

# **Maersk Oil Trading Lubricants A/S**

**Esplanaden 50, 1098 Copenhagen K**

**CVR-No. 32345786**

**Annual Report for 01 January - 31 December 2015**

As adopted by the Company in annual general

18 May 2016



---

Rasmus Holm  
Chairman of the Meeting

<b>Content</b>	<b>Page</b>
<b>Management's Statement</b>	1
<b>Independent Auditors' Report on the Financial Statements</b>	2
<b>Company Information</b>	4
<b>Management's Review</b>	5
<b>Annual Report 1 January - 31 December</b>	
Accounting policies	6
Income statement	8
Balance sheet	9
Notes	10

## Management's Statement

The Executive Board and Board of Directors have today considered and adopted the Annual Report of Maersk Oil Trading Lubricants A/S for the financial year 01 January 2015 - 31 December 2015.

The Annual Report is prepared in accordance with the Danish Financial Statements Act.

In our opinion, the Financial Statements give a true and fair view of the financial position at 31 December 2015 of the Company and of the results of the Company's operations for 2015.

It is also our opinion that the Management review includes a fair representation of the circumstances covered by the review.

We recommend that the Annual Report be adopted at the Annual General Meeting.

Copenhagen, 18 May 2016

Executive Board:



---

Mark Stephen Wells  
(Managing Director)

Board of Directors:



---

Niels Henrik Lindgaard  
(Chairman)



---

Michael Villi Møller



---

Tommy Thomassen

## **Independent Auditor's Report on the Financial Statements**

To the Shareholders of Maersk Oil Trading Lubricants A/S

### **Report on the Financial Statements**

We have audited the Financial Statements of Maersk Oil Trading Lubricants A/S for the financial year 1 January – 31 December 2015, which comprise income statement, balance sheet, notes and summary of significant accounting policies. The Financial Statements are prepared in accordance with the Danish Financial Statements Act.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation of Financial Statements that give a true and fair view in accordance with the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of Financial Statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Financial Statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the Financial Statements are free from material misstatement.

An audit involves performing audit procedures to obtain audit evidence about the amounts and disclosures in the Financial Statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of Financial Statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

The audit has not resulted in any qualification.

### **Opinion**

In our opinion, the Financial Statements give a true and fair view of the financial position of the Company at 31 December 2015 and of the results of the Company operations for the financial year 1 January - 31 December 2015 in accordance with the Danish Financial Statements Act.

### Statement on Management's Review

We have read Management's Review in accordance with the Danish Financial Statements Act. We have not performed any procedures additional to the audit of the Financial Statements. On this basis, in our opinion, the information provided in Management's Review is consistent with the Financial Statements.

Hellerup, 18 May 2016

PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab

CVR no.: 33771231

-----  
Martin Lunden  
State Authorised Public Accountant

-----  
Henrik Y. Jensen  
State Authorised Public Accountant

## Company Information

### The Company

Maersk Oil Trading Lubricants A/S  
Esplanaden 50  
1098 Copenhagen K

Telephone: +45 3363 3363  
Email: [motlube@maersk.com](mailto:motlube@maersk.com)

CVR no.: 32345786  
Financial period: 01 January 2015 - 31 December 2015

Municipality of reg. office: Copenhagen

### Board of Directors

Niels Henrik Lindegaard (Chairman)  
Michael Villi Møller  
Tommy Thomassen

### Executive Board

Mark Stephen Wells (Managing Director)

### Auditors

PricewaterhouseCoopers  
Statsautoriseret Revisionspartnerselskab  
Strandvejen 44  
DK-2900 Hellerup

## **Management's Review**

### **The Company's main activities**

Maersk Oil Trading Lubricants main activity is sourcing of marine lubrication oil for the fleet of A.P. Moller - Maersk Group companies. The main part of the transactions are done through an agency setup, minimizing the risk in which Maersk Oil Trading Lubricants A/S is involved.

### **Development in operations and financial position**

The result of the year ended with a profit of 429 thousand USD. This is a decrease of 29 thousand USD compared to last year. This is due to a slight decrease in sale of services internal and external while staff costs has increased.

### **Subsequent events**

No significant changes arisen since December 31st, 2015, which could have any material effect on the assessment of the annual report.

## **Financial statements 1 January - 31 December**

### **Accounting policies**

The annual report for Maersk Oil Lubricants A/S for 2015 is presented in accordance with the regulations of the Danish Financial Statements Act concerning class B entities.

The accounting policies applied remain unchanged from last year.

The entity's functional currency is USD. All amounts in this report are in thousand USD.

Due to changes in the way we have presented/classified the Balance Sheet items for 2015, it was required that we also reclassified the comparative figures to ensure the comparability of the figures. Following items have been changed: Financial income, financial expenses, trade receivables, accrued income, accrued expenses, payables to group companies and other payables. Reclassifications did not cause any value change in total assets and liabilities for 2014.

### **General matters related to recognition and measurement**

Assets are recognised in the balance sheet when it is probable that future financial benefits will move into the company and the value of the asset can be measured reliably. Liabilities are recognised in the balance sheet when it is probable that future financial benefits will leave the company and the value of the liability can be measured reliably. Initially assets and liabilities are recognised at cost price, thereafter assets and liabilities are recognised as stated below for each item. Income is recognised in the income statement concurrently. Furthermore, expenses incurred to achieve the income for the year are recognised.

### **Foreign currency translation**

Transactions in currencies other than the functional currency are translated at the exchange rate on the date of transaction. Monetary items in foreign currency not settled by the balance sheet date are translated at the exchange rate on the balance sheet date. Exchange rate gains and losses are recognised in the income statement under financial income and expenses.

### **Income statement**

#### **Revenue**

Revenue is recognised in the income statement upon delivery and transfer of risk to buyer and if the income can be recognised reliably and payment is expected. Revenue is measured at fair value of the agreed price excluding VAT and duties collected on behalf of third parties. Discounts granted are recognised under revenue.

#### **Cost of goods sold**

Cost of goods sold includes cost of marine lubrication oil sold to external companies.



## Financial statements 1 January - 31 December

### Accounting policies

#### Other operating costs

Other operating costs include other external expenses, management fees, other operating costs and expenses.

#### Staff costs

Staff costs include salaries, pension contribution and other staff costs.

#### Financial income and expenses

Financial income and expenses include interests, realised and unrealised gains and losses on securities, payables and transactions in foreign currency and amortisation of financial assets and liabilities.

#### Tax and deferred tax

The Company is part of A.P. Møller - Mærsk A/S joint taxation. The actual Danish company tax is allocated at settlement between the companies being part of the joint taxation in accordance with their taxable income. Tax, comprising actual company tax (joint taxation) and changes in deferred tax is recognised in the income statement for items related to the income statement and directly in equity for items posted directly to equity. Deferred tax is calculated on differences between the carrying amount and tax base of assets and liabilities. Deferred tax assets are recognised to the extent that it is probable that they can be utilised within a foreseeable future.

#### Balance sheet

##### Receivables

Receivables are generally recognised at nominal value, which corresponds to amortised cost. Write-downs are made for anticipated losses.

##### Liabilities

Financial liabilities, comprising payables to credit institutions, trade payables and payables to affiliated companies, are initially recognised at cost cost price less transaction costs. In subsequent periods they are measured at amortised cost. Other liabilities are measured at net realisable value.

##### Deferred income

Deferred income comprises payments received in respect of income in subsequent years.

##### Accrued expenses

Accrued expenses are provisions, which are recognized when in consequence of an event occurred on or before the balance sheet date - the Company has a legal or constructive obligation it is probable that economic benefits must be given up to settle the obligation.

## Financial Statements 1 January - 31 December

### Income Statement

Note	2015 USD 1,000	2014 USD 1,000
1 Revenue	2,447	2,725
Cost of goods sold	(537)	(402)
2 Other operating costs	(284)	(478)
3 Staff costs	(1,118)	(849)
<b>Result before financial items</b>	<b>508</b>	<b>996</b>
4 Financial income	8	–
5 Financial expenses	(3)	(44)
<b>Result before tax</b>	<b>513</b>	<b>952</b>
6 Tax on profit for the year	(84)	(229)
<b>Net result for the year</b>	<b>429</b>	<b>723</b>
<b>Proposed distribution of profit/loss</b>		
Retained earnings	429	723

## Financial Statements 1 January - 31 December

### Balance sheet

Note	Assets	2015 USD 1,000	2014 USD 1,000
	<b>Current assets</b>		
	Trade receivables	195	187
	Accrued income	107	174
7	Receivables from group companies	3,122	2,857
	<b>TOTAL ASSETS</b>	<b>3,424</b>	<b>3,218</b>

Note	Equity and liabilities	2015 USD 1,000	2014 USD 1,000
8	<b>Equity</b>		
	Share capital	100	100
	Retained earnings	2,051	1,622
	<b>Total equity</b>	<b>2,151</b>	<b>1,722</b>
	<b>Current liabilities</b>		
	Trade payables	373	461
	Accrued expenses	94	371
9	Payables to group companies	487	420
	Current tax payables	122	232
	Deferred income	150	-
	Other payables	47	12
	<b>Total liabilities</b>	<b>1,273</b>	<b>1,496</b>
	<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3,424</b>	<b>3,218</b>

10 Ownership

11 Contingent Liabilities

## Financial Statements 1 January - 31 December

### Notes

USD 1,000

#### 1 Revenue

	<u>2015</u>	<u>2014</u>
	USD 1,000	USD 1,000
Sale of goods, external	593	583
Sale of services, external	719	889
Sale of services, internal	1,135	1,253
<b>Revenue</b>	<b><u>2,447</u></b>	<b><u>2,725</u></b>

#### 2 Other operating costs

	<u>2015</u>	<u>2014</u>
	USD 1,000	USD 1,000
Other expenses, external	(32)	(359)
Management fee expenses	(20)	(25)
Other operating costs and expenses, internal	(232)	(94)
<b>Other operating costs</b>	<b><u>(284)</u></b>	<b><u>(478)</u></b>

#### 3 Staff costs

	<u>2015</u>	<u>2014</u>
	USD 1,000	USD 1,000
Salaries	(1,045)	(763)
Pension contribution	(70)	(68)
Other staff costs	(3)	(18)
<b>Staff costs</b>	<b><u>(1,118)</u></b>	<b><u>(849)</u></b>

#### 4 Financial income

	<u>2015</u>	<u>2014</u>
	USD 1,000	USD 1,000
Exchange rate adjustments, income	8	-
<b>Net financial items</b>	<b><u>8</u></b>	<b><u>-</u></b>

#### 5 Financial expenses

	<u>2015</u>	<u>2014</u>
	USD 1,000	USD 1,000
Interest expense	(3)	-
Exchange rate adjustments, cost	-	(44)
<b>Net financial items</b>	<b><u>(3)</u></b>	<b><u>(44)</u></b>

**6 Tax**

	<u>2015</u>	<u>2014</u>
	<u>USD 1,000</u>	<u>USD 1,000</u>
Tax attributes to profit is made up of		
Adjustment to previous year	38	3
Tax on profit for the year	(122)	(232)
	<u>(84)</u>	<u>(229)</u>

**7 Receivables from group companies**

	<u>2015</u>	<u>2014</u>
	<u>USD 1,000</u>	<u>USD 1,000</u>
Trade receivables	85	60
Accrued income	25	25
Internal cash pooling with ultimate holding corporation	3,012	2,772
<b>Receivables</b>	<u>3,122</u>	<u>2,857</u>

**8 Equity**

	<u>Share capital</u>	<u>Retained earnings</u>	<u>Total equity</u>
Balance January 1st, 2015	100	1,622	1,722
Share capital increase	-	-	-
Net profit/loss for the year	-	429	429
Balance December 31st, 2015	<u>100</u>	<u>2,051</u>	<u>2,151</u>

The share capital at 31 December 2015 comprises 543 shares of total nominal value of 1,000 DKK. No shares hold special rights. The exchange rate applied on the share capital is 5.42 DKK/USD that corresponds to the rate applied when the share capital injection took place in 2013.

**9 Payables to group enterprises**

	<u>2015</u>	<u>2014</u>
	<u>USD 1,000</u>	<u>USD 1,000</u>
Trade payables, group companies	88	301
Accrued expenses, group companies	399	119
<b>Payables, group companies</b>	<u>487</u>	<u>420</u>

## **10 Ownership**

Maersk A/S, Company reg. No.: 22757016, 50 Esplanaden DK-1098 Copenhagen K holds 100% of the share capital and voting rights The Company is included in the consolidated financial statements for A.P. Møller - Mærsk A/S. The consolidated statement for A.P. Møller - Maersk A/S is available at the group website: <http://investor.maersk.com/financials.cfm>

## **11 Contingent Liabilities**

The Company is part of A.P. Møller - Mærsk A/S joint taxation and the Companies herein are jointly and severally liable for the taxes that concern the joint taxation. The actual Danish company tax is allocated at settlement between the companies being part of the joint taxation in accordance with their taxable income.