

# 20PERATE A/S NIELS JERNES VEJ 10, 9220 AALBORG Ø ANNUAL REPORT 1 JULY 2021 - 30 JUNE 2022

The Annual Report has been presented and adopted at the Company's Annual General Meeting on 14 December 2022

**Christian Wiese Svanberg** 

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# **COMPANY DETAILS**

Company 2operate A/S

Niels Jernes Vej 10 9220 Aalborg Ø

CVR No.: 32 06 75 22 Established: 16 February 2009

Financial Year: 1 July 2021 - 30 June 2022

**Board of Directors** Kaj Juul-Pedersen, chairman

Søren Klausen Søndergaard Christian Wiese Svanberg

**Executive Board** Søren Klausen Søndergaard

CEO

Klaus Hieronymus Stenger

CCO

Auditor EY Godkendt Revisionspartnerselskab

Vestre Havnepromenade 1A

9000 Aalborg

Bank Nykredit

**2operate A/S** Annual Report 2021/22 CVR-nr. 32 06 75 22

# **MANAGEMENT'S STATEMENT**

Chairman

Today the Board of Directors and Executive Board have discussed and approved the Annual Report of 2operate A/S for the financial year 1 July 2021 - 30 June 2022.

The Annual Report is presented in accordance with the Danish Financial Statements Act.

In our opinion the Financial Statements give a true and fair view of the Company's assets, liabilities and financial position at 30 June 2022 and of the results of the Company's operations for the financial year 1 July 2021 - 30 June 2022.

The Management Commentary includes in our opinion a fair presentation of the matters dealt with in the Commentary.

We recommend the Annual Report be approved at the Annual General Meeting.

Aalborg, 14 December 2022		
Executive Board		
Søren Klausen Søndergaard CEO	Klaus Hieronymus Stenger CCO	
Board of Directors		
Kaj Juul-Pedersen	 Søren Klausen Søndergaard	Christian Wiese Svanberg

### INDEPENDENT AUDITOR'S REPORT

# To the Shareholders of 2operate A/S

### Opinion

We have audited the financial statements of 20perate A/S for the financial year 1 July 2021 - 30 June 2022, which comprise income statement, balance sheet and notes, including accounting policies. The financial statements are prepared in accordance with the Danish Financial Statements Act.

In our opinion, the financial statements give a true and fair view of the financial position of the Company at 30 June 2022 and of the results of the Company's operations for the financial year 1 July 2021 - 30 June 2022 in accordance with the Danish Financial Statements Act.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Independence

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

### Management's Responsibilities for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the Danish Financial Statements Act and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting in preparing the financial statements unless Management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance as to whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit conducted in accordance with ISAs and additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

### INDEPENDENT AUDITOR'S REPORT

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting in preparing the financial statements and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and contents of the financial statements, including the note disclosures, and whether the financial statements represent the underlying transactions and events in a manner that gives a true and fair view.

### Statement on Management Commentary

Management is responsible for Management Commentary.

Our opinion on the Financial Statements does not cover Management Commentary, and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management Commentary and, in doing so, consider whether Management Commentary is materially inconsistent with the Financial Statements or our knowledge obtained during the audit, or otherwise appears to be materially misstated.

Moreover, it is our responsibility to consider whether Management Commentary provides the information required under the Danish Financial Statements Act.

Based on the work we have performed, we conclude that Management Commentary is in accordance with the Financial Statements and has been prepared in accordance with the requirements of the Danish Financial Statements Act. We did not identify any material misstatement of Management Commentary.

Aalborg, 14 December 2022

EY Godkendt Revisionspartnerselskab CVR no. 30700228

Hans B. Vistisen State Authorised Public Accountant MNE no. mne23254

### MANAGEMENT COMMENTARY

# Principal activities

2operate develops and commercializes software solutions for Operation Support Systems, OSS, within Telecommunication. Related additional expertise services is delivered especially for operating and optimizing Radio Access Network.

# Development in activities and financial and economic position

Current product solutions in operation are our core 2solve multi-vendor Performance and Troubleshooting platform and our supplementary products, Site Configurator and Service Classifier. Furthermore, ECO-RAN has been developed in cooperation with TT Netværket and Computer Science at Aalborg University. ECO-RAN is our solution for energy saving in the Radio Access Network enhancing sustainability in telecommunication and has become operational. Finally, competencies have been increased to solve tasks regarding coverage analysis and site configuration. In the latest fiscal year, there have been extensive focus on developing solutions for energy saving - and optimization.

# Financial Development

In fiscal year 2021/22 2operate got a result of DKK 330 thousand.. In comparison last year result was DKK -48 thousand

# Significant events after the end of the financial year

No events have occurred after the end of the financial year of material importance for the company's financial position.

# **INCOME STATEMENT 1 JULY - 30 JUNE**

	Note	<b>2021/22</b> DKK	<b>2020/21</b> DKK
NET REVENUE		3.625.378	2.802.314
Own work Other operating income Other external expenses.		2.820.980 118.907 -1.580.923	2.180.000 0 -828.452
GROSS PROFIT/LOSS		4.984.342	4.153.862
Staff costs  Depreciation, amortisation and impairment	1	-3.055.464 -1.646.951	-3.152.828 -1.345.005
OPERATING PROFIT		281.927	-343.971
Other financial expenses		-72.845	-99.963
PROFIT BEFORE TAX		209.082	-443.934
Tax on profit/loss for the year	2	120.601	396.421
PROFIT FOR THE YEAR		329.683	-47.513
PROPOSED DISTRIBUTION OF PROFIT			
Retained earnings		329.683	-47.513
TOTAL		329.683	-47.513

# **BALANCE SHEET AT 30 JUNE**

Charges and securities

ASSETS	Note	<b>2022</b> DKK	<b>2021</b> DKK
Development projects completed  Development projects in progress and prepayments  Intangible assets	3	6.164.373 1.843.480 <b>8.007.853</b>	4.236.113 2.596.000 <b>6.832.113</b>
Other plants, machinery, tools and equipment  Property, plant and equipment	4	0 <b>0</b>	1.711 <b>1.711</b>
NON-CURRENT ASSETS		8.007.853	6.833.824
Trade receivables Other receivables Receivables corporation tax Prepayments and accrued income Receivables.		606.446 247.337 318.022 24.787 1.196.592	1.423.502 37.148 287.421 126.066 1.874.137
Cash and cash equivalents		1.722.450	1.381.618
CURRENT ASSETS		2.919.042	3.255.755
ASSETS		10.926.895	10.089.579
EQUITY AND LIABILITIES			
Share capital  Transfer to reserve for development costs  Retained profit		1.625.000 6.246.125 -1.083.549	1.625.000 5.329.048 -496.155
EQUITY		6.787.576	6.457.893
Provision for deferred tax		146.000	236.000
PROVISIONS		146.000	236.000
Debt instruments. Other liabilities. Non-current liabilities.	5	908.550 117.866 <b>1.026.416</b>	1.325.221 117.866 1.443.087
Debt instruments.  Bank debt.  Trade payables.  Other liabilities.  Accruals and deferred income.  Current liabilities.		403.800 774 68.536 476.554 2.017.239 <b>2.966.903</b>	403.800 1.042 40.887 474.343 1.032.527 1.952.599
LIABILITIES		3.993.319	3.395.686
EQUITY AND LIABILITIES		10.926.895	10.089.579

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# **EQUITY**

	Share capital	Transfer to reserve for development costs		Total	
Equity at 1 July 2021	1.625.000	5.329.048	-496.155	6.457.893	
Proposed profit allocation			329.683	329.683	
Other legal bindings Capitalized development costs		917.077	-917.077	0	
Equity at 30 June 2022	1.625.000	6.246.125	-1.083.549	6.787.576	

# **NOTES**

			Note
Staff costs			1
Average number of employees	5	5	
Wages and salaries	2.948.175	3.066.954	
Social security costs	36.443	32.711	
Other staff costs	70.846	53.163	
	3.055.464	3.152.828	
Of this, salaries and staff costs amounting to DKK 2.094 thousand development projects (2020/21: DKK 2.180 Thousand).	have been capi	talised as	
Tax on profit/loss for the year			2
Calculated tax on taxable income of the year	-48.464	-272.558	_
Adjustment of tax for previous years	17.863	-154.863	
Adjustment of deferred tax	-90.000	31.000	
Adjustifient of deferred tax	-90.000	31.000	
	-120.601	-396.421	
Internal bloosests			3
Intangible assets		Dovelonment	3
		Development	
	Development	projects in	
	projects	progress and	
	completed	prepayments	
Cost at 1 July 2021	15.636.163	2.596.000	
Transfer	3.573.500	-3.573.500	
Additions	0	2.820.980	
Cost at 30 June 2022	19.209.663	1.843.480	
Amortisation at 1 July 2021	11.400.050	0	
Amortisation for the year	1.645.240	0	
Amortisation at 30 June 2022	13.045.290	0	
Carrying amount at 30 June 2022  Development projects completed	6.164.373	1.843.480	
Contains development of 2solve trouble-shooting suite, ECO-R ServiceClassifier, DEKRA and 2Solve project. The carrying amount of 2solve project is contained as a solve project.			

# Development projects in progress and prepayments

indication of impairment.

Contains development of Greensite. The carrying amount is 1.843 TDKK by 30th of June 2022. Management has not identified an indication of impairment other than the mentioned above in relation to the carrying amount.

June 2022. The activities are depreciated over 5 years. Management has not identified an

# **NOTES**

				Note
Property, plant and equipment				4
			Other plants,	
		ma	chinery, tools	
		a	nd equipment	
Cost at 1 July 2021		••••	56.617	
Cost at 30 June 2022			56.617	
Depreciation and impairment losses at 1 July 2021		••••	54.906	
Depreciation for the year			1.711	
Depreciation and impairment losses at 30 June 2022			56.617	
Carrying amount at 30 June 2022	•••••	•••••	0	
Long-term liabilities		Debt		5
30/6 2022	Repayment	outstanding	30/6 2021	
total liabilities	next year	3		
Debt instruments	403.800	0	1.729.021	
Other liabilities	0	0	117.866	
1.430.216	403.800	0	1.846.887	

# Charges and securities

20perate A/S has provided as collateral for the fulfilment of the debt instruments of DKK 1.312 thousand by 30 June 2022 their right to development projects, other rights, and receivables from sales.

As collateral for balances with bank, 20perate A/S has issued a floating charge of DKK 2.000 thousand.

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### **ACCOUNTING POLICIES**

The Annual Report of 2operate A/S for 2021/22 has been presented in accordance with the provisions of the Danish Financial Statements Act for enterprises in reporting class B and certain provisions applying to reporting class C.

The accounting policies used in the preparation of the financial statements are consistent with those of last year.

### **INCOME STATEMENT**

### Net revenue

The Company has chosen IAS 11/IAS 18 as interpretation for revenue recognition.

The Net Revenue from sale of merchandise and finished goods is recognized in the income statement if supply and risk transfer to purchaser has taken place before the end of the year. Net revenues is recognized exclusive of VAT, duties and less discounts related to the sale.

### Other operating income

Other operating income includes items of a secondary nature in relation to the enterprises' principal activities, including profit from sale of intangible and tangible assets, operating loss and conflict compensations, as well as salary refunds. Compensations are recognised when the income is estimated to be realisable.

# Other external expenses

Other external expenses include cost of sales, advertising, administration, buildings, bad debts, operating lease expenses, etc.

### Staff costs

Staff costs comprise wages and salaries, including holiday pay and pensions and other costs for social security etc. for the company's employees. Repayments from public authorities are deducted from staff costs.

# Financial income and expenses

Financial income and expenses include interest income and expenses, financial expenses of finance leases, realized and unrealized gains and losses arising from debt and transactions in foreign currencies. Financial income and expenses are recognized in the income statement by the amounts that relate to the financial year.

# Tax

The tax for the year, which consists of the current tax for the year and changes in deferred tax, is recognised in the income statement by the portion that may be attributed to the profit for the year, and is recognised directly in the equity by the portion that may be attributed to entries directly to the equity.

### **ACCOUNTING POLICIES**

### **BALANCE SHEET**

### Intangible fixed assets

Acquired rights are measured at the lower of cost less accumulated amortization or recoverable amount. Acquired rights are amortized over 5 years.

Development costs comprise costs, including wages and salaries, and amortisation, which directly or indirectly can be related to the company's development activities and which fulfil the criteria for recognition.

Capitalised development costs are measured at the lower of cost less accumulated amortisation or recoverable amount.

Capitalised development costs are amortised on a straight-line basis over the estimated useful life after completion of the development work. The amortisation period is normally 5 years.

Intangible fixed assets are generally written down to the lower of recoverable value and carrying amount.

### Tangible fixed assets

Other plants, fixtures and equipment are measured at cost less accumulated depreciation and writedowns.

The depreciation base is cost less estimated residual value after end of useful life.

The cost includes the acquisition price and costs incurred directly in connection with the acquisition until the time when the asset is ready to be used.

Straight-line depreciation is provided on the basis of an assessment of the expected useful lives of the assets and their residual value:

The basis of depreciation is based on the residual value of the asset at the end of its useful life and is reduced by impairment losses, if any. The depreciation period and the residual value are determined at the time of acquisition and are reassessed every year. Where the residual value exceeds the carrying amount of the asset, no further depreciation charges are recognised.

In case of changes in the depreciation period or the residual value, the effect on the depreciation charges is recognised prospectively as a change in accounting estimates.

Profit or loss from sale of tangible fixed assets is stated as the difference between sales price less cost of sales and the carrying amount at the time of sale. Profit or loss is recognised in the Income Statement.

# Receivables

The Company has chosen IAS 39 as interpretation for impairment write-down of financial receivables.

Receivables are measured at amortised cost which usually corresponds to nominal value. The value is written down to meet expected losses.

### Accruals, assets

Accruals recognised as assets include costs incurred relating to the subsequent financial year.

# Cash and cash equivalents

Cash comprises cash in hand and bank deposits.

### **ACCOUNTING POLICIES**

# Tax payable and deferred tax

Current tax liabilities and receivable current tax are recognised in the balance sheet as the calculated tax on the taxable income for the year, adjusted for tax on the taxable income for previous years and taxes paid on account.

Deferred tax is measured on the temporary differences between the carrying amount and the tax value of assets and liabilities.

Deferred tax assets, including the tax value of tax loss carry-forwards, are measured at the expected realisable value of the asset, either by set-off against tax on future earnings or by set-off against deferred tax liabilities within the same legal tax entity.

Deferred tax is measured on the basis of the tax rules and tax rates that under the legislation in force on the balance sheet date will be applicable when the deferred tax is expected to crystallise as current tax. Any changes in the deferred tax resulting from changes in tax rates, are recognised in the income statement, except from items recognised directly in equity.

### Liabilities

Amortised cost for short-term liabilities usually corresponds to the nominal value.

# Accruals, liabilities

Accruals recognised as liabilities include payments received regarding income in subsequent years.