to certify our financial results. Moreover, our proprietary information, including intellectual property and personal information, could be compromised or misappropriated and our reputation may be adversely affected. If these systems or their functionality do not operate as we expect them to, we may be required to expend significant resources to make corrections or find

Future development, risks and uncertainties (continued) alternative sources for performing these functions.

#### Corporate social responsibility (CSR) report

Through our principal activities, the Company contributes to Tesla's goal to accelerate the world's transition to sustainable energy.

We adhere to Tesla Corporate guidelines which provides a framework within which the Company's directors, management and employees effectively pursue Tesla's objectives for the benefit of all stockholders. Tesla's Code of Business Conduct, Ethics and Corporate Governance Guidelines are available on Tesla's website at: http://ir.tesla.com/corporate-governance/highlights. We comply with local, national, and international laws and regulations as well as the spirit thereof and we conduct our business operations with honesty and integrity.

Furthermore, Tesla's Code of Business Conduct organizes the basic attitudes necessary for people working at the Company and in society by providing a description of basic conducts. We respect our stakeholders and aim to establish a long-term mutually beneficial relationship based on mutual trust with our business partners.

The Company does not produce locally, but sources from a world-wide supply chain. In terms of supply chain, our products use thousands of purchased parts, which we source globally from hundreds of suppliers. We are committed to only sourcing responsibly produced materials. We comply with Tesla Corporate Supplier Code of Conduct, as well as the Corporate Human Rights and Conflict Minerals policy that outline Tesla's expectations to all suppliers and partners that work with us. All our contracts require suppliers to adhere to our human rights policy and environmental and safety requirements. Tesla is committed to making working conditions in Tesla's supply chain safe and humane, ensuring that workers are treated with respect and dignity, and that manufacturing processes are environmentally responsible.

Tesla's direct suppliers are required to adhere to the responsible sourcing principles of our Supplier Code of Conduct. The Code is the foundation for ensuring social and environmental responsibility and ethical conduct throughout our supply chain, no matter what industry, region, or materials. Tesla continues to identify and do business with organizations that conduct their business with principles that are consistent with the Code. Additionally, they are required to register and complete the domestic and international material compliance requirements in the International Material Data System ("IMDS") to meet European Union and other international material and environmental related regulations. This requirement is mandatory for all suppliers who deliver products or raw materials to us as part of our production process. Supplier-provided data collected via the IMDS process is the starting point for our conflict minerals due diligence efforts. In addition to the material requirements above, we also require direct suppliers to fully disclose material sourcing of certain materials as specified in supply chain purchasing contracts.

### Employee health & safety

The health and safety of our employees is regularly monitored. Incidents at work, especially in service center is our largest risk. At our service centers and remote sites, we improve physical security by educating individuals with the basic security requirements for their building, to allow them to present the issues to their site manager for resolution and be able to escalate larger issues to the security team for support. Regular audits take place and improvements are continuous.

In 2022, our commitment to maintaining a safe workplace in Denmark was further reinforced with the introduction of the MyEHS incident management system. This new system has enabled our employees to report incidents and near-misses with greater ease and efficiency, leading to an increase in the number of reported incidents with minor to moderate injuries. In 2022, the Company recorded 7 near miss cases and 23 injuries and illness cases. We believe that the reporting in 2022 is a positive trend, as it demonstrates a more thorough and diligent reporting culture, enabled by the MyEHS system. We remain committed to continuously evaluating and improving our health and safety practices, and the MyEHS system has been a valuable addition to our program, helping us to identify areas for improvement.

### Corporate social responsibility (CSR) report (continued)

We are confident that the MyEHS system will continue to support us in maintaining a strong safety culture throughout our organization, ensuring the well-being of our employees.

### Pollution prevention and control

The Company complies with all local and national laws and regulations. Through the whole life cycle of selecting, designing, constructing, operating and maintenance of our facilities and service centers, environmental specialists are part of the process to make sure all environmental requirements from external authorities as well as Tesla's internal requirements are met. Periodic auditing and follow-up are part of every step in this process.

### Environmental impact from energy use

The Company's main energy use is to operate its network of Superchargers throughout the country. Our Supercharger electricity consumption in Denmark is 100% renewable energy.

To create an entire sustainable energy ecosystem, Tesla manufactures a unique set of energy products, enabling homeowners, businesses, and utilities to manage renewable energy generation, storage, and consumption. Empowering the individual as their own utility, homeowners can adopt solar panels or solar roof to power their home using the sun, and store excess energy in powerwall, which makes electricity available during peak energy use periods or a power outage. Meanwhile, utilities and businesses can use Powerpack - a scalable energy storage system that provides greater control, efficiency, and reliability across the electric grid.

With these products, we can live on electricity generated from the most sustainable energy source: the sun. As deployment continues to accelerate, we can scale the adoption of renewable energy, costeffectively modernize our aging infrastructure, and improve the resilience of our electric grid to benefit everyone. We're doing this because the faster the world stops relying on fossil fuels and moves towards a zero-emission future, the better.

### Direct and indirect atmospheric emissions

There are minimal direct and indirect atmospheric emissions. In comparison to petrol-fueled cars, our cars do not produce any noise, nor do they emit any harmful gas emissions. In our carwash stations, biodegradable detergents are used, and run-off water is being pre-treated before sending it to the sewer system.

### Use and protection of natural resources

An important distinction between lithium-ion batteries and fossil fuels as an energy source is that none of the materials in a lithium-ion battery are ever consumed during its lifetime. Petroleum as a fuel is pumped out of the ground, chemically converted, and then burned - releasing harmful gas emissions into the atmosphere and never covered again. On the other hand, battery materials are refined and put into a cell, and at the end of their life, all materials remain. When a battery is no longer producing enough energy for its purpose, it can be broken apart and the important mineral components can be extracted through targeted chemical recovery process. These minerals can then be refined and used again for making new batteries.

### Waste management

Waste management at Tesla plays an important part in all of our day to day operations and it is our mission to continually assess the way in which we manage our waste streams. Part of what we do is ensure that we reduce the volume of waste generated and dispose of all waste items in the most sustainable and economical way according to local standards

We have established a remanufacturing facility in Tilburg, the Netherlands, where batteries and driveunits are refurbished to minimize the need for new materials and optimize our waste value stream.

#### Corporate social responsibility (CSR) report (continued) Conflict Minerals Disclosure

Ensuring Supplier Compliance Tesla is committed to sourcing responsibly and considers mining activities that fuel conflict as unacceptable. Pursuant to Tesla's human rights and conflict minerals policy, Tesla's suppliers are expected to use reasonable efforts to ensure that parts and products supplied to Tesla are "DRC conflict free", meaning that such conflict minerals do not benefit armed groups in the Democratic Republic of the Congo. "Conflict free" means such parts and supplies do not contain metals derived from "conflict minerals," which are defined as:

i. columbite-tantalite (tantalum);

ii. cassiterite (tin);

iii. gold;

iv. wolframite (tungsten); and

v. any derivatives of the above.

The goal of this policy is to ensure that Tesla's products do not directly or indirectly finance or benefit armed groups through mining or mineral trading in the DRC or any adjoining countries. Tesla requires its suppliers to establish policies, due diligence frameworks, and management systems consistent with the OECD Due Diligence Guidance for Responsible Supply Chains of Minerals from Conflict-Affected and High-Risk Areas ("OECD Guidance"). Tesla expects its suppliers to stay up to date with and to use validated conflict-free smelters and refiners assessed by the Responsible Mineral Initiative ("RMI") and similar organizations. Tesla requires all of our battery cell suppliers and sub-suppliers to conduct annual third-party audits in accordance with the latest edition of OECD Guidelines and the commitments adopted by the RMI in their Cobalt Refiner Supply Chain Due Diligence Standard. Following results from conducted audits, we engage with our suppliers to implement audit recommendations as part of a process of continuous improvement of our supply chain. The Dodd-Frank Act is similar to the EU Regulation on OTC Derivatives, CCPs and Trade Repositories (EMIR). For more information regarding Tesla's Human Rights and Conflict Minerals Policy. visit http://www.tesla.com/about/legal. Tesla's Conflicts Mineral Policy also includes a grievance mechanism where concerned parties may contact Tesla's Executive Board and provide comments about Conflict Minerals and other sourcing matters.

### Risks related include fiduciary risks (e.g. risk of theft) and favouritism (e.g. with suppliers).

Management takes leadership in fostering a corporate culture and implementing our policies that promote ethical behavior. To reduce potential risks and to ensure full compliance with all anticorruption and bribery laws and regulations, Tesla has established internal controls and accounting practices. Furthermore, employees are expected to report genuine facts, concerns or suspicions they would become aware of regarding corruption, bribery, and violations of our policies at the earliest possible stage to their superiors or through an established whistle blowing process. All new employees in 2022 similar to 2021 receive the Code of Business Conduct and Ethics and the Worldwide Bribery and Anti-Competition Policy. This is required to be signed by all new employees. Furthermore, current 2022 employees are required to take the Anti-Corruption and Anti-Bribery Training.

Our corporate Code of Business Conduct states that we do not tolerate bribery of or by any business partner, government agency or public authority and maintain honest and fair relationships with government agencies and public authorities. Our employees are expected to adhere to the corporate Code of Business Conduct and Ethics. Furthermore, the Company has adopted a Worldwide Bribery and Anti-Corruption Policy to provide further guidance to employees. Both policies are mandatory for new employees to acknowledge (by confirmation of compliance) during their onboarding process.

The Tesla Code of Business Conduct and Ethics also cover areas such as insider trading, competition and fair dealing, conflict of interests, gifts and donations, money laundering and suspicious activities among others. The Compliance department of Tesla monitor the compliance to the Code of Business Conduct and Ethics and the Worldwide Bribery and Anti-Competition Policy across all Tesla subsidiaries including Tesla Denmark ApS.

### Target figures and policy for the underrepresented gender

In 2022, Tesla Denmark employed 180 individuals, a significant increase from the previous year's headcount of 121. The Executive Board of the company is currently comprised of three individuals, all of whom are male. While we recognize that the gender representation at the Board level is currently imbalanced, we are committed to addressing this issue through our recruitment efforts. Our ambition is to prioritize the recruitment of women when filling executive positions, with the goal of achieving a 33% female representation on the Board by 2023. This target was established in 2020, and as of the end of 2022, there have been no changes to the Board's composition. We remain dedicated to promoting gender diversity and inclusivity within our leadership team and throughout the company.

Women are historically underrepresented in the tech and automotive industries, and we recognize that we have work to do in this area. We are committed to working alongside other companies to help broaden the range of opportunities for women throughout these industries. Since mid-2022 we decreased our overall hiring efforts and as such have not organized any recruitment or other events. Although no special efforts has been taken to support or improve our underrepresented gender, we continue to build an inclusive culture that supports their development and retention.

#### Policy on Data Ethics

As part of Tesla's privacy and data ethics program and in line with Tesla's Code of Business Ethics, Tesla has set some basic principles for the ethical handling of data:

### Do the right thing with data

Responsible data handling is a prerequisite for innovation. We maintain data by handling data as customers expect, keeping it accurate and complete, and properly destroying it when it is no longer needed. This improves our products, earns, and keeps our customers' trust, and differentiates us in the market.

### Transparent in our data practices

We are forthright about the data (including personal data) we collect and how we're using and sharing it. We do what we say.

#### Give customers choice

We give users clear choices about their privacy and controls that are easy to use so that they can manage their data.

### Embed privacy from start to finish

Privacy is an important component for building world-class products and services, from idea to launch, and beyond. Performing privacy reviews on new or revised products, technologies (including artificial intelligence) and services ensures they fulfill users' expectations as well as our internal privacy and data ethics standards.

### Safeguard data

We provide reasonable and appropriate safeguards to prevent loss, and unauthorized use or disclosure, of data, including personal data.

### Accountability

Tesla is committed to instilling customer trust in our data practices for all Tesla products. To further that commitment, Tesla employees are asked to follow internal procedures, e.g., laid out for privacy reviews or for data privacy incidents. Additionally, to ensure that employees know and understand their responsibilities under Tesla's privacy and data ethics program, Tesla has put in place a number of trainings and resources tackling the lawful, secure and ethical handling of data (including personal data, but also other types of confidential data).

### **INCOME STATEMENT 1 JANUARY - 31 DECEMBER**

	Note	<b>2022</b> DKK '000	<b>2021</b> DKK '000
NET REVENUE	1	1,588,629	1,530,659
Cost of sales Other operating income Other external expenses	2, 3	-1,380,956 315 -84,891	-1,392,019 74 -45,015
GROSS PROFIT/LOSS		123,097	93,699
Staff costs Depreciation, amortisation and impairment	4	-87,237 -12,030	-62,828 -7,911
OPERATING PROFIT		23,830	22,960
Other financial expenses	5	-69	-444
PROFIT BEFORE TAX		23,761	22,516
Tax on profit/loss for the year	6	-4,895	-5,022
PROFIT FOR THE YEAR	7	18,866	17,494

### BALANCE SHEET AT 31 DECEMBER

ASSETS	Note	<b>2022</b> DKK '000	<b>2021</b> DKK '000
Land and buildings Plant, machinery, tools and equipment Leasehold improvements Tangible fixed assets in progress and prepayment <b>Property, plant and equipment</b>	8	2,107 46,314 38,072 16,627 <b>103,120</b>	2,124 22,036 15,124 2,327 <b>41,611</b>
Rent and other deposits Financial non-current assets	9	2,884 <b>2,884</b>	2,884 <b>2,884</b>
NON-CURRENT ASSETS		106,004	44,495
Goods for resale		59,659 <b>59,659</b>	73,674 <b>73,674</b>
Trade receivables Receivables from group enterprises. Deferred tax assets Other receivables. Prepayments <b>Receivables</b>	10 11	37,343 107,554 19,484 9,019 2,481 <b>175,881</b>	57,445 213,834 19,989 4,395 3,114 <b>298,777</b>
CURRENT ASSETS		235,540	372,451
ASSETS		341,544	416,946

### BALANCE SHEET AT 31 DECEMBER

EQUITY AND LIABILITIES	Note	<b>2022</b> DKK '000	<b>2021</b> DKK '000
Share capital Retained profit		125 129,397	125 110,531
EQUITY		129,522	110,656
Deferred income Non-current liabilities	12	72,206 <b>72,206</b>	59,820 <b>59,820</b>
Prepayments received from customers Trade payables Payables to group enterprises Corporation tax Other liabilities Deferred income <b>Current liabilities.</b> LIABILITIES. EQUITY AND LIABILITIES.	13 14	15,401 35,861 6,012 1,614 68,715 12,213 139,816 212,022 341,544	15,207 24,658 63,338 3,269 124,480 15,518 246,470 306,290 416,946
Contingencies etc.	15		
Assets pledged as security	16		
Related parties	17		
Stock option plan	18		
Fee to statutory auditor	3		
Consolidated Financial Statements	19		

### EQUITY

	Share capital	Retained earnings	Total
Equity at 1 January 2022	125	110,531	110,656
Proposed distribution of profit, Note 7		18,866	18,866
Equity at 31 December 2022	125	129,397	129,522

	<b>2022</b> DKK '000	<b>2021</b> DKK '000	Note
Net revenue Segment details (geography)			1
Denmark Europe (excl. Denmark)	1,500,370 88,259	1,466,789 63,870	
Segment details (activities)	1,588,629	1,530,659	
Automotive Service and Other	1,409,649 178,980	1,409,903 120,756	
	1,588,629	1,530,659	
<b>Other external expenses</b> Other external expenses of 84,891 (2021: 45,015) thousand in 20 expenses, selling and distribution expenses and other expenses.	22 relates to p	roperty rental	2
Fee to statutory auditor Total fees:			3
PWC	280	265	
	280	265	
Specification of fees:			
Statutory audit	280	265	
	280	265	
<b>Staff costs</b> Average number of employees	180	136	4
Wages and salaries Pensions Other staff costs	79,456 7,539 242	58,459 4,320 47	
	87,237	62,826	
The executive board does not receive any remuneration for their	work performe	d.	
			-
Other financial expenses Other financial expenses	69	444	5
	69	444	

	<b>2022</b> DKK '000	<b>2021</b> DKK '000	Note
Tax on profit/loss for the year Calculated tax on taxable income of the year Adjustment of tax in previous years Adjustment of deferred tax	4,390 0 505	4,087 92 843	6
	4,895	5,022	
Proposed distribution of profit Retained earnings	18,866	17,494	7
	18,866	17,494	

### Property, plant and equipment

	Land and buildings	Plant, machinery, tools and equipment
Cost at 1 January 2022	2,133	41,824
Transferred	0	11,115
Additions	0	23,325
Disposals	0	-4,844
Cost at 31 December 2022	2,133	71,420
Depreciation and impairment losses at 1 January 2022	9	19,788
Reversal of depreciation of assets disposed of	0	-3,787
Depreciation for the year	17	9,105
Depreciation and impairment losses at 31 December 2022	26	25,106
Carrying amount at 31 December 2022	2,107	46,314

		Tangible fixed assets in progress and prepayment
Cost at 1 January 2022 Transferred Additions Cost at 31 December 2022.	57,568 12,220 13,637 <b>83,425</b>	2,327 -23,335 37,635 <b>16,627</b>
Depreciation and impairment losses at 1 January 2022 Depreciation for the year Depreciation and impairment losses at 31 December 2022	42,444 2,909 <b>45,353</b>	
Carrying amount at 31 December 2022	38,072	16,627

Financial non-current assets	Rent and other deposits
Cost at 1 January 2022 Cost at 31 December 2022	2,884 <b>2,884</b>
Carrying amount at 31 December 2022	2,884

	2022	2021	
	DKK '000	DKK '000	
Receivables from group enterprises			10
Cash pool receivables	107,543	213,812	
Trade receivables	11	22	
	107,554	213,834	

### Deferred tax assets

Provision for deferred tax comprises deferred tax on tangible fixed assets, deferred income from contracts and other accruals under liabilities.

	<b>2022</b> DKK '000	<b>2021</b> DKK '000
Deferred tax specified: Fixed assets Deferred income from contracts Other accruals	592 17,987 905	3,737 15,538 714
	19,484	19,989
Deferred tax, beginning of year Deferred tax of the year, income statement	19,989 -505	20,832 -843
Provision for deferred tax 31 December 2022	19,484	19,989
It is recognized as follows: Deferred tax (assets)	19,484	19,989
	19,484	19,989

The Company's deferred tax assets are recognized in the balance sheet with 19,484 thousand. The tax asset solely relates to differences between tax legislation and accounting principles. The tax asset is recognized on the basis of expectations of positive tax surpluses over the next 2-3 years. The assessments are based on the Company's budget for the following 2-3 years. The budget statements have been prepared in accordance with the Company's normal budget procedure.

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### Long-term liabilities

	31/12 2022 total liabilities		Debt outstanding after 5 years to		
Deferred income	84,419	12,213	23,310	75,338	
	84,419	12,213	23,310	75,338	

### Other liabilities

Other liabilities consist of VAT, vehicle registration fee, salaries related payable etc.

### **Deferred** income

Deferred income recognised as liabilities consists of payments received regarding revenue in subsequent years.

### Contingencies etc.

### **Contingent liabilities**

At the balance sheet date, the Company has operational lease commitments concerning future rent in the amount of DKK ('000) 12,099 for the financial year 2022 and DKK ('000) 76,256 for the financial years thereafter, respectively.

### Assets pledged as security

None as per 31.12.2022 or 31.12.2021.

### Note

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**Related parties** The Company's related parties include:

### Controlling interest

Tesla International B.V. Burgemeester Stramanweg 122 1101 Amsterdam Zuid-Oost Netherlands

Ultimate parent Tesla, Inc. 13101 Harold Green Road, Austin, Texas, United States.

### Other related parties having performed transactions with the Company

The Company's related parties having a significant influence comprise parent companies and associates as well as the companies' Board of Executives and executive officers and their relatives. Related parties include also companies in which the above mentioned group of persons has material interests.

### Transactions with related parties

The Company did not carry out any transactions that were not concluded on market conditions. According to section 98c, subsection 7 of the Danish Financial Statements Act information is given only on transactions that were not performed on common market conditions.

### Stock option plan

The ultimate parent company, Tesla, Inc., USA adopted an Equity Incentive Plan. Tesla, Inc. uses the fair value method of accounting for the stock options and restricted stock units ("RSUs") granted to employees to measure the cost of employee services received in exchange for the stock-based awards. The fair value of stock option awards with only service and/or performance conditions is estimated on the grant or offering date using the Black-Scholes option-pricing model. The Black-Scholes option-pricing model requires inputs such as the risk-free interest rate, expected term and expected volatility. These inputs are subjective and generally require significant judgment. The fair value of RSUs is measured on the grant date based on the closing fair market value of our common stock. The resulting cost is recognized over the period during which an employee is required to provide service in exchange for the awards, usually the vesting period, which is generally four years for stock options and RSUs. The Stock-based compensation expense is recognised by the parent company, Tesla Inc. and not recharged to the Company

### **Consolidated Financial Statements**

The Company's primary parent, Tesla International B.V., Netherlands, does not prepare consolidated financial statements. The Company's ultimate parent, which prepares consolidated financial statements into which the Company is incorporated as a subsidiary, is:

Tesla, Inc. 13101 Harold Green Road, Austin, Texas, United States.

The consolidated financial statement can be obtained at the following address: www.ir.tesla.com

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The Annual Report of Tesla Motors Denmark ApS for 2022 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class C, large-size enterprises.

The Annual Report is prepared consistently with the accounting principles applied last year.

### **Recognition and measurement**

Revenues are recognized in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortized cost are recognized.

Moreover, all expenses incurred to achieve the earnings for the year are recognized in the income statement, including depreciation, amortization, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognized in the income statement.

Assets are recognized in the balance sheet when it is probable that future economic benefits will flow to the Company and the value of the asset can be measured reliably.

Liabilities are recognized in the balance sheet when it is probable that future economic benefits will flow from the Company and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Danish kroner is used as the measurement currency. All other currencies are regarded as foreign currencies.

### **INCOME STATEMENT**

### Net revenue

Net revenue from sale of merchandise and finished goods is recognised in the Income Statement. Net revenue is recognised exclusive of VAT, duties and less discounts related to the sale.

Automotive sales revenue includes revenues related to deliveries of new vehicles, and specific other features and services that meet the definition of a performance obligation, including access to our Supercharger network, internet connectivity, Autopilot, full self-driving and over-the-air software updates. We recognize revenue on automotive sales upon delivery to the customer, which is when the control of a vehicle transfers. Payments are typically received at the point control transfers or in accordance with payment terms customary to the business. Other features and services such as access to our Supercharger network, internet connectivity and over-the-air software updates are provisioned upon control transfer of a vehicle and recognized over time on a straight-line basis as we have a stand-ready obligation to deliver such services to the customer. We recognize revenue related to these other features and services over the performance period, which is generally the expected ownership life of the vehicle or the eight-year life of the vehicle. Revenue related to Autopilot and full self-driving features is recognized when functionality is delivered to the customer. For our obligations related to automotive sales, we estimate standalone selling price by considering costs used to develop and deliver the service, third-party pricing of similar options and other information that may be available.

At the time of revenue recognition, we reduce the transaction price and record a reserve against revenue for estimated variable consideration related to future product returns. Such estimates are based on historical experience and are immaterial in all periods presented. In addition, any fees that are paid or payable by us to a customer's lender when we arrange the financing are recognized as an offset against automotive sales revenue. Costs to obtain a contract mainly relate to commissions paid to our sales personnel for the sale of vehicles. Commissions are not paid on other obligations such as access to our Supercharger network, internet connectivity, Autopilot, full self-driving and over-the-air software updates. As our contract costs related to automotive sales are typically fulfilled within one year, the costs to obtain a contract are expensed as incurred. Amounts billed to customers related to shipping and handling are classified as automotive revenue, and we have elected to recognize the cost for freight and shipping when control over vehicles, parts, or accessories have transferred to the customer as an expense in cost of revenues. Our policy is to exclude taxes collected from a customer from the transaction price of automotive contracts.

### Segment information on revenue

Information on business segments and geographical segments is based on the Company's risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments. The Company has no significant markets besides the Danish market. The Company's revenue is therefore not broken down by geographical segment. The Company considers Automotive and Service and other as its two business segments.

### Other operating expenses

Other operating expenses include items of a secondary nature in relation to the enterprises' principal activities, including loss from sale of intangible and tangible fixed assets.

#### Cost of sales

Cost of sales comprise costs incurred to achieve the net revenue for the year, including direct and indirect costs of raw materials and consumables.

#### Other external expenses

Other external expenses include cost of sales, advertising, administration, buildings, bad debts, operational lease expenses, etc.

#### Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the Company's employees. Repayments from public authorities are deducted from staff costs.

#### Financial income and expenses

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realised and unrealised gains and losses arising from investments in financial assets, debt and transactions in foreign currencies, amortisation of financial assets and liabilities as well as charges and allowances under the tax-on-account scheme etc. Financial income and expenses are recognised in the income statement by the amounts that relate to the financial year.

#### Tax

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the income statement by the portion that may be attributed to the profit for the year, and is recognised directly in the equity by the portion that may be attributed to entries directly to the equity.

### BALANCE SHEET

#### Tangible fixed assets

Land and buildings, production plant and machinery, other plant, fixtures and equipment are measured at cost less accumulated depreciation and impairment losses. Land is not depreciated.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

	Useful life	Residual value
Land and buildings	50 years	100 %
Other plant, fixtures and equipment	3-12 years	0 %
Leasehold improvements Sales/Service/Delivery	8 years	0 %
Leasehold improvements Supercharger sites	12 years	0 %

Profit or loss on disposal of tangible fixed assets is stated as the difference between the sales price less selling costs and the carrying amount at the time of sale. Profit or loss is recognised in the income statement as other operating income or other operating expenses.

Useful life and residual values are reassessed annually.

### Financial non-current assets

Deposits include rental deposits which are recognised and measured at amortised cost. Deposits are not depreciated.

### Impairment of fixed assets

The carrying amount of tangible assets together with fixed assets, which are not measured at fair value, are valued on an annual basis for indications of impairment other than that reflected by amortisation and depreciation.

In the event of impairment indications, an impairment test is made for each asset or group of assets, respectively. If the net realisable value is lower than the carrying amount, the assets are written down to the lower value.

The recoverable amount is calculated at the higher of net selling price and capital value. The capital value is determined as the fair value of the expected net cash flows from the use of the asset or group of assets and the expected net cash flows from sale of the asset or group of assets after the end of its useful life.

### Inventories

Inventories are measured at cost using the FIFO-principle. If the net realisable value is lower than cost, the inventories are written down to the lower value.

The cost of finished goods and goods for resale are calculated at acquisition price with addition of transportation and similar costs.

The net realisable value of inventories is stated at sales price less completion costs and costs incurred to execute the sale and is determined with due regard to marketability, obsolescence and development in expected sales price.

### Receivables

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is reduced by impairment losses to meet expected losses.

### Prepayments, assets

Prepayments recognised as assets include costs incurred relating to the subsequent financial year.

### Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the balance sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by set-off against tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the balance sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

### Liabilities

Financial liabilities are recognised at the time of borrowing by the amount of proceeds received less borrowing costs. In subsequent periods, the financial liabilities are measured at amortised cost equal to the capitalised value when using the effective interest, the difference between the proceeds and the nominal value being recognised in the Income Statement over the term of loan.

Amortised cost for short-term liabilities usually corresponds to the nominal value.

### Prepayments received from customers

Prepayment received from customers consists of deferred income and customer deposits. Deferred income recognised as liabilities include payments received regarding income in subsequent years. Customers deposits are collected from customers at the time they place an order for a vehicle and at certain additional milestones up to the point of delivery. Customer deposit amounts and timing vary depending on the vehicle model. Customer deposits can be refunded or are applied to a customer's purchase balance at time of delivery.

### Foreign currency translation

Transactions in foreign currencies are translated at the rate of exchange on the transaction date. Exchange differences arising between the rate on the transaction date and the rate on the payment date are recognised in the income statement as a financial income or expense.

Receivables, payables and other monetary items in foreign currencies that are not settled on the balance sheet date are translated at the exchange rate on the balance sheet date. The difference between the exchange rate on the balance sheet date and the exchange rate at the time of occurrence of the receivables or payables is recognised in the income statement as financial income or expenses.

### CASH FLOW STATEMENT

With reference to Section 86(4) of the Danish Financial Statements Act, the Company has not prepared a cash flow statement. A cash flow statement has been prepared for the Group.