

# BENTELER Automotive Tønder A/S

Kærgårdsvej 5  
6270 Tønder

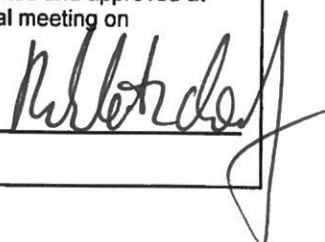
CVR no. 32 57 11 90

## Annual report 2018

The annual report was presented and approved at  
the Company's annual general meeting on

14 March 2019

Dr. Henning von Watzdorf  
chairman



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## **Statement by the Board of Directors and the Executive Board**

The Board of Directors and the Executive Board have today discussed and approved the annual report of BENTELER Automotive Tønder A/S for the financial year 1 January – 31 December 2018.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters, of the results for the year and of the Company's financial position.

We recommend that the annual report be approved at the annual general meeting.

Tønder, 14 March 2019

Executive Board:



Hubert Koopmann

Board of Directors:



Dr. Henning von Watzdorf  
Chairman



Natascha Wolski



Jeton Lapi



Bertrand Faulconnier



## Independent auditor's report

### To the shareholders of BENTELER Automotive Tønder A/S

#### Opinion

We have audited the financial statements of BENTELER Automotive Tønder A/S for the financial year 1 January – 31 December 2018 comprising income statement, balance sheet, statement of changes in equity and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the Company's assets, liabilities and financial position at 31 December 2018 and of the results of the Company's operations for the financial year 1 January – 31 December 2018 in accordance with the Danish Financial Statements Act.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements in Denmark will always detect a material misstatement when it exists. Misstatements may arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users made on the basis of these financial statements.



## Independent auditor's report

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also

- identify and assess the risks of material misstatement of the company financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and contents of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### Statement on the Management's review

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.



## Independent auditor's report

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of the Management's review.

Kolding, 14 March 2019

**KPMG**

Statsautoriseret Revisionspartnerselskab  
CVR no. 25 57 81 98

Nikolaj Møller Hansen  
State Authorised  
Public Accountant  
mne33220

Michael E. K. Rasmussen  
State Authorised  
Public Accountant  
mne41364

**BENTELER Automotive Tønder A/S**  
Annual report 2018  
CVR no. 32 57 11 90

## **Management's review**

### **Company details**

BENTELER Automotive Tønder A/S  
Kærgårdsvej 5  
6270 Tønder

CVR no.:	32 57 11 90
Established:	1 November 2009
Registered office:	Tønder
Financial year:	1 January – 31 December

### **Board of Directors**

Dr. Henning von Watzdorf, Chairman  
Natascha Wolski  
Jeton Lapi  
Bertrand Faulconnier

### **Executive Board**

Hubert Koopmann

### **Auditor**

KPMG  
Statsautoriseret Revisionspartnerselskab  
Jupitervej 4, st.  
DK-6000 Kolding

### **Annual general meeting**

The annual general meeting will be held on 14 March 2019.

## Management's review

### Financial highlights

DKKm	2018	2017	2016	2015	2014
<b>Key figures</b>					
Revenue	543	443	444	471	465
Gross profit/loss	128	133	137	140	130
Operating profit/loss	11	3	5	9	12
Profit/loss from financial income and expenses	-1	-1	-1	-1	-1
Profit/loss for the year	8	2	3	6	12
<b>Assets and liabilities</b>					
Fixed assets	107	86	93	92	87
Current assets	117	128	102	124	113
Total assets	224	214	195	216	200
Contributed capital	1	1	1	1	1
Equity	63	55	78	75	69
Provisions	5	6	6	6	4
Non-current liabilities other than provisions	20	20	0	0	0
Current liabilities other than provisions	136	133	111	136	127
Investment in property, plant and equipment	37	9	18	18	28
<b>Ratios</b>					
Gross margin	23.6%	30.1%	30.9%	29.6%	27.9%
Operating margin	2.0%	0.8%	1.1%	1.8%	2.6%
Return on invested capital	4.9%	1.7%	2.4%	4.1%	6.4%
Current ratio	85.9%	96.6%	92.0%	91.8%	88.7%
Return on equity	12.8%	3.6%	3.7%	8.7%	19.5%
Solvency ratio	28.0%	25.8%	39.8%	34.6%	34.4%



## Management's review

### Financial highlights

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' guidelines on the calculation of financial ratios "Recommendations and Ratios". The financial ratios have been calculated as follows:

Gross margin	$\frac{\text{Gross profit/loss} \times 100}{\text{Revenue}}$
Operating margin	$\frac{\text{Operating profit/loss} \times 100}{\text{Revenue}}$
Return on invested capital	$\frac{\text{Operating profit/loss} \times 100}{\text{Average invested capital}}$
Current ratio	$\frac{\text{Current assets} \times 100}{\text{Current liabilities}}$
Invested capital	Operating intangible assets and property, plant and equipment plus net working capital
Return on equity	$\frac{\text{Profit/loss from ordinary activities after tax} \times 100}{\text{Average equity}}$
Solvency ratio	$\frac{\text{Equity ex. non-controlling interests at year end} \times 100}{\text{Total equity and liabilities at year end}}$

## Management's review

### Operating review

#### Principal activities

BENTELER Automotive Tønder A/S is primarily engaged in the production and sale of aluminium parts for the car industry.

#### Development in activities and financial position

Revenue for the year came in at DKK 543 million. Profit after tax reached DKK 7,6 million. This result was in line with management expectations. Profit/loss from the year was affected by costs arising from the launch of production of new products and change in sales portfolio.

#### Outlook

Management is of the opinion that the internal improvements to be implemented during 2019 and growth in sales will have a positive impact on the Company's result in 2019.

#### Particular risks

##### *Financial risks*

As a result of its solvency and capital resources, the Company is, only to a limited extent, exposed to changes in the interest rate level. However, the Company is exposed to foreign exchange risks with regard to day-to-day operations.

##### *Currency risks*

The Company's invoicing is made in EUR and DKK. Most purchases are made in EUR. As purchases and sales, to a wide extent, are settled in the same currencies, Management is of the opinion that the Company is not subject to any substantial currency exposure.

##### *Credit risks*

No customer or business relation poses any significant risk to the Company.

#### Corporate social responsibility

As part of the overall strategy and commitment to corporate social responsibility, the Company has defined three focus areas for corporate social responsibility: human resources, human rights and anti-corruption.

#### Human resources, human rights and anti-corruption

In order to enjoy continuous growth, the Company must be able to attract and retain a highly skilled workforce.

To ensure high and at the same time competitive product quality, the Company makes use of state-of-the-art and automated production processes, which requires a high competence level. Therefore, as a consequence, the Company invests heavily in additional training of its employees. The Company strives at filling vacancies with internal candidates to promote personal development of its employees.

## **Management's review**

### **Operating review**

The Company are actively working with the Company values, ambition, courage and respect in order to be prepared for the future risks and challenges posed by demographic change and the subsequent shortage of specialists. In 2018, 29 employees left the company voluntary, however, the company was able to reoccupy all vacancies.

Respect for human rights is part of the Company value, respect, and therefore we are satisfied to be able to report no known violation of human rights in connection with our business in 2018 and we do not expect any major risk, since most of our suppliers are based in Denmark or within the European Union. Potential new suppliers are evaluated for compliance with the human rights before nominated as supplier to the Company.

The Company has a strong view on rejecting all forms of corruption and all employees, including the management, are mandatory trained via cooperate training programs on a regular basis to identify and reject corruption. Nevertheless, it is a risk that the employees are not following the cooperate guideline for anti-corruption, therefore the employee's behaviour towards suppliers and customers are closely monitored by management.

The Company has not identified any breach of the anti-corruption policy in 2018 or earlier years.

### **Goals and policies for the underrepresented gender**

The Company is of the opinion that diversification among its employees, including gender quotation, contributes positively to the working environment and strengthens performance and competitiveness.

The Company's target is that the underrepresented gender accounts for 25% within 4 years of the board members (which is one board member). This is unchanged from last year and the target for the underrepresented gender is achieved as the board currently consists of one female and 3 male members of the board of directors.

For the purpose of employment and recruitment for executive positions, as part of other management levels, the Company intends to hire candidates from the underrepresented gender provided that both male and female candidates with the relevant qualifications are represented. The principle applies to both internal as well as external vacancies. In 2018, the underrepresented gender accounts for 22% of the executive positions in the Company.

### **Environment and climate impact**

The Company's production primarily comprises the processing and assembly of components from sub-suppliers, and management is therefore of the opinion that the Company's impact on the external environment is limited. In general, it is the Company's ambition to reduce all the climate and environment impact from our business to the level it is considered financially fair and reasonable. However, due to these considerations the Company has not developed any specific policy to environment and climate.

### **Research and development activities**

Together with car manufacturers, the Company undertakes regular product development. Research and development are recognised as an expense in the income statement prompted by the uncertainty surrounding future earnings.

## Financial statements 1 January – 31 December

### Income statement

DKK'000	Note	2018	2017
<b>Revenue</b>	2	543,222	442,844
Cost of goods sold		-375,906	-286,094
Other operating income	3	7,676	14,773
Other external costs		-46,802	-38,288
<b>Gross profit</b>		128,190	133,235
Staff costs	4	-102,693	-112,769
Depreciation, amortisation and impairment		-14,799	-16,969
<b>Operating profit</b>		10,698	3,497
Financial income	5	743	521
Financial expenses	6	-1,386	-1,347
<b>Profit before tax</b>		10,055	2,671
Tax on profit/loss for the year	7	-2,498	-310
<b>Profit for the year</b>	8	7,557	2,361

## Financial statements 1 January – 31 December

### Balance sheet

DKK'000	Note	2018	2017
<b>ASSETS</b>			
<b>Fixed assets</b>			
<b>Intangible assets</b>			
Acquired patents and licenses	9	403	1,994
<b>Property, plant and equipment</b>			
Land and buildings	10	12,802	13,145
Property, plant and equipment in progress		35,991	15,888
Plant and machinery		54,326	51,284
Fixtures and fittings, tools and equipment		3,700	3,190
		106,819	83,507
<b>Total fixed assets</b>		107,222	85,501
<b>Current assets</b>			
<b>Inventories</b>			
Raw materials and consumables		37,747	25,955
Work in progress		20,284	52,096
Finished goods and goods for resale		9,770	6,286
		67,801	84,337
<b>Receivables</b>			
Trade receivables		25,752	32,333
Receivables from group entities		11,184	6,935
Other receivables		11,161	4,196
Prepayments		1,002	283
		49,099	43,747
<b>Total current assets</b>		116,900	128,084
<b>TOTAL ASSETS</b>		224,122	213,585

## Financial statements 1 January – 31 December

### Balance sheet

DKK'000	Note	2018	2017
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Contributed capital	11	500	500
Retained earnings		<u>62,148</u>	<u>54,591</u>
<b>Total equity</b>		<u>62,648</u>	<u>55,091</u>
<b>Provisions</b>			
Provisions for deferred tax	12	4,906	5,183
Other provisions		<u>582</u>	<u>734</u>
<b>Total provisions</b>		<u>5,488</u>	<u>5,917</u>
<b>Liabilities other than provisions</b>			
<b>Non-current liabilities other than provisions</b>			
Payables to group entities	13	<u>20,000</u>	<u>20,000</u>
<b>Current liabilities other than provisions</b>			
Prepayments received from customers		252	24,985
Trade payables		109,323	71,752
Payables to group entities		5,048	17,329
Corporation tax		2,494	29
Other payables		<u>18,869</u>	<u>18,482</u>
		<u>135,986</u>	<u>132,577</u>
<b>Total liabilities other than provisions</b>		<u>155,986</u>	<u>152,577</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><u>224,122</u></u>	<u><u>213,585</u></u>

## Financial statements 1 January – 31 December

### Statement of changes in equity

DKK'000	<u>Contributed capital</u>	<u>Retained earnings</u>	<u>Total</u>
Equity at 1 January 2018	500	54,591	55,091
Transferred over the profit appropriation	0	7,557	7,557
<b>Equity at 31 December 2018</b>	<b>500</b>	<b>62,148</b>	<b>62,648</b>

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies

The annual report of BENTELER Automotive Tønder A/S for 2018 has been prepared in accordance with the provisions applying to reporting class C large entities under the Danish Financial Statements Act.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

#### Omission of cash flow statement

Pursuant to section 86(4) of the Danish Financial Statements Act, no cash flow statement has been prepared. The Company's cash flows are included in the cash flow statement in the consolidated financial statements of BENTELER International Aktiengesellschaft, Salzburg, Austria.

#### Foreign currency translation

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

### Income statement

#### Revenue

Income from the sale of goods is recognised in revenue when delivery and transfer of risk to the buyer have taken place, and the income may be measured reliably and is expected to be received. The date of transfer of the most significant benefits and risks is determined using standard Incoterms ® 2010.

Revenue is measured at the fair value of the agreed consideration excluding VAT and taxes charged on behalf of third parties. All discounts granted are recognised in revenue.

#### Cost of sales

Cost of sales comprises costs incurred to generate revenue for the year. This item also comprises direct costs for goods for resale and changes to inventory of goods for resale.

#### Other operating income

Other operating income comprises items secondary to the activities of the entity, including gains on the disposal of intangible assets and property, plant and equipment.



## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Other external costs

Other external costs comprise costs for distribution and sales costs, costs for advertising, administrative expenses, costs of premises, bad debts, operating leases, etc.

##### Staff costs

Staff costs comprise wages and salaries, including holiday allowance, pension and other social security costs, excluding reimbursements from public authorities.

Staff costs also include costs for recruitment agencies relating to the use of temporary workers.

##### Financial income and expenses

Financial income and expenses comprise interest income and expense, financial costs regarding finance leases, gains and losses on securities, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

##### Tax on profit/loss for the year

The Company is jointly taxed with Danish affiliated companies in the BENTELER Group. Current Danish corporation tax is allocated by the settlement of joint taxation contribution between the jointly taxed companies in proportion to their taxable contribution between the jointly taxed companies in proportion to their taxable income (full absorption with refunds for tax losses).

Tax for the year comprises current tax for the year and changes in deferred tax. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

### Balance sheet

#### Intangible assets

Patents and licences are measured at cost less accumulated amortisation and impairment losses. Patents are amortised on a straight-line basis over the remaining life of the patent, and licences are amortised over the contract period, however, not exceeding 5 years.

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Property, plant and equipment

Land and buildings, plant and machinery and fixtures and fittings, tools and equipment are measured at cost less accumulated depreciation and impairment losses.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date on which the asset is available for use. Indirect production overheads and borrowing costs are not recognised in cost.

Where individual components of an item of property, plant and equipment have different useful lives, they are accounted for as separate items, which are depreciated separately.

The basis of depreciation is cost less any projected residual value after the end of the useful life. Depreciation is provided on a straight-line basis over the estimated useful life. The estimated useful lives are as follows:

Buildings	20 years
Plant and machinery	10-14 years
Fixtures and fittings, tools and equipment	5-10 years

The useful life and residual value are reassessed annually. Changes are treated as accounting estimates, and the effect on depreciation is recognised prospectively.

Land is not depreciated.

Fixed assets under construction are recognised and measured at cost at the balance sheet date. Upon entry into service, the cost is transferred to the relevant group of property, plant and equipment.

Gains and losses on the disposal of property, plant and equipment are stated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. Gains and losses are recognised in the income statement as other operating income or other operating costs, respectively.

##### Impairment of fixed assets

The carrying amount of intangible assets and property, plant and equipment is subject to an annual test for indications of impairment other than the decrease in value reflected by depreciation or amortisation.

Impairment tests are conducted of individual assets or groups of assets when there is an indication that they may be impaired. Write-down is made to the recoverable amount if this is lower than the carrying amount.

The recoverable amount is the higher of an asset's net selling price and its value in use. The value in use is determined as the present value of the forecast net cash flows from the use of the asset or the group of assets, including forecast net cash flows from the disposal of the asset or the group of assets after the end of the useful life.

Previously recognised write-downs are reversed when the basis for the write-down no longer exists.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Inventories

Inventories are measured at cost in accordance with the FIFO method. Where the net realisable value is lower than cost, inventories are written down to this lower value.

Goods for resale and raw materials and consumables are measured at cost, comprising purchase price plus delivery costs.

Finished goods and work in progress are measured at cost, comprising the cost of raw materials, consumables, direct wages and salaries and indirect production overheads. Indirect production overheads comprise indirect materials and wages and salaries as well as maintenance and depreciation of production machinery, buildings and equipment as well as factory administration and management. Borrowing costs are not included in cost.

The net realisable value of inventories is calculated as the sales amount less costs of completion and costs necessary to make the sale and is determined taking into account marketability, obsolescence and development in expected selling price.

##### Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable has been impaired. If there is an objective indication that an individual receivable has been impaired, write-down is made on an individual basis.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of forecast cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable is used as discount rate.

##### Corporation tax and deferred tax

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid on account.

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities based on the planned use of the asset or settlement of the liability. However, deferred tax is not recognised on temporary differences relating to goodwill non-deductible for tax purposes and on office premises and other items where the temporary differences arise at the date of acquisition without affecting either profit/loss or taxable income.

Deferred tax assets, including the tax value of tax loss carryforwards, are recognised at the expected value of their utilisation within the foreseeable future; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable value.

Deferred tax is measured in accordance with the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax as a result of changes in tax rates are recognised in the income statement or equity, respectively.

## Financial statements 1 January – 31 December

### Notes

#### 1 Accounting policies (continued)

##### Prepayments and deferred income

Prepayments comprise prepayment of costs incurred relating to subsequent financial years.

##### Equity

###### *Dividends*

The expected dividend payment for the year is disclosed as a separate item under equity.

##### Provisions

Provisions comprise anticipated costs of DKK 734 thousand. Provisions are recognised when, as a result of past events, the Company has a legal or a constructive obligation, and it is probable that there may be outflow of resources embodying economic benefits to settle the obligation. Provisions are measured at value in use.

Warranties comprise obligations to make good any defects within the warranty period of 0-5 years. Provisions are recognised based on the Company's experience with warranties. Provisions expected to be maintained for more than one year from the balance sheet date are discounted at a rate reflecting risk and the due date for payment.

##### Liabilities other than provisions

Financial liabilities are recognised at cost at the date of borrowing, corresponding to the proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost using the effective interest method. Accordingly, the difference between cost and the nominal value is recognised in the income statement over the term of the loan together with interest expenses.

Other liabilities are measured at net realisable value.

##### Segment information

Information is provided on geographical markets only, as the Company operates within the same business segment. Segment information is based on the Company's accounting.

## Financial statements 1 January – 31 December

### Notes

#### 2 Segment information

##### Activities – primary segment

DKK'000	<u>Germany</u>	<u>Other European countries</u>	<u>North America</u>	<u>Other countries</u>	<u>Total</u>
<b>2018</b>					
Revenue	414,532	114,898	12,798	994	543,222
DKK'000	<u>Germany</u>	<u>Other European countries</u>	<u>North America</u>	<u>Total</u>	
<b>2017</b>					
Revenue		331,956	92,066	18,822	442,844

#### 3 Other operating income

DKK'000	<u>2018</u>	<u>2017</u>
Sales of development and research activities	6,320	6,457
Contract manufacturing	0	7,843
Other operating income	1,356	473
	<u>7,676</u>	<u>14,773</u>

#### 4 Staff costs

DKK'000	<u>2018</u>	<u>2017</u>
Wages and salaries	94,103	103,302
Pensions	7,361	7,548
Other social security costs	1,229	1,919
	<u>102,693</u>	<u>112,769</u>
Average number of full-time employees	<u>209</u>	<u>221</u>

"Wages and salaries" for 2018 include an amount of DKK 10,792 thousand regarding cost of recruitment agencies arising from the use of temporary workers (2017: DKK 13,266 thousand).

In accordance with section 98b (3) of the Danish Financial Statements Act, remuneration of the Board of Directors and Executive Board is not presented.

## Financial statements 1 January – 31 December

### Notes

<b>5 Financial income</b>		
DKK'000	<u>2018</u>	<u>2017</u>
Other financial income	0	2
Exchange gains	743	519
	<u>743</u>	<u>521</u>
	<u><u>743</u></u>	<u><u>521</u></u>
<b>6 Financial expenses</b>		
DKK'000	<u>2018</u>	<u>2017</u>
Interest expense to group entities	818	954
Other financial costs	60	49
Exchange losses	508	344
	1,386	1,347
	<u>1,386</u>	<u>1,347</u>
	<u><u>1,386</u></u>	<u><u>1,347</u></u>
<b>7 Tax on profit/loss for the year</b>		
DKK'000	<u>2018</u>	<u>2017</u>
Current tax for the year	2,494	1,445
Deferred tax for the year	-277	-854
Adjustment of tax concerning previous years	281	-281
	2,498	310
	<u>2,498</u>	<u>310</u>
	<u><u>2,498</u></u>	<u><u>310</u></u>
<b>8 Proposed profit appropriation</b>		
DKK'000	<u>2018</u>	<u>2017</u>
Retained earnings	7,557	2,361
	<u>7,557</u>	<u>2,361</u>
	<u><u>7,557</u></u>	<u><u>2,361</u></u>
<b>9 Intangible assets</b>		
DKK'000		Acquired patents
Cost at 1 January 2018		8,124
Transfers for the year		26
Cost at 31 December 2018		8,150
Amortisation and impairment losses at 1 January 2018		-6,130
Amortisation for the year		-1,617
Amortisation and impairment losses at 31 December 2018		-7,747
Carrying amount at 31 December 2018		403

## Financial statements 1 January – 31 December

### Notes

#### 10 Property, plant and equipment

DKK'000	Land and buildings	Property, plant and equipment in progress	Plant and machinery	Fixtures and fittings, tools and equipment	Total
Cost at 1 January 2018	41,360	15,888	125,850	9,207	192,305
Additions for the year	0	36,520	0	0	36,520
Transfers for the year	2,013	-16,417	12,824	1,553	-27
Cost at 31 December 2018	43,373	35,991	138,674	10,760	228,798
Depreciation and impairment losses at 1 January 2018	-28,215	0	-74,566	-6,017	-108,798
Depreciation for the year	-2,356	0	-9,782	-1,043	-13,181
Depreciation and impairment losses at 31 December 2018	-30,571	0	-84,348	-7,060	-121,979
<b>Carrying amount at 31 December 2018</b>	<b>12,802</b>	<b>35,991</b>	<b>54,326</b>	<b>3,700</b>	<b>106,819</b>

#### 11 Contributed capital

The contributed capital consists of 1 share of a nominal value of DKK 500 thousand.

All shares rank equally.

#### 12 Deferred tax

DKK'000	2018	2017
Deferred tax at 1 January	5,183	6,037
Deferred tax adjustment for the year in the income statement	-277	-854
	4,906	5,183

#### 13 Non-current liabilities other than provisions

All non-current liabilities other than provisions are due within 1-5 years.

#### 14 Fees to auditor appointed at the general meeting

DKK'000	2018	2017
Fees for statutory audit services	240	261
Tax advisory	47	46
Other services	52	51
	339	358

## Financial statements 1 January – 31 December

### Notes

#### 15 Contractual obligations, contingencies, etc.

##### Contingent liabilities

The Company is jointly taxed with other Danish Group companies. As a wholly owned subsidiary, the Company is, together with other companies in the joint taxation, liable for all corporate taxes in the joint taxation.

##### Operating lease obligations

The Company has entered into operating leases with a remaining term of 24 months and an average monthly lease payments of DKK 83 thousand, totalling DKK 2,004 thousand.

#### 16 Related party disclosures

BENTELER Automotive Tønder A/S' related parties comprise the following:

##### Control

BENTELER International Aktiengesellschaft, Schillerstrasse 25, 5020 Salzburg, Austria

BENTELER International Aktiengesellschaft holds the majority of the contributed capital in the Company.

BENTELER Automotive Tønder A/S is part of the consolidated financial statements of BENTELER International Aktiengesellschaft, Salzburg, Austria, which is the smallest and largest group, in which the Company is included as a subsidiary.

The consolidated financial statements of BENTELER International Aktiengesellschaft can be obtained by contacting the company at the above address.

##### Related party transactions

Revenue	121,088
Other operating income	6,320
Purchase of goods	3,530
Purchase of other services	14,165
Interest expense	818

Receivables from and payables to Group entities are disclosed in the balance sheet, and expensed interest is disclosed in note 6.

#### 17 Disclosure of events after the balance sheet date

No events have occurred since the balance sheet date, which materially affects the Company's financial position.