

# UltraShip ApS

Smakkedalen 6, 2820 Gentofte

Annual report 2017

*Date:* 23 March 2018

*Sidsel Bromose*

*Chairman of the meeting:*  
Sidsel Bromose

CVR-nr./CVR no. 32 33 39 23

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## Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board have today discussed and approved the annual report of UltraShip ApS for the financial period 1 January 2017 – 31 December 2017.

The annual report has been prepared in accordance with the Danish Financial Statements Act.


It is our opinion that the financial statements give a true and fair view of the Company's financial position at 31 December 2017 and of the results of the Company's operations and cash flows for the financial year 1 January – 31 December 2017.

Further, in our opinion, the Management's review gives a fair review of the development in the Company's operations and financial matters and the results of the Company's operations and its financial position.

We recommend that the annual report be approved at the annual general meeting.

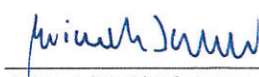
Gentofte, 28 February 2018

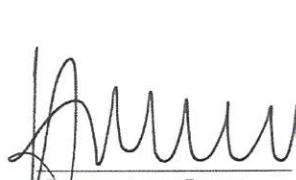
Executive Board:

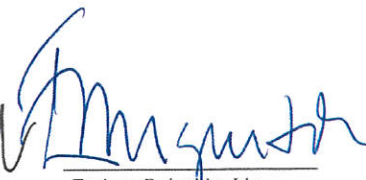
  
\_\_\_\_\_  
Martin Fruergaard

  
\_\_\_\_\_  
Martin Bork

Board of Directors:

  
\_\_\_\_\_  
Michael Schröder Seemann  
Chairman

  
\_\_\_\_\_  
Dag von Appen Burose

  
\_\_\_\_\_  
Enrique Reinaldo Ide  
Valenzuela



## **Independent auditors' report**

### **To the shareholders of UltraShip ApS**

#### **Opinion**

We have audited the financial statements of Ultraship ApS for the financial year 1 January – 31 December 2017, which comprise accounting policies, income statement, balance sheet, statement of changes in equity, cash flow statement and notes. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 31 December 2017 and of the results of the Company's operations and cash flows for the financial year 1 January – 31 December 2017 in accordance with the Danish Financial Statements Act.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### ***Independence***

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and additional requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these rules and requirements.

#### **Management's responsibilities for the financial statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably

## **Independent auditors' report**

be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- ▶ Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view. □

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Statement on the Management's review**

Management is responsible for the Management's review.

Our opinion on the financial statements does not cover the Management's review, and we do not express any form of assurance conclusion thereon.

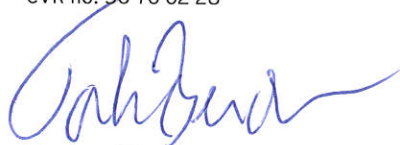
In connection with our audit of the financial statements, our responsibility is to read the Management's review and, in doing so, consider whether the Management's review is materially inconsistent with the financial statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether the Management's review provides the information required under the Danish Financial Statements Act.

## **Independent auditors' report**

Based on the work we have performed, we conclude that the Management's review is in accordance with the financial statements and has been prepared in accordance with the requirements of the Danish Financial Statement Act. We did not identify any material misstatement of the Management's review.

København, 28 February 2018  
ERNST & YOUNG  
Godkendt Revisionspartnerselskab  
CVR no. 30 70 02 28



Torben Bender  
State Authorised  
Public Accountant  
MNE no. mne21332



Thomas Bruun Kofoed  
State Authorised  
Public Accountant  
MNE no. mne28677

## **Management's review**

### **Company details**

UltraShip ApS  
Smakkedalen 6, 2820 Gentofte, Denmark  
Telephone: +45 6996 2110  
Website: [www.ultragas.dk](http://www.ultragas.dk)  
CVR no.: 32 33 39 23  
Established: 7 February 2014  
Registered office: Gentofte, Denmark  
Financial year: 1 January - 31 December

### **Board of Directors**

Michael Schröder Seemann, Santiago, Chile – *Chairmann*  
Dag Karl Albert von Appen Burose, Santiago, Chile  
Enrique Reinaldo Ide Valenzuela, Santiago, Chile

### **Executive Board**

Martin Fruergaard, CEO  
Martin Bork, COO

### **Auditors**

Ernst & Young  
Godkendt revisionspartnerselskab  
Osvold Helmuths Vej 4  
P.O. Box 250  
DK-2000 Frederiksberg

## **Management's review**

### **Operating review**

#### **Principal activities**

UltraShip ApS' (UltraShip) prime activity is to perform technical management for Ultragas ApS' (Ultragas) fleet of LPG carriers as well as technical supervision, including new buildings and projects, for Ultragas and affiliated companies within the Ultrana Group.

#### **Performance and result for the year**

End 2017 19 gas carriers were in technical and/or supervision management with UltraShip which complete the transfer of all the Ultragas' gas carriers from external technical manager. The vessels are managed at a high standard and entered with first class flag states, including DIS and with recognized classification societies of which Lloyds Register is the predominant.

During 2017 the affiliated company Ultrabulk A/S transferred 2 bulk carriers to the technical management of Ultraship and has further appointed UltraShip as technical adviser, which amongst other tasks includes the monitoring of external ship managers for their owned bulk fleet, new building supervision and the technical support for monitoring of the chartered fleet.

Companies in the Ultrana Group work closely together on establishing possible synergies particularly in relation to procurement, which has resulted in considerable costs saving in respect to purchase and delivery of goods and services. Common ERP systems have been introduced for the technical shipmanagement companies leading to overall cost savings and uniformity. Finally, UltraShip works closely together with other companies within the Ultrana Group on safety improvements through the "UltraSafe" project.

Ultraship delivers technical knowhow and project management to both Ultragas and Ultrabulk in respect to policies as well as other technical and environmental regulations being evaluated/implemented.

The result for the year amounted to a loss of USD1,347 thousand.

UltraShip ApS has received an intra-group contribution of USD 1,350 thousand from the parent company Ultragas ApS. The equity amounted to USD 185 thousand at 31 December 2017.

#### **Health, safety and environment**

A safe operation including the safety and well-being of the employees has a high priority and UltraShip strives to continuously provide and enhance healthy and high quality working conditions. Efforts to standardize and improve processes continued during the year and UltraShip has again been able to further improve its safety and incident record during 2017. UltraShip does not have an own policy for social responsibility but adheres to the comprehensive policies adopted for the Ultrana Group.

Human capital is a core asset and it is important for UltraShip to keep qualified and motivated employees. Significant investments have been made to develop individual and collective talent and capabilities, both for employees employed at shore and at sea.



## **Financial statements for the period 1 January–31 December**

The Company will continue to have focus on environment issues and through close fleet performance monitoring ensure optimum speed and fuel consumption with the view of reducing the fleet's emission. Attention is also given to optimizing systems and equipment, which impact the environment.

### **Outlook**

UltraShip will continue to work on improving the technical operation of the fleet to achieve a safe and efficient operation. A strong focus will remain on safety, crew performance, cargo operation and costs ensuring high standard ship management at competitive costs.

2018 main focus areas are customer vetting approvals, technical uptime and optimizing the process for planning and execution of future dry docks.

UltraShip continue to work on expanding the managed fleet, which, together with a strong focus on cost and efficiency, is required to deliver a break-even result. Further two dry cargo vessels from Ultrabulk will be added during 2018. The parent company Ultragas will in the meantime provide financial support to the UltraShip.

### **Subsequent events**

Ultragas has since 1 January 2018 sold the "Happy Eagle" reducing the managed gas fleet to 18 vessels, all in line with the plans and budget for 2018. No other significant events have occurred after the balance sheet date that materially affects the financial position of the Company.

## **Financial statements for the period 1 January–31 December**

### **Accounting policies**

The annual report of UltraShip for 2017 has been prepared in accordance with the provisions applying to reporting class B enterprises under the Danish Financial Statements Act. The Company has voluntarily prepared a cash flow statement.

The accounting policies are consistent with those of last year.

The Company's business is primarily based on the US Dollar. All income in the form of technical management fee and other service fees is in US Dollar. Based on this, the company has designated the US Dollar its functional and reporting currency. Consequently, amounts are recognized in US Dollar. For 2017 the average USD/DKK rate of exchange was 6.5953 and the closing rate on 31 December 2017 was 6.2077.

### **Foreign currency translation**

On initial recognition, transactions denominated in foreign currencies are translated at the exchange rates at the transaction date. Foreign exchange differences arising between the exchange rates at the transaction date and at the date of payment are recognised in the income statement as financial income or financial expenses.

Receivables, payables and other monetary items denominated in foreign currencies are translated at the exchange rates at the balance sheet date. The difference between the exchange rates at the balance sheet date and at the date at which the receivable or payable arose or was recognised in the latest financial statements is recognised in the income statement as financial income or financial expenses.

### **Income statement**

#### **Income**

Income is technical management fee earned from vessels owned by the Group as well as other income related to technical supervision for companies within the Group.

#### **Administrative and Staff costs**

Administrative expenses comprise expenses incurred during the year for company management and administration, including expenses for administrative staff, management, office premises and office expenses.

#### **Financial income and expenses**

Financial income and expenses comprise interest income and expense, payables and transactions denominated in foreign currencies, amortisation of financial assets and liabilities as well as surcharges and refunds under the on-account tax scheme, etc.

## **Financial statements for the period 1 January–31 December**

### **Tax on profit/loss for the year**

Tax for the year comprises current tax for the year and changes in deferred tax. The tax expense relating to the profit/loss for the year is recognised in the income statement, and the tax expense relating to amounts directly recognised in equity is recognised directly in equity. The tax expense recognised in the income statement relating to the extraordinary profit/loss for the year is allocated to this item whereas the remaining tax expense is allocated to the profit/loss for the year from ordinary activities.

### **Balance sheet**

#### **Property, plant and equipment**

Cost comprises the purchase price and any costs directly attributable to the acquisition until the date when the asset is available for use.

The basis of depreciation, which is calculated as cost less any residual value, is depreciated on a straight-line basis over the expected useful life. The expected useful lives are as follows:

Fixtures and fittings, tools and equipment 3-5 years

Gains and losses on the disposal of property, plant and equipment are determined as the difference between the selling price less selling costs and the carrying amount at the date of disposal.

#### **Receivables**

Receivables are measured at amortised cost.

Write-down is made for bad debt losses where there is an objective indication that a receivable or a receivable portfolio has been impaired. If there is an objective indication that an individual receivable has been impaired, a write-down is made on an individual basis.

Receivables with no objective indication of individual impairment are assessed for objective indication of impairment on a portfolio basis. The portfolios are primarily based on the debtors' registered offices and credit rating in accordance with the Company's credit risk management policy. The objective indicators used in relation to portfolios are determined based on historical loss experience.

Write-downs are calculated as the difference between the carrying amount of receivables and the present value of the expected cash flows, including the realisable value of any collateral received. The effective interest rate for the individual receivable or portfolio is used as discount rate.

#### **Prepayments**

Prepayments comprise costs incurred in relation to subsequent financial years.

## **Financial statements for the period 1 January–31 December**

### **Equity – dividends**

Proposed dividends are recognised as a liability at the date when they are adopted at the annual general meeting (declaration date). The expected dividend payment for the year is disclosed as a separate item under equity.

### **Corporation tax and deferred tax**

UltraShip is jointly taxed with the ultimate parent company UltranaV Denmark ApS and the ultimate parent company is the administration company for the jointly taxed companies. The current Danish corporation tax is allocated between the jointly taxed companies in proportion to their taxable income. In relation to the operating activities UltraShip participates in the Danish Tonnage Tax Scheme. Companies that use tax losses in other companies pay the joint tax contribution to the parent company at an amount corresponding to the tax value of the tax losses used. Companies whose tax losses are used by other companies receive joint tax contributions from the parent company corresponding to the tax value of the losses used (full absorption). The jointly taxed companies are taxed under the tax prepayment scheme.

Tax for the year comprises current tax and changes in deferred tax for the year. The tax expense relating to the profit/loss for the year is recognised in the income statement. Tax attributable to entries directly under comprehensive income is recognised directly in equity.

### **Liabilities other than provisions**

Financial liabilities which comprise trade payable and payables to associated companies are recognised at the date of borrowing at the net proceeds received less transaction costs paid. In subsequent periods, the financial liabilities are measured at amortised cost, corresponding to the capitalised value using the effective interest rate. Accordingly, the difference between the proceeds and the nominal value is recognised in the income statement over the term of the loan.

Other liabilities are measured at net realisable value.

### **Cash and cash equivalents**

Cash and cash equivalents comprise cash and short-term marketable securities with a term of three months or less that are readily convertible to cash and are subject to an insignificant risk of changes in value.

## Financial statements for the period 1 January –31 December

### Income statement

USD'000	Note	2017	2016
Income		4,372	3,853
Administrative expenses		-1,977	-1,759
Staff costs	1	-3,565	-3,147
<b>Operating loss before depreciation</b>		-1,170	-1,053
Depreciation	2	-25	-29
<b>Operating loss</b>		-1,195	-1,082
Financial income	3	-	20
Financial expenses	4	-119	-53
<b>Loss before tax</b>		-1,314	-1,115
Tax on loss for the year	5	-33	-27
<b>Loss for the year</b>	6	-1,347	-1,142

## Financial statements for the period 1 January –31 December

### Balance sheet

USD'000	Note	2017	2016
<b>ASSETS</b>			
<b>Property, plant and equipment</b>	7		
Fixtures and fittings, tools and equipment		55	80
		55	80
<b>Current assets</b>			
<b>Receivables</b>			
Receivables from related party	9	1,025	824
Other receivables		74	41
Prepaid expenses		9	-
		1,108	865
<b>Cash at bank and in hand</b>		190	144
<b>Total current assets</b>		1,298	1,009
<b>TOTAL ASSETS</b>		1,353	1,089

## Financial statements for the period 1 January – 31 December

### Balance sheet

USD'000	Note	2017	2016
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital	8	9	9
Retained earnings		176	173
<b>Total equity</b>		<b>185</b>	<b>182</b>
<b>Current liabilities other than provisions</b>			
Debt to related party	9	54	50
Other payables		1,076	810
Corporate tax		38	47
		1,168	907
<b>Total liabilities other than provisions</b>		<b>1,168</b>	<b>907</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>1,353</b>	<b>1,089</b>
<b>Related party disclosures</b>	9		
<b>Contractual obligations</b>	10		
<b>Disclosure of events after the balance sheet date</b>	11		
<b>Contingent liabilities</b>	12		
<b>Going concern</b>	13		

## Financial statements for the period 1 January –31 December

### Statement of changes in equity

USD'000	Share capital	Retained earnings	Total
Equity at 1 January 2016	9	167	176
Intra-group contribution	-	1,150	1,150
Transferred, cf. allocation of loss	-	-1,142	-1,142
Other adjustments	-	-2	-2
<b>Equity at 31 December 2016</b>	<b>9</b>	<b>173</b>	<b>182</b>
<b>Equity at 1 January 2017</b>	<b>9</b>	<b>173</b>	<b>182</b>
Intra-group contribution	-	1,350	1,350
Transferred, cf. allocation of loss	-	-1,347	-1,347
<b>Equity at 31 December 2017</b>	<b>9</b>	<b>176</b>	<b>185</b>



## Financial statements for the period 1 January –31 December

### Cash flow statement

USD'000	2017	2016
Loss before tax	-1,314	-1,115
Depreciation and amortisation	25	29
Interest expense	28	20
Currency adjustment	90	-21
<b>Changes in working capital:</b>		
Other receivables and prepaid expenses	-41	11
Trade and other payables	133	66
Debt to related party	-225	-442
<b>Cash flows from operating activities</b>	<b>-1,304</b>	<b>-1,452</b>
Intra-group contribution	1,350	1,150
<b>Cash flows from financing activities</b>	<b>1,350</b>	<b>1,150</b>
<b>Net cash flows for the year</b>	<b>46</b>	<b>-301</b>
Cash and cash equivalents at 1 January	144	445
<b>Cash and cash equivalents at 31 December</b>	<b>190</b>	<b>144</b>

## Financial statements for the period 1 January –31 December

### Notes to the financial statements

USD'000	2017	2016
<b>1 Personnel expenses</b>		
Wages and salaries	3,156	2,794
Pensions	377	325
Other social security costs	32	28
	3,565	3,147
Average number of full-time employees	27	23
<b>2 Depreciation</b>		
Depreciation on fixtures and fittings, tools and equipment	-25	-29
	-25	-29
<b>3 Financial Income</b>		
Foreign exchange income	-	20
	-	20
<b>4 Financial expenses</b>		
Foreign exchange income	90	-
Interests to related parties	28	20
Other financial cost	1	33
	119	53
<b>5 Tax</b>		
Current tax for the year	33	27
	33	27
<b>6 Allocation of result</b>		
Proposed profit/loss appropriation		
Transferred to retained earnings	-1,347	-1,142
	-1,347	-1,142

## Financial statements for the period 1 January –31 December

### Notes to the financial statements

#### 7 Property, plant and equipment

##### Fixtures and fittings, tools and equipment

Cost at 1 January	168	168
Addition	-	-
	168	168
Cost at 31 December	168	168
Depreciation at 1 January	-88	-59
Depreciation	-25	-29
	-113	-88
Depreciation at 31 December	-113	-88
<b>Carrying amount at 31 December</b>	<b>55</b>	<b>80</b>

#### 8 Share capital

The share capital comprises 5,000 shares of DKK 10 each. All shares rank equally.

#### 9 Related party disclosures

UltraShip ApS is a wholly owned subsidiary of Ultragas ApS, which is a part of Navieras Ultranao Limitada Group located at Av. El Bosque Norte 500, Piso 19-20, 7550092 Las Condes, Santiago, Chile.

##### Parties exercising control

Parties exercising control are associated companies of Ultranao Group, management in UltraShip ApS and associated companies in which the above have significant influence.

##### Ownership

The following shareholders are registered in the Company's register of shareholders as holding minimum 5% of the voting rights or minimum 5% of the share capital:

Ultragas ApS, Smakkedalen 6, 2820 Gentofte, Denmark

The consolidated financial statement of Ultranao Denmark ApS is available at the Company's address.

The ultimate holding company of UltraShip ApS is Naviera Ultranao Limitada, Av. El Bosque Norte 500 Piso 19-20, 7550092 Las Condes, Santiago Chile.

## Financial statements for the period 1 January –31 December

### Notes to the financial statements

USD'000		Sale to/from related	Sale to/from related	Amounts owed by/(to) related	Amounts owed by/(to) related
<b>Related party</b>	<b>Type of transaction</b>	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
Ultragas ApS	Tech.mgm/Supervision	3,797	3,272	-	-
Ultragas ApS	Purchase/funding	1,350	1,150	793	690
Ultragas ApS	Interest	-	-4	-	-
Ultrabulk A/S	Tech. supervision	133	127	-	-
Othello Shipping Co SA	Supervision	203	440	-	-
Ultranav Business Support ApS	Administration	-953	-893	14	-50
Ultranav Denmark ApS	Administration	-	-	-43	-
Ultrabulk Shipholding Singapore	Administration	228	-	-	-
Humboldt International	Administration	-	-	-11	-
Naviera Ultranav Ltd	Administration	-	-	150	127
Administradora Humboldt	Administration	-	-	28	-
Ultranav International	Administration	-	-	40	8
Ultranav International	Interest	-28	-16	-	-

#### 10 Contractual obligations

Other contractual obligations related to a service agreement is total USD 1,093 thousand of which USD 1,093 thousand are falling due within 1 year.

#### 11 Disclosure of events after the balance sheet date

In January 2018 the managed fleet has been reduced by 1 vessel due to the sale of “Happy Eagle”, which was in line with the plans and budget for 2018. No other significant events have occurred after the balance sheet date that materially affects the financial position of the Company.

#### 12 Contingent liabilities

The Company is jointly taxed with other companies in the Ultranav Denmark ApS Group. The companies are jointly and unlimited liable for Danish corporation tax and withholding taxes on dividends, interest and royalties in the joint taxation. Any subsequent corrections of joint taxation of income or withholding taxes on dividends, etc. could lead to Company’s liability constituting a larger amount.

The Danish companies in the Ultranav Denmark ApS Group are jointly and severally liable for the joint registration of VAT.

## **Financial statements for the period 1 January –31 December**

### **Notes to the financial statements**

#### **13 Going concern**

The Company has received support of TUSD 1,350 from the parent company to re-establish the negative equity. Management expects a result closer to break-even in 2018. Until then, the parent company Ultragas ApS has confirmed to provide financial support to the Company. The commitment expires on 31 December 2018.