



## Rawbite ApS

Brudelysvej 23  
2880 Bagsværd  
CVR No. 32649106

## Annual report 2023

The Annual General Meeting adopted the annual report on 14.03.2024

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**Martin Christiansen**  
Chairman of the General Meeting

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# Entity details

## Entity

Rawbite ApS

Brudelysvej 23

2880 Bagsværd

Business Registration No.: 32649106

Registered office: Bagsværd

Financial year: 01.01.2023 - 31.12.2023

## Board of Directors

Werner Michael Bahlsen, Chairman

Marc Zimmermann

Johannes-Michael Bahlsen

Matthias Arnold Harlfinger

## Executive Board

Johannes-Michael Bahlsen, director

## Auditors

Deloitte Statsautoriseret Revisionspartnerselskab

Weidekampsgade 6

2300 Copenhagen S

# Statement by Management

The Board of Directors and the Executive Board have today considered and approved the annual report of Rawbite ApS for the financial year 01.01.2023 - 31.12.2023.

The annual report is presented in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2023 and of the results of its operations for the financial year 01.01.2023 - 31.12.2023.

We believe that the management commentary contains a fair review of the affairs and conditions referred to therein.

We recommend the annual report for adoption at the Annual General Meeting.

Bagsværd, 14.03.2024

## Executive Board

**Johannes-Michael Bahlsen**  
director

## Board of Directors

**Werner Michael Bahlsen**  
Chairman

**Marc Zimmermann**

**Johannes-Michael Bahlsen**

**Matthias Arnold Harlfinger**

# Independent auditor's report

## To the shareholder of Rawbite ApS

### Opinion

We have audited the financial statements of Rawbite ApS for the financial year 01.01.2023 - 31.12.2023, which comprise the income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Entity's financial position at 31.12.2023 and of the results of its operations for the financial year 01.01.2023 - 31.12.2023 in accordance with the Danish Financial Statements Act.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of this auditor's report. We are independent of the Entity in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Management's responsibilities for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Entity's ability to continue as a going concern, for disclosing, as applicable, matters related to going concern, and for using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements, and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures in the notes, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on the management commentary**

Management is responsible for the management commentary.

Our opinion on the financial statements does not cover the management commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the management commentary and, in doing so, consider whether the management commentary is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the management commentary provides the information required by relevant law and regulations.

Based on the work we have performed, we conclude that the management commentary is in accordance with the financial statements and has been prepared in accordance with the requirements in the relevant law and regulations. We did not identify any material misstatement of the management commentary.

Copenhagen, 14.03.2024

#### **Deloitte**

Statsautoriseret Revisionspartnerselskab

CVR No. 33963556

#### **Thomas Frommelt Hertz**

State Authorised Public Accountant

Identification No (MNE) mne31543

# Management commentary

## Primary activities

The principal activity of the company is trade and industry.

## Development in activities and finances

The company's earnings for the financial year show a profit of DKK 3.625k. The company's equity amount to DKK 50.190k pr. 31 December 2023.

Management consider the earnings for the year as satisfactory.

Management expects to generate a positive result for 2024 on par with 2023.

## Events after the balance sheet date

No events have occurred after the balance sheet date to this date, which would influence the evaluation of this annual report.



# Income statement for 2023

	Notes	2023 DKK	2022 DKK
<b>Gross profit/loss</b>		<b>16,674,594</b>	<b>14,959,852</b>
Staff costs	1	(12,909,128)	(12,912,123)
Depreciation, amortisation and impairment losses	2	(383,660)	(307,270)
<b>Operating profit/loss</b>		<b>3,381,806</b>	<b>1,740,459</b>
Income from investments in group enterprises		615,854	1,173,067
Other financial income	3	551,769	45,863
Financial expenses from group enterprises		0	2,758
Other financial expenses		(75,628)	(160,833)
<b>Profit/loss before tax</b>		<b>4,473,801</b>	<b>2,801,314</b>
Tax on profit/loss for the year	4	(848,608)	(358,458)
<b>Profit/loss for the year</b>		<b>3,625,193</b>	<b>2,442,856</b>
<b>Proposed distribution of profit and loss</b>			
Retained earnings		3,625,193	2,442,856
<b>Proposed distribution of profit and loss</b>		<b>3,625,193</b>	<b>2,442,856</b>

# Balance sheet at 31.12.2023

## Assets

	Notes	2023 DKK	2022 DKK
Acquired licences		361,577	535,901
Acquired trademarks		405,241	494,977
<b>Intangible assets</b>	5	<b>766,818</b>	<b>1,030,878</b>
Investments in group enterprises		18,644,960	18,029,106
Deposits		474,001	453,187
<b>Financial assets</b>	6	<b>19,118,961</b>	<b>18,482,293</b>
<b>Fixed assets</b>		<b>19,885,779</b>	<b>19,513,171</b>
Manufactured goods and goods for resale		3,609,173	4,437,571
<b>Inventories</b>		<b>3,609,173</b>	<b>4,437,571</b>
Trade receivables		6,386,427	6,609,575
Receivables from group enterprises		18,354,848	14,553,961
Other receivables		1,458,909	389,771
Income tax receivable		0	164,852
Joint taxation contribution receivable		163,882	309,452
Prepayments		209,776	150,622
<b>Receivables</b>		<b>26,573,842</b>	<b>22,178,233</b>
<b>Cash</b>		<b>8,202,716</b>	<b>6,735,460</b>
<b>Current assets</b>		<b>38,385,731</b>	<b>33,351,264</b>
<b>Assets</b>		<b>58,271,510</b>	<b>52,864,435</b>

**Equity and liabilities**

	<b>Notes</b>	<b>2023</b> <b>DKK</b>	<b>2022</b> <b>DKK</b>
Contributed capital		149,700	149,700
Reserve for net revaluation according to the equity method		13,619,960	13,004,106
Retained earnings		36,420,723	33,411,384
<b>Equity</b>		<b>50,190,383</b>	<b>46,565,190</b>
Deferred tax		136,750	170,762
<b>Provisions</b>		<b>136,750</b>	<b>170,762</b>
Bank loans		107,063	98,055
Prepayments received from customers		301,161	0
Trade payables		2,171,707	1,512,389
Payables to group enterprises		4,129,049	3,598,633
Income tax payable		460,523	0
Other payables		774,874	919,406
<b>Current liabilities other than provisions</b>		<b>7,944,377</b>	<b>6,128,483</b>
<b>Liabilities other than provisions</b>		<b>7,944,377</b>	<b>6,128,483</b>
<b>Equity and liabilities</b>		<b>58,271,510</b>	<b>52,864,435</b>
Unrecognised rental and lease commitments	7		
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# Statement of changes in equity for 2023

	Contributed capital DKK	Reserve for net revaluation according to the equity method DKK	Retained earnings DKK	Total DKK
Equity beginning of year	149,700	13,004,106	33,411,384	46,565,190
Profit/loss for the year	0	615,854	3,009,339	3,625,193
<b>Equity end of year</b>	<b>149,700</b>	<b>13,619,960</b>	<b>36,420,723</b>	<b>50,190,383</b>

# Notes

## 1 Staff costs

	<b>2023</b>	<b>2022</b>
	<b>DKK</b>	<b>DKK</b>
Wages and salaries	11,464,701	11,719,372
Pension costs	461,192	318,163
Other social security costs	142,163	272,773
Other staff costs	841,072	601,815
	<b>12,909,128</b>	<b>12,912,123</b>
Average number of full-time employees	17	15

## 2 Depreciation, amortisation and impairment losses

	<b>2023</b>	<b>2022</b>
	<b>DKK</b>	<b>DKK</b>
Amortisation of intangible assets	383,660	307,270
	<b>383,660</b>	<b>307,270</b>

## 3 Other financial income

	<b>2023</b>	<b>2022</b>
	<b>DKK</b>	<b>DKK</b>
Financial income from group enterprises	471,530	45,462
Other interest income	79,697	0
Other financial income	542	401
	<b>551,769</b>	<b>45,863</b>

## 4 Tax on profit/loss for the year

	<b>2023</b>	<b>2022</b>
	<b>DKK</b>	<b>DKK</b>
Current tax	882,641	243,696
Change in deferred tax	(34,012)	114,762
Adjustment concerning previous years	(21)	0
	<b>848,608</b>	<b>358,458</b>

## 5 Intangible assets

	Acquired licences DKK	Acquired trademarks DKK
Cost beginning of year	1,190,615	897,350
Additions	119,600	0
<b>Cost end of year</b>	<b>1,310,215</b>	<b>897,350</b>
Amortisation and impairment losses beginning of year	(654,714)	(402,373)
Amortisation for the year	(293,924)	(89,736)
<b>Amortisation and impairment losses end of year</b>	<b>(948,638)</b>	<b>(492,109)</b>
<b>Carrying amount end of year</b>	<b>361,577</b>	<b>405,241</b>

## 6 Financial assets

	Investments in group enterprises DKK	Deposits DKK
Cost beginning of year	5,025,000	453,187
Additions	0	20,814
<b>Cost end of year</b>	<b>5,025,000</b>	<b>474,001</b>
Revaluations beginning of year	13,004,106	0
Amortisation of goodwill	(301,166)	0
Share of profit/loss for the year	759,371	0
Adjustment of intra-group profits	157,649	0
<b>Revaluations end of year</b>	<b>13,619,960</b>	<b>0</b>
<b>Carrying amount end of year</b>	<b>18,644,960</b>	<b>474,001</b>
Goodwill or negative goodwill recognised during the financial year	891,916	

Investments in subsidiaries	Registered in	Corporate form	Equity interest %	Equity DKK	Profit/loss DKK
Rawbite Organic Factory ApS	Bagsværd	ApS	100,0	17,026,065	1,209,384

## 7 Unrecognised rental and lease commitments

	2023 DKK	2022 DKK
Liabilities under rental or lease agreements until maturity in total	6,567,750	6,050,624

## 8 Group relations

Name and registered office of the Parent preparing consolidated financial statements for the smallest group:  
Bahlsen GmbH & Co KG, Podbielskistrasse 11, 30163 Hannover, Germany

# Accounting policies

## Reporting class

This annual report has been presented in accordance with the provisions of the Danish Financial Statements Act governing reporting class B enterprises with addition of a few provisions for reporting class C.

The accounting policies applied to these financial statements are consistent with those applied last year.

## Consolidated financial statements

Referring to section 110 of the Danish Financial Statements Act, no consolidated financial statements have been prepared.

## Foreign currency translation

On initial recognition, foreign currency transactions are translated applying the exchange rate at the transaction date. Receivables, payables and other monetary items denominated in foreign currencies that have not been settled at the balance sheet date are translated using the exchange rate at the balance sheet date. Exchange differences that arise between the rate at the transaction date and the rate in effect at the payment date, or the rate at the balance sheet date, are recognised in the income statement as financial income or financial expenses.

## Income statement

### Gross profit or loss

Gross profit or loss comprises revenue, cost of sales and external expenses.

### Revenue

Revenue from the sale of manufactured goods and goods for resale is recognised in the income statement when delivery is made and risk has passed to the buyer. Revenue is recognised net of VAT, duties and sales discounts and is measured at fair value of the consideration fixed.

### Cost of sales

Cost of sales comprises goods consumed in the financial year measured at cost, adjusted for normal inventory writedowns.

### Other external expenses

Other external expenses include expenses relating to the Entity's ordinary activities, including expenses relating to the Entity's ordinary activities, including expenses for premises, stationery and office supplies, marketing costs, etc. This item also includes writedowns of receivables recognised in current assets.

### Staff costs

Staff costs comprise salaries and wages, and social security contributions, pension contributions, etc for entity staff.

### Depreciation, amortisation and impairment losses

Depreciation, amortisation and impairment losses relating to intangible assets comprise depreciation, amortisation and impairment losses for the financial year, as well as gains and losses from the sale of intangible assets.

**Income from investments in group enterprises**

Investments in group enterprises comprises the pro rata share of the individual enterprises' profit/loss after full elimination of intra-group profits or losses.

**Other financial income**

Other financial income comprises interest income on receivables from group enterprises, net capital or exchange gains on securities, payables and transactions in foreign currencies, amortisation of financial assets, and tax relief under the Danish Tax Prepayment Scheme etc.

**Financial expenses from group enterprises**

Financial expenses from group enterprises comprise interest expenses etc. from payables to group enterprises.

**Other financial expenses**

Other financial expenses comprise interest expenses, including interest expenses on payables to group enterprises, net capital or exchange losses on securities, payables and transactions in foreign currencies, amortisation of financial liabilities, and tax surcharge under the Danish Tax Prepayment Scheme etc.

**Tax on profit/loss for the year**

Tax for the year, which consists of current tax for the year and changes in deferred tax, is recognised in the income statement by the portion attributable to the profit for the year and recognised directly in equity by the portion attributable to entries directly in equity.

The Entity is jointly taxed with all Danish group enterprises. The current Danish income tax is allocated among the jointly taxed entities proportionally to their taxable income (full allocation with a refund concerning tax losses).

**Balance sheet****Intellectual property rights etc.**

Intellectual property rights etc comprise acquired intellectual property rights.

Intellectual property rights acquired are measured at cost less accumulated amortisation. Patents are amortised on a straight-line basis over their remaining duration, and licences are amortised over the term of the agreement.

Intellectual property rights etc. are written down to the lower of recoverable amount and carrying amount.

**Investments in group enterprises**

Investments in group enterprises are recognised and measured according to the equity method. This means that investments are measured at the pro rata share of the enterprises' equity value plus unamortised goodwill and plus or minus unrealised intra-group profits or losses.

Upon distribution of profit or loss, net revaluation of investments in group enterprises is transferred to Reserve for net revaluation according to the equity method under equity.

Goodwill is the positive difference between cost of investments and fair value of assets and liabilities arising from acquisitions. Goodwill is amortised straight-line over its estimated useful life, which is fixed based on the experience gained by Management for each business area. For one amount of goodwill useful life has been determined based on an assessment of whether the enterprises are strategically acquired enterprises with a strong market position and a long-term earnings profile and whether the amount of goodwill includes intangible resources of a temporary nature that cannot be separated and recognised as separate assets. Useful lives are



reassessed annually. The amortisation periods used are 10 years.

Investments in group enterprises are written down to the lower of recoverable amount and carrying amount.

### **Inventories**

Inventories are measured at the lower of cost using the weighted average cost method and net realisable value.

Cost consists of purchase price plus delivery costs.

The net realisable value of inventories is calculated as the estimated selling price less completion costs and costs incurred to execute sale.

### **Receivables**

Receivables are measured at amortised cost, usually equalling nominal value less writedowns for bad and doubtful debts.

### **Tax payable or receivable**

Current tax payable or receivable is recognised in the balance sheet, stated as tax computed on this year's taxable income, adjusted for prepaid tax.

### **Joint taxation contributions receivable or payable**

Current joint taxation contributions payable or joint taxation contributions receivable are recognised in the balance sheet, calculated as tax computed on the taxable income for the year, which has been adjusted for prepaid tax.

### **Prepayments**

Prepayments comprise incurred costs relating to subsequent financial years. Prepayments are measured at cost.

### **Cash**

Cash comprises cash in hand and bank deposits.

### **Deferred tax**

Deferred tax is recognised on all temporary differences between the carrying amount and the tax-based value of assets and liabilities, for which the tax-based value is calculated based on the planned use of each asset.

Deferred tax assets, including the tax base of tax loss carryforwards, are recognised in the balance sheet at their estimated realisable value, either as a set-off against deferred tax liabilities or as net tax assets.

### **Other financial liabilities**

Other financial liabilities are measured at amortised cost, which usually corresponds to nominal value.

### **Prepayments received from customers**

Prepayments received from customers comprise amounts received from customers prior to delivery of the goods agreed or completion of the service agreed.