# Saxo Payments A/S

Philip Heymans Allé 15 2900 Hellerup CVR no. 32 33 88 95

## Annual Report 2015

Approved on the general meeting 31 March 2016

Thomas Kræmer

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### Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of Saxo Payments A/S for the financial year 1 January – 31 December 2015.

The annual report has been prepared in accordance with the Danish Financial Statements Act.

It is our opinion that the financial statements give a true and fair view of the Company's financial position at 31 December 2015 and of the results of the Company's operations for the financial year 1 January – 31 December 2015.

Further, in our opinion, the Management's review gives a fair review of the matters discussed in the Management's review.

We recommend that the annual report is approved at the annual general meeting.

Hellerup, 31 March 2016

Executive Board:

Lougt Vriet Postalan

inders la Cour

Board of Directors:

Søren Kyhl

Chairman

Paul Townsend

Lars Torpe Christoffersen

### Independent auditors' report

#### To the shareholders of Saxo Payments A/S

#### Independent auditors' report on the financial statements

We have audited the financial statements of Saxo Payments A/S for the financial year 1 January -31 December 2015, which comprise income statement, balance sheet and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

#### Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act. Management is also responsible for such internal control that Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing and additional requirements under Danish audit regulation. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our audit has not resulted in any qualification.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the Company's financial position at 31 December 2015 and of the results of its operations for the financial year 1 January – 31 December 2015 in accordance with the Danish Financial Statements Act.

### Independent auditors' report

### Statement on the Management's review

Pursuant to the Danish Financial Statements Act, we have read the Management's review. We have not performed any other procedures in addition to the audit of the financial statements. On this basis, it is our opinion that the information provided in the Management's review is consistent with the financial statements.

Copenhagen, 31 March 2016

**ERNST & YOUNG** 

Godkendt Revisionspartnerselskab

CVR no. 30 70 02 28

Anders Duedahl-Olesen

State Authorised Public Accountant

Jve Svejstrup

State Authorised Public Accountant

### Management's review

### Company details

Name

Saxo Payments A/S

Address, zip code, city

Philip Heymans Allé 15, 2900, Hellerup

CVR no. Established Registered office 32 33 88 95 27 June 2013

Gentofte

Financial year

1 January – 31 December

Board of Directors

Søren Kyhl (Chairman)

Steen Blaafalk

Lars Torpe Christoffersen

Paul Townsend

**Executive Board** 

Laust Vrist Bertelsen

Anders la Cour

Auditors

Ernst & Young Godkendt Revisionspartnerselskab

Osvald Helmuths Vej 4 2000 Frederiksberg

### Management's review

#### Principal activities of the Company

The Company's principal activity is to pursue payment services and associated activities.

#### Development in activities and financial matters

Result for the year shows a loss of DKK 55,766 thousand after tax.

The negative result is a consequence of the Company still being in a start-up phase and significant costs associated with this.

Net profit for the year is in line with the business plan.

#### Events after the balance sheet date

In February 2016 The Company has entered into a leasing agreement with Oracle for a period of 36 months. The leasing commitment amounts to DKK 28,733 thousand in the irrevocable period.

Besides this no events occurring after the balance sheet date have had significant influence on the Company's financial position at 31 December 2015.

#### Outlook 2016

Management expects an improved net profit for 2016 compared with 2015.

## **Income statement**

Note	DKK 1,000	2015	2014
1	Interest income	36	73
2	Interest expense	-183	0
	Net interests	-147	73
3	Fee and commission income	1,103	139
4	Fee and commission expense	-173	-5
	Net fees and commissions	930	134
5	Price and exchange rate adjustments	-157	-11
6	Staff costs	-30,191	-11,320
	Other external costs	-32,356	-16,369
8,9	Depreciation and amortisation	-7,094	-6,376
	Loss before tax	-69,015	-33,869
7	Tax on loss for the year	13,249	6,722
	Loss for the year	-55,766	-27,147
	Proposed distribution of loss		
	Retained earnings	-55,766	-27,147
		-55,766	-27,147

## **Balance sheet**

Note	DKK 1,000	2015	2014
	ASSETS		
	Non-current assets		
8	Intangible assets		
	Developed software	5,909	0
	Purchased software	105	0
	Knowhow	15,468	21,655
	Trademarks and licenses	357	500
	Development projects	0	3,586
		21,839	25,741
9	Tangible assets		
	Leasehold improvements	473	0
	Other plant, fixtures and equipment	44	97
		517	97
	Total non-current assets	22,356	25,838
	Current assets		
	Receivables		
	Current tax assets, joint taxation	1,803	6,717
10	Deferred tax assets	11,767	1
	Deposits	644	22
	Prepayments	10,107	7,700
	Total receivables	24,321	14,440
	Securities		
	Bonds at fair value	0	4,777
	Total securities	0	4,777
	Cash at hand and in bank	76,713	14,482
	Total current assets	101,034	33,699
	TOTAL ASSETS	123,390	59,537
	I O I I I AUGE I U	123,370	37,331

### **Balance** sheet

Note	DKK 1,000	2015	2014
	EQUITY AND LIABILITIES Equity		
	Share capital	1,340	1,142
	Retained earnings	64,701	46,477
	Total equity	66,041	47,619
	Liabilities		
	Current liabilities other than provisions		
	Payment accounts	44,045	2,334
	Trade payables	6,941	6,213
	Payables to group enterprises	197	322
	Corporation tax	381	0
	Other payables	5,785	3,049
		57,349	11,918
	Total liabilities	57,349	11,918
	TOTAL EQUITY AND LIABILITIES	123,390	59,537

<sup>1</sup> Accounting policies

<sup>11</sup> Mortages and collateral12 Contractual obligations and contingencies, etc.

<sup>13</sup> Related party disclosures

<sup>14</sup> Ownership

## **Equity**

DKK 1,000	Share capital	Share premium	Retained earnings	Total
Balance at 1 January 2014	1,000	0	63,416	64,416
Capital increase	142	9,929	0	10,071
Share premium transferred to				
retained earnings	0	-9,929	9,929	0
Share-based payments	0	0	270	270
Exchange rate adjustments	0	0	9	9
Transferred; see distribution of				
loss	0	0	-27,147	-27,147
Balance at 31 December 2014	1,142	0	46,477	47,619
Capital increase	198	69,288	0	69,486
Share premium transferred to				
retained earnings	0	-69,288	69,288	0
Tax exempt subsidy	0	0	1,865	1,865
Share-based payments	0	0	2,837	2,837
Transferred; see distribution of				
loss	0	0	-55,766	-55,766
Balance at 31 December 2015	1,340	0	64,701	66,041

The share capital of 1,340,076 shares with a nominal value of DKK 1 per share is divided into the following classes: A, DKK 1,311,301 and B, DKK 28,775.

The costs associated with the capital increase for the year amount to DKK 523 thousand.

Changes in share capital since establishment 27 June 2013 can be specified as follows:

DKK 1,000	31 December 2015	31 December 2014	27 June 2013
Balance at 1 January	1,142	1,000	0
Cash capital increase	198	142	1,000
	1,340	1,142	1,000

#### Notes to the financial statements

#### 1 Accounting policies

The annual report of Saxo Payments A/S for 2015 has been prepared in accordance with the Danish Financial Statements Act, reporting class B. In addition, the provisions applying to class C enterprises in recognition and measurement of development projects have been adopted.

The preparation of the annual report is adapted to the Company's principal activity as financial payment provider.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

The annual report is presented in Danish kroner.

#### General about recognition and measurement

Income is recognised in the income statement as and when it is earned, including recognition of value adjustments of financial assets and liabilities, measured at fair value or at amortised cost.

Any costs, including depreciations, amortisation, impairment, provisions and reversals due to changed accounting estimates of amounts previously recognised in the income statement, are also recognised in the income statement.

Assets are recognised in the balance sheet when it is likely that future economic benefits will flow to the Company and the value of the asset can be measured reliably.

Liabilities are recognised in the balance sheet when it is likely that future economic benefits will flow from the company and the value of the liability can be measured reliably.

The initial recognition measures assets and liabilities at cost. Subsequently, assets and liabilities are measured as described in the following for each item.

#### Foreign currency translation

The functional currency used is Danish kroner. Other currencies are considered foreign currencies.

Transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as price and exchange rate adjustments.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as price and exchange rate adjustments.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Income statement

#### Interest, fees and commissions

Interest income and expenses are recognised in the income statement by the amounts that relate to the financial year. Fee and commission income is recognised in the income statement at the transaction date. Fee and commission expense is recognised in the income statement by the amounts that relate to the financial year.

#### Price and exchange rate adjustments

Price and exchange rate adjustments of foreign currency positions and securities is measured at fair value on the balance sheet date and recognised in the income statement by the amounts that relate to the financial year.

#### Staff costs

Staff costs comprise wages and salaries, including holiday allowance and pensions, and other social security costs, etc., for the Company's employees.

#### Share-based payments

The Board of Directors, the Board of Management and other employees have been granted warrants. The warrants are measured at fair value at the grant date and are recognised as an expense in Staff costs and administrative expenses over the vesting period. Expenses are set off against shareholders' equity.

In connection with initial recognition of the warrants, the expected number of exercisable warrants is estimated. The fair value of the warrants is measured using the Black Scholes valuation method. The calculation takes into account the terms and conditions under which the warrants are granted. Subsequent fair value adjustments are not recognised in the income statement.

If subsequent modifications to a warrant program increase the value of the warrants granted, measured before and after the modification, the increase is recognised as an expense. If the modification occurs before the vesting period the increase in value is recognised as an expense over the period for services to be received. If the modification occurs after vesting date, the increase in value is recognised as an expense immediately or over the vesting period if conditional on additional period of services is to be completed.

#### Other external costs

Other external costs comprise costs for premises and operating leases, insurance, consultancy costs, phone and internet, travel, advertising, office supplies, etc.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Tax on profit for the year

Tax for the year comprises current tax for the year and changes in deferred tax. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity.

#### Balance sheet

#### Intangible assets

Software, knowhow, trademarks and licenses

On initial recognition, intangible assets are measured at cost.

Software, knowhow, trademarks and licences are subsequently measured at cost less accumulated amortisation. Amortisation is provided on a straight-line basis over the estimated useful life estimated at 5 years.

Cost comprises the purchase price and any costs directly attributable to the acquisition.

Gains and losses on the disposal of intangible assets are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal. The gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

Development projects

Development costs comprise salaries that are directly and indirectly attributable to the development projects.

Development projects that are clearly defined and identifiable, where the technical utilisation degree, sufficient resources and a potential future market or development opportunities in the Company is evidenced, and where the Company intends to produce, market or use the project, are recognised as intangible assets provided that the cost can be measured reliably and that there is sufficient assurance that future earnings can cover production costs, selling and administrative expenses and development costs.

Development projects that do not meet the criteria for recognition in the balance sheet are recognised as expenses in the income statement as incurred.

Capitalised development costs are measured at the lower of cost less accumulated amortisation/impairment losses and the recoverable amount.

Following the completion of the projects, development costs are amortised on a straight-line basis over the estimated useful life. The amortisation period is maximum 5 years.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

#### Tangible assets

On initial recognition tangible assets are measured at cost.

Leasehold improvements and other plant, fixtures and equipment are subsequently measured at cost less accumulated depreciation. The basis of depreciation is cost less expected residual value at the end of the useful life.

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

Depreciation is provided on a straight-line basis over the expected useful lives of the assets. The expected useful lives are as follows:

Leasehold improvements 5 years Other plant, fixtures and equipment 3 years

Gains and losses on the disposal of property, plant and equipment are calculated as the difference between the selling price less selling costs and the carrying amount at the date of disposal. The gains or losses are recognised in the income statement as other operating income or other operating costs, respectively.

#### Receivables

Receivables are measured at amortised cost.

Write-down is made for bad debt losses when there is objective evidence that a receivable or a portfolio of receivables has been impaired. If there is objective evidence that an individual receivable has been impaired, write-down is made on an individual basis.

#### **Prepayments**

Prepayments, recognised as assets, comprise costs incurred concerning subsequent financial years.

#### Securities

Bonds, traded in active markets, are measured at fair value using the quoted market price at the balance sheet date. All portfolio bonds are traded in active markets.

#### Corporation tax and deferred tax

The Company is covered by the Danish rules on compulsory joint taxation. Saxo Bank A/S is the administrative company for the joint taxation and consequently settles all corporation tax payments with the tax authorities.

Current tax payable and receivable is recognised in the balance sheet as tax computed on the taxable income for the year, adjusted for tax on the taxable income of prior years and for tax paid to the administrative company.

#### Notes to the financial statements

#### 1 Accounting policies (continued)

Deferred tax is measured using the balance sheet liability method on all temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carryforwards, are measured at the expected value of their utilisation; either as a set-off against tax on future income or as a set-off against deferred tax liabilities in the same legal tax entity. Any deferred net assets are measured at net realisable values.

Deferred tax is measured according to the tax rules and at the tax rates applicable at the balance sheet date when the deferred tax is expected to crystallise as current tax. Changes in deferred tax due to changes in the tax rate are recognised in the income statement.

#### Payment accounts

Payment accounts include the client's foreign currency holdings and are used exclusively for payment transactions.

#### Liabilities

Financial liabilities comprising amounts owed to credit institutions, trade payables and payables to group enterprises are recognised at the date of borrowing at cost, corresponding to the proceeds received less transaction costs paid. In subsequent periods, financial liabilities are measured at amortised cost, corresponding to nominal debt.

Other liabilities are measured at net realisable value.

## Notes to the financial statements

	DKK 1,000	2015	2014
1	Interest income		
	Interest income, bonds	4	60
	Other interest income	32	13
			73
2	Interest expense		
	Other interest expense	-183	0
		-183	0
3	Fee and commission income		
J	Other fee and commission income	1,103	139
		1,103	139
1	Fac and commission avnoyed		
4	Fee and commission expense Other fee and commission expense	-173	-5
	Other ree and commission expense	-173	-5
		-1/3	-5
5	Price and exchange rate adjustments		
	Bonds	-4 152	-39
	Foreign exchange	-153	28
		<del>-157</del>	-11
6	Staff costs		
	Wages and salaries	-24,309	-9,703
	Warrants	-2,760	0
	Pensions Other social security costs	-39 -3,083	0 -1,617
	outer seems seems goods	-30,191	-11,320
			12
	Average number of full-time employees		13

## Notes to the financial statements

DKK 1,000	2015	2014
7 Tax on loss for the year		
Computed tax on the taxable income for the year	1,490	6,719
Adjustment of deferred tax for the year	11,766	3
Adjustment of prior year's tax	-7	0
	13,249	6,722

## 8 Intangible assets

DKK 1,000	Developed software	Purchased Software	Knowhow	Trade- marks and licenses	Develop- ment projects
Cost at 1 January 2015	0	0	30,935	715	3,586
Additions Transferred from	0	0	0	0	3,096
development projects	6,565	117	0	0	-6,682
Cost at 31 December 2015	6,565	117	30,935	715	0
Amortisation at 1 January					
2015	0	0	-9,280	-215	0
Amortisation	-656	-12	-6,187	-143	0
Amortisation at					
31 December 2015	-656	-12	-15,467	-358	0
Carrying amount at 31 December 2015	5,909	105	15,468	357	0

### Notes to the financial statements

### 9 Tangible assets

	DKK 1,000	Leasehold improve- ments	Other plant, fixtures and equipment
	Cost at 1 January 2015 Additions	0 516	160
	Cost at 31 December 2015	516	160
	Depreciation at 1 January 2015 Depreciation	0 -43	-63 -53
	Depreciation at 31 December 2015	-43	-116
	Carrying amount at 31 December 2015	473	44
10	Deferred tax		
	DKK 1,000	2015	2014
	Deferred tax at 1 January 2015 Changes in deferred tax for the year	-1 -11,766	2 -3
	Deferred tax at 31 December 2015	-11,767	-1
	Deferred tax relates to: Intangible assets Tangible assets Tax loss carryforwards	1,323 12 -13,102	0 -1 0
	Total	-11,767	-1

## 11 Mortgages and collateral

The Company has at 31 December 2015 no mortgages or provided collateral.

#### Notes to the financial statements

#### 12 Contractual obligations and contingencies, etc.

The Company is jointly taxed with other Danish entities in Saxo Bank Group. Saxo Bank A/S is the administrative company for the joint taxation. As a subsidiary the Company is joint and unlimited liable for payments for Danish corporation taxes and withholding taxes on dividends, interests and royalties.

The Company has entered into a service agreement with Saxo Bank A/S at 12 months' notice. The service agreement commitment totalled DKK 221 thousand at 31 December 2015 in the irrevocable period.

The Company has entered into a tenancy agreement which can be terminated with 3 months' notice. The tenancy commitment totalled DKK 118 thousand at 31 December 2015 in the irrevocable period.

The Company has entered into a leasing and implementation agreement on IT which can be terminated on 31 March 2017. The leasing and implementation agreement commitment totalled DKK 4,789 thousand at 31 December 2015 in the irrevocable period.

The Company has entered into a hosting and service agreement with an IT provider with expiry on 11 March 2017. The hosting and service agreement commitment totalled DKK 3,065 thousand at 31 December 2015 in the irrevocable period. If the agreement is terminated early, the Company will in addition to the irrevocable fee be charged a fee of DKK 406 thousand.

The company has entered into a car lease agreements with a value of DKK 280 thousand.

The Company has no other contractual or contingent liabilities.

#### 13 Related party disclosures

Saxo Payments A/S' related parties comprise of the parent company Saxo Bank A/S and subsidiaries hereof.

All transactions and agreements with related parties are settled on an arms-length basis.

#### 14 Ownership

The following shareholders are registered in the Company's register of shareholders as holding minimum 5% of the votes or minimum 5% of the share capital:

Saxo Bank A/S, Philip Heymans Allé 15, 2900 Hellerup Aktieselskabet af 20. Maj 2013, Høbjergvej 29B, 3200 Helsinge

The Company is included in the consolidated financial statements of Saxo Bank A/S, Philip Heymans Allé 15, 2900 Hellerup.