### **FSN SKA A/S**

# **Annual report 2020**

Approved at the annual general meeting \_\_\_\_\_

Hasselager Centervej 1, 8260 Viby, Denmark, CVR 32 34 79 67, www.skamol.com

Chairman, Marcus Christer Egelstig



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### **Management's Statement**

The Executive Board and Board of Directors have today considered and adopted the Annual Report of FSN SKA A/S for the financial year 1 January - 31 December 2020.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements and the Consolidated Financial Statements give a true and fair view of the financial position at 31 December 2020 of the Company and the Group and of the results of the Company and Group operations and of consolidated cash flows for 2020.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Aarhus, 15 March 2021

#### **Executive Board**

Poul Erik Kamstrup Kristensen

#### **Board of Directors**

Marcus Christer Egelstig Chairman Nicholas Nehmzow Hjorth

Marcus Peer Østergaard

Wintersø

### **Independent Auditor's Report**

To the Shareholders of FSN SKA A/S

#### **Opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the financial position of the Group and the Parent Company at 31 December 2020 and of the results of the Group's and the Parent Company's operations and of consolidated cash flows for the financial year 1 January - 31 December 2020 in accordance with the Danish Financial Statements Act.

We have audited the Consolidated Financial Statements and the Parent Company Financial Statements of FSN SKA A/S for the financial year 1 January - 31 December 2020, which comprise income statement, balance sheet, statement of changes in equity and notes, including a summary of significant accounting policies, for both the Group and the Parent Company, as well as consolidated statement of cash flows ("the Financial Statements").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the Financial Statements" section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and the additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Statement on Management's Review

Management is responsible for Management's Review.

Our opinion on the Financial Statements does not cover Management's Review, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management's Review and, in doing so, consider whether Management's Review is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management's Review provides the information required under the Danish Financials Statements Act.

Based on the work we have performed, in our view, Management's Review is in accordance with the Consolidated Financial Statements and the Parent Company Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement in Management's Review.

### **Independent Auditor's Report**

#### Management's responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the Financial Statements unless Management either intends to liquidate the Group or the Company or to cease operations, or has no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the Financial Statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based

### **Independent Auditor's Report**

on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and contents of the Financial Statements, including the disclosures, and whether the Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Aarhus, 15 March 2021 **PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab *CVR No 33 77 12 31* 

Mads Meldgaard State Authorised Public Accountant mne24826 Lars Greve Jensen State Authorised Public Accountant mne32199

### **Company Information**

**The Company** FSN SKA A/S

Sletvej 2 C

DK-8310 Tranbjerg

CVR No: 32 34 79 67

Financial period: 1 January - 31 December

Municipality of reg. office: Aarhus

**Board of Directors** Marcus Christer Egelstig, Chairman

Nicholas Nehmzow Hjorth

Marcus Peer Østergaard Wintersø

**Executive Board** Poul Erik Kamstrup Kristensen

**Auditors** PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

Nobelparken

Jens Chr. Skous Vej 1 DK-8000 Aarhus C

**Bankers** Skandinaviska Enskilda Banken AB (SEB)

Bernstorffsgade 50 1577 København

### **Group Chart**

_	
Parent Company	FSN-SKA A/S
	Denmark, Aarhus
	Nom. DKK 10.219.330
Consolidated subsidiaries	100% Skamol A/S
	Denmark, Aarhus
	Nom. DKK 43.095.000
	100% Skamol Rus LLC
	Russia, Ulyanovskaya
	Nom. RUB 10.000
	100%   Skamol Polska S.p.Z.o.o
	Poland, Opole
	Nom. PLN 11.005.000
	1000/ 01 15 5 6 5
	Skamol Eastern Europe S.p.Z.o.o
	Poland, Trzebina Nom. PLN 800.000
	Noili. FLN 800.000
	1000/ 01 14 1
	Skamol Americas Inc. USA, Charlotte
	Nom. USD 3.310.000
	10m: 03D 3.310.000
	100% Skamol Europe GmbH
	Germany, Neuss
	Nom. EUR 50.000
	100% Skamol France SAS
	France, TassinJa-Demi-Line
	Nom. EUR 50.000
	100% Skamol (Shanghai) Trading Co. Ltd.
	China, Shanghai
	Nom. CNY 641.690
	100% Skamol Asia Pacific PTY Ltd.
	Australia, Victoria
	Nom. AUD 108
	100% Skamol United Kingdom Ltd.
	UK, Hampshire
	Nom. GBP 30.000
	100% NCM Core A/S
	Denmark, Aarhus
	Nom. DKK 1.011.000

### **Financial Highlights**

Seen over a five-year period, the development of the Group is described by the following financial highlights:

	Group				
	2020	2019	2018	2017	2016
	Mio. DKK				
Key figures					
Profit/loss					
Turnover	394	403	385	340	316
Adjusted EBITDA	84	87	77	83	79
Profit/loss before financial income and					
expenses	15	36	27	44	36
Net financials	-10	-10	-6	-7	-7
Net profit/loss for the year	-2	17	14	21	16
Balance sheet					
Balance sheet total	704	716	639	622	538
Equity	372	395	371	364	337
Cash flows					
Cash flows from:					
- operating activities	55	48	41	63	66
- investing activities	-38	-63	-50	-103	-43
including investment in property, plant and					
equipment	-26	-43	-42	-97	-29
- financing activities	5	48	-3	47	-52
Change in cash and cash equivalents for the					
year	22	33	-12	7	-29
Number of employees	422	448	421	377	367
Ratios					
Profit margin	3,8%	8,9%	7,0%	12,9%	11,4%
Return on assets	2,1%	5,0%	4,2%	7,1%	6,7%
Solvency ratio	52,8%	55,3%	58,1%	58,5%	62,6%
Return on equity	-0,5%	4,4%	3,8%	6,0%	4,9%
Adjusted EBITDA margin	21,3%	21,5%	20,0%	24,4%	25,0%

The Group's activities

Sales of specialty insulation systems to segments within Industry and Building.

Objectives and strategy

The company's Management and Board of Directors are continuously evaluating Skamol's strategy, and during 2017 the strategy was redefined and clarified in the new strategy "Skamol Way Forward". This strategy clearly defines growth areas within Skamol's target markets.

Market development and sales

In 2020 Skamol's turnover was DKK 394 million against DKK 403 million in 2019 and adjusted EBITDA amounted to DKK 84 million in 2020 compared to DKK 87 million in 2019. The reduction in turnover and EBITDA was a consequence of the impact from COVID-19 in the beginning of 2020.

Skamol has in 2020 – despite of the COVID-19 impact - experienced growth in individual key markets, such as the Asia Pacific region, as a result of the strategic initiatives that are being executed in Skamol.

The market organisation in Skamol has been further strengthened during 2020 through an increasingly global coverage, where additional sales offices have been opened to facilitate the continued growth.

Manufacturing and product development

During 2020, Skamol has executed a number of investment projects in order to increase and upgrade capacity, and reduce production costs.

The most significant investment project in 2020 was the completion of a new production line in the Polish plan. The new line was started up during 2020. This is expected to double the output of the Polish plant in a planned ramp up.

Furthermore, Skamol has invested significantly in R&D activities during 2020, where new products have been developed and were introduced to the market in 2020 or are ready to market in 2021.

Skamol will continue to invest in globalization, increasing local presence, and product development and capabilities.

Risk management

The company focuses on both internal and external risks.

Internal risks are eliminated through policies and procedures that address the issues. Furthermore, the company works with risk management through internal KPI follow-up.

The development of Skamol's IT infrastructure is also an important priority for the company. During 2020 further development of the IT infrastructure was made, e.g. continued optimization of ERP platform and process support as well as communication platforms.

Continuous improvements are of high importance to Skamol, and Skamol has worked on initiatives to improve productivity during 2020. This work will continue into 2021.

During 2020 Skamol has implemented an execution framework, which is designed to facilitate a strict execution of Skamol's strategic priorities when entering 2021.

#### Financial risks

Interest-bearing debt amounted to DKK 235 million at the end of 2020. Net interest-bearing debt amounted to DKK 170 million.

Compared to the established drawing right, Skamol has a net cash position of totally DKK 139 million at the end of 2020.

The company follows a financial policy, which operates with a low risk profile so that currency and credit risks only occur due to commercial circumstances.

As an international company, Skamol Group is exposed to risks related to currency transactions in connection with the purchase and sale of goods and services. It is Group policy to undertake identification of currency risks on current transactions. Skamol Group's main currencies are EUR, USD, RUR, PLN, AUD and NOK.

The costs of Skamol's Russian subsidiary are primarily in RUR, whereas sales are primarily in RUR and secondarily in EUR, which means that the Skamol Group as regards earnings in the Russian business is sensitive to fluctuations in the exchange rate of the RUR. During all of 2020, RUR has continued the weak position towards other currencies.

It is Group policy to optimise the loan portfolio through continuous adjustments and to carry out an ongoing assessment of optimisation opportunities.

#### Result, Balance and Cash Flow

*The figures in brackets are 2019-figures* 

In 2020 the turnover decreased to DKK 394 million (DKK 403 million). EBITDA before one time items (adjusted EBITDA) amounted to DKK 84 million (DKK 87 million) corresponding to 21.3 % (21.5 %) of the turnover. Depreciations and amortizations were DKK 51.3 million (DKK 48.5 million).

The total assets were DKK 704 million (DKK 716 million).

At the end of 2020 Skamol employed 417 employees. Of these, 176 employees in Denmark and 241 outside Denmark. Compared to 2019, the total number of employees decreased by 41.

#### Deviations compared to outlook for 2020

In 2020 Skamol realized a slight decrease in turnover and EBITDA compared to 2019, whereas it was expected to increase. The main reason for this deviation was the impact from COVID-19 in the beginning of 2020. As expected, Skamol realized a positive cashflow from operations.

#### Outlook for 2021

Skamol expects increasing turnover and earnings in the coming years, including 2021.

Overall, Skamol estimates that there continues to be a large growth potential for Skamol's systems worldwide.

In 2021 Skamol expects an increase in turnover and EBITDA compared to 2020, and a positive cash flow from operations.

#### **Subsequent events**

After the closing of the financial year no subsequent events have occurred, which have material impact of Skamol's financial position.

Management

Since 2013, FSN Capital is the owner of FSN SKA A/S and Skamol. In 2020 the Board of FSN SKA A/S was composed of the following members:

Marcus Christer Egelstig, Chairman, joined 30.10.2015 Nicholas Nehmzow Hjorth, joined 10.01.2017 Marcus Peer Østergaard Wintersø, joined 04.05.2018

Employee representatives are elected for the Skamol A/S Board of Directors. The company complies with the notice about employee representation in public and private companies of the 1st July 2010. The latest election of employee representatives took place in 2019. Two employee representatives are elected to the Board of Skamol A/S. Election of employee representatives for Skamol's Board will take place again in 2023.

During 2020, a total of 1 board meeting were held in FSN SKA A/S and 6 board meetings were held in Skamol. Board committees have not been established.

The general meeting has not adopted specific authorizations for e.g. allocations.

## Report on the Gender Composition in Management, cf. Section 99 b of the Danish Financial Statements Act

In FSN SKA A/S the Board of Directors has outlined target figures for number of under-represented gender in the top management segment. It is the Board's goal that if possible the mix of the Board shall be balanced so that each gender as a minimum is represented by 1 member appointed by the general assembly. It is the target to reach the defined goal at the end of 2022, so this is aligned with a natural exchange of the Board composition. The composition of the board during 2020 did not change the gender composition, thus the target was not reached this year.

At other management levels in the group it is Skamol's intention to increase the share of the underrepresented gender towards a balanced make-up between male and female representatives. It is the policy of the company to aim for a diversified organisation through an unprejudiced selection process where no candidate is deselected due to gender, age, nationality etc. Candidates are solely selected based on experience, competences and perfor-mance.

Skamol group has at the end of 2020 a share of 45 % female representatives compared to male representatives at other management level, compared to 30% at the end of 2019. During 2020 Skamol has made efforts to continue to pay attention to making job advertisements equally attractive for men and women — both for internal and external candidates

Policies regarding corporate social responsibility

Skamol has defined policies regarding corporate social responsibility, including policies on

 Sustainability with environmental and climate related matters through development of products with increased energy efficiency and lifetime, and through continuous work on reduction of energy consumption and waste in production;

- Caring about people through focused work on health and safety and continuous people development and process optimisation, and by applying a Code of Conduct supporting a company culture that promotes integrity, our values, ethical guidelines and the Skamol Group policies;

- Respecting human rights through applying a Code of Conduct internally and in the cooperation with suppliers requiring compliance with the ILO Conventions, and national laws and regulations;

- Preventing corruption, bribery and money laundering by applying a Code of Conduct internally and in the cooperation with suppliers requiring compliance with all applicable laws and regulations on bribery, corruption and money laundering; by conducting integrity due diligences on all M&A processes and on an assessed risk basis in regard to customers and suppliers; and by applying a whistle blower policy and procedure to encourage staff, board members and others to report suspected or actual violations of laws, regulations or Skamol's Code of Conduct without retribution.

#### ESG impacts through the value chain

Skamol processes unique raw material into specialty insulation systems. Sustainability is integrated into the entire supply chain from sourcing to producing energy efficient systems to our customers. The result of Skamol's efforts is a net reduction in energy consumption and greenhouse gas emissions.

- Within the Building Sector, Skamol delivers specialty insulation systems for renovations and new buildings.
- Within Industry Sector, Skamol delivers specialty insulation systems for hot face and back up insulation that lowers the energy costs in production processes.

Skamol's raw materials are originally founded in Moler/Diatomite. Skamol excavates these raw materials in a sustainable way with respect for the landscapes and communities both during and after excavation.









Production









Raw material supply

- ► Climate impact raw material sourcing
- Water use and pollution
- Responsible use and repatriation of land areas in raw material mining
- Supplier labor conditions and human rights
- Supplier health and safety

#### Climate impact

- Chemicals and pollution
- Resource efficiency, recycling and waste management
- Sustainable and safe packaging
- Water use
- Labor conditions and human rights
- Health and safety
- Local community impact

### Management and marketing

- Sustainable product innovation
- Attracting and retaining employees
- Diversity
- Anti-Corruption and integrity
- Data security
- Sanctioned countries
- Sustainable brand positioning

Climate impact of shipping and delivery

Customer end-use

- Product contribution to energy efficiency
- Product longevity
- Product take-bake and circular design
- Product quality and safety
- Product contribution to end user safety
- Supply chain transparency

#### **ESG** risks and opportunities

#### Skamol systems

Skamol has a unique opportunity to contribute positively to the health, safety and environment of key stakeholders, from the way Skamol sources raw materials, treats employees and provides solutions to customers.

Megatrends move towards reduction of energy consumption and higher requirements for better living conditions, which reflect opportunities for Skamol, e.g. within:

Building Sector. Energy saving, safe and healthy indoor climate systems

material

Stakeholders

2

Industry Sector. Energy saving and cost-effective systems

#### Skamol processes

As a global company, Skamol can be exposed to integrity risks. Continuous focus and increased awareness on how to handle and identify risks, is a top priority for the Skamol Group.

Through a focus on creating a culture that supports this agenda, by caring about people and the way we act, we have an opportunity to attract the right people with the right mindset.

Skamol focuses on health and safety. It is key that we do not expose our employees or surroundings to risks and that we do everything we can to prevent incidents from happening. To support these efforts, we continuously have focus on training, communication and

improvement of processes and procedures.



- Product contribution to end user safety
- Product longevity
- Data security
- Chemicals and pollution from production
- Product quality and safety
- Health and safety in own production
- Anti-corruption and integrity
- Product contribution to energy efficiency
- Labor conditions and human rights in own production
- Climate impact own production
- Sustainable brand positioning
- Sanctioned countries
- Resource efficiency, recycling and waste management
- Sustainable product innovation

- Local community impact
- Climate impact raw material sourcing
- Responsible use and repatriation of land areas in steel mining
- Water use and pollution in sourcing
- Water use in production

employees Diversity

Attracting and retaining

- Sustainable and safe packaging
- Labor conditions, human rights, health and safety in supply chain
- Supply chain transparency
- Climate impact shipping and delivery
- Climate impact of shipping and delivery
- Sanctioned countries



important

Importance to Company

11

material

#### **KEY ESG GOALS**

1. Loyal

customers

#### **EFFORTS 2020**

## Our ambition was to conduct one annual

- training of all sales staff in market, branding, processes, systems, products and performance.
- Due to COVID-19 it has not been possible to conduct physical training. The physical training was replaced by interactive goto-market training sessions for all sales staff. The training sessions were conducted in regional groupings and covered branding, processes, systems, products and performance.

#### 2. Loyal and motivated employees

- All Skamol departments implemented training in using Skamol Business System. The training was partly conducted on a monthly basis, where ways of working allowed for this due to COVID-19.
- Overall, 2020 has been a year with challenges, due to the implications coming from COVID-19, as well as changes in the company. As a consequence of that, turnover (both voluntarily and involuntarily) has been relatively high in 2020. Furthermore, Net Promotor Score has had a negative development in 2020 due to these reasons.

#### **PERFORMANCE**

### Training of all sales staff

Conduct at least 50 webinars for customers with training, information and promotion. The webinars will include sustainability as a topic.

**AMBITIONS 2021** 

Increase number of customer interactions, both physical and interactive meetings, by 100% compared to 2020 through increased use of virtual meetings and with registration in SuperOffice, our global CRM system.

#### **Skamol Business System**



### eNPS\*



- \* Employee Net Promoter Score
- \*\* No survey in 2019 due to change in provider

- Improving employee satisfaction and loyalty is a key priority for Skamol.
- Initiatives are planned for 2021 to adjust the Skamol culture, e.g. through more simple, relevant and frequent employee surveys through the use of Winningtemp, as well as improved communication in the organisation through (virtual) townhall meetings. Furthermore, flexible work arrangements will be introduced, e.g. working from home, where it is possible to combine with individual employees iob content.
- Target is to reduce employee turnover to max 10%.
- Furthermore, target is to improve employee satisfaction and increase Net Promoter Score by at least 5 points.
- The overall ambition related to safety is to achieve zero lost-time-incidents.
- Continuing safety trainings and increase numbers of registered safety walks to 2 safety walks per month per production site.

### 3. Caring about people

- During 2020 we achieved an improvement in lost-time-incidents with a total of 2 registered incidents.
- Safety training continued in all Skamol's locations.
- Safety walk registration procedure was implemented during 2H 2020 with a total of 10 registered safety walks.

#### Zero lost-time incidents



Safety training and walks



#### Lost-time incidents\*

2020	2.9
2019	4.2
2018	5.0
2017	4.3
2016	6.1

\* Lost-time incidents per million worked hours

#### 4. Integrity

- Code of conduct signed by all employees.
- Code of conduct signed by all raw material suppliers.
- Sanction's screening conducted for all
- Sanction's screening conducted for all suppliers.
- The Skamol whistleblower channel has proven its purpose as there have been a few alerts, related to distributors/agents escalating commercial disagreements on individual trading, which have all been handled at the appropriate levels in the organization.

### Code of conduct signed with



100% of employees

Code of conduct signed with



100% of raw material suppliers

#### Sanction's screening conducted with:

100% of customers 100% of suppliers



- In 2021 relevant code of conduct training tools for employees will be identified for improved understanding of behaviour in this respect.
- Code of conduct signed by all employees.
- Code of Conduct signed by all raw material suppliers.
- Sanction's screening for all customers to be digitalized as part of Skamol's IT landscape.
- Sanction's screening for all suppliers to be digitalized as part of Skamol's IT landscape.

#### 5. Reduce environmental footprint

- During 2020 an energy accounting system for all sites has been implemented and specific targets for reduction of energy have been defined.
- In addition, energy efficiency projects have been conducted to reduce energy consumption and GHG emissions.

#### Implementation of system **GHG** accounting

GHG emissions (tCO2e): Scope 1: 28,622.4 Scope 2: 3,737.4

GHG emissions/production output: To be reported from 2021

- There is an ambition to reduce Skamol's environmental footprint e.g. through energy efficiencies, alternative energy sources and reduced waste - and a long term ambition to have climate neutral operations.
- During 2021 we will prepare a roadmap on moving towards these ambitions.
- For 2021 the target is a reduction of GHG emissions relative to production output (2020 as base year), through improvement and optimization of equipment and processes.

### **Income Statement 1 January - 31 December**

		Group		Group		Group Parent C		Parent Cor	ompany	
	Note	2020	2019	2020	2019					
		TDKK	TDKK	TDKK	TDKK					
Revenue	1	394.366	403.364	0	0					
Expenses for raw materials and										
consumables		-126.080	-125.549	0	0					
Other external expenses	_	-79.232	-66.834	-7.745	-109					
Gross profit/loss		189.054	210.981	-7.745	-109					
Staff expenses	2	-122.505	-126.280	0	0					
EBITDA		66.549	84.701	-7.745	-109					
Depreciation, amortisation and impairment of intangible assets and property, plant and equipment	3	-51.349	-48.462	0	0					
	-	-51.549	-40.402							
Profit/loss before financial income and expenses	)	15.200	36.239	-7.745	-109					
Income from investments in										
subsidiaries		0	0	9.101	18.406					
Financial income	4	181	409	1.381	1.928					
Financial expenses	5	-9.977	-10.677	-5.845	-5.153					
Profit/loss before tax		5.404	25.971	-3.108	15.072					
Tax on profit/loss for the year	6	-7.592	-9.057	920	1.842					
Net profit/loss for the year		-2.188	16.914	-2.188	16.914					

## **Balance Sheet 31 December**

### Assets

		Group		Parent Company	
	Note	2020	2019	2020	2019
		TDKK	TDKK	TDKK	TDKK
Completed development projects		17.270	3.208	0	0
Software		14.257	13.365	0	0
Acquired licenses		1.028	1.365	0	0
Goodwill		228.905	252.053	0	0
Development projects in progress	_	7.818	14.890	0	0
Intangible assets	7 _	269.278	284.881	0	0
Land and buildings		87.337	87.058	0	0
Plant and machinery		107.149	78.649	0	0
Other fixtures and fittings, tools and					
equipment		15.891	17.665	0	0
Prepayments for property, plant and					
equipment	_	16.282	55.370	0	0
Property, plant and equipment	8 _	226.659	238.742	0	0
Investments in subsidiaries	9	0	0	464.847	475.265
Fixed asset investments	_	0	0	464.847	475.265
Fixed assets	_	495.937	523.623	464.847	475.265
Inventories	10	62.414	41.953	0	0
Trade receivables	<del>-</del>	60.227	91.299		
Receivables from group enterprises		68.327 0	91.299	0 26.813	0 35.224
Other receivables		11.043	9.574	20.613	33.224
Deferred tax asset	14	1.517	1.661	0	0
Corporation tax	17	667	2.216	2.920	6.841
Receivables	_	81.554	104.750	29.733	42.065
Receivables	-	01.004	104.700	23.700	42.000
Cash at bank and in hand	_	64.255	45.842		0
Currents assets	_	208.223	192.545	29.733	42.065
Assets	_	704.160	716.168	494.580	517.330

### **Balance Sheet 31 December**

### Liabilities and equity

		Group		Parent Company		
	Note	2020	2019	2020	2019	
		TDKK	TDKK	TDKK	TDKK	
Share capital	12	10.219	10.219	10.219	10.219	
Reserve for net revaluation under the	;					
equity method		0	0	30.357	40.775	
Reserve for hedging transactions		-585	0	-585	0	
Reserve for exchange rate						
conversion		-19.529	0	-19.529	0	
Retained earnings	_	382.347	384.535	351.990	343.760	
Equity	_	372.452	394.754	372.452	394.754	
Provision for deferred tax  Provisions for pensions and similar	14	15.466	13.195	183	155	
obligations	_	555	578	0	0	
Provisions	_	16.021	13.773	183	155	
Credit institutions		226.988	226.339	121.339	121.339	
Lease obligations		128	165	0	0	
Other payables	_	7.390	2.913	0	0	
Long-term debt	15	234.506	229.417	121.339	121.339	
Credit institutions	15	0	960	0	960	
Trade payables		57.942	57.256	0	0	
Corporation tax		1.412	454	0	0	
Other payables	15	21.827	19.554	606	122	
Short-term debt	_	81.181	78.224	606	1.082	
Debt	_	315.687	307.641	121.945	122.421	
Liabilities and equity		704.160	716.168	494.580	517.330	
	-					
Distribution of profit	13					
Contingent assets, liabilities and						
other financial obligations	18					
Related parties	19					
Fee to auditors appointed at the						
general meeting	20					
Accounting Policies	21					

### **Statement of Changes in Equity**

#### Group

Equity at 31 December	10.219	30.357	-585	-19.529	351.990	372.452
Net profit/loss for the year	0	9.111	0	0	-11.299	-2.188
Fair value adjustment of hedging instruments	0	0	-585	0	0	-585
entities	0	-19.529	0	0	0	-19.529
Exchange adjustments relating to foreign						
Exchange adjustments	0	0	0	-19.529	19.529	0
Equity at 1 January	10.219	40.775	0	0	343.760	394.754
Parent Company						
Equity at 31 December	10.219	0	-585	-19.529	382.347	372.452
Net profit/loss for the year	0	0	0	0	-2.188	-2.188
end of year	0	0	-585	0	0	-585
Fair value adjustment of hedging instruments,						
Exchange adjustments	0	0	0	-19.529	0	-19.529
Equity at 1 January	10.219	0	0	0	384.535	394.754
	TDKK	TDKK	TDKK	TDKK	TDKK	TDKK
	Share capital	method	hedging transactions	conversion	earnings	Total
		tion under the equity	Reserve for	exchange rate	Retained	
		net revalua-		Reserve for		
		Reserve for				
Group						

### Cash Flow Statement 1 January - 31 December

		Grou	Group	
	Note	2020	2019	
		TDKK	TDKK	
Net profit/loss for the year		-2.188	16.914	
Adjustments	16	68.705	67.875	
Change in working capital	17	572	-20.193	
Cash flows from operating activities before financial income and				
expenses		67.089	64.596	
Financial income		0	-1.519	
Financial expenses	_	-9.626	-7.449	
Cash flows from ordinary activities		57.463	55.628	
Corporation tax paid	_	-2.122	-7.624	
Cash flows from operating activities	_	55.341	48.004	
Purchase of intangible assets		-12.321	-20.333	
Purchase of property, plant and equipment	_	-25.936	-42.838	
Cash flows from investing activities	_	-38.257	-63.171	
Raising of loans from credit institutions	_	4.504	47.880	
Cash flows from financing activities	_	4.504	47.880	
Change in cash and cash equivalents		21.588	32.713	
Cash and cash equivalents at 1 January		44.882	11.739	
Exchange adjustment of current asset investments	_	-2.215	430	
Cash and cash equivalents at 31 December	_	64.255	44.882	
Cash and cash equivalents are specified as follows:				
Cash at bank and in hand		64.255	45.842	
Overdraft facility	_	0	-960	
Cash and cash equivalents at 31 December	_	64.255	44.882	

		Group	0	Parent Company	
		2020	2019	2020	2019
1	Revenue	TDKK	TDKK	TDKK	TDKK
	Geographical segments				
	Turnover EU-countries	191.497	195.562	0	0
	Turnover non-EU countries	202.869	207.802	0	0
	Net turnover	394.366	403.364		0
2	Staff expenses				
	Wages and salaries	113.192	115.918	0	0
	Pensions	9.313	10.362	0	0
		122.505	126.280	0	0
	Including remuneration to the Executive Board of:				
	Executive Board	7.012	-	0	0
	Supervisory Board	0	0	0	0
		7.012	0	0	0
	Average number of employees	427	448	0	0

Remuneration to the Executive Board for 2019 has not been disclosed in accordance with section 98 B(3) of the Danish Financial Statements Act.

Remuneration to the Executive Board for 2020 also includes salary and severence pay to the former CEO.

### 3 Depreciation, amortisation and impairment of intangible assets and property, plant and equipment

	51.349	48.462	0	0
equipment	23.684	21.936	0	0
Depreciation of property, plant and				
Amortisation of intangible assets	27.665	26.526	0	0

		Group	0	Parent Cor	npany
	-	2020	2019	2020	2019
4	Financial income	TDKK	TDKK	TDKK	TDKK
7					
	Interest received from group				
	enterprises	0	0	1.261	1.568
	Other financial income	181	409	120	360
	-	181	409	1.381	1.928
5	Financial expenses				
	Other financial expenses	9.977	10.677	5.845	5.153
	-	9.977	10.677	5.845	5.153
6	Tax on profit/loss for the year				
Ŭ	Tall on prone, loss for the year				
	Current tax for the year	5.108	4.378	-755	-1.001
	Deferred tax for the year	2.083	5.520	-192	0
	Adjustment of deferred tax concerning				
	previous years	401	-841	27	-841
	_	7.592	9.057	-920	-1.842

### 7 Intangible assets

Group

Group	Completed development projects	Software TDKK	Acquired licenses TDKK	Goodwill TDKK	Development projects in progress TDKK
Cost at 1 January	13.558	14.744	11.805	410.878	14.890
Exchange adjustment	-115	0	-88	-19	-114
Additions for the year	3.495	2.006	0	0	4.653
Transfers for the year	12.005	1.633	25	2	-11.611
Cost at 31 December	28.943	18.383	11.742	410.861	7.818
Impairment losses and amortisation at 1					
January	10.350	1.379	10.440	158.825	0
Exchange adjustment	-48	0	-41	6	0
Amortisation for the year	1.371	2.739	297	23.123	0
Transfers for the year	0	8	18	2	0
Impairment losses and amortisation at 31					
December	11.673	4.126	10.714	181.956	0
Carrying amount at 31 December	17.270	14.257	1.028	228.905	7.818

Development projects include production, products and market development.

### 8 Property, plant and equipment

#### Group

Group -	Land and buildings TDKK	Plant and machinery	Other fixtures and fittings, tools and equipment	Prepayments for property, plant and equipment
Cost at 1 January	135.562	336.523	51.772	55.554
Exchange adjustment	-5.590	-8.337	-1.851	-2.883
Additions for the year	1.163	4.973	4.040	18.106
Disposals for the year	0	-84	-23	-193
Transfers for the year	6.934	46.383	-542	-54.302
Cost at 31 December	138.069	379.458	53.396	16.282
Impairment losses and depreciation at				
1 January	48.504	257.874	34.107	184
Exchange adjustment	-642	-2.996	-699	-8
Depreciation for the year	2.559	16.694	4.567	0
Reversal for the year of previous years'				
impairment losses	0	-69	-14	0
Transfers for the year	311	806	-456	-176
Impairment losses and depreciation at				
31 December	50.732	272.309	37.505	0
Carrying amount at 31 December	87.337	107.149	15.891	16.282

		Parent Cor	npany
		2020	2019
9	Investments in subsidiaries	TDKK	TDKK
	Cost at 1 January	434.490	433.430
	Additions for the year	0	1.060
	Transfers for the year	0	0
	Cost at 31 December	434.490	434.490
	Value adjustments at 1 January	40.775	16.053
	Exchange adjustment	-19.523	6.317
	Net profit/loss for the year	21.320	31.091
	Amortisation of goodwill	-12.215	-12.686
	Change in intercompany profit on inventories	0	0
	Value adjustments at 31 December	30.357	40.775
	Carrying amount at 31 December	464.847	475.265

Investments in subsidiaries are specified as follows:

	Place of		Votes and
Name	registered office	Share capital	ownership
Skamol A/S	Aarhus	DKK 43.095.000	100%
Skamol Americas Inc.	USA	USD 3.310.000	100%
Skamol Europe GmbH	Germany	EUR 50.000	100%
Skamol Polska S.p.Z.o.o	Poland	PLN 12.505.000	100%
Skamol Eastern Europe S.p.Z.o.o	Poland	PLN 800.000	100%
Skamol Rus LLC	Russia	RUB 10.000	100%
Skamol France SAS	France	EUR 50.000	100%
Skamol (Shanghai) Trading Co. Ltd.	China	CNY 641.690	100%
Skamol Asia Pacific PTY Ltd.	Australia	AUD 108	100%
NCM Core A/S	Aarhus	DKK 1.011.000	100%
Skamol United Kingdom Ltd.	UK	GBP 30.000	100%

		Group		Parent Company	
		2020	2019	2020	2019
10	Inventories	TDKK	TDKK	TDKK	TDKK
	Raw materials and consumables	11.073	8.786	0	0
	Work in progress	717	408	0	0
	Finished goods and goods for resale	50.624	32.759	0	0
		62.414	41.953	0	0

### 11 Prepayments

Prepayments consist of prepaid expenses concerning rent, insurance premiums, subscriptions and interest.

#### 12 Equity

The share capital is broken down as follow:

	Number	Nominal value
		TDKK
A-shares	208.697	2.087
B-shares	11.152	111
C-shares	802.084	3.208
D-shares	802.084	4.813
		10.219

The share capital has developed as follows:

	2020	2019	2018	2017	2016
Share capital at 1 January	TDKK 10.219	TDKK 10.219	TDKK 10.213	TDKK 10.149	TDKK 10.078
Capital increase	0	0	6	64	71
Capital decrease	0	0	0	0	0
Share capital at 31					
December	10.219	10.219	10.219	10.213	10.149

		Parent Company	
		2020	2019
13	Distribution of profit	TDKK	TDKK
	Reserve for net revaluation under the equity method	9.111	18.045
	Retained earnings	-11.299	-1.131
		-2.188	16.914

		Group		Parent Company	
		2020	2019	2020	2019
14	Provision for deferred tax	TDKK	TDKK	TDKK	TDKK
	Provision for deferred tax at 1 January  Amounts recognised in the income	11.534	6.602	155	743
	statement for the year  Amounts recognised in equity for the	2.484	5.520	-192	0
	year	1.448	-588	220	-588
	Provision for deferred tax at 31				
	December	15.466	11.534	183	155

The recognised tax asset comprises tax loss carry forwards expected to be utilised within the next three to four years.

The deferred tax asset exists in foreign subsidiaries and is therefore not set off against deferred tax liability

#### 15 Long-term debt

Payments due within 1 year are recognised in short-term debt. Other debt is recognised in long-term debt.

The debt falls due for payment as specified below:

#### **Credit institutions**

Between 1 and 5 years	226.988	226.339	121.339	121.339
Long-term part	226.988	226.339	121.339	121.339
Other short-term debt to credit				
institutions	0	960	0	960
	226.988	227.299	121.339	122.299

### 15 Long-term debt (continued)

		Group		Parent Company	
		2020	2019	2020	2019
	Lanca ablimations	TDKK	TDKK	TDKK	TDKK
	Lease obligations				
	Between 1 and 5 years	128	165	0	0
	Long-term part	128	165	0	0
	Within 1 year	0	0	0	0
		128	165	0	0
	Other payables				
	Between 1 and 5 years	7.390	2.913	0	0
	Long-term part	7.390	2.913	0	0
	Other short-term payables	21.827	19.554	606	122
		29.217	22.467	606	122
				Grou	
			_	2020	2019
16	Cash flow statement - adjustmen	nts		TDKK	TDKK
	Financial income			-181	-409
	Financial expenses			9.977	10.677
	Depreciation, amortisation and impairmen	nt losses, including lo	sses and		
	gains on sales			51.349	48.463
	Tax on profit/loss for the year			7.592	9.057
	Other adjustments		_	-32	87
			_	68.705	67.875
17	Cash flow statement - change in	working capital			
,	J	0 1			
	Change in inventories			-22.558	-5.333
	Change in receivables			21.795	-17.464
	Change in other provisions			0	578
	Change in trade payables, etc		_	1.335	2.026
			_	572	-20.193

#### 18 Contingent assets, liabilities and other financial obligations

#### **Charges and security**

The following assets have been placed as security with bankers:

Security in the shares in certain group-companies and assignment of certain intra-group debts.

	Group		Parent Cor	npany
	2020	2019	2020	2019
	TDKK	TDKK	TDKK	TDKK
Rental and lease obligations				
Lease obligations under operating				
leases. Total future lease payments:				
Within 1 year	2.799	3.375	0	0
Between 1 and 5 years	1.881	2.367	0	0
	4.680	5.742	0	0

#### **Guarantee obligations**

A guarentee in the amount of DKK 750k with respects to the restoration of Moler areas and a guarentee in the amount of DKK 98k with respect to product security are incumbent on the group.

#### Other contingent liabilities

The group companies are jointly and severally liable for tax on the jointly taxed incomes etc of the Group. Moreover, the group companies are jointly and severally liable for Danish withholding taxes by way of dividend tax, tax on royalty payments and tax on unearned income. Any subsequent adjustments of corporation taxes and withholding taxes may increase the Company's liability.

The bank has a pledge on subsidiary shares in Skamol Eastern Europe S.p.Z.o.o.

Kongens Nytorv 26, 2. sal

1050 Copenhagen

Denmark

Related parties					
	Basis				
Controlling interest					
FSN Capital III Limited Partnership	Controlling shareholder				
Transactions					
The Company has chosen only to disclose transactions which have not been made on an arm's length basis in accordance with section 98(c)(7) of the Danish Financial Statements Act.					
Consolidated Financial Statements					
The company is included in the consolidated rep	port for the parent company				
Name	Place of registered office				

		Grou	Group		Parent Company	
		2020	2019	2020	2019	
20 Fe	ee to auditors appointed at th	TDKK ne general meeting	TDKK <b>g</b>	TDKK	TDKK	
Pri	icewaterhouseCoopers					
Au	udit fee	319	276	16	8	
Та	x advisory services	99	462	0	0	
		418	738	16	8	
Ot	her audit firms					
Au	udit fee	413	296	0	0	
Ot	her assurance engagements	354	856	0	0	
		767	1.152	0	0	
		1.185	1.890	16	8	

#### 21 Accounting Policies

The Annual Report of FSN SKA A/S for 2020 has been prepared in accordance with the provisions of the Danish Financial Statements Act applying to large enterprises of reporting class C.

The accounting policies applied remain unchanged from last year. There have been made a few reclassification in the comparable figures.

The Consolidated and Parent Company Financial Statements for 2020 are presented in TDKK.

#### **Recognition and measurement**

The Financial Statements have been prepared under the historical cost method.

Revenues are recognised in the income statement as earned. Furthermore, value adjustments of financial assets and liabilities measured at fair value or amortised cost are recognised. Moreover, all expenses incurred to achieve the earnings for the year are recognised in the income statement, including depreciation, amortisation, impairment losses and provisions as well as reversals due to changed accounting estimates of amounts that have previously been recognised in the income statement.

Assets are recognised in the balance sheet when it is probable that future economic benefits attributable to the asset will flow to the Company, and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is probable that future economic benefits will flow out of the Company, and the value of the liability can be measured reliably.

Assets and liabilities are initially measured at cost. Subsequently, assets and liabilities are measured as described for each item below.

Certain financial assets and liabilities are measured at amortised cost, which involves the recognition of a constant effective interest rate over the maturity period. Amortised cost is calculated as original cost less any repayments and with addition/deduction of the cumulative amortisation of any difference between cost and the nominal amount. In this way, capital losses and gains are allocated over the maturity period.

Recognition and measurement take into account predictable losses and risks occurring before the presentation of the Annual Report which confirm or invalidate affairs and conditions existing at the balance sheet date.

#### 21 Accounting Policies (continued)

#### **Basis of consolidation**

The Consolidated Financial Statements comprise the Parent Company, FSN SKA A/S, and subsidiaries in which the Parent Company directly or indirectly holds more than 50% of the votes or in which the Parent Company, through share ownership or otherwise, exercises control. Enterprises in which the Group holds between 20% and 50% of the votes and exercises significant influence but not control are classified as associates.

On consolidation, items of a uniform nature are combined. Elimination is made of intercompany income and expenses, shareholdings, dividends and accounts as well as of realised and unrealised profits and losses on transactions between the consolidated enterprises.

The Parent Company's investments in the consolidated subsidiaries are set off against the Parent Company's share of the net asset value of subsidiaries stated at the time of consolidation.

#### **Business combinations**

#### Business acquisitions carried through on or after 1 July 2018

Acquisitions of subsidiaries are accounted for using the purchase method under which the identifiable assets and liabilities of the entity acquired are measured at fair value at the time of acquisition. Acquired contingent liabilities are recognised at fair value in the Consolidated Financial Statements to the extent that the value can be measured reliably.

The time of acquisition is the time when the Group obtains control of the entity acquired.

The cost of the entity acquired is the fair value of the consideration agreed, including consideration contingent on future events. Transaction costs directly attributable to the acquisition of subsidiaries are recognised in the income statement as incurred.

Positive differences between the cost of the entity acquired and identifiable assets and liabilities are recognised as goodwill in intangible assets in the balance sheet and are amortised in the income statement on a straight-line basis over their estimated useful lives. Amortisation of goodwill is allocated in the Consolidated Financial Statements to the operations to which goodwill is related. Where the differences are negative, they are recognised immediately in the income statement.

Where the purchase price allocation is not final, positive and negative differences from acquired subsidiaries due to changes to the recognition and measurement of identifiable net assets may be adjusted for up to 12 months after the time of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.

Where cost includes contingent consideration, this is measured at fair value at the time of acquisition. Contingent consideration is subsequently measured at fair value. Any value adjustments are recognised

#### **21 Accounting Policies** (continued)

in the income statement.

In respect of step acquisitions, any previously held investments in the entity acquired are remeasured at fair value at the time of acquisition. The difference between the carrying amount of the investment previously held and the fair value is recognised in the income statement.

#### Business acquisitions carried through before 1 July 2018

Subject to some exemptions, acquisitions carried through before 1 July 2018 are accounted for under the same accounting policies as those applying to business combinations carried through on or after 1 July 2018. The most material exemptions are:

- Identifiable assets and liabilities of the entity acquired are recognised only if they are probable.
- Identifiable contingent liabilities of the entity acquired are not recognised in the consolidated balance sheet.
- Where the purchase price allocation is not final, positive and negative differences due to changes to the recognition and measurement of the acquired net assets may be adjusted until the end of the financial year following the year of acquisition. These adjustments are also reflected in the value of goodwill or negative goodwill, including in amortisation already made.
- Transaction costs directly attributable to the acquisition of subsidiaries are included as part of cost.
- After the initial recognition, adjustment of contingent consideration is recognised directly with its
  counter entry in initial purchase price, thus correcting the value of goodwill or negative goodwill.
- In respect of step acquisitions, the carrying amount of the existing investments is recognised in cost.

#### Leases

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership (finance leases) are recognised in the balance sheet at the lower of the fair value of the leased asset and the net present value of the lease payments computed by applying the interest rate implicit in the lease or an alternative borrowing rate as the discount rate. Assets acquired under finance leases are depreciated and written down for impairment under the same policy as determined for the other fixed assets of the Group.

The remaining lease obligation is capitalised and recognised in the balance sheet under debt, and the interest element on the lease payments is charged over the lease term to the income statement.

All other leases are considered operating leases. Payments made under operating leases are recognised in the income statement on a straight-line basis over the lease term.

#### 21 Accounting Policies (continued)

#### **Translation policies**

Danish kroner is used as the presentation currency. All other currencies are regarded as foreign currencies.

Transactions in foreign currencies are translated at the exchange rates at the dates of transaction. Exchange differences arising due to differences between the transaction date rates and the rates at the dates of payment are recognised in financial income and expenses in the income statement. Where foreign exchange transactions are considered hedging of future cash flows, the value adjustments are recognised directly in equity.

Receivables, payables and other monetary items in foreign currencies that have not been settled at the balance sheet date are translated at the exchange rates at the balance sheet date. Any differences between the exchange rates at the balance sheet date and the rates at the time when the receivable or the debt arose are recognised in financial income and expenses in the income statement.

Fixed assets acquired in foreign currencies are measured at the transaction date rates.

#### Revenue

Information on business and geographical segments based on the Group's risks and returns and its internal financial reporting system. Business segments are regarded as the primary segments.

#### **Income Statement**

#### Revenue

Revenue from the sale of goods is recognised when the risks and rewards relating to the goods sold have been transferred to the purchaser, the revenue can be measured reliably and it is probable that the economic benefits relating to the sale will flow to the Group.

Revenue is measured at the consideration received and is recognised exclusive of VAT and net of discounts relating to sales.

#### Expenses for raw materials and consumables

Expenses for raw materials and consumables comprise the raw materials and consumables consumed to achieve revenue for the year.

#### Other external expenses

Other external expenses comprise indirect production costs and expenses for premises, sales and distribution as well as office expenses, etc.

#### 21 Accounting Policies (continued)

#### **Staff expenses**

Staff expenses comprise wages and salaries as well as payroll expenses.

#### Amortisation, depreciation and impairment losses

Amortisation, depreciation and impairment losses comprise amortisation, depreciation and impairment of intangible assets and property, plant and equipment.

#### Other operating income and expenses

Other operating income and other operating expenses comprise items of a secondary nature to the main activities of the Group, including gains and losses on the sale of intangible assets and property, plant and equipment.

#### Income from investments in subsidiaries

The item "Income from investments in subsidiaries" in the income statement includes the proportionate share of the profit for the year.

#### Financial income and expenses

Financial income and expenses are recognised in the income statement at the amounts relating to the financial year.

#### Tax on profit/loss for the year

Tax for the year consists of current tax for the year and changes in deferred tax for the year. The tax attributable to the profit for the year is recognised in the income statement, whereas the tax attributable to equity transactions is recognised directly in equity.

The Company is jointly taxed with wholly owned Danish and foreign subsidiaries. The tax effect of the joint taxation is allocated to enterprises in proportion to their taxable incomes.

#### **Balance Sheet**

#### **Intangible assets**

Goodwill acquired is measured at cost less accumulated amortisation. Goodwill is amortised on a straight-line basis over its useful life, which is assessed at 5-20 years.

Patents and licences are measured at the lower of cost less accumulated amortisation and recoverable amount. Patents are amortised over the remaining patent period, and licences are amortised over the licence period; however not exceeding 5-20 years.

#### **21 Accounting Policies** (continued)

Software acquired is measured at cost less accumulated amortisation. Software is amortised on a straight-line basis over its useful life, which is assessed at 5-20 years.

Development cost on projects include salaries, depreciation and other costs that can be directly and indirectly attributed to the company's development activities.

Development projects that are clearly defined and identifiable, where the degree of technical utilization, sufficient resources and a potential future market or development opportunity in the group can be demonstrated, and where the intention to manufacture, market or use the project are recognized as intangible fixed assets, if sufficient assurance that the capital value of future earnings can cover production, sales and administration costs as well as the development costs themselves.

Development projects that do not meet the criteria for recognition in the balance sheet are recognized as costs in the income statement as the costs are incurred.

Capitalized development costs are measured at cost less accumulated amortization and impairment losses or recoverable amount, whichever is lower. An amount corresponding to the recognized development costs is reserved in the item "Reserve for development costs" under equity. The reserve includes only development costs that are recognized in financial years beginning on or after 1 January 2016. The reserve is continuously reduced with depreciation and write-downs on the development projects.

Capitalized development costs are depreciated from the time of completion on a straight-line basis over the period in which the development work is expected to generate economic benefits. However, the depreciation period is a maximum of 10 years.

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and less any accumulated impairment losses.

Cost comprises the cost of acquisition and expenses directly related to the acquisition up until the time when the asset is ready for use.

Interest expenses on loans raised directly for financing the construction of property, plant and equipment are recognised in cost over the period of construction.

Depreciation based on cost reduced by any residual value is calculated on a straight-line basis over the expected useful lives of the assets, which are:

Production buildings 50 years
Other buildings 15-50 years
Plant and machinery 8-20 years

#### **21 Accounting Policies** (continued)

Other equipment 3-5 years Own Moler deposits 20 years

The fixed assets' residual values are determined at nil. Depreciation period and residual value are reassessed annually.

Assets costing less than DKK 13,800 are expensed in the year of acquisition.

#### Impairment of fixed assets

The carrying amounts of intangible assets and property, plant and equipment are reviewed on an annual basis to determine whether there is any indication of impairment other than that expressed by amortisation and depreciation.

If so, the asset is written down to its lower recoverable amount.

#### **Investments in subsidiaries**

Investments in subsidiaries are recognised and measured under the equity method.

The item"Investments in subsidiaries" in the balance sheet include the proportionate ownership share of the net asset value of the enterprises calculated on the basis of the fair values of identifiable net assets at the time of acquisition with deduction or addition of unrealised intercompany profits or losses and with addition of the remaining value of any increases in value and goodwill calculated at the time of acquisition of the enterprises.

The total net revaluation of investments in subsidiaries is transferred upon distribution of profit to "Reserve for net revaluation under the equity method" under equity. The reserve is reduced by dividend distributed to the Parent Company and adjusted for other equity movements in the subsidiaries.

Subsidiaries with a negative net asset value are recognised at DKK o. Any legal or constructive obligation of the Parent Company to cover the negative balance of the enterprise is recognised in provisions.

#### **Inventories**

Inventories are measured at the lower of cost under the FIFO method and net realisable value.

The net realisable value of inventories is calculated at the amount expected to be generated by sale of the inventories in the process of normal operations with deduction of selling expenses. The net realisable value is determined allowing for marketability, obsolescence and development in expected selling price.

The cost of goods for resale, raw materials and consumables equals landed cost.

The cost of finished goods and work in progress comprises the cost of raw materials, consumables and di-

#### 21 Accounting Policies (continued)

rect labour with addition of indirect production costs. Indirect production costs comprise the cost of indirect materials and labour as well as maintenance and depreciation of the machinery, factory buildings and equipment used in the manufacturing process as well as costs of factory administration and management.

#### Receivables

Receivables are measured in the balance sheet at the lower of amortised cost and net realisable value, which corresponds to nominal value less provisions for bad debts. Provisions for bad debts are determined on the basis of an individual assessment of each receivable, and in respect of trade receivables.

#### **Equity**

#### Dividend

Dividend distribution proposed by Management for the year is disclosed as a separate equity item.

#### **Provisions**

Provisions are recognised when - in consequence of an event occurred before or on the balance sheet date - the Group has a legal or constructive obligation and it is probable that economic benefits must be given up to settle the obligation.

#### Deferred tax assets and liabilities

Deferred income tax is measured using the balance sheet liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes on the basis of the intended use of the asset and settlement of the liability, respectively.

Deferred tax assets are measured at the value at which the asset is expected to be realised, either by elimination in tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that will be effective under the legislation at the balance sheet date when the deferred tax is expected to crystallise as current tax. Any changes in deferred tax due to changes to tax rates are recognised in the income statement or in equity if the deferred tax relates to items recognised in equity.

#### Current tax receivables and liabilities

Current tax liabilities and receivables are recognised in the balance sheet as the expected taxable income for the year adjusted for tax on taxable incomes for prior years and tax paid on account. Extra payments and repayment under the on-account taxation scheme are recognised in the income statement in financial income and expenses.

#### 21 Accounting Policies (continued)

#### Financial debts

Loans, such as loans from credit institutions, are recognised initially at the proceeds received net of transaction expenses incurred. Subsequently, the loans are measured at amortised cost; the difference between the proceeds and the nominal value is recognised as an interest expense in the income statement over the loan period.

Mortgage loans are measured at amortised cost, which for cash loans corresponds to the remaining loan. Amortised cost of debenture loans corresponds to the remaining loan calculated as the underlying cash value of the loan at the date of raising the loan adjusted for depreciation of the price adjustment of the loan made over the term of the loan at the date of raising the loan.

Other debts are measured at amortised cost, substantially corresponding to nominal value.

#### **Cash Flow Statement**

The cash flow statement shows the Group's cash flows for the year broken down by operating, investing and financing activities, changes for the year in cash and cash equivalents as well as the Group's cash and cash equivalents at the beginning and end of the year.

#### Cash flows from operating activities

Cash flows from operating activities are calculated as the net profit/loss for the year adjusted for changes in working capital and non-cash operating items such as depreciation, amortisation and impairment losses, and provisions. Working capital comprises current assets less short-term debt excluding items included in cash and cash equivalents.

#### Cash flows from investing activities

Cash flows from investing activities comprise cash flows from acquisitions and disposals of intangible assets, property, plant and equipment as well as fixed asset investments.

#### Cash flows from financing activities

Cash flows from financing activities comprise cash flows from the raising and repayment of long-term debt as well as payments to and from shareholders.

#### Cash and cash equivalents

Cash and cash equivalents comprise "Cash at bank and in hand" and "Overdraft facilities".

The cash flow statement cannot be immediately derived from the published financial records.

#### 21 Accounting Policies (continued)

### **Financial Highlights**

#### **Explanation of financial ratios**

Profit margin Profit before financials x 100

Revenue

Return on assets Profit before financials x 100

Total assets

Solvency ratio Equity at year end x 100

Total assets at year end

Return on equity Net profit for the year x 100

Average equity

Adjusted EBITDA margin Adjusted EBITDA\* x 100

Turnover

<sup>\*</sup>Adjusted EBITDA is excl. one time items.

# All in one

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